

DEDICATED. DISCREET. DRIVEN.

JUST LIKE YOU.

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When you have to make a big decision in real estate, you have to deal with someone who has integrity, competence, and savvy in dealing with the unique lifestyle needs of professional athletes, celebs and elite clientele. Kofi (Director, Sports & Entertainment Division) and his team exemplify these characteristics.

#### **Dedicated.**

The lives of professional athletes and entertainers can be both exciting and demanding. We understand this and realize the need for a real estate consultant...not just an agent. Our group has experience in the entertainment industry and professional sports, so we appreciate the unique needs of individuals in these fields. We also realize that the luxury home market requires a higher level of service...a service we're dedicated to provide.

<sup>-</sup> Marcellus Wiley, NFL Veteran & ESPN Analyst



#### Discreet.

Our network of brokers, agents and vendors appreciate the often discreet needs of our clients. Many luxury home clients value their privacy, and we do too. Each of our agents is carefully selected and required to sign a confidentiality agreement ensuring the privacy of our celebrity clients. So if you or your clients are looking to make a discreet purchase or sell a home as a pocket listing, we can assist.

Our team is made up of more than just real estate agents and brokers. We have architects, interior decorators, private mortgage bankers, real estate attorneys and more to provide a full cache of services to our clients.

#### Driven.

Our agents set the bar for the sports & entertainment industry. With backgrounds ranging from film production to talent management, our experience and past success is constantly leveraged to meed our clients' unique needs.

At the end of the day, our success is your success. Our relationship with our clients is a symbiotic one, and what keeps us driven is the knowledge that by providing personalized attention, marketing & tech prowess, market expertise and total discretion...everyone wins.

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### The S/E Difference

 A successful track record working with industry gatekeepers - managers, advisors, lawyers - and an in-depth grasp of the nuances of celebrity transactions  Access to a database of luxury furnished rentals and off-market listings nationwide

 Proprietary technology to inform and enhance the client experience

- Targeted advertising to a discreet audience matched with in-person communications
- An in-house press team to liaise with client publicists and facilitate property coverage in premier real estate and lifestyle outlets
- A robust referral network and seamless service from city to city, especially important for the transitory nature of this population

## Access is everything.

We represent players, coaches and executives from all professional sports leagues as well as SAG & WGA members...so we know that high-profile real estate transactions require a deeper & broader reach than most agents can provide. Along with discretion techniques to protect our high-profile clients, Compass Sports & Entertainment unlocks access to exclusive buyer databases & nationwide off-market listings.

Value of active S/E celebrity & luxury listings \$**2.**3B



## We're your one-call concierge.

Focus on the game...we'll do the rest. Proficient in working with teams, managers, wealth advisors & agents, we serve as relocation concierges who care of every aspect of relocation, including:

- Concierge services: jets, limos, cars, events
- Moving services: car, pet, goods transportation
- Local services: doctors, chefs, schools, child care



# COMPASS

Founded in 2013, **Compass** is a technology-driven real estate platform dedicated to creating a seamless home buying, selling and renting experience. We combine the country's top agents, proprietary market insights and integrated technologies to build the future of real estate from coast to coast.

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Launched in 2016, **Compass Sports & Entertainment** has assembled a seasoned cross-section of agents who've honed their skills at globally recognized record labels, film studios and athletic institutions. With backgrounds ranging from film production to talent management, they now leverage that experience to meet their clients' unique needs.





Compass S/E agents set the bar for celebrity and luxury real estate...our relentless focus and collective experience in the sports & entertainment space simply doesn't exist anywhere else.

**Kofi Nartey, MBA** National Director, Compass Sports & Entertainment

# CONTACT US TODAY FOR A DISCREET CONVERSATION.

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