Latin Lawyer Deal of the Year 2020

Nominations

Welcome to Latin Lawyer's Deal of the Year nominations for deals from 2020.

Each year, Latin Lawyer offers awards to general counsel and law firms advising on the most significant deals of the year across Latin America. The Deal of the Year winners will be announced in 2021.

Shortlists will be announced in the Latin Lawyer daily online news briefing. If you are not already signed up to receive it, you may do so <u>here</u>.

This year we are awarding deals in 11 categories:

- Mergers and acquisitions: public companies
- Mergers and acquisitions: private companies
- Project finance: energy and natural resources
- · Project finance: infrastructure
- Corporate finance: capital markets
- Corporate finance: banking and finance
- Corporate finance: ESG
- Disputes
- Restructuring
- Private equity
- Regulatory matter

There is more information on the types of deals we consider under each category on the next page.

Deals must have closed between 1 January 2020 and 31 December 2020 and be predominantly based in Latin America (although there can be other jurisdictions involved).

Latin American firms/companies can submit one deal per category for each Latin American jurisdiction in which they have an office.

International firms/companies can submit one deal per category. (International firms' local law offices and Brazilian offices can each make separate submissions, one per category.)

Considerations when deciding the winner will include value, timeframe, complexity, legal creativity shown, political and regulatory sensitivity, number of jurisdictions to which the deal relates, and so on. When making your submission, we strongly encourage you to highlight the aspects of your nominated deals that make them worthy of being winners. For the corporate finance: ESG category, you must outline what makes the deal qualify as a sustainable investment.

The deadline for entries is close of business on Friday 15 January 2021. Please note this is a strict deadline and extensions cannot be given.

Please nominate one deal per category, per page of the survey that follows. You can choose the order of categories in which to nominate deals. A PDF of the questions to help you prepare in advance is available <u>here</u>. Remember, each firm can nominate only one deal in each category. If more than one deal is nominated in each category, we will only consider the first deal nominated.

Thank you. We look forward to receiving your nominations. Please email briefing@latinlawyer.com or fredrik.karlsson@latinlawyer.com with any questions about nominating deals.

* 1. Name of firm
* 2. Name of person completing survey
* 3. Email of person completing survey
* 4. Country of firm

Latin Lawyer Deal of the Year nominations 2010

For the mergers and acquisitions: public companies category, we consider M&A deals involving a company or companies whose shares are traded on a stock exchange.

For the mergers and acquisitions: private companies category, we consider M&A deals involving companies under private ownership, whose shares are not publicly traded.

For the project finance: energy and natural resources category, we consider financings for projects in the energy and natural resources sectors where the debt and equity used to finance the projects are paid back from the cash flow generated.

For the project finance: infrastructure category, we consider financings for major infrastructure projects, including social infrastructure such as hospitals and prisons, and transport and logistics, where the debt and equity used to finance the projects are paid back from the cash flow generated.

For the corporate finance: capital markets category, we consider deals involving the buying and selling of debt and equity financial securities such as bonds, notes, stocks and shares etc in public and private securities placements.

For the corporate finance: banking and finance category, we consider bank lending transactions including syndicated finance, asset-backed finance, acquisition finance securitisations and derivatives.

For the corporate finance: ESG category, we recognise finance and investment transactions that are intended to have a verifiable and measurable positive impact on the receiving entity's environmental, social and governance (ESG) performance. Intended beneficiaries of the investment will be clearly identified, and there will be transparency around what the proceeds will address. Eligible transactions will likely follow one or several voluntary governing standards established by industry groups and be certified by a third-party reviewer.

For the private equity category, we consider deals where private equity funds participated as one of the major investors or financers, or fund raising.

For the regulatory category, we consider any matter in which approval from or interaction with the appropriate regulator was critical to a deal; in which a regulator was the counter party in the case; or in which interaction with the regulator in any other way was fundamental to its conclusion. Types of regulator include: securities, antitrust, telecoms, natural resources and energy, utilities, environment, infrastructure (including roads, airports, ports etc).

For the disputes category, the case must have reached its conclusion before 31 December 2020. For litigation, this means the end of the appeal process must have been reached. For arbitration, the arbitral hearing must have concluded for the matter to be considered, although related litigation can

be ongoing.
For the restructuring category, we consider contentious and non-contentious cases involving entities in financial difficulties restructuring their debt obligations.

Nomination 1			
Please nominate one deal per categories in which to nominate following pages of the survey. Remember, each firm can nomin	e deals. You will be abl	e to nominate deals i	n other categories in
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Project finance: infrastructure			
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Corporate finance: banking and	l finance		
Corporate finance: ESG			
Disputes			
Restructuring			
Private equity			
Regulatory matter			
* 7. Date the transaction/case clos	sed		
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Any comment re closing date			
* 8. Value (US\$)			

Latin Lawyer Deal of the Year 2020

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Project finance: energy and natural resources		
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Corporate finance: banking and finance		
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Private equity		
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Latin Lawyer Deal of the Year 2020

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Latin Lawyer Deal of the Yea	r 2020		
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Private equity			
Regulatory matter			

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Latin Lawyer Deal of the Year 2020		
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* 29. Deal name		
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Project finance: energy and natural resources		
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Corporate finance: banking and finance		
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Regulatory matter		
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B. LATIN LAWYER ARTI	CLE LINK (optional)			
* 44. Would you like to	make a nomination in a	nother category?		
Yes, I still have nomin	nations to make in other cated	ories. Please take me	to the next page	
No, I have made all o	f my nominations and would	like to exit the survey.		

Latin Lawyer Deal of the Year 2020		
Nomination 6		
Please nominate one deal per category, per page of the scategories in which to nominate deals. You will be able to following pages of the survey. Remember, each firm can nominate only one deal in each in each category, we will only consider the first deal nominate.	o nominate deals in oth h category. If more than	ner categories in
* 45. Deal name		
* 46. Category		
Mergers and acquisitions: public companies		
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Corporate finance: capital markets		
Corporate finance: banking and finance		
Corporate finance: ESG		
Disputes		
Restructuring		
Private equity		
Regulatory matter		
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Latin Lawyer Deal of the Year 2020		
Nomination 7		
Please nominate one deal per category, per page of the categories in which to nominate deals. You will be able following pages of the survey. Remember, each firm can nominate only one deal in each category, we will only consider the first deal not	to nominate deals in o	ther categories in
* 53. Deal name		
* 54. Category		
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Project finance: energy and natural resources		
Project finance: infrastructure		
Corporate finance: capital markets		
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Disputes		
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68. BRIEF SUMMARY OF T plain the deal or matter's si in Deal of the Year. We stror orthy of the award. Consider eativity shown, political and . (Word limit 1000)	gnificance and presengly encourage you frations when deciding	ent any unique feat to draw to our atter g the winner will in	tures to highlight w ntion why you belie nclude value, timefr	ny you think it should ve your submission is ame, complexity, lega
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Latin Lawyer Deal of the Yea	r 2020		
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Disputes			
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Private equity			
Regulatory matter			
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Any comment re closing date			
* 64. Value (US\$)			

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* 68. Would you like	e to make a nomination	in another category	?
Yes, I still have n	ominations to make in other	categories. Please take r	me to the next page
No, I have made	all of my nominations and w	ould like to exit the surve	y.

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Please nominate one deal per category, per page o categories in which to nominate deals. You will be following pages of the survey. Remember, each firm can nominate only one deal i	able to nominate dea n each category. If m	ls in other categories in
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Mergers and acquisitions: public companies		
Mergers and acquisitions: private companies		
Project finance: energy and natural resources		
Project finance: infrastructure		
Corporate finance: capital markets		
Corporate finance: banking and finance		
Corporate finance: ESG		
Disputes		
Restructuring		
Private equity		
Regulatory matter		
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Any comment re closing date		
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74. BRIEF SUMMARY OF splain the deal or matter's n Deal of the Year. We storthy of the award. Conside eativity shown, political are. (Word limit 1000)	significance and pres rongly encourage you derations when decidi	ent any unique fea to draw to our atte ng the winner will i	tures to highlight why ntion why you believenclude value, timefran	you think it should your submission in ne, complexity, lega
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* 76. Would you like to n	nake a nomination in a	another category?		
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No, I have made all of I	my nominations and would	like to exit the survey.		

Latin Lawyer Deal of the Y	ear 2020		
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Project finance: energy an	d natural resources		
Project finance: infrastruct	ure		
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Private equity			
Regulatory matter			
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2020 deals and cases			
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* 80. Value (US\$)			
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Latin Lawyer Deal of the Year 2020		
Nomination 11		
Please nominate one deal per category, per page of the scategories in which to nominate deals. You will be able to following page of the survey. Remember, each firm can nominate only one deal in each in each category, we will only consider the first deal nominate.	o nominate in the fir h category. If more t	nal category in the
* 85. Deal name		
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Corporate finance: capital markets		
Corporate finance: banking and finance		
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O. BRIEF SUMMA plain the deal or ments of the Year. In the search of the award. Pativity shown, police (Word limit 1000)	atter's significand We strongly enc Considerations v tical and regulato	ce and present a ourage you to dr when deciding the	ny unique featu aw to our attent e winner will inc	res to highligh tion why you b clude value, tin	nt why you think elieve your subr neframe, comple	it should nission is exity, lega
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