

To: Mr. Christian Schillab, Fluke Networks Europe

From: Frank Reich, Telegärtner GmbH

Dear Mr. Schillab,

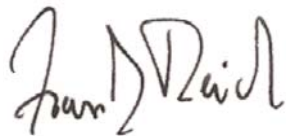
Telegärtner has completed the evaluation of Fluke Networks` Personality Module PM06 in our laboratory and has approved the use of the LIA101 Permanent Link Adapter for the certification of permanent links, comprising Cat.5e and Cat.6 solutions from Telegärtner, against the following standards:

- ANSI/TIA/EIA 568B.1 & ANSI/TIA/EIA 568B.2-1
- ISO/IEC 11801:2002
- EN50173:2002

Fluke Networks` Personality Module will replace any previous Personality Module as the approved module for testing Cat.5e and Cat.6 products from Telegärtner.

Pls. update Fluke Networks` Website, Technical Support Personnel and Knowledge base to reflect the Telegärtner approved field test equipment.

With best regards



Frank Reich

Division Manager Sales DataVoice
Telegärtner GmbH

