



## COMPANY PROFILE

### **WHO IS FIGVILLE COMPANY LIMITED ?**

[www.figvillelimited.com](http://www.figvillelimited.com) | +233 209 151 744 | +233 548 167 249 | Office Location:  
Spintex Road | Digital Address: GT- 372- 6686, Opposite Calvary Temple ICGC  
Building, Above Enterprise Life Insurance.





## FIGVILLE COMPANY LIMITED

Figville Company Limited is one of the active companies in the renewable energy sector with a strong regional presence in the African energy market. The company offers project development and EPC services as well as products and solutions for the energy turnaround. Company activities are mainly centered on projects like mass power plants and power stations using innovative technological systems. We are systematically developing renewable energy sources aimed at making our contribution to a sustainable energy future. We conduct research into innovative processes and systems with a focus on developing forward-looking, innovative renewable power generation and supply concepts. In this way, we ensure that our energy supply solutions are safe, environmentally friendly, and economical to run. Whether you want more control over your electricity costs or an easy way to join the growing movement to power the world with clean, abundant sunshine, Figville makes going renewable a positive experience and has the potential for building large, scaled power plants in Megawatts (MW)- class. Figville customers are the center of our energy systems. Everything Figville does revolves around ensuring that customers get the energy in the renewable system that is right for them, both today and forever.

## EPC: FIGVILLE COMPANY LIMITED

Figville Company Limited was founded in 2019 in Ghana. It is an engineering company which deals in the design, construction, and management of medium and large photovoltaic systems, both for third-party systems and proprietary systems.

We offer turnkey solutions for solar photovoltaic systems located on roofs, canopies, green houses and on the ground. We serve as reliable partners able to guarantee the top performance and functionality of our systems with the support of our Operation & Maintenance Service.

## SERVICE

FIGVILLE COMPANY LIMITED has a network of experts and partners in several markets and countries. With the help of market research and our technological know-how; we provide market data, inter-cultural competency, legal advice and market/risk analysis to our partners and project owners. We provide technical and commercial partner covering to budding projects. We facilitate market penetration and expansion for energy projects and provide energy service. We lead and oversee projects and investment realizations in the energy sector. We are open to pre-financing renewable energy projects.



## VALUES

We believe building a renewable energy future requires a collective effort. With this perspective in mind, we consider customer commitment, service efficiency, consistency, and integrity as core values in our service delivery process. These qualities create a conducive environment for people, agencies, companies, governments, and non-governmental institutions to join us in creating renewable energy systems for people from different strata of society.

## PROPOSITION

Our energy as a service module for our clients is to promote our electromagnetic power plant systems turnkey for our clients' needs. We provide 24hrs power supply for our clients with lithium-ion batteries as backup for the system which will provide 24hr power for our clients. Our clients are not mandated to pay any money upfront because the system is designed to provide power, with a reduced tariff which will be agreed between our clients and us will be fixed during our contract period. Bills will be generated every month from our installed smart meters and our monitoring systems which will help in detecting any unforeseen faults and power glitches. We go into a binding- contracts with our clients which will be thoroughly examined by our clients and legal team. Our equipment is manufactured and assembled in Germany, United States of America, & Spain, and we guarantee our clients 10-year warranty on our equipment which shows proof of trust we have in our equipment. We believe in commitment and trust with our clients to go into a long-term partnership, our credibility and brand is what we always want to maintain. We also provide Power Purchase Agreements (P.P.A) modules for our clients who opt for longer contracts period for up to 30 years or even more with state institutions, Governments across the world.



## BUSINESS MODEL

The Figville Company Limited business model describes the company's value proposition, aligns the company's activities, and potential trade-offs. Due to the restrictions of this report, Figville Company Limited will own, operate, and maintain the power station and generate revenue by selling electricity generated by the electromagnetic power station to its clients with high potential of expansion to other industry sectors such as health, mining, hospitality, schools, and finance. We look to provide renewable energy services to our clients and governments across the continent without transmission lines and with or without distribution lines to our customers and all sectors of the world's economy.

### Guarantee from Figville Company Limited:

1. Uninterrupted power supply for our energy as a service client.
2. Our electromagnetic power station installation will reduce at least 30-40% of your current bills immediately for our rent to own clients.
3. Not reliance on the national grid for the provision of electricity.
4. No additional cost on buying fuel for plants.
5. General electricity cost by your company will be averted.
6. Low maintenance cost.
7. Installation warranty of 10 years with extended warranty available for all P.P.A projects.
8. European and American equipment and technology.
9. Guarantee operations and maintenance.
10. Uninterrupted 24hr power supply guaranteed with reduced tariffs for our systems.



#### **FINANCING OPTIONS:**

- ENERGY AS A SERVICE at a tariff rate \$0.08 – \$0.12 for a Power Purchase Agreement contract for 10-25 YEARS.

#### **REFERENCE PROJECTS**

Rooftop Solar PV Plant for 5 residents in Takoradi and 3 in Accra

Engineering, Procurement and Construction and O&M – Lease Purchases

- Setup- January 2019 to June 2019
- Revenue – Sale of Electricity to owners
- Battery backup – 12 hours
- DG use eliminated.
- Micro grid mode, supply to:

#### **Residential Complex- Evening**

FACTS AND FIGURES	
Power Plant	Rooftop with battery backup
Mounting Arrangement	Fixed type with 27° tilt
PV Module Type	Poly crystalline/ Mono crystalline
Structures	MS with hot dip galvanization of 80- micron, design wind load- 47 m/s









## Grand Favor Hotel

- Setup - August 2019
- Revenue – Sale of Electricity to the owner
- Hybrid System
- Installation - Rooftop spaces on three of the hotel buildings.
- CO<sub>2</sub> offset - 250 tons per year

FACTS AND FIGURES	
Power plant:	250 kW PV Roof Top
Mounting arrangement	Fixed Type with 27° Tilt angle(slope) of PV models.
PV Module type	Poly crystalline
Structures	MS with hot dip galvanization of 80-micron thickness with a design wind load of 47 m/s (169 km/hr).

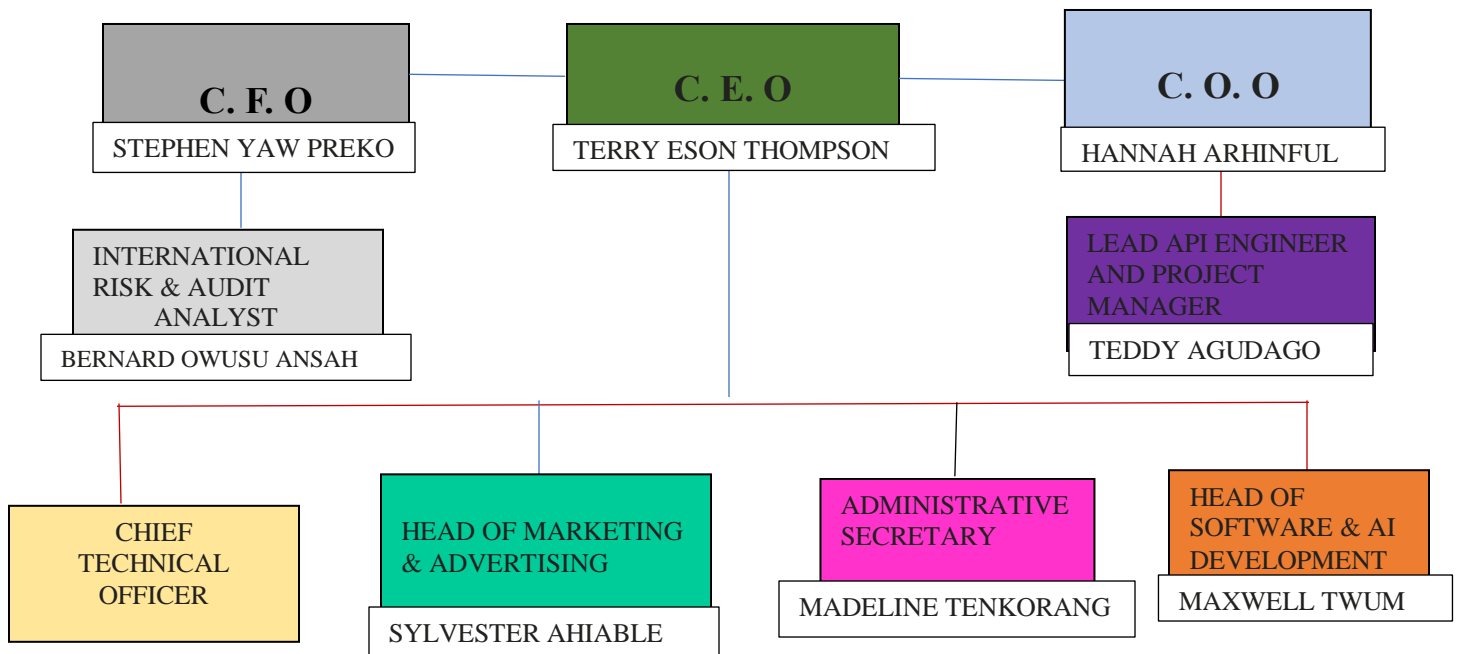






## Executive Team Structure

This has been formed as a Limited Liability Corporation to protect the interests of our partners and future investors.



## EXECUTIVE TEAM

Figville Company Limited's renewable energy power generation project in Africa is led by a team of experienced professionals with a proven track record in the energy sector. The team comprises of engineers, project managers, and financial experts. The team has a deep understanding of the African market and has established partnerships with local suppliers and contractors. Figville Company Limited is a start-up business formed by a multidisciplinary group of engineers, opportunity grabbing and business-oriented individuals. The following presents the executive team. For full description of roles and responsibilities:



**MR. TERRY ESON THOMPSON**

***EXECUTIVE DIRECTOR & CEO***

He founded the company with the aim of tackling the energy crises in Africa. His passion as the founder sources after his combined experience as an Energy Consultant in Redex International GmbH, Essen Germany, and Marketing Manager for Redex International Ghana also in the renewable energy market for 2 years. His goal is to provide efficient energy at a low cost to clients and introduce innovative technologies that will boost the energy sector in Ghana and Africa. He is a graduate of the University of Ghana, Legon and has been an entrepreneur for over 5 years in the renewable energy sector.



**STEPHEN YAW PREKO**

***CHIEF FINANCIAL OFFICER***

Having gained 5 years' experience in Executive Assistance Banking in the procurement department in ABSA Bank, a demanding High Street branch is an impressive range of secretarial and office management skills applied across diverse sectors. He has gained the required training and dynamism necessary to provide a quality service of the highest order and the efficiency to drive our products' competitive advantage, operated as a manager in a reputable office equipment company for a year. He is also trained in accounting and possesses a comprehensive knowledge of the banking industry, trading accounting fields and its procedures, as well as having the ability to meet deadlines and targets.



**HANNAH ARHINFUL**

***CHIEF OPERATING OFFICER***

Hannah has over 5 years' experience in implementing company strategies into daily operations to meet objectives in the National Health Service (NHS) and the private health sector. She is passionate about efficient collaborations and working in partnership to steward the company effectively. She has strong leadership skills and the ability to approach businesses with a creative point of view. She has a mix of business and management expertise, plus proficiency with the practices, policies, and procedures of the company. She is a Masters graduate of the University of Liverpool in Research and Statistics, and also has a qualification in Business Administration.



**BERNARD OWUSU ANSAH**

***RISK & AUDIT ANALYST***

He is a self-motivated and oriented person with enormous interest in finance and risk management. He started his professional career as a risk analyst with Willis Towers Watson (a multinational risk management, insurance brokerage and advisory firm operating in over a hundred and forty countries). At Willis Towers Watson- Ghana, he managed the risk portfolio of top business entities such as CFAO Group, Avis Fleet, Ortex Group, and Comexas Oil and Gas, and with MTN, Ghana as a Financial Risk Analyst.



He is a member of the International Academy of Business and Financial Management (IABFM), a certified Risk Specialist and an ISO 22301 (Business Continuity Management Systems) Lead Implementer and an affiliate of ICAG. He holds a degree in Business Administration from the University of Ghana Business School and MSc in Risk and Data Analytics in University of Columbus, Ohio, USA.



**TEDDY AGUDOGO**

***LEAD API ENGINEER & PROJECT MANAGER***

He is passionate about driving engineering excellence, optimizing processes, and leveraging technology to deliver innovative solutions. He has been in this industry for 5 years and counting. This engineering lead is poised to make a significant impact on the organization's growth and success. With a proven track record in leading high-performing teams and a deep understanding of cutting-edge technologies, they are ready to take on complex challenges and drive results. Led the development and launch of a groundbreaking product, resulting in a 30% increase in market share within six months and recognition for outstanding innovation. Successfully, implemented an agile project management framework, reducing project timelines by 20% and increasing overall team productivity. Oversaw a multimillion-dollar engineering project, achieving on-time delivery and exceeding client expectations. Implemented cost-saving measures through process optimization, resulting in annual savings of \$500,000. Strong technical expertise in [specific engineering domain]. Proven experience in managing large-scale engineering projects from concept to successful completion. Skilled in leading diverse teams, fostering collaboration, and creating a culture of excellence. He is experienced in: Wingipay – Senior Software Engineer, Skycrow Technology- Lead Software Engineer, Thai Union PCI- Software Engineer, and Ghana Ports & Harbour Authority - Software Engineer.



### **ELORM DZIEDZORM KUMAHOR**

#### ***CHIEF TECHNICAL OFFICER***

He is an Electrical Engineer from the Regional Maritime University who has experiences in various aspects of electrical engineering (structured cabling systems, solar systems installation and designing, lightening, power supply, UPS power supply, fire alarm systems, access control and intruder alarm system, closed circuit television, building management systems, assisting in designing and construction, generation of bills of quantity and supervision of electrical installation on projects) over four years.



### **SYLVESTER AHIABLE**

#### ***HEAD OF MARKETING & ADVERTISING***

He is an innovative, versatile, and creative Marketing and Public Relations professional with the skills, passion and professionalism needed to support business and consumer market programs. An expert in communication and brand management who's successfully worked with international brands such as Labotanic, and Pharma Bavaria GmbH Germany.





Through being able to understand the wider picture, he has earned a reputation as someone who offers a pro-active approach and is recognized as being result driven and an effective team player for over 4 years.



### **MADELEINE TENKORANG**

#### ***ADMINISTRATIVE SECRETARY***

She is a highly motivated graduate of University of Ghana with an extensive knowledge in economic growth and development, research methodology and database management. She is an articulate communicator with great interpersonal skills for over 5 years. She worked with Bulk Oil Storage and Transport (BOST) as a Human Resource Officer and with the Ghana Cocoa Board in the processing and marketing industry as a Research Officer. She also has a background of information communication technology in MS- Word, MS Power Point, MS- Access, online collaboration, and computer essentials. She was also a Marketing Assistant at Unilever Ghana, Customer Relations Officer at HFC Bank (Private Banking).



## **MAXWELL TWUM**

### ***HEAD OF SOFTWARE & AI ENGINEER***

He is an AI / ML Engineer with 3 years and counting in this field. He is a technology enthusiast and has worked on numerous innovative projects. Amongst these are Breast Cancer Ultrasound Image Classification, Amine Efficiency Prediction for Iowa State University Competition, and Energy Consumption Prediction for a community Dataset in London. He is the developer of Easy Score - an innovative software for examinations that has yielded remarkable results with a 90% reduction in marking time.

He was selected as a speaker for the Ghana Data Science Summit in 2022 and is currently impacting knowledge by introducing about 120 people to coding and Data Science. He applies his knowledge in Data Science to almost every sector, of which the energy sector is a significant part.