

# Sonoma Trails

62 Single Family BTR Homes | Oswego, IL | Kendall County









# The Offering

Jones Lang LaSalle Americas (Illinois), L.P. ("JLL") is delighted to introduce Sonoma Trails, a 62-unit forward sale Build-to-Rent community located in Oswego, IL, inside the Sonoma master-planned community. This opportunity presents a chance to acquire a full BTR community before construction, potentially capitalizing on the growing demand for single-family rentals in suburban Chicago.

Sonoma Trails construction is set to begin in March of 2025. The cottage homes will offer 62 spacious 3 and 4 bedroom luxury homes, featuring attached 2-car garages, representing the latest in build-to-rent developments built by the nation's largest homebuilder. With strong household income and elevated home values in the surrounding area, this flagship community offers and compelling discount to home ownership, while maintaining significant future rent growth potential.

Strategically nestled on Wolf Road in Oswego, residents easy access to nearby interstates and the Aurora Metra Station, providing excellent access to local amenities and the greater Chicagoland area. Sonoma's residents are part of the highly regarded School District No. 308, which boasts an "A-" rating for its public schools according to Niche.com. Since 2010, Oswego has experienced 14%+ population growth and is continuing to grow. An attractive blend of scenic beauty, convenient location near employment hubs, diverse amenities, and welcoming atmosphere positions Oswego as a thriving and increasingly desirable community.

Sonoma Trails offers investors an exceptional opportunity to acquire a Build-to-Rent asset pre-construction in one of Chicago's fastest growing suburbs. This unbeatable opportunity is available on a free and clear basis.





#### **OFFERING SUMMARY**

Name	Sonoma Trails	
Street Address	1423 Vintage Dr	
City, State	Oswego, IL 60543	
County	Kendall County	
Year Built	2025 (Forward Sale)	
Acres	8.667	
Homes	62 homes	
Rentable Square Feet	106,174 SF	
Average Home Size	1,712 SF	
Occupancy	Forward Sale* Construction Begins May 2025	
Parking	All Units have 2-Car Garages	

#### **UNIT MIX SUMMARY**

Description	Count	Sq. Ft.	Market Rent	PSF
3 Bed (a)	6 homes	±1,561	\$2,950	\$1.89
3 Bed (b)	36 homes	±1,663	\$3,050	\$1.83
4 Bed	20 homes	±1,847	\$3,600	\$1.95
Total/Avg	62 homes	±1,712	\$3,218	\$1.88

<sup>\*</sup>JLL Projected Market Rents at Stabilization

4 Bed 20 Homes



3 Bed (a)

6 Homes

**3 Bed (b)** 36 Homes

# Investment Highlights



## BEST-IN-CLASS, INSTITUTIONAL QUALITY CONSTRUCTION

»Expertly constructed 3 and 4 bedroom smart homes by the nation's largest homebuilder, DR Horton.



## ZONED TO SCHOOL DISTRICT NO. 308

»"A-" Rating from Niche.com
»#1 High School in Kendall County



## STRONG SURROUNDING DEMOGRAPHICS

»\$140,000 Average Household Income »\$440,000 Average Home Value Within a 3-Mile Radius



### DIFFERENTIATED PRODUCT TYPE

»62 BTR homes part of a larger 228 acre DR Horton development



## SIGNIFICANT DISCOUNT TO MORTGAGE WITH INCOME-FUELED PATH TO RENT GROWTH



## PREMIER LOCATION WITH SURROUNDING DEMAND DRIVERS

»300+ acres of parks, a new Aquatic Center, and easy access to top retail via Ogden Avenue and Rt. 59»14%+ Population Growth Since 2010



## STRONG SUBMARKET PERFORMANCE AND OUTLOOK

»3.6% Projected 5 Year Rent Growth »~95% Projected 5 Year Occupancy



## Luxury High-End



# Spacious Floorplans & Interiors

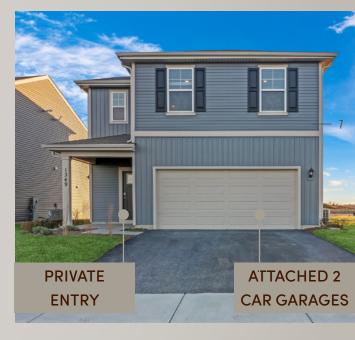
Sonoma Trails represents the latest in BTR developments, providing a modern and sought-after living experience for tenants. The community features both 3 and 4 bedroom units of well-designed single-family rental homes with modern finishes and open floorplans.













# Oswego, Illinois

## A TOWN THAT PEOPLE ARE PROUD TO CALL HOME

Oswego, IL, is a vibrant village situated approximately 45 miles southwest of Chicago in the scenic Fox River Valley. With a perfect blend of suburban comfort and small-town charm, Oswego offers residents a friendly and inviting community atmosphere. Nestled along the picturesque Fox River, the village boasts beautiful natural surroundings, including riverside parks and trails, providing abundant opportunities for outdoor activities and a balanced lifestyle. Easily accessible via major routes such as Ogden Avenue (US 34) and Route 59., Oswego maintains its distinct character while offering convenient connections to the greater Chicago metropolitan area. Oswego's consistent growth has fostered a robust local economy, continually improving amenities and enhancing the quality of life for its residents, making it an attractive destination for families and professionals alike.

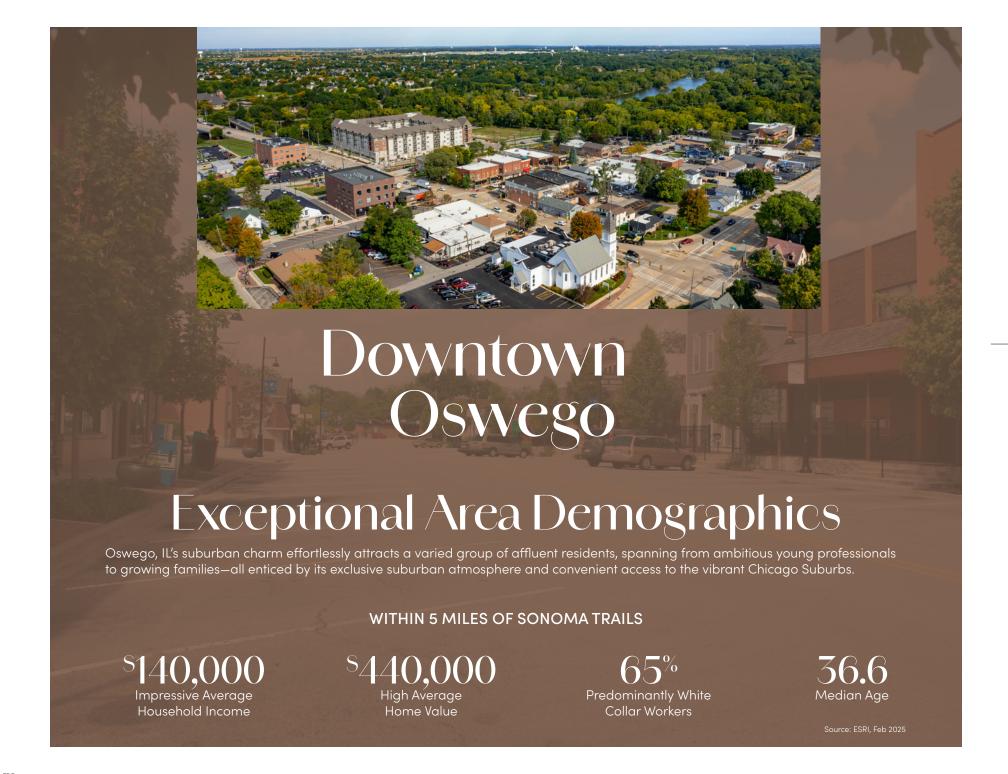
A-SCHOOLS Niche.com, Feb 2025

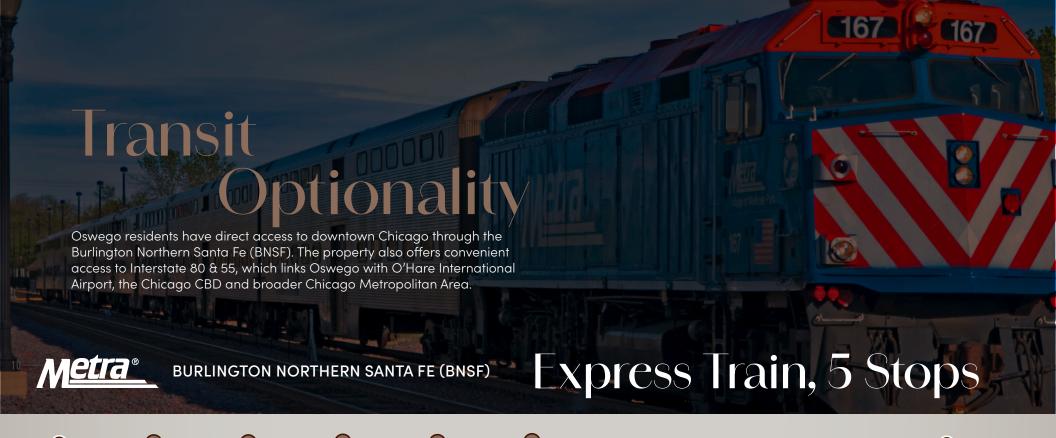
#1 PLACES WITH BEST PUBLIC SCHOOLS IN KENDALL COUNTY Niche.com, Feb 2025 #1 BEST PLACES TO LIVE IN KENDALL COUNTY Niche.com, Feb 2025

14%+ POPULATION
GROWTH SINCE 2010
ESRI.com, Feb 2025









NU POPA

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NAPERVILL

SIN

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STATION UNION



**Aurora Metra Station** 16 Mins from Property <u>Metra®</u>

Route 59 Metra Station 18 Mins from Property O'Hare International Airport

O'HARE

45 - 60 Mins

MIDWAY

Midway International Airport

45 - 60 Mins

# Excellent Public Education

Residents at Sonoma Trails are served by Oswego Community Unit School District 308, which ranks the #1 best school district in Kendall County.



## OSWEGO COMMUNITY UNIT SCHOOL DISTRICT 308



Best School District in Kendall County Niche.com, Feb 2025



Overall Niche Grade
Niche.com, Feb 2025

#### OSWEGO EAST HIGH SCHOOL

#1

Best Public High School District in Kendall County Niche.com, Feb 2025 1 Mile

from Sonoma Trails

#### PROXIMITY TO HIGHER EDUCATION



St. Augustine College

Waubonsee Community College **St. Augustine College** 20 Mins

Aurora Fox Valley Campus 9 Mins



College of DuPage

Naperville Center
20 Mins

## Ease-of-Renting Lifestyle Drives

## Demand for Build-to-Rent Product

Throughout the country, individuals are choosing to live in build-to-rent single family home communities over owning a home, driven by the increased living space provided by a build-to-rent home compared to traditional apartments coupled with the amenities that build-to-rent communities offers.

#### **MILLENIALS**

are entering the family formation years of their lifetime, a period associated with leaving downtown metros and relocating to suburban neighborhoods. The pandemic has accelerated this shift to the suburbs with many Millenials starting families seeking less density and more privacy, components associated with living in a single-family home, while maintaining the amenities they are accustomed to in downtown metros.

#### RENTERS-BY-CHOICE

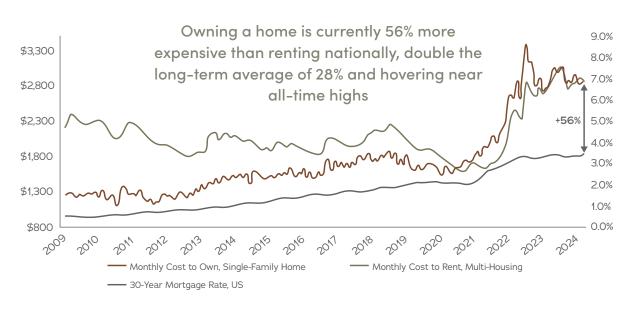
are primarily empty-nesters and families in transition looking for easy living options after selling a home. The convenience, flexibility, and low maintenance attracts these groups to renting. Overall, approximately 66% of individuals living in SFR communities are renters either in transition or by choice, with the remaining 33% being renters by necessity.



# Cost to own vs Cost to Rent

The cost of owning a single-family home in the United States continues to be prohibitive, as would-be buyers remain long-term renters

#### COST TO OWN VS. COST TO RENT, US AVERAGE (MONTHLY)



	Period	30-Year Mortgage Rate	Cost of Owning Premium	
X	Today	6.49%	+56%	
Х	January 2024	6.64%	+60%	
Х	November 2023	7.62%	+70%	—— 13
X√	June 2022	5.52%	+49%	
	September 2021	2.90%	+23%	
	April 2020	3.31%	+8%	

Source: JLL Research, U.S. Census Bureau, Freddie Mac, RealPage, NerdWallet, Green Street

Note: Monthly cost to own includes principal, interest, property taxes, and insurance on a 30-year fixed rate mortgage assuming standard mortgage underwriting criteria on a median-priced new home, based on national data.

# Stellar Submarket Performance

Sonoma Trails is located in the Aurora apartment submarket according to Axiometrics. The submarket consists of 7,747 stabilized apartment homes and 29 stabilized properties tracked by Axiometrics. The average unit size for the submarket is 929 SF, and the average year built is 1997.

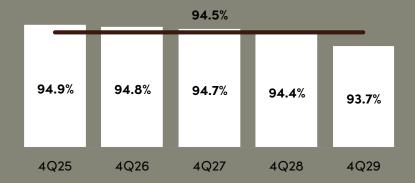
#### Submarket Statistics

3.6%	5-YR PROJECTED AVG ANNUAL % GROWTH
5.6%	3-YR HISTORICAL AVG ANNUAL % GROWTH
94.5%	5-YR PROJECTED AVG OCCUPANCY

#### SUBMARKET EFFECTIVE RENT GROWTH FORECAST



#### SUBMARKET OCCUPANCY FORECAST



Source: Real Page, Inc. Chicago-Naperville-Elain, IL-IN-WI Supply & Demand Model, 4Q2

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# Stellar Suburban Chicago Fundamentals

## Things to Know

1%

OF SUBURBAN CHICAGO'S EXISTING SUPPLY IS UNDER CONSTRUCTION

**3.00**%

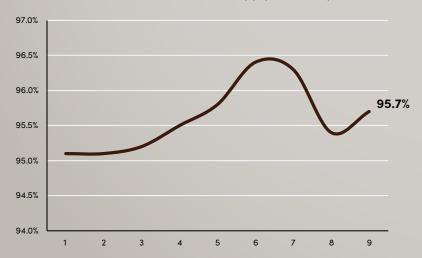
SUBURBAN CHICAGO RENT GROWTH
(Q4 2024)

138%

2024 ABSORPTION

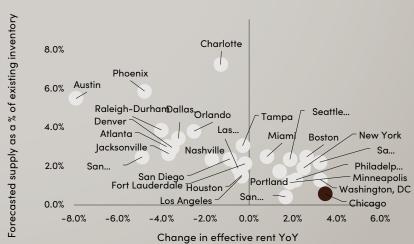
#### SUBURBAN MARKETS

Suburban Chicago has the highest rent growth with the lowest forecasted supply nationally.



#### SUBURBAN CHICAGO OCCUPANCY RATE

Suburban occupancy exceeds the national average by 1.2%



## **Sonoma Trails**

## Contacts

#### **Investment Sales**

DAVID GAINES

Managing Director 847.340.3171 david.gaines@jll.com **BILL BAUMANN** 

Managing Director 312.560.7447 bill.baumann@ill.com MATTHEW PUTTERMAN

Managing Director 713.852.3524 matthew.putterman@ill.com **SAM GROHE** 

Senior Analyst 630.728.4553 sam.grohe@jll.com Financing

PHILIP GALLIGHAN

Director 312.980.3604 philip.galligan@jll.com

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