

# The Offering

Jones Lang LaSalle Americas, Inc. ("JLL") has been exclusively retained to offer qualified investors the opportunity to acquire Jupiter Business Park (the "Park" or "Property"), a five-building, 141,178-square-foot industrial park strategically located in one of the nation's fastest growing markets, Plano, where numerous Fortune 500 companies have opened expansive regional campuses including Toyota, JPMorgan, Liberty Mutual and State Farm. The Property, located just one mile from the intersection of US-75 and President George Bush Turnpike (SH-161), sees a combined 342,000 vehicles per day. In recent years, the Property has demonstrated strong leasing momentum and achieved an average occupancy of 93% since 2010. With in-place rental rates averaging 18% below market, there is immediate opportunity to maximize investor returns by recognizing mark-to-market opportunities. Overall, the Property represents a coveted opportunity to acquire an industrial business park positioned in an urban infill market with superb accessibility and highly compelling upside.

Square Feet **141,178 SF** 

Occupancy 97%

Office Finish 38%

Clear Height **18**'

Number of Buildings 5

Number of Tenants 25

Weighted Average Lease Term 2.2 Years

Below Market Rents 18%



Building A



Building B



Building C





# **Investment Highlights**



#### HIGHLY COVETED LAST-MILE LOCATION

Jupiter Business Park - Plano's strategic position within the Plano industrial submarket places it in one of the most infill locations within the DFW industrial market, with extremely high barriers to entry and immediate proximity to the city's densest residential and commercial areas.



#### STRATEGICALLY POSITIONED WITH EXCELLENT ACCESS

Located just off of Jupiter Road with immediate access to U.S. 75 and President George Bush Tollway, Jupiter Business Park – Plano benefits from direct connectivity to the metro's primary thoroughfares and immediate proximity to a robust skilled workforce with over 260,000 people within a 5-mile radius.



## LARGE LAND ASSEMBLAGE IN SUBMARKET WITH EXTREMELY HIGH BARRIERS TO ENTRY

The Portfolio presents the rare opportunity to acquire 8.13 acres in an extremely high-barrier-to-entry submarket with little-to-no developable land and robust leasing demand.



#### LIGHT INDUSTRIAL PRODUCT OUTPERFORMS BULK INDUSTRIAL

Light industrial product within the DFW industrial market has consistently outperformed bulk industrial product, with stable occupancy averaging 93% since 1995, outstanding historical rent growth, and reliable leasing velocity.



#### SIGNIFICANT DISCOUNT TO REPLACEMENT COST

Replacement cost for new shallow bay product has increased dramatically over the last 24 months and developable land sites in DFW's top infill submarkets are virtually nonexistent, making the Portfolio a meaningful discount to replacement cost with an irreplaceable position within the market.



#### LEADING DFW ECONOMIC FUNDAMENTALS

DFW is one of the largest industrial market in the country with 860.9 million square feet of industrial space and is the nation's leading market in terms of net absorption, with over 24 million square feet of industrial space absorbed in 2020.





((())JLL

## Portfolio Overview











Dura mantus	D:Lalia = A	Duilding D	D. Halina C	Duilding D	Duildin - E
Property	Building A	Building B	Building C	Building D	Building E
Rentable Area	14,021 SF	14,916 SF	27,837 SF	35,324 SF	49,080 SF
Occupancy	100%	100%	100%	89%	100%
Submarket	Plano	Plano	Plano	Plano	Plano
# of Suites	7	3	7	3	6
Year Built	1984	1984	1984	1984	1984
Office/HVAC Finish	88%	97%	40%	15%	20%
Clear Height	14'	14'	16'	16'	18'
Loading Door Count	2	2	17	16	25
Construction Overview	Tilt-wall panel and brick veneer	Tilt-wall panel and brick veneer	Tilt-wall panel and brick veneer	Tilt-wall panel and brick veneer	Tilt-wall panel and brick veneer
Roof Age	2017 Overlay, 20-Year Warrantly	2017 Overlay, 20-Year Warrantly	2017 Overlay, 20-Year Warrantly	2017 Overlay, 20-Year Warrantly	2017 Overlay, 20-Year Warrantly



**141,178** SQUARE FEET



38% AVERAGE OFFICE FINISH



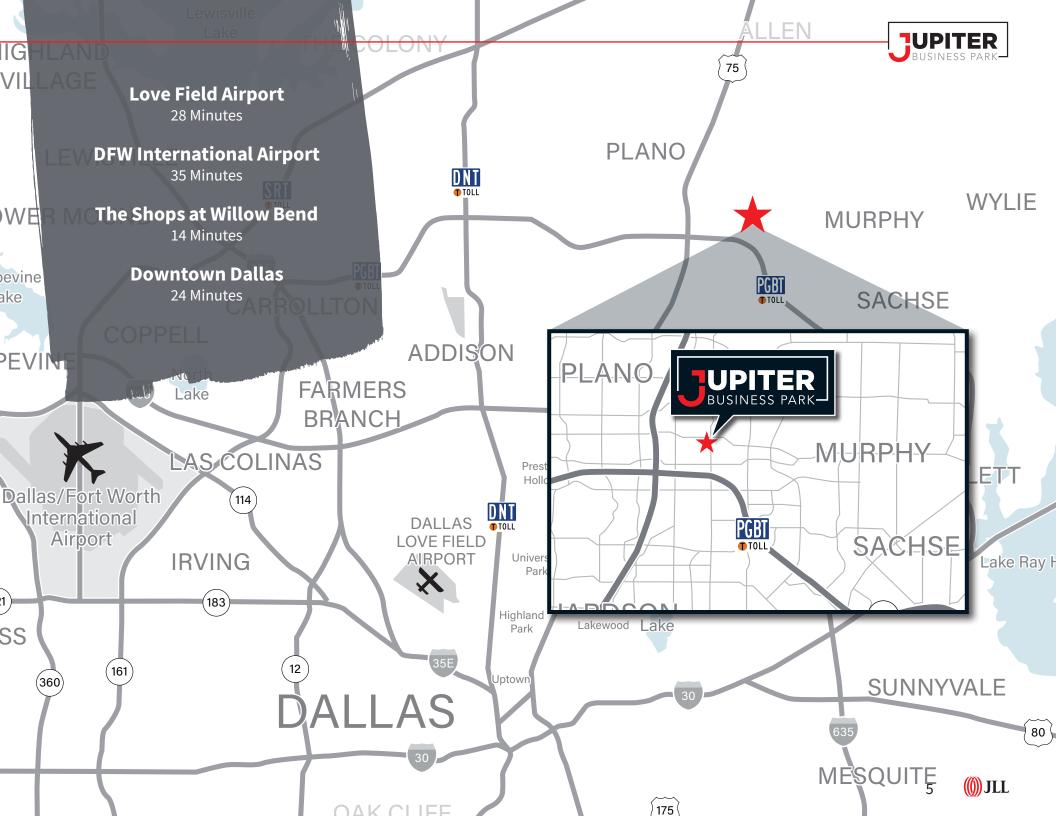
1984 AVERAGE YEAR BUILT



14' - 18'
CLEAR HEIGHT



97% OCCUPANCY

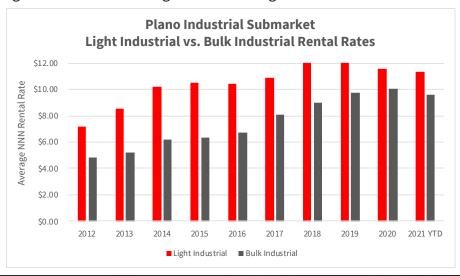


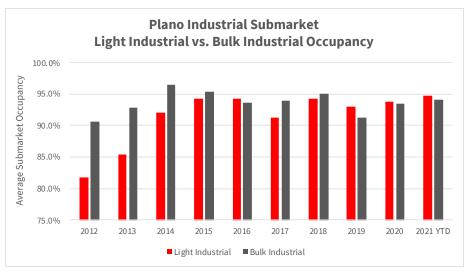




# Light Industrial Product Outperforms Bulk

Light industrial properties within the Plano submarket have consistently outperformed bulk industrial, with stable average occupancy in the mid high 90's and outstanding historical rent growth.





## Plano Light Industrial Highlights

2.1M SF
OF LEASES SIGNED IN
(LAST 5 YEARS)

340 BPS
INCREASE IN SUBMARKET
OCCUPANCY
(LAST 5 YEARS)

OVER

58%

RENT GROWTH

(LAST 10 YEARS)

DIVERSIFIED MULTI-TENANT RENT ROLLS 92%+
AVERAGE SUBMARKET
OCCUPANCY
(LAST 10 YEARS)

#1 PERFORMING ASSET CLASS ABSORPTION OUTPACES
DELIVERIES BY

30K SF

HIGH BARRIERS TO ENTRY

# Irreplaceable Infill Location



#### SEAMLESS LAST-MILE CONNECTIVITY

Jupiter Business Park - Plano benefits from an ideal position within the market with unparalleled connectivity to the metro's most densely populated residential areas, largest transportation arteries, and major infrastructure.



#### **SUPERIOR LABOR SUPPLY**

The building is uniquely positioned to draw from a broad labor pool due to its highly accessible location and immediate proximity to a robust skilled workforce with over 1.1 million people within a 10-mile radius.



#### **SEAMLESS ACCESS TO DFW'S MAJOR HIGHWAYS**

Located just off of Jupiter Road with immediate access to U.S. 75 and President George Bush Tollway, Jupiter Business Park – Plano benefits from direct connectivity to the metro's primary thoroughfares and immediate proximity to a robust skilled workforce with over 260,000 people within a 5-mile radius.

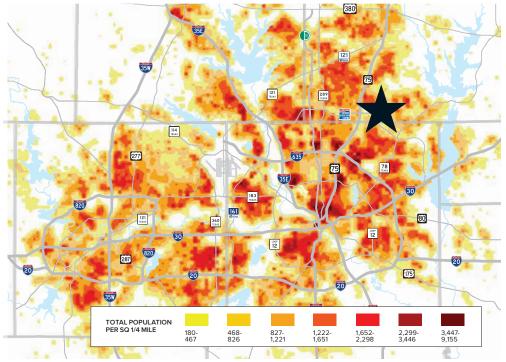


#### LEADING DFW ECONOMIC FUNDAMENTALS

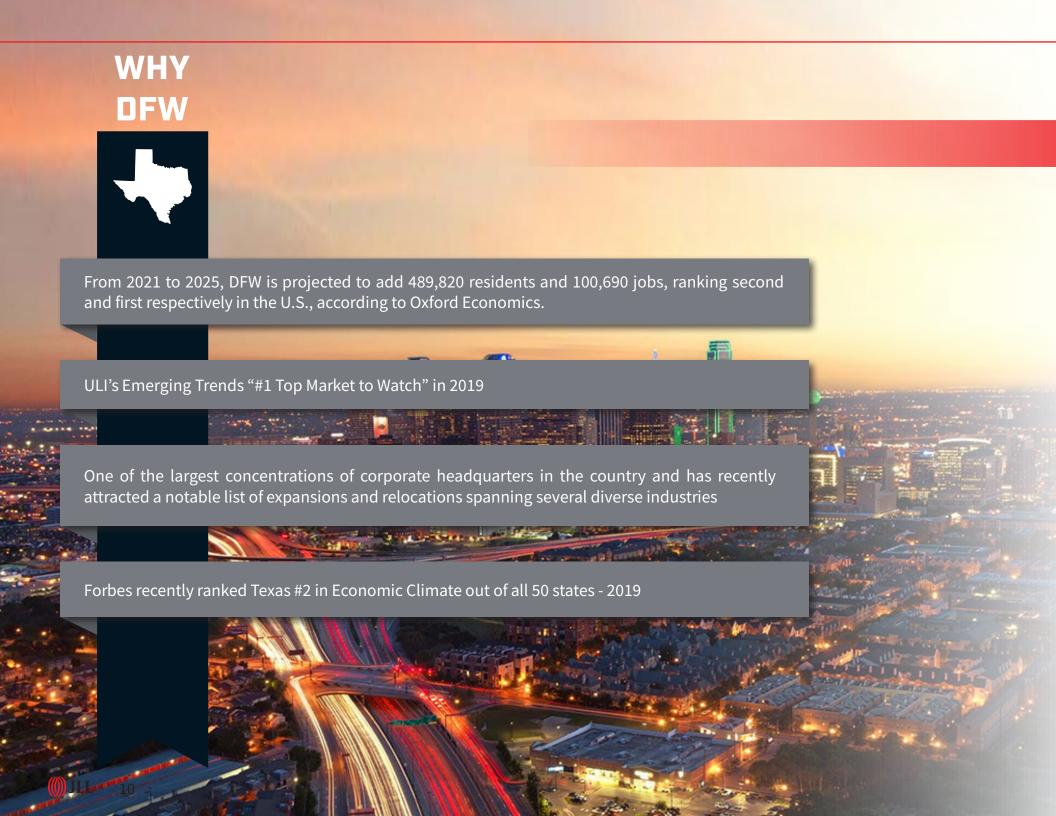
The Dallas-Fort Worth metro has led the nation in both population and job growth over the last decade, with more than 1,000,000 new jobs added since 2010.













#### CENTRAL U.S. LOCATION FEATURING DALLAS-FORT WORTH INTERNATIONAL AIRPORT & DALLAS LOVE FIELD





SERVICED APPROXIMATELY 75,000,000 PASSENGERS IN 2019.





SERVICED OVER 16,800,000
PASSENGERS IN 2019 AND IS HOME
TO SOUTHWEST AIRLINES.



#### **BUSINESS ENVIRONMENT**

#1
STATE FOR DOING BUSINESS
15 YEARS IN A ROW
CEO MAGAZINE 2019

3.8
MILLION
WORKERS

8,400,000 PROJECTED POPULATION OF THE REGION BY 2025



IN GROWTH PROSPECTS Forbes

STATE & LOCAL INCOME TAX RATE



1,300,000

NUMBER OF RESIDENTS ADDED TO THE REGION BETWEEN 2010 AND 2019

LARGEST WORKFORCE IN AMERICA



400

PEOPLE MOVE TO DALLAS/FORT WORTH EACH DAY



### Deal Contacts: STEPHEN BAILEY

Managing Director stephen.bailey@am.jll.com 469.232.1992

#### **DUSTIN VOLZ**

Senior Managing Director dustin.volz@am.jll.com 214.438.6493

#### **PAULI KERR**

Analyst pauli.kerr@am.jll.com 214.692.4733

#### **JASON JACOBS**

Analyst jason.jacobs@am.jll.com 214.692.4719

## Financing Contact: CULLEN ADERHOLD

Senior Director cullen.aderhold@am.jll.com 469.232.1994

Jones Lang LaSalle Americas, Inc. or its state-licensed affiliate ("JLL") has been engaged by the owner of the property to market it for sale. Information concerning the property described herein has been obtained from sources other than JLL, and neither Owner nor JLL, nor their respective equity holders, officers, directors, employees and agents makes any representations or warranties, express or implied, as to the accuracy or completeness of such information. Any and all reference to age, square footage, income, expenses and any other property specific information are approximate. Any opinions, assumptions, or estimates contained herein are projections only and used for illustrative purposes and may be based on assumptions or due diligence criteria different from that used by a purchaser. JLL and owner disclaim any liability that may be based upon or related to the information contained herein. Prospective purchasers should conduct their own independent investigation and rely on those results. The information contained herein is subject to charge. The Property may be withdrawn without notice. If the recipient of this information has signed a confidentiality agreement regarding this matter, this information is subject to the terms of that agreement. @2021. Jones Lang LaSalle IP, Inc. All rights reserved.

\*\*The outbreak of the COVID-19 virus (novel coronavirus) since the end of January 2020 has resulted in market uncertainty and volatility. While the economic impact of a contagion disease generally arises from the uncertainty and loss of consumer confidence, its impact on real estate values is unknown at this stage. Given the prevailing domestic and global uncertainty arising from the Coronavirus, we recommend that the intended recipients of this information regularly seek our guidance.

