



AVONDALE

Local Market Update | November 2021

- 12.0%

+ 5.6%

- 9.4%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

| | November | | | Year to Date | | |
|--|-----------|------------------|----------|--------------|------------------|---------|
| | 11-2020 | 11-2021 | + / - | 11-2020 | 11-2021 | + / - |
| New Listings | 11 | 13 | + 18.2% | 182 | 165 | - 9.3% |
| Closed Sales | 7 | 9 | + 28.6% | 100 | 90 | - 10.0% |
| Median Sales Price* | \$625,000 | \$505,000 | - 19.2% | \$580,000 | \$497,500 | - 14.2% |
| Percent of Original List Price Received* | 99.5% | 97.5% | - 2.0% | 99.4% | 98.9% | - 0.4% |
| Market Time | 14 | 55 | + 283.4% | 46 | 42 | - 8.7% |
| Inventory of Homes for Sale | 21 | 15 | - 28.6% | -- | -- | -- |

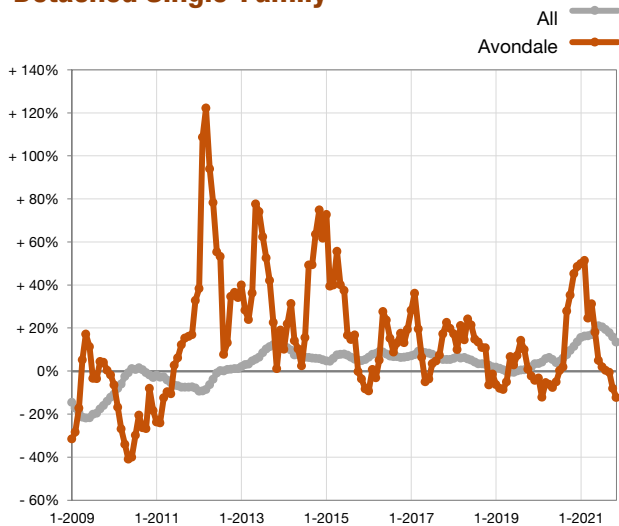
Attached Single-Family

| | November | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 11-2020 | 11-2021 | + / - | 11-2020 | 11-2021 | + / - |
| New Listings | 14 | 9 | - 35.7% | 309 | 354 | + 14.6% |
| Closed Sales | 11 | 10 | - 9.1% | 154 | 212 | + 37.7% |
| Median Sales Price* | \$368,000 | \$343,850 | - 6.6% | \$365,000 | \$399,500 | + 9.5% |
| Percent of Original List Price Received* | 96.7% | 96.8% | + 0.1% | 98.8% | 99.2% | + 0.4% |
| Market Time | 36 | 48 | + 33.3% | 45 | 38 | - 15.6% |
| Inventory of Homes for Sale | 43 | 43 | 0.0% | -- | -- | -- |

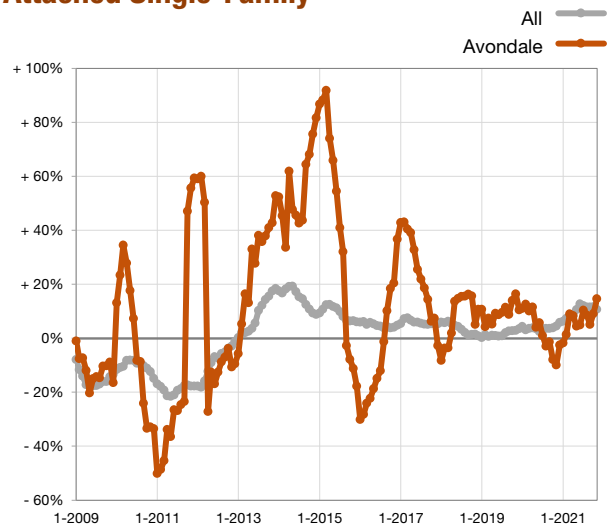
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)†

Detached Single-Family



Attached Single-Family



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.



IRVING PARK

Local Market Update | November 2021

- 15.4%

- 11.4%

- 20.5%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

| | November | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 11-2020 | 11-2021 | + / - | 11-2020 | 11-2021 | + / - |
| New Listings | 20 | 20 | 0.0% | 443 | 460 | + 3.8% |
| Closed Sales | 27 | 20 | - 25.9% | 265 | 264 | - 0.4% |
| Median Sales Price* | \$545,000 | \$504,000 | - 7.5% | \$547,900 | \$582,500 | + 6.3% |
| Percent of Original List Price Received* | 96.7% | 98.0% | + 1.3% | 96.8% | 99.4% | + 2.7% |
| Market Time | 57 | 30 | - 47.5% | 73 | 38 | - 47.9% |
| Inventory of Homes for Sale | 49 | 43 | - 12.2% | -- | -- | -- |

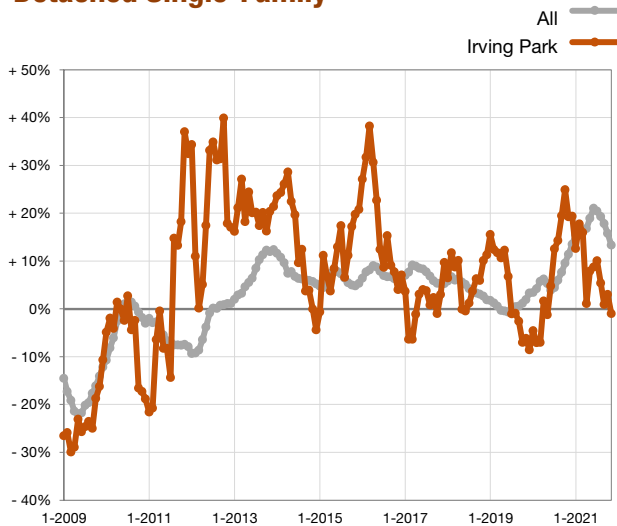
Attached Single-Family

| | November | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 11-2020 | 11-2021 | + / - | 11-2020 | 11-2021 | + / - |
| New Listings | 32 | 24 | - 25.0% | 558 | 567 | + 1.6% |
| Closed Sales | 17 | 19 | + 11.8% | 252 | 333 | + 32.1% |
| Median Sales Price* | \$260,000 | \$279,000 | + 7.3% | \$230,000 | \$232,000 | + 0.9% |
| Percent of Original List Price Received* | 97.5% | 94.1% | - 3.5% | 97.6% | 97.5% | - 0.1% |
| Market Time | 63 | 47 | - 24.5% | 50 | 49 | - 2.0% |
| Inventory of Homes for Sale | 83 | 62 | - 25.3% | -- | -- | -- |

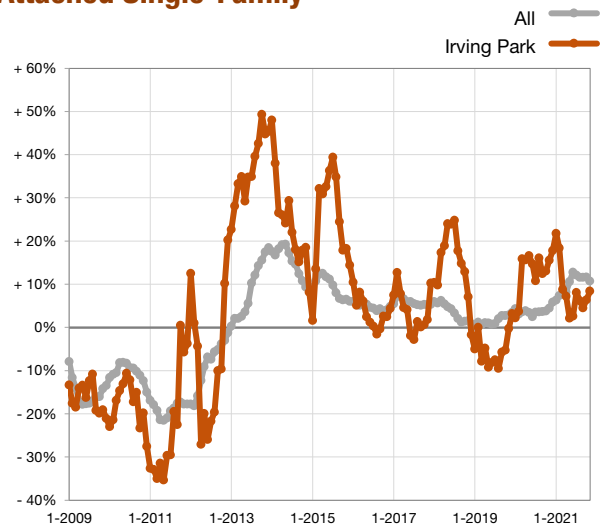
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)†

Detached Single-Family



Attached Single-Family



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.



LAKEVIEW

Local Market Update | November 2021

- 29.7%

+ 23.0%

- 40.2%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

| | November | | | Year to Date | | |
|--|-------------|--------------------|---------|--------------|--------------------|---------|
| | 11-2020 | 11-2021 | + / - | 11-2020 | 11-2021 | + / - |
| New Listings | 16 | 12 | - 25.0% | 362 | 363 | + 0.3% |
| Closed Sales | 11 | 15 | + 36.4% | 132 | 191 | + 44.7% |
| Median Sales Price* | \$1,057,000 | \$1,316,650 | + 24.6% | \$1,336,250 | \$1,375,000 | + 2.9% |
| Percent of Original List Price Received* | 93.8% | 95.3% | + 1.6% | 95.4% | 96.8% | + 1.5% |
| Market Time | 126 | 61 | - 51.9% | 146 | 65 | - 55.5% |
| Inventory of Homes for Sale | 49 | 33 | - 32.7% | -- | -- | -- |

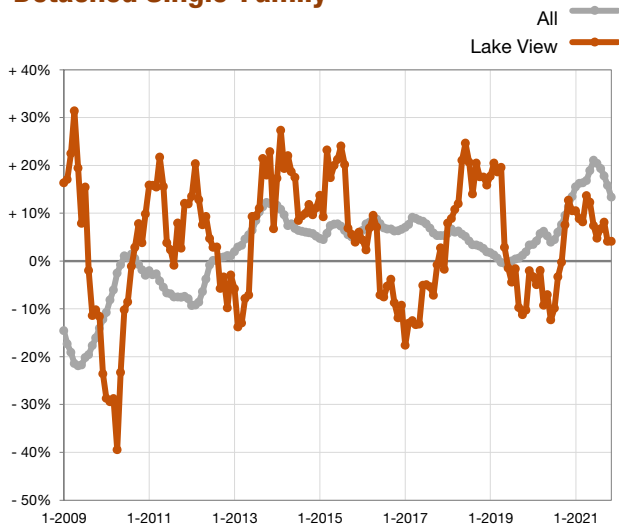
Attached Single-Family

| | November | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 11-2020 | 11-2021 | + / - | 11-2020 | 11-2021 | + / - |
| New Listings | 263 | 184 | - 30.0% | 4,382 | 4,533 | + 3.4% |
| Closed Sales | 128 | 156 | + 21.9% | 1,741 | 2,452 | + 40.8% |
| Median Sales Price* | \$378,500 | \$425,000 | + 12.3% | \$415,000 | \$398,000 | - 4.1% |
| Percent of Original List Price Received* | 96.1% | 97.1% | + 1.0% | 96.9% | 97.7% | + 0.7% |
| Market Time | 62 | 75 | + 21.0% | 72 | 67 | - 6.9% |
| Inventory of Homes for Sale | 742 | 440 | - 40.7% | -- | -- | -- |

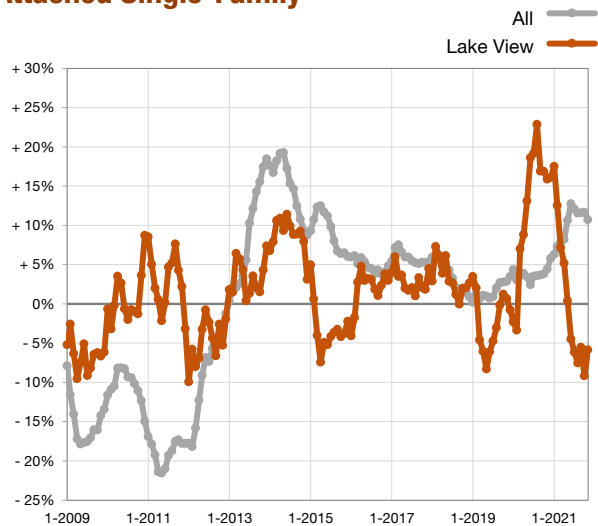
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)†

Detached Single-Family



Attached Single-Family



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.



LINCOLN PARK

Local Market Update | November 2021

- 32.9%

+ 31.5%

- 45.3%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

| | November | | | Year to Date | | |
|--|-------------|--------------------|---------|--------------|--------------------|---------|
| | 11-2020 | 11-2021 | + / - | 11-2020 | 11-2021 | + / - |
| New Listings | 38 | 20 | - 47.4% | 561 | 527 | - 6.1% |
| Closed Sales | 12 | 19 | + 58.3% | 172 | 276 | + 60.5% |
| Median Sales Price* | \$1,689,000 | \$1,675,000 | - 0.8% | \$1,572,500 | \$1,710,000 | + 8.7% |
| Percent of Original List Price Received* | 91.6% | 96.8% | + 5.7% | 94.2% | 96.0% | + 1.9% |
| Market Time | 188 | 78 | - 58.4% | 141 | 102 | - 27.7% |
| Inventory of Homes for Sale | 120 | 52 | - 56.7% | -- | -- | -- |

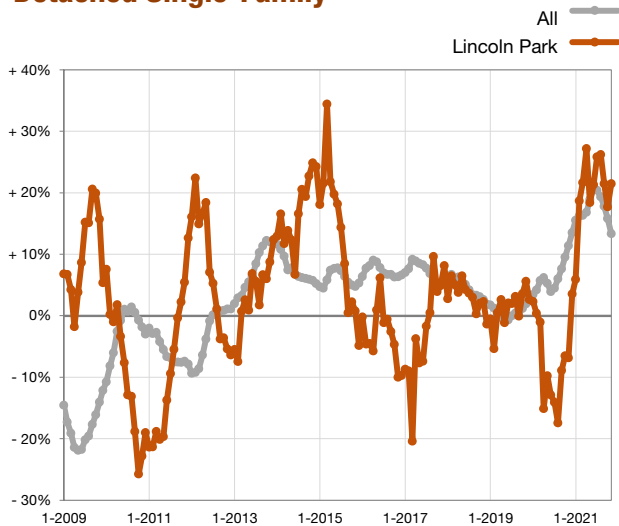
Attached Single-Family

| | November | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 11-2020 | 11-2021 | + / - | 11-2020 | 11-2021 | + / - |
| New Listings | 169 | 119 | - 29.6% | 3,101 | 3,059 | - 1.4% |
| Closed Sales | 80 | 102 | + 27.5% | 1,134 | 1,694 | + 49.4% |
| Median Sales Price* | \$518,750 | \$557,500 | + 7.5% | \$515,500 | \$513,000 | - 0.5% |
| Percent of Original List Price Received* | 95.8% | 97.2% | + 1.5% | 96.8% | 97.3% | + 0.6% |
| Market Time | 76 | 73 | - 4.2% | 81 | 74 | - 8.6% |
| Inventory of Homes for Sale | 524 | 300 | - 42.7% | -- | -- | -- |

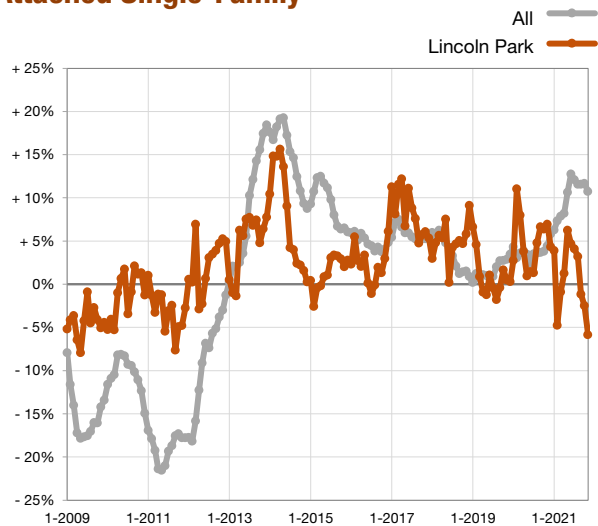
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)†

Detached Single-Family



Attached Single-Family



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LINCOLN SQUARE

Local Market Update | November 2021

- 4.7%

- 17.0%

- 22.3%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

| | November | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 11-2020 | 11-2021 | + / - | 11-2020 | 11-2021 | + / - |
| New Listings | 13 | 15 | + 15.4% | 232 | 221 | - 4.7% |
| Closed Sales | 16 | 12 | - 25.0% | 108 | 136 | + 25.9% |
| Median Sales Price* | \$921,500 | \$665,000 | - 27.8% | \$773,750 | \$835,750 | + 8.0% |
| Percent of Original List Price Received* | 96.2% | 96.0% | - 0.2% | 96.4% | 98.6% | + 2.3% |
| Market Time | 110 | 68 | - 37.9% | 88 | 49 | - 44.3% |
| Inventory of Homes for Sale | 29 | 26 | - 10.3% | -- | -- | -- |

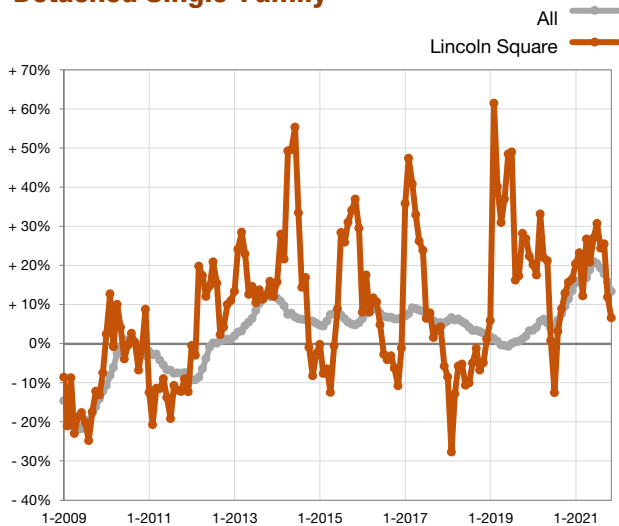
Attached Single-Family

| | November | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 11-2020 | 11-2021 | + / - | 11-2020 | 11-2021 | + / - |
| New Listings | 30 | 26 | - 13.3% | 724 | 708 | - 2.2% |
| Closed Sales | 31 | 27 | - 12.9% | 334 | 428 | + 28.1% |
| Median Sales Price* | \$380,000 | \$326,250 | - 14.1% | \$328,750 | \$306,500 | - 6.8% |
| Percent of Original List Price Received* | 96.8% | 96.1% | - 0.7% | 97.5% | 98.2% | + 0.7% |
| Market Time | 53 | 45 | - 15.7% | 57 | 51 | - 10.5% |
| Inventory of Homes for Sale | 101 | 75 | - 25.7% | -- | -- | -- |

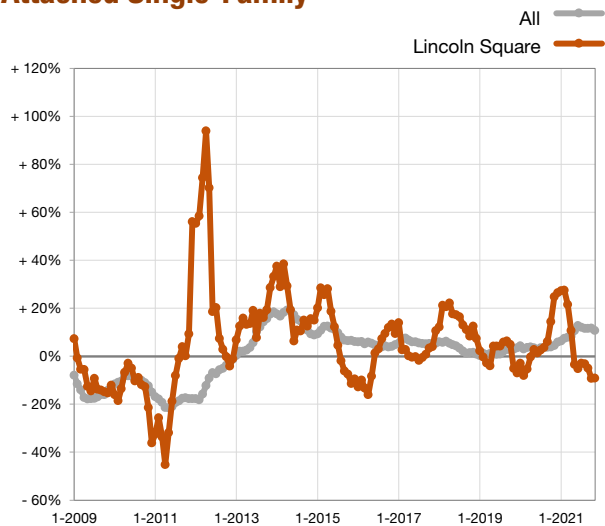
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)†

Detached Single-Family



Attached Single-Family



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.



LOGAN SQUARE

Local Market Update | November 2021

- 44.3%

+ 83.0%

- 43.9%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

| | November | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 11-2020 | 11-2021 | + / - | 11-2020 | 11-2021 | + / - |
| New Listings | 29 | 21 | - 27.6% | 449 | 487 | + 8.5% |
| Closed Sales | 21 | 26 | + 23.8% | 247 | 301 | + 21.9% |
| Median Sales Price* | \$819,900 | \$985,750 | + 20.2% | \$799,000 | \$890,000 | + 11.4% |
| Percent of Original List Price Received* | 98.4% | 98.8% | + 0.4% | 97.0% | 98.4% | + 1.5% |
| Market Time | 44 | 32 | - 27.0% | 67 | 48 | - 28.4% |
| Inventory of Homes for Sale | 55 | 34 | - 38.2% | -- | -- | -- |

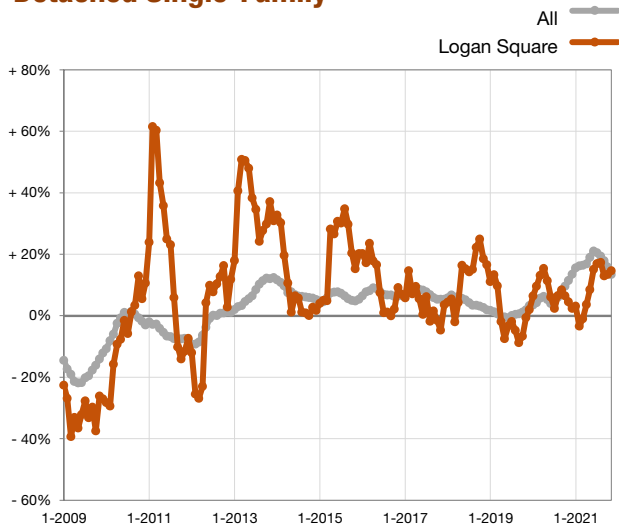
Attached Single-Family

| | November | | | Year to Date | | |
|--|-----------|------------------|----------|--------------|------------------|---------|
| | 11-2020 | 11-2021 | + / - | 11-2020 | 11-2021 | + / - |
| New Listings | 102 | 52 | - 49.0% | 1,404 | 1,345 | - 4.2% |
| Closed Sales | 32 | 71 | + 121.9% | 582 | 810 | + 39.2% |
| Median Sales Price* | \$420,000 | \$440,000 | + 4.8% | \$418,000 | \$431,250 | + 3.2% |
| Percent of Original List Price Received* | 97.3% | 99.2% | + 2.0% | 98.4% | 100.2% | + 1.8% |
| Market Time | 30 | 48 | + 60.9% | 49 | 48 | - 2.0% |
| Inventory of Homes for Sale | 189 | 103 | - 45.5% | -- | -- | -- |

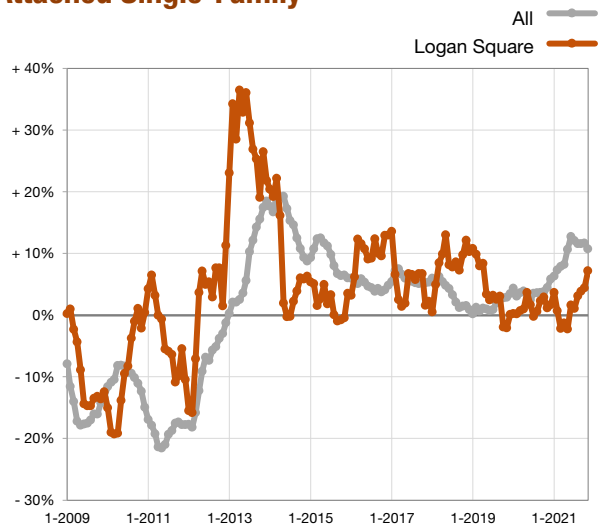
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)[†]

Detached Single-Family



Attached Single-Family



[†] Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.



LOOP

Local Market Update | November 2021

- 30.3% **+ 163.0%** **- 45.9%**

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

| | November | | | Year to Date | | |
|--|----------|---------|-------|--------------|---------|---------|
| | 11-2020 | 11-2021 | + / - | 11-2020 | 11-2021 | + / - |
| New Listings | 0 | 0 | -- | 3 | 1 | - 66.7% |
| Closed Sales | 0 | 0 | -- | 0 | 0 | -- |
| Median Sales Price* | \$0 | \$0 | -- | \$0 | \$0 | -- |
| Percent of Original List Price Received* | 0.0% | 0.0% | -- | 0.0% | 0.0% | -- |
| Market Time | 0 | 0 | -- | 0 | 0 | -- |
| Inventory of Homes for Sale | 0 | 0 | -- | -- | -- | -- |

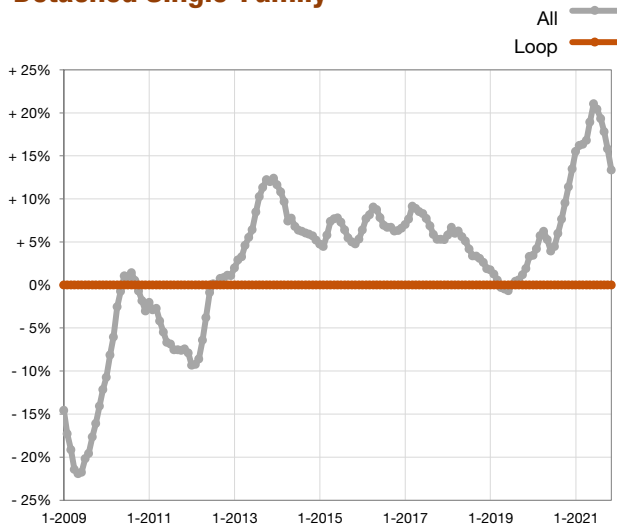
Attached Single-Family

| | November | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-----------|----------|
| | 11-2020 | 11-2021 | + / - | 11-2020 | 11-2021 | + / - |
| New Listings | 145 | 101 | - 30.3% | 2,087 | 2,091 | + 0.2% |
| Closed Sales | 27 | 71 | + 163.0% | 483 | 1,015 | + 110.1% |
| Median Sales Price* | \$339,000 | \$380,000 | + 12.1% | \$327,000 | \$385,000 | + 17.7% |
| Percent of Original List Price Received* | 95.8% | 96.1% | + 0.3% | 95.9% | 96.1% | + 0.2% |
| Market Time | 103 | 109 | + 5.6% | 106 | 127 | + 19.8% |
| Inventory of Homes for Sale | 671 | 363 | - 45.9% | -- | -- | -- |

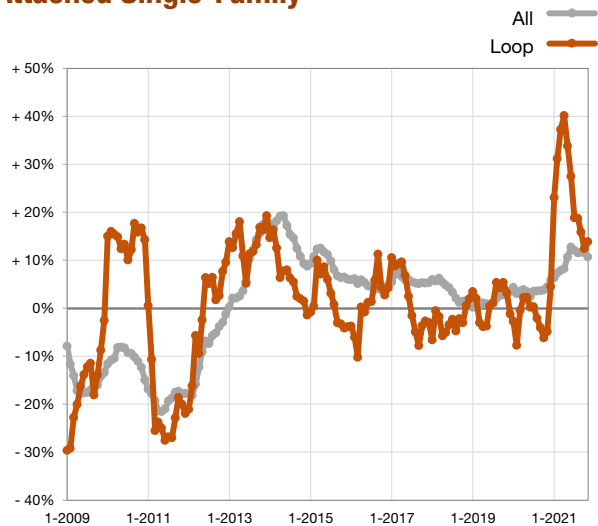
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)†

Detached Single-Family



Attached Single-Family



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NEAR NORTH

Local Market Update | November 2021

- 11.7%

+ 73.9%

- 36.4%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

| | November | | | Year to Date | | |
|--|-----------|--------------------|----------|--------------|--------------------|---------|
| | 11-2020 | 11-2021 | + / - | 11-2020 | 11-2021 | + / - |
| New Listings | 8 | 0 | - 100.0% | 168 | 133 | - 20.8% |
| Closed Sales | 3 | 3 | 0.0% | 35 | 45 | + 28.6% |
| Median Sales Price* | \$937,500 | \$2,450,000 | + 161.3% | \$1,420,000 | \$1,850,000 | + 30.3% |
| Percent of Original List Price Received* | 87.1% | 92.8% | + 6.5% | 89.6% | 90.4% | + 0.9% |
| Market Time | 127 | 151 | + 18.3% | 211 | 279 | + 32.2% |
| Inventory of Homes for Sale | 58 | 32 | - 44.8% | -- | -- | -- |

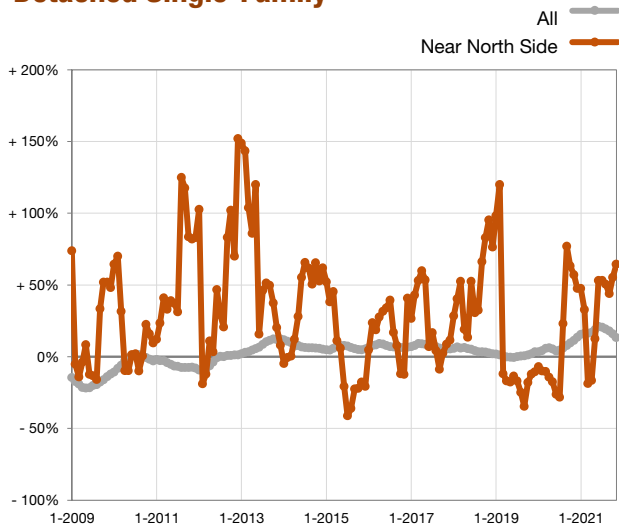
Attached Single-Family

| | November | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 11-2020 | 11-2021 | + / - | 11-2020 | 11-2021 | + / - |
| New Listings | 404 | 364 | - 9.9% | 6,911 | 7,216 | + 4.4% |
| Closed Sales | 116 | 204 | + 75.9% | 1,784 | 2,789 | + 56.3% |
| Median Sales Price* | \$430,000 | \$400,000 | - 7.0% | \$414,000 | \$410,000 | - 1.0% |
| Percent of Original List Price Received* | 95.4% | 95.0% | - 0.4% | 96.0% | 95.9% | - 0.1% |
| Market Time | 128 | 124 | - 3.5% | 124 | 137 | + 10.5% |
| Inventory of Homes for Sale | 2,052 | 1,310 | - 36.2% | -- | -- | -- |

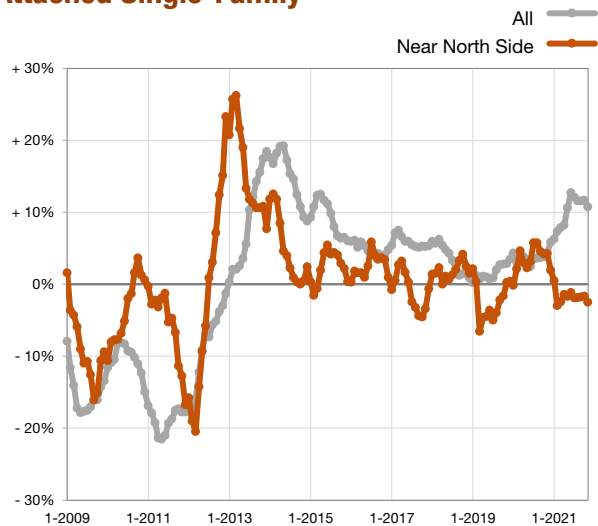
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)†

Detached Single-Family



Attached Single-Family



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.



NORTH CENTER

Local Market Update | November 2021

- 36.2%

+ 55.9%

- 69.9%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

| | November | | | Year to Date | | |
|--|-------------|--------------------|----------|--------------|--------------------|---------|
| | 11-2020 | 11-2021 | + / - | 11-2020 | 11-2021 | + / - |
| New Listings | 19 | 4 | - 78.9% | 428 | 328 | - 23.4% |
| Closed Sales | 8 | 18 | + 125.0% | 189 | 255 | + 34.9% |
| Median Sales Price* | \$1,082,500 | \$1,065,000 | - 1.6% | \$1,100,000 | \$1,150,000 | + 4.5% |
| Percent of Original List Price Received* | 97.3% | 97.2% | - 0.1% | 96.6% | 97.9% | + 1.4% |
| Market Time | 24 | 50 | + 114.7% | 99 | 60 | - 39.4% |
| Inventory of Homes for Sale | 58 | 8 | - 86.2% | -- | -- | -- |

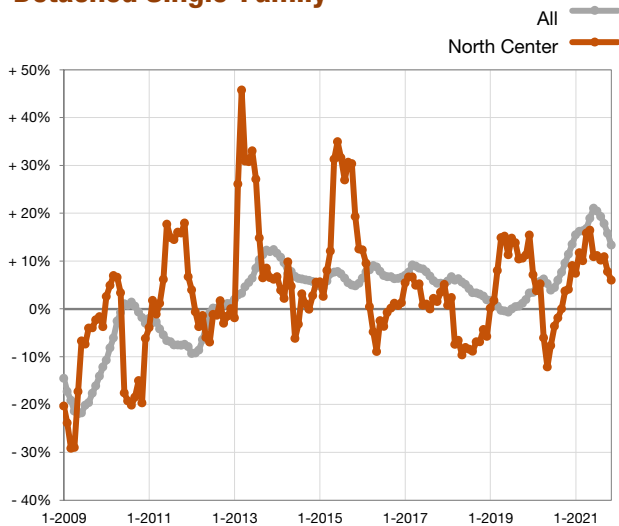
Attached Single-Family

| | November | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 11-2020 | 11-2021 | + / - | 11-2020 | 11-2021 | + / - |
| New Listings | 39 | 33 | - 15.4% | 852 | 755 | - 11.4% |
| Closed Sales | 26 | 35 | + 34.6% | 404 | 481 | + 19.1% |
| Median Sales Price* | \$411,000 | \$470,000 | + 14.4% | \$445,000 | \$460,069 | + 3.4% |
| Percent of Original List Price Received* | 97.7% | 98.2% | + 0.5% | 98.1% | 98.9% | + 0.8% |
| Market Time | 55 | 70 | + 27.2% | 55 | 50 | - 9.1% |
| Inventory of Homes for Sale | 98 | 39 | - 60.2% | -- | -- | -- |

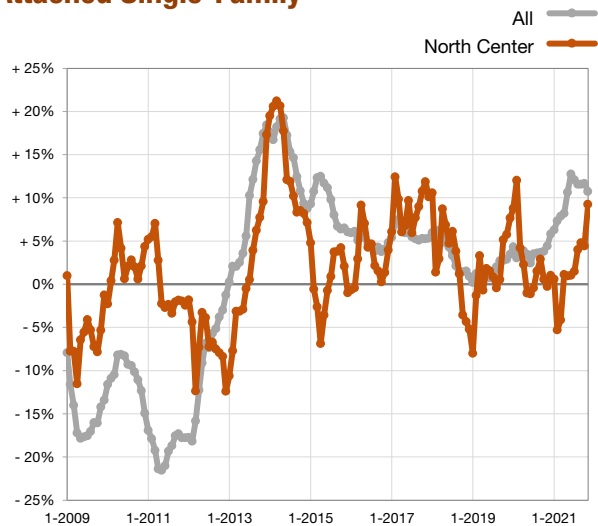
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)†

Detached Single-Family



Attached Single-Family



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SOUTH LOOP

Local Market Update | November 2021

- 28.3%

+ 48.7%

- 27.6%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

| | November | | | Year to Date | | |
|--|----------|-------------|----------|--------------|--------------------|----------|
| | 11-2020 | 11-2021 | + / - | 11-2020 | 11-2021 | + / - |
| New Listings | 1 | 1 | 0.0% | 10 | 17 | + 70.0% |
| Closed Sales | 0 | 0 | -- | 2 | 6 | + 200.0% |
| Median Sales Price* | \$0 | \$0 | -- | \$1,128,500 | \$1,301,000 | + 15.3% |
| Percent of Original List Price Received* | 0.0% | 0.0% | -- | 90.4% | 93.5% | + 3.4% |
| Market Time | 0 | 0 | -- | 74 | 140 | + 89.2% |
| Inventory of Homes for Sale | 3 | 6 | + 100.0% | -- | -- | -- |

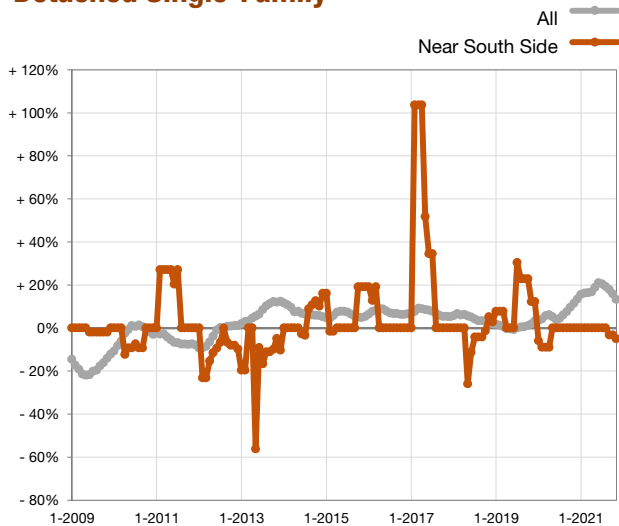
Attached Single-Family

| | November | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 11-2020 | 11-2021 | + / - | 11-2020 | 11-2021 | + / - |
| New Listings | 119 | 85 | - 28.6% | 1,583 | 1,890 | + 19.4% |
| Closed Sales | 39 | 58 | + 48.7% | 575 | 877 | + 52.5% |
| Median Sales Price* | \$410,000 | \$400,000 | - 2.4% | \$384,735 | \$390,000 | + 1.4% |
| Percent of Original List Price Received* | 98.9% | 99.7% | + 0.8% | 99.5% | 99.9% | + 0.4% |
| Market Time | 75 | 85 | + 14.0% | 88 | 95 | + 8.0% |
| Inventory of Homes for Sale | 370 | 264 | - 28.6% | -- | -- | -- |

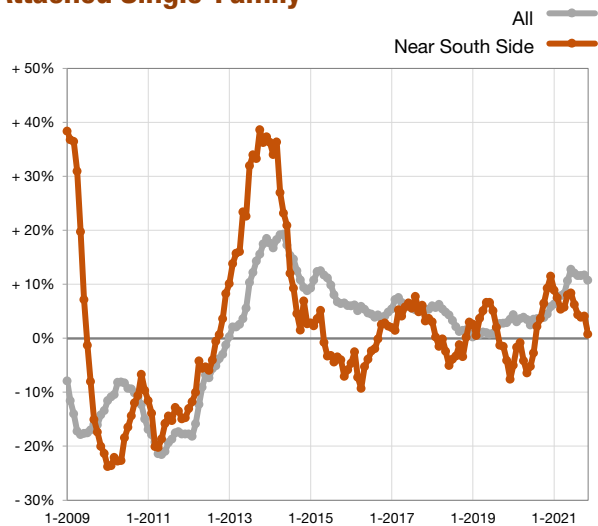
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)†

Detached Single-Family



Attached Single-Family



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.



UPTOWN

Local Market Update | November 2021

- 8.4%

+ 48.3%

- 25.6%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

| | November | | | Year to Date | | |
|--|-----------|--------------------|----------|--------------|--------------------|---------|
| | 11-2020 | 11-2021 | + / - | 11-2020 | 11-2021 | + / - |
| New Listings | 3 | 4 | + 33.3% | 86 | 75 | - 12.8% |
| Closed Sales | 2 | 6 | + 200.0% | 36 | 41 | + 13.9% |
| Median Sales Price* | \$826,000 | \$1,258,250 | + 52.3% | \$888,750 | \$1,031,000 | + 16.0% |
| Percent of Original List Price Received* | 100.4% | 93.7% | - 6.7% | 94.2% | 95.5% | + 1.3% |
| Market Time | 103 | 62 | - 40.3% | 134 | 78 | - 41.8% |
| Inventory of Homes for Sale | 16 | 11 | - 31.3% | -- | -- | -- |

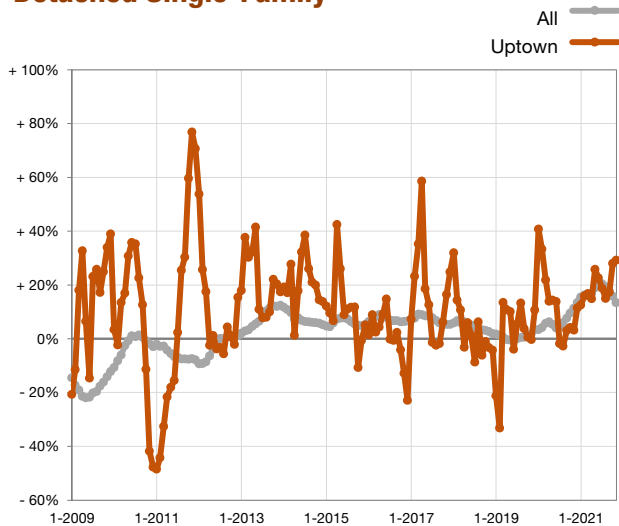
Attached Single-Family

| | November | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 11-2020 | 11-2021 | + / - | 11-2020 | 11-2021 | + / - |
| New Listings | 104 | 94 | - 9.6% | 1,478 | 1,721 | + 16.4% |
| Closed Sales | 58 | 83 | + 43.1% | 722 | 1,037 | + 43.6% |
| Median Sales Price* | \$287,500 | \$349,000 | + 21.4% | \$298,950 | \$300,000 | + 0.4% |
| Percent of Original List Price Received* | 97.2% | 96.7% | - 0.5% | 97.6% | 97.9% | + 0.4% |
| Market Time | 49 | 72 | + 48.3% | 54 | 53 | - 1.9% |
| Inventory of Homes for Sale | 254 | 190 | - 25.2% | -- | -- | -- |

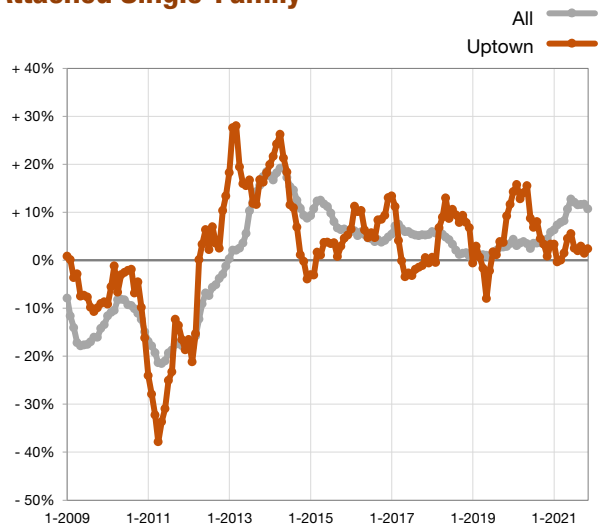
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)†

Detached Single-Family



Attached Single-Family



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WEST LOOP

Local Market Update | November 2021

- 28.9%

+ 80.0%

- 39.6%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

| | November | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|----------|
| | 11-2020 | 11-2021 | + / - | 11-2020 | 11-2021 | + / - |
| New Listings | 10 | 4 | - 60.0% | 97 | 131 | + 35.1% |
| Closed Sales | 4 | 3 | - 25.0% | 29 | 64 | + 120.7% |
| Median Sales Price* | \$587,000 | \$632,000 | + 7.7% | \$500,000 | \$618,800 | + 23.8% |
| Percent of Original List Price Received* | 96.9% | 96.4% | - 0.5% | 94.9% | 99.5% | + 4.9% |
| Market Time | 50 | 23 | - 54.4% | 70 | 71 | + 1.4% |
| Inventory of Homes for Sale | 19 | 15 | - 21.1% | -- | -- | -- |

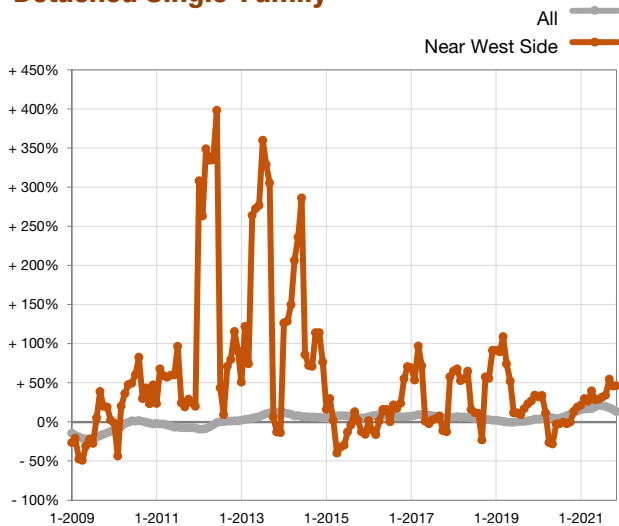
Attached Single-Family

| | November | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 11-2020 | 11-2021 | + / - | 11-2020 | 11-2021 | + / - |
| New Listings | 177 | 129 | - 27.1% | 2,829 | 3,160 | + 11.7% |
| Closed Sales | 56 | 105 | + 87.5% | 896 | 1,442 | + 60.9% |
| Median Sales Price* | \$448,000 | \$425,000 | - 5.1% | \$367,500 | \$379,950 | + 3.4% |
| Percent of Original List Price Received* | 98.7% | 98.0% | - 0.7% | 98.5% | 98.9% | + 0.4% |
| Market Time | 52 | 89 | + 72.0% | 69 | 82 | + 18.8% |
| Inventory of Homes for Sale | 560 | 335 | - 40.2% | -- | -- | -- |

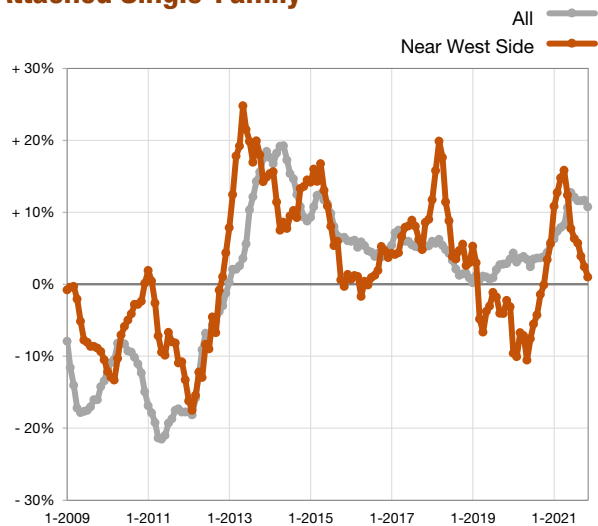
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)†

Detached Single-Family



Attached Single-Family



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WEST TOWN

Local Market Update | November 2021

- 41.4%

Change in
New Listings
All Properties

- 9.2%

Change in
Closed Sales
All Properties

- 52.5%

Change in
Inventory of Homes
All Properties

Detached Single-Family

| | November | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 11-2020 | 11-2021 | + / - | 11-2020 | 11-2021 | + / - |
| New Listings | 31 | 20 | - 35.5% | 515 | 452 | - 12.2% |
| Closed Sales | 26 | 16 | - 38.5% | 199 | 269 | + 35.2% |
| Median Sales Price* | \$916,750 | \$795,050 | - 13.3% | \$955,000 | \$981,000 | + 2.7% |
| Percent of Original List Price Received* | 95.6% | 93.8% | - 1.9% | 96.2% | 97.2% | + 1.0% |
| Market Time | 44 | 57 | + 27.5% | 85 | 67 | - 21.2% |
| Inventory of Homes for Sale | 83 | 31 | - 62.7% | -- | -- | -- |

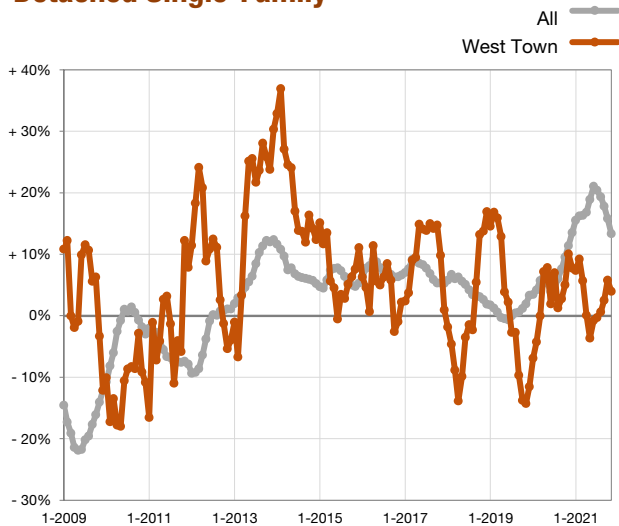
Attached Single-Family

| | November | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 11-2020 | 11-2021 | + / - | 11-2020 | 11-2021 | + / - |
| New Listings | 232 | 134 | - 42.2% | 3,446 | 3,355 | - 2.6% |
| Closed Sales | 104 | 102 | - 1.9% | 1,499 | 1,892 | + 26.2% |
| Median Sales Price* | \$475,750 | \$475,000 | - 0.2% | \$500,000 | \$500,000 | 0.0% |
| Percent of Original List Price Received* | 97.6% | 98.1% | + 0.5% | 98.1% | 98.8% | + 0.7% |
| Market Time | 49 | 66 | + 34.8% | 62 | 57 | - 8.1% |
| Inventory of Homes for Sale | 523 | 257 | - 50.9% | -- | -- | -- |

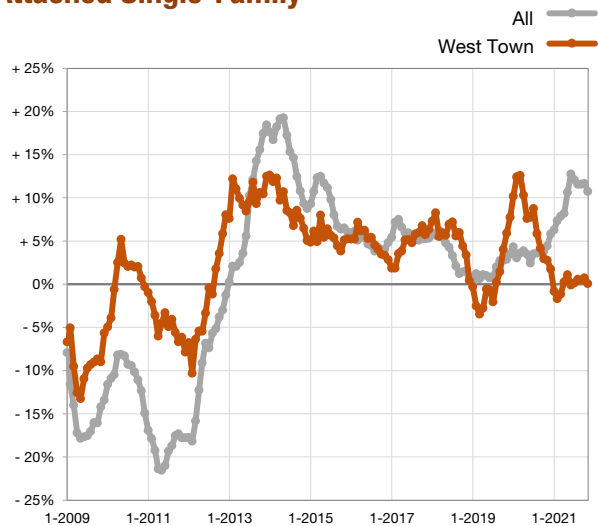
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)†

Detached Single-Family



Attached Single-Family



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