



















386,754 SF DUAL-GROCERY ANCHORED ASSET I FIRST TIME TO MARKET IN 35 YEARS I CLEVELAND MSA

REGIONALLY DOMINANT SHOPPING CENTER

**MULTIPLE VALUE CREATION OPPORTUNITIES** 

6.1M VISITORS ANNUALLY 94% NATIONAL TENANCY SIGNIFICANT MARK-TO-MARKET OPPORTUNITIES SUB 6% AVERAGE RETAILER HEALTH RATIO 10 SINGLE TENANT & MULTI-TENANT OUTLOTS

12 SEPARATE BUILDINGS | 16 UNIQUE TAX PARCELS

# THE OFFERING

YEAR 1 NOI:

**\$4,688,470** 

**OCCUPANCY:** 

• 95.17%

5-YEAR CAGR

· 5.2%

WALT:

• 6 Years

WTD. AVG. TENURE:

• 16 Years

PROPERTY LOCATION:

▶ I-480 & Ridge Road Brooklyn, OH 44144

PROPERTY SIZE (GLA/ACRES):

**386,754 / 35** 

**BUILDINGS**:

**12** 

**# OF TAX PARCELS:** 

**16** 

INGRESS / EGRESS:

**13** 

PARKING SPACES / RATIO:

**1,986 / 5.13** 

YEAR DEVELOPED:

- 1988 (North Center)
- Applebee's Building (1995)
- FedEx Building (1999)
- Marc's Building (2001)
- Ashley Building (2004)



# MARKET DOMINANT DUAL-GROCERY ANCHORED REGIONAL SHOPPING CENTER 6.1M ANNUAL VISITORS



# INVESTMENT HIGHLIGHTS

RARE DUAL GROCERY
ANCHORED SHOPPING CENTER

Marcs

GROCERY
OUTLET
Dargain Market

# ABILITY TO BIFURCATE I EXIT FLEXIBILITY

- Ridge Park Square currently operates as two separate shopping centers separated by Northcliff Ave, providing next investor exit flexibility
- The asset features 12 separate buildings and 16 separate tax parcels, including the following separately parceled tenants:



**DUNKIN'** CHIPOTLE







KINTARO

# GENERATIONAL BUYING OPPORTUNITY

 Ridge Park Square is being marketed for the first time since the asset's original development in 1989















# EXCEPTIONAL LEASING MOMENTUM | 5 NEW DEALS ACROSS ALMOST 50,000 SF

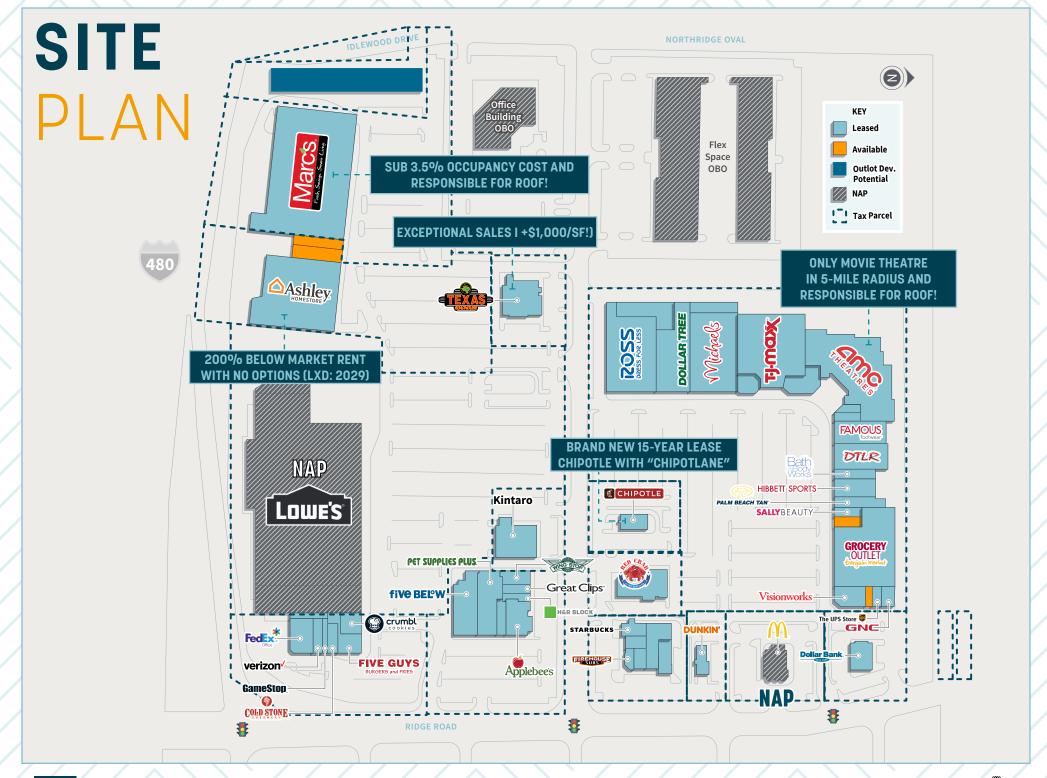
- New 15-year build to suit lease with Chipotle (includes "Chipotlane")
- New 15-year lease with Grocery Outlet JUST OPENED
- New 10-year lease with Dollar Tree
- New 10-year lease Sarku Japan
- New 10-year lease with Brooklyn Nail Bar

# TREMENDOUS INSIGHT INTO HIGH PERFORMING RETAILERS

- Weighted-Average Health Ratio of sub 5%
- Every reporting retailer operates at a sub 10% health ratio
- Over 50% of GLA required to report sales

# REGIONALLY DOMINANT CENTER WITH UNMATCHED FRONTAGE AND VISIBILITY

- Over 6.1M Annual Visitors
- Located directly off I-480 (VPD:128,284) with pylon visibility!



# TENANT ROSTER

| TENANT                | SUITE | SF     |
|-----------------------|-------|--------|
| Dollar Tree           | P01   | 15,012 |
| Michaels              | P01B  | 25,131 |
| Ross Dress for Less   | P01D  | 25,000 |
| Bath & Body (storage) | P02   | 2,767  |
| TJ Maxx               | P03   | 27,261 |
| Tier 0                | P05   | 5,169  |
| AMC Theatres          | P06   | 32,639 |
| Nail Pros             | P07   | 1,071  |
| DTLR                  | P10   | 8,383  |
| Bath & Body Works     | P11   | 2,500  |
| Hibbett Retail        | P12   | 4,504  |
| Famous Footwear       | P13   | 6,926  |
| Sally Beauty          | P14   | 1,620  |
| Vacant                | P15   | 1,652  |
| Palm Beach Tan        | P16   | 2,650  |
| Grocery Outlet        | P17   | 26,486 |
| Vision Works          | P18   | 3,752  |

| TENANT                      | SUITE | SF     |
|-----------------------------|-------|--------|
| Vacant                      | P21   | 806    |
| GNC                         | P22   | 1,650  |
| Dollar Bank                 | P23   | 4,000  |
| Dunkin Donuts               | P25   | 2,135  |
| Sarku Japan                 | P26   | 2,998  |
| Brooklyn Nail Bar           | P27   | 4,647  |
| Pulp Juice and Smoothie Bar | P28   | 1,593  |
| Firehouse Subs              | P29   | 1,200  |
| Mr. Hero                    | P30   | 1,593  |
| Starbucks                   | P31   | 2,051  |
| Red Crab Juicy Seafood      | P32   | 7,125  |
| Love Threading Bar          | P35   | 1,413  |
| UPS                         | P36   | 1,200  |
| RESIDUAL (Dollar Tree)      | RES   | 9,355  |
| Kintaro (PAD)               | K01   | 7,819  |
| Texas RoadHouse (PAD)       | TR01  | 6,750  |
| Marc's                      | M01   | 50,779 |
|                             |       |        |

| TENANT            | SUITE | SF      |
|-------------------|-------|---------|
| Crumbl Cookie     | C4A   | 1,685   |
| Five Guys         | C4    | 2,500   |
| FedEx Kinko       | C3    | 5,121   |
| Verizon Wireless  | C2    | 2,277   |
| Coldstone         | C06   | 1,283   |
| Game Stop         | C05   | 1,793   |
| Great Clips       | A07   | 1,302   |
| Wingstop          | A06   | 1,860   |
| H&R Block         | A05   | 1,030   |
| Five Below        | A04   | 8,577   |
| Pet Supplies Plus | A03   | 8,920   |
| Penn Station Subs | A02A  | 1,821   |
| Applebee's        | A01   | 5,584   |
| Vacant            | 3     | 2,581   |
| Vacant            | 2     | 4,292   |
| Ashley            | 1     | 34,116  |
| Chipotle          | CHIP  | 2,325   |
| Total Owned GLA   |       | 386,754 |
|                   |       |         |





# TENANT PERFORMANCE -

# **OUTPERFORMING THE COMPETITIVE SET**

| TENANT                 | ANNUAL PLACER VISITS | PLACER STORE RANKINGS  | TENANT PERFORMANCE  |
|------------------------|----------------------|--|---|
| LOWE'S                 | 590K                 | Most trafficked Lowe's in 10-mile radius (3 locations)                       | 5th Highest Performer in District (14 locations)                                |
| Marc's.                | 560K                 | Top 20% of all Marc's store locations (60 total) and #1 within 5-mile radius | +\$22M annual sales, sub 3.5% health ratio                                      |
| Michaels               | 460K                 | #1 Most visited location in Ohio and #18 in the Nation (1,100 stores)        | Anecdotal 2024 Sales are up 8%  |
| five BEL°W             | 375K                 | #4 Most trafficked location in Ohio  | Anecdotal sales of \$2.4M, sub 8% health ratio                                  |
| Applebee's             | 300K                 | #2 Most trafficked location in Ohio (75 Locations)                           | +\$3.5M, +\$640/sf, sub 6.0% health ratio                                       |
| ROSS<br>DRESS FOR LESS | 220K                 | #4 Most visited location in Ohio and<br>#1 within 15-mile radius             | Anecdotal \$10M store in 2023 and highest trafficked location of 7 in District! |
| AMC<br>THEATRES        |                      | Only theatre in 5-mile radius  | Over \$3.7M annual sales, 13% health ratio                                      |
| INEAIRES               |                      |  | 8 Screens, \$467,000 / screen   |

# PROVEN TENANT PERFORMANCE - NO RETAILER WITH OVER 10% HEALTH RATIO!





**KINTARO** 

PET SUPPLIES PLUS





△ ASHLEY

+\$9M, SUB 4.0% HEALTH RATIO +\$7.8M, +\$1,000/SF, SUB 3.0% HEALTH RATIO

APPROX. \$3.0M, SUB 5.0% HEALTH RATIO

+\$4M, +\$450/SF, SUB 5.0% HEALTH RATIO APPROX. \$3.0M, SUB 6.0% HEALTH RATIO

+\$2M, SUB 7.0% HEALTH RATIO ESTIMATED +\$5M IN SALES, SUB 8.0% HEALTH RATIO

## ADDITIONAL TENANTS WITH SUB 10% OCCUPANCY COST



Pulp Juice and Smoothie Bar FIREHOUSE

**NAIL PROS** 

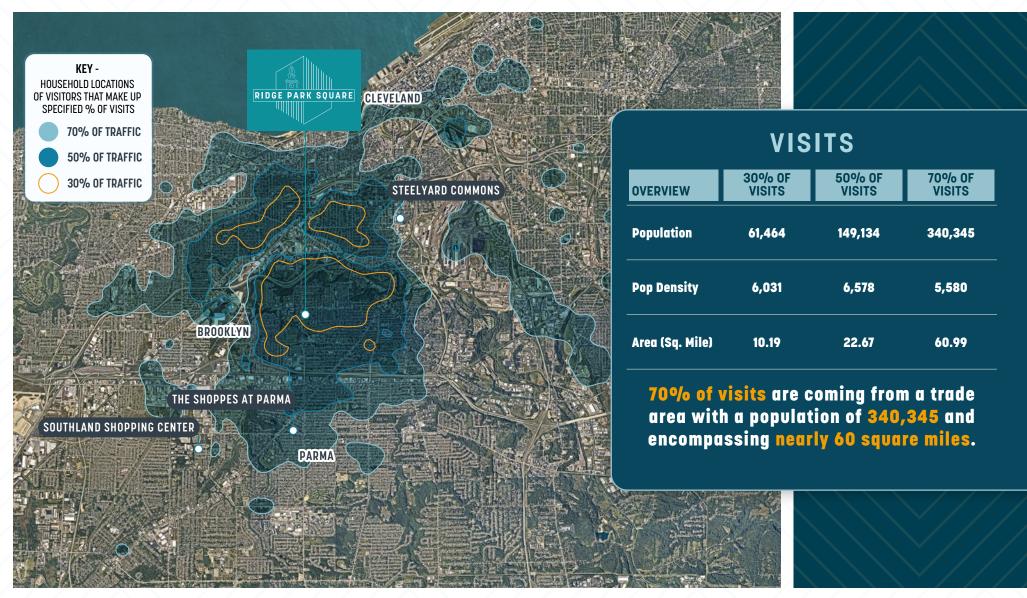




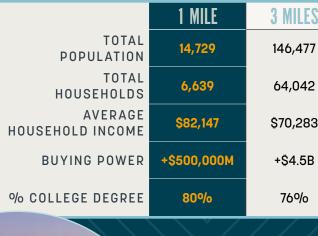


# MARKET DOMINANT, REGIONAL SHOPPING CENTER POSITIONED FOR LONG-TERM SUCCESS

RIDGE PARK SQUARE IS EXCEPTIONALLY WELL LOCATED WHEN COMPARED TO OTHER COMPETITIVE CENTERS TO TAKE ADVANTAGE OF SURROUNDING POPULATION DENSITY



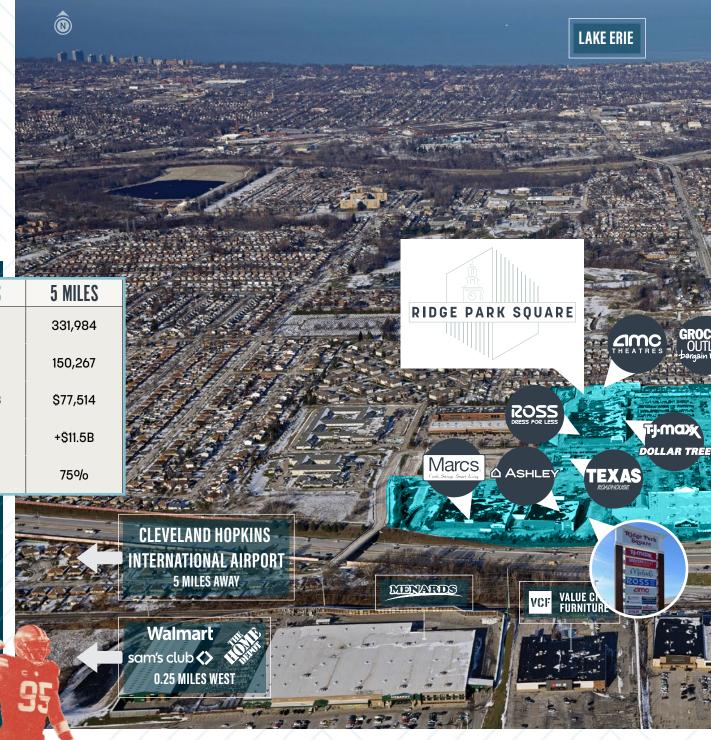
# DOMINANT REGIONAL SHOPPING CENTER IN CLEVELAND MSA





RECENTLY PURCHASED
176-ACRE SITE FOR
NEW STADIUM AND
ENTERTAINMENT
DISTRICT
APPROXIMATELY
5 MILES AWAY IN
BROOK PARK

+\$2.5B PLANNED INVESTMENT





# WHY CLEVELAND?

AVERAGE COST OF LIVING IS 9% BELOW NATIONAL AVERAGE

LEADING HOSPITAL SECTOR IN THE UNITED STATES BOLSTERED BY THE CLEVELAND CLINIC

**#2** BEST HOSPITAL IN THE WORLD RANKING FOR THE 6TH CONSECUTIVE YEAR. ALSO RANKED **#1 IN CARDIAC FOR OVER 20 YEARS** 

**HOME TO FORTUNE 500 COMPANIES** 

PROGRESSIVE GOOD YEAR.

SHERWIN WILLIAMS.

CLIFFS FirstEnergy



**NEARLY 50%** OF THE US POPULATION IS WITHIN 500 MILES OF CLEVELAND

A "CLEVELAND INDEX"OF ALL PUBLICLY TRADED COMPANIES OUTPERFORMS THE S&P 500 SINCE 2010 AND ESPECIALLY SINCE 2020



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