Vacant Headquarters Office Building



318,403 RSF 4.0 / 1,000 SF Parking Ratio



AUCTION SALE | March 22nd, 2023





### **CONTACT INFORMATION**

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# **THE AUCTION SALE PROCESS**

An online auction event will be conducted on RealINSIGHT Marketplace ("RI Marketplace") in accordance with the Sale Event Terms and Conditions (<u>https://rimarketplace.com/sale-event-terms</u>).

**RI MARKETPLACE TWO OVERLOOK** 

### POINT DEAL PAGE - CA EXECUTION

Confidentiality Agreement electronic execution and further access to Diligence Materials are provided through the following link:

https://rimarketplace.com/auction/1435/two-overlook-point-chicago-msa-north-lake-county-submarket

### DUE DILIGENCE

Due diligence materials are available to qualified prospective bidders via an electronic data room hosted by RI Marketplace. Prospective bidders will be required to electronically execute a confidentiality agreement prior to being allowed access to the materials. All due diligence must be conducted prior to signing the purchase and sale agreement. You may contact the sales advisors with any due diligence questions.

### **BUYER QUALIFICATION**

Prospective bidders will be required to register with RI Marketplace to bid. Each bidder will be required to provide current contact information, submit proof of funds up to the full amount they plan to bid, and agree to the Auction Terms and Conditions.

In order to participate in an auction, the Seller requires bidders to provide proof of their liquidity in an amount of at least their anticipated maximum bid for those assets they wish to bid on. Such liquidity must be in the form of cash, or cash equivalents, and must be available immediately without restriction.

Generally, recent bank statements, brokerage account statements, or bank letters are acceptable. A line of credit statement may be acceptable only if it is already closed and in place, has undrawn capacity, and may be funded immediately without bank approval. Loan pre-approval letters, term sheets, and the like, where the loan would be collateralized by the property up for auction and funded at escrow closing, are NOT acceptable. Capital call agreements, investor equity commitments, and the like, are evaluated on a case-by-case basis. The acceptance of any proof of funds documents are made at the sole and absolute discretion of RI Marketplace.

For further information, please visit the FAQ, Bidder Registration (<u>https://rimarketplace.</u> <u>com/faq</u>).

### AUCTION DATE

The Auction end date is set for March 22nd, 2023.

### **RESERVE AUCTION**

This will be a reserve auction and the Property will have a reserve price ("Reserve Price"). The starting bid is not the Reserve Price. The seller can accept or reject any bid. All bidders agree to execute the non-negotiable purchase and sale agreement, which will be posted to the electronic data room prior to bidding commencement, should they be awarded the deal. For further information about how to bid, please visit the FAQ, Bidding (https://rimarketplace.com/faq).

### CLOSING

Following the auction, the winning bidder will be contacted by phone and email to go over specifics of the sale, including the execution of the purchase agreement and all documentation involved in the purchase. The winning bidder must be available by telephone within two hours of the sale. More information can be found on the RI Marketplace website.

AUCTION	AUCTION
START DATE:	END DATE:
MARCH 20, 2023	MARCH 22, 2023

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**TWO OVERLOOK POINT** 

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# EXECUTIVE SUMMARY

JLL

# **TWO OVERLOOK POINT**



# **THE OFFERING**

Jones Lang LaSalle Americas (Illinois), L.P. ("JLL") is pleased to exclusively offer for sale the fee-simple ownership interest in Two Overlook Point (the "Property" or "Two Overlook"), located in Lincolnshire, Illinois. Two Overlook Point is a Class A, institutionally owned, 318,403 square foot, mid-rise office building in the prestigious North (Lake County) submarket within Chicago's suburban office market.

Developed by Van Vlissingen & Company in 1997, Two Overlook Point is located within Lincolnshire Corporate Center, a 330-acre mixed-use site, consisting of office and industrial space as well as two freestanding restaurants and two hotels. The Property features an attractive parking ratio of 4.0 spaces per 1,000 square feet to be utilized by tenants and visitors alike, with 556 surface parking spaces and 477 decked parking spaces. The Property is an ideal candidate to be a headquarters location for an office user and divides well for multi-tenancy.

Two Overlook Point is well situated for commuting by car, with exceptional access to one of suburban Chicago's major interstates, Interstate 94 (I-94), and two major local roadways, Half Day Road and Lake Cook Road. The Property's location along U.S. Route 45 is four miles northwest of the interchange between I-94 and Interstate 294 (I-294), which provides access to Downtown Chicago (33 miles), Chicago O'Hare International Airport (18 miles) and Chicago Midway International Airport (42 miles).

The Property's excellent location in the North (Lake County) submarket, exceptional access, numerous on-site amenities and strong business environment create a preferred location for corporate users. The offering presents the exceptional opportunity to acquire a vacant Class A headquarters office building in a prime suburban location.

## **INVESTMENT SUMMARY**

YEAR BUILT   1997     SQUARE FEET   318,403 (258,268 Above-Grade Office     STORIES   5 + Lower Level     FLOORPLATES (SQUARE FEET):   60,135     LOWER LEVEL   60,135     FLOOR 1   58,592     FLOOR 2   49,090     FLOOR 3   49,653     FLOOR 4   49,653     FLOOR 5   51,280	PROPERTY	Two Overlook Point	
SQUARE FEET   318,403 (258,268 Above-Grade Office     STORIES   5 + Lower Level     FLOORPLATES (SQUARE FEET):   60,135     LOWER LEVEL   60,135     FLOOR 1   58,592     FLOOR 2   49,090     FLOOR 3   49,653     FLOOR 4   49,653     FLOOR 5   51,280     TOTAL   318,403	ADDRESS	2 Overlook Point Lincolnshire, IL 60069	
STORIES   5 + Lower Level     FLOORPLATES (SQUARE FEET):   60,135     LOWER LEVEL   60,135     FLOOR 1   58,592     FLOOR 2   49,090     FLOOR 3   49,653     FLOOR 4   49,653     FLOOR 5   51,280     TOTAL   318,403	YEAR BUILT	1997	
FLOORPLATES (SQUARE FEET):     LOWER LEVEL   60,135     FLOOR 1   58,592     FLOOR 2   49,090     FLOOR 3   49,653     FLOOR 4   49,653     FLOOR 5   51,280     TOTAL   318,403	SQUARE FEET	318,403 (258,268 Above-Grade Office)	
LOWER LEVEL   60,135     FLOOR 1   58,592     FLOOR 2   49,090     FLOOR 3   49,653     FLOOR 4   49,653     FLOOR 5   51,280     TOTAL   318,403	STORIES	5 + Lower Level	
FLOOR 1   58,592     FLOOR 2   49,090     FLOOR 3   49,653     FLOOR 4   49,653     FLOOR 5   51,280     TOTAL   318,403	FLOORPLATES (SQUARE FEET):		
FLOOR 2   49,090     FLOOR 3   49,653     FLOOR 4   49,653     FLOOR 5   51,280     TOTAL   318,403	LOWER LEVEL	60,135	
FLOOR 3 49,653   FLOOR 4 49,653   FLOOR 5 51,280   TOTAL 318,403	FLOOR 1	58,592	
FLOOR 4     49,653       FLOOR 5     51,280       TOTAL     318,403	FLOOR 2	49,090	
FLOOR 5     51,280       TOTAL     318,403	FLOOR 3	49,653	
<b>TOTAL</b> 318,403	FLOOR 4	49,653	
	FLOOR 5	51,280	
	TOTAL	318,403	
OCCUPANCY* 0.0%	OCCUPANCY*	0.0%	
PARKING 4.00 / 1,000 SF (556 surface / 477 dec	PARKING	4.00 / 1,000 SF (556 surface / 477 decked)	
PROJECTED STABILIZED NOI (SINGLE-TENANT) \$4,750,000	PROJECTED STABILIZED NOI (SINGLE-TENANT)	\$4,750,000	
PROJECTED STABILIZED NOI (MULTI-TENANT) \$4,315,000	PROJECTED STABILIZED NOI (MULTI-TENANT)	\$4,315,000	









# **INVESTMENT HIGHLIGHTS**





Class A modern design featuring **9 foot ceiling heights** and prominent window lines with exceptional visibility



### VALUE-ADD PROFILE & Flexible Usage

One of the largest premier contiguous blocks of Class A space available within the submarket. The office/industrial zoning designation offers an **income diversification** 



# IRREPLACEBLE LOCATION IN THE HEART OF CHICAGO'S PRESTIGIOUS NORTH SHORE

Lake County is the proud home of the **second** largest concentration of Fortune 500 Headquarters in the Midwest



### LAKE COUNTY Tax advantage

Lake County taxes is nearly **3.3x lower than Cook County** 





**330-acre mixed-used development** with approximately 75% designed for office use



Situated four miles northwest of the interchange between **I-94 and I-294**, providing access to Downtown Chicago (33 miles) and O'Hare International Airport (18 miles)



Immediate access to numerous casual dining restaurants, retail centers and hotels including Lincolnshire Commons and Citypark at Lincolnshire

# SUBSTANTIAL DISCOUNT TO REPLACEMENT COSTS

The replacement cost of similarly located asset would be in **excess of \$520 per square foot** 









# **HEADQUARTERS QUALITY ASSET**

Originally developed in 1997 by Van Vlissingen & Company, Two Overlook Point features a Class A, modern design with excellent nine-foot ceiling heights and prominent window lines for exceptional visibility. The Property's glass entrance gives way to an expansive atrium lobby. The central core of the building is a two-story atrium lobby featuring a second floor balcony overlooking the entrance to the Property, as well as a ground floor Rotunda which connects Two and Three Overlook Point. Details regarding the Rotunda are located in the Property Description table on page 18 of this offering memorandum.

The Property already includes a high-quality on-site amenity package including a conference room and full-service cafeteria. These can be refreshed, improved and/or expanded upon depending on an investor's ultimate vision.

Two Overlook Point offers a future investor one of the submarket's largest, premier available floor plates. Additionally, the Property hosts its visitors and tenants through its 1,033 parking spaces (556 surface spaces and 477 decked spaces) with a parking ratio of 4.0 spaces per 1,000 square feet.









# **VALUE-ADD PROFILE**

Two Overlook Point allows potential investors the opportunity to acquire one of the largest contiguous blocks of true Class A space within the submarket. There are two likely executions: single-tenant and multi-tenant. The projected NOI for a single-tenant execution is \$4,475,000, while the projected stabilized NOI for a multi-tenant execution using a 100 percent stabilized occupancy for aboveground floors is \$4,315,000. The Property enjoys an "O/lb" Office/Industrial district existing zoning designation allowing the creation of mixed-use offices and high-tech/light industrial space and diversification of income cash flows.

# **PROJECTED SINGLE-TENANT NOI** \$4,475,000 \$4,315,000

# **PROJECTED MULTI-TENANT NOI**





### 2 obbvie Abbott Laboratories LAKE FOREST \$256,095 80% with Bachelor's degre TENNECO Packaging competitive advantage. 0 GRAINGER ÇDW) 94 \$198,000 **TWO OVERLOOK POINT** 75% % WITH BACHELOR'S DEGREE HIGHLAND PARK CAMPING WORLD \$216,191 LINCOLNSHIRE \$144,680 Baxter 75% % WITH BACHELOR'S DEGREE DISCOVER 94 \$284,291 AVG. HOUSEHOLD INCOME **Walgreens** World (475). 86% FORTUNE 294 BRANDS WINNETKA \$300,736 \$201,092 77% WITH BACHELOR'S DEGREE KENILWORTH \$302,612 90% \$177,397 WILMETTE 67% \$235,744 AVG. HOUSEHOLD INCOME **(())** JLL

# **IRREPLACEBLE LOCATION IN THE HEART OF CHICAGO'S PRESTIGIOUS NORTH SHORE**

Situated in the heart of Chicago's prestigious North Shore and conveniently located in close proximity to decision makers, Two Overlook Point's irreplaceable location provides investors with a significant competitive advantage.

### THE NORTH SUBURBS ARE A CLEAR CHOICE FOR FORTUNE 500 COMPANIES

Lake County is the proud home of the second largest concentration of Fortune 500 Headquarters in the Midwest. Of the 32 Fortune 500 companies headquartered in the Chicago Metropolitan area, 11 or 34% are located in the North (Lake County) submarket: Walgreens (18), AbbVie (63), Abbott Laboratories (86), CDW (166), Tenneco (202), Discover Financial Services (281), W.W. Grainger (284), Baxter International (292), Packaging Corp. of America (441), Fortune Brands Home & Security (444) and Camping World (475). FORTUNE 500 #18 Walgreens #62

**#63** abb√ie

Abbott

#86

### **CENTRAL LOCATION PROVIDES UNMATCHED ACCESS TO EXECUTIVE & WORKFORCE TALENT**

Two Overlook Point is strategically situated at the geographic center of the North Shore providing access to deep and diverse labor pools that include both executive and workforce talent. With key decision makers living just a short distance from the Property, 75% of the Lincolnshire population has a bachelor's or higher degree with an average household income of \$144,680 which is significantly higher than the State and National average.

60 ESTID, 814 AVG HOUSERAOUSE 515252Avg Household Income (22) 94 **TWO OVERLOOK POINT** (68)

294

45

3 M

83

(53)

**TWO OVERLOOK POINT** 

(176)

5149,905 Avg 40

(83)

MILE /



### THE EPICENTER OF CHICAGO'S SUBURBAN RESURGENCE

Sitting at the epicenter of Chicago's suburban resurgence, Two Overlook Point has continued to thrive. With access to outdoor amenities, exceptional restaurants, destination retail, and highly ranked school systems, the North Shore community has proven to be one of the most desirable. "Luxury Home Sale Skyrocket in Suburbs, Dip in City"

CHICAGO BUSINESS.

### **National Average**

\$70,780

2021 Avg. Household Income



Bachelor/Graduate Professional Degree Lincolnshire Averages

2021 Avg. Household Income

75%

Bachelor/Graduate/Professional Degree



**OVER 2X** 



Lake County is AAA credit rated by S&P and Moody's rating agencies, an elite status maintained by only 3% of the counties nationwide. At an estimated on stabilization real estate tax figure of \$2.50 psf, Two Overlook Point provides investors with a competitive advantage of owning an asset in a lower tax market relative to surrounding counties.



# LAKE COUNTY TAX ADVANTAGE

Lake County is the preferred headquarters location for companies in the biotech, pharmaceutical, advanced manufacturing, financial services and professional service industries. Due to its lower real estate taxes, Lake County offers an attractive location for businesses to grow and prosper with a 3.3x significant advantage over the higher Cook County real estate taxes. Of the 32 Fortune 500 corporate headquarters located in the Chicago area, 11 are located within Lake County.

There are several additional defining attributes that separate Lake County and enable it to attract such an impressive corporate lineup. The area is highly educated, with 46% of residents holding a bachelor's degree or higher, exceeding the national average by over 13%. Access is also a critical attribute. Lake County has three Metra Commuter Rail Lines running through it with stations located in 20 communities and corporate facility clusters. Lastly, Lake County's affluent population with an average household income of nearly \$100,000 has attracted numerous restaurants and shopping options to the area. The synergistic relationship between corporate offices and entertainment attractions feed off one another, continuously benefiting the local economy.

# Lake County taxes are nearly 3.3x lower than Cook County taxes amount per rentable square foot.

**TWO OVERLOOK POINT** 

**TWO OVERLOOK POINT** 

DUPAGE COUNTY

LAKE COUNTY

LINCOLNSHIRE

\$2.50

TAXES PER RSF

COOK COUNTY

O'HARE

AIRPORT

EVANSTON

\$8.19 328%

CHICAGO CBD

\$<u>8.90 356%</u>

TAXES PER RSF MORE THAN





# LINCOLNSHIRE CORPORATE CENTER

Two Overlook Point is located within the prestigious Lincolnshire Corporate Center, one of suburban Chicago's premier corporate communities. Lincolnshire Corporate Center is a 330-acre mixed-use development consisting of offices and high tech/light industrial space. Primary office park construction began in 1983 and today over 35 buildings have been completed. In total, the park contains approximately four million square feet of space, with approximately 75 percent of this space designed for office use. Lincolnshire Corporate Center offers various amenities for tenants and visitors including jogging trails, outdoor picnic areas, meeting areas, an outdoor amphitheater, eight restaurants, two hotels and a variety of upscale retailers and service providers.

# **CONVENIENT ACCESS**

Two Overlook Point is well situated for commuting by car and provides exceptional access to two of Chicago's major interstates, I-94 and I-294. The Property's location directly west of U.S. Route 45, is four miles northwest of the interchange between I-94 and I-294, providing access to Downtown Chicago (33 miles), O'Hare International Airport (18 miles) and Midway International Airport (42 miles). The Property is also located approximately 2.5 miles north of the Buffalo Grove Metra Station, offering convenient transportation to Union Station downtown. Additionally, a Pace bus stop is located directly across the street from the Property, providing additional transportation options.





LINCOLNSHIRE COMMONS

# **EXTENSIVE AREA AMENITIES**

Two Overlook Point's strategic location lends itself to an excellent selection of fine and casual dining restaurants, retail centers and hotels that can be accessed within minutes. Two distinct retail developments are proximate to the Property: Lincolnshire Commons and Citypark at Lincolnshire. Lincolnshire Commons offers selective and casual dining options such as Fleming's Prime Steakhouse, The Cheesecake Factory, Naf Naf Grill and Chipotle among others. Retail destinations at Lincolnshire Commons include Talbots, White House Black Market, Chico's and LensCrafters. Various lodging options are spread along U.S. Route 45 including, Lincolnshire Marriott Resort, Courtyard Chicago, Hampton Inn & Suites, SpringHill Suites, Staybridge Suites and an Extended Stay America among others. Residents and corporate users also have access to Crane's Landing, a scenic 18-hole, 6,290 yard golf course offering excellent views of the Des Plaines River.







# SUBSTANTIAL DISCOUNT TO REPLACEMENT COST

Two Overlook Point presents an exceptional opportunity to acquire an office asset at a significant discount to replacement cost in an irreplaceable suburban location. Due to the scarcity of available land sites and the rising cost of construction, the replacement cost of a similarly located asset would be in excess of \$520 per square foot. New developments would imply net rental rates of approximately \$50 NNN per rentable square foot, providing the future owner a competitive advantage relative to new supply.

### REPLACEMENT COSTS/SF – NEW CONSTRUCTION

	AMOUNT
Land	\$60
Core & Shell	\$260
Tenant Improvements	\$100
TOTAL HARD COSTS	\$420
Lease Commissions	\$20
Financing Costs	\$15
Carry Costs	\$40
Other Soft Costs	\$25
TOTAL SOFT COSTS	\$100
TOTAL HARD COSTS	\$420
TOTAL DEVELOPMENT COSTS (\$/SF)	\$520



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