



# LOQR

## • LOQR|sign Case Study

# LOQR|sign's Impact on the Real Estate Industry

LOQR|sign is a Qualified Electronic Signature (QES) solution designed to meet the highest standards of digital trust, enabling secure, compliant, and user-friendly document signing. As part of LOQR's digital services portfolio, LOQR|sign has been tailored to various industry needs, with real estate being a key focus area.

This case study explores how LOQR|sign is being successfully adapted for the real estate sector, enabling the qualified signing of rental contracts to accelerate digital transformation.



## The Challenge

In the real estate industry, signing rental contracts traditionally requires physical presence, paper documentation, and manual identity checks. This created a number of problems:

- **Inefficiencies and Delays:** Physical signatures meant long delivery and closing times and coordination across locations.
- **Lack of Security:** Paper documents were susceptible to forgery and tampering.
- **Compliance Complexity:** Legal and regulatory requirements for identity verification and consent management demanded robust mechanisms.
- **Customer Experience:** Customers expected faster and more convenient digital solutions.

## The Solution

LOQR|sign provides a seamless, fully digital alternative, leveraging qualified electronic signatures (QES) - legally binding across the EU. By integrating with real estate platforms and workflows, LOQR|sign enabled:

- **Remote and Legally Binding Signatures:** Rental contracts can be signed remotely anytime, anywhere, with full legal validity and with instant verification and certificate issuance.
- **Advanced Identity Verification:** LOQR's identity mechanisms ensure the signer's identity is verified using KYC-compliant processes such as biometric verification or video identification.
- **Fraud Prevention & Authenticity:** Every signature is uniquely linked to the signer's verified identity, ensuring authenticity and preventing identity fraud, impersonation, and other illicit activities.
- **API-Based Integration:** Real estate platforms can embed LOQR|sign directly into their digital journey, offering an end-to-end digital experience.

## Results and Industry Impact

The integration of LOQR|sign into real estate workflows led to significant improvements:

- **Faster Contract Closures:** Time to sign was reduced from days to minutes.
- **100% Remote Experience:** Landlords and tenants no longer need to meet in person.
- **Reduced Administrative Overhead:** Agents and administrators spend less time coordinating paperwork.
- **Compliance with Legal Frameworks:** All contracts signed through LOQR|sign are recognised across national and international legal systems.
- **Customer Satisfaction:** Customers appreciate the fast and frictionless signing process.

Complete signing  
in under  
**3 minutes**

LOQR's  
**100%**  
digital signing solution

