



Peninsula Town Center

1620 MERCHANT LANE, HAMPTON, VA 23666









Area overview



Site plan



Tenant list

SUITE	OCCUPANT NAME	SF
A1N	Axis Apartments – 162 Units	
A1S	Element Hotel – 127 Rooms	
A105	Smoothie Shop	1,490
A110	Available	1,830
A120	Available	1,813
A130	Canvas 2	3,775
A210	Monsoon	5,075
A230 & A250	Twisted Crab	3,378
B100	Chapman Apartments- 158 Units	2,338
C101	JCPenney	9,432
C102	Available	1,297
C103	Threading	1,001
C104	Available	1,623
C106	Hampton Police	1,784
C108	Painting With A Twist	1,847
C110	Massage Envy Spa	2,967
C112	Cell Fashion	1,393

SUITE	OCCUPANT NAME	SF
D101	Shoe Department. Encore	11,286
D102	Available	1,165
D105	Available	2,190
D106	Available	1,317
D108	Available	1,305
D110	Available	1,870
D112	Kay Jewelers	1,698
D115	Bath & Body Works	3,000
D116	Available	2,227

SUITE	OCCUPANT NAME	SF
F101	Available	29,666
F105	The Skinny Dip	1,423
F107	Mr Fix	817
G100 & G101	Ashley Stewart	5,102
G103	Maintenance & Security Office	4,962
G104	Olive Ole	6,039
G106	Available	3,630
G107	Available	2,898
G110	Greene Turtle	6,568
G111	Available	18,216
G116	PetSmart	14,286
G200	Evo Entertainment	49,500
H101	Available	8,060
H109	Available	4,136
H111	Available	6,052

Tenant list

OCCUPANT NAME	SF
Available	3,505
Miracle Nail Spa	2,419
Available	1,731
Nexus Clothing	1,881
Five Guys Burgers & Fries	2,891
Emerson's Cigars	1,590
Beauty Outlet	25,442
Available	7,046
Ivy Glam	10,793
Available	539
Buffalo Wild Wings	7,731
LensCrafters	4,195
Cox Communications	3,862
Sport Clips	1,260
Available	4,010
Park Lane Tavern	6,620
Available	717
Tropical Smoothie	-
Available	-
Juan's Mexican Café & Cantina	6,551
Gold N Diamonds	797
Available	1,709
Bar Louie	6,682
Available	1,095
Philly Cheesesteak Cafe	1,037
	Available Miracle Nail Spa Available Nexus Clothing Five Guys Burgers & Fries Emerson's Cigars Beauty Outlet Available Ivy Glam Available Buffalo Wild Wings LensCrafters Cox Communications Sport Clips Available Park Lane Tavern Available Tropical Smoothie Available Juan's Mexican Café & Cantina Gold N Diamonds Available Bar Louie Available Bar Louie

SUITE	OCCUPANT NAME	SF
M108	Chipotle Mexican Grill	2,502
N101	Target	-
O100	Outback Steakhouse	6,364
P100	Panda Express	2,589
S100	Mod Pizza	2,884
S200	Domoishi	1,600
S300	5 Star Nutrition	1,200
S400	McAllister's Deli	2,795
S500	Kay Jewelers	1,992
S600	Chicken Salad Chick	2,650
T100	Verizon	6,000
W100	First Watch	3,135
W200	Original Mattress Factory	2,827
W300	Navy Federal	2,431
W400	Smashburger	2,141
W500	Mission BBQ	3,600
X100	VisionWorks	2,600
X200	The Joint	1,200
X300	Crumbl Cookies	1,500
X400	Available	2,888
X500	Navy/Marines	2,500
X600	Mezeh Mediterranean	2,500
Y100	Floor & Decor	74,000
Y101	SkyZone	23,102
Y103	Latitude Climbing and Fitness	
Z100	Available	Building pad - 1.14 Acres









Highlights

Annual customer visits to Peninsula Town Center (PTC) are **6,700,000** – higher than any competing open air center or enclosed mall in the trade area

PTC sees significantly more unique customers (**1,110,000**) than any other competing center in the trade area

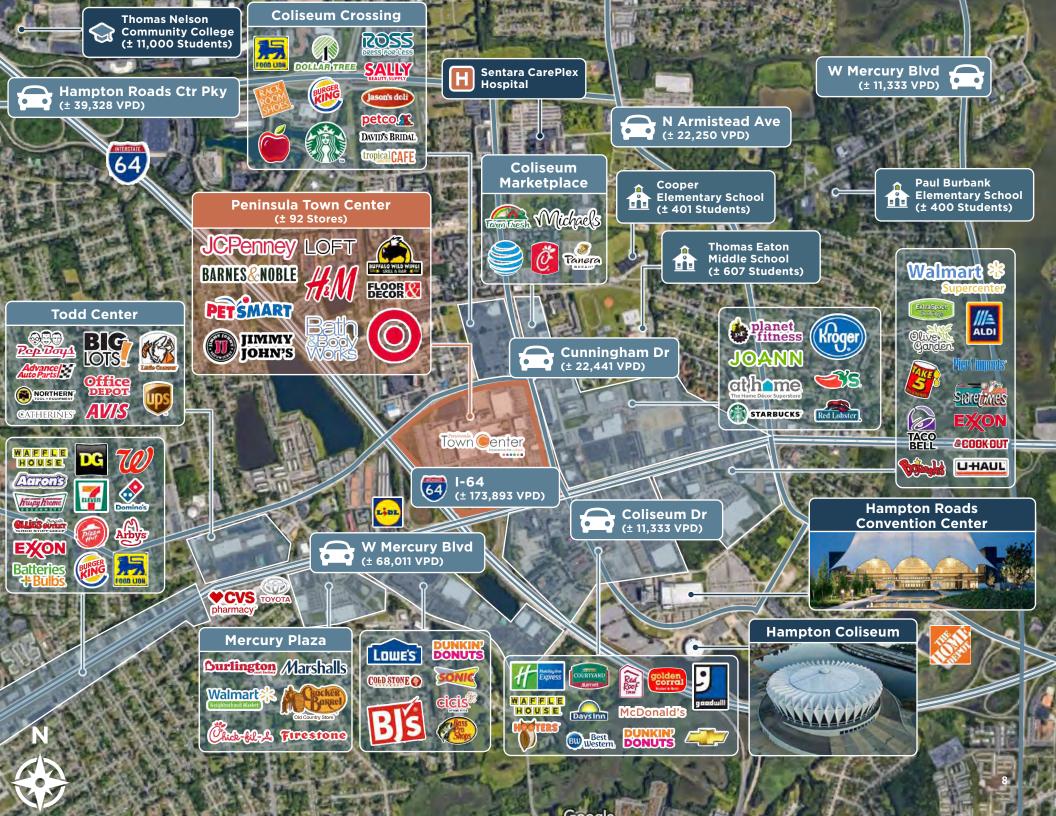
January - March 2023, PTC experienced an estimated **1.7M** customer visits making it the **#1** trafficked center in the market

The center is home to a brand **new Element Hotel by Marriott**

With the completion of the new 162 unit Class A Axis Apartments, PTC now offers over a total of **400 apartments** in the Center (existing units average **99.1%** occupancy)

PTC offers **130,000 SF** of office space, further adding to daytime traffic

Over **5,000** people work within the Center



Mixed-use overview





Property highlights

Peninsula Town Center features more than 70 specialty retailers, restaurants, luxury apartments, Element by Westin Hotel, Bryant & Stratton College, professional office spaces, bowling and a movie theater.

DESCRIPTION	Multi-level, open-air, super-regional center		
TOTAL SF	1,100,000 SF		
RETAIL OFFICE NEW RETAIL	569,383 SF plus Target and JCP 131,473 SF 100,000+		
LOCATION	I-64 at exit 263 (Mercury Boulevard) in Hampton, VA		
RETAIL ANCHORS	Target, JCPenney, H&M, PetSmart, EVO Entertainment, Barnes & Noble, Floor & Decor		
TRAFFIC DETAILS	- 6.7 million annual visits- 1.1M unique customers- 87 minute average shop time		
AUTO TRAFFIC COUNT	I-64: 174,000 VPD; W Mercury Blvd: 61,000 VPD; Coliseum Dr: 22,000 VPD		
TOTAL RESIDENTIAL	400 existing units		
HOTEL	Three-story, 126 -room Element Hotel		
MARKET	HamptonRoads MSA (1.7 million population)		
DESIGNATED ENTERPRISE ZONE			

DESIGNATED ENTERPRISE ZONE



Market generators

NEW

attendes annually)

- Latitude Climbing and Fitness opening 2024
- 49,000 sf EVO Entertainment
- Additional 19 townhomes in addition to 50 newly delivered Chapman Apartments

EXISTING

- Over 10,000 college students at Hampton University and CNU (over 20,000 when you include Thomas Nelson CC and Bryant & Stratton)
- Over 900,000 in annual tourist visitors in Hampton alone in 2015
- Over 16,000 Defense and Aerospace professionals (NASA Langley Research Center/ Langley Air Force Base/ National Institute of Aerospace)
- Over 12,000 medical professionals (Sentara CarePlex/Orthopedic Hospital at Sentara/ Hampton VA Medical Center/ HU Proton Therapy Institute/ Riverside Hampton Surgery Center)
- 400 existing residential units onsite
- A restaurant and entertainment destination with over 20 restaurants
- Minutes from Hampton Coliseum (300, 000+ visitors annually), Boo Williams Sportsplex (one of the largest youth sports complexes in the Mid-Atlantic with 400,000+ visitors annually, and Hampton Roads Convention Center (300,000+





AT-A-GLANCE

Peninsula Town Center is conveniently located at Interstate 64 and Mercury Boulevard; the primary East-West corridor for the Hampton Roads (Virginia Beach-Norfolk-Newport News) market. The center is a retail hub including anchors Target, H&M, PetSmart, JCPenney, Barnes & Noble, and EVO Entertainment. Peninsula Town Center is ideally situated to attract shoppers from the entire Hampton Roads market. Positioned in front of the highest traffic count on I-64 between Hampton Roads and Richmond, it is within easy grasp of commuters as well as residents. Within a five-mile radius, the average household income is \$80,883 and the population is 200,389.

CENTER RENOVATION & REDEVELOPMENT

Peninsula Town Center went through an entire redevelopment in 2008 and continues that spirit with an expansion and redevelopment that started in 2015. The finished project includes an additional 100,000 SF of retail shops and anchor space, and new signage throughout the project for customers and residents alike. The finished project will continue to define and redefine the Peninsula Town Center shopping experience with the new, 126-room Element Hotel and 162 additional apartments, Floor & Decor, First Watch, Mission BBQ, Painting with a Twist, and Phenix Salons along with many new restaurants and retailers calling PTC their new home.

Area demographics (2023)

	TOTAL POPULATION	MEDIAN AGE	HOUSEHOLD	HOUSEHOLDS BY INCOME
5 MILE	200,020	36.3	82,948	\$80,883
10 MILES	361,766	34.4	144,542	\$89,719
15 MILES	709,331	34.8	284,914	\$90,768

Shopper demographics (2023)

1.1M EST # OF **CUSTOMERS** 6.6M EST # OF **VISITORS**

84 MIN

AVERAGE SHOP TIME HOUSEHOLD

75-100K

















LEASING

At Peninsula Town Center a carefully selected tenant mix creates a well-defined Town Center shopping experience, with specialty shops complementing department store retailers. In-line retail, consisting of well-known national retail brands and distinctive local tenants, enlivens storefronts to enhance pedestrian window-shopping experiences. Larger retail spaces are positioned on the periphery of the town center for greater visual exposure and accessibility to parking areas. Above the retail components of the center, residential and office elements are located on the second and third-floor levels overlooking the public spaces. Workers, residents, and visitors enjoy proximity to onsite amenities such as restaurants and shopping, as well as entertainment diversions.

OFFICE SPACE

Class A office space is available within Peninsula Town Center at the Claiborne Building with flexible floor plans available that can be customized to your company's layout requirements. Our offices provide good window lines offering excellent natural light. The Claiborne Building displays elegant finishes and fixtures throughout to provide a very professional image to all visitors. Tenants enjoy abundant parking with easy access to dining, shopping and entertainment within a healthy pedestrian focused development.



For more information, please contact:

Retail Space

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