

## BOB'S FURNITURE

NEW CONSTRUCTION FLAGSHIP RETAIL OFFERING IN CHICAGO'S DENSE & AFFLUENT SOUTH LOOP

## THE OFFERING

Jones Lang Lasalle ("JLL") has been exclusively retained to offer the opportunity to acquire 635-647 W Roosevelt (The "Property" of the "Offering"), a newly constructed core retail asset totaling 45,906 square feet on a hard corner in Chicago's South Loop neighborhood. The Property features Bob's newly constructed flagship location that makes up 77% of the income.

The asset offers prime visibility and accessibility off of the heavily trafficked I-90 (250,000 VPD), The property benefits from its highly trafficked location, proximity to the highway, and the dense & affluent surrounding consumer base of South Loop.



PROPERTY ADDRESS: 635 - 647 W Roosevelt Road Chicago, Illinois, 60607



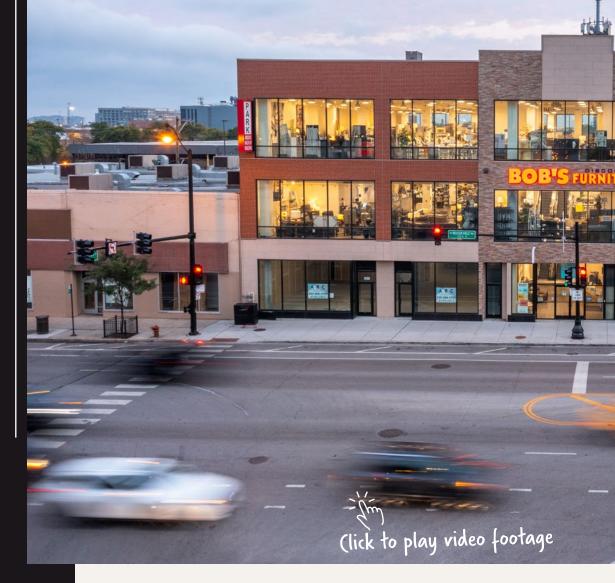
PROPERTY SIZE: 45,906 SF







ZONING: DS-3, Downtown Service District YEAR 1 NOI: \$1,527,964 PURCHASE PRICE: \$21,828,057 CAP RATE: 7.00%





## **INVESTMENT** HIGHLIGHTS



**Proximity to I- 90:** 635 W Roosevelt lies adjacent to I-90 which features a daily traffic count of 250,000 vehicles per day



New Construction - Minimal Near-Term Capital Expenditures



WALT: 8.1 Years



**90%** National Tenancy



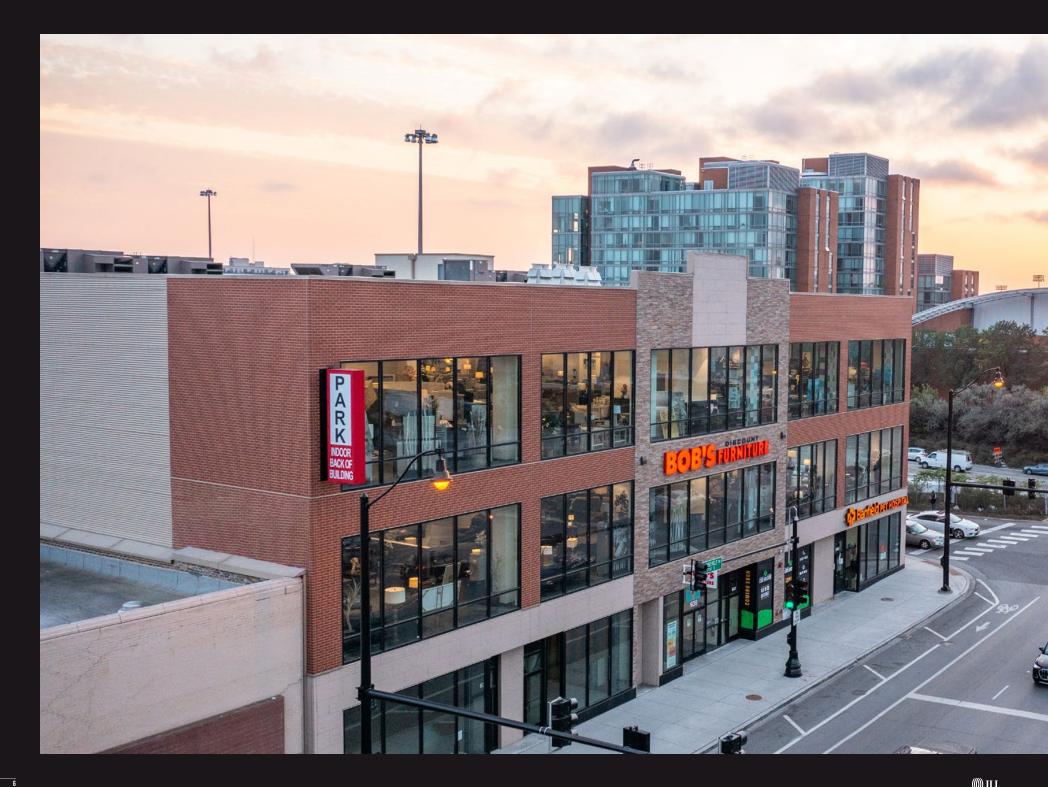
Bob's Flagship Location - 77% of Revenue -Irreplaceable Hard Corner



Proximity to nearby commercial and residential developments with over 4.8MM square feet of commercial space and over 1800 residential units that have been completed, are under construction, or are being planned



Rare On-Site Parking Included in offering - 42 Spaces





## BOB'S FURNITURE

10th Largest Furniture

& Fastest Growing

Furniture (hain in Nation

Bob's Discount Furniture, founded in 1991 by Bob Kauffman, has provided quality furniture at an affordable price for over 30 years. The firm operates over 150 furniture stores in 23 states, primarily the northeast along with additional locations in the Midwest and California, Nevada, and most recently, Arizona. In 2014 Bain Company acquired a majority stake in Bob's and the furniture company has since consistently grown its store base, opening 16 new locations in 2020 despite the pandemic.

\$1.50 Billion 2020 Revenue,

expected to grow

15-25% in 2021

E-commerce sales have

doubled since 2020

15% of the firm's revenue



622,000 SF New Distribution (enter to Help with Excess Demand

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## CHICAGO SOUTH LOOP DEMOGRAPHICS

## WITHIN 1 MILE OF 635-647 W ROOSEVELT ROAD....



AVERAGE HOUSEHOLD INCOME: \$135,000



WHITE COLLAR LABOR FORCE PARTICIPATION: 85%



MORE THAN 75% OF POPULATION HAS COLLEGE DEGREE



MEDIAN AGE: 34



TOTAL EMPLOYEES: 138,417

James J Stukel Towers Student Housing for University of Illinois at Chicago 738 Beds

UNIVERSITY OF ILLINOIS CHICAGO

0.3 Miles Away Enrollment: 29,120

## E S T R O O S E V 63

ROOSEVELT ROAD VPD



## SURROUNDING DEVELOPMENTS



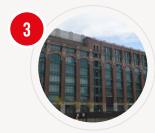
## OLD POST OFFICE - 433 W. VAN BUREN ST. (DELIVERED 2019)

This 2.3 million square foot adaptive reuse project was executed by 601W Companies with Gensler as the architect. The redevelopment transformed the former US Post Office into trophy office space. The property now also contains 10,000 sf of retail and restaurant space, 450 secured parking spaces (available 24/7) and a hotel.



#### THE 78 — (UNDER CONSTRUCTION)

Related Midwest controls this 62-acre site primed for over \$7 billion in investment. Road and utility infrastructure is currently underway, with the project anchored by the 500,000 square foot University of Illinois Discovery Partners Institute. The project plans for over 12 acres of open space, a new Red Line stop, 13 million square foot of commercial space and thousands of residential units.



## CH1 & CH2 DATA CENTERS - 840 S. CANAL ST (DELIVERED 2011) - 1432 S. CLINTON ST (DELIVERED 2020)

CoreSite Realty Corporation completed the 443,446 square foot CH1 in 2011 and the 176,000 square foot CH2 in fall of 2020. The CH2 location is the first purpose-built data center in downtown Chicago – able to support high-density requirements with excellent network connectivity and sustainability focused construction features.



## ALTA ROOSEVELT & GRAND CENTRAL - 801 S. FINANCIAL PL & 221 W. HARRISON ST (DELIVERED 2018 & 2020)

Wood Partner's developed both the 490-unit Alta Roosevelt and the 346-unit Alta Grand Central. These apartment buildings are just across the river, to the west, from 635-637 W Roosevelt Road. Both developments are highly amenitized and include a fitness center, dog run, car charging station and rooftop terrace. Roosevelt and Grand Central are Wood Partners only developments in Chicago.



## BMO TOWER - 320 S. CANAL ST (UNDER CONSTRUCTION)

Riverside Investment & Development is underway on this 1.5 million square foot development that will be the new corporate headquarters for BMO Harris Bank. This project is expected to deliver in 2022 and house 3,000 BMO employees across from Union Station. The tower is designed by Goettsch Partners, spans 50 stories tall and will feature a 1.5-acre park.



#### **RIVERLINE** – (PLANNED)

Developed by CMK Companies, Riverline is an 8-acre redevelopment project along the South Branch of the Chicago River. In addition to being zoned for over 1,000 residential units, this development would also feature retail space, a public riverwalk and a water taxi stop.

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## **SOUTHBANK** – (UNDER CONSTRUCTION)

Lendlease is currently underway on the second phase of the Southbank development project, a 7-acre master plan centered around 2 acres of public green space. The first of the two residential high-rises, The Cooper, opened in 2018 with 460 units across 29 stories. The second high-rise, The Reed, is set to feature both office and condominiums and is scheduled to deliver in 2023.





## UNMATCHED SITE ACCESS

Transportation within the City of Chicago and between Chicago and its suburbs is a major consideration for people living and/or working in the area. 635-647 W Roosevelt Road benefits from seamless access via multiple modes of transportation.

## AUTOMOBILE

635-647 W Roosevelt Road is conveniently located and allows for easy road access throughout Chicago's neighborhoods and suburbs to the north and south via I-90/94. Furthermore, I-290, the main east west artery is just a few short blocks from the Property.

## METRA

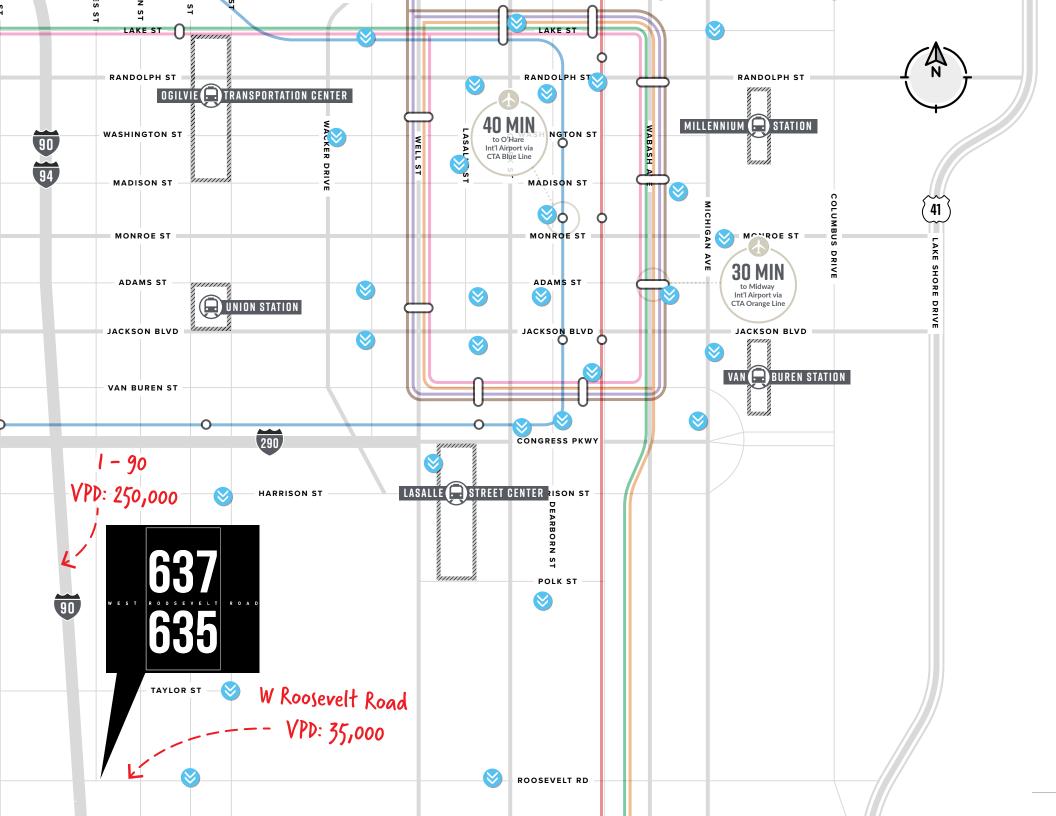
The Property is walking distance to key Metra terminals serving the Loop: Union Station, Ogilvie Station, and LaSalle Street Station. Together, these three terminals handle more than 200,000 commuters every weekday.

## CTA

635-647 W Roosevelt Road is easily walkable to the CTA's Blue Line subway stop. The Property is located immediately adjacent to high frequency CTA bus routes 157, 12, 18 and 62 offering comprehensive accessibility to all major employment centers and leading entertainment opportunities in the market.

## BICYCLE & PEDESTRIAN

The City of Chicago has also made a concerted effort to establish dedicated bike lanes on many of the major roads throughout the CBD in response to the growing popularity and convenience of commuting via bicycle. Divvy Bike has gained immense popularity from both residents and visitors. The service has expanded access to all portions of the Chicago CBD and surrounding neighborhoods. Divvy has an expansive network of automated rental stations, which has conveniently increased the mobility of CBD travelers with 5,800 bikes in 580 stations across the city. There are three Divvy docking stations within close proximity to the Property: Canal St & Taylor St, Canal St & Harrison St, and Clinton St & Roosevelt Rd.



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