



Lenihan
Sotheby's
INTERNATIONAL REALTY

LOUISVILLE REAL ESTATE
Market Report
Q1 2022



Total Market

Homes in all price points	Q1 2021	Q1 2022	CHANGE YEAR OVER YEAR
Number of Sales	3,967	3,795	↓ 4%
Average Sales Price	\$251,330	\$278,259	↑ 10%
Average Price per Sq. Ft.	\$153	\$166	↑ 8%
Average Days on Market	28	26	↓ 7%

Homes \$400,00 and up	Q1 2021	Q1 2022	CHANGE YEAR OVER YEAR
Number of Sales	464	587	↑ 26%
Number of Listings	701	859	↑ 23%
Average Days on Market	51	41	↓ 19%



	Q1 2021	Q1 2022	CHANGE YEAR OVER YEAR
Number of Sales	194	198	↑ 2%
Average Sales Price	\$348,429	\$351,486	↓ 1%
Average Price per Sq. Ft.	\$181	\$202	↑ 11%
Average Days on Market	32	35	↑ 9%



	Q1 2021	Q1 2022	CHANGE YEAR OVER YEAR
Number of Sales	310	238	↓ 23%
Average Sales Price	\$398,674	\$453,258	↑ 13%
Average Price per Sq. Ft.	\$177	\$203	↑ 14%
Average Days on Market	28	23	↓ 17%



North Oldham County

	Q1 2021	Q1 2022	CHANGE YEAR OVER YEAR
Number of Sales	76	99	↑ 30%
Average Sales Price	\$433,087	\$523,358	↑ 20%
Average Price per Sq. Ft.	\$179	\$203	↑ 13%
Average Days on Market	46	36	↓ 21%



South Oldham County

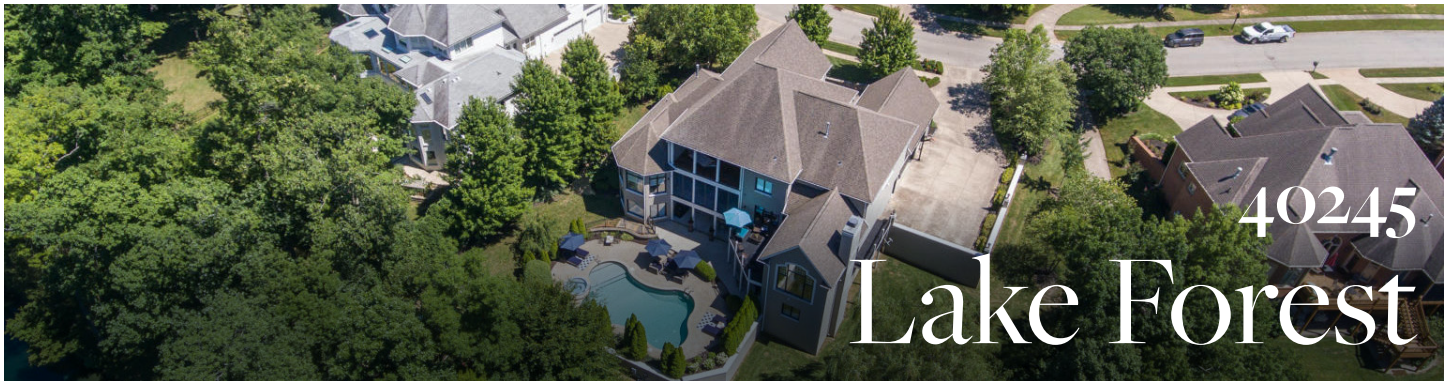
	Q1 2021	Q1 2022	CHANGE YEAR OVER YEAR
Number of Sales	103	85	↓ 17%
Average Sales Price	\$349,613	\$396,442	↑ 13%
Average Price per Sq. Ft.	\$172	\$190	↑ 10%
Average Days on Market	24	17	↓ 29%



	Q1 2021	Q1 2022	CHANGE YEAR OVER YEAR
Number of Sales	75	93	↑ 24%
Average Sales Price	\$315,187	\$321,247	↑ 2%
Average Price per Sq. Ft.	\$186	\$197	↑ 6%
Average Days on Market	29	24	↓ 17%

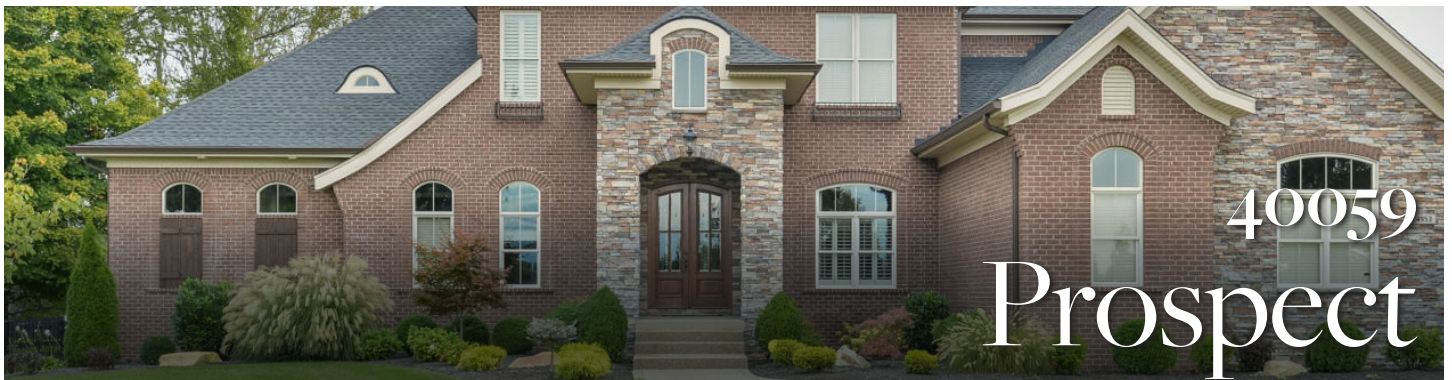


	Q1 2021	Q1 2022	CHANGE YEAR OVER YEAR
Number of Sales	108	115	↑ 6%
Average Sales Price	\$424,289	\$400,422	↓ 5%
Average Price per Sq. Ft.	\$192	\$214	↑ 11%
Average Days on Market	33	37	↑ 12%



40245
Lake Forest

	Q1 2021	Q1 2022	CHANGE YEAR OVER YEAR
Number of Sales	160	142	↓ 11%
Average Sales Price	\$398,192	\$434,523	↑ 9%
Average Price per Sq. Ft.	\$169	\$188	↑ 11%
Average Days on Market	32	14	↓ 56%



40059
Prospect

	Q1 2021	Q1 2022	CHANGE YEAR OVER YEAR
Number of Sales	95	86	↓ 9%
Average Sales Price	\$525,932	\$626,124	↑ 19%
Average Price per Sq. Ft.	\$202	\$234	↑ 15%
Average Days on Market	47	39	↓ 17%

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