

# RETAIL INVESTMENT OPPORTUNITY

44 – 50 Kilmarnock Road, Shawlands, Glasgow, G41 3NH

FULLY LET RETAIL PARADE LOCATED IN THE HEART OF GLASGOW'S THRIVING SOUTHSIDE



# **Investment Summary**



Opportunity to acquire a fully let retail parade in the heart of Glasgow's thriving Southside



Fully let to Salvation Army, Madina Store, Speed Queen, and Phone Shop, with a WAULT of 6.79 years to expiry and 5.51 years to break



Shawlands is a highly sought after and densely populated affluent residential suburb, approximately 3 miles south of Glasgow City Centre



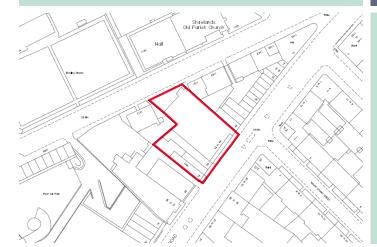
Net passing rent of £85,713 per annum



The property comprises 4 well configured retail units, two of which benefit from ancillary first floor accommodation, extending to a total floor area of approximately 11,872 sq ft



Approximately **one third of current passing income** secured to **Salvation Army** until November 2026 - **Creditsafe Rating A (89)** 





Kilmarnock Road is the principle retailing thoroughfare in Shawlands, with nearby occupiers including Greggs, Virgin Money, Co-op, B&M, Boots, Sainsbury's Local, Iceland, Oro Italian Restaurant, and numerous independent bar and restaurant operators



### **PROPOSAL**

We are instructed to seek offers in excess of £740,500 (Seven Hundred and Forty Thousand Five Hundred Pounds Sterling) subject to contract and exclusive of VAT for our client's Heritable Interest. A purchase at this price would reflect an attractive net initial yield of 11.00% and a low capital rate of £62.37 per sq ft, allowing for standard purchaser's costs based on LBTT

# Location and Situation

# **LOCATION**

Glasgow is the largest city in Scotland, with a population of over 635,000. The city has an extensive catchment, with the Greater Glasgow conurbation extending to approximately 2.3 million people within a one-hour drive time, accounting for more than 40% of Scotland's population.

Glasgow is the largest and most significant retail market in the UK outside of London's West End. The city is consistently ranked second in the CACI retail rankings and provides over 5.3 million sq ft of retail space.

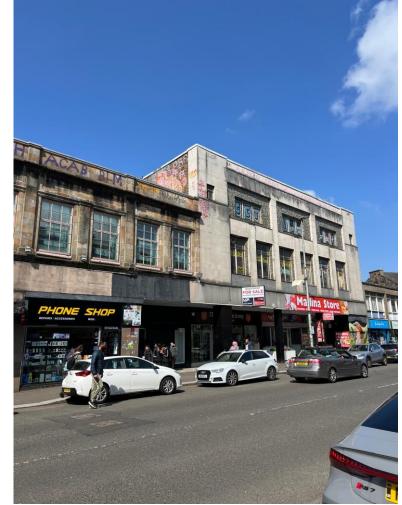
# **SITUATION**

Shawlands is a highly sought after and densely populated affluent residential suburb, situated in the heart of Glasgow's Southside, within 7 miles of Glasgow Airport. The area serves as the primary retail, leisure, and cultural centre for the south of Glasgow, with an abundance of quality pubs, restaurants and coffee shops.

Kilmarnock Road is the principal retail thoroughfare for Shawlands. The subject property is located on the northern aspect of Kilmarnock Road, in close proximity to Shawlands Arcade. Nearby occupiers include Greggs, Virgin Money, Co-op, B&M, Boots, Sainsbury's Local, Iceland, Oro Italian Restaurant, and numerous independent bar and restaurant operators.







# **Description and Accommodation**



# **DESCRIPTION**

The subjects comprise a parade of 4 well-configured unit shops with a combined area of 11,872 sq ft. Each demise is arranged over ground floor, with 44 and 46 Kilmarnock Road benefitting from part first floor accommodation to the rear of the property, utilised for staff and storage purposes. The subjects are accessed via street level, with a single frontage, and have been fitted out and decorated internally to meet each tenant's standard.

# **ACCOMODATION**

The units extend to the following approximate net internal floor areas:

Street No.	Description	Area (sq ft)		
44 Kilmarnock Road	Ground and First Floor	5,943		
46 Kilmarnock Road	Ground and First Floor	2,952		
48 Kilmarnock Road	Ground Floor	1,517		
50 Kilmarnock Road	Ground Floor	1,460		
TOTAL		11,872		



Flower Studio









# Tenancy

# **TENANCY**

The property is multi-let to four tenants in accordance with the below schedule. The property provides a **WAULT of 6.79 years to expiry and 5.51 years to break**, with approximately **one third of the current passing income secured to Salvation Army Trading Company Ltd – Creditsafe Rating A (89).** 

Unit	Tenant Name	Trading As	Area (sq ft)	Lease Start Date	Lease Expiry Date	Break Dates	Rent (p.a.)	Next Rent Review	Comments
44 Kilmarnock Road	Madina Edibles Ltd	Madina Store	5,943	25/08/2023	24/08/2033	-	£32,500	25/08/2028	Service Charge cap of £4,156 which increases by 3% p.a. Current service charge shortfall of £486
46 Kilmarnock Road	Salvation Army Trading Company Ltd	Salvation Army	2,952	08/11/2016	08/11/2026	-	£27,500	-	Rent increases to £30,000 on 07/11/2025. Service Charge cap of £1,472 which increases by 3% p.a. Current Service Charge shortfall of £833
48 Kilmarnock Road	S Q Shawlands Ltd	Speed Queen	1,517	28/01/2025	23/01/2040	28/01/2030 28/01/2035	£12,000	28/01/2030	Stepped rent, structured as follows: 28/01/2026 - £14,000 28/01/2027 - £16,000 28/01/2028 - £18,000 Service Charge cap of £2,000 which increases by 3% p.a. Current Service Charge shortfall of £968
50 Kilmarnock Road	PhoneShopp Ltd	Phone Shop	1,460	23/05/2022	22/05/2032	-	£16,000	-	-
Substation	Scottish Power Plc	-	-	15/05/1982	15/05/2025	-	-	-	-
Total			11,872				£88,000		
						NOI:	£85,713		

# Contacts

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### A B # I

**EPC** 

EPC certificates for all units are available upon request

In accordance with Anti-Money Laundering (AML)
Regulations, the purchaser will be required
to satisfy the vendor on the source of the funds
used to complete the transaction.

## **DATA ROOM**

Access to the data room is available upon request

## **VAT**

The property has been elected for VAT and therefore VAT will be applicable to the purchase price, however, it is anticipated that the sale will be treated by way of a Transfer of a Going Concern (TOGC)

## **PROPOSAL**

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