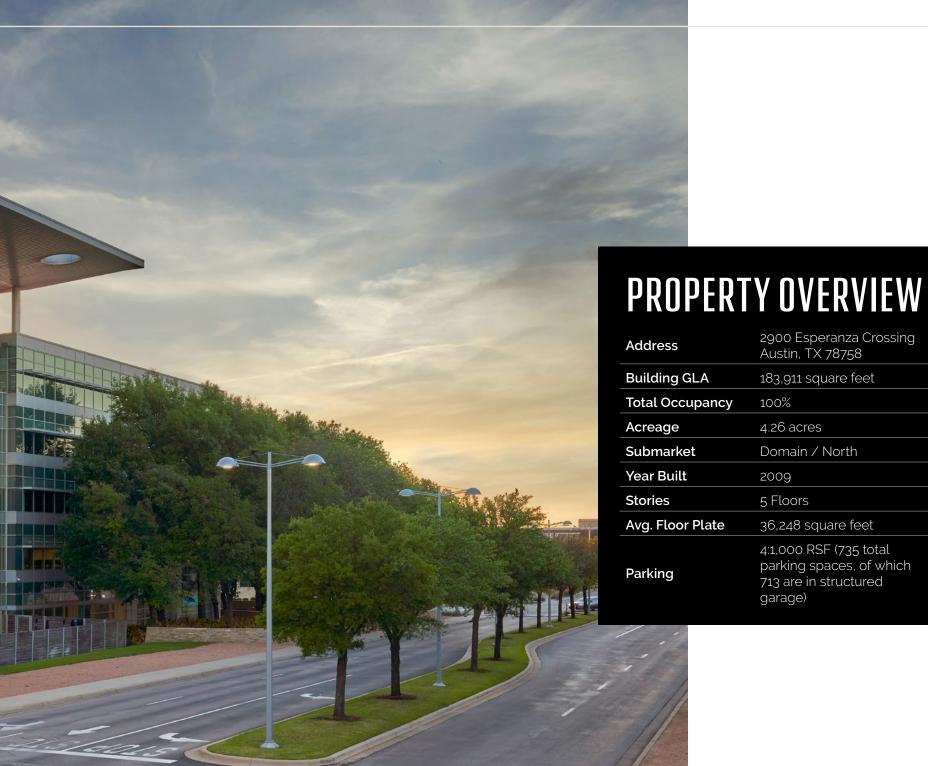


### **EXECUTIVE SUMMARY**

JLL has been exclusively retained by the Owner to offer qualified investors an opportunity to purchase Domain Gateway (the "Property"), a five-story, 183,911-square foot Class A office asset ideally positioned in the heart of The Domain, a premier 304-acre mixed-use community known as Austin's Second Downtown. The Property is 100% leased to Indeed. Inc. ("Indeed" or "Tenant"). a wholly owned subsidiary of Recruit Holdings Co., Ltd. (S&P: A). With nearby Fortune 500 tenancy including Amazon, Facebook, VRBO, Indeed, Charles Schwab, and IBM, Domain Gateway is located within one of the hottest micro markets in the nation, including over 1.9 million square feet of retail, 4,022 multifamily units and 924 hotel rooms within The Domain. With 11.7 years of remaining lease term to a S&P A-rated, investment grade tenant within one of The Domain's iconic best-inclass assets, Domain Gateway represents one of the most compelling investment opportunities in the nation and a rare opportunity to acquire an office asset in The Domain.





### THE DOMAIN: AUSTIN'S SECOND DOWNTOWN

As Austin's Second Downtown, the mixed-use community is home to high-end luxury retail, entertainment venues, and Fortune 500 office tenants. The Domain is one of the country's premier mixed-use developments with companies such as Amazon, Facebook, VRBO, Indeed, Charles Schwab, and IBM calling The Domain home. From a retail and consumer services perspective, The Domain is the primary location for Austin's finest retailers anchored by Apple, Neiman Marcus, Nordstrom and Whole Foods. It is the ultimate destination for an abundance of hip eateries, happy hour hangouts, first-to-market retailers, premier hospitality, high-growth corporations, and luxury living.

In addition to The Domain, the surrounding area continues to grow and evolve with over 5,100 new multi-housing units delivered in the past decade. The Property is less than a half mile from Austin's first professional sports arena, Austin FC's Q2 Stadium, and is across Burnet Road from Uptown ATX, a planned 66-acre mixed-use development set to further enhance the area with a diverse mix of office, retail, multi-housing and hospitality.



16,500+

65,000 DAYTIME POPULATION

\$800MM TOTAL COMMERCE

**924**HOTEL KEYS
(5 HOTELS)

4,202
RESIDENTIAL UNITS
(11 PROPERTIES)

3.3 MM
OFFICE SF
(19 BUILDINGS)

1.9 MM RETAIL SF

# THE WALKABLE DESTINATION IN AUSTIN



# **indeed** BEST-IN-CLASS TENANCY

Founded in 2004 in Austin, TX, Indeed is the global job site leader with over 175M resumes and 250M unique visitors per month. Indeed employs over 10,000 people worldwide but continues to emphasize their presence in Austin, currently employing over 1,600 people in Austin with plans to expand to over 3,000. Domain Gateway represents a significant investment for Indeed in Austin as the location boasts a new lease with 11.7 years of remaining lease term and it's Indeed's second location within The Domain, making the area the largest concentration of leased space for the company in Austin. This long-term lease provides investors with a strong, reliable income stream and the opportunity to acquire a hard real estate asset backed by credit at attractive yields in comparison to similarly rated corporate bonds.

**11.7**Year WALT

**S&P: A**Investment-Grade
Credit

First Indeed Location to Reopen Post-COVID

(Est. June 2021)





# INSTITUTIONAL QUALITY BUILDING CLASS A OFFICE PROPERTY

Domain Gateway is an institutional-quality development with 4 per 1,000 RSF parking in a structured garage as well as a tenant build-out expense of over \$130 per square foot, including a cafeteria, deli, kitchen, coffee shop, game room and fitness center. Positioned at the intersection of Esperanza Crossing and Burnet Road, the Property benefits from easy ingress/egress onto MoPac (Loop 1) and U.S. Highway 183 as well as proximity to the area's top amenities such as Domain Northside, the newest retail development within The Domain that is home to a majority of the lifestyle amenities, bars and restaurants that appeal to tenants and residents of The Domain.

- 4:1,000 parking ratio
- Substantial tenant build-out expense of over \$130 per square foot
- Cafeteria, deli, outdoor patio, coffee shop, game room, and fitness center















# THE DOMAIN OFFICE MARKET

### INVENTORY/ABSORPTION

- Over the past three years, The Domain has seen a 55.6% increase in existing supply, from 2,308,543 square feet in 2018 to 3,592,890 square feet today.
- Total absorption since the first quarter of 2015 stands at 1,982,956 square feet, or 79,318 square feet per quarter and 317,272 square feet per year.
- Since the first quarter of 2020, Domain product has absorbed 599,232 square feet, equating to 119,846 square feet per quarter, whereas the greater Austin office market has seen negative absorption over the same period of 1,156,913 square feet.

### **OCCUPANCY**

- Occupancy rates for Domain product over the trailing three quarters (3Q20-1Q21) are averaging 97.63% and have not dropped below 96.6%.
- Comparatively, Austin Class A product currently sits at 85.3% occupancy and Downtown Austin's Class A product sits at 83.8%.
- The Domain's resiliency stands out among the Austin metro and will
  continue to attract exceptional tenants as the area further expands into
  Austin's top live-work-play environment.

### **RENTAL RATES**

- The Domain saw an all-time high in gross rental rates in the second quarter of 2020 before the COVID-19 pandemic of \$59.00 per square foot, which was a 13.5% increase year-over-year.
- Despite the slight drop in rates at the onset of COVID-19, direct rents have increased 1.0% over the trailing three quarters, from \$55.20 per square foot to \$55.75 per square foot.
- The Domain's best-in-class product offers an attractive 16.2% discount to Class A product in Austin's CBD, adding to the draw of 'Austin's Second Downtown'.

### THE DOMAIN: INCUBATOR OF SILICON HILLS

### indeed facebook amazon IEM

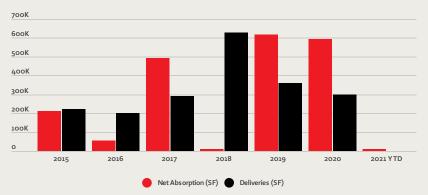
TREND



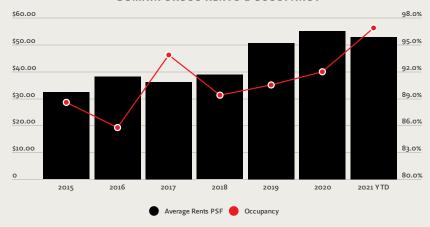


accruent wework blackbaud

### DOMAIN TOTAL ABSORPTION & DELIVERIES



### DOMAIN GROSS RENTS & OCCUPANCY



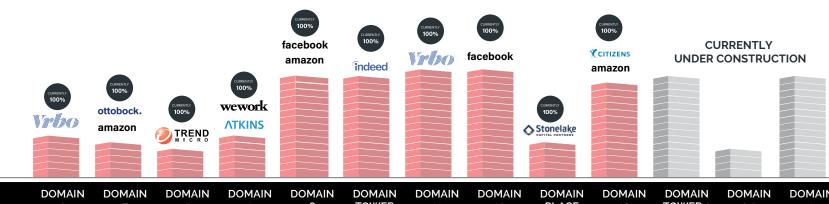
# THE DOMAIN'S OFFICE MARKET BEGINS CONSTRUCTION ON AVERAGE

12% PRE-LEASED



95% LEASED





PROPERTY	DOMAIN 2	DOMAIN 7	DOMAIN 5	DOMAIN 1	DOMAIN 8	DOMAIN TOWER	DOMAIN 11	DOMAIN 12	DOMAIN PLACE	DOMAIN 10	DOMAIN TOWER 2	DOMAIN 2.5	DOMAIN 9
TOTAL SF	114,665	221,973	74,804	124,578	290,983	309,883	324,000	320,102	38,638	299,673	330,012	59,446	335,000
START DATE	Q2 2013	Q4 2013	Q2 2015	Q4 2014	Q4 2015	Q1 2017	Q2 2017	Q2 2018	Q4 2018	Q1 2019	Q1 2020	Q2 2020	Q2 2021
COMPLETION DATE	Q3 2014	Q1 2015	Q1 2016	Q1 2016	Q1 2017	Q3 2018	Q1 2019	Q1 2020	Q4 2019	Q1 2020	Q3 2021	Q4 2021	Q3 2023
CURRENT LEASING	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	0%	0%	0%

# AUSTIN, TEXAS

BEST PLACE TO LIVE IN THE U.S. 2017, 2018, 2019

U.S. News & World Report

AUSTIN, TEXAS, WILL BE 'THE BIGGEST BOOMTOWN THAT AMERICA HAS SEEN IN 50 YEARS'



**JOB MARKET** 

The Wall Street Journal

**SOARING TECH SALARIES** 

Bloomberg

NATION'S HIGH-TECH HUB

The Wall Street Journal

NO. 1

**BEST CITY TO** START A BUSINESS

Inc.

### CORPORATE EXPANSIONS & RELOCATIONS

- Austin is a hot spot for tech companies from all over the U.S. with a total of 138,000 tech-related jobs (14% of total jobs compared to 7% nationally)
- In the past decade Austin is the No. 1 city gaining company migrations from California
- Austin has the highest tech salaries in the nation with an average salary of \$202,000 (adjusted for cost of living)
- Austin's strong tech presence fuels \$31 billion into the economy, accounting for about 35% of the total

**IN 2020** (Creating 21,235 new jobs)

**IN 2019** (Creating 12,328 new jobs)

**IN 2018** (Creating 18,213 new jobs)

## **AUSTIN LARGEST** TECH EMPLOYERS

66% LOCATED IN THE DOMAIN/ NORTH AUSTIN / NW AUSTIN

DELL 14.000 EMPLOYEES

SAMSUNG\* 8.835 EMPLOYEES

 $AMAZON^*$ 8.850 EMPLOYEES APPLE\*

7.000 EMPLOYEES

IBM\* 6.000 EMPLOYEES

ORACLE 5.000 EMPLOYEES GM

2.200 EMPLOYEES

INDEED\* 1.800 EMPLOYEES

FACEBOOK\* 1.200 FMPI NYFFS

\*LOCATED IN THE DOMAIN/NORTH AUSTIN/NW AUSTIN

CITY AMERICANS ARE **MOVING TO** Business Insider

MARKET FOR REAL ESTATE **INVESTMENT 2020** 

Emerging Trends in Real Estate® 2020

**BEST JOB MARKET** Forbes

LARGEST MILLENNIAL **POPULATION** 

Commercial Café

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