

# **The Offering**

Jones Lang LaSalle ("JLL"), as exclusive advisor, is pleased to present the opportunity to acquire Main Street Station Breckenridge (the "Property"), an irreplaceable shopping experience located at the epicenter of the Breckenridge shopping district at the base of Peak 9, the main entry point of the world-renowned Colorado ski resort. This one-of-akind real estate sits on Maggie Pond and is less than 500 feet from Quicksilver Super 6 Lift. The Property is 100% leased to a diverse roster of national brand name tenants and local favorites, encompassing 34,652 SF of prime storefronts. Anchored by the majestic Rocky Mountains, Breckenridge is known as a top international destination with over 6.19M visits annually. As the largest commercial property in Breckenridge to come to market in five years, Main Street Station offers investors the opportunity to own a rare and important piece of Colorado's mountain environment.

### **Property Summary**

Address	505 South Main Street Breckenridge, Colorado
Square Feet	34,652
Occupancy	100%
Year Built	2002
Parking 82	2 spaces in heated garage
Number of Units	24 tax parcels (per Summit CAD)

### **Pricing Summary**

Purchase Price	\$16,750,000
PSF	\$483
In-place NOI	\$1,028,978
In-place Cap Rate	6.1%
Average In-place Rents	\$32.29 psf NNN



## **Investment** Highlights



#### Irreplaceable real estate in a captive market

Main Street Station is exceptional real estate located at the base of one of Colorado's most successful ski resorts

With over 6 million visits per year to Breckenridge, the Property offers visitors a wide array of options for shopping, dining and entertainment while at the resort.

Home of Rocky Mountain Events, Main Street Station offers a full event schedule year round including festivals, music events, and the Breckenridge Sunday Market in the summer months.



#### Unmatched location within the shopping district

Main Street Station strategically sits on the main entry to Breckenridge Mountain and is located less than 500 feet from Quicksilver Super 6 Lift, the only ski base located downtown.

Located on the intersection of Main Street and Park Avenue (Hwy 9), retailers benefit from the property's exposure to over 14,000 vehicles per day.

Shoppers can take advantage of the ample public parking in the form of a heated parking garage steps from the shops as well as street parking.

Anchoring Breckenridge's Main Street, Main Street Station has an estimated 467,900+ number of visits annually and is the premier shopping destination in Summit County.



#### Massive regional growth throughout the pandemic

The global pandemic has created a flight to the Colorado mountain communities, an enduring impact causing unprecedented activity seen throughout Summit County.

The housing market in Summit county is booming with number of sold properties up 86%, with a list price to sold price ratio of 101%.

As the population continues to grow and densify, Main Street Station will continue to be a destination and community gathering point.









Main Street Station Breckenridge











## **Investment** Highlights



#### E-Commerce resistant, experiential retail experience

Strategically located at the base of the mountain, Main Street Station offers numerous cultural and entertainment options which is a leading driver to their success.

The tenant base is comprised of local and name brand retail, with experiential retail tenants leading the pack.



#### **Connectivity through the Epic Pass**

Breckenridge is one of 41 global ski destinations as part of Vail's Epic Pass, which includes other world-renowned resorts such as Vail Mountain, Beaver Creek, Whistler Blackcomb, Park City and Telluride.

More than 850,000 epic passes were sold as of December 2020, an 18% increase in pass sales compared to December 2019.

Perennially ranked in the "Top 10 Best Resorts" by SKI Magazine, Breckenridge experiences an impressive amount of tourism as a result of the world class skiing and camping.



### Impressive deal metrics

With a strong weighted average lease term of 4.6 years and contractual rental increases, the Property provides an investor the opportunity to capitalize on high-yielding returns accentuated by a favorable debt environment.



#### Favorable basis/ below replacement cost for rare mountain investment

The Property is expected to trade well below replacement cost of a similar product constructed today which could cost upwards of \$625 psf.

The extensive renovation, low cost basis, and irreplaceable location make this an extremely attractive, one-of-a-kind investment for future ownership.

## Site Plan

#### **EXISTING TENANTS**

A1-2 Lululemon USA
A3 Faith & Flair

A4 Continental Divide Winery

A5 Bhava Yoga

A6a Maggie Pond Boutique

A6-9 Christy Sports

A10 Trolley Crepes Breck - Office

B1 BOLD Restaurant & Bar

B2a The Cheese Shop of Breckenridge

B2b Mountain Time Escape Rooms

B3 Teton Gravity Research

B4a Edward Jones & Co.

B4b Lolo Juice

B5 Buffalo Mountain Apparel Co.

B6 Digitiqe Breckenridge

C1 Quandary Grille

C2 Folcland

C3 Mountain Time Escape Rooms

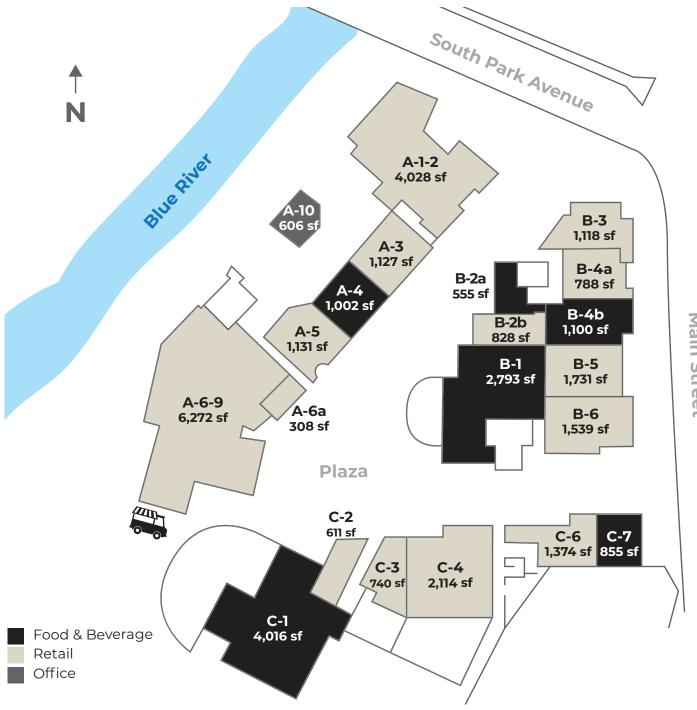
C4-5 Howard Head Sports Medicine

C6 Psycle 9600

C7 Coffee Depot



Trolley Crepes Breckenridge









### **Investment** Advisory

Jason Schmidt Managing Director (303) 515-8095

jason.schmidt@am.jll.com

Analyst (303) 542-1507 elizabeth.edwards@am.jll.com

**Elizabeth Edwards** 

Rob Key Associate (303) 515-8048 robert.key@am.jll.com Jack Wolfe
Operating Partner, MSS Breck
(970) 368-0018
wolfjac@me.com

**Leasing** Expert

### **Financing**

**Kristian Lichtenfels**Senior Director
(303) 515-8007
kristian.lichtenfels@am.jll.com

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