

Project Specification

Tender details – the opportunity

Company name	Warren Larkin Associates
Company address	Warren Larkin Associates (WLA) PO Box 657, Chorley, Lancashire, PR6 6PL
Description of company activity/SIC code	Consultancy
Objective of the proposed innovation project– this MUST involve activity that results in the development of or introduction to the market of a new product or service (max 300 words)	<p>There is a longstanding staffing deficit of 100k vacancies in the NHS. High levels of staff sickness and poor retention cost millions of pounds to the NHS every year (one NHS trust we are in contact with incurs monthly costs due to staff sickness absences in the range of £185-360k).</p> <p>While some professions have a mandatory requirement to attend 'clinical or professional supervision' on a regular basis, others have no such requirement. These supervision meetings are regular, proactive one to one or group sessions with a senior member of staff (their supervisor).</p> <p>There are three main problems our product seeks to address:</p> <p>Clinical / professional supervision is provided inconsistently and poorly evidenced in the NHS. It is hard to prove compliance.</p> <p>There are no measures of the effectiveness of supervision in regular use in the NHS. We don't have any indication of benefit for staff or patients.</p> <p>The workforce is in decline, many are exhausted and sickness absence is too high in many areas, which leads to reduced productivity and care quality. The system cannot afford to lose any more qualified staff.</p> <p>The software would be used by both supervisors and supervisees to facilitate and record sessions, thus allowing NHS organisations to evidence the compliance with professional and internal standards and demonstrate this to external regulators such as the (CQC) Care Quality Commission.</p>

	<p>Managers and strategic leaders would also be able to monitor and correlate compliance with supervision and ratings of effectiveness with workforce metrics such as sickness absence, staff morale/ satisfaction, productivity and retention.</p> <p>Our software not only allows for the recording of the supervision meeting notes, evidencing of the meetings happening and effectiveness, but our App will also promote learning and continuous quality improvement via the feedback provided to the supervisor from the supervisee following each session.</p> <p>Our product offers benefits at an organisational level and also for supervisees, supervisors, clinical leads and senior managers across the wider NHS and other care providers.</p>
Company's current situation – existing project team and innovation project development stage (max 400 words)	<p>We have so far developed several interactive application designs (interactive pdf wireframes), through four major iterations (the final of which was demonstrated to a group of stakeholders at Salford Royal Hospital).</p> <p>An accompanying database structure was also designed. We have also undertaken product branding and design.</p>
Business need – what expertise and support is required to reach the objective(s) above? (max 400 words)	<p>We currently have a fully designed interactive pdf of the mobile app developed. We are looking for an experienced developer or development team who can work with us to take this through to the first version of a working application, acceptable to our first customer.</p> <p>We are flexible in terms of development platforms, providing these fit with the NHS development guidelines, though preference would be for one of Google, Amazon, or Azure.</p> <p>Ideally the developer would have experience working with the health sector and proven experience in delivering consumer-facing high engagement mobile apps.</p>
Please list six key words that describe your potential project, i.e. ICT, engineering, biotech etc.	Software as a service. IT. Health services. Employee wellbeing.

Required timescales (if any) for Project Start and duration, and if applicable anticipated product launch date	ASAP
Optional - company budget available to match fund KEEP+ grant (if known) please see 'Further details' for maximum funding amounts	
Company Contact for further information	Wlarkin@warrenlarkinassociates.co.uk
Required tender response date (10 working days from posting of advert)	19 th October 2021 – EXTENDED to 26 th October 2021
Criteria for Decision making	<p>Assessment criteria are as follows</p> <ul style="list-style-type: none"> • Expertise and experience fit • Ability to advise on sustainability factors such as hosting, ongoing maintenance and ongoing iteration • Experience of working in similar public sector context and throughout product journey • Timing & availability fit • Geographically local preferable
Date for Contract Decision	Minimum of 10 working days from date of advertisement
Tender response templates	Please approach the company for the exact format of your response.