# ACCIVE. TOWN CENTER



Boutique 85-Unit Mid-Rise Apartment Building | Value-Add Upside

Attractive Assumable Debt | #1 School District in America

Prestigious Suburb of Chicago - Vernon Hills | Lake County



### **The Offering**



### A luxury 85-home mid-rise apartment building

Jones Lang LaSalle Americas (Illinois), L.P. (JLL) is pleased to present Arrive Town Center, a luxury 85-home mid-rise apartment building located in Chicago's elite northern suburb, Vernon Hills. Built in 2010, the property boasts spacious units ranging from one-bedroom to three-bedrooms with a large average unit size of 1,200 SF. This dynamic mixed-use property also includes 10,000 SF of highly desirable ground floor retail. The property offers an investor the opportunity to modernize interiors via a value-add renovation program.

Arrive Town Center is perfectly situated just 35 miles north of Chicago, providing easy access to downtown employers and amenities. The property is within close proximity to commuter rails, award-winning schools, and a plethora of Fortune 500 employers. The property is within steps of retail and restaurants, providing residents with incredible convenience. This incredible investment opportunity is available free and clear or via assuming the favorable existing loan (4.59% fixed rate, I/O until 2/1/2025, 1/1/2029 loan maturity).

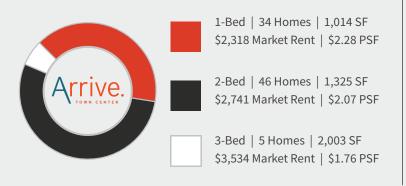






#### **Unit Mix**

### 85 Homes | 1,240 SF \$2,618 Market Rent | \$2.11 PSF



### **Property Summary**

Name	Arrive Town Center
Address	1255 Town Center Road
City, State, Zip	Vernon Hills, IL 60061
County	Lake
Year Built	2010
Number of Homes	85
Average Home Size	1,240 SF
Residential SF	105,442
Retail SF	10,609
Garage Parking	99 Spaces
Parking Ratio	1.16
Free Residential & Retail	65 Spaces
Occupancy	98%
Financing	Assumable or Free and Clear

### **Assumable Debt Summary**

Lender	Fannie Mae
Interest Rate	4.59%
Loan Proceeds	\$16,800,000
Loan Maturity	1/1/2029
I/O Maturity	2/1/2025

### **Investment Highlights**

### Prime Location with Exceptional North Shore Address

- Located in the #1 Ranking School District in the state (District #125) including Stevenson High School (ranking in the top 1% nationally)
- Surrounded by an array of prominent Fortune 500 companies, including AbbVie, Baxter, and CDW
- Conveniently situated near Prairie View Metra and I-294 allowing for easy access to both Chicago and O'Hare Int. Airport
- Positioned adjacent to Vernon Hills Town Center, which includes Starbucks and a variety of restaurants

### Unmatched Investment Opportunity

- 100% value-add upside in units with room to push rents
- Value-add upside through additional amenity updates
- Attractive assumable debt with 4.59% Interest Rate
- 10,000 SF of convenient on-site retail with \$30 PSF average rents
- Stable Lake County Taxes

### **Interior Strong Lake County Submarket**

- 4% 5-year projected avg. annual rent growth
- 96% 5-year projected avg. occupancy
- Zero properties under construction within 3-mile radius
- Only one property >50 units built since 2020 within a 3-mile radius — property is achieving \$2.76/SF asking rents

### Toperty Features

- 10% rent growth and stable 95% occupancy over last two years
- Recently constructed community amenities including resident lounge and fitness center
- 14% Resident Rent-to-Income Ratio provides runway for future rent growth
- Spacious floor plans of ~1,200 SF appealing to all renter types from young professionals to empty nesters



## Desirable Community Amenities and Interiors









#### **Standout Building Features**

- Large 1,200+ SF Average Unit Size
- Ground-Floor Retail Component
- Floor Plan Variety
- Elevator Service
- 24 Hour On-Site Maintenance

### Recently Constructed Community Amenities

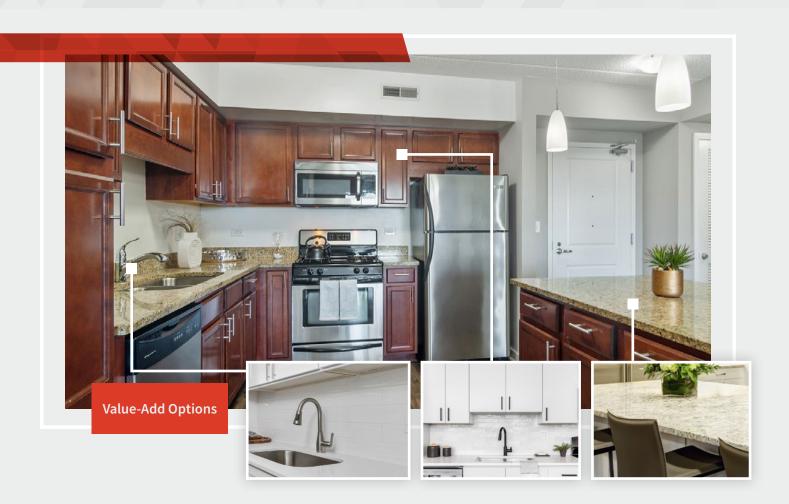
- Community Lounge
- Leasing Office
- Heated Indoor Parking Garage
- State-of-the-Art Fitness Center
- Storage Lockers

### **Quality Interiors Ready For Renovation**

- In-Unit Washer and Dryer
- Large Walk-In Closets
- Expansive Balconies
- Granite Countertops
- High-End Cabinets with Cherry Finish
- Stainless Steel Appliances
- Gas Ranges
- Garbage Disposals

### 100% Value-Add Upside

The property offers significant value-add upside through interior unit renovations and amenity additions.



#### **Renovation Potential**

#### Kitchen

Wood Flooring Throughout New White Cabinetry Gooseneck Faucets Modern Backsplash Quartz Countertop Open Floor Plans

#### **Bathroom**

Shower Tile Surround Updated Lighting Painted Cabinets New Hardware

### **Potential Community Value-Add**









Add Dog Park/ Spa Add Grill Station

Expand Fitness Center Rent Two Vacant On-Site Retail Suites

### **Convenient Ground-Floor Retail**



#### **Destination Retail Leases In Place**

- 10,609 Total SF, 3 Tenants, \$30 PSF Average Rent
- Diversified mix of service providers and local brands
- Amazon-proof concepts
- Easy to access by road
- On-site amenity for residents
- Two on-site retail suites available for rent













Sam Martirano Salon & Spa

**Hawthorn Dental Associates** 

El Poblanito Restaurant & Pizza

#### **UPSCALE & TRENDY**

#### 5-STAR YELP DENTIST

#### NEIGHBORHOOD FAVORITE

Salon	Healthcare	Food
4,550 SF	2,790 SF	1,511 SF
\$28 PSF	\$28 PSF	\$34 PSF

### **Welcome to Vernon Hills**

Vernon Hills, a sought-after suburb in Lake County, is situated approximately 35 miles north of downtown Chicago and 20 miles north of O'Hare International Airport. This community offers residents an outstanding quality of life characterized by upscale neighborhoods, esteemed schools, and abundant employment opportunities. With a plethora of dining and shopping options, as well as a vibrant cultural and outdoor scene, Vernon Hills caters to families of all ages. Its convenient location near I-94, I-294, and the commuter rail provides quick and efficient transportation options to downtown Chicago as well as surrounding demand drivers.



Niche.com, 2024



Niche.com, 2024



Areavibes.com, 2024

#### **Melloy Farm**

270,000 SF of retail including Whole Foods, REI, Nordstrom Rack, and HomeGoods as well as 260 executive apartments is less than three miles north of Arrive Town Center.

<3 miles north



#### **Hawthorn Mall**

The 1.2 million square foot Hawthorn Mall features multiple department stores, including Macy's, over 100 shops, a new AMC Movie Theater, and a Dave & Buster's.

<3 miles north





### **Access to Top Employment**

The Northern Suburban office submarket is known as Chicago's headquarters market as it is home to 12 Fortune 500 companies: Walgreens, Allstate, AbbVie, Abbott Laboratories, Baxter International, CDW, Illinois Tool Works, Discover Financial Services, W.W. Grainer, Tenneco, Anixter International, and Packaging Corp of America.

#### **Top Area Employers**

#	EMPLOYER	# OF EMPLOYEES
1	Walgreens	17,344
2	AbbVie, Inc	9,300
3	Allstate Corporation	7,000
4	UnitedHealth Group	5,000
5	Astellas Pharma	3,000
6	Hollister	2,500
7	Baxter	1,500
8	CDW	1,000
9	Rust-Oleum	500
10	Aon	400





### **Leading Healthcare and Hospitals**

Arrive Town Center is within a 30-minute drive of three top 10 hospitals in Illinois—Advocate Good Shepherd Hospital, Advocate Lutheran General Hospital, and Northwestern Medicine Lake Forest Hospital, ranked #6, #7, #10 in Illinois, respectively.

### Advocate Lutheran General Hospital

Advocate Lutheran General Hospital in Park Ridge, IL is nationally ranked in 1 adult specialty and rated high performing in 6 adult specialties and 12 procedures and conditions. It is a teaching hospital.

Source: U.S. News

### Advocate Good Shepherd Hospital

Advocate Good Shepherd Hospital in Barrington, IL is nationally ranked in 2 adult specialties and rated high performing in 5 adult specialties and 12 procedures and conditions.

### Northwestern Lake Forest Hospital

Northwestern Lake Forest Hospital is a wholly-owned subsidiary of Northwestern Memorial HealthCare and is a partner of the nationally-acclaimed Lurie Children's Hospital in downtown Chicago.

### Fortune 500 HQs in North **Suburban Submarket**





• 40-Minute Commute to Chicago Loop



### **Nearby Metra Stop**

- 5-Minute to Prairie View Metra stop
- <1 Hour Metra ride to</li> Chicago Loop



### Close to O'Hare

- 21-Minute drive
- 17 miles

### 7 Fortune 500 Firms within 5 miles

RANK	COMPANY		MIN	MI
73	abbvie	AbbVie	10	5
166	CDW	CDW	7	3
202	TENNECO	Tenneco	12	5
272	GRAINGER	W.W. Grainger	12	5

RANK	COMPANY		MIN	MI
273	DISCOVER'	Discover Financial Services	12	5
274	Baxter	Baxter International	12	5
447	PAICALONG CHAPTER/BOU OF AMERICA	Packaging Corp of America	13	5

### **Award-Winning Schools**

#### **Excellent Public Education**

The Northern suburbs' nationally recognized public schools are a major draw to the area. Residents at Arrive Town Center are served by Lincolnshire-Prairieview School District 103 and High School District 125, which include highly coveted schools, all located within 2.5 miles of the property.

### Adlai E. Stevenson High School is Illinois' #6 Rated Public High School by U.S. News.

Only 10 apartment buildings >50 units in **Stevenson School District** 

SCHOOL	SCHOOL NAME	DRIVE TIME
High 9-12	Adlai E. Stevenson High School	4 min
Middle 6-8	Daniel Wright Jr. High School	6 min
Intermediate 3-5	Half Day Elementary	2 min
Primary K-2	Laura B. Sprague Early Childhood School	7 min
Source: Niche, 2024		





**Adlai E Stevenson High School** 

Top ' **PUBLIC SCHOOL** NATIONALLY

U.S. NEWS

SCHOOL **DISTRICT IN AMERICA** 

Niche.com, 2024



Niche.com, 2024

LAKE COUNTY HIGH SCHOOL

Niche.com, 2024

### Chicago's North Suburbs Area Amenities



### **Exceptional Demographics**



\$521,315

Average Home Sale Price in Vernon Hills

Within a 3-mile radius of the property



\$201,662

Average Household Income

Within a 3-mile radius of the property



Median Age

Within a 3-mile radius of the property

### **Top Area Employers**











### Buy vs. Rent in the Neighborhood

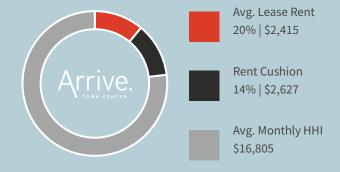
Renting at Arrive is 1.5x more affordable than owning the average home in Vernon Hills



\*Zillow Mortgage calc as of 12/4/23, 30-yr fixed, 10% down, 6.8% rate

### **Stellar Value for Renters**

As a rule of thumb for financial well-being, a renter can comfortably afford a monthly rent of up to 30% of monthly income. The Renter base within 3-miles of the Property earns an average of \$201,662 or \$16,805 per month.



### Flourishing Submarket

Vernon Hills is located in the Lake County/Kenosha submarket of the Chicago MSA, according to Axiometrics. Vernon Hills' rent growth and occupancy are forecasted to remain strong, supported by an empty supply pipeline and steadfast demand generated by top employers.

#### SUBMARKET BASICS

3Q23 Total Submarket Apartment Inventory	16,397
Total Apartment Projects	69
Average SF/Home	915
OVERALL EFFECTIVE RENT	
3Q23 Effective Rent per Unit/SF	\$1,622
5 Year Projected Annualized Rent Growth	3.8%
OCCUPANCY	
3Q23 Occupancy	96.1%
5 Year Projected Occupancy	96.1%

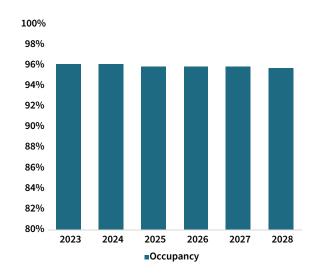
### Nonexistent Pipeline Within a 3-Mile Radius

### **Zero Properties** are currently under construction

**Only one property ≥ 50** units has been delivered since 2020

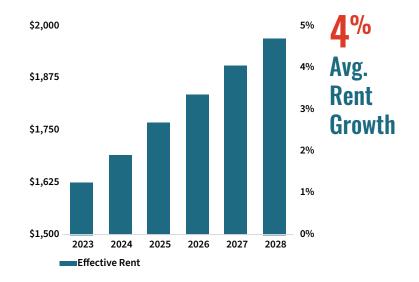
### **Continued Multi-Housing Demand**

Occupancy is projected to remain at 96% through 2028



### **Strong Rent Growth**

Effective rents are projected to grow 4% YoY through 2028



### **Contacts**

### **Investment Sales**

### **Kevin Girard**

Managing Director 773.263.3890 kevin.girard@jll.com

#### **Zach Kaufman**

Director 847.830.8883 zach.kaufman@jll.com

#### **Wick Kirby**

Managing Director 630.747.9507 wick.kirby@jll.com

#### Sam Grohe

Senior Analyst 630.728.4553 sam.grohe@ill.com

### Bill Baumann

Managing Director 312.560.7447 bill.baumann@jll.com

### **Financing**

#### **Matthew Schoenfeldt**

Managing Director 630.796.5661 matthew.schoenfeldt@jll.com

### **Medina Spiodic**

Director 773.273.1803 medina.spiodic@jll.com





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