

# 11601 ROOSEVELT BOULEVARD

Philadelphia, PA

PHILADELPHIA I-95 CORRIDOR INDUSTRIAL INVESTMENT OPPORTUNITY

**54% BELOW MARKET RENT WITH 5.00 YEARS OF TERM** 

**INVESTMENT GRADE TENANT WITH MISSION CRITICAL OPERATION** 



**INVESTMENT SUMMARY** 

#### THE OPPORTUNITY

**Jones Lang LaSalle Americas, Inc.** ("JLL") as exclusive advisor to the Owner, is pleased to present for sale **11601 Roosevelt Boulevard** (the "Property") located in Philadelphia, Pennsylvania. The Property is a 465,405 square foot Class A cross-dock distribution facility situated on 24 acres. The Property is located just 4 miles off of I-95 (Delaware Expressway) and presents the opportunity to acquire a newly constructed, fully leased industrial facility situated in an irreplaceable urban infill location.

11601 Roosevelt Boulevard was constructed in 2020 and combines a premier distribution location with attractive building specifications. The Property is fully leased to KLS Logistics, an affiliate of DHL (US OTC: DPSGY / Fitch: A-), on behalf of the Pennsylvania Liquor Control Board, with **5.00 years of remaining term and inplace rent that is 54.1% below market.** The Property underwent extensive tenant investment during construction and serves as DHL's 3rd largest retail operation, servicing two-thirds of the state of Pennsylvania.



#### **PROPERTY OVERVIEW**

Property Address	11601 Roosevelt Boulevard Philadelphia, PA
Building Size	465,405 SF
Year Built	2020
Clear Height	36'
<b>Building Dimensions</b>	952' x 500'
Loading Doors	52 Dock Doors (35 Knockout Panels)
Trailer Parking	50 Trailer Stalls
Car Parking	272 Parking Spaces
Fire Protection	ESFR
Lighting	LED

#### **INVESTMENT HIGHLIGHTS**



**URBAN INFILL LOCATION** 



**COMMITTED INVESTMENT GRADE TENANT** 



5.00 YEARS OF REMAINING TERM



**IN-PLACE RENTS 54% BELOW MARKET** 



DISCOUNT TO REPLACEMENT COST



### **INVESTMENT HIGHLIGHTS**

# STABLE CREDIT CASH FLOW WITH SUBSTANTIAL MARK-TO-MARKET UPSIDE

- 11601 Roosevelt Boulevard is fully leased to KLS Logistics, an affiliate of **DHL (Fitch: A-) with a full guarantee** through the initial term of the lease.
- The Property was constructed **as a spec-to-suite in 2020** with DHL contributing significant capital towards the fit-out.
- 11601 Roosevelt is DHL's largest location along the Philadelphia I-95 Corridor.
- In place rents are \$7.23 PSF, a 54.1% discount from today's markt rent of \$15.75 PSF.
- 5.00 years of remaining lease-term provides a dramatic mark-to-market opportunity.

#### FINANCIAL SUMMARY

KLS LOGISTICS

**TENANT** 

DHL

**LEASE GUARANTOR** 

US OTC: DSGY FITCH: A-

**CREDIT** 

\$7.23 PSF (54.1% BELOW MARKET)

**IN-PLACE RENT** 

5.00 YEARS

**REMAINING TERM** 

#### **COMMITTED INVESTMENT GRADE TENANT**

DHL (KLS Logistics) operates the Property on behalf of the Pennsylvania Liquor Control Board (PLCB). The Property houses over \$1B worth of product for the PLCB and is DHL's 3rd largest retail operation. The PLCB services 66% of the state from 11601 Roosevelt Boulevard.

DHL invested **\$4.9M in improvements** during the construction period to optimize the space for their use, increasing their renewal probability:

- Food Grade Improvements
- Vertical Levelers with Locks

- Cooler Space (2,000 SF)
- Advanced Security

LED Lighting

Drop Ceiling with Sprinklers



#### **NEW GENERATION, CLASS A CROSS-DOCK DISTRIBUTION FACILITY**

11601 Roosevelt Boulevard was delivered in 2020 to the highest level of quality and functionality including a **36' clear height, cross dock loading format, full truck circulation, 3 curb cut entrances, an ESFR sprinkler system, LED lighting** and a 130' to 185' truck court with a 60' concrete apron. The Property has impressive loading capability with 52 loading doors (expandable to 87 loading doors), 4 drive-in doors, abundant car parking and dedicated trailer parking.

Given the volume and product type distributed from the facility, the property is extremely secure and features a **fully fenced truck court with a guard shack, and a separate employee entrance.** 



#### **DHL: INVESTMENT GRADE TENANT**



KLS Logistics is an affiliated contract logistics company of Deutsche Post DHL (DHL). DHL holds a 100% equity share in KLS Logistics and is the guarantor of the lease at 11601 Roosevelt Boulevard. This location is 1 of 2 distribution centers across the country that DHL is operating through their affiliate KLS.

Deutsche Post DHL (Fitch: A-) is a global logistics company that provides international express mail services, freight transportation, supply chain management, and e-commerce solutions.

- DHL operates in more than 220 countries and has an employee base of over 600,000 people, making them the number one
  contract logistics player worldwide.
- DHL operates 11601 Roosevelt Boulevard, through its' affiliate KLS Logistics, on behalf of the Penn Liquor Control Board (PLCB).
- The PLCB regulates the distribution of beverage alcohol in Pennsylvania, operates about 575 Fine Wine & Good Spirits stores statewide and licenses 20,000 alcohol producers, retailers and handlers.
- The PLCB services 66% of the state from 11601 Roosevelt Boulevard.

# 1

CONTRACT LOGISTICS PLAYER
WORLDWIDE

#99

**FORTUNE GLOBAL 500** 

\$95.34 B

**2024 REVENUE** 

\$6.67 B

**2024 GROSS POFIT** 

#### **COMPANY DIVISIONS**

# DHL SUPPLY CHAIN

DHL manages supply chains to reduce complexity for customers. They are a world leader in supply chain management with an industry leading EBIT margin at >5%.

# DHL ECOMMERCE SOLUTIONS

Focuses on domestic last-mile parcel delivery. In North America, DHL primarily engages in B2C domestic delivery (U.S.), outbound cross-border (U.S.), and direct shipping (Canada to U.S.).

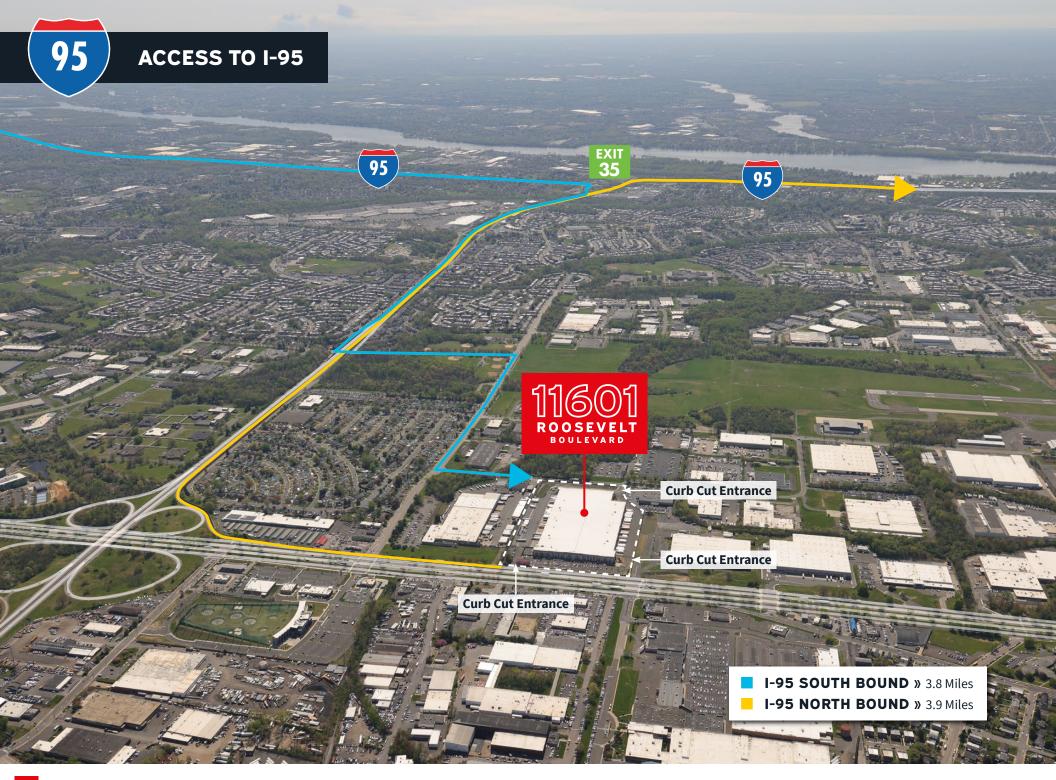
#### DHL EXPRESS

Cross-border delivery at a scheduled time of day. DHL Express operates 2,400 daily flights and is found at over 500 airports. The division operates over 300 air crafts through partnerships with 18 different airlines.

# DHL GLOBAL FORWARDING & FREIGHT

International transportation of air freight, ocean freight, and road freight. The division exports 1.9M AFR tons, 3.3M TEUs, and transported over 60M shipments annually.





#### TRANSACTION LEADS

**John Plower** 

**Nick Stefans** 

**Managing Director** 

+1 908.202.3180

Senior Managing Director +1 484.571.1879

nicholas.stefans@jll.com

john.plower@jll.com

Jason Lundy

**Ryan Cottone** 

**Senior Director** 

+1 610.733.5271

ryan.cottone@jll.com

Managing Director +1 732.850.5326

jason.lundy@jll.com

Tyler Peck

Managing Director +1 908.963.4743 tyler.peck@jll.com

#### INDUSTRIAL BROKERAGE

**Larry Maister** 

Vice Chairman +1 609.206.1972 larry.maister@jll.com **Kyle Lockard** 

Senior Vice President +1 215.990.5773 kyle.lockard@jll.com **Mitch Russell** 

Vice President +1 614.448.6385 mitch.russell@ill.com

#### **DEBT GUIDANCE**

#### FINANCIAL ANALYSIS

**Chad Orcutt** 

Senior Managing Director +1 610.909.6484 chad.orcutt@jll.com **Zach Maguire** 

Associate

+1 732.239.3776 zach.maguire@jll.com **Jordan Schwartz** 

Associate +1 954.609.0351 jordan.schwartz@jll.com

#### JLL INDUSTRIAL CAPITAL MARKETS NORTHEAST

John Plower Mike Restivo Nick Stefans John Huguenard Tyler Peck Jason Lundy Andrew Scandalios Ryan Cottone David Coffman



**JLL Capital Markets** 

1700 Market Street, Suite 2400 Philadelphia, PA 19103 +1 484.532.4200