

Notice of Proposal Competition

27 September 2021
Japan National Tourism Organization (JNTO)
Executive Director, Hong Kong office
Hiroshi Yakumaru

We hereby announce the following proposal competition.

1. Overview of Project

(1) Name of Project

Development of a BtoB information exchange platform for travel industry partners in the Hong Kong Market

(2) Details of Project:

The objective of this project is to create a BtoB platform to enhance and strengthen the support system for Hong Kong's travel industry partners (Travel Agents/Aviation Companies/Media) for becoming an effective communication tool for sharing and disseminating useful information from the JNTO Hong Kong Office to the industry partners, as well as information sharing from Japanese tourism-related companies and local prefectures (hereinafter referred to as "sellers").

(3) Performance Period: until 31 March 2022

2. Requirements to participate in the proposal competition

(1) A person who is not subject to competition participation restrictions prescribed in Article 26 of the Bylaws of the Administrative Implementation of Contracts of JNTO.

• Bylaws of the Administrative Implementation of Contracts of JNTO

Article 26: Restrictions on Competition Participants

1. Persons who are determined to fall under any of the following may not participate in the competition:

- (1) A person who does not have the capacity to execute agreements;
- (2) A person who has been the subject of a decision to commence bankruptcy proceedings and whose rights have not been restored; or
- (3) A person listed in the items of Article 32, Paragraph 1 of the Act for the Prevention of Wrongful Acts by Members of Organized Crime Groups (Act No.77 of 1991)
- (4) a person whose status as a designated contractor has been suspended by the national or any local government ("Government").

2. A person found to fall under any of the following may not participate in competition within three years after the occurrence of the relevant fact. The same will apply to a person who intends to use any of the following persons as an agent, manager or other employee.

- (1) A person who in the performance of an agreement intentionally engaged in shoddy construction, manufacturing or other services, or who engaged in dishonest conduct in regards to quality or quantity of goods;
- (2) A person who impeded fair competition, or a person who entered into an alliance for the purpose of wrongful gains;
- (3) A person who obstructed a successful bidder from executing an agreement or a contractual party from performing an agreement;
- (4) A person who obstructed personnel engaged in the performance of supervision or audit work;
- (5) A person who without a valid reason failed to perform an agreement;
- (6) A person who, in a case where pursuant to an agreement the amount of consideration is to be fixed after the agreement, willfully demanded an exorbitant amount of consideration based on false facts; or
- (7) A person who, in the performance of an agreement, used an agent, manager or other employee who fell under any of the foregoing categories within the past two years.

3. A person who uses any person who falls under any of the preceding items as bidding agent may be disqualified from participating in the competition.

(2) A person who has not been subject to any penalty under law in the past three years.

(3) A person who is registered as a corporation (in the case of an individual business operator, registered as a resident) and is not delinquent in the payment of corporate taxes or other taxes.

3. Procedures

(1) Department in charge: JNTO Hong Kong Office

Person in charge: Muku Nomura

Address: Unit 807-809, 8/F, Prosperity Millennia Plaza,
663 King's Road, North Point, Hong Kong

TEL : +852-2968-5688 FAX : +852-2968-1722 E-mail:muku_nomura@jnto.go.jp

- (2) Period and method of delivery of the Request For Proposals
From 27 September until 5 p.m. 18 October (must be received by hand or via e-mail. (Hong Kong Time)
The Request For Proposals will be delivered by hand or via e-mail.
If delivery of the Request For Proposals is desired, please contact the person mentioned in (1) above in advance.
- (3) Deadline, place and method of submission of proposal
Submit to (1) above by 5 p.m. 20 October (Wed) (Hong Kong Time)
Limited to hand delivery, by post, or through the JNTO File Transfer System.
 - In the case of submitting by post, the proposal must be received by the submission deadline, and record of delivery must be certifiable.
 - The email with the proposal attached must be received by the submission deadline.
 - If you prefer submitting the proposal through the JNTO File Transfer System due to the large size of the electronic file, make a request for the upload URL to the email address shown in (1).
- (4) Time, date and place of explanatory meeting
An explanatory meeting will not be held.
- (5) Time, date and place of meeting regarding proposal
Meetings will be held if necessary.

4. Others

- (1) The language and the currency to be used in the procedures shall be the Japanese or English and the currency in the agreement shall be Hong Kong Dollars.
- (2) Inquiries for related information should be directed to the person in 3.(1) above.
- (3) Expenses for preparation and submission of the proposal will be borne by the person proposing the proposal.
- (4) There will be no secondary use of a submitted proposal without the permission of the person who submitted the relevant proposal.
- (5) If a proposal contains any matters that are not true, such proposal will be invalidated, and the applicant who entered such matters may be suspended from participating in public bids.
- (6) If in regards to the content of a selected proposal, there is a request on the basis of the screening standards for JNTO's information announcements, such disclosure will be made using documents prepared in advance to be disclosed.
- (7) A person whose proposal has been selected is a person who was specified as the most suitable person as a result of the proposal competition, but until agreement procedures are completed pursuant to JNTO's accounting and other rules, no contractual relationship will arise between such person and JNTO.
- (8) To verify whether a person who submitted a proposal satisfies the requirements for participating in the proposal competition of section 2 above, a credit check may be performed. There may be cases where, even after selection, in light of the results of such credit check, an agreement will not be executed.
- (9) Payment will be settled by cheque in Hong Kong Dollars issued by JNTO Hong Kong Office or remittance to any bank accounts in Japan from JNTO account in Japan by Hong Kong Dollars. Furthermore, any person receiving the order shall be responsible for the payment of value added taxes to taxation authorities.
- (10) The result of the proposal competition consisting of the following information shall be published: the name and address of an entity whose proposal is selected, the name of an individual who represents such entity, and the date of selection of such entity's proposal.
- (11) Other details will be as set forth in the Request For Proposals.

End