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# Offering Summary

Jones Lang LaSalle Americas, Inc. (JLL), is pleased to present Village Club of Canton, a 272-unit garden style apartment community located in Canton Township, Ml. A western suburb of Detroit, Canton is located roughly 20 miles west of downtown Detroit and 15 miles east of Ann Arbor with quick access to I-275 and I-96, allowing residents to easily commute to either city in only 30 minutes. Canton also has close proximity to the M-14 technology corridor, one of the world's premier automotive R&D corridors, which attracts Fortune 500 companies and global technology leaders. With a high average household income of ~\$150,000 and highly rated schools, Canton has established itself as one of Michigan's premier townships. The area's natural beauty, parks, and trails combined with its ideal location make it the perfect place for families searching for residential tranquility.

The property offers a mix of layouts ranging from studios to two-bedroom homes with the opportunity for investors to modernize interiors through a value-add program. Residents of the community enjoy a wealth of amenities, including an outdoor swimming pool and lounge, hot tub, sauna, picnic area with grilling stations, tennis and volleyball courts, 24-hour fitness center, and clubhouse. This fantastic opportunity is available free and clear of existing debt.

Unit Type	# Homes	SF	Market Rent	PSF	% of Unit Mix
Studio	16 homes	±625	\$1,153	\$1.84	6%
1 Bed Den	18 homes	±875	\$1,474	\$1.68	7%
1 Bed	86 homes	±775	\$1,424	\$1.84	32%
2 Bed 1 Bath	84 homes	±950	\$1,619	\$1.70	31%
2 Bed 2 Bath	68 homes	±1,050	\$1,697	\$1.62	25%
Total/Avg	272 homes	±896	\$1,540	\$1.72	100%

#### **Property Summary**

Name	Village Club of Canton	
Address	41420 Village Green Blvd	
City, State, Zip	Canton, MI 48187	
Year Built	1990	
Units	272	
Avg Unit SF	896	
Rentable SF	243,600	
Occupancy	96%	
Parking	526 - 1.9 Ratio	
Financing	Free & Clear	



# **Investment Highlights**

#### DYNAMIC APARTMENT COMMUNITY

- In-demand Amenities Highlighted by Resort-Style Pool, Hot Tub & Sauna, Outdoor Lounge with Grilling Stations, Tennis & Volleyball Courts, and Fitness Center
- Value Add & Income Upside through Unit Enhancements
- 99% of units prime for a programmatic renovation program
- Significant Discount to Replacement Cost

#### CENTRAL LOCATION

- 30 minutes from Ann Arbor & Downtown Detroit with Easy Accessibility to I-275, M-14 Tech Corridor & I-96
- Unparalleled Access to Shopping & Dining
- Nearby Pheasant Run & Fellows Creek Golf Clubs
- Proximate to Major Employers: Ford Motor Company & Corewell Health

#### FANTASTIC PROPERTY PERFORMANCE

- 96% Occupied
- Impressive ~\$200 achieved renovation premiums for Studio, 1 BR, and 2 BR renovations.

Quoted Premiums for Studio: \$100 & 1 BR and 2 BR: \$275

• Limited nearby competition provides continued opportunity for rent growth

#### ROBUST MARKET FUNDAMENTALS

- 3% Projected Avg Effective Rent Growth in the Next 5 Years
- 95% Projected Avg Occupancy in the Next 5 Years
- Supply constrained submarket- Market Barriers Including Land Availability, Supply Restrictions, and Zoning Limitations Support Long-Term Value Creation
- 1 property under construction within 8 miles
- Lack of comparable product nearby











# **Quality and Spacious Interiors**

- White or Oak Kitchen Cabinetry
- White or Stainless Steel Whirlpool Appliances
- Granite or Formica Countertops
- Stainless-Steel Hardware & Fixtures
- Gooseneck Faucet with Pull Down Sprayer

- Stone & Glass Kitchen Backsplash
- Eat-in Kitchen with Breakfast Bar
- In-Unit Whirlpool Washer & Dryer\*
- Wood-Style Vinyl Flooring in Kitchen & Dining Room
- Foot-Friendly Carpeting in Living Spaces & Bedrooms

- Custom Walk-in Closets with Built-in Shelving\*
- Fireplace in 2nd Floor Apartments
- Walk- in Shower or Bath with Ceramic Tile Surround
- Private Balcony or Patio\*
- Entry Foyer with Coat Closet
- 8-inch Rainfall Showerhead with Hand Sprayer

<sup>\*</sup> Select Units

# 99% Value-Add Upside

The Property offers significant value-add upside through interior unit renovations.

See example below of a potential scope:

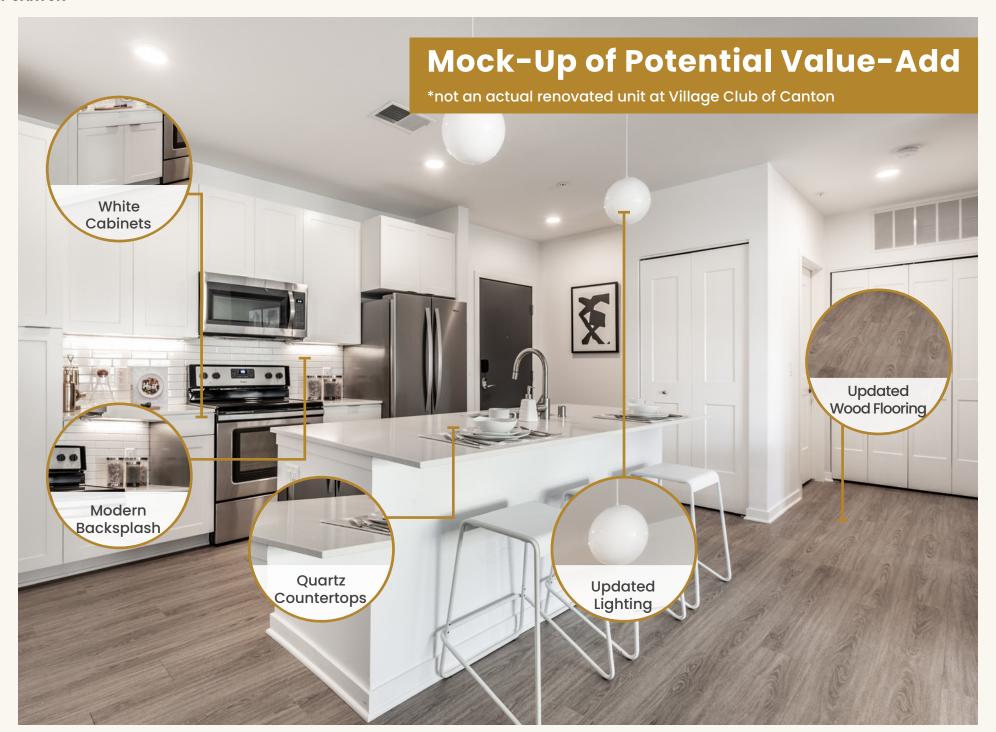
#### **RENOVATION POTENTIAL**

- LVP Flooring in Kitchen & Living
- Stainless Steel Appliances
- Undermount Sink & Gooseneck Faucet
- Quartz Countertops
- New White Cabinetry Countertops
- Modern Backsplash
- In-Unit Washer & Dryer in all Studios









# Reimagined Amenities

- Resort-Style Amenities Featuring Heated Outdoor Pool with Cascading Waterfall and Expansive Sundeck and Cabana
- State-of-the-Art Fitness Center
- Spectacular Two-Story Clubhouse with Private Entertainment Facility and Business Center
- Scenic Outdoor Space Including Numerous Ponds, a Picnic Area, Tennis, Racquetball, and Sand Volleyball Courts
- Bark Park & Dog Run

Ability to convert community laundry facility to amenity of your choosing.



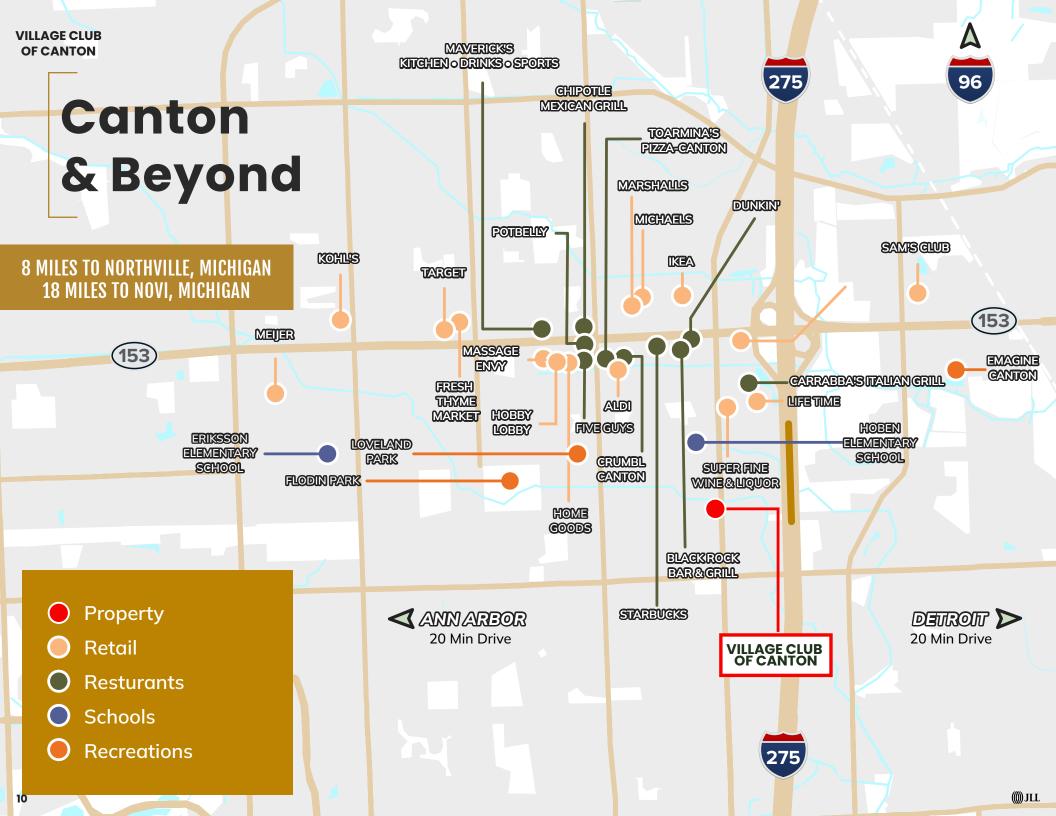




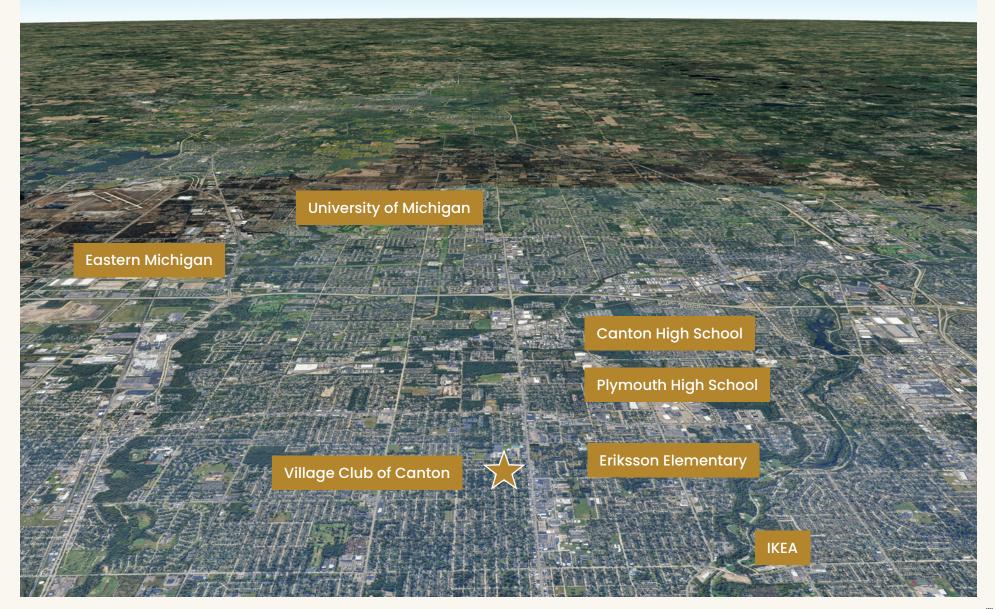








# **Access Everything Location**



# The Canton Community

The Canton Charter Township is located in the Detroit Metro area, 30 minutes west of downtown Detroit and 30 minutes east of downtown Ann Arbor. The city presents a charming family-focused environment with exceptional schools, healthcare, and safety services. The unique blend of urban convenience and suburban comfort makes it one of the Detroit area's most desirable places to live.













Niche, 2025

#### **Canton Demographics**

2025 Population	98,956
Average Household Income	\$147,197
Average Home Value	\$379,499
Average Age	39.5
White Collar Workforce	74.7%
Unemployment Rate	3.2%

ESRI, 2025



Ann Arbor, Michigan is indeed a vibrant city known for its academic prowess and economic opportunities. Located about 40 miles west of Detroit in Washtenaw County, Ann Arbor is bordered by the Huron River. It boasts easy accessibility through major highways like Interstate 94 and US Highway 23, making it convenient for travel. Home to the prestigious University of Michigan, the city benefits from its intellectual atmosphere and the University's contributions to research and innovation. Ann Arbor has a diverse economy, thriving in sectors such as high-tech, healthcare, biotechnology, and engineering. The city offers a wide range of cultural and recreational activities, including museums, art galleries, theaters, and beautiful parks. Its high quality of life is further enhanced by a welcoming community, excellent public schools, and healthcare facilities. Ann Arbor's entrepreneurial ecosystem, supported by the university, attracts startups and fosters innovation, adding to the city's appeal.



# Best Place to Live in Michigan

Ann Arbor Spark, 2025



#**10**Best Cities to Raise a Family

Niche, 2025



# Cities with the Best Public Schools in America

Niche, 2025



# Most Educated City in America

WalletHub, 2025

### One of the Best Cities to Live in America

Niche, 2025

13

# **Detroit Tops the Charts**

As of 2Q 2025, metro detroit's lack of supply and growing demand has strengthened its multifamily market fundamentals in comparison to other historically high-growth markets

**Market Occupancy** 

2% LOWER

Than National Average (97% vs. 95%) **Market Concessions** 

35% LOWER

Than National Average (3.8% vs 5.9%)

**YoY Rent Growth** 

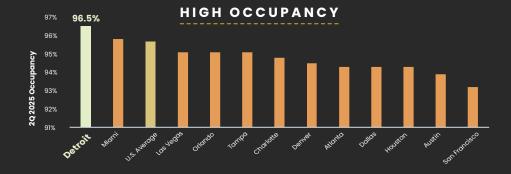
2.5x LOWER

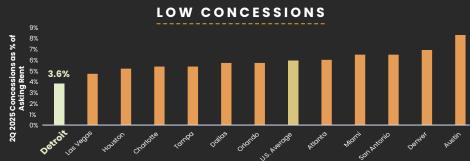
Than National Average
(4.6% vs 2.1%)

**Annual Net Deliveries Ratio** 

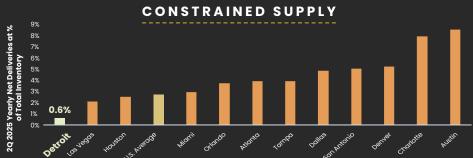
**78% LOWER** 

Than National Average (0.6% vs 2.7%)









# **Why Metro Detroit?**

Metro Detroit's business-friendly environment, low cost of living, and highly trained labor pool continue to encourage growth and investments cross a diverse array of employment sectors.



Resilient & 15th largest economy in the US

Top 10 Metro for Fortune 1000 HQs



#### NORTH AMERICAN GATEWAY TO GLOBAL CONNECTIVITY

Home to major transportation networks & 6th largest export hub in the US



#### AMERICA'S HUB FOR MANUFACTURING

Annual manufacturing productivity is \$55B with over 250k manufacturing employees

#1 largest engineering employment concentration



#### EXCEPTIONAL EDUCATION ECOSYSTEM

Proximate to renowned universities and specialized training programs which fuel the talent pipeline



#### IMMENSE INVESTMENT ACTIVITY

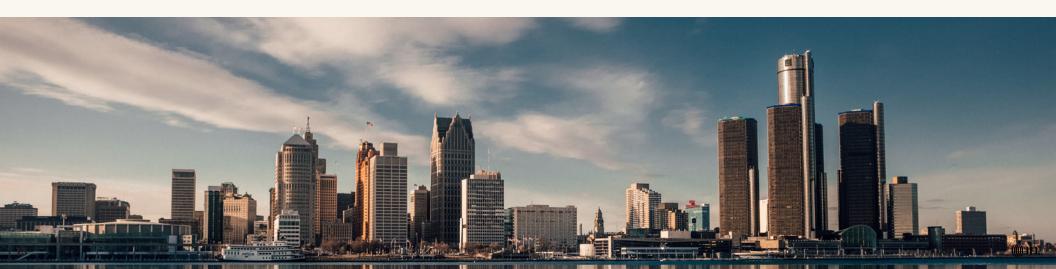
\$2+ billion annually committed to innovation initiatives since 2019

Billions more on the way



#### GREAT LAKES, GREAT LIVING, AND GREAT RECREATION

Low cost of living, diverse cultural experiences, and unparalleled access to natural resources



# **Detroit Dominates**























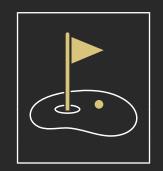














# **Detroit: Globally Connected**

BILLION GDP Comparable to Pakistan, 42nd Largest Economy in the World 8% **U.S. Avg. of 3% Since 2020** 28% GDP by Industry 14% 21% 15% Wholesale Trade





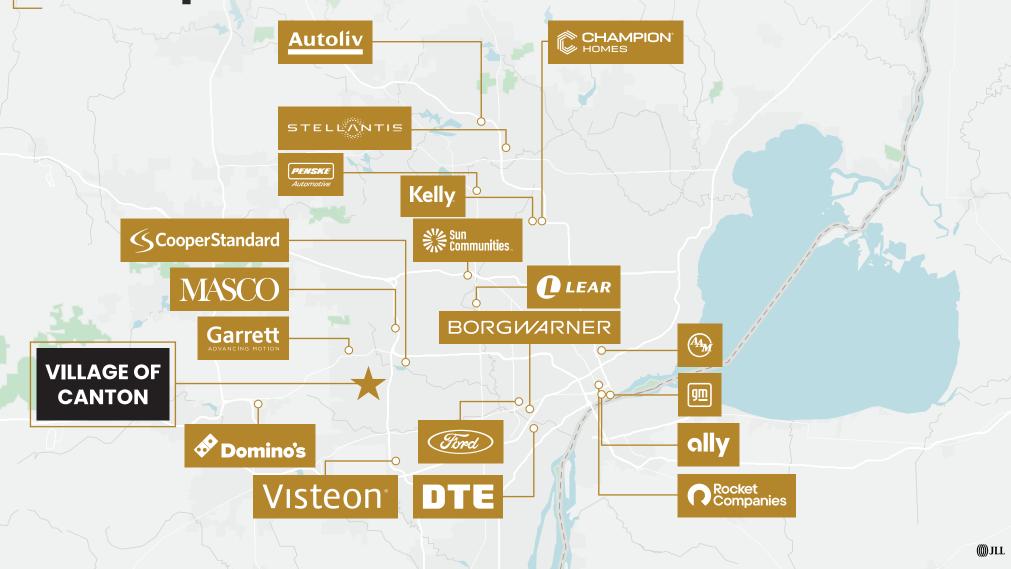
**Sources:** FRED (2023) (GDP Data), U.S. Census (2024) (Export Data), Detroit Regional Partnership (2024) (Business & Employment Data)

Metro Detroit is a Top 10 MSA For Fortune 1000 Headquarters

Metro Detroit Is Home To

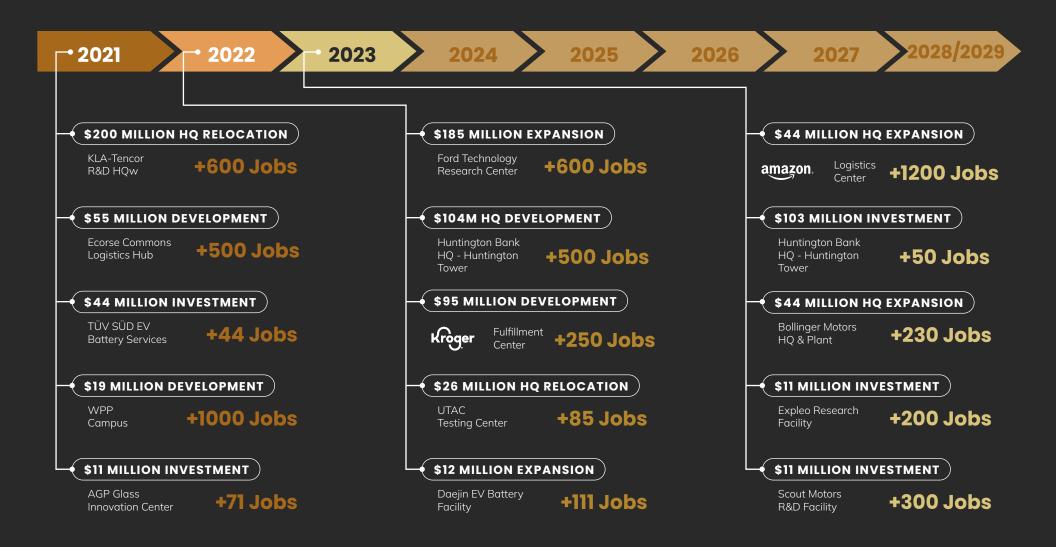
19

Fortune 1000 Headquarters



## **Economic Powerhouse**

Public & Private Investments are Fueling the Motor City's expansion into the research, medical, and logistics sectors



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2021 2022 2023 2024 2025 2026 2027 2028/2029

Google +400 Jobs

+400 Jobs +600 Jobs +277 Jobs

**TOYOTA** 

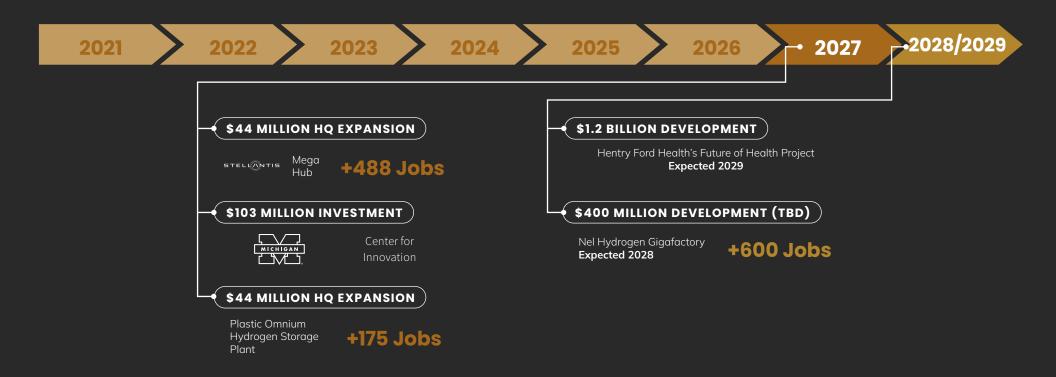
+600 Jobs +579 Jobs

+20 Jobs

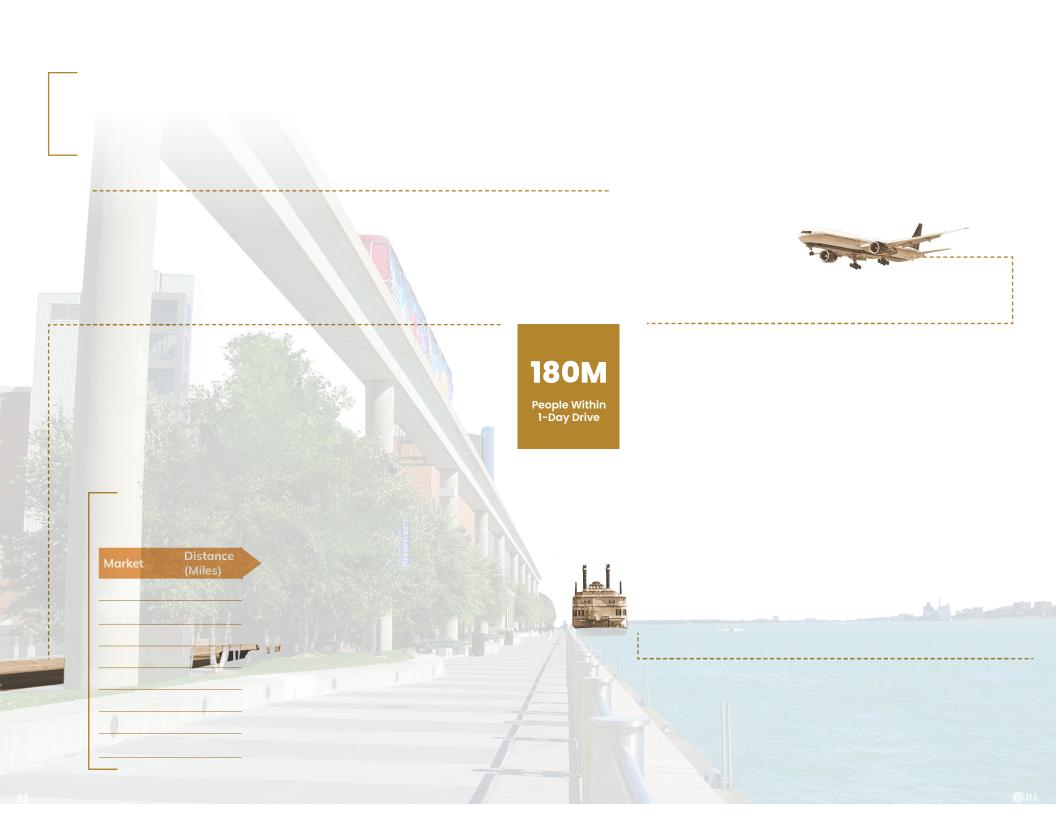


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# Metro Detroit is in a National Talent Corridor

200 Universities and Colleges within a 5-Hour Drive



## ONE-THIRD OF ALL U.S. COMPLETIONS NEARBY

Nearly 30% of the total national higher education completion occur from institutions within a four-hour drive from Metro Detroit

#### 61,000 GRADUATES PER YEAR

Across 34 universities in the Metro Detroit Region

## #1 U.S. METRO FOR GRADUATE RETENTION

78% of Metro Detroit Students Stay in Detroit

# VILLAGE CLUB OF CANTON

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