

# WEST AUSTIN OFFICE COLLECTION

708,777 SF CLASS A OFFICE SPACE IN SOUTHWEST & NORTHWEST AUSTIN

OFFERING SUMMARY









# **EXECUTIVE SUMMARY**

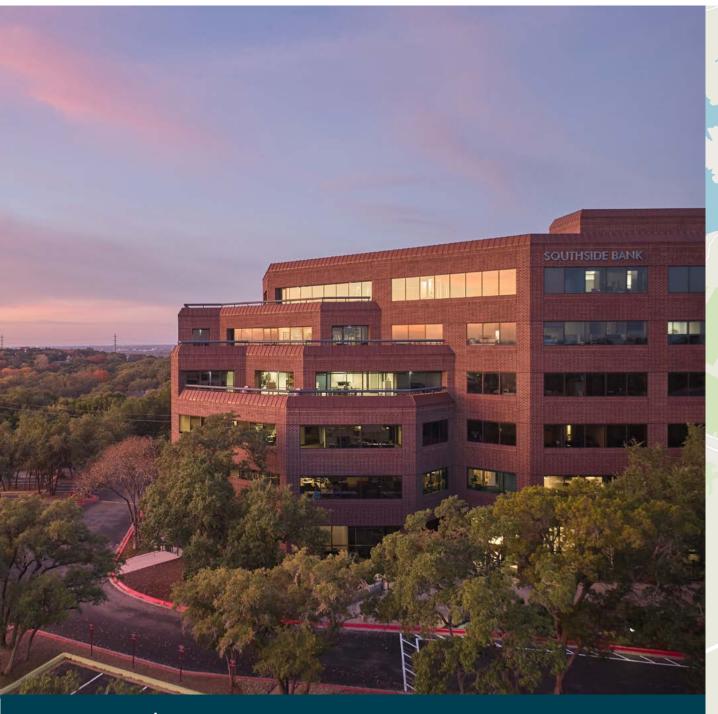
JLL (Jones Lang LaSalle Americas, Inc.) is pleased to present the opportunity to acquire a fee simple interest in Cielo Center, The Park on Barton Creek, and The Crossings at Lakeline (the "Portfolio"), a collection of Class A office buildings totaling 708,777 square feet. Located in the booming Southwest and Northwest Austin submarkets, the Portfolio is located within Austin's most popular neighborhoods including Rollingwood, West Lake Hills, Barton Creek, Cedar Park, and Round Rock. The Portfolio is currently 73.4% leased to a diversified roster of tenants with 3.4 years of WALT and anchored by credit tenants including NVIDIA (S&P: AA-), Torc Robotics (subsidiary of Daimler, S&P: A), and NFP Insurance (subsidiary of Aon, S&P: A-). The Properties enjoy superior locations along Austin's most traveled and convenient highways including Loop 360, MoPac and US-183. This Portfolio presents a unique opportunity to purchase several Class A office buildings at a massive discount to replacement cost in one of America's most dynamic cities: Austin, Texas. The Properties are available as a portfolio or on an individual basis.



# 73.4% 708,777 SF 3.4 YRS OCCUPANCY TOTAL SIZE WALT PORTFOLIO SUMMARY

	CIELO CENTER	THE PARK ON BARTON CREEK	THE CROSSINGS AT LAKELINE
SIZE	270,711 SF	205,293 SF	232,773 SF
OCCUPANCY	87.0%	42.3%	84.9%
WALT	3.0 YRS	4.0 YRS	3.2 YRS
KEY TENANT	NFP Insurance (Subsidiary of Aon)	Torc Robotics (Subsidiary of Daimler)	nvidia (nvda)
Credit Rating	A-	А	AA-
Market Cap	\$72.01B	\$70.20B	\$3.02T

- Market cap as of 8/16/24
- · Credit rating and market cap reflect the aggregate valuation of the respective parent company





CIELO CENTER | 270,711 SF







**THE CROSSINGS AT LAKELINE** | 232,773 SF

# CIELO CENTER

# **INVESTMENT HIGHLIGHTS**

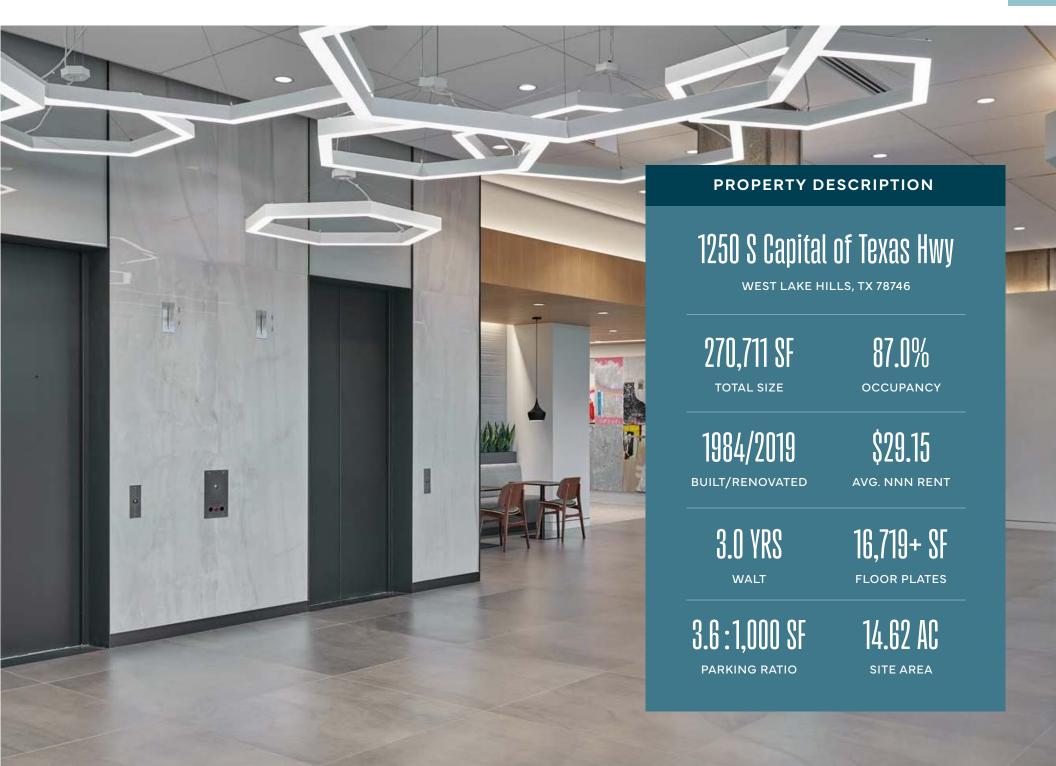
- Three (3) interconnected buildings with stunning views of Downtown Austin from over 15 outdoor balconies
- Underwent \$5 million renovation in 2019 including an overhaul of the ground-floor lobbies, outdoor landscaping, conference facilities, multi-tenant floor bathrooms, and more
- Current rates 14.9% below market average with strong historical rent growth (~17% since 2019)
- Located along Loop 360 in proximity to West Austin's most affluent neighborhoods of West Lake Hills, Rollingwood, and Lost Creek
- Short drive times to numerous shopping centers including Westbank Market, West Woods Shopping Center and Village at Westlake
- Significant landlord investment into ESG initiatives leading to an Energy Star score of 82

# **TENANT SUMMARY**

- The Property benefits from a diverse tenant mix across multiple industries: technology, medical, banking, and insurance.
- The Property offers versatile leasing options, with a selection of spec suites and second-generation space which appeal to small (<10k SF) and medium sized tenants who are more likely to pursue immediately available and well-finished space.







# THE PARK ON BARTON CREEK

# **INVESTMENT HIGHLIGHTS**

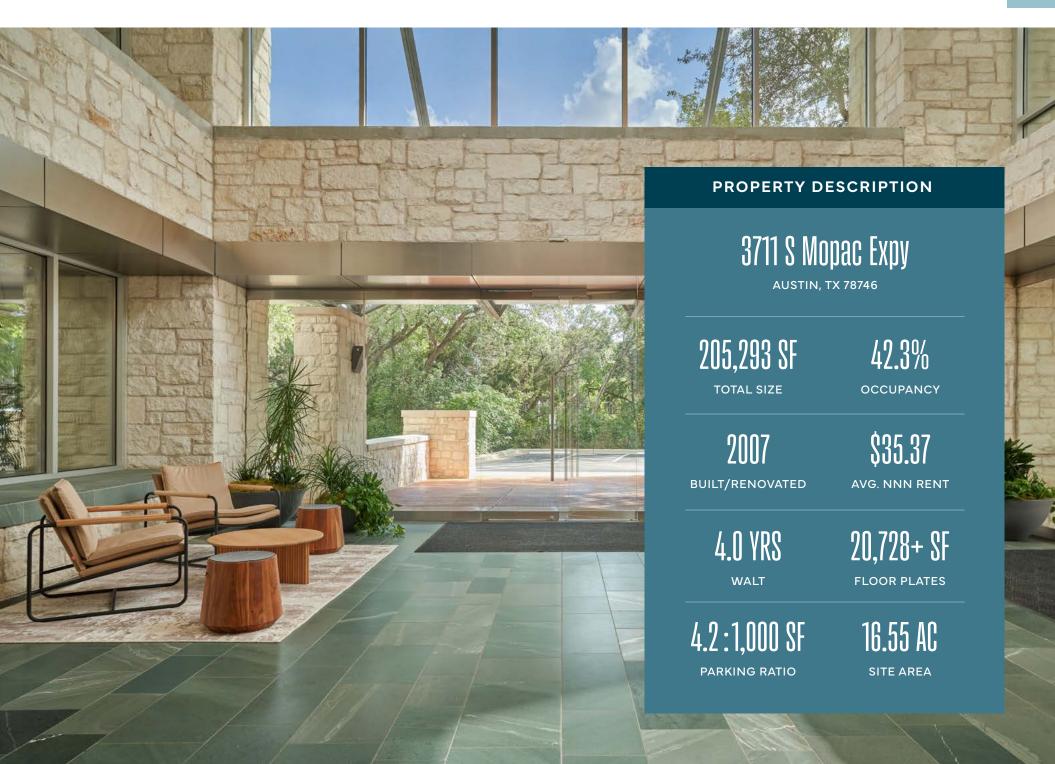
- Centrally located at the corner of South MoPac and Loop 360, two of the major arteries for the MSA
- High-quality construction and long-term institutional ownership allow for strong value-add with limited capital investment
- Highly amenitized with an on-site fitness center with showers/lockers and a wooded 20.63-acre site with immediate access to the Barton Creek Greenbelt and 12+ miles of hiking/bike trails
- Ease of access to affluent neighborhoods: Rollingwood, Barton Hills & West Lake Hills
- Enhanced tenant experience with \$1.3 million capital investment to renovate the lobby and add ground-floor tenant lounge/training center in Building Two
- Significant landlord investment into ESG initiatives and use of PropTech such as VTS Rise and Enertiv to boost tenant engagement and lower energy usage

# **TENANT SUMMARY**

- Building One is 60% leased to a diverse mix of tenants in robotics, technology, finance and legal industries.
- Building Two is 15% leased today with tenant relocation rights allowing for a variety of leasing options from single-floor users (20,000 SF) to full-building users (100,000 SF).
- A strong mix of high-quality second-generation spaces and spec suites provide immediate leasing options for a plethora of tenant needs.







# THE CROSSINGS AT LAKELINE

# **INVESTMENT HIGHLIGHTS**

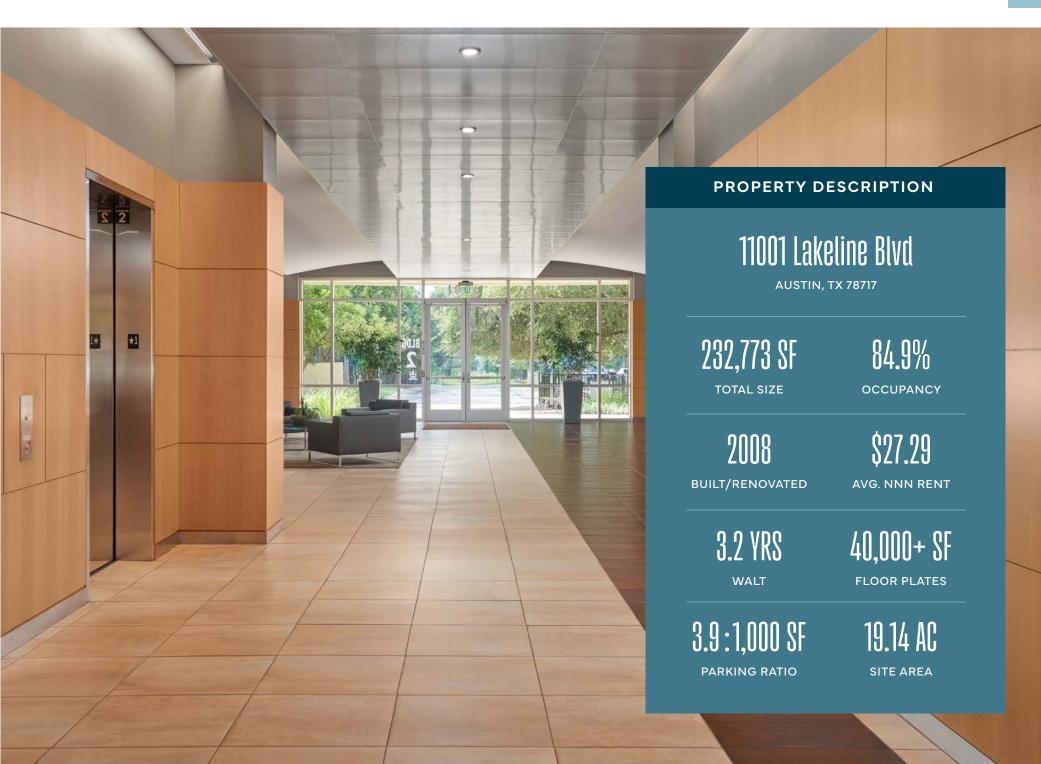
- Convenient access for commuting employees with proximity to the major highway interchange of HWY-183 and SH-45
- Abundance of service retail and casual restaurants in the immediate surrounding area
- Adjacent to the Capital MetroRail's Lakeline Station providing access to destinations like Q2 Stadium and the Texas State Capitol via the Red Line Route
- Highly amenitized with on-site fitness center, showers, lockers and landscaped courtyard
- Flexible, functional space well-suited to tech tenants and professional service firms alike
- Significant landlord investment into ESG initiatives including 2,565 solar panels across building rooftops and 13 newly constructed carports

# **TENANT SUMMARY**

- Building One is 70% leased with major national firms: Marsh & McLennan (S&P A-) and Continental General Insurance.
- Building Two is 100% leased with NVIDIA (82% of NRA, S&P AA-) as the anchor tenant.
- Continental General Insurance (April 2025) and NVIDIA (April 2026) are near-term expirations with extension opportunities.







# AUSTIN, TEXAS ECONOMIC OVERVIEW

# LEADING THE NATION IN EVERYTHING

Named the #1 Market for Global Real Estate investment by AFIRE (2022), Austin has transformed from a quiet state capital into one of the fastest-growing metros in the country. Universally regarded for its thriving economy and prosperous employment opportunities, Austin's quality of life truly sets it apart from other cities. People are drawn to the city's cultural vitality, outdoor spaces, and vibrant food and entertainment scene. Known as the, "Live Music Capital of the World", Austin boasts hundreds of music venues and is home to SXSW and ACL Music Festival, two of the largest media events in the nation. Austin is celebrated for its enchanting natural beauty and oasis of outdoor activities found in more than 300 parks, 18,000 acres of green space, and 227 miles of trails. Austinites enjoy a reasonable cost of living, no state income tax, and the highest per capita income in the state. With a unique diversity of lifestyles within its boundaries, it is not hard to see why many people love to call Austin home.

27.4M ANNUAL VISITORS 17.40/ MILLENNIAL POPULATION

EXPANSIONS & RELOCATIONS
SINCE 2012



Offering Summary | JLL



# WHY AUSTIN, TEXAS

**A FEW REASONS:** 

#1

**TECH JOB MARKET** 

World Population Review

#1

BEST U.S. CITY TO START A BUSINESS USA Today

#7

HOTTEST U.S. JOB MARKET

WSJ

#1

HOUSING MARKET

KXAN

#2

POPULATION GROWTH

U.S. Census Bureau

#4

MOST EDUCATED CITY IN THE U.S.

Forbes

# DEAL TEAM CONTACTS

# INVESTMENT ADVISORY

### **RYAN STEVENS**

Managing Director Ryan.Stevens@jll.com 512 532 1909

### **DREW FULLER**

Managing Director Drew.Fuller@jll.com 512 532 1931

# **KELSEY SHEBAY**

Managing Director Kelsey.Shebay@jll.com 512 532 1927

### **ANDREW LEVY**

Senior Managing Director Andrew.Levy@jll.com 469 232 1961

### JONATHAN NAPPER

Senior Managing Director Jonathan.Napper@jll.com 214 265 0880

# FINANCING ADVISORY

# **KYLE SPENCER**

Managing Director Kyle.Spencer@jll.com 512 532 1921

# **ANALYTICAL SUPPORT**

## PATRICK MCCORD

Vice President
Patrick.McCord@jll.com
512 532 1928

## **LUKE CASOLA**

Analyst Luke.Casola@jll.com 512 225 2719

### **KELLY ANNA GEISER**

Analyst
KellyAnna.Geiser@jll.com
512 225 2703





1703 West 5th Street, Suite 850 | Austin, TX 78703 www.us.jll.com/capitalmarkets

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