

CENZA



Jones Lang LaSalle Americas, Inc. ("JLL"), real estate license #01223413

THE OFFERING

JLL, as exclusive advisor, is pleased to present for sale **Jefferson Cenza (the “Property” or “Cenza”)**, a newly constructed, 100% market rate, 418-unit luxury apartment community located in Placentia. Strategically positioned in central Orange County with immediate access to SR-57, Cenza offers direct connectivity to Southern California’s premier employment centers, top-tier educational institutions, and lifestyle amenities.

Completed in 2023, the Property features an exceptional amenity package designed to meet the elevated lifestyle expectations of the area’s affluent renter pool. Resort-style outdoor spaces include a cabana-lined pool with Baja shelf and an expansive rooftop deck with indoor-outdoor lounge areas. Supporting modern living and work-from-home trends, Cenza provides coworking spaces, an ultra-modern fitness studio, electric vehicle charging stations, on-site retail, and premium pet amenities including a dedicated dog spa. This comprehensive amenity offering redefines luxury living while driving resident satisfaction and retention.

Cenza’s central Southern California location at the nexus of Orange County, Los Angeles, and the Inland Empire offers unparalleled connectivity to major Southern California employment centers and ±4.6M jobs within a 45-minute commute. These draws contribute to the affluent and stable tenant base which is reflected in the Property’s average household income of \$141k representing a ±23% rent-to-income ratio to in-place rents at the property and could grow by 29% while still maintaining a healthy income to rent ratio (30% of monthly gross rent).

As a newly delivered 418-unit community, Cenza represents a rare opportunity to acquire institutional-quality new construction at a below-market basis at a significant discount to today’s replacement cost in one of the nation’s top performing multifamily markets where assets of this scale rarely trade.

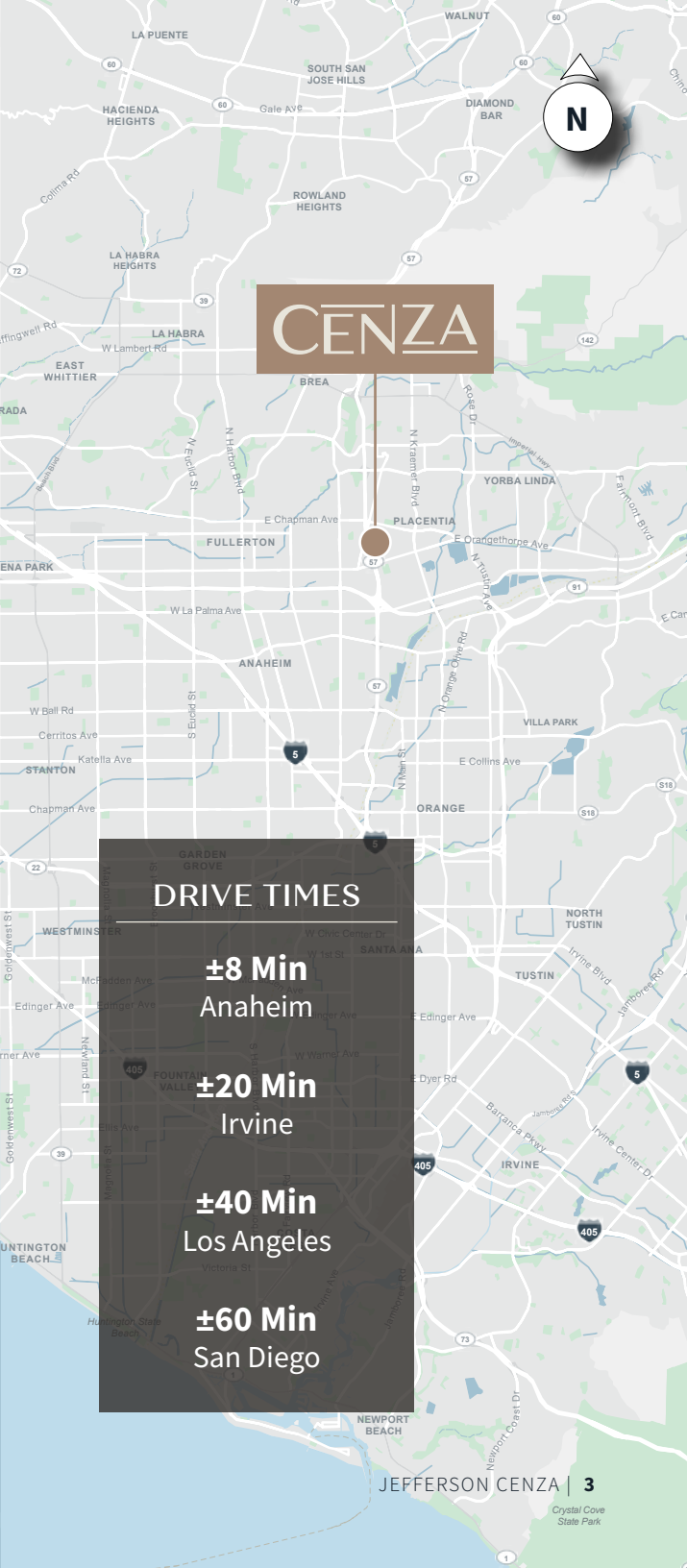


UNIT MIX

Unit Mix	Count	% of Share	Sq Ft.
Studio	34 units	8%	±690
1 Bed / 1 Bath	309 units	74%	±704
2 Bed / 2 Bath	54 units	13%	±1,030
2 Bed / 2 Bath - TH	12 units	3%	±1,493
3 Bed / 2 Bath	9 units	2%	±1,318
Total/Avg.	418 units	100%	±781

PROPERTY OVERVIEW

- **501 W CROWTHER AVE**
PLACENTIA, CA 92870
Address
- **339-431-07**
Parcel Number
- **4.70 ACRES | 88.2 DU/AC**
Total Land Acreage
- **418**
of Units
- **2023**
Vintage
- **±781 SF**
Avg. Unit Size
- **±326,493**
Net Rentable SF
- **±7,891 SF | ±29% LEASED**
Retail Space
- **583 SPACES | 1.39 SPACE/DU**
Parking
- **100% MARKET-RATE**
Rent Type
- **±\$141K**
Avg. HH Income
- **±23%**
Rent-to-Income Ratio
- **JPI**
Developer
- **TYPE III WRAP**
Construction Type



RESORT-STYLE POOL & SPA

- Designer swimming pool with resort-inspired finishes
- Spa-style hot tub for relaxation and social gathering
- Expansive sundeck with lounge seating and umbrellas



MARKET LEADING EXECUTION WITH LUXURY AMENITIES

ROOF DECK INDOOR/OUTDOOR LOUNGE

- Elevated roof deck with city or skyline views
- Pool table and entertainment zones for social engagement
- Seamless indoor/outdoor lounge with TVs

CLUBROOM & SOCIAL LOUNGE

- Resident clubroom featuring large-screen TVs
- Shuffleboard and interactive gaming areas
- Comfortable lounge seating for entertaining or relaxing



MARKET-LEADING AMENITY OFFERINGS	JEFFERSON CENZA	THE HERALD APARTMENTS	LINK OC	ASPECT	770 SOUTH HARBOR	MALDEN STATION BY WINDSOR
Fitness Center	✓	✓	✓	✓	✓	✓
Yoga Studio	✓	✓				✓
Resort Style Pool and Hot Tub	✓	✓	✓	✓	✓	✓
Tanning Deck with Cabanas	✓		✓	✓	✓	✓
Indoor/Outdoor Kitchen with Grilling Stations	✓		✓	✓	✓	✓
Clubhouse with TV and Lounge	✓	✓	✓	✓	✓	✓
Roof Deck with Pool Table and Lounge Areas	✓	✓				
Co-Working Space with Private Conference Rooms	✓	✓	✓	✓		✓
Storage Space	✓	✓	✓	✓	✓	✓
Pet Spa with Grooming Station	✓			✓		✓
Pet Park	✓	✓	✓	✓	✓	✓
Bicycle Storage and Repair Room	✓		✓			✓
Ground Floor Retail	✓					✓
EV Charging	✓	✓	✓	✓	✓	✓



ULTRA-MODERN FITNESS CENTER & YOGA STUDIO

- State-of-the-art fitness center with premium equipment
- Dedicated yoga and stretching studio for group or solo sessions
- Space designed for strength training, cardio, and recovery



THOUGHTFUL INTERIORS WITH DESIGNER DETAILS

Custom modern cabinetry

Quartz countertops and tile
backsplash

Energy-efficient, stainless-steel
appliances with gas stove

Full-size washer/dryer

Luxury vinyl tile flooring

9-foot ceilings

Walk-in closet

Smart-home door access and
thermostat

Recessed LED lighting

USB power outlets

Designer kitchen with island

Private patio (select units)



2 BED TOWNHOMES 1,493 SF (12 Units)

- Private patio and balcony
- Largest 2bd townhome floor plan among comparables



RARE NEW CONSTRUCTION ORANGE COUNTY OFFERING OF SCALE

Cenza represents the rare opportunity to acquire a high-quality, institutional-scale asset in one of the nation's top-performing, undersupplied markets with limited transaction velocity.



ORANGE COUNTY NEW CONSTRUCTION MULTIFAMILY (\$150M+)

Average Just 1 Transaction per Year



ORANGE COUNTY SOCIAL NEW CONSTRUCTION MARKET SHARE (\$150M+)

16% of Southern California New Construction
Volume (Past Decade)



ORANGE COUNTY LARGE-SCALE ASSETS (400+ UNITS)

Only 3 Transactions per Decade

Source: CoStar, Southern California Class A
Transaction Volume, June 2026



IRREPLACEABLE PRODUCT AT A DISCOUNT TO REPLACEMENT COST

With today's cost to replicate wrap construction north of \$500,000/
unit and podium construction pushing past \$600,000/unit – Cenza
is offered at a compelling discount to replacement cost.

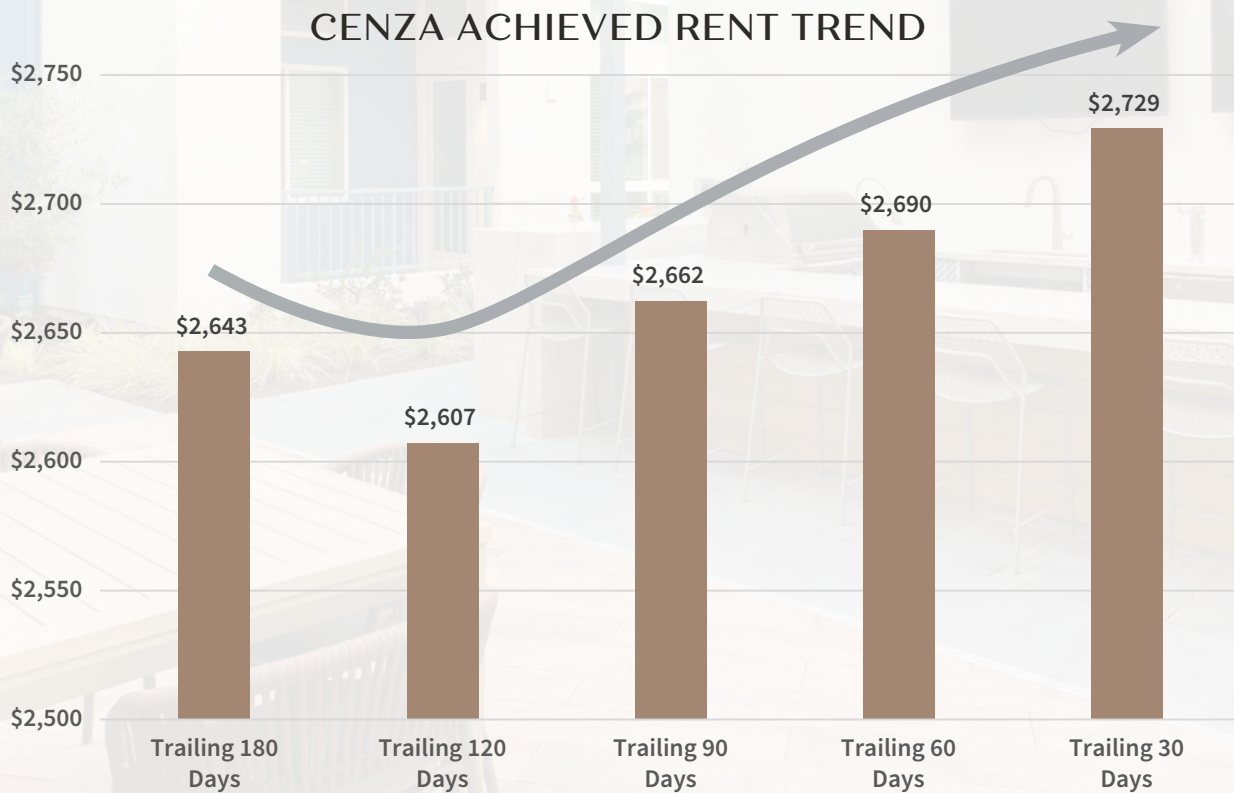
CENZA DEMONSTRATES DURABLE ASSET FUNDAMENTALS...

JULY 2026 QUICK FACTS

95%
Occupancy

Zero
30+ Delinquency in AR
(excluding evictions)

60%
Retention Rate



*Achieved rents are based on the 7.27.26 RR, see JLL document center for more detail.

...WITH SUSTAINABLE GROWTH

AFFLUENT DEMOGRAPHICS SUPPORT UPSIDE



±\$141K
Avg. HH Income



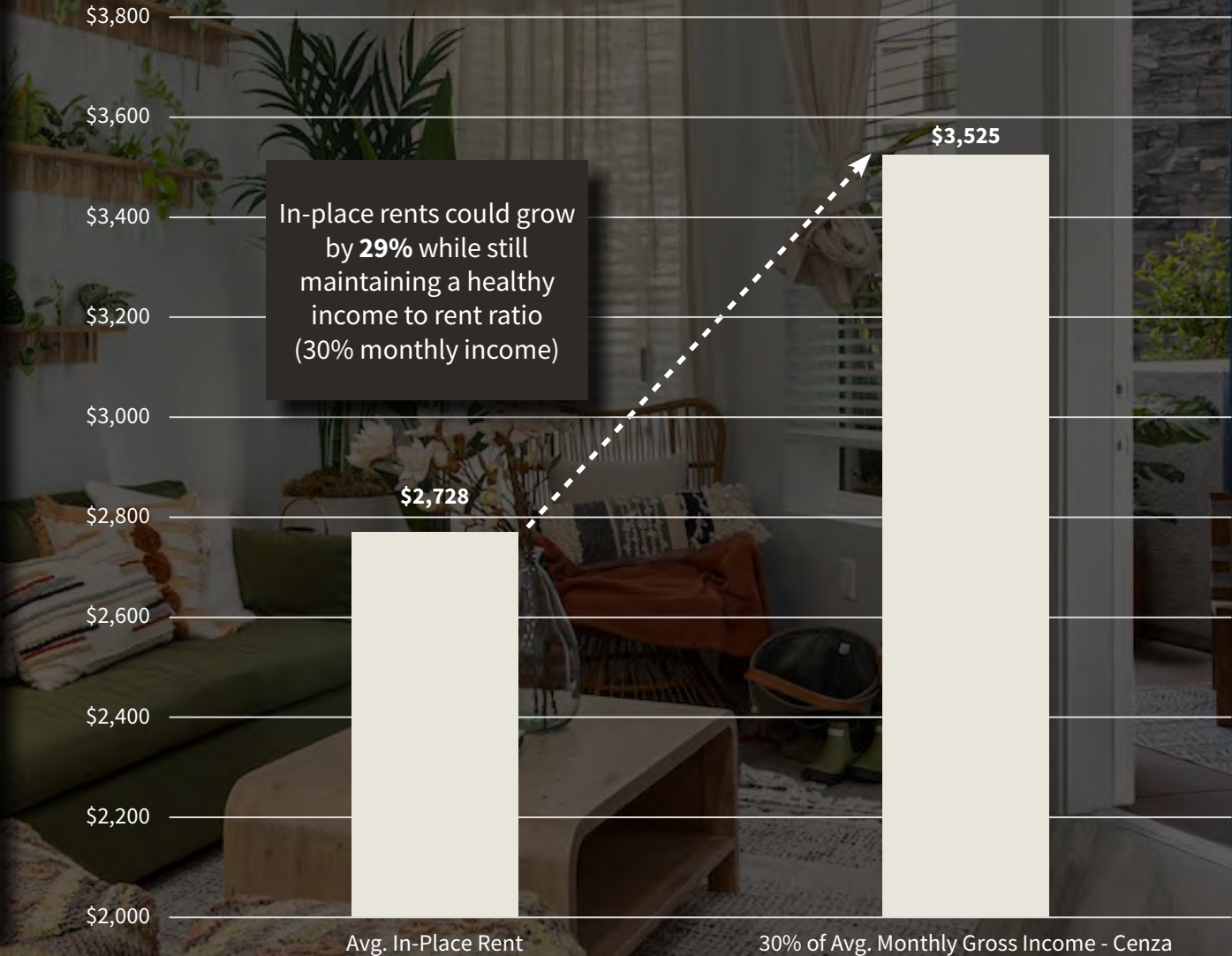
±23%
Rent-to-Income Ratio

A+ AMENITIES DRIVE LONG-TERM DEMAND



±62%
YTD Retention Rate

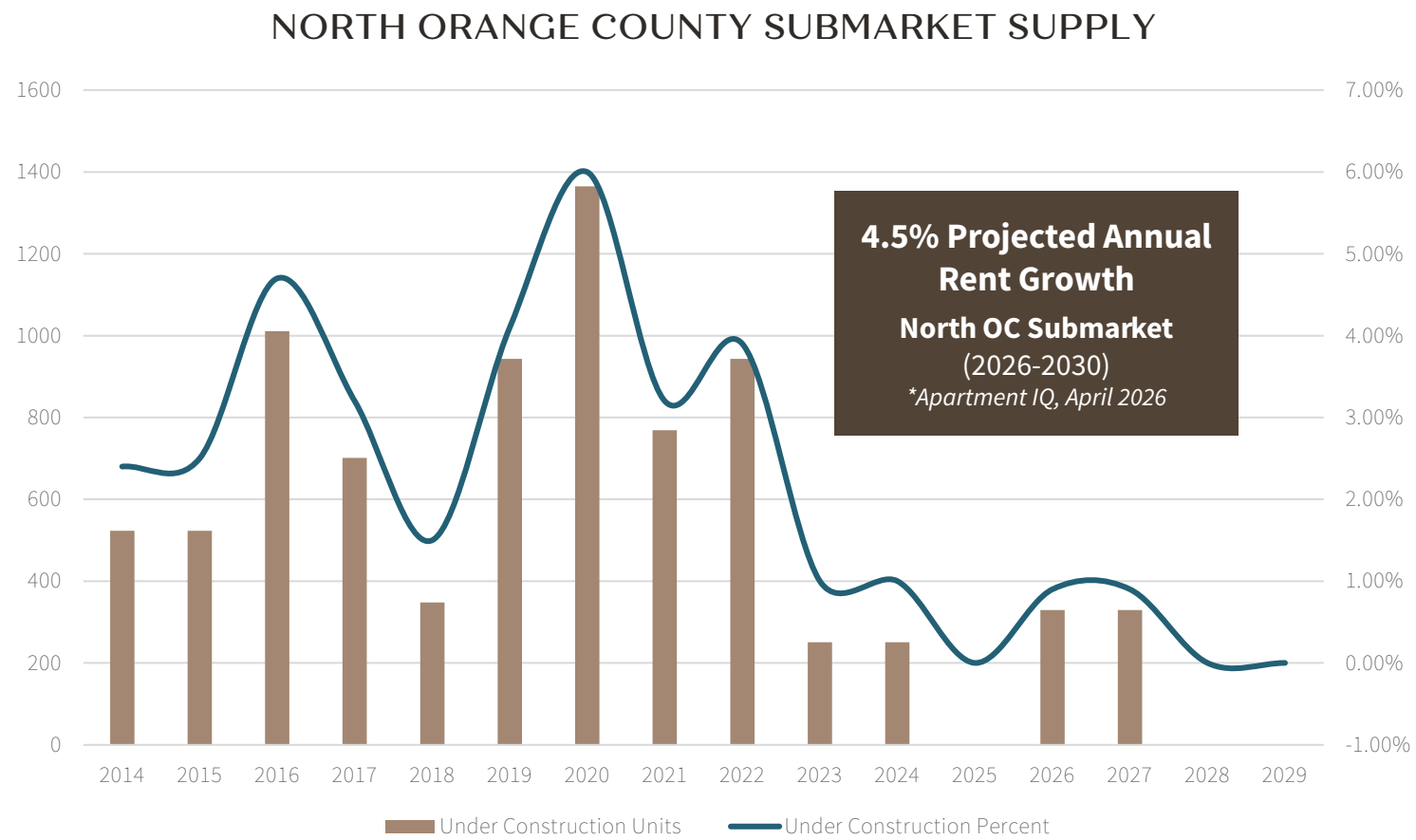
RENTS AS A PERCENTAGE OF INCOME - CENZA



BURGEONING DEMAND FUELED BY SUPPLY CLIFF & RISING COST OF HOMEOWNERSHIP

IMPENDING SUPPLY CLIFF

2025 was the submarket’s first year without new deliveries since 2013 setting the stage for outsized demand.



CoStar: North Orange County Submarket, Market Rate, 100 Units+

ORANGE COUNTY OUTPERFORMS

2nd Lowest Multi-Housing Vacancy Rate Among the Nation’s Largest 50 Markets

4.0% OC Avg. Vacancy Rate vs. 8.0% National Avg. Vacancy Rate

**Costar, 2025*

NORTH COUNTY SUBMARKET

Zero Properties in Lease Up

One Property Under Construction

Zero New Construction Starts Expected

ORANGE COUNTY AFFORDABILITY BURDEN

\$1.2M Avg. Home Value (Placentia) **70%** Homeownership Premium

\$9,116 Cost of Ownership **\$2,774** Cost of Cenza Pro Forma Rent

Source: Zillow, Wells Fargo Lending

AFFORDABILITY GAP
Median income households cannot afford bottom-tier homes
Rising prices + highest mortgage rates since 2000 = severe homeownership barriers

\$126,200 Orange County Median Household Income

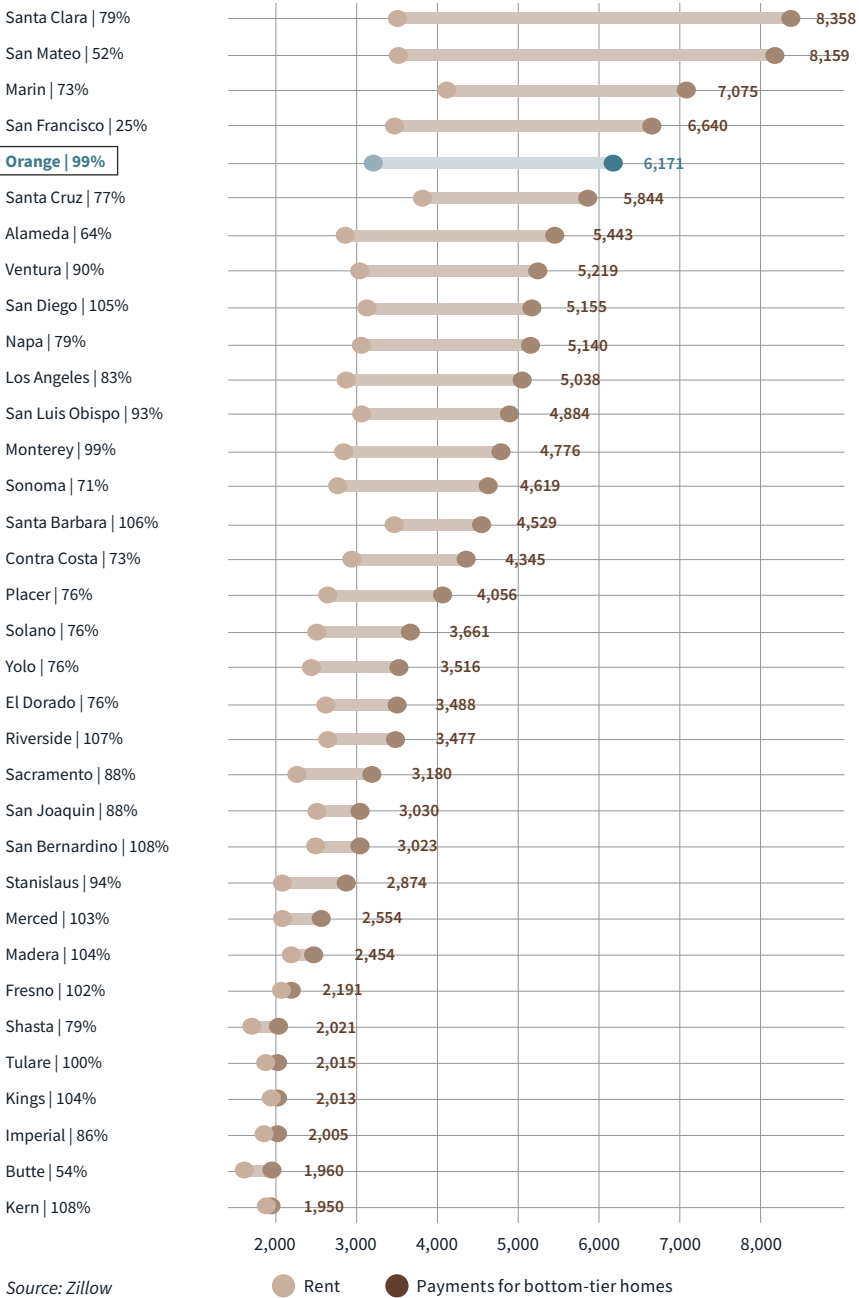
\$6,171/month Bottom-Tier Home Mortgage Payment

59% Housing Cost as % of Income (Standard: 28-30%)

99% Mortgage Payment Growth since Jan 2020

RENTERS BY NECESSITY
Affordability has been cut nearly in half over the past five years, pricing out middle-income households from homeownership.

MORTGAGE PAYMENT GROWTH SINCE 2020



RENTER FRIENDLY ENVIRONMENT IN THE HEART OF ORANGE COUNTY

PLACENTIA - “PLEASANT PLACE TO LIVE”

QUALITY OF LIFE



A+
Weather
(Niche Grade)



A
City Parks (200 Acres)
(Niche Grade)
Tri-City Park, Panorama Nature Reserve, Craig Regional Park, Fullerton Arboretum and Botanical Garden



230+
Restaurants

ASSIGNED SCHOOLS (Overall A+ Niche Rating - Great Schools Assigned)

A-

Morse Avenue
Elementary School
(Niche)

A

Kraemer
Middle School
(Niche)

A+

Valencia
High School
(Niche)

Top 20% Ranked Public High School in CA with A+ Academic Rating | 94% Graduation Rate



CITY OF PLACENTIA DEMOGRAPHICS



±\$148k
Avg. Household
Income



13.3%
Projected
Income Growth
(Next 5 Years)



36
Median Age



39%
Rentership Rate



±53k
Population



±\$1M
Avg. Home Price

Source: US Census Bureau, April 2026

ANAHEIM CANYON BUSINESS DISTRICT (±10 Minutes Away)



2.5 Acre
Business Park



3k+
Companies



72k+
Jobs

NOTABLE EMPLOYERS



PAC SUN

Targus

JEFFERSON CENZA | 15

SOUTH BAY/LONG BEACH

±40 Minutes Away
±35M SF of Office Space
±100K Jobs



ANAHEIM

±10 Minutes Away
±10.8M SF of Office Space
±36K Jobs



49,771

new healthcare jobs
projected by 2035 - OC's
#1 sector for job growth

COSTA MESA & SOUTH COAST METRO

±20 Minutes Away
±9.7M SF of Office Space
±88K Jobs



CENZA

10% of Cenza Residents Work
in Healthcare Industry

ST. JUDE MEDICAL
CENTER
(2,930 employees)

ANAHEIM REGIONAL
MEDICAL CENTER
(1,260 employees)

KAISER FOUNDATION
HOSPITAL
(6,000 employees)

ANAHEIM GLOBAL
MEDICAL CENTER
(500 employees)

ST. JOSEPH HERITAGE
HEALTHCARE
(900 employees)

UCI MEDICAL CENTER
(7,000 employees)

CHILDREN'S HOSPITAL OF
ORANGE COUNTY
(3,200 employees)

SISTERS OF ST. JOSEPH
HOSPITAL
(3,850 employees)

60K

OC life science workers
generating \$44.8B in
annual economic output

IRVINE BUSINESS COMPLEX & TUSTIN LEGACY

±20 Minutes Away
±28.2M SF of Office Space
±88K Jobs



IRVINE SPECTRUM

±20 Minutes Away
±17M SF of Office Space
±77K Jobs



NEWPORT BEACH/FASHION ISLAND

±25 Minutes Away
±14M SF of Office Space
±28K Jobs



±2.5M Jobs Within a
30-Minute Commute



METROLINK.

250 FT AWAY



250 FT AWAY



±1 MILE AWAY

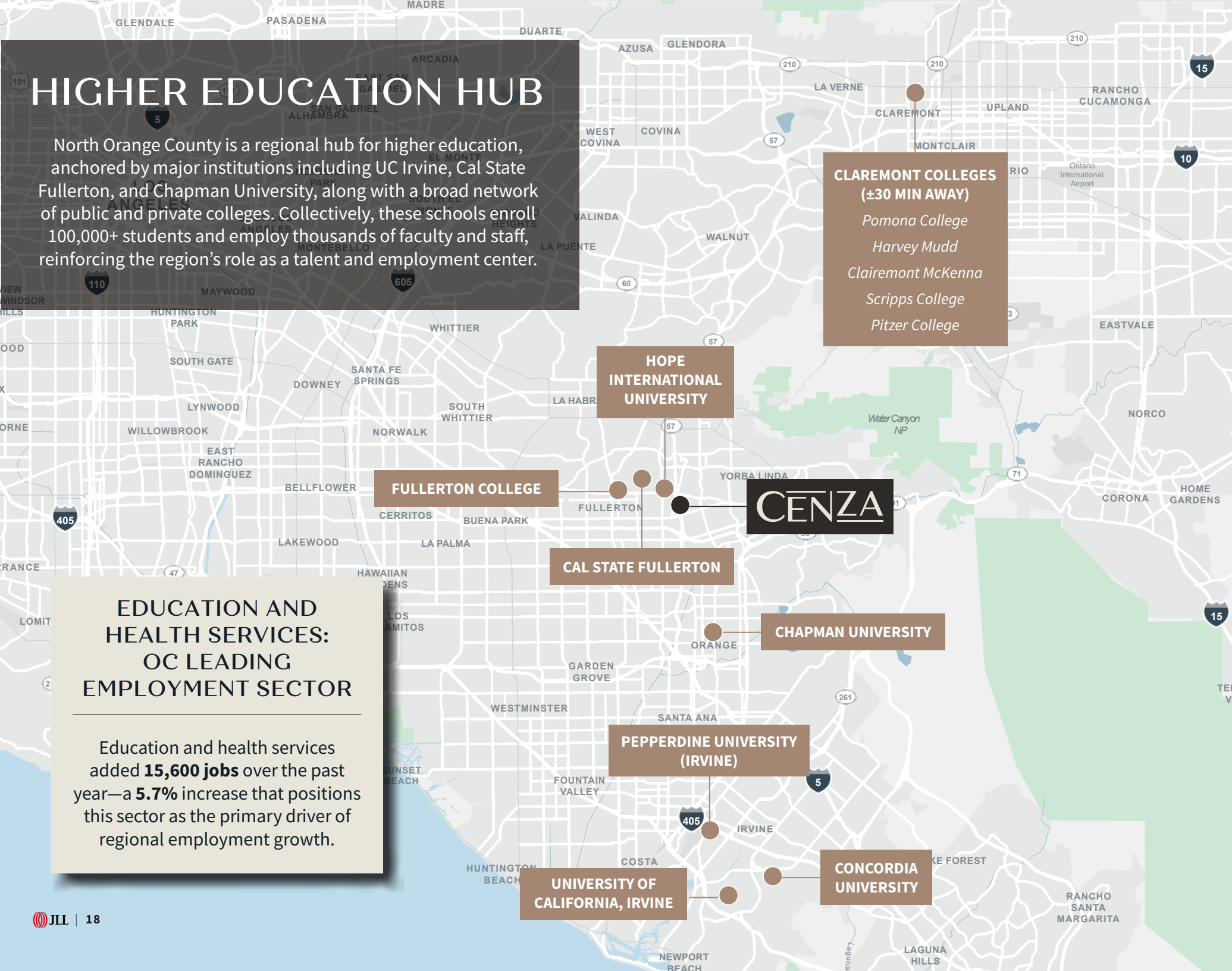


±3 MILES AWAY



±5 MILES AWAY

ULTIMATE TRANSIT-
ORIENTED & MEDICAL
BULLSEYE LOCATION WITH
PROXIMITY TO 30,000+
HEALTHCARE JOBS



Cal State Fullerton

CAL STATE FULLERTON
(1.5 Miles Away / 5-Min Drive)

±45,000
Students

109
Degree Programs
(55 Undergraduate & 54 Graduate)

Major
Business, Engineering, and
Healthcare Programs

CHAPMAN UNIVERSITY

CHAPMAN UNIVERSITY
(7 Miles Away / 12-Min Drive)

10,000+
Students

#4
Film School

160
Degree Programs
(120 Undergraduate &
40 Graduate)

#66
Business School
Nationally

12:1
Exceptional
Student-to-Faculty
Ratio



SOUTHERN CALIFORNIA INSTITUTIONAL INVESTMENT SALES ADVISORS

Blake A. Rogers

Senior Managing Director
National Multi-Housing
Platform Leader
+1 818 317 5183
b.rogers@jll.com
RE Lic. #01866591

Alex Caniglia

Managing Director
+1 858 342 5247
alex.caniglia@jll.com
RE Lic. #01994543

Kip Malo

Managing Director
+1 858 410 6340
kip.malo@jll.com
RE Lic. #01807972

Dillon Bergum

Senior Director
+1 858 525 2743
dillon.bergum@jll.com
RE Lic. #02158559

FINANCING ADVISORS

Charlie Vorsheck

Director
+1 949 798 4106
charlie.vorsheck@jll.com
RE Lic. #02094571

ANALYTICAL SUPPORT

Audrey Souders

Associate
+1 949 930 7973
audrey.souders@jll.com
RE Lic. #02182631

Ford Eldredge

Analyst
+1 858 886 9092
ford.eldredge@jll.com
RE Lic. #02220702

For over 200 years, JLL (NYSE: JLL), a leading global commercial real estate and investment management company, has helped clients buy, build, occupy, manage and invest in a variety of commercial, industrial, hotel, residential and retail properties. A Fortune 500® company with annual revenue of \$20.8 billion and operations in over 80 countries around the world, our more than 110,000 employees bring the power of a global platform combined with local expertise. Driven by our purpose to shape the future of real estate for a better world, we help our clients, people and communities SEE A BRIGHTER WAY™. JLL is the brand name, and a registered trademark, of Jones Lang LaSalle Incorporated. For further information, visit jll.com.

