



# BullStreet By the Numbers + Master Plan



181 g

Master Planned Development

3.3 M E

Commercial + Civic Space

3,558
Residences at Completion

161,000 =

Office Space Complete/Under Construction 196,800 =

Retail + Restaurant Complete/Under Construction



# Why Columbia, South Carolina?

847,397

MSA Population #69

#2 in South Carolina



184,497

Downtown daytime population (68,219 commuters)





\$79,255

Avg. Household Income within 30 minutes



60,000+

Students in Columbia. SC



\$95,500

Median Family Income for University of South Carolina Students





## Your Customer



### Bright Young Professionals

- Late 20s, early 30s
- Renting vs. buying in the city
- Eat out often, find leisure in going to restaurants
- Active, enjoy workout classes mainly Pilates & Yoga
- Brand loyal
- Smartphones are a way of life

#### Up & Coming Families

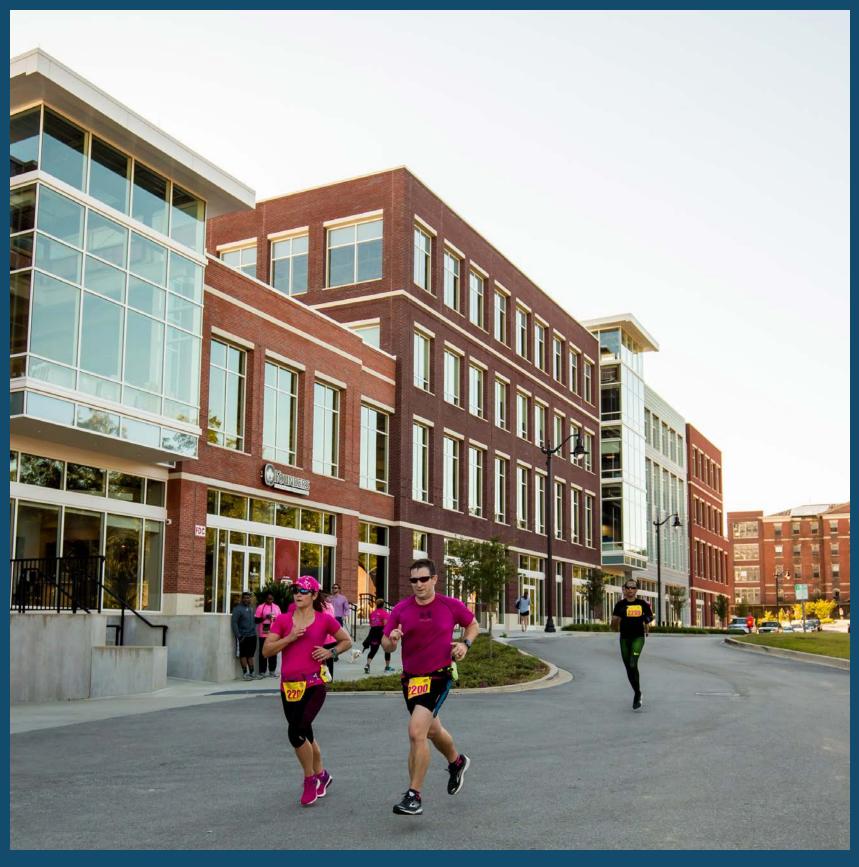
- Mid to late 30s
- Young couples with children
- Live in the burbs but travel to work in the city
- Spend their money on kids toys & clothes as well as eating out at restaurants as a family
- More country than rock & roll
- Take advantage of the conveniences of technology



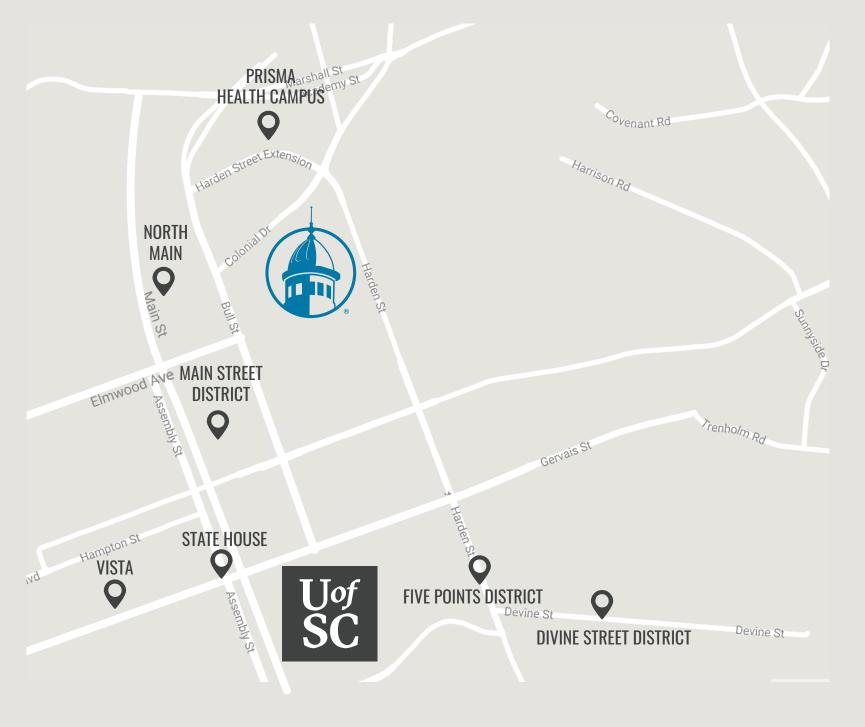


#### GenXUrban

- Late 40's mid 50s
- Empty nesters or married with no children
- Own large homes in the city outskirts
- Spend discretionary income on eating out and shopping for their home
- Tech savvy
- Actively support the arts, theater, concerts, and museums



## Downtown Columbia at a Glance



BullStreet is located in the heart of downtown Columbia - the market's epicenter that will attract people from across the region.

Phase 1 Retail FIRST BASE BUILDING 83,000 SF OF OFFICE LOCATED ABOVE 9,000 Seat Minor League Baseball Stadium EXTERNAL GREASE INTERCEPTOR LOA Development **FUTURE PHASE** RETAIL TRASH THE BABCOCK AT BULLSTREET EXTERNAL GREASE INTERCEPTOR **FUTURE PHASE** PROPOSED OFFICE - 90,000 SF **BENNET AT BULLSTREET** 148 UNITS **BENNET AT BULLSTREET** 75 RETAIL PARKING SPACES 121 UNITS **350 TOTAL PARKING SPACES** FUTURE PHASE/PAD SITE FUTURE DEVELOPMENT PROPOSED BOUTIQUE HOTEL 125 KEYS **FUTURE PHASE** RETAIL TRASH RETAIL TRASH 60,000SF OFFICE ABOVE EXTERNAL GREASE INTERCEPTOR 211 PARKING SPACES SANCTUARY **LEGEND RETAIL 196,800SF MULTIFAMILY 475 UNITS OFFICE 168,000SF** 46 PARKING SPACES **62 PARKING SPACES** 292 PARKING SPACES IROT HILL HOTEL **FUTURE PHASE** 46,700 CARS PER DAY

# The BullStreet Experience









DINE.

LIVE.

WORK.

PLAY.









## The Lawn at BullStreet





50,000 SF of green space dedicated to community engagement







## About Us



HDC is a continuation of a full-service real estate development firm that has been in business since 1938 in the Upstate of South Carolina.

- Deep Public-Private Partnership knowledge with successful public partnerships to make the following projects possible:
  - Greenville ONE
  - RiverPlace
  - Poinsett Plaza
  - Main Street Labs
  - The BullStreet District
- Master developer of RiverPlace, a 7-acre site in downtown Greenville
- Master developer of ONE, a mixed-use project also in downtown Greenville
- Largest local owner of office property in downtown Greenville, with over 450,000 SF of office space in Greenville's Central **Business District**

- In-house property management results in highest quality building services and tenant satisfaction
- Developer, owner and manager of the largest LEED Gold building and the first mass-timber office building in South Carolina
- Notable Retailer Relationships:











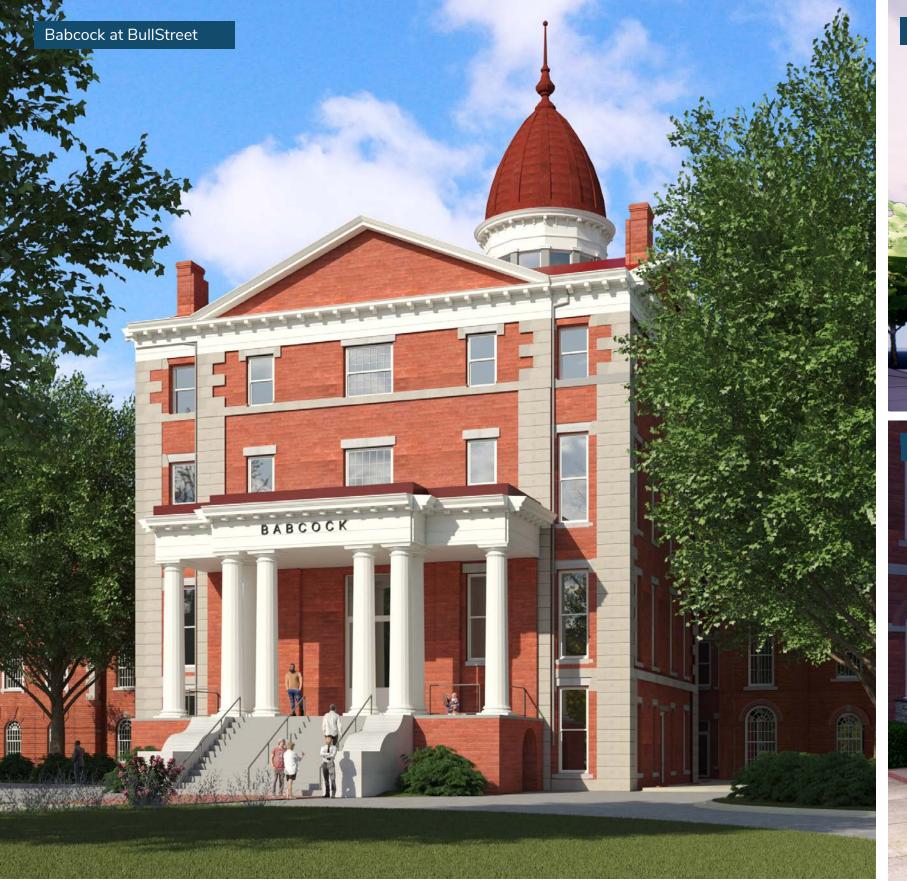


















#### The BullStreet District | Columbia, SC

BULLSTREETSC.COM // @BULLSTREETSC // #BULLSTREETSC

2022

#### Contact



Molly Morgan

JLL, SVP, Retail Leasing
+1 404 805 3557 // molly.morgan@am.jll.com

Allie Spangler

JLL, Leasing Rep, Retail Leasing
+1 404 729 6994 // allie.spangler@am.jll.com

Sara Hogan

JLL, VP, Retail Brokerage
+1 704-804-5840 // sara.hogan@am.jll.com