Latin Lawyer Deal of the Year 2022

Nominations

Welcome to Latin Lawyer's Deal of the Year nominations for deals from 2022.

Each year, Latin Lawyer offers awards to general counsel and law firms advising on the most significant deals of the year across Latin America.

The Deal of the Year winners will be announced at our awards ceremony, which will take place in São Paulo in May 2023 and is held in aid of pro bono clearinghouses from across the region.

Shortlists will be announced in the Latin Lawyer daily online news briefing. If you are not already signed up to receive it, you may do so <u>here</u>.

This year we are awarding deals in 11 categories:

- · Mergers and acquisitions: public companies
- Mergers and acquisitions: private companies
- · Project finance: energy and natural resources
- · Project finance: infrastructure
- Corporate finance: capital markets
- Corporate finance: banking and finance
- Corporate finance: ESG
- Disputes
- Restructuring
- · Private equity
- Regulatory matter

There is more information on the types of deals we consider under each category on the next page.

Deals must have closed between 1 January 2022 and 31 December 2022 and be predominantly based in Latin America (although there can be other jurisdictions involved).

Latin American firms/companies can submit one deal per category for each Latin American jurisdiction in which they have an office.

International firms/companies can submit one deal per category. (International firms' local law offices and Brazilian offices can each make separate submissions, one per category.)

Considerations when deciding the winner will include value, timeframe, complexity, legal creativity shown, political and regulatory sensitivity, number of jurisdictions to which the deal relates, and so on. When making your submission, we strongly encourage you to highlight the aspects of your nominated deals that make them worthy of being winners. For the corporate finance: ESG category, you must outline what makes the deal qualify as a sustainable investment.

The deadline for entries is close of business on Tuesday 31 January 2023. Please note this is a strict deadline and extensions cannot be given.

Please nominate one deal per category, per page of the survey that follows. You can choose the order of categories in which to nominate deals. A PDF of the questions to help you prepare in advance is available here. Remember, each firm can nominate only one deal in each category. If more than one deal is nominated in each category, we will only consider the first deal nominated.

Thank you. We look forward to receiving your nominations. Please email briefing@latinlawyer.com or fredrik.karlsson@latinlawyer.com with any questions about nominating deals.

* 1. Name of firm	
* 2. Name of person completing survey	
	//
* 3. Email of person completing survey	
	1
* 4. Country of firm	
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Latin Lawyer Deal of the Year 2022

Latin Lawyer Deal of the Year nominations 2022

For the mergers and acquisitions: public companies category, we consider M&A deals involving a target company or companies whose shares are traded on a stock exchange.

For the mergers and acquisitions: private companies category, we consider M&A deals involving companies under private ownership, whose shares are not publicly traded.

For the project finance: energy and natural resources category, we consider financings for projects in the energy and natural resources sectors where the debt and equity used to finance the projects are paid back from the cash flow generated.

For the project finance: infrastructure category, we consider financings for major infrastructure projects, including social infrastructure such as hospitals and prisons, and transport and logistics, where the debt and equity used to finance the projects are paid back from the cash flow generated.

For the corporate finance: capital markets category, we consider deals involving the buying and selling of debt and equity financial securities such as bonds, notes, stocks and shares, etc in public and private securities placements.

For the corporate finance: banking and finance category, we consider bank lending transactions, including syndicated finance, asset-backed finance, acquisition finance, securitisations and derivatives.

For the corporate finance: ESG category, we recognise finance and investment transactions that are intended to have a verifiable and measurable positive impact on the receiving entity's environmental, social and governance (ESG) performance. Intended beneficiaries of the investment will be clearly identified, and there will be transparency around what the proceeds will address. Eligible transactions will likely follow one or several voluntary governing standards established by industry groups and be certified by a third-party reviewer.

For the private equity category, we consider deals where private equity funds participated as one of the major investors or financers, or fund raising.

For the regulatory category, we consider any matter in which approval from or interaction with the appropriate regulator was critical to a deal; in which a regulator was the counterparty in the case; or in which interaction with the regulator in any other way was fundamental to its conclusion. Types of regulator include: securities, antitrust, telecoms, natural resources and energy, utilities, environment, infrastructure (including roads, airports, ports etc).

For the disputes category, the case must have reached its conclusion before 31 December 2022. For litigation, this means the end of the appeal process must have been reached. For arbitration, the arbitral hearing must have concluded for the matter to be considered, although related litigation can be ongoing.

For the restructuring category, we consider contentious and non-contentious cases involving entities in financial difficulties restructuring their debt obligations.

Latin Lawyer Deal of the Year 2022

Nomination 1

Please nominate one deal per category, per page of the survey - you can choose the order of categories in which to nominate deals. You will be able to nominate deals in other categories in following pages of the survey.

* 5. Deal name		
* 6. Category		
Mergers and acquisitions: public companies		
Mergers and acquisitions: private companies		
Project finance: energy and natural resources		
Project finance: infrastructure		
Corporate finance: capital markets		
Corporate finance: banking and finance		
Corporate finance: ESG		
Disputes		
Restructuring		
Private equity		
Regulatory matter		
* 7. Date the transaction/case closed		
Day	Month	Year
2022 deals and cases	•	\$
Any comment re closing date		
	<u>-</u>	
* 8. Value (US\$)		

* 9. All law firms and in-house counsel involved in the transaction, including the party each
firm represented where possible. Please note, as complete a counsel list as possible is
integral to a deal's consideration. Any obvious gaps in the counsel list will delay our
ability to shortlist a transaction.
* 10. BRIEF SUMMARY OF THE DEAL AND REASONS FOR SUBMISSION This is your opportunity to explain the deal or matter's significance and present any unique features to highlight why you think it should win Deal of the Year. We strongly encourage you to draw to our attention why you believe your submission is worthy of the award. Considerations when deciding the winner will include value, timeframe, complexity, legal creativity shown, political and regulatory sensitivity, number of jurisdictions to which the deal relates, and so on. (Word limit 1,000)
11. LATIN LAWYER ARTICLE LINK (optional)
* 12. Would you like to make a nomination in another category? Yes, I still have nominations to make in other categories. Please take me to the next page No, I have made all of my nominations and would like to exit the survey.

Latin Lawyer Deal of the Year 2022

Nomination 2

Please nominate one deal per category, per page of the survey - you can choose the order of categories in which to nominate deals. You will be able to nominate deals in other categories in following pages of the survey.

* 13. Deal name		
* 14. Category		
Mergers and acquisitions: public companies		
Mergers and acquisitions: private companies		
Project finance: energy and natural resources		
Project finance: infrastructure		
Corporate finance: capital markets		
Corporate finance: banking and finance		
Corporate finance: ESG		
Disputes		
Restructuring		
Private equity		
Regulatory matter		
* 15. Date the transaction/case closed		
Day	Month	Year
2022 deals and cases	•	\$
Any comment re closing date		
* 16. Value (US\$)		

Latin Lawyer Deal of the Year 2022

Nomination 3

Please nominate one deal per category, per page of the survey - you can choose the order of categories in which to nominate deals. You will be able to nominate deals in other categories in following pages of the survey.

* 21. Deal name		
* 22. Category		
Mergers and acquisitions: public companies		
Mergers and acquisitions: private companies		
Project finance: energy and natural resources		
Project finance: infrastructure		
Corporate finance: capital markets		
Corporate finance: banking and finance		
Corporate finance: ESG		
Disputes		
Restructuring		
Private equity		
Regulatory matter		
* 23. Date the transaction/case closed		
Day	Month	Year
2022 deals and cases	•	\$
Any comment re closing date		
	<u>,</u>	
* 24. Value (US\$)		

* 25. All law firms and in-house counsel involved in the transaction, including the party each
firm represented where possible. Please note, as complete a counsel list as possible is
integral to a deal's consideration. Any obvious gaps in the counsel list will delay our
ability to shortlist a transaction.
* 26. BRIEF SUMMARY OF THE DEAL AND REASONS FOR SUBMISSION This is your opportunity to explain the deal or matter's significance and present any unique features to highlight why you think it should win Deal of the Year. We strongly encourage you to draw to our attention why you believe your submission is worthy of the award. Considerations when deciding the winner will include value, timeframe, complexity, legal creativity shown, political and regulatory sensitivity, number of jurisdictions to which the deal relates, and so on. (Word limit 1,000)
27. LATIN LAWYER ARTICLE LINK (optional)
* 28. Would you like to make a nomination in another category?
Yes, I still have nominations to make in other categories. Please take me to the next page
No, I have made all of my nominations and would like to exit the survey.

Latin Lawyer Deal of the Year 2022

Nomination 4

Please nominate one deal per category, per page of the survey - you can choose the order of categories in which to nominate deals. You will be able to nominate deals in other categories in following pages of the survey.

* 29. Deal name		
* 30. Category		
Mergers and acquisitions: public companies		
Mergers and acquisitions: private companies		
Project finance: energy and natural resources		
Project finance: infrastructure		
Corporate finance: capital markets		
Corporate finance: banking and finance		
Corporate finance: ESG		
Disputes		
Restructuring		
Private equity		
Regulatory matter		
* 31. Date the transaction/case closed		
Day	Month	Year
2022 deals and cases	•	+
Any comment re closing date		
* 32. Value (US\$)		

* 33. All law firms and in-house counsel involved in the transaction, including the party each
firm represented where possible. Please note, as complete a counsel list as possible is
integral to a deal's consideration. Any obvious gaps in the counsel list will delay our
ability to shortlist a transaction.
* 34. BRIEF SUMMARY OF THE DEAL AND REASONS FOR SUBMISSION This is your
opportunity to explain the deal or matter's significance and present any unique features to
highlight why you think it should win Deal of the Year. We strongly encourage you to draw to our attention why you believe your submission is worthy of the award. Considerations when deciding the winner will include value, timeframe, complexity, legal creativity shown, political and regulatory sensitivity, number of jurisdictions to which the deal relates, and so on. (Word limit 1,000)
35. LATIN LAWYER ARTICLE LINK (optional)
* 36. Would you like to make a nomination in another category?
Yes, I still have nominations to make in other categories. Please take me to the next page
No, I have made all of my nominations and would like to exit the survey.

Latin Lawyer Deal of the Year 2022

Nomination 5

Please nominate one deal per category, per page of the survey - you can choose the order of categories in which to nominate deals. You will be able to nominate deals in other categories in following pages of the survey.

* 37. Deal name		
* 38. Category		
Mergers and acquisitions: public companies		
Mergers and acquisitions: private companies		
Project finance: energy and natural resources		
Project finance: infrastructure		
Corporate finance: capital markets		
Corporate finance: banking and finance		
Corporate finance: ESG		
Disputes		
Restructuring		
Private equity		
Regulatory matter		
* 39. Date the transaction/case closed		
Day	Month	Year
2022 deals and cases	•	\$
Any comment re closing date		
	<u>.</u>	
* 40. Value (US\$)		

* 41. All law firms and in-house counsel involved in the transaction, including the party each
firm represented where possible. Please note, as complete a counsel list as possible is
integral to a deal's consideration. Any obvious gaps in the counsel list will delay our
ability to shortlist a transaction.
* 42. BRIEF SUMMARY OF THE DEAL AND REASONS FOR SUBMISSION This is your
opportunity to explain the deal or matter's significance and present any unique features to
highlight why you think it should win Deal of the Year. We strongly encourage you to draw to
our attention why you believe your submission is worthy of the award. Considerations when
deciding the winner will include value, timeframe, complexity, legal creativity shown, political
and regulatory sensitivity, number of jurisdictions to which the deal relates, and so on. (Word
limit 1,000)
43. LATIN LAWYER ARTICLE LINK (optional)
* 44. Would you like to make a nomination in another category?
Yes, I still have nominations to make in other categories. Please take me to the next page
No, I have made all of my nominations and would like to exit the survey.

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Nomination 6

Please nominate one deal per category, per page of the survey - you can choose the order of categories in which to nominate deals. You will be able to nominate deals in other categories in following pages of the survey.

* 45. Deal name				
* 46. Category				
Mergers and acquis	sitions: public companie	es		
Mergers and acquis	sitions: private compani	es		
Project finance: end	ergy and natural resour	ces		
Project finance: inf	rastructure			
Orporate finance:	capital markets			
Orporate finance:	banking and finance			
Orporate finance:	ESG			
Oisputes				
Restructuring				
Private equity				
Regulatory matter				
* 47. Date the transacti				
	Day	Month	Year	
2022 deals and cases	•	•	•	
Any comment re closing date	9			
* 40 17 1 (770)				
* 48. Value (US\$)				

* 49. All law firms and in-house counsel involved in the transaction, including the party each
firm represented where possible. Please note, as complete a counsel list as possible is
integral to a deal's consideration. Any obvious gaps in the counsel list will delay our
ability to shortlist a transaction.
* 50. BRIEF SUMMARY OF THE DEAL AND REASONS FOR SUBMISSION This is your opportunity to explain the deal or matter's significance and present any unique features to highlight why you think it should win Deal of the Year. We strongly encourage you to draw to our attention why you believe your submission is worthy of the award. Considerations when deciding the winner will include value, timeframe, complexity, legal creativity shown, political
and regulatory sensitivity, number of jurisdictions to which the deal relates, and so on. (Word limit 1,000)
51. LATIN LAWYER ARTICLE LINK (optional)
* 52. Would you like to make a nomination in another category?
Yes, I still have nominations to make in other categories. Please take me to the next page
No, I have made all of my nominations and would like to exit the survey.

Latin Lawyer Deal of the Year 2022

Nomination 7

Please nominate one deal per category, per page of the survey - you can choose the order of categories in which to nominate deals. You will be able to nominate deals in other categories in following pages of the survey.

* 53. Deal name				
* 54. Category				
Mergers and acquisit	ions: public companie	S		
Mergers and acquisit	ions: private compani	es		
Project finance: energy	gy and natural resour	ces		
Project finance: infra	structure			
Corporate finance: ca	pital markets			
Corporate finance: ba	anking and finance			
Corporate finance: E	SG			
Oisputes				
Restructuring				
Private equity				
Regulatory matter				
* 55. Date the transaction	n/case closed			
	Day	Month		Year
2022 deals and cases	+		•	+
Any comment re closing date				
* 56. Value (US\$)				

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Nomination 8

Please nominate one deal per category, per page of the survey - you can choose the order of categories in which to nominate deals. You will be able to nominate deals in other categories in following pages of the survey.

Month	Year
•	•

* 65. All law firms and in-house counsel involved in the transaction, including the party each
firm represented where possible. Please note, as complete a counsel list as possible is
integral to a deal's consideration. Any obvious gaps in the counsel list will delay our
ability to shortlist a transaction.
* 66. BRIEF SUMMARY OF THE DEAL AND REASONS FOR SUBMISSION This is your
opportunity to explain the deal or matter's significance and present any unique features to
highlight why you think it should win Deal of the Year. We strongly encourage you to draw to
our attention why you believe your submission is worthy of the award. Considerations when
deciding the winner will include value, timeframe, complexity, legal creativity shown, political
and regulatory sensitivity, number of jurisdictions to which the deal relates, and so on. (Word
limit 1,000)
67. LATIN LAWYER ARTICLE LINK (optional)
O'. EITH EIW IBRARTION BINK (Optional)
* CO. Would rou like to make a namination in another seterom?
* 68. Would you like to make a nomination in another category?
Yes, I still have nominations to make in other categories. Please take me to the next page
No, I have made all of my nominations and would like to exit the survey.

Latin Lawyer Deal of the Year 2022

Nomination 9

Please nominate one deal per category, per page of the survey - you can choose the order of categories in which to nominate deals. You will be able to nominate deals in other categories in following pages of the survey.

* 69. Deal name				
		22		
* 70. Category				
Mergers and acquisit	ons: public companie	S		
Mergers and acquisit	ons: private companie	es		
Project finance: energ	y and natural resourc	ees		
Project finance: infras	tructure			
Corporate finance: ca	pital markets			
Corporate finance: ba	nking and finance			
Corporate finance: ES	GG .			
Disputes				
Restructuring				
Private equity				
Regulatory matter				
* 71. Date the transaction	n/case closed			
	Day	Mor	nth	Year
2022 deals and cases	\$		•	\$
Any comment re closing date				
* 72. Value (US\$)				

* 73. All law firms and in-house counsel involved in the transaction, including the party each
firm represented where possible. Please note, as complete a counsel list as possible is
integral to a deal's consideration. Any obvious gaps in the counsel list will delay our
ability to shortlist a transaction.
* 74. BRIEF SUMMARY OF THE DEAL AND REASONS FOR SUBMISSION This is your
opportunity to explain the deal or matter's significance and present any unique features to
highlight why you think it should win Deal of the Year. We strongly encourage you to draw to our attention why you believe your submission is worthy of the award. Considerations when deciding the winner will include value, timeframe, complexity, legal creativity shown, political and regulatory sensitivity, number of jurisdictions to which the deal relates, and so on. (Word limit 1,000)
75. LATIN LAWYER ARTICLE LINK (optional)
* 76. Would you like to make a nomination in another category?
Yes, I still have nominations to make in other categories. Please take me to the next page
No, I have made all of my nominations and would like to exit the survey.

Latin Lawyer Deal of the Year 2022

Nomination 10

Please nominate one deal per category, per page of the survey - you can choose the order of categories in which to nominate deals. You will be able to nominate in the final category in the following page of the survey.

* 77. Deal name			
* 78. Category			
Mergers and acqui	sitions: public companies		
Mergers and acqui	sitions: private companies		
Project finance: en	ergy and natural resources	s	
Project finance: inf	rastructure		
Corporate finance:	capital markets		
Corporate finance:	banking and finance		
Orporate finance:	ESG		
Disputes			
Restructuring			
Private equity			
Regulatory matter			
* 79. Date the transacti			
	Day	Month	Year
2022 deals and cases	\$	•	\$
Any comment re closing date	;		
* 80. Value (US\$)			

* 81. All law firms and in-house counsel involved in the transaction, including the party each
firm represented where possible. Please note, as complete a counsel list as possible is
integral to a deal's consideration. Any obvious gaps in the counsel list will delay our
ability to shortlist a transaction.
* 82. BRIEF SUMMARY OF THE DEAL AND REASONS FOR SUBMISSION This is your
opportunity to explain the deal or matter's significance and present any unique features to
highlight why you think it should win Deal of the Year. We strongly encourage you to draw to
our attention why you believe your submission is worthy of the award. Considerations when
$deciding \ the \ winner \ will \ include \ value, \ time frame, \ complexity, \ legal \ creativity \ shown, \ political$
and regulatory sensitivity, number of jurisdictions to which the deal relates, and so on. (Word
limit 1,000)
83. LATIN LAWYER ARTICLE LINK (optional)
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* 84. Would you like to make a nomination in another category?
Yes, I still have nominations to make in other categories. Please take me to the next page
No, I have made all of my nominations and would like to exit the survey.

Latin Lawyer Deal of the Year 2022

Nomination 11

Please nominate one deal per category, per page of the survey - you can choose the order of categories in which to nominate deals. You will be able to nominate in the final category in the following page of the survey.

* 85. Deal name			
* 86. Category			
Mergers and acquis	itions: public companies		
Mergers and acquis	itions: private companies	3	
Project finance: ene	rgy and natural resource	s	
Project finance: infr	astructure		
Corporate finance:	capital markets		
Corporate finance: l	panking and finance		
Corporate finance: l	ESG		
Disputes			
Restructuring			
Private equity			
Regulatory matter			
* 87. Date the transaction	on/case closed		
	Day	Month	Year
2022 deals and cases	•	•	\$
Any comment re closing date			
* 88. Value (US\$)			

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_	list a transaction.	, s		· ·
pportunity to e ighlight why yo ur attention wl eciding the wir	MMARY OF THE DEAl splain the deal or mat unthink it should win by you believe your subservable will include value ensitivity, number of j	ter's significance Deal of the Year. bmission is wort , timeframe, con	e and present any u We strongly encoun hy of the award. Co nplexity, legal creat	nique features to rage you to draw to nsiderations when ivity shown, politica
		_		
1. LATIN LAWY	ER ARTICLE LINK (o	ptional)		