

## About the Team

### Mission

To Use Expert Market Knowledge, Modern Technology and Marketing, Negotiation and a Presence in the Area to Gain a Competitive Advantage in the Buying and Selling of Real Estate

### Vision

To Prioritize and Maximize Every Client's Real Estate Dreams and Aspirations

### Values

**Commitment** to the Highest Levels of a Full Service Real Estate Agent, Team, and Company.

**Accountability** during the Buying and Selling Process from the Very Beginning to Closing and Beyond.

**Extensive Resources** for our Clients, Past, Present and Future. We Want to Help in Every Way We Can.

**Problem-Solving** in the Process of Real Estate, Listening to the Clients' Needs and Achieving Those Goals.

**Fun-Loving** while Buying and Selling Real Estate. The Process can be Very Stressful, there is no Reason Not to have a Good Time Along the Way.

**Philanthropic** to Many Organizations. It is Very Important for Us to Give Back to the Community that Supports Us.

### Top Reasons to Work with The Abbey Collection Team

#### 1. Career Broker since 2010

Passionate about helping buyers and sellers navigate in today's ever evolving market. This means that you, the client, are working with an industry leader with years of experience and problem solving at all price points.

#### 2. Market Knowledge

We apply a deep market knowledge of Denver neighborhoods gained through our various experiences. We have grown up in Denver and surrounding neighborhoods, our children go to local schools, and we have been here to witness the evolving neighborhoods through our connections and experiences which further aids in the buying and selling process.

#### 3. Contract Negotiations

We are vastly experienced in the negotiation process and what it takes to submit a winning



bid in today's highly competitive market.

Through our network of real estate agents, we are highly trusted among our peers and will get you smoothly to the closing table in an ethical manner.

#### 4. Marketing and Media Presence

The team is sought after for media consulting and we are frequently asked for our expert opinions for the Westword, 9 News, 7 News, ABC Nightly News, American Dream TV, HGTV House Hunters Renovation, and others. The Teams' social media reaches well over 450,000 people. And Compass has a weekly audience of 7 million, with 3.8 billion impressions generated world wide.

#### 5. Comprehensive List of Vendors

We have an extensive database of service professionals that help you, our client, if anything is needed during the tenure of your home ownership.

#### 6. The Team Behind the Team

Our Support staff will help guide you through the buying and selling process, further complementing our expertise and always on call for our clients. Through transaction coordination, open houses, marketing, organization and networking your home, our team provides a truly full service VIP experience to all our clients.

#### 7. Compass Real Estate

Our marketing platform has been developed entirely in-house to sell your home faster and at a higher price point. We are ranked among the top one to five brokerages in every one of our core markets.

#### 8. Compass by the Numbers

#1 rank as the country's largest independently-owned brokerage. With \$45 billion total value of homes sold to date across all markets, Compass listings spend 19 average days fewer on the market.

## Testimonials

Charlie was exceptional. Having bought homes in the past and been frustrated with not only the realtor but the lender, this WHOLE process from start to finish was amazing! STRESS FREE. He hooked us up with a lender that was outstanding as well! We started looking at homes on a list that Charlie had compiled based off of what WE as a family were looking for. And we ultimately decided to build and he was outstanding throughout the entire process always there and helping me with the builder and contractors! He went the extra mile to help us at any time we needed it day or night. If you're looking for not only a great realtor but a good friend and person, Charlie is it!

#### Corbin Miller

It really was a pleasure to work with Dejerae, she made our transaction so easy. I am in a wheelchair so she suggested we could take care of the paper work on line in emails which was perfect for us and she explained everything we needed to do in the emails. I made a mistake once and she got it fixed right away. She knew what pricing was in the area and made sure we got the best price we could and we closed within 35 or so days. She also made that very easy and picked the closest office to our house. After we closed, I did have a question or two and she responded right away. I would recommend Dejerae to anyone looking to sell or buy a property. She made it so easy for us and we are very pleased with the entire deal with her.

#### Karen Pedigo

## Lori

Lori is creative, insightful, professional, aggressive, intelligent, responsive and relentless in her pursuit of helping her clients meet their goals. She has incredible hustle and an excellent knowledge of the market. Buyer or seller, for your personal use or as an investment, you cannot find a better broker.

Lori is extremely knowledgeable and helps every step of the way. She is always willing to work with your schedule and looks for what you want in a home. Working with her got me the house I wanted at a great price and she made the process easy and simple!

I am currently closing for the 4th time with Lori. She is the most professional, knowledgeable, high energy agent out there. Buying and selling with her is so easy. She takes care of everything. Not sure how she does it but I suspect there is a cape involved! I have been on both the seller and the buyer side with her and there is no difference in the level of service. I'm not sure how she does it, but she is a real estate force to be reckoned with.

Lori, is an expert in the Denver and surrounding areas. Always remains up to date to local information that is extremely valuable to myself as the buyer, whether that be school district, entertainment and dining options, driving distances, price per sq ft, accurately pricing of homes and comps in the area. Lori will do all that is possible to make sure that the transaction is as smooth as possible and always has her clients interest at heart.

## Compass By the Numbers

**1st**

Largest independent brokerage nationally

**250+**

Number of Compass offices

**11,000+**

Number of Compass agents nationwide

**\$1.2**

Billion raised to-date

**3rd**

Ranked brokerage in the U.S. by sales volume

**100+**

Cities nationwide

**2,200+**

Staff nationwide

**\$4.4**

Billion valuation

Compass is a licensed real estate broker and abides by Equal Housing Opportunity laws. All material presented herein is intended for informational purposes only. Information is compiled from sources deemed reliable but is subject to errors, omissions, changes in price, condition, sale, or withdrawal without notice. No statement is made as to accuracy of any description. All measurements and square footages are approximate. This is not intended to solicit property already listed. Nothing herein shall be construed as legal, accounting or other professional advice outside the realm of real estate brokerage.



ABBEY COLLECTION



## Lori Abbey

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### Providing superior service to the Denver Metro property owners.

- Over 10 years of successful real estate sales experience and hundreds of successful transactions!
- Full service licensed real estate broker, residential, investment property, new construction and land specialist.
- 30 years of sales experience including over 10 years of full time real estate experience and in depth knowledge of all phases of real estate sales, negotiations, marketing and development, plus another 20 years in sporting goods.

Lori Abbey lives her life with passion, compassion and enthusiasm, and those characteristics drive how she approaches her business. She operates at the top of her field and to provide her friends and clients top-level knowledge and

service along with a fun, professional, full-service experience on every transaction. She is a proven expert in negotiation, problem-solving, diplomacy and relationships who prides herself in protecting her clients' priorities and financial interests. Her expertise in all stages of the process, and her ability and desire to communicate this information clearly to her clients and the other agent have allowed her to successfully close hundreds of deals in Denver's fast-moving market. She believes in treating every person and every transaction with the care and respect that they deserve, she understands that buying a home is a huge decision and wants to help you smoothly through the process, and for a lifetime after you close.

Abbey Collection



## Buying

Denver and surrounding areas are beautiful, picturesque and evolving. Each neighborhood has unique characteristics which our team members understand in depth giving us the expertise to guide you through each area and provide you, the buyer, with the necessary information to maximize your decision-making process. Our team has built up an extensive resource list for buyers- from lenders, transaction coordinators, contractors and property stylists to best restaurants, hikes and adventures- all for the benefit of a smooth transaction and a nicer life before, during, and after the sale. The Abbey Collection's connections and stellar reputation allow access to many off market and coming soon opportunities that can't be accessed by the general public or many other agents. With our volume of successful transactions in this competitive market, The Abbey Collection has winning negotiation strategies allowing for an incredibly high likelihood of our offers being chosen in competitive situations.

## Investment and Development

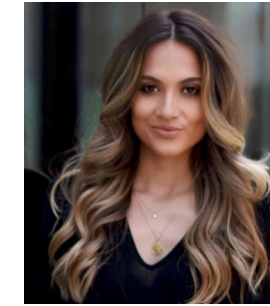
Real estate investment and development is an ideal method to diversify your financial portfolio providing investors with passive income and wealth creation through multi-family and development opportunities. The Abbey Collection has vast experience in all areas to advance their clients' investment portfolios. Through well-researched market knowledge of growing population areas, rising income and job growth locations, investors will be presented opportunities with favorable risk-adjusted returns, improved financial performance for value add properties.

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## Sellers

The Abbey Collection's goal is to get sellers the best offer for their needs both in price and terms. We achieve this by creating successful strategic individualized marketing campaigns to highlight the property, thus maximizing sales price. With our extensive network of professionals, we manage each detail from pre-marketing to the post-sale process smoothly and efficiently. Our marketing reach and network allows significant interest to be generated for your home well before the actual public listing process, which is excellent for both generating excitement for the listing date as well as often garnering offers pre-market to test the market or to keep you from having to go through the inconvenience of showings if that is your goal. We appreciate the emotional side of selling and moving to another home and will guide you seamlessly from our listing presentation, agreed sales price through market and neighborhood research and finish levels, staging, inspection and resolution, appraisal to final close and contract signature. We pride ourselves in offering a full VIP experience for all clients in every step of the transaction.



## Yesenia C.

Yesenia is a proud Denver native who grew up in the Highlands neighborhood. She has watched every neighborhood grow and evolve throughout the years and can offer some true insight about their unique history and what they have to offer.

She is experienced on both the listing and buying side of real estate and aims to identify each of her clients unique goals while working tirelessly to help achieve them. Whether you are a first time home buyer, move up buyer, experienced investor or anywhere in between, Yesenia genuinely enjoys educating her clients about the power of real estate.

While she takes her job very seriously, she likes to take a light hearted approach to life and tries to enjoy even the little things. When she is not working she's exploring the city, hanging out with her two daughters or sipping a latte at one of her many favorite coffee shops.



## Charlie T.

Charlie Thuyente is a certified Real Estate agent in both Colorado and Iowa. He majored in Business Communication and Real Estate at Arizona State University. Working at a commercial appraisal firm while obtaining his real estate license in 2014 has given Charlie experience and knowledge in his growing real estate business.

Charlie loves that he has the opportunity to help clients during a very important and personal part of their lives. He understands the emotion behind buying or selling your home and knows the financial importance of this large investment as well. Treating each client like they are family is something Charlie is very proud of. He appreciates being able to supply integrity and knowledge to each client he serves. With his midwestern work ethic and metropolitan mindset, he enjoys being there for you every step of the way!

Charlie's emphasis is on his clients first and foremost! He insures that his clients get the product and the results they desire, and finishes every business transaction confidently knowing he delivered the best experience possible!

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Abbey Collection Team

## New Builds:

The Abbey Collection is experienced with both national and local builders. The process of purchasing a newly built home presents its own challenges and The Abbey Collection is able to help in the process of meeting with the builder, reviewing their inventory, choosing layouts and finishes that are best for both your needs as well as future resale, review of contracts, design process and status updates all the way through to closing and beyond. There are many times throughout the build process during which it is important for the buyer to have an advocate for their needs and an experienced problem-solving resource, and that's a role we take seriously.

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## Dejeræ T.

Through hard work and determination, Dejeræ has established herself as a well-respected and high-performing entrepreneur in the real estate industry. Born and raised in Denver, Colorado, she has worked hard to develop a detailed knowledge of the ins and outs of this growing city.

With a passion for helping clients find their dream home, Dejeræ has dedicated herself to developing her skills and aiming to become a pillar of knowledge amongst her peers. With a natural aptitude for organization and problem-solving, she has proven a perfect fit for the high pressure and multifaceted world of property sales. Her commitment paired with new age marketing techniques provide unparalleled skill in the real estate field.

With a go-getter attitude and complete devotion to her professional ventures, Dejeræ still finds time to give back to the local community. Dedicated to philanthropy, she is involved with a number of community-based organizations including Homes for Heroes while still finding time to nurture her self-started events such as coat drives and providing tents for the homeless.

## Lace M.

Lace believes that home is where the heart is. Not only is she a Colorado native, but she's also been able to live and embrace a multitude of areas of the city. This allows her to know the culture, vibe, and architecture of all of the Denver neighborhood. She loves getting to know her clients, and applying their needs to the help them find or sell their perfect home and investment. Being born and raised in Denver, she loves helping people new to the city find the perfect spot to land, and helping natives on to their next chapter! She looks forward to helping you onto your next chapter with heart, knowledge, and passion throughout the process!

