

**Buildings 1-8** 

# **HOOSIER INDUSTRIAL PORTFOLIO**

TOYOTA MOTOR MANUFACTURING PLANT NOT INCLUDED IN OFFERING

TOYOTA BATTERY PACK ASSEMBLY NOT INCLUDED IN OFFERING

Buildings 9 & 11

954,230 SQUARE FEET

**10 BUILDINGS** 

100% OCCUPIED, 80% OCCUPIED BY CREDIT TENANT

**8.9 YEARS WALT** 

41

MISSION-CRITICAL ASSETS

# Introduction

Jones Lang LaSalle Americas, Inc. ("JLL") as exclusive advisor to Cardinal Industrial ("Ownership"), has been retained to market for sale the feesimple interest in the Hoosier Industrial Portfolio (the "Portfolio"). The Portfolio comprises 10 light manufacturing, warehouse, and distribution facilities across 954,230 square feet. Strategically centered around and servicing Toyota Motor Manufacturing Indiana ("TMMI") as mission critical warehousing, the Portfolio assets were first developed in 1997 alongside the expansion of the plant that began in 1996 and has grown alongside it over the years. Given the proximate location to the manufacturing plant, which is Toyota's 2nd largest in the U.S., the Portfolio benefits from TMMI's continued growth and profitability. Additionally, the Portfolio's diverse mix of high-quality tenants, many of whom are directly tied to the automotive supply chain, provides a stable income stream with built-in industry diversification.

Situated in southwestern Indiana, the Evansville MSA provides excellent access to major transportation networks, including interstate highways and rail connections. This prime location allows for efficient distribution and logistics operations, serving not only TMMI but also other major markets in the Midwest. The area's strong manufacturing heritage and skilled workforce further enhance the appeal of this location for industrial tenants, contributing to the Portfolio's sustained occupancy and potential for growth. The Portfolio presents a unique opportunity for investors to acquire a strategically located, well-maintained industrial asset with strong ties to a major automotive manufacturer and potential for longterm value appreciation.

#### Transaction **Summary** <sup>(1)</sup>

NUMBER OF BUILDINGS	10
PORTFOLIO SIZE (SF)	954,230
AVERAGE PROPERTY SIZE (SF)	95,423
AVERAGE SUITE SIZE (SF)	45,440
OFFICE PERCENTAGE	1.5%
AVERAGE YEAR BUILT	2007
AVERAGE EAVE HEIGHT	23'
NUMBER OF TENANTS	14
OCCUPANCY	100.0%
WALT	8.9 Years

(1) Analysis Start Date of 7/1/2025



# Drive Time Analysis



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# Portfolio Summary (1)

PRINCETON, IN (GIBSON COUNTY)

BUILDING NO.	ADDRESS(ES)	SQUARE FOOTAGE	NO. OF TENANTS	TENANT(S)	OFFICE PERCENTAGE	YEAR BUILT / RENO.	EAVE HEIGHT	DOCKS	GRADE LEVEL DOORS	CONTRACTUAL OCCUPANCY	TERM / WALT
1	2457 S Crabtree Dr	105,000	1	Toyota Tsusho	4.8%	1997	24′	10	3	100.0%	6.8 Yrs.
2	2429 & 2431 S Crabtree Dr	12,000	1	Hope Community Church	0.0%	1997	12′	2	3	100.0%	3.5 Yrs.
3	2436 S Crabtree Dr	36,000	1	Concept Packaging Group	2.8%	1999	20′	4	1	100.0%	4.5 Yrs.
4	2412 & 2420 S Crabtree Dr	12,000	1	GCQA	50.0%	1999	12′	2	2	100.0%	1.2 Yrs.
5	2524 & 2526 S Crabtree Dr	45,000	1	Fuch's Lubricants	0.0%	2003	20′	6	2	100.0%	2.8 Yrs.
6	2489 S Crabtree Dr	12,000	1	TMMI HR Assessment Center	0.0%	2004	24′	1	3	100.0%	1.4 Yrs.
7	2477 S Crabtree Dr	80,000	3	Toyota Tsusho, TMMI, Leadec	0.0%	2005	24′	8	1	100.0%	mo./mo.
8	2499 S Crabtree Dr	4,400	2	Dr. Reid Storage, Crabtree Trucking	9.1%	2008	20′	0	2	100.0%	mo./mo.
9	809 E 525 S & 900 E 550 S	490,030	1	ТММІ	0.4%	2008, with additions in 2014, 2015 & 2018	24'	90	5	100.0%	11.5 Yrs.
11	911 E 525 S	157,800	1	ТММІ	0.0%	2015, with additions in 2017 & 2018	24′	18	3	100.0%	6.8 Yrs.
Total	/ Weighted Average	954,230	13		1.5%	2007	23′	51	4	100.0%	8.9 Yrs.

(1) Analysis Start Date of 7/1/2025, WALT excludes month-to-month leases

## Investment Highlights

# Strategic Location Proximate to Toyota Manufacturing Plant

The Portfolio's strategic location surrounding Toyota's second largest manufacturing plant capitalizes on Toyota's nearly 30-year commiment to Princeton, which in turn has allowed the surrounding area to flourish. For example, Toyota is assembling an all-new, three row battery electric SUV in the U.S. as part of a new \$1.4 billion investment in its Princeton facility, affirming Toyota's commitment to reinvesting profits in its U.S. operations and bringing total investment in Toyota Indiana to \$8 billion. This also brings the addition of up to 340 new, high-quality jobs with long-term stability.

Toyota's manufacturing plant is only 1 of 4 U.S. automative assembly facilities. According to the state, TMMI employs around 7,000 Hoosiers in southwest Indiana and supports 80+ suppliers across Indiana. Additionally, Toyota's economic impact calculations estimate that TMMI's presence in Indiana has led to the creation of 24,058 Hoosier jobs over the last 20 years.

Toyota's ongoing investments and expansion in the area, coupled with its significant economic impact, present a compelling opportunity for investors to acquire the Portfolio, given the potential to benfit from the long-term growth, stable demand, and economic vitality driven by TMMI's presence and continued development.



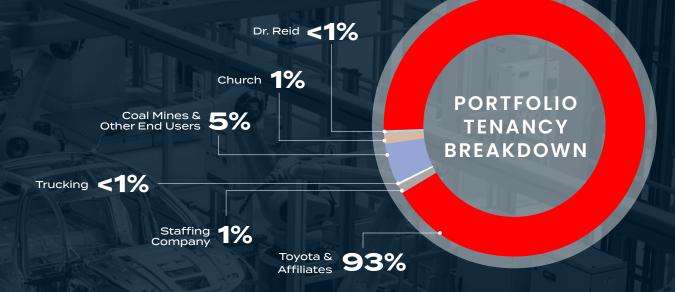
## Investment Highlights

# 100% Occupied with Substantial Portion Leased to Toyota and Affiliates

The Portfolio continues to draw demand from tenants looking to establish presence close to a major economic driver such as Toyota, reflected in the Portfolio's 100% occupancy. Over 92.0% of the Portfolio is occupied by Toyota or an affiliate company, offering future investors surety in cash flows and reduced tenant turnover and lowering operational risks for future ownership given Toyota's financial standing and the unlikeliness of Toyota Motor Manufacturing relocating from Princeton.

The Portfolio continues to see significant leasing success, evidenced by the recently inked renewals of Toyota Tsusho (Building 1) and Concept Packaging Group (Building 3) for seven and five years, respectively. Additionally, the Portfolio's desirability is further evidenced by the addition of 120,000 square feet to the existing build to suit for Toyota (Building 9). Originally 210,000 square feet, Building 9 now sits at just over 490,000 square feet.

The Portfolio's strong tenant mix, dominated by Toyota and its affiliates, combined with recent long-term renewals and expansions, offers investors a rare opportunity with built-in safeguards as it is backed by a stable industry-leading tenant.



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BLDG.	TENANT	SF	WEIGHTED AVG. TENURE AS OF 2025
01	Toyota Tsusho America	105,000	24.0
02	Hope Community Church	12,000	1.0
03	Concept Packaging Group of Kentucky, LLC	36,000	26.0
04	GCQA Work Area	6,000	22.0
04	GCQA Offices	6,000	17.0
05	Fuch's Lubricants	45,000	7.0
06	Toyota (TMMI*)	12,000	14.0
07	Toyota Tsusho America	12,000	3.0
07	Leadec	6,000	12.0
07	Toyota (TMMI*)	28,750	3.0
08	Dr Reid Storage	1,760	23.0
08	Crabtree Trucking	2,640	4.0
09	Toyota (TMMI*)	490,030	17.0
11	Toyota (TMMI*)	157,800	8.0

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\*Not inclusive of month-to-month tenants

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## Investment Highlights

# Desirable Distribution Location in a Business-Friendly Environment

The Portfolio is situated in a prime distribution location, with nearly 32% of the U.S. population located a day's drive away. This central positioning enables seamless connectivity to the Midwest and the broader national market, significantly enhancing logistics efficiency and reducing transportation costs for tenants.

Recently, Indiana completed the final section of I-69, marking the completion of the corridor from Evansville to central Indiana. The opening of the interstate dating back to 2012 has enhanced businesses' ability to transport finished product as well as raw material, as the greater flexibility allowed for more efficient operations.

Additionally, Indiana is well-known for it's business-friendly climate. The state ranks 4th nationally for business-friendliness and 5th for cost of doing business, offering a competitive advantage for operations based here. This reflects Indiana's pro-business policies, including favorable tax structures.

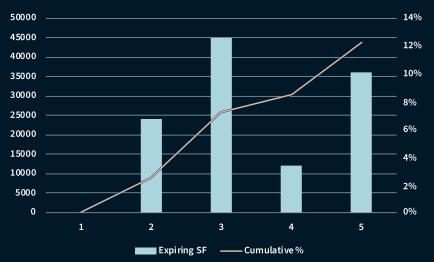
# Stable, Growing Cash Flow with Diversified Rollover

The Portfolio offers investors an attractive and stable cash flow that is supported by long-standing tenants. The Portfolio has a WALT of 8.9 years, demonstrating the ability to attract and maintain tenancy. The largest two tenants (Building 9 & 11) have a WALT of 10.4 years with accretive escalations of 2.50% on average. While the Portfolio offers stability given the attractive income stream, risk is further limited given the tenant rollover schedule. No more than 6.0% of the Portfolio square footage rolls in any given year during the first 5 years. Coupled, the Portfolio offers future ownership to enjoy healthy, growing cash flows without the risk of tenant rollover.

The Portfolio's well-structured lease expirations provide a balanced mix of income security and potential upside, with opportunities for strategic re-leasing or renewal negotiations spread over time. This thoughtful rollover schedule not only minimizes vacancy risk but also positions the asset for sustained performance and potential rental rate growth in line with market trends, enhancing its long-term value proposition for investors.

RADIUS	15 MILES	45 MILES	75 MILES
2024 Total Population	56,702	610,171	1,117,795
Average Household Income	\$85,182	\$74,464	\$72,361
Unemployment Rate	2.8%	3.3%	3.6%
Blue Collar (% of Labor Force)	34.7%	30.2%	31.9%

## Rollover Chart



## Demographics



1-8

306,400

4.0%

31.8 acres

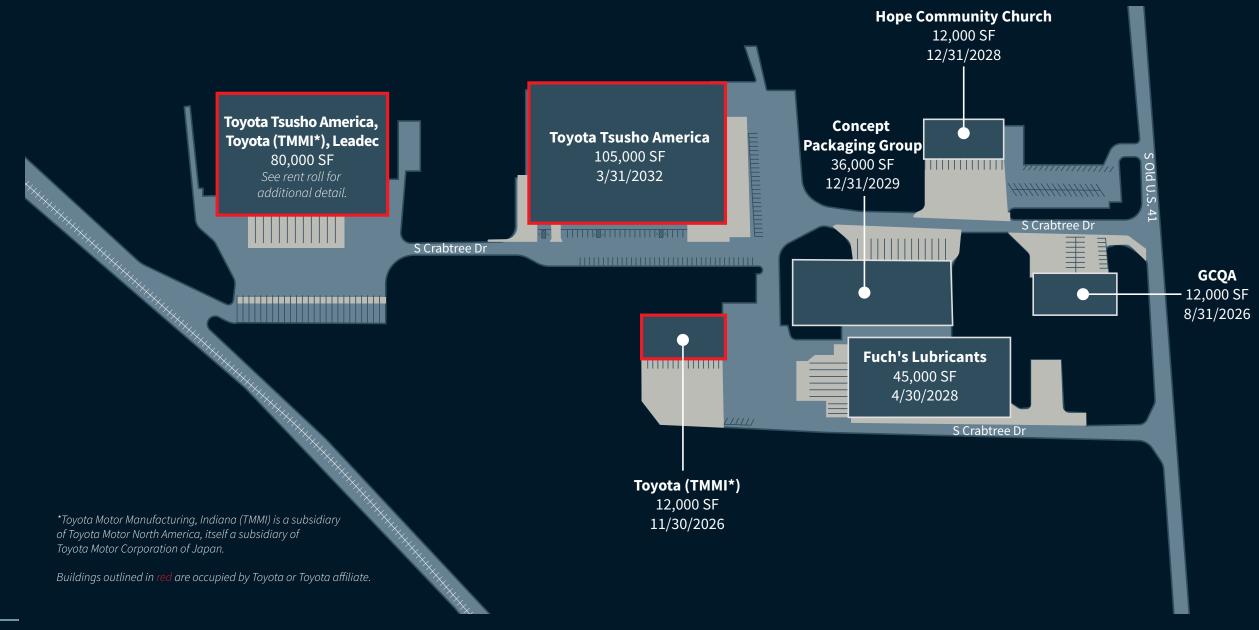
227 stalls

Split-systems, packaged units, hydronic system with central boiler, and unit heaters

Wet-pipe sprinkler system, dry-pipe sprinkler system, fire extinguishers

Pitched roof covered with galvanized metal panels

# Site Plan: Buildings 1-8



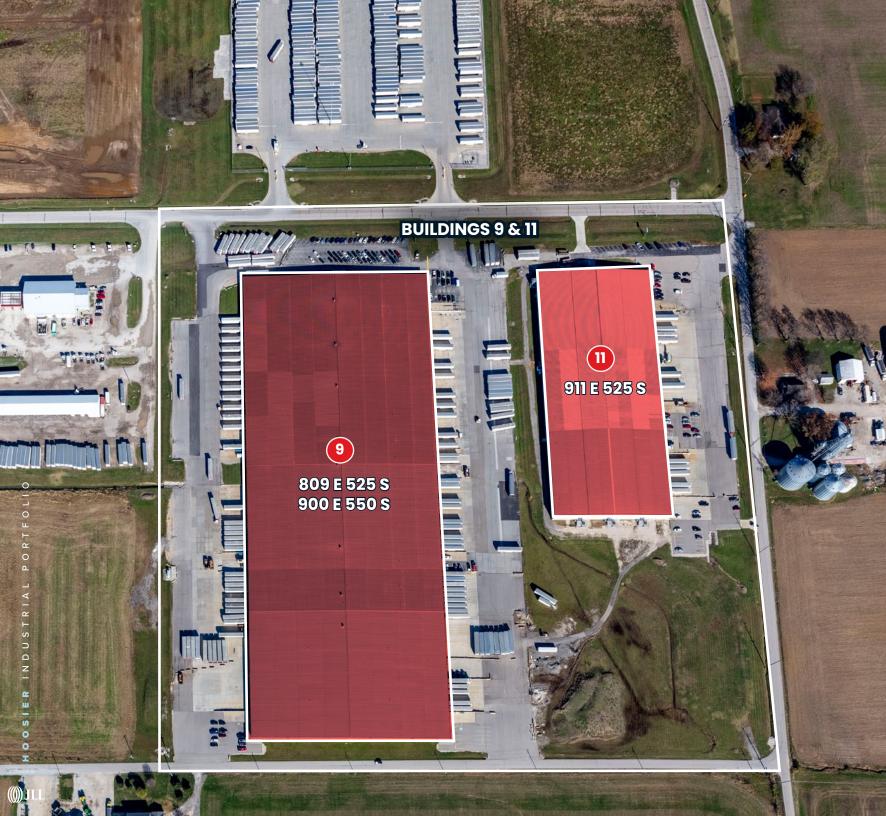
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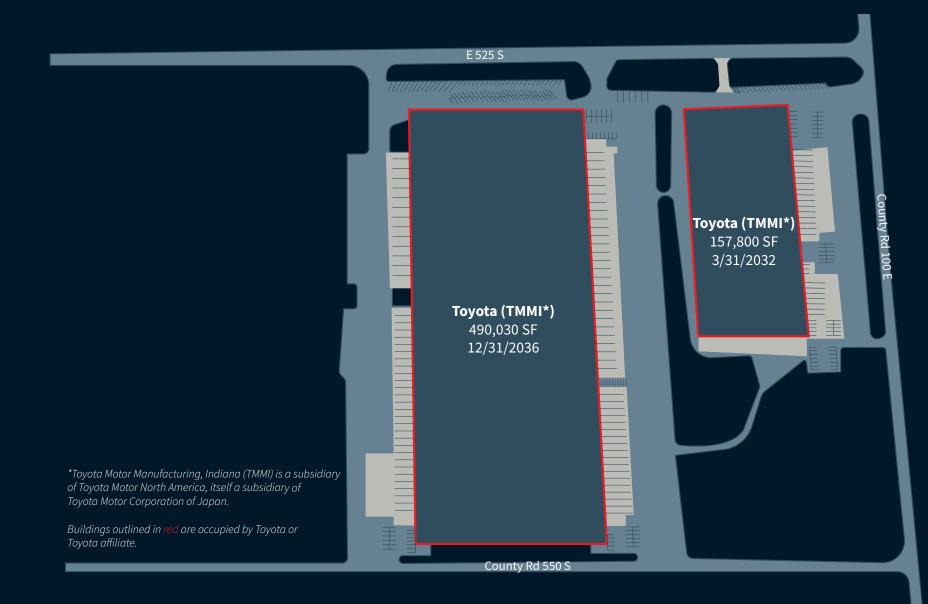
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BUILDINGS	9 & 11
SQUARE FOOTAGE	647,830
OFFICE FINISH (%)	0.3%
SITE SIZE	40.7 acres
FOUNDATION / SUBSTRUCTURE	Conventional spread footing system with slab- on-grade; Cast-in-place concrete at below grade portions
SUPERSTRUCTURE	Conventional steel framing, steel wall purlins, steel stud partition framing, pitched steel beams and roof purlins
 FAÇADE	Prefinished metal siding
PARKING	183 stalls
HVAC	Split systems, packaged units, and unit heaters
FIRE PROTECTION	Wet-pipe sprinkler system, fire extinguishers
ROOF	Pitched roof covered with galvanized metal panels

## Site Plan: Buildings 9 & 11



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## Contacts

### Transaction Leads

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