



# THE OFFERING

Jones Lang LaSalle Americas, Inc. ("JLL") has been exclusively retained to offer qualified investors the opportunity to acquire Stoneridge Business Park (the "Property" or "Park"), a 171,025 square foot light industrial park located in Dallas-Fort Worth within the high-performing South Dallas industrial submarket. Positioned on 8.4 acres, the Park is comprised of three institutional-quality light industrial facilities with an average office finish of 58%. Over the last 18 months, the Property has achieved excellent absorption and rental rate growth, partly due to the continued improvement of the South Dallas industrial submarket as a whole, and partly due to a very well executed spec suite program by the current owner within Building 1 of the Park. Drafting off this momentum, the Property is poised to continue to perform and offers very compelling value-add upside in the near-term.

In short, the Property provides the rare opportunity to acquire an institutional-quality light industrial asset at a significant discount to replacement cost with highly compelling upside and a strategic location within one of Dallas-Fort Worth's highest performing industrial submarkets.

# **PORTFOLIO SUMMARY**

RENTABLE SQUARE FOOTAGE:	171,025 SF
OCCUPANCY:	82.8%
OFFICE FINISH:	58%
CLEAR HEIGHT:	18' - 20'
WALT:	3.6 Years
YEAR BUILT:	1987
PARKING RATIO:	3.3 / 1,000 SF







# **INVESTMENT HIGHLIGHTS**

# INSTITUTIONAL-QUALITY ASSET AT A SIGNIFICANT DISCOUNT TO REPLACEMENT COST

The offering presents the opportunity to capture an institutional-quality asset with little-to-no deferred maintenance at an extremely low basis relative to replacement cost, allowing for significant lease-up flexibility, creative financing opportunities, and excellent exit options.

## **VALUE CREATION OPPORTUNITY THROUGH LEASE UP**

The Park is currently 82.8% leased to a successful mix of national and local tenants. Over the last 18 months, the Property has seen significant leasing activity with over 86,000 square feet of executed renewals and new leases. The current owner also recently spec'd out a number of the remaining vacancies to move-in ready condition, providing a new owner with immediate lease-up opportunity.

## MARK-TO-MARKET OPPORTUNITY

In-place rental rates currently average more than 10% below market across the Park with an average remaining lease term of 3.6 years, providing meaningful near-term opportunity to mark rents to market as in-place leases rollover.

## STRATEGICALLY POSITIONED WITH EXCELLENT ACCESS

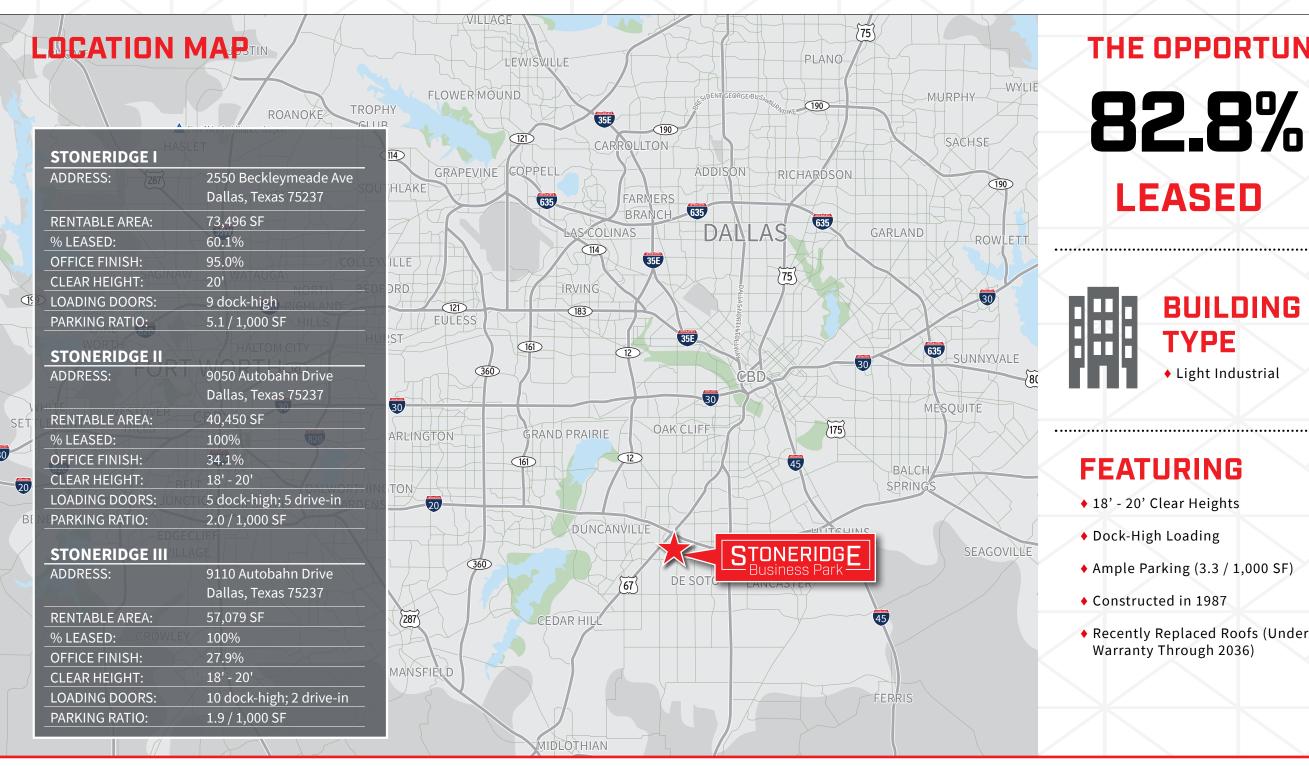
Located just off of I-20 with immediate access to I-35E, SH-67, and I-45, Stoneridge Business Park benefits from direct connectivity to the metro's primary thorough fares and excellent access to a large, highly skilled labor pool.

# PRIME LOCATION WITHIN THE HIGH-PERFORMING SOUTH DALLAS INDUSTRIAL SUBMARKET

While big-box distribution product in South Dallas experienced some supply issues in recent years, light industrial product within South Dallas has consistently outperformed with average submarket occupancy exceeding 95% for more than a decade and rapid market rent growth over the last several years.

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# THE OPPORTUNITY

82.8% **LEASED** 

**TYPE** 

Warranty Through 2036)

♦ Light Industrial

TOTAL NUMBER OF BUILDINGS

# SIGNIFICANT DISCOUNT **TO REPLACEMENT COST**





# **CLOSE PROXIMITY** TO MAJOR HIGHWAYS









- ◆ Ideally positioned within the South Dallas industrial submarket, which led DFW in industrial absorption in 2020.
- ◆ Light industrial / flex properties have consistently outperformed big-box distribution properties in South Dallas.
- 97% light industrial / flex submarket occupancy.

# **EXCELLENT CONNECTIVITY**

Less than 10 miles to

**Union Pacific Dallas Intermodal Terminal** 

Less than 10 miles to

**Dallas CBD** 

Less than 15 miles to **Dallas Love Field Airport** 

Less than 22 miles to

**DFW International Airport** 





# **VALUE CREATION OPPORTUNITY**



## **EXCELLENT RECENT LEASING VELOCITY**

Current ownership has executed 86,000 SF of renewals and new leases at the Property over the last 18 months.



## STRONG RENTAL RATE MOMENTUM

Leases executed at the Property over the last 18 months have achieved an average 14% increase over the previous expiring rate.



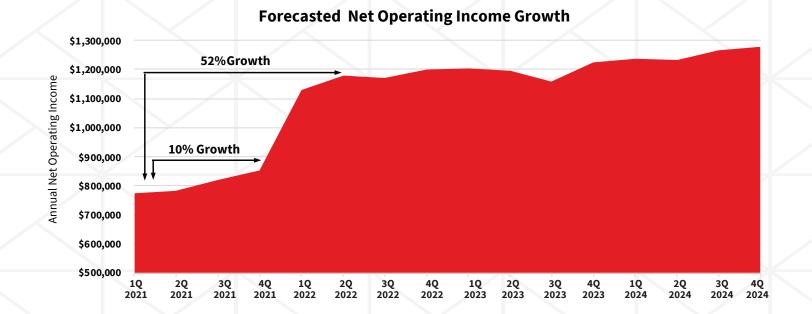
## **IMMEDIATE LEASE UP OPPORTUNITY**

At 82.8% leased, the Property offers significant opportunity to create value through lease up. In recent months, current ownership has invested significant capital to make-ready the remaining vacant suites at the Property.



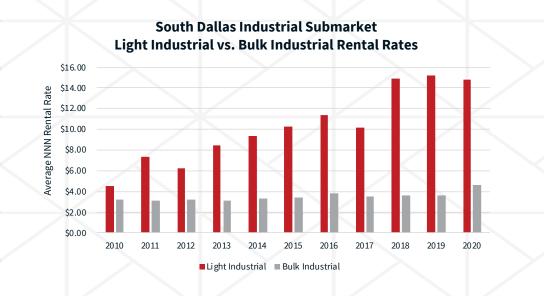
## MARK-TO-MARKET OPPORTUNITY

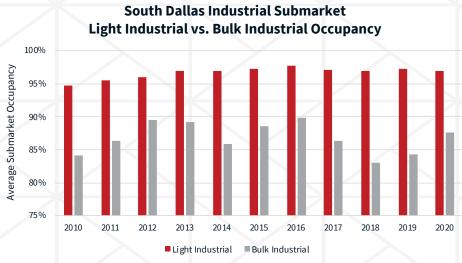
Current in-place rates at the Property average more than 10% below market. Drafting off of the explosive rent growth seen in the South Dallas light industrial sector, the Property is well positioned to capitalize as in-place leases rollover.



# LIGHT INDUSTRIAL PRODUCT OUTPERFORMS BULK

Light industrial properties within south Dallas have consistently outperformed bulk industrial, with stable average occupancy in the mid-to-high 90's and outstanding historical rent growth.





# SOUTH DALLAS LIGHT INDUSTRIAL HIGHLIGHTS

14%

RENT GROWTH
SINCE 2015

230 BPS
INCREASE IN SUBMARKET
OCCUPANCY SINCE 2010

OVER 200%

RENT GROWTH SINCE 2010

DIVERSIFIED MULTI-TENANT RENT ROLLS

95%+

ERAGE SUBMARKET
OCCUPANCY
SINCE 2010

#1 PERFORMING ASSET CLASS

# LIMITED

NEW SUPPLY
WITH LESS THAN 100,000 SF
DEVELOPED SINCE 2010

GH BARRIERS
TO ENTRY

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# STONERIDGE Business Park

# PRIME INFILL LOCATION

## THRIVING DFW INDUSTRIAL MARKET

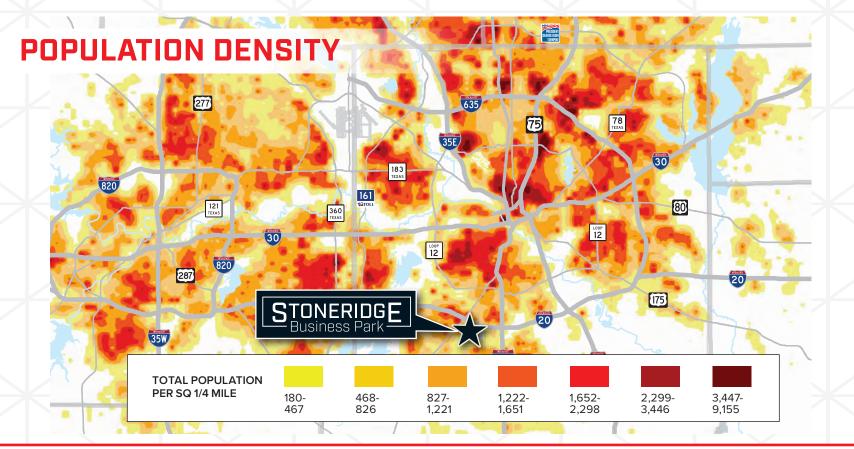
Comprised of 853 million square feet of total warehouse inventory, the DFW industrial market is currently 94% leased on the heels of 47 million square feet of positive net absorption since 1Q 2019, with 21% rental rate growth over the same period.

## **UNMATCHED CONNECTIVITY**

The Property's excellent access to a robust network of major transportation arteries and strategic proximity to some of Dallas' largest residential and commercial hubs provides an ideal position in the market with unparalleled connectivity.

## **SUPERIOR LABOR SUPPLY**

Stoneridge Business Park is uniquely positioned to benefit from the submarket's low cost of living, ease of access, and robust educated and skilled workforce with over 750,000 people within a 10-mile radius.







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<sup>\*\*</sup>The outbreak of the COVID-19 virus (novel coronavirus) since the end of January 2020 has resulted in market uncertainty and volatility. While the economic impact of a contagion disease generally arises from the uncertainty and loss of consumer confidence, its impact on real estate values is unknown at this stage. Given the prevailing domestic and global uncertainty arising from the Coronavirus, we recommend that the intended recipients of this information regularly seek our guidance.