



BATTLE CARD

Warner Telecomm has been in the telecommunications business for 30 years and has poured more than two decades of experience and insight into our cutting-edge Enterprise Technology Management Solution. Our ETM portal is a powerful, web-based proprietary platform for managing landline, mobile, cloud and software service environments. We provide IT professional services products and support. We work together with the client to understand current network requirements and implement budgetary and network service consolidations.

Ideal Customer Profile

- Large Number of invoices.
- Multiple locations and carriers .
- Recent acquisitions & mergers .
- Turnover within IT department.
- Need to capture accurate expense data
- Need instant visibility into spending budgets
- In need of resources to manage expenses and services
- Need to cost-effectively manage their traditional IT environment

Qualifying and Technical Questions

- How do you manage MACD's today?
- How many carriers do you have today?
- How many locations do you have today?
- How many invoices do you receive monthly?
- What is your annual telecommunication spend?
- How do you manage Trouble and Billing tickets today?
- How do you manage cost allocations and cost accounting today?
- When was the last time your services were benchmarked?

SLA Credits

A recent example in how Warner manages information flow to move quicker, faster, better is our automated Service Level Agreement (SLA) credit obtainment product with vendors/carriers. This does not sound like a sexy process, but Enterprise clients are saving \$100,000+ annually simply by using our automated tools to request credits they are owed on service outages with no additional processes on their end. One of the biggest questions we receive during the discovery process is how can Warner deliver on your savings guarantee long term.....The answer to the question is we input large volumes of service and financial information, across diverse platforms, to make your data work for you

Elevator Pitch

Our Enterprise Technology Management (ETM) platform provides IT, procurement, and finance departments with the ability to connect, optimize, and manage large-scale corporate communications costs and visualize associated inventories.

