

EXECUTIVE SUMMARY

THE OFFERING:

JLL has been retained on an exclusive basis to offer qualified investors the opportunity to acquire Streetsboro Crossing (the "Property" or the "Shopping Center") – a 89,436 square feet grocery anchored offering anchored by Giant Eagle and separately owned Target and Lowe's. Giant Eagle is the region's dominant grocer and one of the country's largest private retailers with over 400 retail locations and \$9 billion in annual sales. As the trade area's only traditional grocer, and the only Giant Eagle location within a seven-mile radius, the shopping center has a wide reach extending throughout the region. The center is located in the affluent Cleveland suburb of Streetsboro, OH and benefits from a dependable consumer base which has household incomes in excess of \$115,000.







PROPERTY OVERVIEW:



PROPERTY ADDRESS: 1280 OH-303, STREETSBORO, OH 44241







16.3 AC

LAND SIZE:



NATIONAL/REGIONAL TENANCY: 100%



ANCHOR: 68,536 SF / 77% OF GLA



ANCHOR TERM: **7 YEARS**



OCCUPANCY: 94%



INVESTMENT HIGHLIGHTS



Pandemic Proof Investment:

Strong collections of 88% during Pandemic due to necessity nature of tenancy



- #1 grocery by market share in the Cleveland MSA
- 20-year operating history at the Property
- Recently exercised an early 5-year renewal in 2019 with rent increase
- ◎ 7 years of WALT



Stable Cash Flow from Necessity **Based Tenancy:**

77% of GLA and 67% of rental revenue from grocery component

Category Leading Shadow Anchors:

Property sits between separately owned Target and Lowe's driving additional regional traffic



Long Term Tenant Commitment: Weighted average tenure of 18 years











Consistent Performance:

Average 94% occupancy over the past 6 years



Exceptional Tenant Credit Quality:

100% national or regional tenancy



Prominent Frontage/Visibility: 52,000+ VPD on State Routes 14 (33,000 VPD) & 43 (19,000 VPD)



Dependable & Affluent Consumer Base:

\$115,000+ Avg. Household Income within 5 Miles

LOCATION & SUBMARKET

AFFLUENT CONSUMER BASE ALONG STREETSBORO'S **DOMINANT RETAIL CORRIDOR**

KEY DRIVERS



HEAVILY TRAFFICKED Retail corridor 52,000+ VPD



TOP-TIER Shadow Anchors

OTARGET



AFFLUENT Consumer base \$115,000 HHI



HIGHER Education drivers Kent state <15 minute drive



6 | JLL

TENANCY OVERVIEW



- #1 Grocer by Market Share in Cleveland MSA
- Large & Loyal Customer Base: Serves five million customers annually through nearly 480 retail locations.
- #40 America's Largest Private Companies: Ranked #40 on Forbes' 2019 America's Largest Private Companies List with an estimated \$9.2 billion in annual revenue.
- Strategic Streetsboro Location: Only Giant Eagle within 7 mile radius featuring average household incomes 65% higher than the Midwest average

Pick-up Here

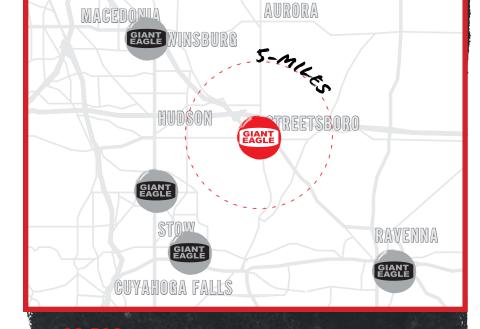
IN THE LAST 12 MONTHS, GIANT EAGLE AT STREETSBORO...

HAD OVER 700K VISITORS NEARLY HALF OF WHICH VISITED THIS LOCATION 15+ TIMES

RANKS #3 OF 12 IN FOOT-TRAFFIC AMONG THE CHAIN WITHIN A 15-MILE RADIUS

RANKS #7 OUT OF 47 IN FOOT-TRAFFIC AMONG THE GROCERY CATEGORY IN A 15-MILE RADIUS

REACHES 100,000 RESIDENTS



SQUARE FEET: 77% OF GLA

OF IN-PLACE REVENUE

RECENTLY EXTENDED LEASE: TERM THROUGH APRIL 2027

20 YEAR OPERATING HISTORY GIANT EAGLE IS RESPONSIBLE FOR

RBSIDE PICKUP

CUSTOMERS CAN PULL UP TO DESIGNATED PICK-UP SPOTS AND A MEMBER OF THE CURBSIDE TEAM BRINGS OUT GROCERIES AND LOADS THEM INTO YOUR CAR

O TARGET

- #39 Forbes Fortune 500
- ◎ Investment Grade Credit Rating: (S&P: A-)
- $\odot~$ Only location within 9 miles
- ◎ \$76 Billion 2019 annual revenue

IN THE LAST 12 MONTHS, TARGET AT STREETSBORO CROSSING...

had a 26% conversion rate, with over **700,000 VISITORS**

ALMOST HALF OF THE ANNUAL VISITORS **VISITED THE STORE 10 TIMES**

PULLING FROM A TRADE AREA OF OVER **150,000 PEOPLE**

"TARGET REPORTS A MONSTER QUARTER — PROFITS JUMP 80%, SAME-STORE SALES SET RECORD"-CNBC

LOWE'S

- #44 Forbes Fortune 500
- Investment Grade Credit Rating: (S&P: BBB+)
- ◎ \$72 Billion 2019 annual revenue
- Only location within 11 miles

IN THE LAST 12 MONTHS, LOWE'S AT STREETSBORO CROSSING...

HAD OVER 1,500 VISITORS PER DAY, TOTALING 560,000 VISITORS Almost half of the annual visitors came from as far as 15 miles away & VISITED THE STORE 8 TIMES



"LOWE'S REPORTS BLOWOUT QUARTER WITH 30% SURGE IN REVENUE" - CNBC

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