



QAMAR  
GROUP



COMPASS





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## About Us



Firmly holding a spot in the top 1% in the state of Illinois, Qamar Group has made it our mission to serve clients around the clock. Our team's top notch brokers are strategically placed throughout the Chicagoland area, so we can guarantee the same level of quality for our clients no matter where life takes them. Qamar Group agents work with all types of clients; from luxury buyers looking to purchase a \$5 million lakefront estate to those seeking to sell a \$30,000 parking space in the city. The collective ability to speak 11 languages helps us connect with both local and international clients, and our certified negotiation expertise ensures that a dollar is never left on the table. Together, we aim to achieve excellence by unlocking opportunities and building lasting connections with every client. We look forward to helping you with all of your real estate needs!









# Rafay Qamar



**Team Lead  
Principal Broker**  
ABR, SFR, RENE, e-PRO, CLHMS  
rafay.qamar@compass.com  
773.516.1111

Rafay Qamar is an experienced Multi-Million dollar Realtor and founder of Qamar Group, a division of Compass. Rafay comes to Chicagoland from a family of international real estate practitioners, providing him with a dedicated understanding of the effect the global and domestic economy have on the Chicagoland market. Rafay graduated from DePaul University in Chicago with degrees in Business Administration and Finance, and holds a six sigma certification. He easily translated his personal commitment to excellence into the real estate industry after 7 years of finance and banking background, making him the 'go-to' professional.

Rafay is known for his magnetic personality, ethical practices, pocket squares and wide range of real estate knowledge, maintaining a high profile clientele that includes some of the most successful developers, business people, and celebrities. Qamar has served as the owner of two RE/MAX brokerages in the past, and is a member of the Institute for Luxury Home Marketing's Million Dollar Guild, as well as a board member of the North Shore-Barrington Association of Realtors' Young Professionals Networks.

Says Qamar, "Nothing is more exciting than the gratifying feeling I get from helping people meet their real estate needs. You can count on me to always negotiate the best deal for you and do what's in your best interest. I pride myself on being honest, trustworthy, and knowledgeable in the real estate market. I know how important it is to find your dream home or get the best offer for your property. I will make it my mission and responsibility to help you achieve those goals."

**Languages Spoken: Hindi, Punjabi, and Urdu**



# Jana Pierce

**Partner, Team Lead, Director of Operations  
Senior Real Estate Broker**  
ABR, SRS, RENE, e-PRO  
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Jana Pierce began her real estate career in commercial leasing in 2014, and soon after transitioned into the residential field. She has extensive experience working with prospective tenants and landlords and providing 5 star service in the Chicagoland area.



Jana planned and executed the 2018 and 2019 Kellogg Housing Fair for Northwestern University's incoming graduate program, connecting students with a comprehensive apartment rental service and the top rated off-market Evanston buildings. She went on to recruit and train the leasing/sales team at the Qamar Group and build out a successful administrative team that has increased total team volume 120% year after year. She earned the following certificates in the state of Illinois: accredited buyer representative, accredited seller representative and certified real estate negotiation expert. Areas of expertise include: South Loop, River North, Lincoln Park, Lake View, Ravenswood, Evanston, Skokie, Morton Grove, Niles, and Wilmette.

Jana is known for her ability to connect with clients, keep them engaged throughout the process, and overcome obstacles creatively. In her free time, she enjoys spending time with her family in Michigan and San Diego, hiking the woodsy trails around her home, exploring Chicago's restaurant scene and traveling the world!







# Emma LaCrosse

**Partner / Senior Real Estate Broker  
ABR  
emma.lacosse@compass.com  
517.930.6310**

Emma comes to Chicagoland from a family of real estate professionals and entrepreneurs in the Midwest, providing her with a unique knowledge of the industry. She graduated from Olivet Nazarene University with degrees in Business and Marketing and has integrated her personal commitment to excellence into real estate after 6 years of experience in the non-profit industry. She spent her non-profit career with Best Buddies Illinois and was recognized as Director of the Year for the international organization in 2018. Emma joined Qamar Group in the summer of 2019 and has worked with clients ranging from the northern and western suburbs to the city where she resides with her husband.

Emma is known for her passion for serving people, her energetic personality, ethical practices, passion for health and wellness and a wide range of real estate knowledge. She understands that buying, selling, renting, and leasing real estate is a treasured experience in so many people's lives and she enjoys making the process seamless and enjoyable for her clients.

When not working in the field, Emma enjoys traveling with her husband and family, running (she's completed three marathons) and staying active with organizations she's passionate about. Emma looks forward to building meaningful relationships with her clients as she works with them for all of their real estate needs.



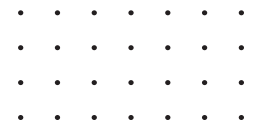
# Steve Davis

**Partner / Senior Real Estate Broker  
Relocation, ABR, SFR  
stevedavis@compass.com  
312-513-6314**

After several years as one of the top leasing agents at Chicago Apartment Finders, Steve Davis dove into residential real estate as a first time broker in 2013. He was named Rookie of the Year for his outstanding performance and has never looked back! Steve's combined 14 years experience in the industry with incremental growth year after year makes him both a great educator and leader in Chicago real estate.

Steve prides himself in recognizing a client's motivations and aspirations. Whether someone seeks to purchase a new home, an investment opportunity, sell their home, or explore the possibilities, he is there to lend a listening ear and a helping hand. His follow up is second to none and he excels in creating long lasting relationships even after the sale is done.

Outside of his career, Steve is an avid billiards player, explorer of new culinary options, and enjoys fancy cocktails, fine wines and great IPAs. His true loves are his wife Vanessa and Rescue furbabies Oban, Pink, and Cranker. You will find him at the local dog park, the doggie pool, or enjoying a nice walk/run outside in Chicago!







# Andrew Castro

Senior Real Estate Broker  
andrew.castro@compass.com  
773.319.2968

Born and raised in Chicago, Andrew Castro is a licensed professional real estate broker and a Chicago elementary school teacher. Andrew graduated from DePaul University with a degree in Education. Drawn to real estate as a way to help others achieve the "American Dream" of home ownership, Andrew treats every client's home search as if it were his own: guiding individuals and families through the daunting task of house hunting, working diligently to create an enjoyable experience by removing the mystique and by making the process transparent.

Andrew understands that a good agent listens carefully to his clients, provides up-to-date information and ultimately ensures their satisfaction. Andrew is constantly looking for innovative marketing ideas and to use advancing technology to stay ahead of the rest. He prides himself on providing unparalleled service to his clients by developing long-term relationships and exceeding expectations.

Andrew Castro specializes in selling single family homes, condominiums, luxury homes, investment properties, multi-units and new construction developments throughout the Chicagoland area.



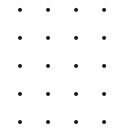
# Ashley Rashid

Senior Real Estate Broker  
ABR  
ashley.rashid@compass.com  
563.940.5683



Ashley Rashid was born and raised in the Midwest where she obtained her Bachelor's degree in Finance at the University of Iowa. Growing up in a family of entrepreneurs, Ashley gravitated toward the big city of Chicago, where she knew career opportunities were endless. After becoming a licensed real estate broker, she hit the ground running by assisting her network in finding apartments throughout the city. Ashley quickly learned the industry, and now helps her clients buy, sell, and invest in real estate. Her expertise allows for seamless guidance to her clients while also catering to their negotiating needs.

Ashley prides herself in providing the best possible experience for her clients within any real estate process. Creating true value and building meaningful relationships with each client is what motivates her to ensure success.





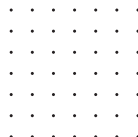


# Elizabeth "Sissy" Charles

Real Estate Broker  
RENE  
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312.550.8720

With a background in Civil Engineering and environmental assessments, Sissy's technical background compliments her passion, experience, and love for real estate. It brings her great joy helping others find their next step whether it's purchasing their first home or building towards another one. She believes it's important to not only understand and listen to the needs of her client, but also help them understand the process all along the way.

Qamar Group allows her to give her clients premium, quality service while not skimping on the technical and negotiating basics to every real estate transaction. Not only will she be with my clients throughout the entire process, but she hopes to be a lifelong resource for her client's real estate needs. It will always be Sissy's priority to serve her clients and represent their desires and Dreams.



# Jay Enriquez

Real Estate Broker  
RENE  
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224.440.3339



Jay Enriquez began his real estate career in residential leasing in 2017 as a licensed leasing agent and quickly found success in the industry. He has extensive experience working with prospective tenants, sellers, & buyers all while providing a seamless customer service in the Chicagoland area. His effortless ability to connect with individuals from all walks of life makes working with Jay an absolute pleasure and an adventure within itself. During his time as a leasing agent, Jay specialized in helping international clients relocate across seas to Illinois for their careers or university. Jay is passionate about assisting non-English speaking clients through the buying process in a manner that is transparent and accessible to all. Jay is an exemplary embodiment of Compass's mission of helping everyone find their place in the world.

As a North Shore native, Jay has a deep understanding of the Chicagoland market, its neighborhoods, and is a valuable resource to any individual or family looking to relocate. During his free time, you can find Jay at city council meetings and working alongside non-profits on sustainability legislation for the state of Illinois. He is passionate about public health, urban planning, sustainability policy making, and artificial intelligence. Jay is an advocate for public service and has intentions of running for public office in the future. If he was not working as a broker Jay would pursue a career as a climate scientist working on carbon sequestration.

**Languages Spoken: English, Spanish, & French**



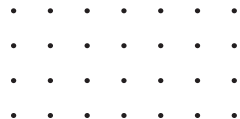


# Edward Henderson

Real Estate Broker  
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312.479.2201

If you're looking in the Chicago area and surrounding suburbs, working with an experienced professional is the only choice in real estate today.

My team is committed to offering the most comprehensive and accurate information on current market conditions, keeping our clients better informed when buying or selling. Our goal is to make sure you are equipped to make an informed decision. Using the latest technology combined with 12 years of market knowledge, my team strives to deliver the highest standards of service and representation you expect and deserve. By listening closely, I bring results to clients wherever their buying and selling goals take them.



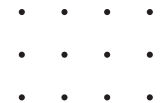
# Daniel Kanter

Real Estate Broker  
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847.363.8364

Daniel Kanter's core goal is to improve the level of contentment for his family, friends, and the people he associates with. He excels in understanding their needs and works tirelessly to ensure the satisfaction of those around him.

Daniel grew up in Skokie, Illinois and graduated from Indiana University. He has professional experience as a funeral director's associate helping communities heal, while simultaneously working as a youth advisor and informal educator for Jewish youth groups. Most recently, he managed an animal shelter where he developed and implemented educational events and expanded upon his fundraising skills. These experiences spanned several different communities including Buffalo Grove, Riverwoods, Deerfield, Northbrook, Highland Park, Wilmette, Evanston, and Skokie, and has lived in the city of Chicago since graduating from IU.

Whether you are looking to buy, sell, rent, or invest, Daniel can help you accomplish your goals with zero stress and complete success.







## Courtney Klein

**Real Estate Broker**  
 courtney.klein@compass.com  
 847.946.8551

Courtney grew up in the western Chicagoland area and has always called Chicago home. She moved to the city after college and rapidly integrated herself in the pulse that keeps the city alive. After 5 successful years in the corporate world of sales and recruiting, she was ready for a new challenge that allowed her to put her passion for Chicago's rich history to work. With a love of navigating people through life experiences, she started in real estate leasing in late 2019 and quickly realized her calling.

Starting with the Qamar Group in March of 2021 was a pivotal moment to surround herself with some of the top producers in the Chicagoland area. She is incredibly grateful to all those who she can offer her services to, whether they are first time home buyers, looking for a new home to rent, or searching for their next vacant lot. Courtney can offer fun historical facts along your tours, tell a few jokes and maybe even get in some breathing techniques to calm the nerves.

Outside of helping folks like you find their place in the world, Courtney's passion for helping others can be found in between enjoying fine wine or cooking new recipes. She is a yoga instructor, focused on targeted mobility to help increase the longevity of life. Courtney also offers her time to give back through volunteer work at places near and dear to her heart. Her passion for life can be shown through supporting each of her unique clients' real estate hopes and dreams.



## Lance Lukose

**Real Estate Broker**  
 lance.lukose@compass.com  
 708.205.6730

Prior to his real estate endeavors, Lance began his professional career in Chicago politics, working on numerous campaigns including Alderpersons and Governors. Lance attributes his success in real estate to his political experience where he was given the opportunity to understand the various Chicago neighborhoods on a personal level. In a city with so many diverse neighborhoods, meeting the residents on the ground and learning about what really matters to them has been invaluable to his work as an agent.

Lance earned his real estate broker license while studying Political Science and Economics at DePaul University and started leasing apartments throughout the city of Chicago. While he has experience in both commercial and residential projects, Lance currently focuses on the residential market in the North and West sides of the city and the Northern and Western suburbs.

Lance enjoys working for his clients- many of whom have evolved into friends over time- as well as aiding them in finding that perfect 'new-to-them' place! As a native of the Chicagoland area who has extensive knowledge of its neighborhoods, Lance enjoys educating his clients regarding the individuality of each community area and helping them pare down their diverse options.

**Languages Spoken: Malayalam**







## Amber Martin

**Real Estate Broker**  
 ambermartin@compass.com  
 847.648.1944

Amber is a real estate broker with an eye for design and a heart of an educator. As a specialist in Park Ridge real estate as well as homes throughout the northern suburbs of Chicago, she helps her clients make well-informed decisions about where to live their best life.

When Amber looks at a home, she sees all of its potential. She herself is raising a family in the neighborhood, and is happy to guide you through what is often your most important financial and emotional decision. Is the patio big enough for summer barbecues? How can I renovate this kitchen for optimal resale value? How do property taxes and market trends affect your purchase? Amber has been there before and can help you create Dream spaces to live in, invest in, or sell to the next family.

Home is a special place, needing a great agent to trust with the process. With years of teaching experience and continual research, Amber guides clients through a major decision with transparency whether it's buying a home for the first time, looking to rent, selling a home, or looking for an opportunity to invest. She knows the ins-and-outs of getting a place to be proud of, while liaising between buyer and seller for the best price. She would love to hear your real estate goals and dreams!

**Languages Spokes: Polite Cantonese**



## Danielle Meier

**Real Estate Broker**  
 danielle.meier@compass.com  
 312.888.1993

Danielle was born and raised in the Northwest suburbs of Chicago. Throughout her bachelors program at the University of Missouri, Danielle's career in real estate began assisting a local real estate investor with tasks and showings, where her passion for her real estate began. Upon returning to Chicago in 2014, Danielle joined a real estate investment firm as a property manager, where she learned rehabbing skills, how to quickly fill vacancies, and how to lead a team. She then worked as a leasing consultant for 8 years with a large scale property management company. As a result, Danielle understands the symbiotic relationship for a successful and lucrative property.

Danielle enjoys working with first time homeowners and prides herself on providing unparalleled service while guiding clients through every aspect of the process. Her compassion and understanding for others sets Danielle apart. Her savvy background in property management is an asset to any investor looking to expand their portfolio. She is both a resident and expert in the Logan Square and surrounding market.

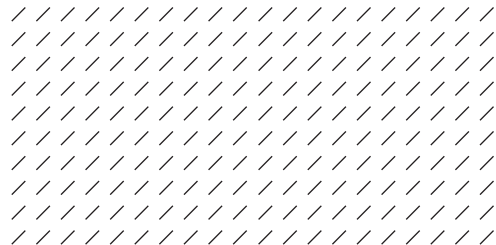
When she is not scoping out the market, she is looking for the hottest new restaurants to share with friends, exploring the neighborhood with her dog, and cooking anything in the Half Baked Harvest cookbook. She enjoys DIY crafts and decor and aspires to own a resale home store one day. Until then, she's ready to help you achieve your real estate goals!





# Torrey Osman

Real Estate Broker  
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262.902.8782



# Angelica Pacleb

Real Estate Broker  
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630.480.1717





# Kimberly Porter

**Real Estate Broker**  
kimporter@compass.com  
224.406.0207

Kimberly Porter spent nearly two decades as a legal assistant/paralegal, and she has focused several years in the fields of real estate transactions and real estate/contract litigation while obtaining her real estate broker license. Kim's extensive experience in the complex legal side of real estate provides the ability to offer unique and valuable insight, as well as fearless advocacy for her clients. Her intuitive and meticulous nature allows her to help streamline the transaction process from beginning to end. Kim enjoys spending time with her daughter, who is obtaining her Bachelor's in Business degree, and her three Maine Coon cats. Kim is a songwriter and performing musician with her band, Kim Banis & the Prince of Wails, along side her partner and best friend. Possessing the combination of a business and legal mind with a creative and passionate spirit, Kim offers nothing less than a meaningful, insightful and valuable experience.



# Jamie Rashid

**Real Estate Broker**  
jamie.rashid@gmail.com  
563.940.4346

Jamie Rashid comes from a family of entrepreneurs throughout Iowa and Illinois. Growing up, he learned the true value of customer satisfaction, and what it takes to be a successful business owner.

After graduating from the University of Iowa, Jamie moved to Chicago where he worked in logistics sales. During his time in the field, he provided top notch customer service and built meaningful relationships. In the fast-paced environment, Jamie became Rookie of the Year and was a top salesman of his team consecutively. However, he was seeking a more fulfilling position that would make a difference in the communities of Chicago.

Jamie moved on to experience a career as a Chicago Police Officer. As a Police Officer, Jamie obtained a strong passion for helping individuals in any way possible. Along the way, Jamie gained a knowledgeable understanding for the neighborhoods of Chicago and Chicagoland area, leading to his career in real estate. Jamie prides himself on adding true value to his clients by going above and beyond for each individual. Whether buying, selling, investing, or leasing, Jamie will be honored to provide you with the most seamless and pleasant real estate interaction he can offer.





## Noah Robinson

**Real Estate Broker**  
noah.robinson@compass.com  
312.437.5773

Noah has over 29 years of experience in the financial services industry, and is known for his wealth of knowledge that helps people to maximize their property values. Whether working with buyers, sellers or investors, He provides the key insights needed to find the best values for their money. He has the heart of a teacher, and is known for patiently answering his clients questions about how to identify a home, how to increase the value of a home, and how to sell a home for the best possible return.

Noah was born and raised in the South Side of Chicago. He believes that home ownership can be a powerful tool for helping families build wealth and attain financial security, and he is committed to sharing his knowledge and experience to help people understand how home ownership can be achieved for them. He graduated from the University of Pennsylvania with a degree in Economics. He also has a Masters in Business Administration from the Kellogg Graduate School of Management at Northwestern University.

When not working with his real estate clients, he enjoys spending time with his wife and two children. He is a Dave Ramsey Endorsed Local Provider (ELP) for Real Estate in the Chicagoland area. He also serves as a lead teacher for the Dave Ramsey Financial Peace University curriculum, and is an avid fan of the Chicago Bulls basketball team.



## Jake Sanford

**Real Estate Broker**  
jake.sanfoRd@compass.com  
810.569.4130

Jake is your personal guide to residential real estate in Chicagoland and beyond. He grew up in a family of entrepreneurs. His father is a custom home builder in Michigan, which has given Jake an expansive knowledge of construction. Jake's mother has owned a salon for nearly a quarter of a century and taught Jake all about the art of hospitality. Perhaps this is why Jake launched his first successful business in 3rd grade and was featured on the front page of his regional newspaper, the Flint Journal.

The current real estate market in Chicago and the surrounding areas is getting more complex every day. Things can change dramatically from neighborhood to neighborhood. Jake has a unique attention to detail that is critical for a market like Chicago assuring you get the best price on your purchase or sale.

When it is time to negotiate, it is imperative to have a cool head and natural charisma. Jake is experienced with high-stakes negotiations and loves building a consensus among opposing parties. He will ensure you know your needs are heard and will make you feel as though you are his only client.

While not at the closing table you will often find Jake enjoying his time spent biking, working out, or walking his two dogs, Jaxson and Jaymeson in his neighborhood of Roscoe Village. He loves to entertain, and is never happier than when he has family, friends or clients over to share a meal. When a client of Jakes ends up at his dinner table he knows the deal was more than just a transaction because a relationship was truly built.





## Jessica Stetz

**Real Estate Broker**  
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 773.633.8584

Jessica was born and raised in the Northwest suburbs of Chicago and made her move downtown in 2015. Living in different neighborhoods over the years she has grown to know the 'ins and outs' of real estate and truly found her passion for the city streets.

Jessica has over 10 years of customer service experience and knew that she wanted to chart a path helping and serving others. She has an effective combination of Minnesota charm (where her father's family lives) and Chicago hospitality (where she was born and raised).

Jessica attributes her success to her passion for selling homes and to the genuine care she provides. Getting to know her clients, hearing their needs, and being of assistance every step of the way is what drives her. Jessica understands how challenging the home buying and selling process can be; her extensive market knowledge and unmatched devotion to clients is what separates her from other agents. Her business is based almost exclusively on positive referrals and she takes pride in the respect of her clients by working tirelessly on their behalf and offering them candid advice while simultaneously navigating a seamless transaction! Whether your journey takes you to the downtown area or out west to a quiet suburb, she is always there to help you find "Home".



## Aleks Videnovic

**Real Estate Broker**  
[aleks.videnovic@compass.com](mailto:aleks.videnovic@compass.com)  
 773.909.6656

Aleks Videnovic lives and breathes Chicago real estate and has been in the industry for over 25 years. A Chicago native, Aleks knows the City and its neighborhoods inside and out, and is one of the most experienced Luxury Real Estate Brokers in the City. He will be there for you every step of the way whether you're purchasing a home, selling a home, or leasing a Luxury Apartment/Condo.

Aleks has unparalleled knowledge of the entire process when it comes to purchasing, selling or leasing a home. With over a decade of mortgage experience combined with spending his career in Chicago residential real estate, you'll immediately feel at ease upon meeting him and throughout the process.

Aleks is a true Chicagoan and loves helping people, serving as a one-stop shop with a seamless and well developed process. Aleks loves what he does and it shows! He knows the feeling of great excitement from moving into your new place or leaving an old one for sunnier horizons.





# Kay Yasin

Real Estate Broker  
kay.yasin@compass.com  
773.209.7408

Always passionate about lifestyle and real estate, Kay has been able to incorporate her passion for design, beauty and helping others into her career as a broker. Her Middle Eastern and Hispanic background has taught her the importance of work ethic, authentic hospitality, kindness and helping others.

Kay attended Marquette University where she received a BBA in Information Technology with a psychology minor. Business and maintaining positive client relationships have always come naturally to Kay and real estate is the perfect fit for her to better serve in both.

With over 15 years of Chicago city living, an extensive amount of knowledge on all the neighborhoods, a robust network and joining one of Chicago's top producing teams, Qamar Group, Kay is able to utilize her excellent negotiating skills and passion for excellence to deliver the best options for her clients in a prompt manner.

**Languages Spoken: Spanish, Arabic**



# Will Walker

Real Estate Broker  
will.walker@compass.com  
630.544.7502

Will grew up in Bolingbrook, Illinois where prior to working in real estate, he is most known for his accolades playing basketball. Will competed on the collegiate level for DePaul University before playing abroad in numerous European and Middle East countries. After his playing career, Will went on to start his basketball training company, Stay Ready Sports. SRS currently works with youth athletes preparing them for success on their sports journey.

Will joined Dream Town Realty and The Lewis Group in 2019. He specializes in all facets of the Real Estate business, whether it be navigating the way for first time buyers, helping a seller prep their property for sale, or providing help in the luxury market, he knows and has experienced it all.





# Jack Allan

**Transaction Coordinator**  
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248.420.2546



Jack was born and raised in Southeast Michigan. He graduated from the University of Michigan in Ann Arbor with a degree in Women's and Gender Studies in 2020 shortly before moving to Chicago. His aspiration is to incorporate feminist leadership principles from his formal education into his professional work, such as participative decision making, an emphasis on cooperation over competition, individual empowerment, as well as holistic inclusion and transparency.

From supporting seasoned agents to acting as a resource for brokers newly embarking on their real estate journey, Jack is an energetic and approachable asset whose enthusiasm is attained through being a team player. Jack is excited to apply his diligence and insight to the growth of Qamar Group and their mission of serving clients with care and professionalism.

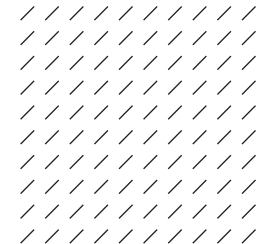
In his free time Jack enjoys biking along Lake Shore Drive, attending Drag Shows in the Northalsted neighborhood, attempting new recipes from TikTok, and visiting the Chicago Public Library.



# Inah Hernandez

**Transaction Coordinator**  
inah.hernandez@compass.com  
773.672.3737

Inah was born and raised in the Philippines. She is our first ever Filipino Virtual Assistant who works off-shore. She has a Bachelor of Science in Electrical Engineering degree in Mapúa University - the top engineering school in the Philippines. Inah is an Administrative Assistant with 3 years of experience working alongside different executive real estate teams. She specializes in administrative technology and knows the transaction process inside and out. Inah is a powerful force on the back end and uses her positive attitude and tireless energy to encourage others to work hard and succeed. Inah is inspired daily by her family and dogs. In her free time, Inah likes to cook, clean the house, do karaoke and go grocery shopping.









# Notable Stats

## Stats

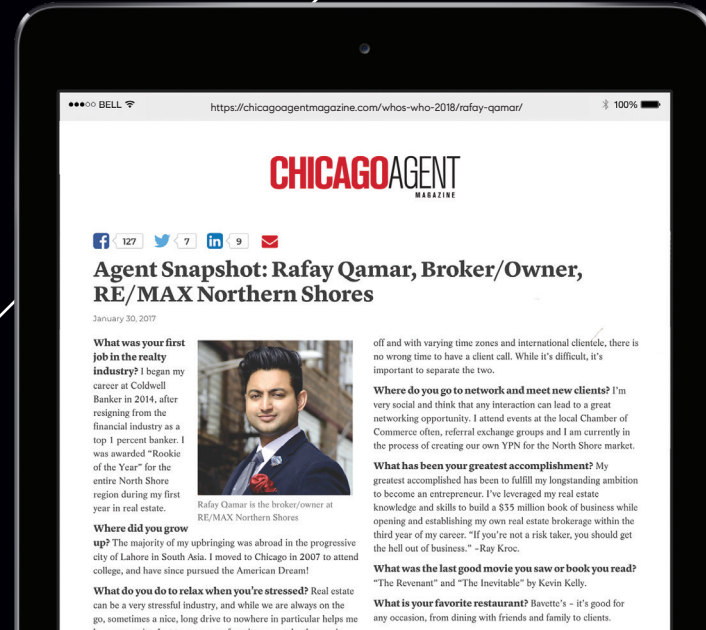
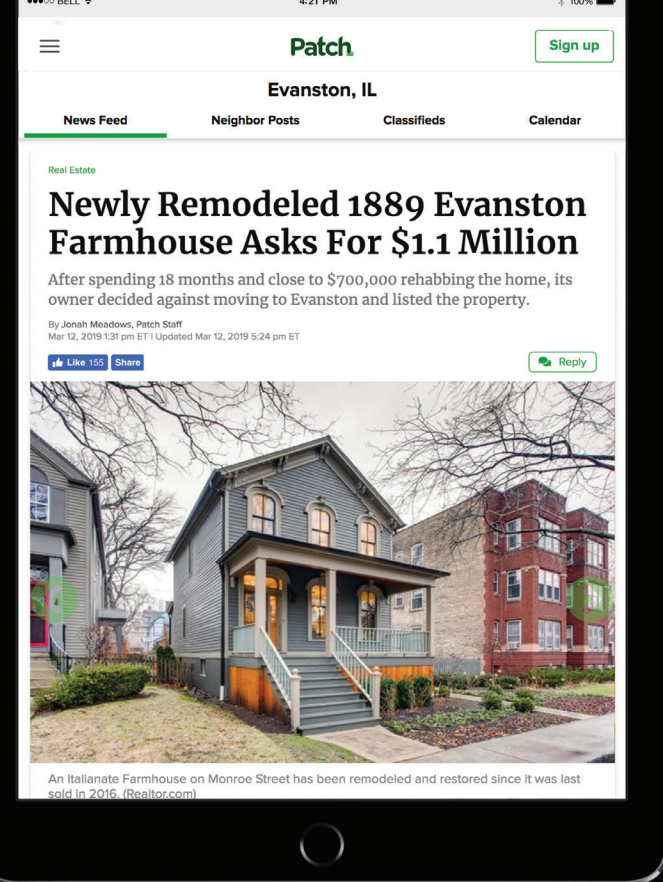
- Ranked Top 1% Team in Illinois
- Collective years in real estate 40+
- Total sales to date \$250+ Million
- Total transactions to date 1,000+
- 5-Star Zillow reviews 500+
- MRED Chicagoland Ranking Top 20

## Volume

- 2021 \$100+ Million Closed
- 2020 Closed \$58 Million
- 2019 Closed \$35 Million
- We've helped over 1,200+ individuals and families find their place in the world!

## Notable Mentions

- Top Team Award for CAR 2020
- Top 10 Units Sold by NSBAR 2020
- Top 10 Teams by Volume NSBAR 2020
- Chicago Agent Magazine Who's Who 2021, 2020, 2019, 2018, 2017
- Agent Snapshot, Chicago Agent Magazine 2021, 2020, 2017
- Featured in Top Agent Magazine 2021
- Chicago Agent Magazine Best Dressed 2020
- Record Breaking Sale at 809 Monroe St, Evanston Patch Newspaper 2019
- Record Breaking Sale at 1211 S Prairie Ave 2021  
→ Highest sale price in the building in record time (9 days)





## Certifications

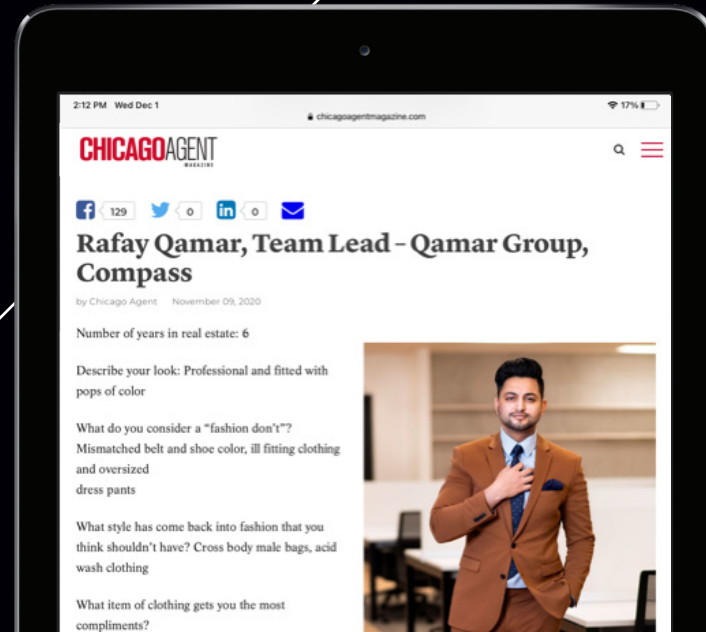
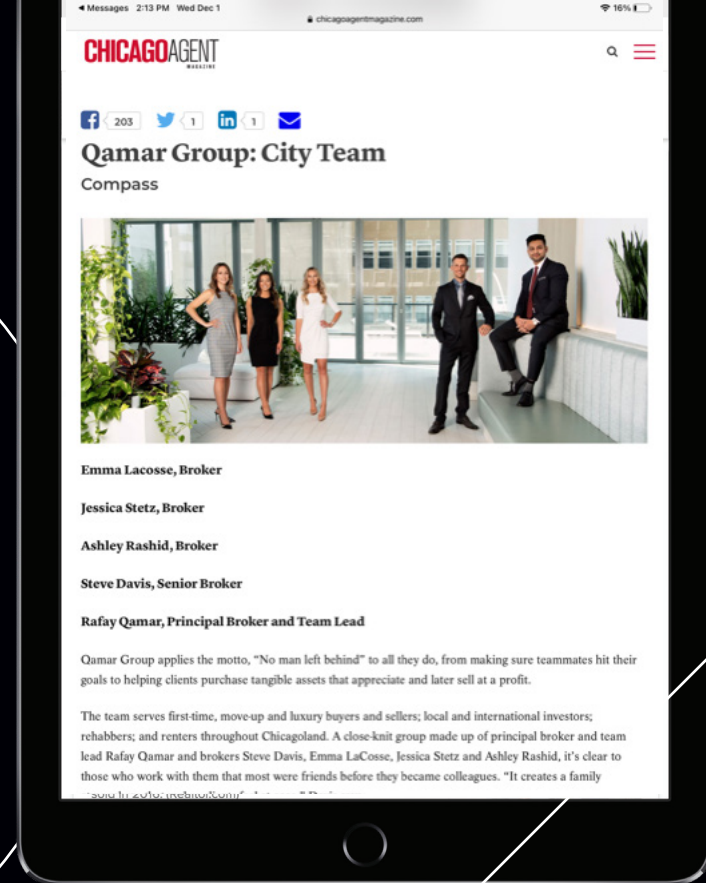
- Accredited Buyer's Representative
- Real Estate Negotiation Expert
- Certified Luxury Home Marketing Specialist
- Short Sale and Foreclosure Resource
- Certified Negotiation Expert
- Seller Representative Specialist (SRS)
- Pricing Strategy Advisor (PSA)
- e-PRO



## Qamar Group Cares

Qamar Group is the preferred residential real estate partner of Best Buddies IL, with 15% of all referred commissions donated back to the organization. Best Buddies is the world's largest organization dedicated to ending the social, physical and economic isolation of the 200 million people with intellectual and developmental disabilities (IDD).

Their programs empower people with IDD by helping them form meaningful friendships with their peers, secure successful jobs, live independently, improve public speaking, self-advocacy and communication skills, and feel valued by society. Learn more at [www.bestbuddies.org](http://www.bestbuddies.org).







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## Client Testimonials

Thoughtful, detailed, patient, knowledgeable, passionate are just a handful of words that describe Emma and her skills as an agent. We first approached Emma with interest in finding a new rental, but when we decided (on a bit of a whim) that we may be interested in buying, she quickly pivoted our search, took the time to walk us through the process in great detail, and answered all of our first time home buyer questions. We saw quite a lot of properties, because I am very particular, but Emma was gracious throughout the whole process. Every step of the home buying journey was clear and well explained, so we never felt confused or in the dark. When we finally found the one Emma made great suggestions for Ways to strengthen the offer that I never would have thought of on my own, which ultimately got us our Dream condo. I will be recommending Emma to anyone in my Circle who plans to rent or buy!

– *Jared J*

Great communicator, professional and always on time. Helped us purchase and sell our first property and now purchase our first home. Very knowledgeable in real estate and knows the market well.

– *Ildas D.*

Jana was the listing agent at a showing of a property that I found on-line. She agreed to sign-on and help me with my search. She researched and presented me with several viable option, and I was able to find a perfect property for my needs. Jana responded immediately to all communications, followed through with all promises, and was genuinely interested in addressing my needs. I would recommend her enthusiastically, with no reservations.

– *Kenneth P.*

I was very nervous to move to a big city like Chicago, but Jay made the process smooth, easy, and surprisingly fun. His energy is so great and absolutely contagious - it's impossible to feel anxious in his presence. He gave us great options and even let us come to the office to take a deeper look. He dedicated hours to helping us and I'm so grateful. He is honest about his knowledge of neighborhoods, streets, and layouts, which made him reliable. I felt like I could ask him anything and get a detailed answer. I strongly recommend his services to anyone and will definitely be calling him the next time I need to move.

– *Anna D*

Moe was there for me anytime I needed her. Whether it was snowing in rush hour or sunny on a Saturday morning. She was there for us. We were looking for the perfect home to buy in the most difficult market. Between our searches and hers whenever we saw a home we liked, she got us in right aWay to view it. She stayed with me. We toured several homes and she was always upfront with me. She helped us get into a great home for a great price. I would highly recommend her to anyone that is looking for a new home. She is the only realtor I would ever use. Her expertise and willingness to help made a great relationship and I still continue to keep in contact with her. And will recommend her to anyone I come across looking to purchase.

– *Lynn M.*







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Rafay and his team are simply amazing. The entire process from beginning to end went as smooth as possible. Prior to agreeing to have Rafay list my house, he took the time to explain every detail and answer all my questions. Only when I was comfortable did we move forward. Rafay listed my house and within a few days we have multiple offers. Rafay and his team helped me navigate through the process and helped me pick the best deal for me and my family. Just because my house was under contract doesn't mean Rafay went off into the sunset and I never heard from him again. Rafay kept following up with me every step of the way and ensured the inspection, appraisals, final walk-through, and closing all went well. He was always a phone call away and his team was very responsive. If you go with Rafay you don't just get an amazing realtor but you get his entire team that is willing to do everything to help. Highly recommend him if you are looking to list and get your property sold fast.

– *Aqib S*

I wouldn't have been able to go through the overwhelming home search without our realtor Amber. She was always so kind, punctual, and informative throughout the process. She found our dream home within our budget that checked off all of our boxes. Couldn't recommend using Amber at Qamar Group enough!

– *Angela M.*

"Elizabeth "Sissy" Charles was a dream to work with. You will not be disappointed! This was our first time buying a home and we didn't know much about the process at all. We felt safe and secure knowing Sissy was with us every step of the way. She helped us find and negotiate a deal for our current home, despite having multiple buyers in competition for the home we wanted. Obviously, we understand, you win some you lose some when it comes to house shopping, but Sissy definitely put us into the best position for success and we walked away with a win. Thanks, Sissy!

– *Chad P.*

Steve Davis was a neighbor and friend before he became my agent on the purchase of a new home, and the sale of my previous one. In all capacities, Steve has been responsive, gregarious, and professional... and because he was also a neighbor, he knew the value of the community just as well as I did, which made the art and science of the financials easy. Not only did Steve expertly navigate through a complicated purchase transaction, he also sold my home in one week, at asking price—which was also the highest grossing sale in my community to-date. A key aspect of working with Steve is that he has an endless supply of vendor partners and contacts who came through immediately on time sensitive repairs, but who have also been a trusted resource as I plan renovations on my new home. Being able to tap into this network has saved me thousands of dollars, countless headaches, and has made designing my new home a much more enjoyable process. Steve, thank you for being one of those agents who truly loves real estate and helping people purchase houses to turn into homes. Your expertise was invaluable and I look forward to working with you again in the future.

– *Kari E.*

Jake is the BEST. I could not have asked for a better experience. Jake was so supportive throughout the entire process. He answered every question I had, offered incredible insight and made the experience sincerely SO enjoyable. Jake was professional yet personable and truly made a naturally stressful life event into an exciting and smooth transition. Anyone would be lucky to work with such a kind, knowledgeable and amazing person like Jake. I can only hope to work with him for every move I have in the future. I HIGHLY recommend Jake to anyone looking to find their next place to live.

– *Rachel S.*

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Jeremy was extremely professional, timely, and knowledgeable. He helped us find our Dream house and he always went the extra mile. We saw around 40 homes during our home search and he worked around our schedules. Which made the house-hunting process a breeze. Also, he made sure our closing went easily and he always had an answer to any of our questions. All in all, we couldn't have asked for a better real estate agent.

—Mike B.

We couldn't have asked for more from Daniel in working with him throughout the home buying process. As first-time home buyers, he truly made us feel like his top priority - no matter the question or request we threw at him along the Way. He's a genuine soul who puts his clients and their needs first, big or small. Daniel cannot come more highly recommended. For such a huge and personal milestone, we are so happy Daniel was right there with us along the Way. Thank you a million times for making the journey fun, DK!

—Zoe L.

Ashley was an amazing realtor! She helped my boyfriend and I find the perfect condo in Streeterville. She is extremely kind, patient, respectful and helpful. She is super knowledgeable about neighborhoods and buildings in Chicago and always gave us great insight. She scheduled a handful of tours for us and was very communicative and accessible throughout the entire process, which made our experience easy and seamless. She even went above & beyond with giving me great advice on how to sublet my previous apartment, which was so appreciated! We couldn't be happier in our new home. We highly recommend Ashley to help you find your Dream home. Thanks again, Ash!

—Danielle R.

Jessica is AMAZING! She is very approachable, smart and attentive. She made my first time home buying experience unforgettable. She truly cares for her clients and will go above and beyond to ensure that her clients are happy with every decision they make. She is very genuine and generous with her time. I am thankful for the great support Jessica gave me throughout my home buying process. Thank you so much Jessica! Your team is very lucky to have you!

—Joanna A.



I recently bought my first condo through Eric, and I didn't know much about real estate going into it. Eric was always available to explain things to me and offer me good advice along the Way. Having him on my side made the whole process smooth and stress free because I knew he had my best interests in mind. He and his team are extremely knowledgeable, and were able to get me a great deal on my new place. Would definitely recommend him to anyone looking to buy or sell property.

— Dan V.

Kay Yasin is the kind of realtor everybody wants: knowledgeable about the market, attentive to your specific needs, professional and a pleasure to know. She helped me find my Dream home by doing the leg work for me so we didn't waste any time. I'd definitely work with her again and have already recommended her to friends.

— Dawn M.

**WE SELL  
EVERY-  
WHERE**



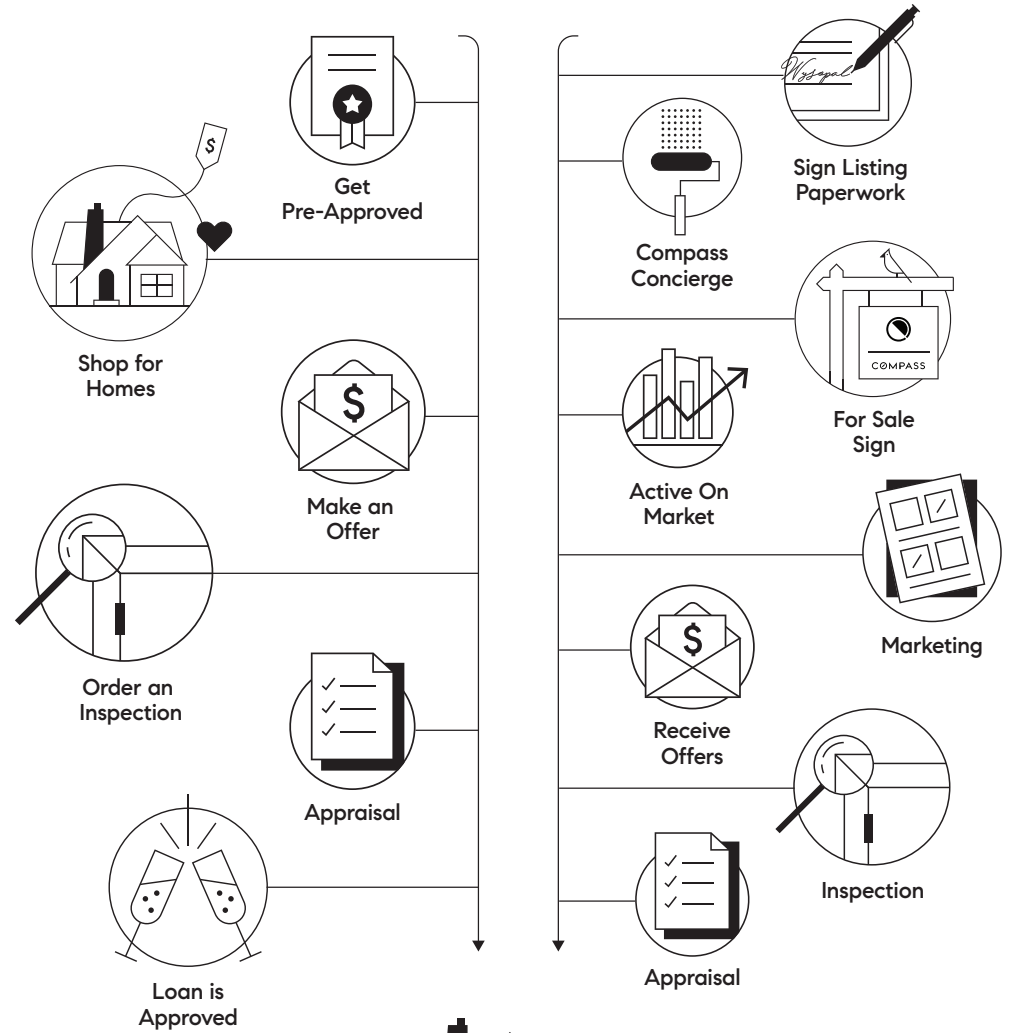




Buying a home?

Start here.  
Call Qamar Group  
to consult with your  
designated agent.

Selling a home?



**Congrats!**  
It's Closing Day



# Your Guide to Buying a Home



## 1 Choose an Agent

Connect with a Compass real estate agent who will share relevant market information, walk you through the entire process, develop a solid strategy/timeline and leave you feeling confident to take the next step towards purchasing.

## 2 Choose a Lender & Get Pre-Approved

Before beginning your search, your first step is to get pre-approved for a mortgage loan (unless you will be paying in cash for the full price of your home). Your Compass agent will connect you with a trusted loan officer. Based on your income and credit history, the loan officer will help determine the price range for your search.

## 3 Explore

Attend showings and open houses. Now is the time to consider your ideal home's location and amenities, and start to see those homes. What features do you need and want in an ideal property? Work with your Compass agent to narrow down your specifications prior to touring.

## 4 Write An Offer

When you find "the one", ask your agent to help you submit an offer to purchase. If your offer is lower than the list price, the seller will likely return with a "counter offer" price, which you can choose to accept, reject, or counter. Your Compass agent will provide advice on pricing throughout. The goal is to reach an agreement with the seller on price and terms.

## 5 Sign the Contract and Disclosures

Congratulations, you're now "under contract"! Once your offer is accepted, the sellers will sign off, and we now have a fully executed contract. Your agent will loop in your attorney and lender so that everyone is on the same page.

Consistent and timely communication between all parties involved is key to ensure the seamless and successful purchase of your home.

## 6 Attorney Review

You'll have five business days to review the negotiated contract and other applicable documents with your attorney, and conduct a home inspection. It is best to work with an attorney who specializes in Illinois real estate law. Your attorney's job is to protect your interests and approve the contract. Your Compass agent will be happy to connect you with an experienced real estate attorney.

## 7 Home Inspection

Yourself and your agent will meet with an inspector to go through the home with a fine-tooth comb. You will then use the inspection report to make additional contract requests if applicable. You can reasonably ask the seller to repair items or ask for credit. This report will provide peace of mind so you are fully aware of all aspects of the home before purchasing.

## 8 Appraisal

A qualified, third party appraiser creates a report based on a visual inspection, using recent sales of similar properties, current market trends, and aspects of the home (e.g., amenities, floor plan, square footage) to determine the property's appraisal value. The appraisal value must be greater than or equal to the contract price to move forward. If the property under appraises, speak with your agent and attorney to determine next steps and negotiate the contract price.

## 9 Financing

As soon as you're under contract, start the loan application process with your loan officer. Be sure to provide your loan officer with the financial documents they require in a timely manner. This ensures your purchase stays on track for your desired closing date. Once all conditions have been cleared by your loan officer and underwriting, you'll receive a "clear to close"!

## 10 Final Walkthrough & Closing

It is best to conduct a final walkthrough 24-48 hours before closing. The purpose of a final walkthrough is to ensure that your soon to be home is in good condition prior to closing. Additionally, if the sellers have agreed to repair items, this is the time to ensure that repairs have been made and are up to standard. The final step before you receive the keys to your new home is to attend closing at the title company or speak with your attorney about signing documents ahead of time to close.

# Your Guide to Selling a Home



## 1 Agent Consultation

Speak with your real estate agent who will help evaluate comparable homes, analyze market trends, determine a competitive price for your home, and discuss the marketing strategy.

## 2 Sign Paperwork

Sign three documents: Private Listing Network Agreement, Listing Agreement and Property Disclosures. Fill out the optional "feature sheet" including ages of mechanicals, appliances and update features.

## 3 Prepare

Launch property on the private network, schedule professional photoshoot, install yard sign, complete feature sheet, enroll in Compass Concierge (if applicable). Establish a showing schedule and set expectations for the process with your agent.

## 4 Launch

When photos return, launch the property on the MLS to be syndicated to 800+ sites.

## 5 Market

Your agent will create brochures and direct mail postcards, advertise digitally, host open houses and share the property with their network.

## 6 Update

Your agent will provide weekly seller updates that include private showing feedback, open house feedback, online traction and market updates.

## 7 Negotiate

Your agent will negotiate the best deal, without leaving a dollar on the table!

## 8 Offer Accepted

Sign the mutually agreed upon contract - your home is now "under contract". The buyer delivers the earnest money and conducts an inspection. Attorneys review the contract and make amendments as needed. The buyer works on clearing contingencies (i.e. loan, home sale).

## 9 Appraisal & Survey

Once the bank has received and reviewed the buyers documents, they will contact a 3rd party to hire an appraiser. The appraiser will evaluate the property based on recently sold comparables and like features. Co-ops will be compared to other co-ops, not condos; houses to houses; two-families to two-families. They will be looking for the most similarities between them. Simultaneously, if you are in a co-op, the buyer's broker will be aiding them in compiling all of their supporting documentation for the board. The appraisal must come back at or above the value of the contract price to move forward. If the property appraises lower than the contract price, your agent and attorney will assist in negotiations.

## 10 Final Walkthrough & Closing

Ahead of closing, the buyer will schedule an appointment to tour the property with their agent to ensure it is in the same condition as when they signed the contract. This typically occurs 1-2 days before closing or the day of closing. Any items that you agreed to fix during attorney review must be completed before this appointment and all seller items must be removed from the home unless there is a post-close agreement in place. Your attorney will schedule the closing and advise if you need to sign beforehand or at the closing table.





# A Nationwide Network

Since our launch in 2012, we've been simplifying the real estate process one community at a time. Today, we have more than 300 offices extending from coast to coast.

22K+

Number of Compass agents nationwide

62+

Number of Compass markets

300+

Number of Compass offices

\$152B+

Gross Transaction Value in 2020

\*Gross Transaction Value is the sum of all closing sale prices for homes transacted by agents on the Compass platform. We include the value of a single transaction twice when our agents serve both the home buyer and home seller in the transaction. This metric excludes rental transactions.

# Guiding you home from coast to coast.



With more than 22,000 agents serving vibrant communities across the U.S. Compass is now the country's largest independent real estate brokerage. On-the-ground teams support our agents, serving each location with precision and nuance.





BALANCE SPEED ACCURACY STAMINA FLEXIBILITY ENDURANCE



# Recent Sales

100+ Million Sold in 2021

1211 S Prairie Ave 2301	\$1,558,000
1211 S Prairie Ave 701	\$1,250,000
180 E Pearson St 5406	\$1,052,500
776 Greenleaf Ave	\$825,000
3249 N Clifton Ave 3	\$695,000
2555 Canterbury Dr	\$686,000
8038 Niles Ave	\$670,000
3228 N Kenmore Ave 3	\$660,000
9432 Le Claire Ave	\$651,000
14240 W Braemore Close	\$648,000
1513 Blackthron Dr	\$644,000
8704 Hamlin Ave	\$600,000
2255 W Monroe St	\$600,000
3228 N Kenmore Ave 1	\$599,000
2637 N Hamlin Ave	\$585,000
20 S Fairview Ave 2N	\$582,500
682 W Mary Ct	\$575,000
839 Interlaken Ln	\$570,000
1116 W Hubbard St 4W	\$570,000
882 Timber Hill Rd	\$555,500
2821 W Lunt Ave	\$555,000
7401 W Winnemac Ave	\$552,750
26362 W Roberts Ln	\$550,000
5612 S Newland Ave	\$537,450
1314 Westchester Rd	\$505,000
2805 N Wolcott Ave F	\$490,000
1202 Knollwood Rd	\$475,000
91 Copperwood Dr	\$472,000



409 Caren Dr	\$470,000	329 S Washtenaw Ave	\$390,000
2031 N President St	\$467,500	323 N Cornell Ave	\$387,000
2805 N Wolcott Ave E	\$465,000	716 1st Ave	\$380,000
9128 Lawler Ave	\$464,000	2816 N Mcvicker Ave	\$374,900
3927 N Greenview Ave 1S	\$460,000	701 S Wells St 2201	\$372,000
4419 N Hermitage Ave A	\$450,000	5114 Golf Rd	\$370,000
8005 W Leland Ave	\$447,000	2337 N McVicker Ave	\$360,000
2342 W Bloomingdale Ave 402	\$445,000	1610 W Fullerton Ave 211	\$355,000
534 Peterson Ct	\$445,000	9404 Marmora Ave	\$355,000
1546 N Orleans St 704	\$443,000	3030 N Lowell Ave	\$352,000
2807 N Wolcott Ave D	\$440,000	5137 Dobson St	\$350,000
1670 N Claremont Ave 308	\$428,000	6719 N Lawndale Ave	\$347,000
8613 W 123rd St	\$427,500	1256 W Carmen Ave 2N	\$345,000
4633 Elm Terrace	\$425,000	6148 Washington Ct	\$345,000
4020 N Damen Ave 306	\$412,100	324 Flora Ave	\$345,000
1113 E Linden Ln	\$405,000	5708 Oakton St	\$345,000
3855 N Oconto Ave	\$400,000	5344 Lunt Ave	\$345,000
6147 N Melvina Ave	\$400,000	5457 Greenwood St	\$340,000
6910 N Ottawa Ave	\$399,900	6954 W Foster Ave	\$340,000

\*Export from the MLS for Qamar Group closed transactions, cross property (all), between 1/1/20-11/17/21 in order from highest to lowest price.

# Recent Sales

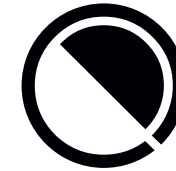
6030 W Henderson St	\$338,000	• • • • •
6859 W Foster Ave	\$337,500	• • • • •
9327 Latrobe Ave	\$335,000	• • • • •
659 W Division St C	\$335,000	
6235 S Mcvicker Ave	\$333,000	
7811 Keystone Ave	\$331,000	
2222 W Diversey Pkwy 201	\$330,000	
5558 S Monitor Ave	\$329,500	
4065 N Kenmore Ave 2N	\$323,000	
7722 Lowell Ave	\$322,500	
1830 Ridge Ave 1	\$321,000	
5007 Lee St	\$315,000	
8342 KeyStone Ave	\$315,000	
1114 Georgetown Way	\$315,000	
8542 N Olcott Ave	\$312,500	
5339 Lincoln Ave	\$312,000	
5143 S Nottingham Ave	\$310,000	
444 W Fullerton Pkwy 804	\$308,000	
902 Greenwood St 2	\$307,000	
4142 N Kenmore Ave 2	\$300,000	
545 N Dearborn St 1603	\$297,000	
6042 W 55th St	\$295,000	
847 Beechwood Rd	\$289,500	
7451 Kenton Ave	\$289,500	
8302 Bennett Ave	\$286,500	
328 Redwing Dr 328	\$286,000	
8136 Kolmar Ave	\$285,000	

2168 N McVicker Ave	\$285,000	2417 Sunset Ln	\$219,550
11221 S Spaulding Ave	\$280,000	4757 W Howard St 402B	\$219,000
1503 S State St 704	\$277,515	5989 N Northwest HWY 101	\$215,000
2357 County Farm Ln F215	\$276,500	1134 W Granville Ave 801	\$215,000
727 Lisa Rd	\$274,000	6301 N Sheridan Rd 18E	\$210,000
728 W Jackson Blvd 617	\$272,000	8037 Kenton Ave 1S	\$195,000
96 Cherbourg Ct	\$271,000	7201 N Lincoln Ave 405	\$187,000
1943 Potomac Ct	\$270,000	104 Parkchester Rd	\$181,500
5120 S Natchez Ave	\$268,000	3930 N Pine Grove Ave 304	\$180,000
440 N McClurg Ct 916	\$265,000	7201 N Lincoln Ave 402	\$177,000
446 Arboretum Dr	\$265,000	116 Deborah Ln	\$169,000
1001 W 15TH St 325	\$262,000	4816 N Avers Ave 2E	\$165,000
10612 S Kolin Ave	\$260,000	13200 W Heiden Cir 2201	\$156,000
715 Ridge Rd 4CN	\$247,000	1012 Timber Trail Dr	\$150,000
1610 S Halsted St 408	\$245,000	4334 N Clarendon Ave 203	\$144,500
317 Nottingham Ave	\$235,000	2100 Valencia Dr 112B	\$138,000
260 E Chestnut St 2307	\$232,500	1132 E Randville Dr 2F	\$132,000
291 W Berkley Ln	\$227,000	1332 W Estes Ave 2N	\$122,000
522 Sherwood Dr	\$225,100	1224 W Jarvis Ave 3N	\$110,000
9046 Niles Center Rd A	\$225,100	7830 W North Ave 403	\$109,900
12666 S London Ln 44411	\$225,000	444 N Harding Ave	\$68,000
1814 Oakton St	\$225,000	3408 W Congress Pkwy 1	\$50,000
3506 S State St 201	\$225,000	940 N Karlov Ave	\$22,000
638 Sheridan SQ 1	\$220,000	930 N Lawndale Ave	\$20,000

\*Export from the MLS for Qamar Group closed transactions, cross property (all), between 1/1/20-11/17/21 in order from highest to lowest price.








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