

TOPSAIL BEACH

INTRACOASTAL WATERWAY

±126.71 ACRE RESIDENTIAL DEVELOPMENT OPPORTUNITY WITH ICW FRONTAGE IN THRIVING HAMPSTEAD COMMUNITY - WILMINGTON MSA



+/-126.71 ACRE RESIDENTIAL DEVELOPMENT OPPORTUNITY WITH ICW FRONTAGE IN THRIVING COASTAL COMMUNITY – WILMINGTON MSA

SLOOP POINT

Jones Lang LaSalle., a North Carolina licensed real estate broker ("JLL"), has been retained as the exclusive sales representative for Sloop Point Loop, a ± 126.71 acre residential development opportunity in a rapidly developing corridor in Hampstead, NC with 2,275' of intracoastal waterway frontage. Wyndwater, an adjacent master planned community by Caviness & Cates, LGI Homes & Robuck Homes is almost sold out with homes priced in the \$300k-575k+ range. Approximately 7 miles away, the Salters Haven community has put 180+ lots under contract since May 2020, averaging 17 sales per month. Notably, the offering enjoys private septic connectivity and capacity for up to 222 home from adjacent Wyndwater Phase 5.

The Wilmington MSA housing market continues to climb (median list price is up 9.8% YoY) and there is a need for residential houses in the market due to the macro trend of families leaving the northeast for warmer climates and a reduced cost of living. Additionally, the site very accessible being only 10 minutes away from Downtown Hampstead and 30 minutes to Downtown Wilmington and its International Airport. Employers also recognize the quality of life that the Wilmington MSA provides and several large corporations have established operations in the area. Notably: PPD (global HQ), Corning, Dell Laboratories, DAK Americas, IQVIA, GE/Hitachi Nuclear, Verizon, Live Oak Bank, Spectrum, and AAI Pharma.

ADDRESS	Sloop Point Loop Road, Hampstead, NC 28443			
NOTABLE FRONTAGE (APPROX.)	650' Sloop Point Loop Road 2,275' along ICW			
PENDER COUNTY PINS	Springbranch Landing Parcels: 4214-50-8387-0000, 4213-58-8127 0000,4213-58-1037-0000, 4213-57-0977-0000, 4213-58-4783-0000, 4213-68-0897-0000, 4213-47-9970-0000, 4213-58-5880-0000, 4213-68-0631-0000, 4213-47-8986-0000, 4213-58-6777-0000, 4213-68-0631-0000, 4213-48-8005-0000, 4213-58-7763-0000, 4213-58-8590-0000, 4213-48-8144-0000, 4213-58-8764-0000, 4213-58-7488-0000, 4213-58-0000, 4213-58-7763-0000, 4213-58-7488-0000, 4213-58-0000, 4213-58-7763-0000, 4213-58-581-0000, 4213-58-0000, 4213-58-7971-0000, 4213-58-5581-0000, 4213-58-0386-0000, 4213-58-6986-0000, 4213-58-5404-0000, 4213-58-1484-0000, 4213-59-6178-0000, 4213-58-3228-0000, 4213-58-3526-0000, 4213-59-9034-0000, 4213-58-4604-0000, 4213-68-0916-0000, Springbranch Landing Expansion Parcel: 4213-59-0181-0000			
GOVERNING AUTHORITY	Pender County			
ACREAGE (APPROX.)	+/-126.71 acres			
CURRENT USE	Vacant			
ZONING	RP – Residential Performance: 2-4 dwelling units per acre PD – Planned Development: Minimum lot size of 50'			
BY - RIGHT USES	Residential: Maximum 4 units per acre			
UTILITIES	Water access on Sloop Point Loop Road. Private septic available from nearby Wyndwater Phase 5 for 222 lots			
AVAILABILITY	Available immediately			
PRICING	Unpriced			

DEMOGRAPHICS	3 MILES	5 MILES	WILMINGTON MSA
2021 ESTIMATED POPULATION	12,978	21,218	301,284
2010 CENSUS POPULATION	8,620	14,438	254,884
HISTORICAL ANNUAL GROWTH 2010-2020	3.7%	3.7%	1.8%
MEDIAN AGE	41.5	43.2	39.1
AVERAGE FAMILY INCOME	\$85,175	\$86,803	\$91,950
COLLEGE DEGREE	42.3%	41.7%	40.8%

JLL 2 | EXECUTIVE SUMMARY

Source: REGIS





SITE CONDITIONS AND ZONING

WETLANDS & TOPOGRAPHY

On site topography provides for a well-landscaped single-family development. While not completely flat, light topographic changes will provide for scenic views, different vantage points on the property, and a strong general landscape for a single family development. The site slopes gently from west to east, with most of the topographic change near the intercoastal waterway, on unusable land. In addition, there is limited wetland acreage on the site, adjacent to the waterway (about 11.747 acres).

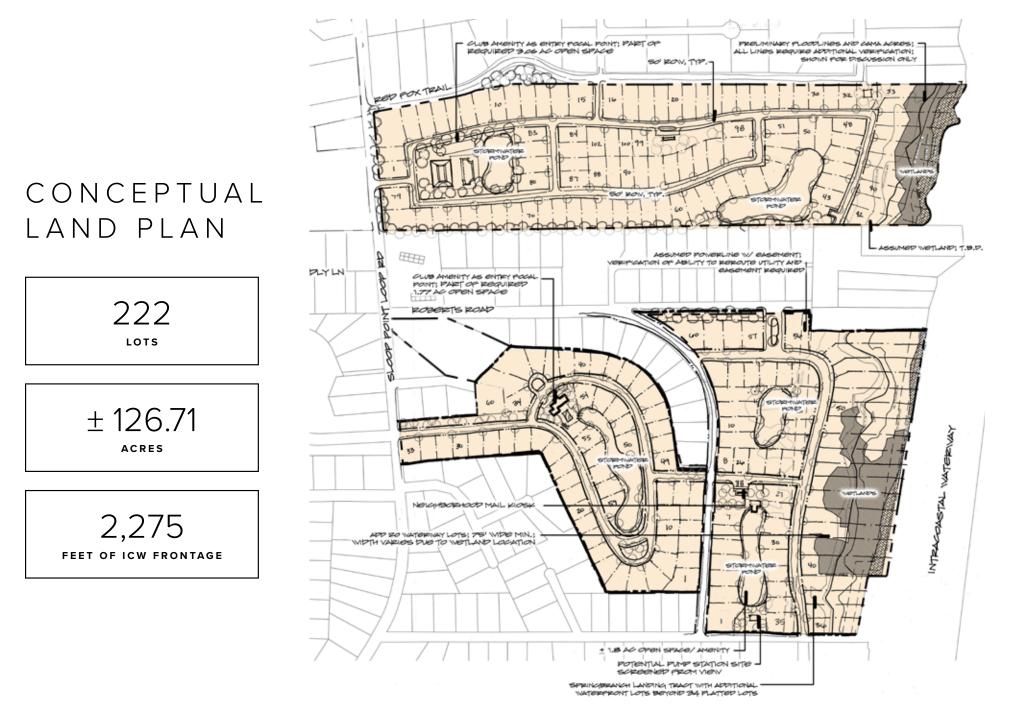
LOW IMPACT ZONING (LID)

LID is the practice to design, construct, and maintain a development site to protect or restore the natural hydrology of the site so that the overall integrity of the watershed is protected. LID focuses on retaining stormwater on site and maximizing pollutant removal and infiltration of stormwater runoff through the execution of numerous integrated best management practices (BMPs).

CURRENT ZONING

The site has two similar zoning designations per Pender County. The Residential Performance District (RP) is intended to allow a variety of residential uses and densities (2-4/DUA) and limited commercial activities. The Planned Development District (PD) allows projects of innovative design and layout that may not otherwise be permitted under the UDO due to the strict application of zoning district or general development standards. Maximum density is indicated at 3/DUA by the 'Coastal Residential' future land use designation.





THIS PLAN ASSUMES PLANNED DEVELOPMENT ZONING







GROWING DEMAND FOR COASTAL MASTER PLANNED COMMUNITIES

The master planned community model has continued to be successfully replicated in the Wilmington MSA. The adjacent 308 home Wyndwater community offers homes priced in the \$400-\$625k range with one future phase remaining.

Additionally, Salters Haven, approximately 7 miles away, began selling lots in May of 2020 and has already sold 267 of its 308 lots, averaging 17 sales a month. Lots are priced from \$100k-\$900k+ and the community includes 75 boat slips, a resort style pool and a coastal clubhouse.

SLOOP POINT LOOP | 7

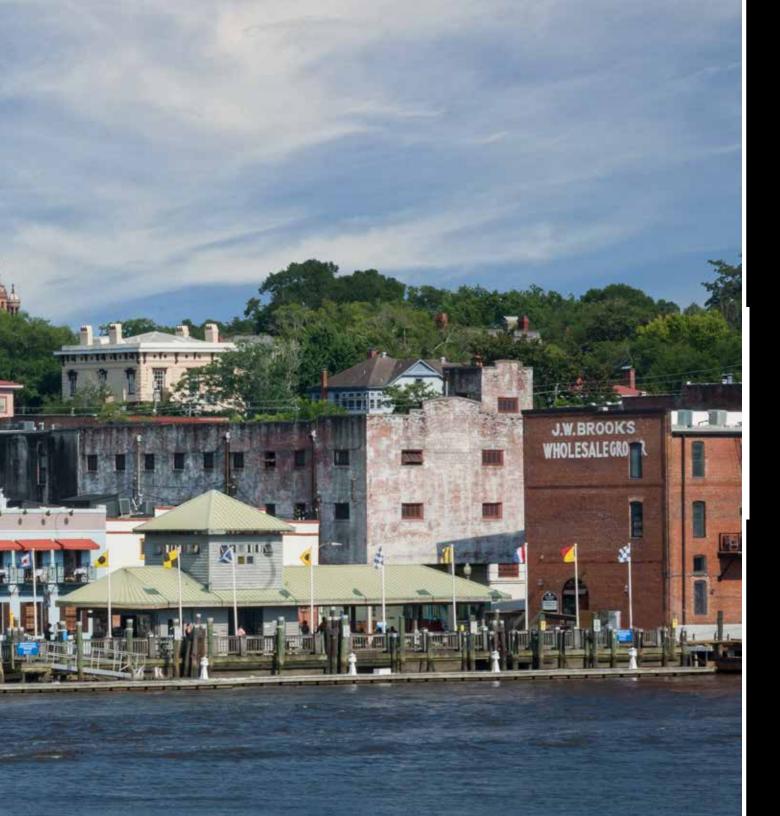


AREA AMENITIES

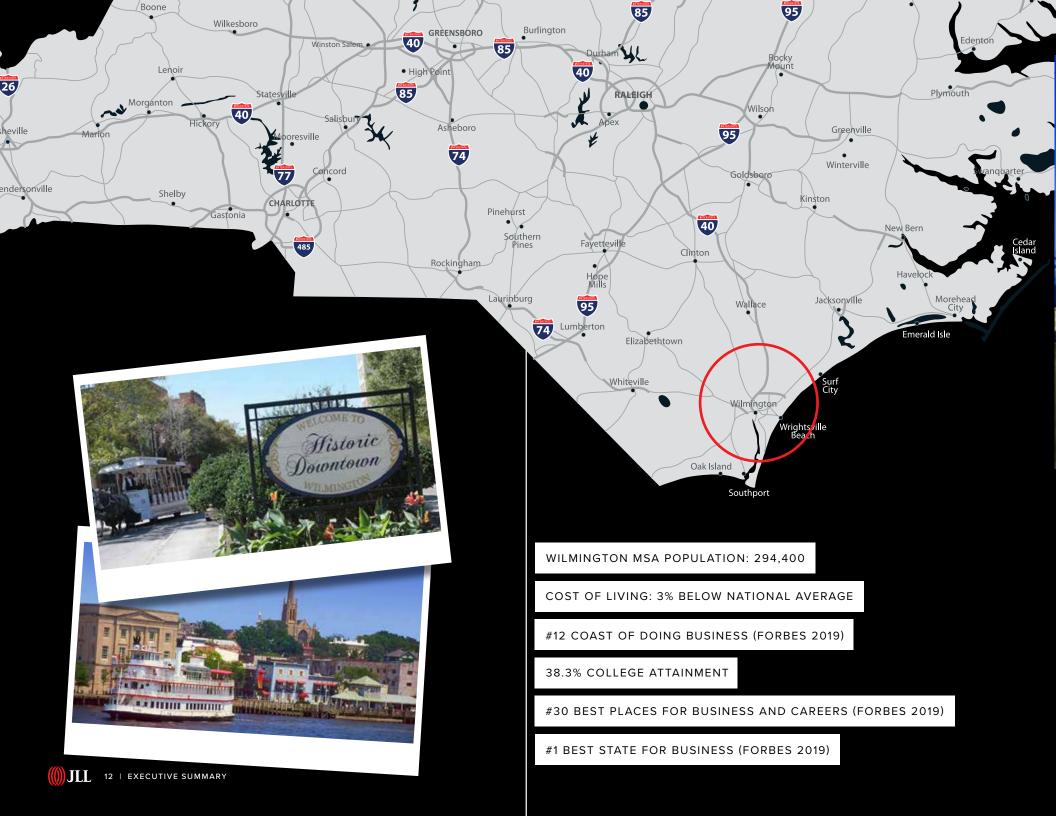














WILMINGTON MSA OVERVIEW

New Hanover County encompasses 199 square miles, most of which is occupied by the City of Wilmington. Wilmington is well located along the Cape Fear River which, in conjunction with its connection to the Atlantic Ocean, creates a natural seaport. The deep-water port has always been a major influence on the formation and evolution of the coast and particularly the city of Wilmington, some 30 miles upstream of the open ocean.

Wilmington has been coined North Carolina's "Gateway to the Global Economy" since colonial times. Today, Wilmington continues to attract talented individuals as a result of a business friendly local and state government, low cost of living, mild climate and high quality of life. The Wilmington area boasts a balanced economy anchored by diverse institutions including tourism, communications, banking, logistics, and higher education.

Population

Wilmington is the largest city in southeastern North Carolina and the eighth largest in the state. The Wilmington regional population includes New Hanover, Brunswick and Pender Counties. For the eight-year period from 2010 to 2018, Wilmington experienced a 15% population growth and the city ranked as the 166th largest metro area in the US in 2018.



population & DEMOGRAPHICS

Wilmington is the largest city in southeastern North Carolina and the eighth largest in the state. The Wilmington regional population includes New Hanover, Brunswick and Pender Counties. For the eight-year period from 2010 to 2018, Wilmington experienced a 16% population growth and the city ranked as the 166th largest metro area in the US in 2018. Demographers estimate the three-county region will exceed 600,000 residents by 2040.

301,753 population (msa) 38.6% college degree Average family income



ECONOMIC DRIVERS AND BUSINESS ENVIRONMENT

LOW TAX BURDEN

North Carolina's 2.5% corporate income tax rate is the lowest in the United States, a clear competitive advantage when competing for relocating and expanding businesses. North Carolina consistently ranks high in affordability and is consistently recognized as a "Best State for Business."

AIRPORT

The Wilmington International Airport (ILM) is located four miles from downtown and serves over 1 million travelers a year. Commercial service is provided by American Airlines, Delta Air Lines, and United, with American Airlines, carrying the largest share of the airport's traffic.

PORT OF WILMINGTON

The Port of Wilmington is strategically located on the East Coast of the United States within 700 miles of more than 70% of the U.S. industrial base. A channel-deepening project in the Cape Fear River has increased channel depth to 42 feet from the river's mouth to the State Port to accommodate larger ships. The port's capacity has recently tripled, due to the addition of four 100-foot container cranes and other container handling equipment and improvements to the dock infrastructure and terminal operating system in the first phase of Wilmington's container terminal expansion.

RANKINGS

NO. 1 BEST AMERICAN RIVERFRONT - USA TODAY

NO. 2 SMALL TOWNS PERFECT FOR A WINTER GETAWAY - HOUSE METHOD

NO. 3 TOP DESTINATION ON THE RISE - TRIP ADVISOR

NO. 3 BICYCLE FRIENDLY COMMUNITY IN NC - LEAGUE OF AMERICAN BICYCLISTS

> **NO. 8** BEST CITY FOR TOURISTS - VALUE PENGUIN

NO. 8 THE SOUTH'S BEST CITIES - SOUTHERN LIVING

JLL 16 | LOCATION OVERVIEW





TOP COMPANIES

WILMINGTON TOP EMPLOYERS				
COMPANY	PRODUCT/SERVICE	JOBS		
New Hanover Regional Medical Center	Hospitals	7,000+		
New Hanover County Public Schools	Education	3,500+		
UNC-Wilmington	Education	1,000+		
PPD Development, LLC	Pharma & Biotech	1,000+		
New Hanover County	Government	1,000+		
Mastec Services Company, Inc.	Infrastructure	1,000+		
Cellco Partnership	Wireless	1,000+		
Cape Fear Community College	Education	1,000+		
City of Wilmington	Government	1,000+		
Wal-Mart Associates, Inc.	Retail	500-999		
Harris Teeter	Retail	500-999		
Corning Incorporated	Manufacturing	500-999		
Food Lion	Retail	500-999		
Wha Medical Clinic	Health	500-999		
Carolina Healthcare Associates	Health	500-999		
General Electric Corp.	Manufacturing	500-999		
GE Hitachi Nuclear Americas	Manufacturing	500-999		
Global Nuclear Fuel Holdings Co.	Manufacturing	500-999		
LMR, LLC	Business 500-999			
Lowes Homes Centers	Trade 500-999			

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