COMPASS

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January 2023

Bergen Market Insights

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JANUARY 2023

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Allendale

JANUARY 2023

UNDER CONTRACT

9 Total Properties



\$825K Median Price

350%

Increase From Jan 2022 68% Increase From Jan 2022

57% Increase From Jan 2022 Properties

4

Total

UNITS SOLD

Decrease From Jan 2022 Jan 2022

12%

\$754K

Average

Price

19% Increase From Jan 2022

\$695K

Median

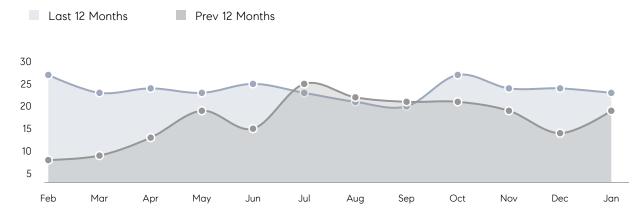
Price

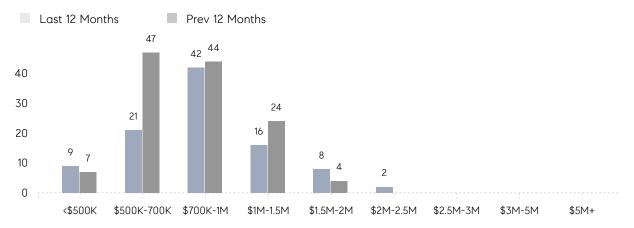
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	20	24	-17%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$754,875	\$673,500	12.1%
	# OF CONTRACTS	9	2	350.0%
	NEW LISTINGS	8	7	14%
Houses	AVERAGE DOM	10	24	-58%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$787,167	\$702,750	12%
	# OF CONTRACTS	8	1	700%
	NEW LISTINGS	8	5	60%
Condo/Co-op/TH	AVERAGE DOM	51	26	96%
	% OF ASKING PRICE	97%	97%	
	AVERAGE SOLD PRICE	\$658,000	\$615,000	7%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	0	2	0%

Allendale

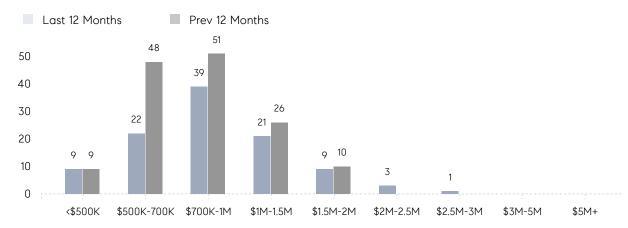
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Alpine

JANUARY 2023

UNDER CONTRACT

1 Total Properties



\$2.0M Median Price

26%

-75%

Decrease From Jan 2022

-2% Decrease From Jan 2022

Increase From Jan 2022 -60%

Properties

UNITS SOLD

2

Total

Decrease From Decrease Jan 2022 Jan 2022

-69% -15% Decrease From Decrease

\$2.5M

Average Price

> Decrease From Jan 2022

\$2.5M

Median

Price

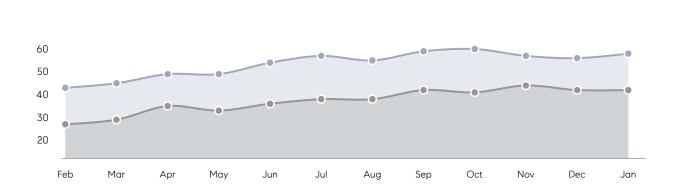
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	52	278	-81%
	% OF ASKING PRICE	81%	95%	
	AVERAGE SOLD PRICE	\$2,556,250	\$8,179,400	-68.7%
	# OF CONTRACTS	1	4	-75.0%
	NEW LISTINGS	5	6	-17%
Houses	AVERAGE DOM	52	278	-81%
	% OF ASKING PRICE	81%	95%	
	AVERAGE SOLD PRICE	\$2,556,250	\$8,179,400	-69%
	# OF CONTRACTS	1	4	-75%
	NEW LISTINGS	5	6	-17%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Alpine

JANUARY 2023

Monthly Inventory

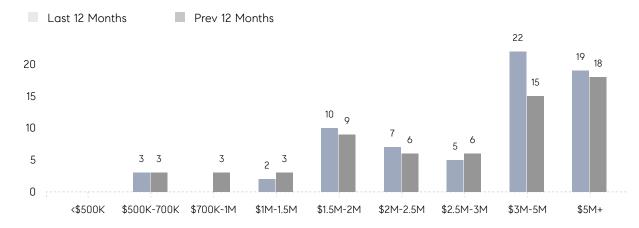
Last 12 Months



Prev 12 Months



Contracts By Price Range



Bergenfield

JANUARY 2023

UNDER CONTRACT

6 Total Properties \$475K Average Price

\$481K Median Price

-57% Decrease From

Jan 2022

-10% om Decrease From Jan 2022

5% Increase From Jan 2022 -19% Decrease Fr

Properties

13

Total

UNITS SOLD

Decrease From Decrease Jan 2022 Jan 2022

-17% -10% Decrease From Decrease

\$490K \$475K

Average

Price

Median

Price

Decrease From Jan 2022

Property Statistics

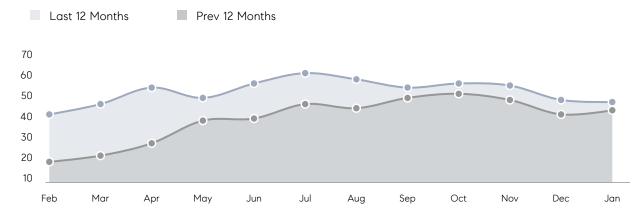
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	56	40	40%
	% OF ASKING PRICE	96%	101%	
	AVERAGE SOLD PRICE	\$490,846	\$594,682	-17.5%
	# OF CONTRACTS	6	14	-57.1%
	NEW LISTINGS	3	16	-81%
Houses	AVERAGE DOM	56	40	40%
	% OF ASKING PRICE	96%	101%	
	AVERAGE SOLD PRICE	\$490,846	\$594,682	-17%
	# OF CONTRACTS	6	14	-57%
	NEW LISTINGS	3	15	-80%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	1	0%

Compass New Jersey Monthly Market Insights

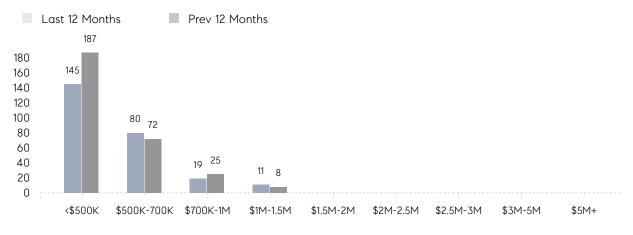
Bergenfield

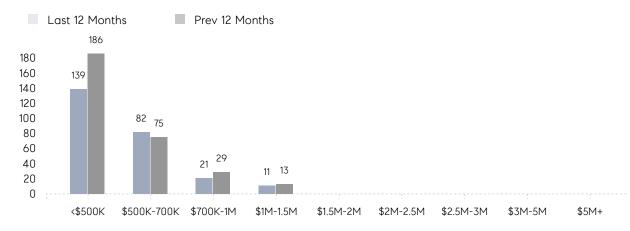
JANUARY 2023

Monthly Inventory



Contracts By Price Range





Bogota

JANUARY 2023

UNDER CONTRACT

6 Total \$442K \$444K Average

Price

-13%

Jan 2022

Median Price

50%

Properties

Increase From Jan 2022

-17% Decrease From Jan 2022

Decrease From

-78%

Properties

2

Total

UNITS SOLD

Change From Decrease From Jan 2022 Jan 2022

Decrease From Jan 2022

Median

-2%

Price

\$470K \$470K

Average

Price

0%

Property Statistics

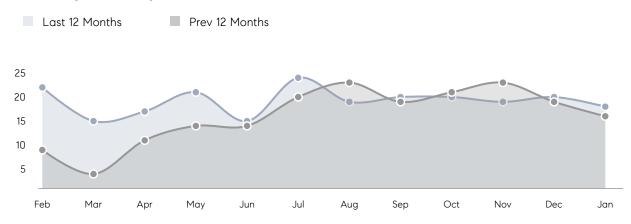
Jan 2023 Jan 2022 % Change Overall AVERAGE DOM 27 65 -58% % OF ASKING PRICE 103% 100% AVERAGE SOLD PRICE \$470,000 \$470,972 -0.2% **# OF CONTRACTS** 6 4 50.0% NEW LISTINGS 4 1 300% Houses AVERAGE DOM 27 65 -58% % OF ASKING PRICE 103% 100% AVERAGE SOLD PRICE \$470,000 \$470,972 0% 6 **# OF CONTRACTS** 4 50% NEW LISTINGS 4 1 300% Condo/Co-op/TH AVERAGE DOM _ _ % OF ASKING PRICE _ AVERAGE SOLD PRICE _ -**# OF CONTRACTS** 0 0 0% NEW LISTINGS 0 0 0%

09

Bogota

JANUARY 2023

Monthly Inventory





Contracts By Price Range



Carlstadt

JANUARY 2023

UNDER CONTRACT

UNITS SOLD

1	\$769K	\$769K	O	–	—
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-50%	37%	37%	0%	–	–
Decrease From		Increase From	Change From	Change From	Change From
Jan 2022	Jan 2022	Jan 2022	Jan 2022	Jan 2022	Jan 2022

Property Statistics

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	-	30	-
	% OF ASKING PRICE	-	102%	
	AVERAGE SOLD PRICE	-	\$447,750	-
	# OF CONTRACTS	1	2	-50.0%
	NEW LISTINGS	0	4	0%
Houses	AVERAGE DOM	-	30	-
	% OF ASKING PRICE	-	102%	
	AVERAGE SOLD PRICE	-	\$447,750	-
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	0	4	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

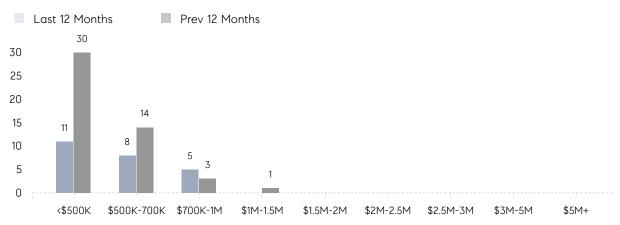
11

Carlstadt

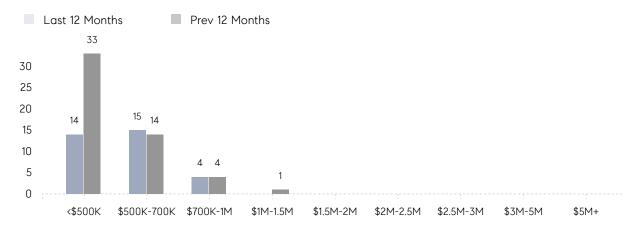
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Cliffside Park

JANUARY 2023

UNDER CONTRACT

15 Total



\$448K Median Price

-46%

Properties

Decrease From Decrease From Jan 2022

-2% -10% Jan 2022

Decrease From Jan 2022

Properties -45%

17

Total

UNITS SOLD

Decrease From Jan 2022 Jan 2022

6%

\$647K

Average

Price

20% Increase From

Increase From Jan 2022

\$600K

Median

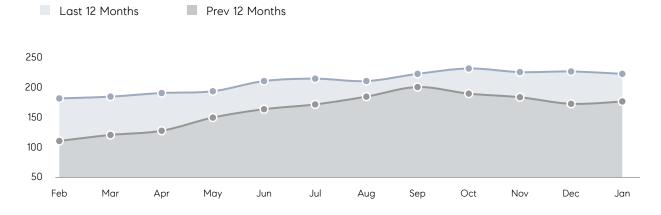
Price

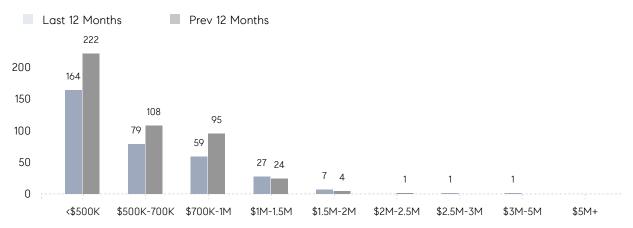
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	45	65	-31%
	% OF ASKING PRICE	96%	96%	
	AVERAGE SOLD PRICE	\$647,941	\$610,306	6.2%
	# OF CONTRACTS	15	28	-46.4%
	NEW LISTINGS	14	47	-70%
Houses	AVERAGE DOM	40	29	38%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$640,000	\$917,375	-30%
	# OF CONTRACTS	3	7	-57%
	NEW LISTINGS	0	7	0%
Condo/Co-op/TH	AVERAGE DOM	46	77	-40%
	% OF ASKING PRICE	96%	96%	
	AVERAGE SOLD PRICE	\$649,000	\$503,500	29%
	# OF CONTRACTS	12	21	-43%
	NEW LISTINGS	14	40	-65%

Cliffside Park

JANUARY 2023

Monthly Inventory





Contracts By Price Range

Listings By Price Range



Compass New Jersey Market Report

Closter

JANUARY 2023

UNDER CONTRACT

UNITS SOLD

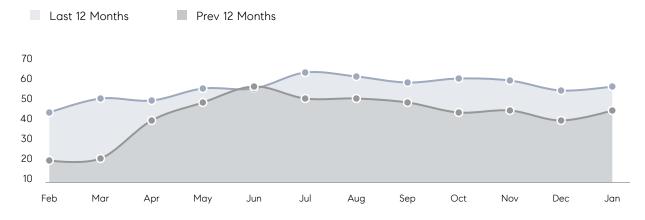
2	\$819K	\$819K	8	\$983K	\$902K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-60%	-14%	-13%	-33%	-1%	-4%
Decrease From	Decrease From	Decrease From	Decrease From	Change From	Decrease From
Jan 2022	Jan 2022	Jan 2022	Jan 2022	Jan 2022	Jan 2022

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	45	80	-44%
	% OF ASKING PRICE	91%	96%	
	AVERAGE SOLD PRICE	\$983,736	\$990,667	-0.7%
	# OF CONTRACTS	2	5	-60.0%
	NEW LISTINGS	7	11	-36%
Houses	AVERAGE DOM	45	80	-44%
	% OF ASKING PRICE	91%	96%	
	AVERAGE SOLD PRICE	\$983,736	\$990,667	-1%
	# OF CONTRACTS	2	5	-60%
	NEW LISTINGS	7	11	-36%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Closter

JANUARY 2023

Monthly Inventory





Contracts By Price Range



Cresskill

JANUARY 2023

UNDER CONTRACT

9 Total Properties



\$599K Median Price

-10%

Decrease From Jan 2022

-13% -21% Decrease From Jan 2022

Decrease From Jan 2022

Properties -75%

4

Total

UNITS SOLD

Decrease From Jan 2022 Jan 2022

14% Increase From

Average

Price

\$1.0M

-8% Decrease From Jan 2022

\$627K

Median

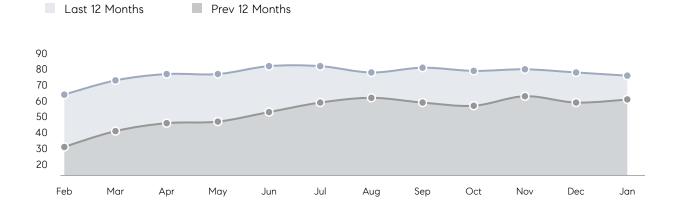
Price

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	73	58	26%
	% OF ASKING PRICE	92%	93%	
	AVERAGE SOLD PRICE	\$1,021,250	\$899,031	13.6%
	# OF CONTRACTS	9	10	-10.0%
	NEW LISTINGS	8	14	-43%
Houses	AVERAGE DOM	91	57	60%
	% OF ASKING PRICE	90%	93%	
	AVERAGE SOLD PRICE	\$1,218,333	\$903,133	35%
	# OF CONTRACTS	8	9	-11%
	NEW LISTINGS	8	14	-43%
Condo/Co-op/TH	AVERAGE DOM	19	66	-71%
	% OF ASKING PRICE	96%	97%	
	AVERAGE SOLD PRICE	\$430,000	\$837,500	-49%
	# OF CONTRACTS	1	1	0%
	NEW LISTINGS	0	0	0%

Cresskill

JANUARY 2023

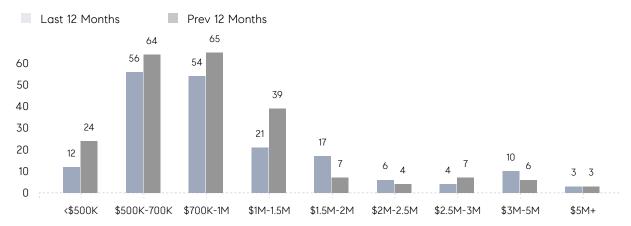
Monthly Inventory





Listings By Price Range

Contracts By Price Range



Demarest

JANUARY 2023

UNDER CONTRACT

UNITS SOLD

3	\$1.9M	\$790K	0	–	–
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-40%	20%	-45%	0%	_	_

Jan 2022

Decrease From Increase From Decrease From Jan 2022

Jan 2022

070
Change From Jan 2022

Change From Jan 2022 Change From

Jan 2022

Property Statistics

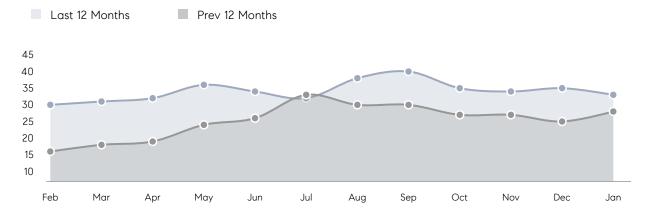
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	-	121	-
	% OF ASKING PRICE	-	94%	
	AVERAGE SOLD PRICE	-	\$1,953,750	-
	# OF CONTRACTS	3	5	-40.0%
	NEW LISTINGS	2	9	-78%
Houses	AVERAGE DOM	-	43	-
	% OF ASKING PRICE	-	96%	
	AVERAGE SOLD PRICE	-	\$2,060,000	-
	# OF CONTRACTS	3	4	-25%
	NEW LISTINGS	2	9	-78%
Condo/Co-op/TH	AVERAGE DOM	-	356	-
	% OF ASKING PRICE	-	86%	
	AVERAGE SOLD PRICE	-	\$1,635,000	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	0	0%

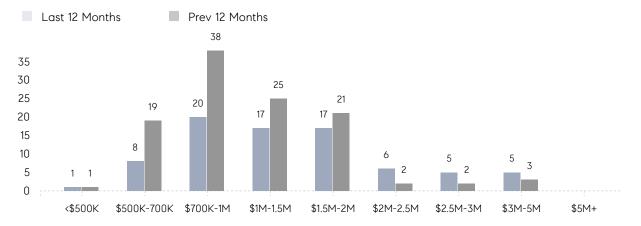
19

Demarest

JANUARY 2023

Monthly Inventory





Contracts By Price Range

Listings By Price Range



Compass New Jersey Market Report

Dumont

JANUARY 2023

UNDER CONTRACT

10 Total Properties



\$577K Median Price

25%

9% Increase From Increase From Jan 2022 Jan 2022

20% Increase From Jan 2022

Properties -54%

6

Total

Decrease From Jan 2022

UNITS SOLD

-4% Decrease From Jan 2022

Average Price

\$500K \$527K

Increase From Jan 2022

Median

Price

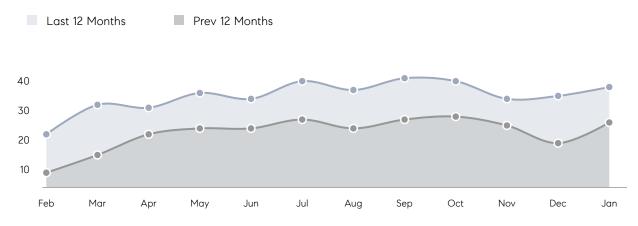
3%

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	39	36	8%
	% OF ASKING PRICE	104%	98%	
	AVERAGE SOLD PRICE	\$500,833	\$522,462	-4.1%
	# OF CONTRACTS	10	8	25.0%
	NEW LISTINGS	13	16	-19%
Houses	AVERAGE DOM	39	36	8%
	% OF ASKING PRICE	104%	98%	
	AVERAGE SOLD PRICE	\$500,833	\$522,462	-4%
	# OF CONTRACTS	10	8	25%
	NEW LISTINGS	13	16	-19%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

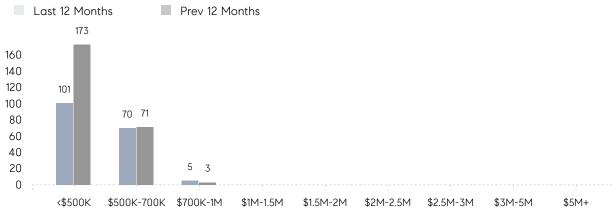
Dumont

JANUARY 2023

Monthly Inventory



Contracts By Price Range





Edgewater

JANUARY 2023

UNDER CONTRACT

17 Total Properties \$798K Average Price

\$555K Median Price

-35%

-2% Decrease From Decrease From Jan 2022 Jan 2022

-15% Decrease From Jan 2022

-60% Decrease From

UNITS SOLD

Jan 2022 Jan 2022

-27% Decrease From Decrease From Jan 2022

\$460K

Median

Price

\$631K

Average

-14%

Price

Property Statistics

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	72	77	-6%
	% OF ASKING PRICE	92%	95%	
	AVERAGE SOLD PRICE	\$631,917	\$735,400	-14.1%
	# OF CONTRACTS	17	26	-34.6%
	NEW LISTINGS	22	30	-27%
Houses	AVERAGE DOM	-	96	-
	% OF ASKING PRICE	-	90%	
	AVERAGE SOLD PRICE	-	\$1,083,333	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	3	2	50%
Condo/Co-op/TH	AVERAGE DOM	72	74	-3%
	% OF ASKING PRICE	92%	96%	
	AVERAGE SOLD PRICE	\$631,917	\$696,741	-9%
	# OF CONTRACTS	17	25	-32%
	NEW LISTINGS	19	28	-32%





12 Total Properties

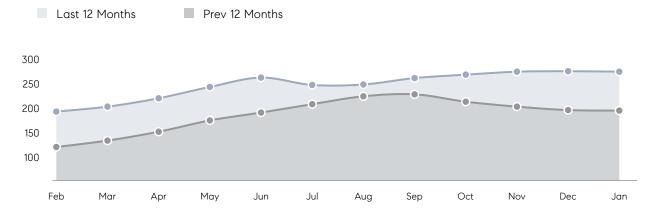
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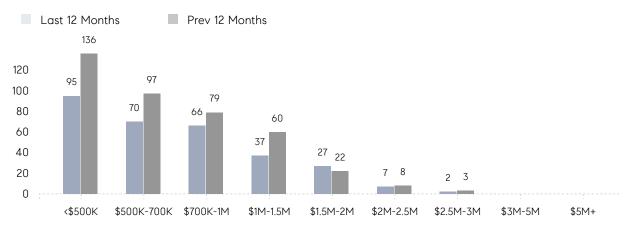
Compass New Jersey Monthly Market Insights

Edgewater

JANUARY 2023

Monthly Inventory





Contracts By Price Range



Elmwood Park

JANUARY 2023

UNDER CONTRACT

4 Total Properties



\$475K Median Price

-71%

Jan 2022

14% Decrease From Increase From Jan 2022

19% Increase From Jan 2022

Properties -47%

9

Total

UNITS SOLD

Change From Decrease From Jan 2022 Jan 2022

1%

Average Price

\$432K \$465K

Median

Price

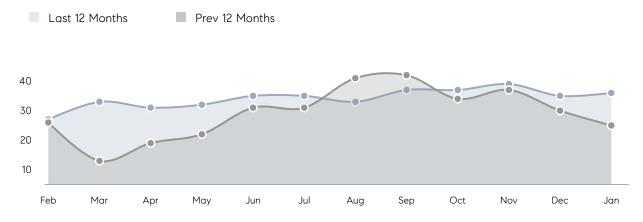
16% Increase From Jan 2022

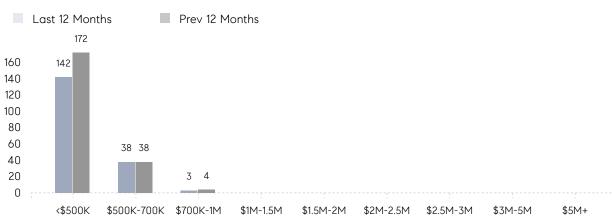
		Jan 2023	Jan 2022	% Change	
Overall	AVERAGE DOM	38	50	-24%	_
	% OF ASKING PRICE	97%	98%		
	AVERAGE SOLD PRICE	\$432,667	\$429,388	0.8%	
	# OF CONTRACTS	4	14	-71.4%	
	NEW LISTINGS	6	10	-40%	
Houses	AVERAGE DOM	22	43	-49%	
	% OF ASKING PRICE	98%	99%		
	AVERAGE SOLD PRICE	\$474,250	\$458,431	3%	
	# OF CONTRACTS	4	13	-69%	
	NEW LISTINGS	6	8	-25%	
Condo/Co-op/TH	AVERAGE DOM	165	74	123%	
	% OF ASKING PRICE	91%	98%		
	AVERAGE SOLD PRICE	\$100,000	\$335,000	-70%	
	# OF CONTRACTS	0	1	0%	
	NEW LISTINGS	0	2	0%	

Elmwood Park

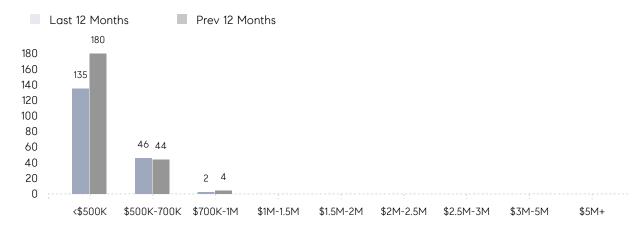
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Emerson

JANUARY 2023

UNDER CONTRACT

4 Total Properties \$798K Average Price

\$840K Median Price

-33% Decrease From Jan 2022

52% Increase From Jan 2022

77% Increase From Jan 2022

-17% Decrease From

Properties

5

Total

UNITS SOLD

Jan 2022 Jan 2022

2% Increase From Increase From

Median

Price

\$666K \$595K

Average

Price

11%

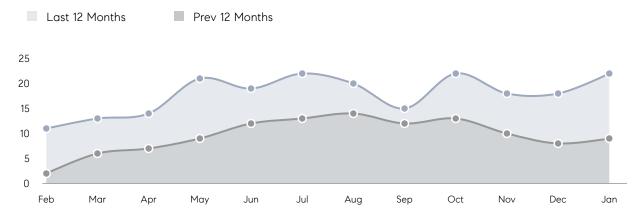
Jan 2022

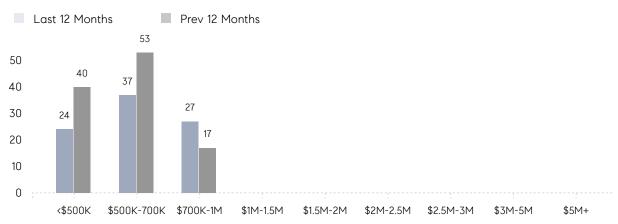
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	48	23	109%
	% OF ASKING PRICE	98%	101%	
	AVERAGE SOLD PRICE	\$666,000	\$602,667	10.5%
	# OF CONTRACTS	4	6	-33.3%
	NEW LISTINGS	7	7	0%
Houses	AVERAGE DOM	48	23	109%
	% OF ASKING PRICE	98%	101%	
	AVERAGE SOLD PRICE	\$666,000	\$602,667	11%
	# OF CONTRACTS	4	5	-20%
	NEW LISTINGS	7	7	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	0	0%

Emerson

JANUARY 2023

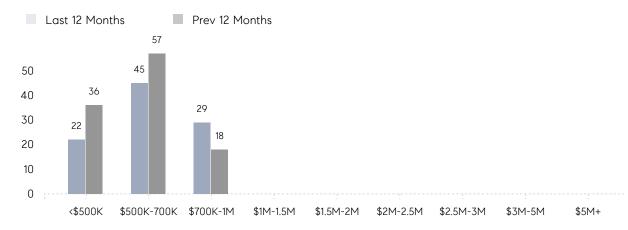
Monthly Inventory





Contracts By Price Range

Listings By Price Range



Compass New Jersey Market Report

Englewood

JANUARY 2023

UNDER CONTRACT

23 Total Properties



\$335K Median Price

21% Increase From

Jan 2022

-39% Decrease From Jan 2022

-33% Decrease From Jan 2022 Total Properties

20

UNITS SOLD

5% Increase From Jan 2022

17% m Increase From

\$560K

Average

Jan 2022

Price

-8% Decrease From Jan 2022

\$395K

Median

Price

Property Statistics

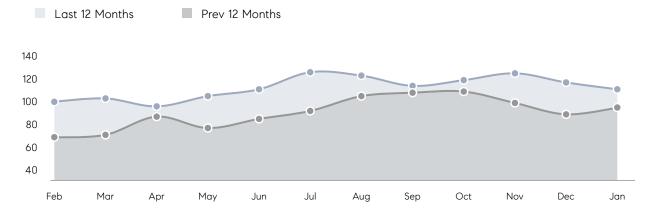
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	59	36	64%
	% OF ASKING PRICE	94%	100%	
	AVERAGE SOLD PRICE	\$560,300	\$479,079	17.0%
	# OF CONTRACTS	23	19	21.1%
	NEW LISTINGS	21	24	-12%
Houses	AVERAGE DOM	82	22	273%
	% OF ASKING PRICE	95%	106%	
	AVERAGE SOLD PRICE	\$772,900	\$476,857	62%
	# OF CONTRACTS	9	9	0%
	NEW LISTINGS	9	15	-40%
Condo/Co-op/TH	AVERAGE DOM	37	45	-18%
	% OF ASKING PRICE	93%	97%	
	AVERAGE SOLD PRICE	\$347,700	\$480,375	-28%
	# OF CONTRACTS	14	10	40%
	NEW LISTINGS	12	9	33%

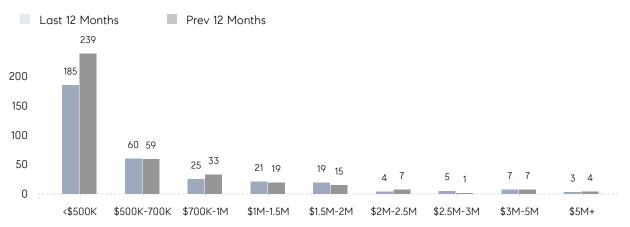
Compass New Jersey Monthly Market Insights

Englewood

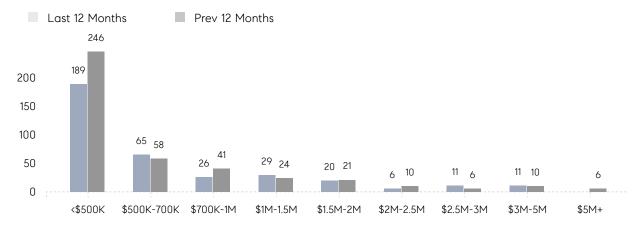
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Englewood Cliffs

JANUARY 2023

UNDER CONTRACT

5 Total Properties



\$1.4M Median Price

25% Increase From

Jan 2022

15% Increase From Jan 2022

12% Increase From Jan 2022

3 Total

-57%

Jan 2022

Decrease From

UNITS SOLD

Average Properties Price

\$1.5M \$1.2M

Median Price

-33%

Decrease From

Jan 2022

-34%

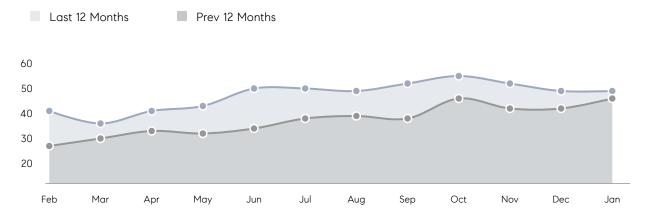
Decrease From Jan 2022

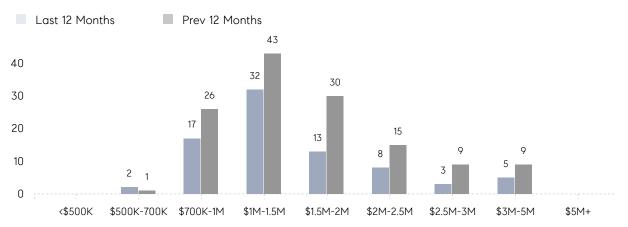
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	56	45	24%
	% OF ASKING PRICE	100%	96%	
	AVERAGE SOLD PRICE	\$1,545,000	\$2,306,571	-33.0%
	# OF CONTRACTS	5	4	25.0%
	NEW LISTINGS	7	8	-12%
Houses	AVERAGE DOM	56	45	24%
	% OF ASKING PRICE	100%	96%	
	AVERAGE SOLD PRICE	\$1,545,000	\$2,306,571	-33%
	# OF CONTRACTS	5	4	25%
	NEW LISTINGS	7	8	-12%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Englewood Cliffs

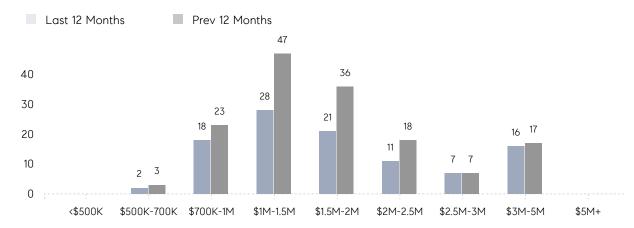
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Fair Lawn

JANUARY 2023

UNDER CONTRACT

15 Total Properties



\$539K Median Price

-25% Decrease From Jan 2022

11% 16% Increase From Jan 2022

Increase From Jan 2022

Properties -28%

18

Total

UNITS SOLD

Decrease From Jan 2022

4% Increase From Jan 2022

\$558K

Average Price

> Increase From Jan 2022

\$552K

Median

13%

Price

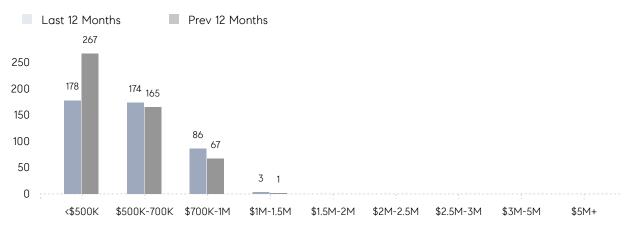
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	36	37	-3%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$558,306	\$536,728	4.0%
	# OF CONTRACTS	15	20	-25.0%
	NEW LISTINGS	21	26	-19%
Houses	AVERAGE DOM	29	36	-19%
	% OF ASKING PRICE	100%	100%	
	AVERAGE SOLD PRICE	\$549,676	\$523,848	5%
	# OF CONTRACTS	13	15	-13%
	NEW LISTINGS	20	26	-23%
Condo/Co-op/TH	AVERAGE DOM	146	44	232%
	% OF ASKING PRICE	99%	104%	
	AVERAGE SOLD PRICE	\$705,000	\$684,847	3%
	# OF CONTRACTS	2	5	-60%
	NEW LISTINGS	1	0	0%

Fair Lawn

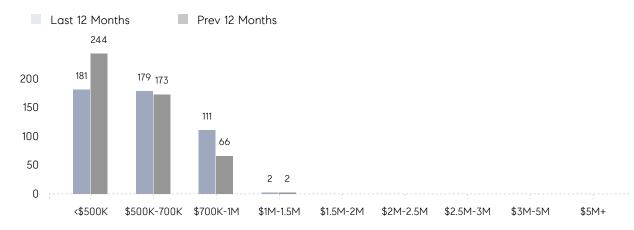
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Fairview

JANUARY 2023

UNDER CONTRACT

3 Total



\$375K Median Price

-57%

Properties

Jan 2022

-36% -23% Decrease From Decrease From Jan 2022

Decrease From Jan 2022

Properties -62%

3

Total

UNITS SOLD

0% Decrease From Jan 2022 Jan 2022

-12% Change From

\$551K

Average Price

> Decrease From Jan 2022

\$505K

Median

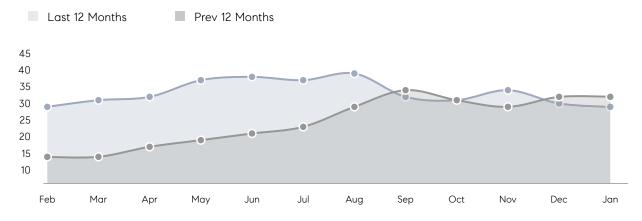
Price

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	67	110	-39%
	% OF ASKING PRICE	103%	97%	
	AVERAGE SOLD PRICE	\$551,333	\$552,488	-0.2%
	# OF CONTRACTS	3	7	-57.1%
	NEW LISTINGS	2	12	-83%
Houses	AVERAGE DOM	49	141	-65%
	% OF ASKING PRICE	104%	97%	
	AVERAGE SOLD PRICE	\$397,500	\$563,333	-29%
	# OF CONTRACTS	2	4	-50%
	NEW LISTINGS	1	4	-75%
Condo/Co-op/TH	AVERAGE DOM	104	18	478%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$859,000	\$519,950	65%
	# OF CONTRACTS	1	3	-67%
	NEW LISTINGS	1	8	-87%

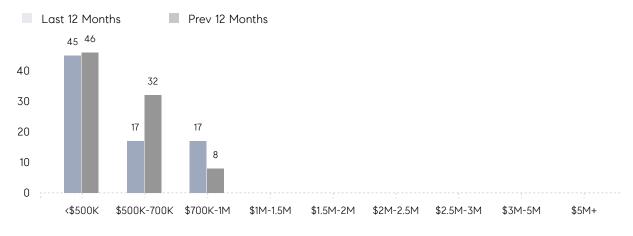
Fairview

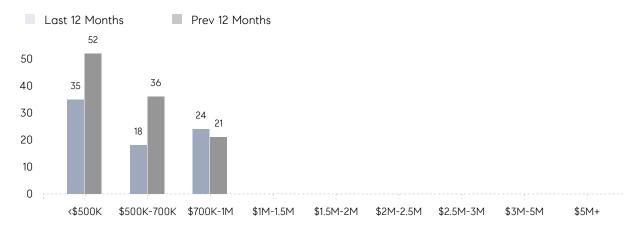
JANUARY 2023

Monthly Inventory



Contracts By Price Range





Fort Lee

JANUARY 2023

UNDER CONTRACT

39 Total Properties



-16%

\$329K Median Price

-1%

-42%

Jan 2022

Decrease From Decrease From Jan 2022

Decrease From Jan 2022

Total Properties

34

UNITS SOLD

-33% Decrease From Jan 2022

-28% Decrease From Jan 2022

\$299K

Average Price

> -40% Decrease From Jan 2022

\$188K

Median

Price

Property Statistics

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	74	97	-24%
	% OF ASKING PRICE	94%	94%	
	AVERAGE SOLD PRICE	\$299,074	\$416,598	-28.2%
	# OF CONTRACTS	39	67	-41.8%
	NEW LISTINGS	36	74	-51%
Houses	AVERAGE DOM	-	91	-
	% OF ASKING PRICE	-	95%	
	AVERAGE SOLD PRICE	-	\$976,188	-
	# OF CONTRACTS	2	9	-78%
	NEW LISTINGS	3	6	-50%
Condo/Co-op/TH	AVERAGE DOM	74	98	-24%
	% OF ASKING PRICE	94%	94%	
	AVERAGE SOLD PRICE	\$299,074	\$312,488	-4%
	# OF CONTRACTS	37	58	-36%
	NEW LISTINGS	33	68	-51%

Compass New Jersey Monthly Market Insights

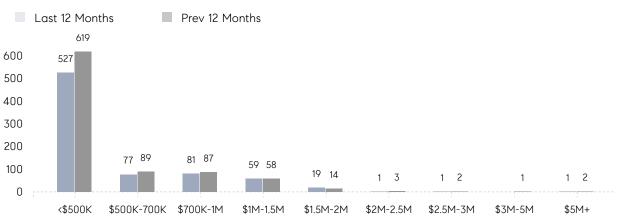
Fort Lee

JANUARY 2023

Monthly Inventory

Last 12 Months Prev 12 Months





Contracts By Price Range

Prev 12 Months Last 12 Months 759 700 540 600 500 400 300 200 129 122 115 74 72 75 100 34 15 98 2 6 2 2 5 0 <\$500K \$500K-700K \$700K-1M \$1M-1.5M \$1.5M-2M \$2M-2.5M \$2.5M-3M \$3M-5M \$5M+

Listings By Price Range

Compass New Jersey Market Report

Franklin Lakes

JANUARY 2023

UNDER CONTRACT

10 Total Properties



\$1.5M Median Price

1%

-17% Decrease From

Jan 2022

-30% Decrease From Jan 2022

Increase From Jan 2022

12 Total Properties

UNITS SOLD

-14% Decrease From

34% Increase From Jan 2022 Jan 2022

\$1.5M

Average Price

> 53% Increase From Jan 2022

\$1.5M

Median

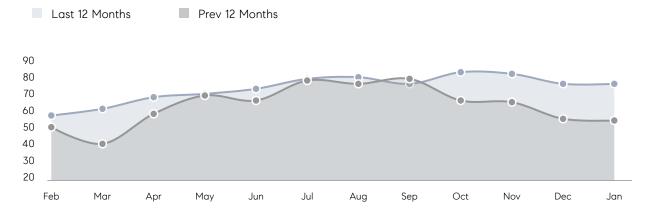
Price

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	71	46	54%
	% OF ASKING PRICE	96%	100%	
	AVERAGE SOLD PRICE	\$1,508,075	\$1,122,571	34.3%
	# OF CONTRACTS	10	12	-16.7%
	NEW LISTINGS	13	13	0%
Houses	AVERAGE DOM	71	44	61%
	% OF ASKING PRICE	94%	101%	
	AVERAGE SOLD PRICE	\$1,447,939	\$1,105,846	31%
	# OF CONTRACTS	7	12	-42%
	NEW LISTINGS	10	13	-23%
Condo/Co-op/TH	AVERAGE DOM	71	71	0%
	% OF ASKING PRICE	99%	89%	
	AVERAGE SOLD PRICE	\$1,592,265	\$1,340,000	19%
	# OF CONTRACTS	3	0	0%
	NEW LISTINGS	3	0	0%

Franklin Lakes

JANUARY 2023

Monthly Inventory





Contracts By Price Range

Listings By Price Range



Compass New Jersey Market Report

Garfield City

JANUARY 2023

UNDER CONTRACT

3 Total Properties \$517K Average Price

-62% Decrease From Jan 2022

26% 12% Increase From Jan 2022

Increase From Jan 2022

\$480K

Median

Price

-36%

Properties

7

Total

UNITS SOLD

Decrease From Jan 2022 Jan 2022

19% Increase From Increase From

Median

Price

\$486K \$475K

Average

13%

Price

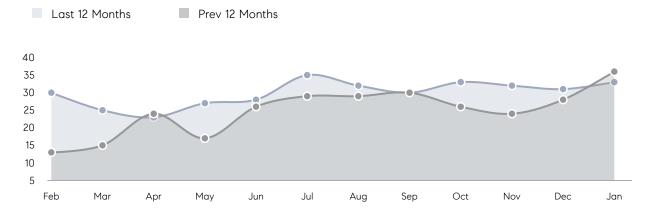
Jan 2022

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	49	32	53%
	% OF ASKING PRICE	100%	103%	
	AVERAGE SOLD PRICE	\$486,714	\$430,082	13.2%
	# OF CONTRACTS	3	8	-62.5%
	NEW LISTINGS	6	17	-65%
Houses	AVERAGE DOM	71	25	184%
	% OF ASKING PRICE	99%	103%	
	AVERAGE SOLD PRICE	\$448,750	\$443,863	1%
	# OF CONTRACTS	2	5	-60%
	NEW LISTINGS	5	13	-62%
Condo/Co-op/TH	AVERAGE DOM	21	54	-61%
	% OF ASKING PRICE	102%	102%	
	AVERAGE SOLD PRICE	\$537,333	\$393,333	37%
	# OF CONTRACTS	1	3	-67%
	NEW LISTINGS	1	4	-75%

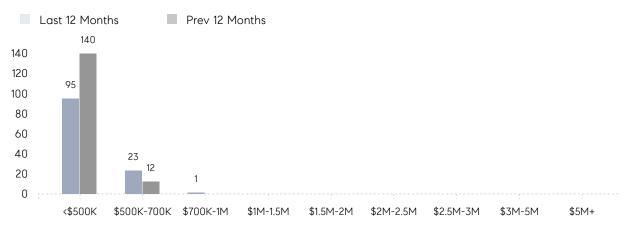
Garfield City

JANUARY 2023

Monthly Inventory



Contracts By Price Range





Glen Rock

JANUARY 2023

UNDER CONTRACT

7 Total Properties



\$599K Median Price

-30%

Jan 2022

3% Decrease From Increase From Jan 2022

-18% Decrease From Jan 2022

-65%

6

Total

Properties

UNITS SOLD

Decrease From Jan 2022 Jan 2022

-19% -10% Decrease From

\$785K

Average Price

> Decrease From Jan 2022

\$742K

Median

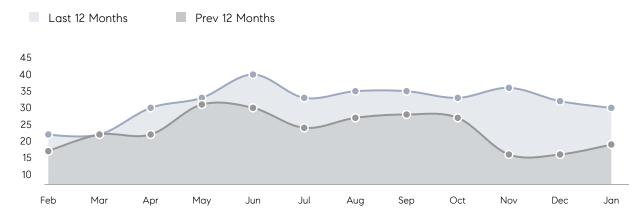
Price

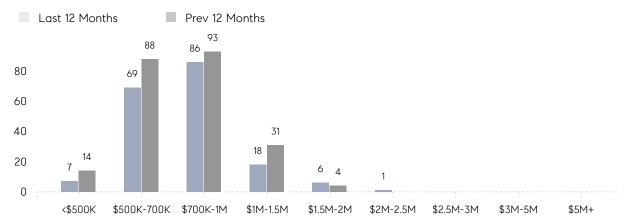
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	38	31	23%
	% OF ASKING PRICE	106%	100%	
	AVERAGE SOLD PRICE	\$785,500	\$969,294	-19.0%
	# OF CONTRACTS	7	10	-30.0%
	NEW LISTINGS	8	11	-27%
Houses	AVERAGE DOM	38	31	23%
	% OF ASKING PRICE	106%	100%	
	AVERAGE SOLD PRICE	\$785,500	\$969,294	-19%
	# OF CONTRACTS	7	10	-30%
	NEW LISTINGS	8	11	-27%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Glen Rock

JANUARY 2023

Monthly Inventory





Contracts By Price Range



Listings By Price Range

Compass New Jersey Market Report

Hackensack

JANUARY 2023

UNDER CONTRACT

21 Total Properties \$338K Average Price

\$359K Median Price

-40% Decrease From Increase From Jan 2022

3% Jan 2022

38% Increase From Jan 2022

-50%

Properties

UNITS SOLD

17

Total

Decrease From Jan 2022 Jan 2022

3% Decrease From

\$331K

Average Price

-15%

Increase From Jan 2022

\$325K

Median

Price

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	57	41	39%
	% OF ASKING PRICE	98%	102%	
	AVERAGE SOLD PRICE	\$331,118	\$387,387	-14.5%
	# OF CONTRACTS	21	35	-40.0%
	NEW LISTINGS	25	30	-17%
Houses	AVERAGE DOM	84	48	75%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$502,000	\$525,056	-4%
	# OF CONTRACTS	9	9	0%
	NEW LISTINGS	10	6	67%
Condo/Co-op/TH	AVERAGE DOM	46	34	35%
	% OF ASKING PRICE	96%	102%	
	AVERAGE SOLD PRICE	\$259,917	\$232,509	12%
	# OF CONTRACTS	12	26	-54%
	NEW LISTINGS	15	24	-37%

Hackensack

JANUARY 2023

Monthly Inventory





Contracts By Price Range



Haworth

JANUARY 2023

UNDER CONTRACT

UNITS SOLD

\$715K \$888K \$899K 2 \$715K 5 Total Median Median Total Average Average Price Properties Price Price Properties Price -2% -27% -60% 3% -5% 67% Decrease From Decrease From Increase From Decrease From Increase From Decrease From Jan 2022 Jan 2022 Jan 2022 Jan 2022 Jan 2022 Jan 2022

Property Statistics

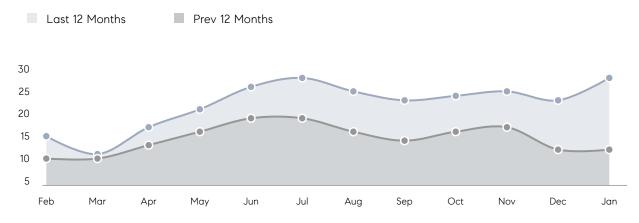
		Jan 2023	Jan 2022	% Change	
Overall	AVERAGE DOM	19	26	-27%	
	% OF ASKING PRICE	101%	98%		
	AVERAGE SOLD PRICE	\$715,000	\$696,158	2.7%	
	# OF CONTRACTS	5	3	66.7%	
	NEW LISTINGS	11	4	175%	
Houses	AVERAGE DOM	19	26	-27%	
	% OF ASKING PRICE	101%	98%		
	AVERAGE SOLD PRICE	\$715,000	\$696,158	3%	
	# OF CONTRACTS	3	3	0%	
	NEW LISTINGS	4	4	0%	
Condo/Co-op/TH	AVERAGE DOM	-	-	-	
	% OF ASKING PRICE	-	-		
	AVERAGE SOLD PRICE	-	-	-	
	# OF CONTRACTS	2	0	0%	
	NEW LISTINGS	7	0	0%	

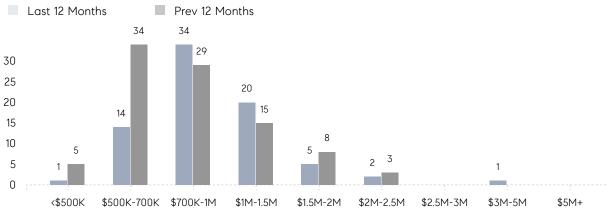
47

Haworth

JANUARY 2023

Monthly Inventory





Contracts By Price Range



Listings By Price Range

Compass New Jersey Market Report

Harrington Park

JANUARY 2023

UNDER CONTRACT

5 Total Properties \$721K Average Price

\$619K Median Price

-23%

-29%

Jan 2022

-3% Decrease From Decrease From Jan 2022

Decrease From Jan 2022

-25%

Properties

UNITS SOLD

3

Total

Decrease From Increase From Jan 2022 Jan 2022

45% Increase From Jan 2022

Median

Price

\$995K

\$873K

Average

30%

Price

Property Statistics

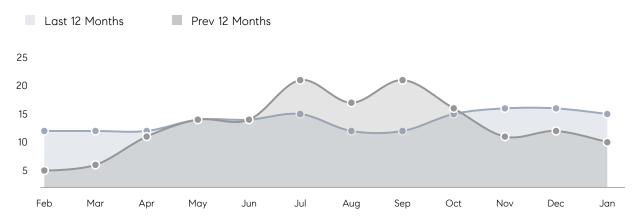
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	43	105	-59%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$873,333	\$673,750	29.6%
	# OF CONTRACTS	5	7	-28.6%
	NEW LISTINGS	4	4	0%
Houses	AVERAGE DOM	43	73	-41%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$873,333	\$678,333	29%
	# OF CONTRACTS	5	7	-29%
	NEW LISTINGS	4	4	0%
Condo/Co-op/TH	AVERAGE DOM	-	202	-
	% OF ASKING PRICE	-	86%	
	AVERAGE SOLD PRICE	-	\$660,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

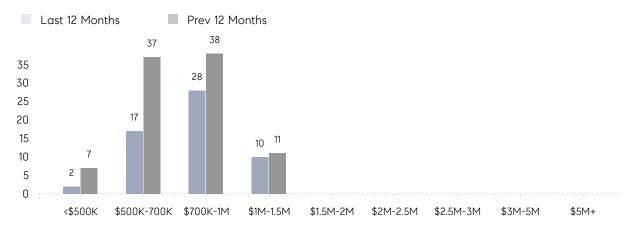
49

Harrington Park

JANUARY 2023

Monthly Inventory





Contracts By Price Range



Hasbrouck Heights

JANUARY 2023

UNDER CONTRACT

7 Total Properties \$716K Average Price

\$725K Median Price

0% Change From Jan 2022

30% Increase From Jan 2022

38% Increase From Jan 2022

-77%

Properties

3

Total

UNITS SOLD

Decrease From Jan 2022 Jan 2022

0% Increase From

\$560K

Average

Price

1%

Change From Jan 2022

\$530K Median

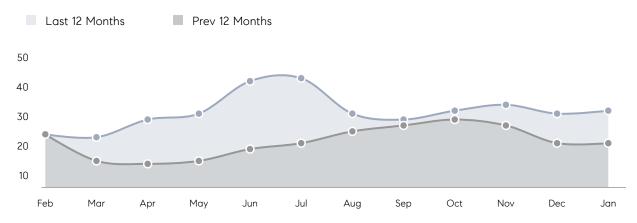
Price

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	28	36	-22%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$560,000	\$553,615	1.2%
	# OF CONTRACTS	7	7	0.0%
	NEW LISTINGS	7	7	0%
Houses	AVERAGE DOM	28	36	-22%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$560,000	\$553,615	1%
	# OF CONTRACTS	7	7	0%
	NEW LISTINGS	7	7	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Hasbrouck Heights

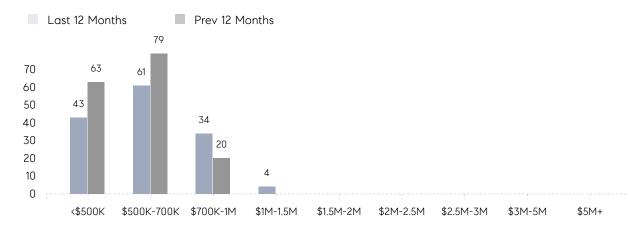
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Hillsdale

JANUARY 2023

UNDER CONTRACT

UNITS SOLD

10

Total

Properties

\$723K \$724K Median Average Price

-29% Decrease From Jan 2022

5

Total

Properties

17% 15% Increase From Jan 2022

Increase From Jan 2022

-9%

8% Decrease From Increase From Jan 2022 Jan 2022

-1% Decrease From Jan 2022

Median

Price

\$649K \$607K

Average

Price

Property Statistics

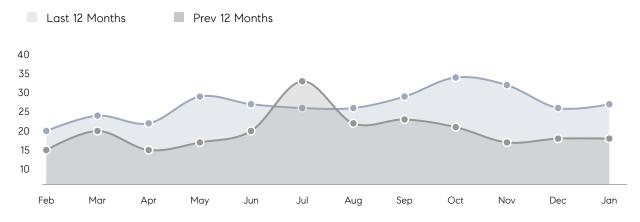
Price

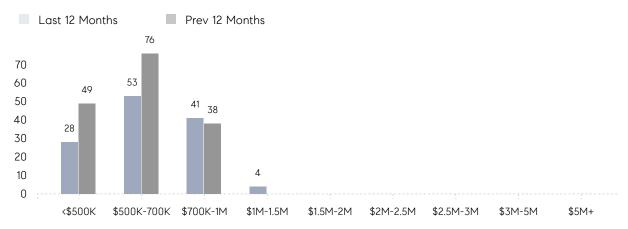
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	49	41	20%
	% OF ASKING PRICE	98%	101%	
	AVERAGE SOLD PRICE	\$649,900	\$600,636	8.2%
	# OF CONTRACTS	5	7	-28.6%
	NEW LISTINGS	7	6	17%
Houses	AVERAGE DOM	49	44	11%
	% OF ASKING PRICE	98%	101%	
	AVERAGE SOLD PRICE	\$649,900	\$626,200	4%
	# OF CONTRACTS	5	6	-17%
	NEW LISTINGS	7	5	40%
Condo/Co-op/TH	AVERAGE DOM	-	11	-
	% OF ASKING PRICE	-	105%	
	AVERAGE SOLD PRICE	-	\$345,000	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	1	0%

Hillsdale

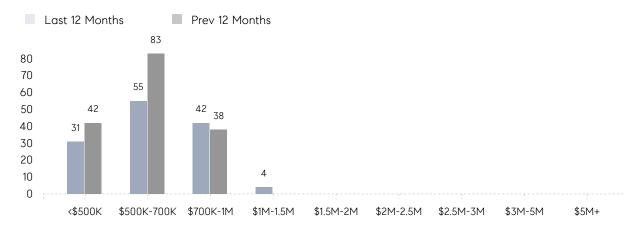
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Ho-Ho-Kus

JANUARY 2023

UNDER CONTRACT

3 Total



\$679K Median Price

50%

Properties

Increase From Jan 2022

-61% -57% Decrease From Jan 2022

Decrease From Jan 2022

100%

Properties

4

Total

UNITS SOLD

Increase From Jan 2022

-8% Decrease From

\$1.1M

Average Price

Jan 2022

-23% Decrease From Jan 2022

\$1.0M

Median

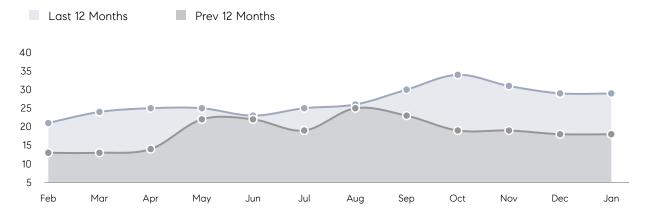
Price

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	77	27	185%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$1,199,063	\$1,309,500	-8.4%
	# OF CONTRACTS	3	2	50.0%
	NEW LISTINGS	3	3	0%
Houses	AVERAGE DOM	77	27	185%
	% OF ASKING PRICE	100%	99%	
	AVERAGE SOLD PRICE	\$1,199,063	\$1,309,500	-8%
	# OF CONTRACTS	3	2	50%
	NEW LISTINGS	3	3	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Ho-Ho-Kus

JANUARY 2023

Monthly Inventory





Contracts By Price Range



Leonia

JANUARY 2023

UNDER CONTRACT

6 Total Properties \$592K Average Price

Median Price

-14% Decrease From Jan 2022

4% Increase From Jan 2022 28% Increase From Jan 2022

\$550K

-77% Decrease From

Properties

UNITS SOLD

3

Total

Decrease From Increase From Jan 2022 Jan 2022

-18% Decrease From Jan 2022

Median

Price

\$450K

\$733K

Average Price

40%

Property Statistics

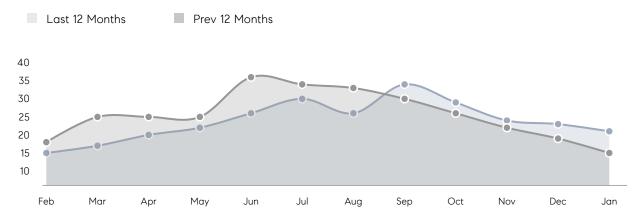
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	53	64	-17%
	% OF ASKING PRICE	95%	98%	
	AVERAGE SOLD PRICE	\$733,333	\$522,615	40.3%
	# OF CONTRACTS	6	7	-14.3%
	NEW LISTINGS	3	4	-25%
Houses	AVERAGE DOM	39	70	-44%
	% OF ASKING PRICE	96%	98%	
	AVERAGE SOLD PRICE	\$920,000	\$617,778	49%
	# OF CONTRACTS	4	4	0%
	NEW LISTINGS	3	3	0%
Condo/Co-op/TH	AVERAGE DOM	81	50	62%
	% OF ASKING PRICE	93%	99%	
	AVERAGE SOLD PRICE	\$360,000	\$308,500	17%
	# OF CONTRACTS	2	3	-33%
	NEW LISTINGS	0	1	0%

57

Leonia

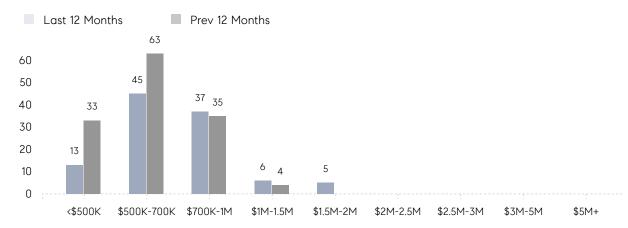
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Little Ferry

JANUARY 2023

UNDER CONTRACT

5 Total Properties



\$409K Median Price

-18%

-29%

Jan 2022

-20% Decrease From Decrease From Jan 2022

Decrease From Jan 2022

-57%

Properties

UNITS SOLD

3

Total

-15% Decrease From Jan 2022 Jan 2022

-38% Decrease From

\$353K

Average

Price

Decrease From Jan 2022

\$255K

Median

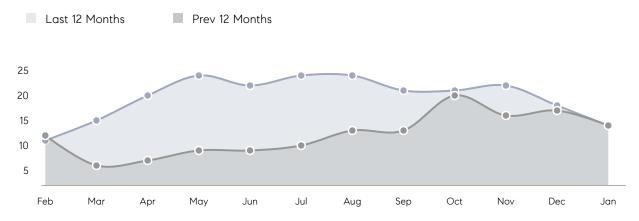
Price

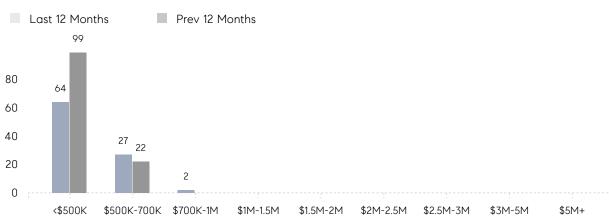
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	78	31	152%
	% OF ASKING PRICE	96%	101%	
	AVERAGE SOLD PRICE	\$353,333	\$415,714	-15.0%
	# OF CONTRACTS	5	7	-28.6%
	NEW LISTINGS	0	3	0%
Houses	AVERAGE DOM	99	24	313%
	% OF ASKING PRICE	93%	101%	
	AVERAGE SOLD PRICE	\$402,500	\$444,167	-9%
	# OF CONTRACTS	3	5	-40%
	NEW LISTINGS	0	0	0%
Condo/Co-op/TH	AVERAGE DOM	35	77	-55%
	% OF ASKING PRICE	102%	98%	
	AVERAGE SOLD PRICE	\$255,000	\$245,000	4%
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	0	3	0%

Little Ferry

JANUARY 2023

Monthly Inventory





Contracts By Price Range



Lodi

JANUARY 2023

UNDER CONTRACT

UNITS SOLD

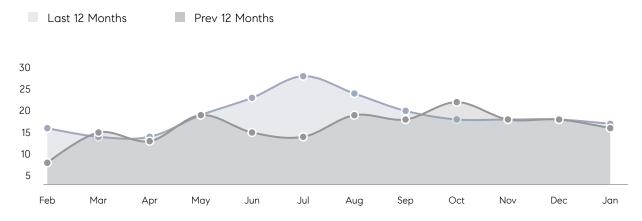
5	\$420K	\$390K	3	\$468K	\$495K
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-17%	1%	-2%	-57%	10%	7%
Decrease From	Increase From	Decrease From	Decrease From	Increase From	Increase From
Jan 2022					

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	79	35	126%
	% OF ASKING PRICE	95%	104%	
	AVERAGE SOLD PRICE	\$468,000	\$423,571	10.5%
	# OF CONTRACTS	5	6	-16.7%
	NEW LISTINGS	4	5	-20%
Houses	AVERAGE DOM	79	41	93%
	% OF ASKING PRICE	95%	104%	
	AVERAGE SOLD PRICE	\$468,000	\$488,000	-4%
	# OF CONTRACTS	4	6	-33%
	NEW LISTINGS	2	3	-33%
Condo/Co-op/TH	AVERAGE DOM	-	19	-
	% OF ASKING PRICE	-	104%	
	AVERAGE SOLD PRICE	-	\$262,500	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	2	2	0%

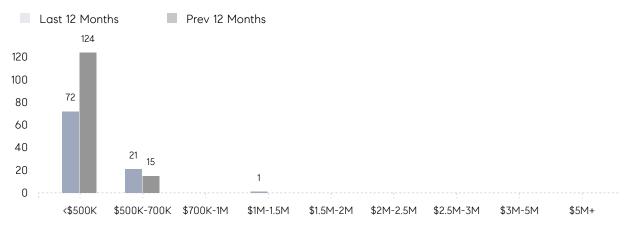
Lodi

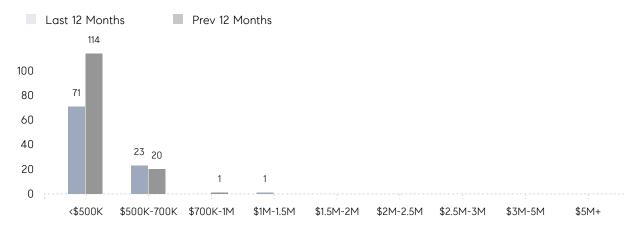
JANUARY 2023

Monthly Inventory



Contracts By Price Range





Lyndhurst

JANUARY 2023

UNDER CONTRACT

11 Total

Properties

\$499K \$489K Average Price

Median Price

-8% Decrease From Jan 2022

22% Increase From Jan 2022

51% Increase From Jan 2022

Properties -47%

8

Total

UNITS SOLD

25% Decrease From Jan 2022 Jan 2022

24% Increase From

\$544K \$527K

Average Price

> Increase From Jan 2022

Median

Price

Property Statistics

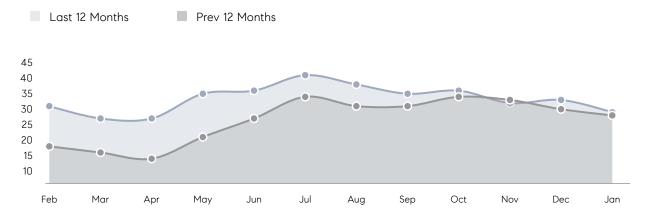
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	24	40	-40%
	% OF ASKING PRICE	100%	103%	
	AVERAGE SOLD PRICE	\$544,000	\$436,245	24.7%
	# OF CONTRACTS	11	12	-8.3%
	NEW LISTINGS	6	10	-40%
Houses	AVERAGE DOM	27	40	-32%
	% OF ASKING PRICE	100%	102%	
	AVERAGE SOLD PRICE	\$576,714	\$472,807	22%
	# OF CONTRACTS	9	7	29%
	NEW LISTINGS	6	10	-40%
Condo/Co-op/TH	AVERAGE DOM	5	40	-87%
	% OF ASKING PRICE	100%	106%	
	AVERAGE SOLD PRICE	\$315,000	\$290,000	9%
	# OF CONTRACTS	2	5	-60%
	NEW LISTINGS	0	0	0%

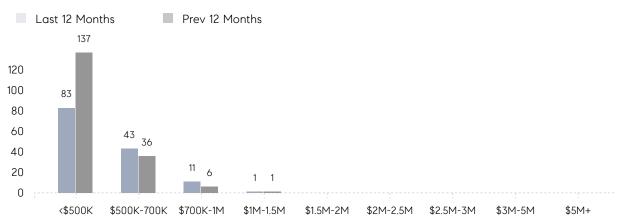
Compass New Jersey Monthly Market Insights

Lyndhurst

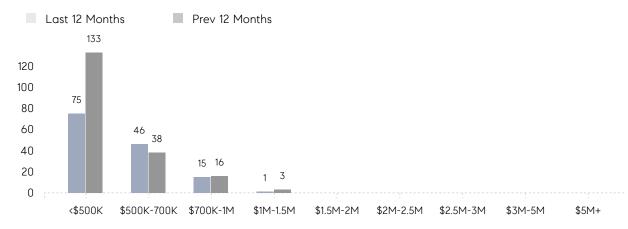
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Mahwah

JANUARY 2023

UNDER CONTRACT

23 Total Properties



\$549K Median Price

-26% Decrease From Jan 2022

61% Increase From Jan 2022 38% Increase From Jan 2022 -64%

Properties

12

Total

UNITS SOLD

Decrease From Decrease Jan 2022 Jan 2022

-3% 8% Decrease From Increa

\$697K

Average Price

> Increase From Jan 2022

\$593K

Median

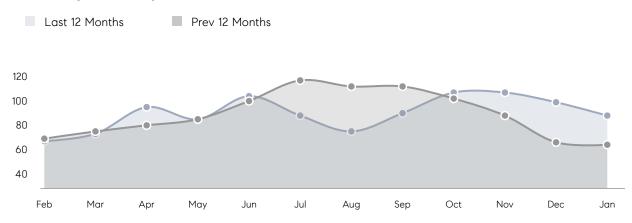
Price

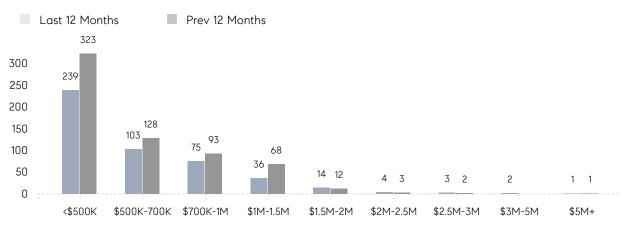
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	40	76	-47%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$697,292	\$718,027	-2.9%
	# OF CONTRACTS	23	31	-25.8%
	NEW LISTINGS	16	28	-43%
Houses	AVERAGE DOM	45	71	-37%
	% OF ASKING PRICE	94%	99%	
	AVERAGE SOLD PRICE	\$1,011,000	\$1,102,286	-8%
	# OF CONTRACTS	12	8	50%
	NEW LISTINGS	11	8	38%
Condo/Co-op/TH	AVERAGE DOM	37	80	-54%
	% OF ASKING PRICE	101%	100%	
	AVERAGE SOLD PRICE	\$473,214	\$434,889	9%
	# OF CONTRACTS	11	23	-52%
	NEW LISTINGS	5	20	-75%

Mahwah

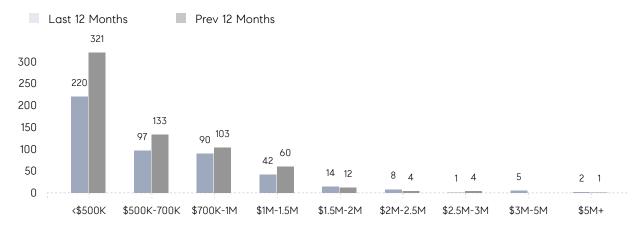
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Maywood

JANUARY 2023

UNDER CONTRACT

6 Total Properties



\$474K Median Price

200% Increase From

Jan 2022

-8% Decrease From Jan 2022

-8% Decrease From Jan 2022 Total Properties

5

UNITS SOLD

-29% 16% Decrease From Increase F Jan 2022 Jan 2022

16% 34% Increase From Jan 2022 Jan 2022

\$550K

Median

Price

\$542K

Average Price

Property Statistics

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	21	51	-59%
	% OF ASKING PRICE	103%	98%	
	AVERAGE SOLD PRICE	\$542,800	\$467,379	16.1%
	# OF CONTRACTS	6	2	200.0%
	NEW LISTINGS	3	4	-25%
Houses	AVERAGE DOM	21	51	-59%
	% OF ASKING PRICE	103%	98%	
	AVERAGE SOLD PRICE	\$542,800	\$467,379	16%
	# OF CONTRACTS	6	2	200%
	NEW LISTINGS	3	4	-25%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

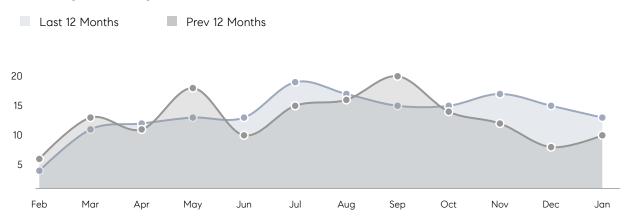
67

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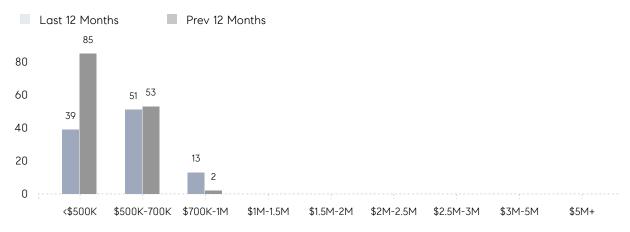
Maywood

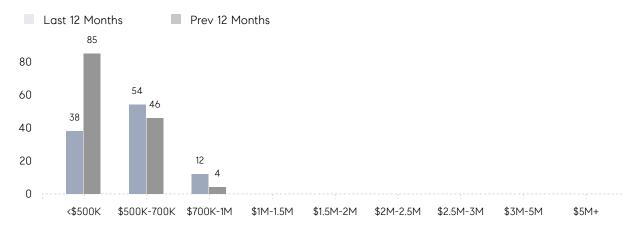
JANUARY 2023

Monthly Inventory



Contracts By Price Range





Midland Park

JANUARY 2023

UNDER CONTRACT

3 Total Properties



0%

Change From

Jan 2022

-16% 8% Decrease From Jan 2022

Increase From Jan 2022

-37%

Properties

UNITS SOLD

5

Total

Decrease From Jan 2022 Jan 2022

1% Decrease From

\$563K

Average Price

-8%

Change From Jan 2022

\$605K

Median

Price

Property Statistics

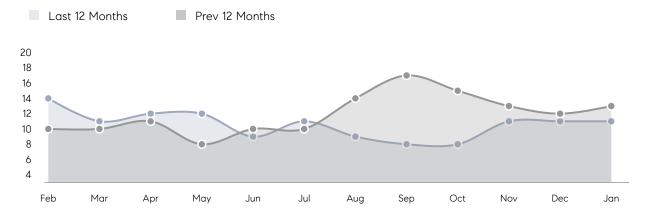
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	22	44	-50%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$563,600	\$614,313	-8.3%
	# OF CONTRACTS	3	3	0.0%
	NEW LISTINGS	4	5	-20%
Houses	AVERAGE DOM	22	44	-50%
	% OF ASKING PRICE	103%	102%	
	AVERAGE SOLD PRICE	\$563,600	\$614,313	-8%
	# OF CONTRACTS	3	3	0%
	NEW LISTINGS	4	5	-20%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

69

Midland Park

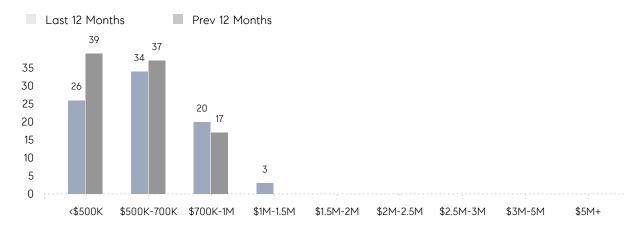
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Montvale

JANUARY 2023

UNDER CONTRACT

12 Total Properties \$956K Average Price

50% Increase From Jan 2022

11% Increase From Jan 2022

4% Increase From Jan 2022

\$1.0M

Median

Price

-56% Decrease From

4

Total

Properties

Jan 2022 Jan 2022

UNITS SOLD

-19% Decrease From Decrease From Jan 2022

Median

Price

\$730K

\$791K

Average Price

-1%

Property Statistics

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	22	54	-59%
	% OF ASKING PRICE	103%	99%	
	AVERAGE SOLD PRICE	\$791,500	\$802,521	-1.4%
	# OF CONTRACTS	12	8	50.0%
	NEW LISTINGS	10	11	-9%
Houses	AVERAGE DOM	13	24	-46%
	% OF ASKING PRICE	108%	99%	
	AVERAGE SOLD PRICE	\$669,500	\$744,000	-10%
	# OF CONTRACTS	2	5	-60%
	NEW LISTINGS	5	6	-17%
Condo/Co-op/TH	AVERAGE DOM	25	91	-73%
	% OF ASKING PRICE	101%	98%	
	AVERAGE SOLD PRICE	\$832,167	\$875,673	-5%
	# OF CONTRACTS	10	3	233%
	NEW LISTINGS	5	5	0%

71

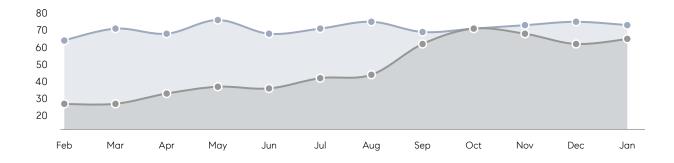
Compass New Jersey Monthly Market Insights

Montvale

JANUARY 2023

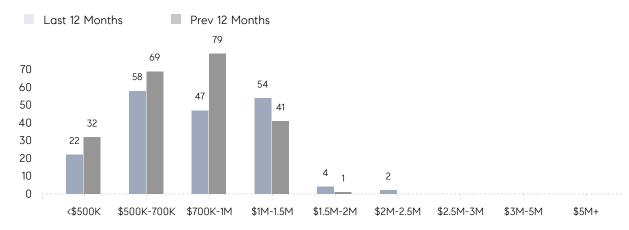
Monthly Inventory

Last 12 Months Prev 12 Months





Contracts By Price Range



Moonachie

JANUARY 2023

UNDER CONTRACT

UNITS SOLD

3	\$157K	\$80.0K	2	\$587K	\$587K
Total	^{Average}	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
0%	–	–	- 33%	22%	12%
Change From	Change From	Change From	Decrease From	Increase From	Increase From
Jan 2022	Jan 2022	Jan 2022	Jan 2022	Jan 2022	Jan 2022

Property Statistics

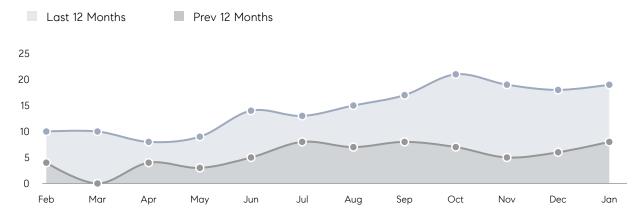
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	67	20	235%
	% OF ASKING PRICE	93%	97%	
	AVERAGE SOLD PRICE	\$587,500	\$480,000	22.4%
	# OF CONTRACTS	3	0	0.0%
	NEW LISTINGS	4	2	100%
Houses	AVERAGE DOM	67	20	235%
	% OF ASKING PRICE	93%	97%	
	AVERAGE SOLD PRICE	\$587,500	\$480,000	22%
	# OF CONTRACTS	3	0	0%
	NEW LISTINGS	4	2	100%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

Compass New Jersey Monthly Market Insights

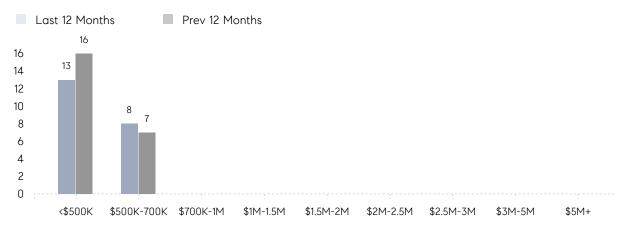
Moonachie

JANUARY 2023

Monthly Inventory



Contracts By Price Range





New Milford

JANUARY 2023

UNDER CONTRACT

8 Total Properties



\$687K Median Price

-43%

Decrease From Jan 2022

32% Increase From Jan 2022 45% Increase From Jan 2022 -33%

6

Total

Properties

Decrease From Increase F Jan 2022 Jan 2022

UNITS SOLD

1% Increase From

\$612K

Average

Price

0% Change From Jan 2022

\$614K

Median

Price

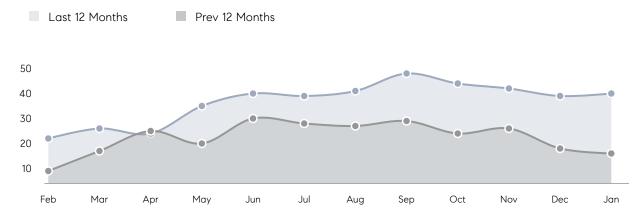
Property Statistics

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	47	26	81%
	% OF ASKING PRICE	95%	101%	
	AVERAGE SOLD PRICE	\$612,680	\$604,444	1.4%
	# OF CONTRACTS	8	14	-42.9%
	NEW LISTINGS	9	11	-18%
Houses	AVERAGE DOM	47	26	81%
	% OF ASKING PRICE	95%	101%	
	AVERAGE SOLD PRICE	\$612,680	\$604,444	1%
	# OF CONTRACTS	8	12	-33%
	NEW LISTINGS	9	10	-10%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	0	1	0%

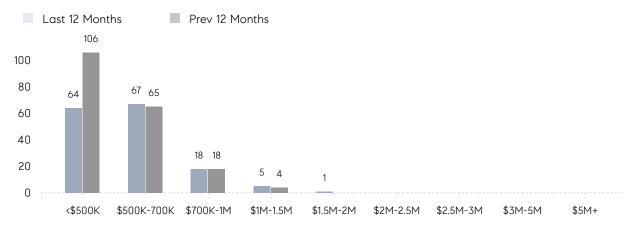
New Milford

JANUARY 2023

Monthly Inventory



Contracts By Price Range





Listings By Price Range

76

North Arlington

JANUARY 2023

UNDER CONTRACT

7 Total

Properties Price

\$433K Average

\$425K Median Price

17% Increase From Jan 2022

1% Increase From Jan 2022

10% Increase From Jan 2022

-64% Decrease From

Properties

Increase From Jan 2022 Jan 2022

24% Increase From Jan 2022

Median

Price

\$495K

\$493K

Average

14%

Price

Property Statistics

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	14	29	-52%
	% OF ASKING PRICE	100%	104%	
	AVERAGE SOLD PRICE	\$493,250	\$432,182	14.1%
	# OF CONTRACTS	7	6	16.7%
	NEW LISTINGS	9	10	-10%
Houses	AVERAGE DOM	14	31	-55%
	% OF ASKING PRICE	100%	105%	
	AVERAGE SOLD PRICE	\$493,250	\$464,889	6%
	# OF CONTRACTS	7	6	17%
	NEW LISTINGS	6	10	-40%
Condo/Co-op/TH	AVERAGE DOM	-	22	-
	% OF ASKING PRICE	-	99%	
	AVERAGE SOLD PRICE	-	\$285,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	3	0	0%

UNITS SOLD

4

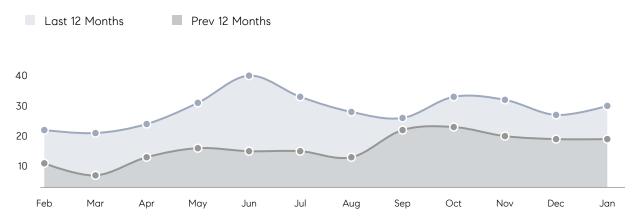
Total

Compass New Jersey Monthly Market Insights

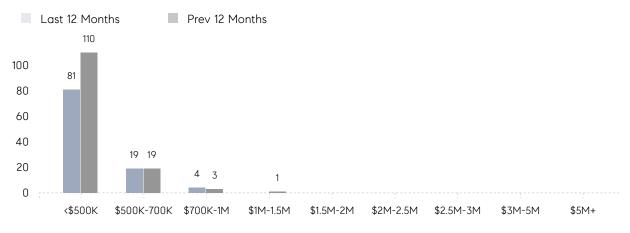
North Arlington

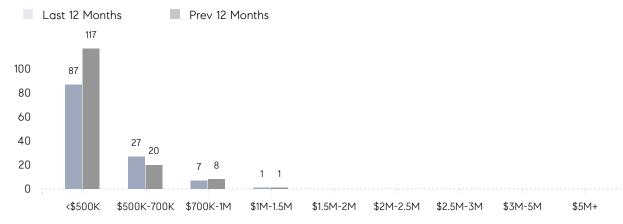
JANUARY 2023

Monthly Inventory



Contracts By Price Range





North Bergen

JANUARY 2023

UNDER CONTRACT

16 Total **\$426K \$344K** Average Price

Median Price

-27%

Properties

Decrease From Jan 2022

1% Increase From Jan 2022

-19% Decrease From Jan 2022

-57%

Properties

UNITS SOLD

15

Total

Decrease From Jan 2022 Jan 2022

-9% Decrease From Decrease From Jan 2022

Median

Price

\$432K \$380K

Average Price

-3%

Property Statistics

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	44	50	-12%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$432,259	\$445,586	-3.0%
	# OF CONTRACTS	16	22	-27.3%
	NEW LISTINGS	29	45	-36%
Houses	AVERAGE DOM	40	54	-26%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$401,667	\$481,583	-17%
	# OF CONTRACTS	4	7	-43%
	NEW LISTINGS	4	17	-76%
Condo/Co-op/TH	AVERAGE DOM	45	48	-6%
	% OF ASKING PRICE	98%	99%	
	AVERAGE SOLD PRICE	\$439,907	\$426,804	3%
	# OF CONTRACTS	12	15	-20%
	NEW LISTINGS	25	28	-11%

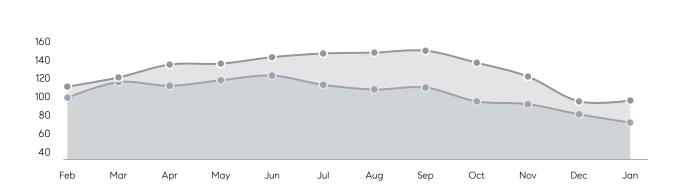
79

North Bergen

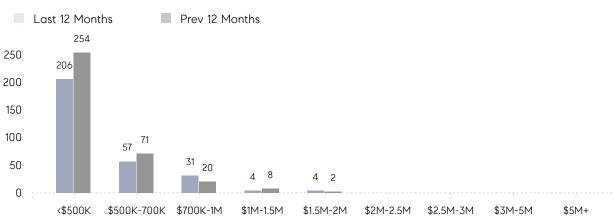
JANUARY 2023

Monthly Inventory

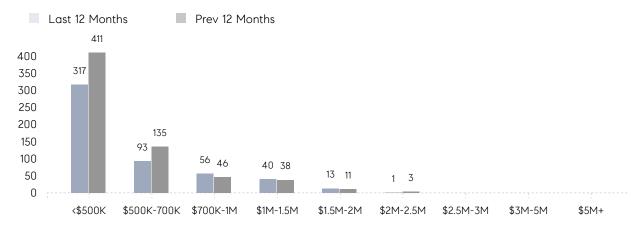
Last 12 Months



Prev 12 Months



Contracts By Price Range



Northvale

JANUARY 2023

Jan 2022

UNDER CONTRACT

UNITS SOLD

Jan 2022

Jan 2022

Jan 2022

4 Total Properties	\$552K Average Price	\$522K Median Price	4 Total Properties	\$666K Average Price	\$685K Median Price
-20%	19%	10%	-33%	-3%	11%
Decrease From	Increase From	Increase From	Decrease From	Decrease From	Increase From

Property Statistics

Jan 2022

Jan 2022

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	18	19	-5%
	% OF ASKING PRICE	103%	101%	
	AVERAGE SOLD PRICE	\$666,250	\$685,000	-2.7%
	# OF CONTRACTS	4	5	-20.0%
	NEW LISTINGS	4	5	-20%
Houses	AVERAGE DOM	8	19	-58%
	% OF ASKING PRICE	105%	101%	
	AVERAGE SOLD PRICE	\$645,000	\$685,000	-6%
	# OF CONTRACTS	3	5	-40%
	NEW LISTINGS	4	5	-20%
Condo/Co-op/TH	AVERAGE DOM	48	-	-
	% OF ASKING PRICE	97%	-	
	AVERAGE SOLD PRICE	\$730,000	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	0	0	0%

Northvale

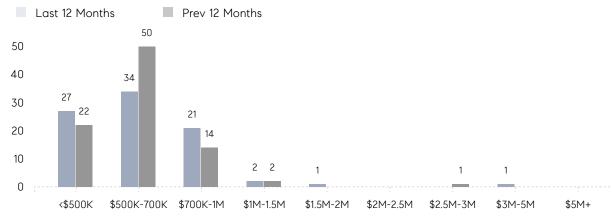
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Norwood

JANUARY 2023

UNDER CONTRACT

6 Total Properties \$1.0M Average Price

27%

Jan 2022

\$1.2M Median Price

100% Increase From Jan 2022

36% Increase From

Increase From Jan 2022

-83% Decrease From

UNITS SOLD

1

Total

Properties

Change From Jan 2022 Jan 2022

10% Increase From Jan 2022

Median

Price

\$651K

\$651K

Average Price

-1%

Property Statistics

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	95	25	280%
	% OF ASKING PRICE	91%	100%	
	AVERAGE SOLD PRICE	\$651,000	\$656,250	-0.8%
	# OF CONTRACTS	6	3	100.0%
	NEW LISTINGS	3	3	0%
Houses	AVERAGE DOM	95	26	265%
	% OF ASKING PRICE	91%	100%	
	AVERAGE SOLD PRICE	\$651,000	\$720,900	-10%
	# OF CONTRACTS	4	1	300%
	NEW LISTINGS	1	3	-67%
Condo/Co-op/TH	AVERAGE DOM	-	17	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$333,000	-
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	2	0	0%

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Compass New Jersey Monthly Market Insights

Norwood

JANUARY 2023

Monthly Inventory





Listings By Price Range

Contracts By Price Range



Oakland

JANUARY 2023

UNDER CONTRACT

18 Total

Properties

\$583K Average Price

\$589K Median Price

80% Increase From Jan 2022

2% Increase From Jan 2022

14% Increase From Jan 2022

-57%

Properties

UNITS SOLD

9

Total

Decrease From Jan 2022 Jan 2022

4% Increase From Decrease From Jan 2022

\$530K

Median

Price

\$508K

Average Price

-4%

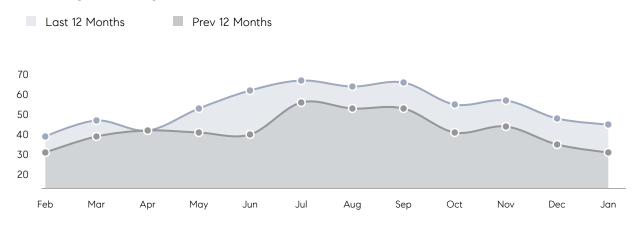
Property Statistics

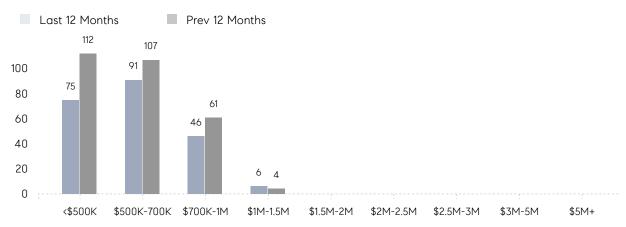
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	59	28	111%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$508,861	\$531,400	-4.2%
	# OF CONTRACTS	18	10	80.0%
	NEW LISTINGS	13	4	225%
Houses	AVERAGE DOM	59	30	97%
	% OF ASKING PRICE	99%	101%	
	AVERAGE SOLD PRICE	\$508,861	\$544,467	-7%
	# OF CONTRACTS	18	9	100%
	NEW LISTINGS	13	4	225%
Condo/Co-op/TH	AVERAGE DOM	-	16	-
	% OF ASKING PRICE	-	99%	
	AVERAGE SOLD PRICE	-	\$453,000	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	0	0%

Oakland

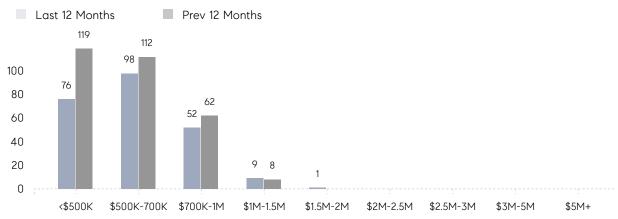
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Listings By Price Range

Compass New Jersey Market Report

Old Tappan

JANUARY 2023

UNDER CONTRACT

16 Total Properties



-38%

Jan 2022

\$887K Median Price

433%

Increase From Jan 2022

-29% Decrease From Decrease From Jan 2022

-14%

Properties

6

Total

UNITS SOLD

Decrease From Decrease From Jan 2022 Jan 2022

-27% -21%

Average

Price

\$903K \$895K

Median

Price

Decrease From Jan 2022

Property Statistics

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	45	55	-18%
	% OF ASKING PRICE	106%	97%	
	AVERAGE SOLD PRICE	\$903,859	\$1,148,786	-21.3%
	# OF CONTRACTS	16	3	433.3%
_	NEW LISTINGS	13	16	-19%
Houses	AVERAGE DOM	41	55	-25%
	% OF ASKING PRICE	104%	97%	
	AVERAGE SOLD PRICE	\$587,500	\$1,148,786	-49%
	# OF CONTRACTS	4	2	100%
	NEW LISTINGS	2	12	-83%
Condo/Co-op/TH	AVERAGE DOM	48	-	-
	% OF ASKING PRICE	106%	-	
	AVERAGE SOLD PRICE	\$1,062,038	-	-
	# OF CONTRACTS	12	1	1100%
	NEW LISTINGS	11	4	175%

Old Tappan

JANUARY 2023

Monthly Inventory





Contracts By Price Range



Oradell

JANUARY 2023

UNDER CONTRACT

4 Total \$634K Average

Price

-9%

Jan 2022

\$612K Median Price

0%

Properties

Change From Jan 2022

Decrease From Jan 2022

-18% Decrease From 0%

Properties

3

Total

UNITS SOLD

Change From Jan 2022 Jan 2022

10% 17% Increase From

\$711K

Average

Price

Increase From Jan 2022

\$745K

Median

Price

Property Statistics

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	15	62	-76%
	% OF ASKING PRICE	104%	98%	
	AVERAGE SOLD PRICE	\$711,667	\$649,667	9.5%
	# OF CONTRACTS	4	4	0.0%
	NEW LISTINGS	3	8	-62%
Houses	AVERAGE DOM	15	62	-76%
	% OF ASKING PRICE	104%	98%	
	AVERAGE SOLD PRICE	\$711,667	\$649,667	10%
	# OF CONTRACTS	4	4	0%
	NEW LISTINGS	3	8	-62%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

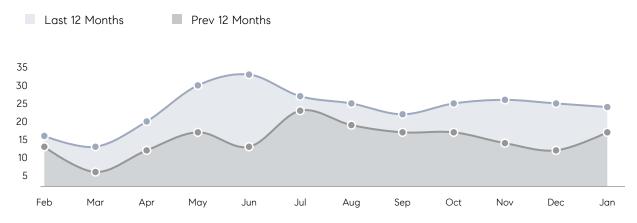
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Oradell

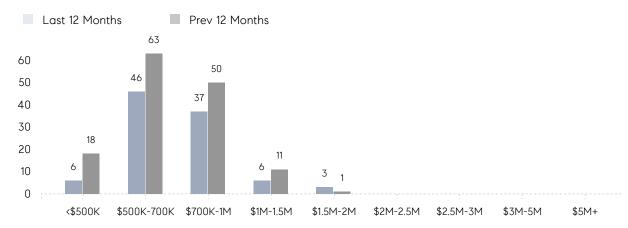
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Palisades Park

JANUARY 2023

UNDER CONTRACT

3 Total Properties \$1.0M Average Price

28%

Jan 2022

-80% Decrease From Jan 2022

22% Increase From Jan 2022

Increase From

\$985K

Median

Price

Properties -70%

3

Total

UNITS SOLD

Decrease From Jan 2022

106% Increase From Jan 2022

\$1.0M

Average

Price

168% Increase From Jan 2022

\$1.1M

Median

Price

Property Statistics

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	41	27	52%
	% OF ASKING PRICE	92%	99%	
	AVERAGE SOLD PRICE	\$1,041,333	\$506,250	105.7%
	# OF CONTRACTS	3	15	-80.0%
	NEW LISTINGS	10	13	-23%
Houses	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	2	2	0%
Condo/Co-op/TH	AVERAGE DOM	41	27	52%
	% OF ASKING PRICE	92%	99%	
	AVERAGE SOLD PRICE	\$1,041,333	\$506,250	106%
	# OF CONTRACTS	3	13	-77%
	NEW LISTINGS	8	11	-27%

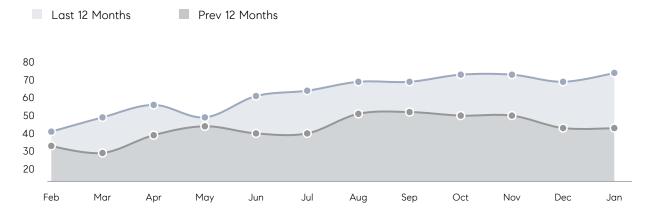
Sources: Garden State MLS, Hudson MLS, NJ MLS

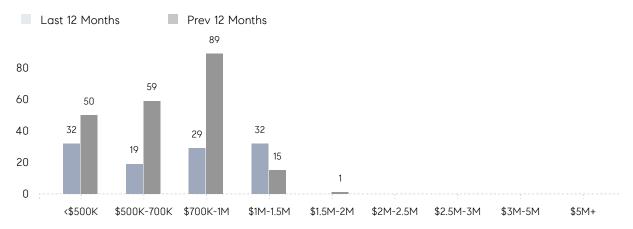
91

Palisades Park

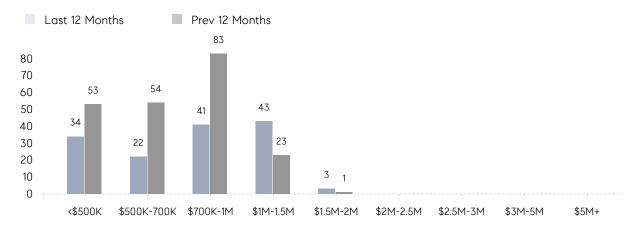
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Paramus

JANUARY 2023

UNDER CONTRACT

16 Total

Properties

\$929K Average Price

\$764K Median Price

-11% Decrease From Jan 2022 12% Increase From Jan 2022 -3% Decrease From Jan 2022 -33%

Properties

12

Total

Decrease From Increase From Jan 2022 Jan 2022

15% Increase From Jan 2022

\$795K

Median

Price

Property Statistics

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	34	39	-13%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$901,875	\$864,028	4.4%
	# OF CONTRACTS	16	18	-11.1%
	NEW LISTINGS	12	16	-25%
Houses	AVERAGE DOM	34	39	-13%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$901,875	\$864,028	4%
	# OF CONTRACTS	16	17	-6%
	NEW LISTINGS	12	16	-25%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	0	0%

UNITS SOLD

\$901K

Average Price

4%

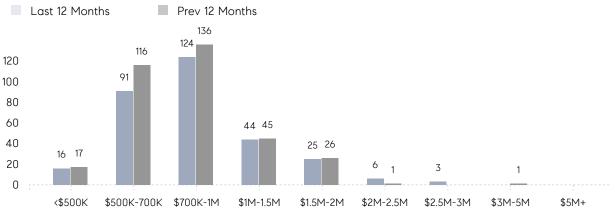
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Paramus

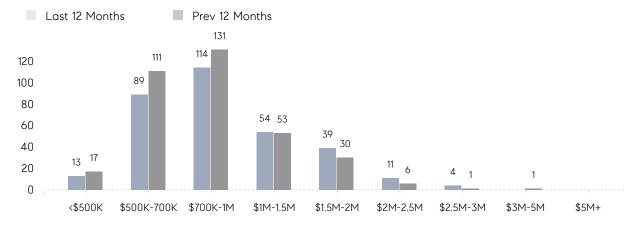
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Listings By Price Range

Compass New Jersey Market Report

Park Ridge

JANUARY 2023

UNDER CONTRACT

5 Total Properties



\$389K Median Price

400%

Jan 2022

Increase From

-37% Decrease From Jan 2022

-56% Decrease From Jan 2022 -82% Decrease From

UNITS SOLD

2

Total

Properties

Decrease From Increase From Jan 2022 Jan 2022

40%

Average

Price

\$690K \$690K

Median

Price

29% Increase From Jan 2022

Property Statistics

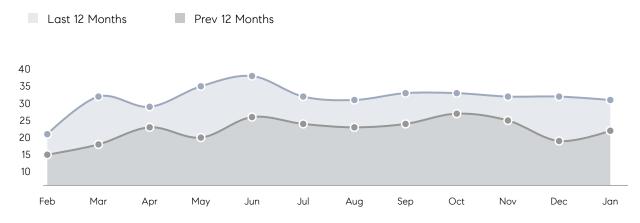
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	52	43	21%
	% OF ASKING PRICE	95%	99%	
	AVERAGE SOLD PRICE	\$690,750	\$493,636	39.9%
	# OF CONTRACTS	5	1	400.0%
	NEW LISTINGS	5	5	0%
Houses	AVERAGE DOM	52	50	4%
	% OF ASKING PRICE	95%	100%	
	AVERAGE SOLD PRICE	\$690,750	\$573,857	20%
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	4	4	0%
Condo/Co-op/TH	AVERAGE DOM	-	30	-
	% OF ASKING PRICE	-	97%	
	AVERAGE SOLD PRICE	-	\$353,250	-
	# OF CONTRACTS	3	0	0%
	NEW LISTINGS	1	1	0%

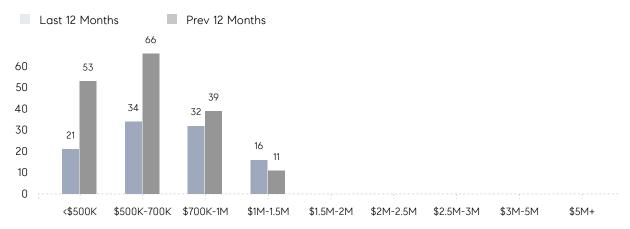
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Park Ridge

JANUARY 2023

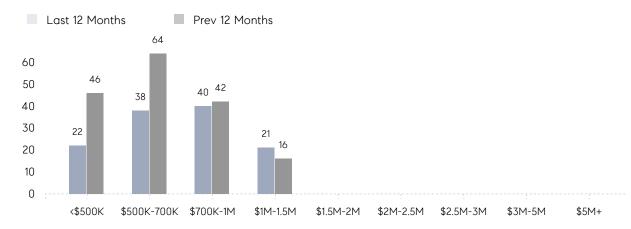
Monthly Inventory





Contracts By Price Range

Listings By Price Range



Compass New Jersey Market Report

Ramsey

JANUARY 2023

UNDER CONTRACT

UNITS SOLD

\$508K \$469K \$648K \$632K 7 10 Median Median Total Average Total Average Price Properties Price Price Properties Price -17% 11% -59% -21% -23% 10%

Decrease From Decrease From Jan 2022

Jan 2022

Decrease From Jan 2022

Decrease From

Increase From Jan 2022 Jan 2022

Increase From Jan 2022

Property Statistics

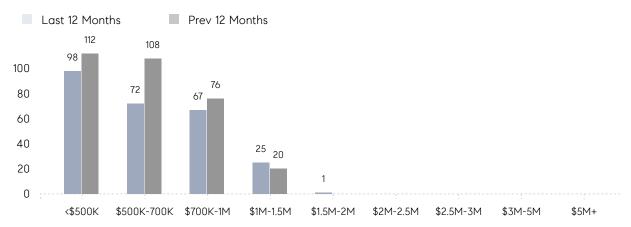
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	21	30	-30%
	% OF ASKING PRICE	102%	100%	
	AVERAGE SOLD PRICE	\$648,900	\$583,521	11.2%
	# OF CONTRACTS	7	17	-58.8%
	NEW LISTINGS	12	22	-45%
Houses	AVERAGE DOM	23	21	10%
	% OF ASKING PRICE	105%	105%	
	AVERAGE SOLD PRICE	\$714,400	\$740,167	-3%
	# OF CONTRACTS	2	11	-82%
	NEW LISTINGS	6	14	-57%
Condo/Co-op/TH	AVERAGE DOM	20	38	-47%
	% OF ASKING PRICE	99%	97%	
	AVERAGE SOLD PRICE	\$583,400	\$449,254	30%
	# OF CONTRACTS	5	6	-17%
	NEW LISTINGS	6	8	-25%

Ramsey

JANUARY 2023

Monthly Inventory





Contracts By Price Range



Listings By Price Range

Compass New Jersey Market Report

Ridgefield

JANUARY 2023

UNDER CONTRACT

UNITS SOLD

1	\$650K	\$650K	O	—	–
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-75%	11%	15%	0%	_	_
Decrease From	Increase From	Increase From	Change From	Change From	Change From
Jan 2022	Jan 2022	Jan 2022	Jan 2022	Jan 2022	Jan 2022

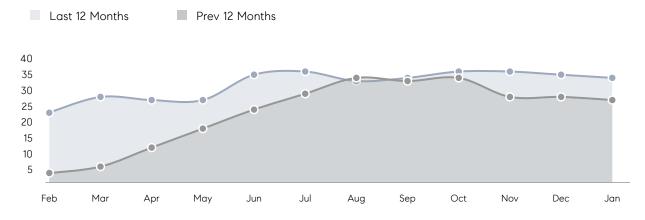
Property Statistics

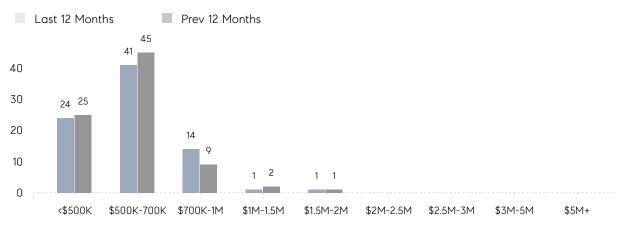
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	-	66	-
	% OF ASKING PRICE	-	96%	
	AVERAGE SOLD PRICE	-	\$608,600	-
	# OF CONTRACTS	1	4	-75.0%
	NEW LISTINGS	1	6	-83%
Houses	AVERAGE DOM	-	66	-
	% OF ASKING PRICE	-	96%	
	AVERAGE SOLD PRICE	-	\$608,600	-
	# OF CONTRACTS	1	4	-75%
	NEW LISTINGS	1	5	-80%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	1	0%

Ridgefield

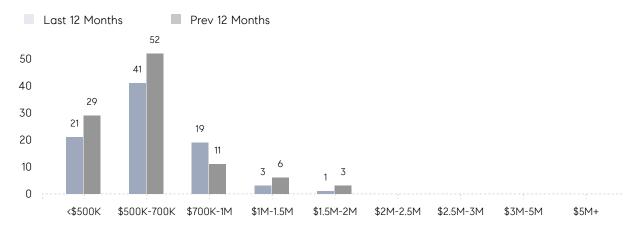
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Ridgefield Park

JANUARY 2023

UNDER CONTRACT

3 Total



Median Price

0%

Properties

Change From Jan 2022

-47% -51% Decrease From Jan 2022

Decrease From Jan 2022

Properties -44%

5

Total

UNITS SOLD

Decrease From Jan 2022 Jan 2022

-10% -13% Decrease From

\$371K

Average

Price

Decrease From Jan 2022

\$410K

Median

Price

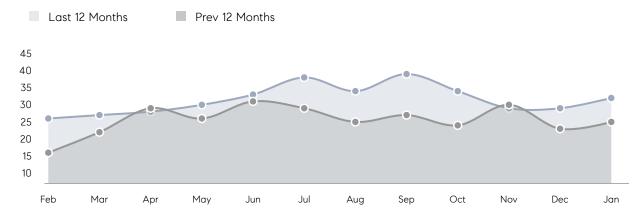
Property Statistics

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	74	31	139%
	% OF ASKING PRICE	95%	99%	
	AVERAGE SOLD PRICE	\$371,000	\$412,778	-10.1%
	# OF CONTRACTS	3	3	0.0%
	NEW LISTINGS	7	5	40%
Houses	AVERAGE DOM	77	22	250%
	% OF ASKING PRICE	95%	101%	
	AVERAGE SOLD PRICE	\$436,250	\$510,000	-14%
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	2	4	-50%
Condo/Co-op/TH	AVERAGE DOM	64	62	3%
	% OF ASKING PRICE	92%	90%	
	AVERAGE SOLD PRICE	\$110,000	\$72,500	52%
	# OF CONTRACTS	2	1	100%
	NEW LISTINGS	5	1	400%

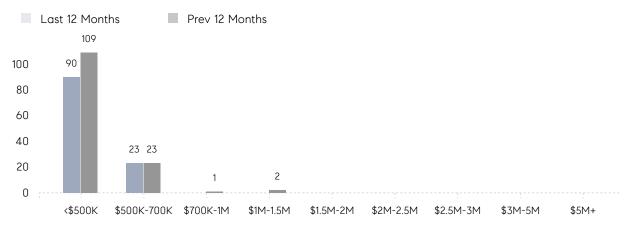
Ridgefield Park

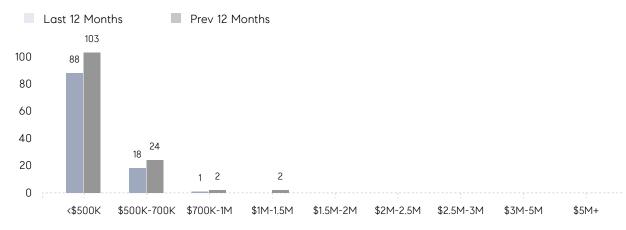
JANUARY 2023

Monthly Inventory



Contracts By Price Range





Ridgewood

JANUARY 2023

UNDER CONTRACT

8 Total Properties



\$1.4M Median Price

-38%

Decrease From Jan 2022

27%

72% Increase From Jan 2022 Properties

8

Total

UNITS SOLD

Decrease From Jan 2022

22% Increase From

\$1.0M

Average Price

Jan 2022

35% Increase From Jan 2022

\$1.0M

Median

Price

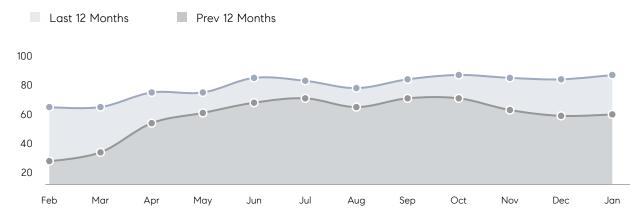
Property Statistics

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	29	40	-28%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$1,023,000	\$835,821	22.4%
	# OF CONTRACTS	8	13	-38.5%
	NEW LISTINGS	12	15	-20%
Houses	AVERAGE DOM	29	40	-28%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$1,023,000	\$869,115	18%
	# OF CONTRACTS	8	12	-33%
	NEW LISTINGS	12	14	-14%
Condo/Co-op/TH	AVERAGE DOM	-	48	-
	% OF ASKING PRICE	-	95%	
	AVERAGE SOLD PRICE	-	\$403,000	-
	# OF CONTRACTS	0	1	0%
	NEW LISTINGS	0	1	0%

Ridgewood

JANUARY 2023

Monthly Inventory





Contracts By Price Range



River Edge

JANUARY 2023

UNDER CONTRACT

UNITS SOLD

5	\$680K	\$599K	7	\$704K	\$640K
Total	Average	Median	Total	Average	^{Median}
Properties	Price	Price	Properties	Price	Price
-64%	-9%	-3%	-12%	7%	-1%
Decrease From	Decrease From	Decrease From	Decrease From	Increase From	Decrease From
Jan 2022					

Property Statistics

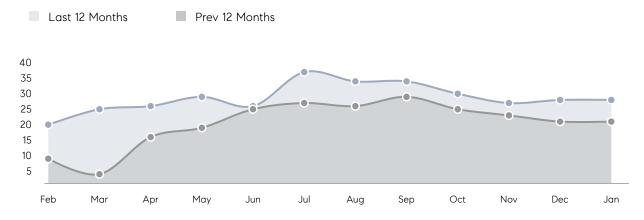
		Jan 2023	Jan 2022	% Change	
Overall	AVERAGE DOM	31	37	-16%	
	% OF ASKING PRICE	96%	99%		
	AVERAGE SOLD PRICE	\$704,286	\$658,375	7.0%	
	# OF CONTRACTS	5	14	-64.3%	
	NEW LISTINGS	5	12	-58%	
Houses	AVERAGE DOM	27	37	-27%	_
	% OF ASKING PRICE	96%	99%		
	AVERAGE SOLD PRICE	\$733,333	\$690,286	6%	
	# OF CONTRACTS	4	12	-67%	
	NEW LISTINGS	5	11	-55%	
Condo/Co-op/TH	AVERAGE DOM	59	38	55%	_
	% OF ASKING PRICE	98%	100%		
	AVERAGE SOLD PRICE	\$530,000	\$435,000	22%	
	# OF CONTRACTS	1	2	-50%	
	NEW LISTINGS	0	1	0%	

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River Edge

JANUARY 2023

Monthly Inventory





Contracts By Price Range



River Vale

JANUARY 2023

UNDER CONTRACT

5 Total Properties



\$675K Median Price

-64%

Decrease From Jan 2022

-11% Decrease From Jan 2022

-7% Decrease From Jan 2022 -33%

Properties

4

Total

UNITS SOLD

Decrease From Increase From Jan 2022 Jan 2022

20%

Average

Price

\$909K \$891K

Increase From Jan 2022

Median

15%

Price

Property Statistics

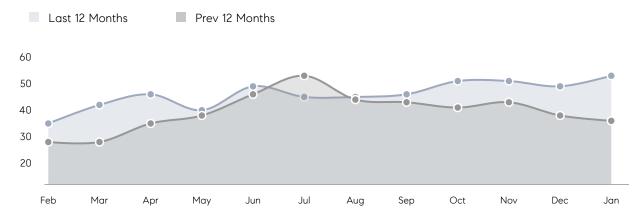
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	40	60	-33%
	% OF ASKING PRICE	96%	102%	
	AVERAGE SOLD PRICE	\$909,125	\$759,167	19.8%
	# OF CONTRACTS	5	14	-64.3%
	NEW LISTINGS	9	11	-18%
Houses	AVERAGE DOM	49	66	-26%
	% OF ASKING PRICE	96%	105%	
	AVERAGE SOLD PRICE	\$891,333	\$840,000	6%
	# OF CONTRACTS	4	12	-67%
	NEW LISTINGS	7	8	-12%
Condo/Co-op/TH	AVERAGE DOM	12	47	-74%
	% OF ASKING PRICE	97%	95%	
	AVERAGE SOLD PRICE	\$962,500	\$597,500	61%
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	2	3	-33%

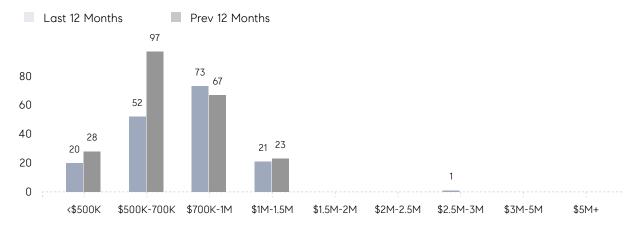
107

River Vale

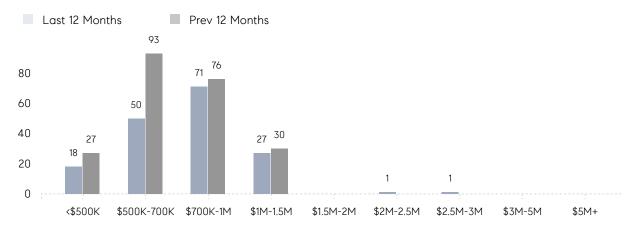
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Rochelle Park

JANUARY 2023

UNDER CONTRACT

6 Total \$466K Average Price

\$527K Median Price

100%

Properties

Increase From Jan 2022

-15% Decrease From Jan 2022 Jan 2022

-12% Decrease From 50%

Properties

UNITS SOLD

6

Total

Increase From Jan 2022

11% Increase From

Average

Jan 2022

Price

\$486K \$483K

Median

11%

Price

Increase From Jan 2022

Property Statistics

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	24	25	- 4%
	% OF ASKING PRICE	99%	103%	
	AVERAGE SOLD PRICE	\$486,817	\$439,000	10.9%
	# OF CONTRACTS	6	3	100.0%
	NEW LISTINGS	6	5	20%
Houses	AVERAGE DOM	24	25	-4%
	% OF ASKING PRICE	99%	103%	
	AVERAGE SOLD PRICE	\$486,817	\$439,000	11%
	# OF CONTRACTS	4	3	33%
	NEW LISTINGS	4	4	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	2	0	0%
	NEW LISTINGS	2	1	100%

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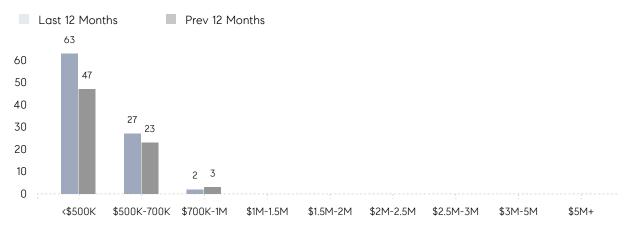
Rochelle Park

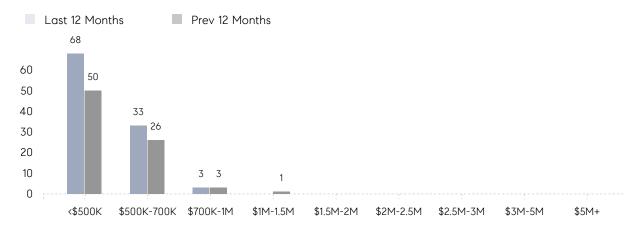
JANUARY 2023

Monthly Inventory



Contracts By Price Range





Rutherford

JANUARY 2023

UNDER CONTRACT

17 Total Properties



\$509K Median Price

-39% Decrease From

Jan 2022

-9% Decrease From Jan 2022

-8% Decrease From Jan 2022

-69%

Properties

9

Total

UNITS SOLD

Decrease From Jan 2022 Jan 2022

25% Increase From Increase From Jan 2022

\$551K

Average Price

18%

\$595K

Median

Price

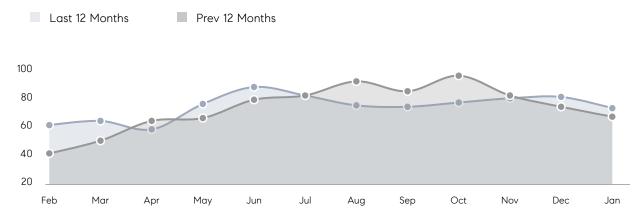
Property Statistics

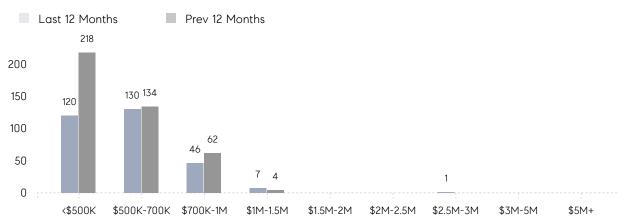
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	38	62	-39%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$551,889	\$467,207	18.1%
	# OF CONTRACTS	17	28	-39.3%
	NEW LISTINGS	12	22	-45%
Houses	AVERAGE DOM	42	60	-30%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$555,250	\$594,778	-7%
	# OF CONTRACTS	11	21	-48%
	NEW LISTINGS	7	14	-50%
Condo/Co-op/TH	AVERAGE DOM	8	66	-88%
	% OF ASKING PRICE	98%	98%	
	AVERAGE SOLD PRICE	\$525,000	\$258,455	103%
	# OF CONTRACTS	6	7	-14%
	NEW LISTINGS	5	8	-37%

Rutherford

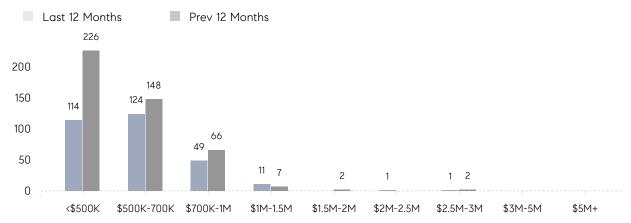
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Saddle Brook

JANUARY 2023

UNDER CONTRACT

12 Total

Properties

\$558K ^{Average} Price

\$514K Median Price

71% Increase From Jan 2022

35% Increase From Jan 2022 29% Increase From Jan 2022 Total Properties

10

UNITS SOLD

\$475K ^{Average} Price

S S445K Median Price

Price

0%

43% Increase From Jan 2022 -2% Decrease From Jan 2022

Change From Jan 2022

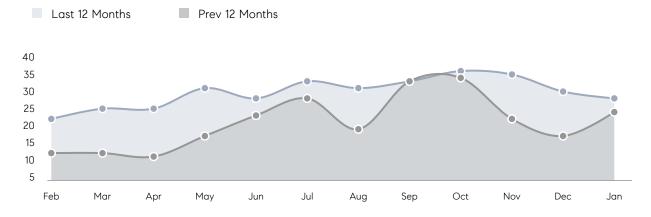
Property Statistics

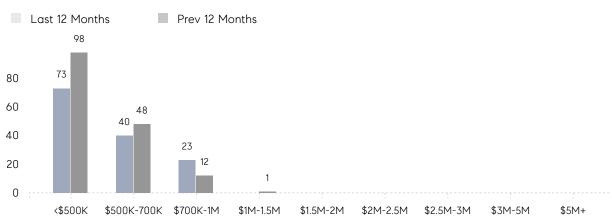
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	46	28	64%
	% OF ASKING PRICE	101%	99%	
	AVERAGE SOLD PRICE	\$475,790	\$485,429	-2.0%
	# OF CONTRACTS	12	7	71.4%
	NEW LISTINGS	10	15	-33%
Houses	AVERAGE DOM	34	28	21%
	% OF ASKING PRICE	102%	99%	
	AVERAGE SOLD PRICE	\$566,271	\$485,429	17%
	# OF CONTRACTS	11	5	120%
	NEW LISTINGS	9	11	-18%
Condo/Co-op/TH	AVERAGE DOM	75	-	-
	% OF ASKING PRICE	98%	-	
	AVERAGE SOLD PRICE	\$264,667	-	-
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	1	4	-75%

Saddle Brook

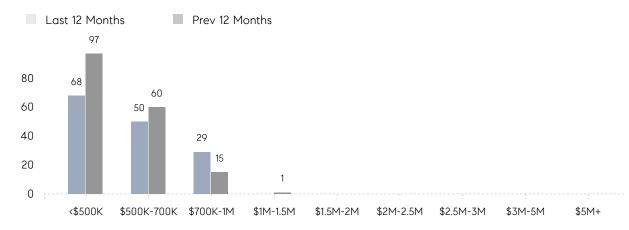
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Saddle River

JANUARY 2023

UNDER CONTRACT

7 Total Properties



\$3.3M Median Price

133%

96% Increase From Jan 2022 Jan 2022

Increase From Jan 2022

23% Increase From Properties 50%

6

Total

UNITS SOLD

Increase From Jan 2022

9%

Increase From

Jan 2022

\$2.5M

Average

Price

-16% Decrease From Jan 2022

\$1.7M

Median

Price

Property Statistics

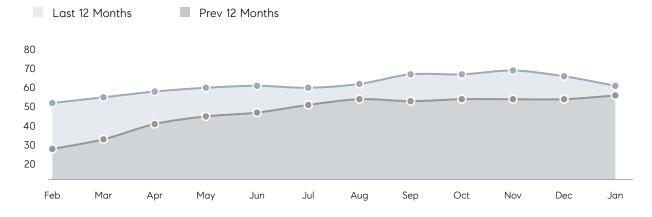
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	59	68	-13%
	% OF ASKING PRICE	92%	89%	
	AVERAGE SOLD PRICE	\$2,529,583	\$2,331,250	8.5%
	# OF CONTRACTS	7	3	133.3%
	NEW LISTINGS	1	10	-90%
Houses	AVERAGE DOM	59	68	-13%
	% OF ASKING PRICE	91%	89%	
	AVERAGE SOLD PRICE	\$2,602,500	\$2,331,250	12%
	# OF CONTRACTS	7	3	133%
	NEW LISTINGS	1	10	-90%
Condo/Co-op/TH	AVERAGE DOM	61	-	-
	% OF ASKING PRICE	96%	-	
	AVERAGE SOLD PRICE	\$2,165,000	-	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	0	0	0%

115

Saddle River

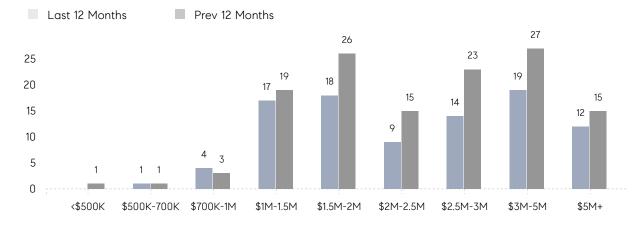
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Teaneck

JANUARY 2023

UNDER CONTRACT

19 Total \$469K \$453K Average

Price

Median Price

-21%

Properties

Decrease From Jan 2022

-18% -22% Decrease From Jan 2022

Decrease From Jan 2022

-48%

Properties

15

Total

UNITS SOLD

Decrease From Jan 2022 Jan 2022

10% Increase From

\$575K

Average Price

> Change From Jan 2022

\$515K

Median

-1%

Price

Property Statistics

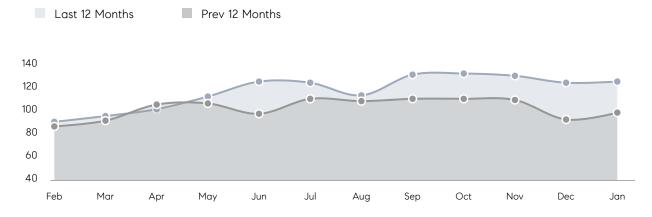
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	81	48	69%
	% OF ASKING PRICE	97%	101%	
	AVERAGE SOLD PRICE	\$575,867	\$525,410	9.6%
	# OF CONTRACTS	19	24	-20.8%
	NEW LISTINGS	18	29	-38%
Houses	AVERAGE DOM	81	49	65%
	% OF ASKING PRICE	97%	101%	
	AVERAGE SOLD PRICE	\$575,867	\$535,425	8%
	# OF CONTRACTS	16	20	-20%
	NEW LISTINGS	14	22	-36%
Condo/Co-op/TH	AVERAGE DOM	-	8	-
	% OF ASKING PRICE	-	104%	
	AVERAGE SOLD PRICE	-	\$245,000	-
	# OF CONTRACTS	3	4	-25%
	NEW LISTINGS	4	7	-43%

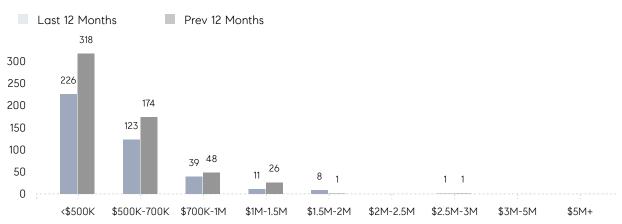
Compass New Jersey Monthly Market Insights

Teaneck

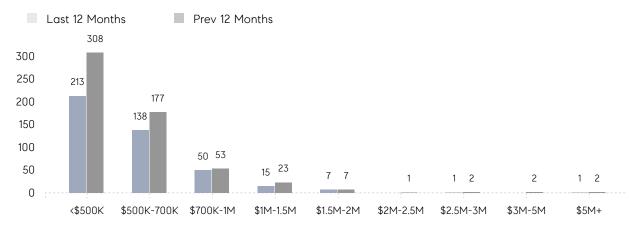
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Tenafly

JANUARY 2023

UNDER CONTRACT

5 Total Properties



\$1.3M Median Price

-62% Decrease From

Jan 2022

17% 2 Increase From Inc Jan 2022 Ja

22% Increase From Jan 2022 Total Properties

10

UNITS SOLD

-23% 16% Decrease From Jan 2022 Jan 2022

16% 13%

\$1.1M

Average Price

> Increase From Jan 2022

\$1.0M

Median

Price

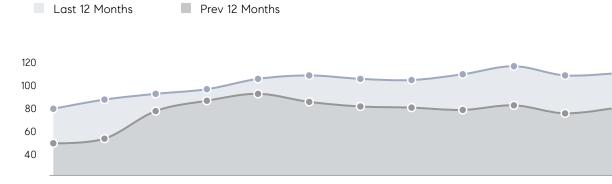
Property Statistics

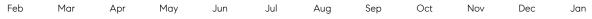
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	49	48	2%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$1,169,500	\$1,010,231	15.8%
	# OF CONTRACTS	5	13	-61.5%
	NEW LISTINGS	11	21	-48%
Houses	AVERAGE DOM	49	43	14%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$1,169,500	\$1,084,417	8%
	# OF CONTRACTS	4	11	-64%
	NEW LISTINGS	10	17	-41%
Condo/Co-op/TH	AVERAGE DOM	-	104	-
	% OF ASKING PRICE	-	91%	
	AVERAGE SOLD PRICE	-	\$120,000	-
	# OF CONTRACTS	1	2	-50%
	NEW LISTINGS	1	4	-75%

Tenafly

JANUARY 2023

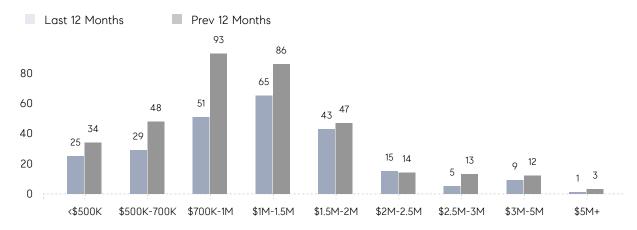
Monthly Inventory







Contracts By Price Range



Upper Saddle River

JANUARY 2023

UNDER CONTRACT

10 Total Properties \$1.1M Average Price

\$1.0M Median Price

-37% Decrease From

Jan 2022

rom Decrease From Jan 2022

11% Increase From Jan 2022 -22%

Properties

UNITS SOLD

7

Total

Decrease From Decrease Jan 2022 Jan 2022

-17% 9% Decrease From Increa

\$1.1M

Average

Price

Increase From Jan 2022

\$1.0M

Median

Price

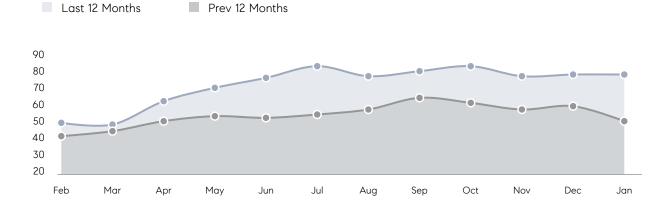
Property Statistics

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	19	69	-72%
	% OF ASKING PRICE	106%	103%	
	AVERAGE SOLD PRICE	\$1,122,229	\$1,352,554	-17.0%
	# OF CONTRACTS	10	16	-37.5%
	NEW LISTINGS	15	9	67%
Houses	AVERAGE DOM	33	41	-20%
	% OF ASKING PRICE	103%	103%	
	AVERAGE SOLD PRICE	\$1,162,243	\$1,542,997	-25%
	# OF CONTRACTS	9	11	-18%
	NEW LISTINGS	9	8	13%
Condo/Co-op/TH	AVERAGE DOM	8	125	-94%
	% OF ASKING PRICE	109%	102%	
	AVERAGE SOLD PRICE	\$1,092,219	\$971,670	12%
	# OF CONTRACTS	1	5	-80%
	NEW LISTINGS	6	1	500%

Upper Saddle River

JANUARY 2023

Monthly Inventory





Contracts By Price Range

Listings By Price Range



Compass New Jersey Market Report

Waldwick

JANUARY 2023

UNDER CONTRACT

5 Total Properties

\$519K \$490K Average Price

Median Price

-29% Decrease From Jan 2022

4% Increase From Jan 2022

8% Increase From Jan 2022

Properties -73%

3

Total

18% Decrease From Jan 2022 Jan 2022

20% Increase From Increase From Jan 2022

\$535K

Median

Price

\$530K

Average Price

Property Statistics

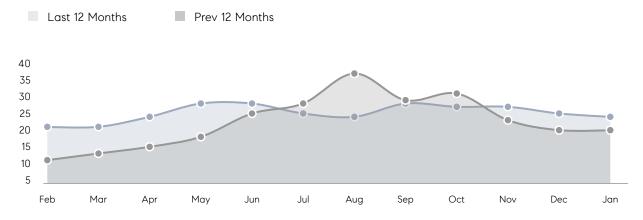
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	14	25	-44%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$530,000	\$448,636	18.1%
	# OF CONTRACTS	5	7	-28.6%
	NEW LISTINGS	4	8	-50%
Houses	AVERAGE DOM	14	28	-50%
	% OF ASKING PRICE	98%	100%	
	AVERAGE SOLD PRICE	\$530,000	\$465,000	14%
	# OF CONTRACTS	5	7	-29%
	NEW LISTINGS	3	8	-62%
Condo/Co-op/TH	AVERAGE DOM	-	12	-
	% OF ASKING PRICE	-	100%	
	AVERAGE SOLD PRICE	-	\$375,000	-
	# OF CONTRACTS	0	0	0%
	NEW LISTINGS	1	0	0%

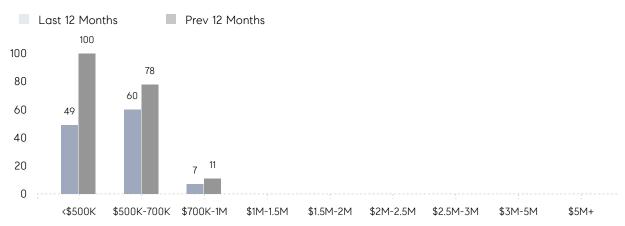
UNITS SOLD

Waldwick

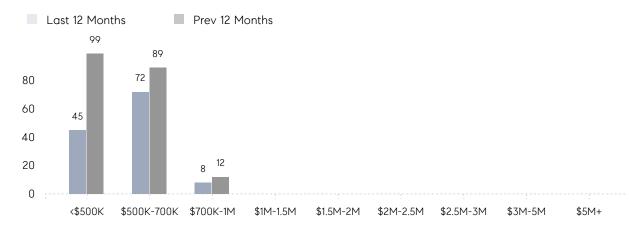
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Wallington

JANUARY 2023

UNDER CONTRACT

UNITS SOLD

3	\$377K	\$395K	0	-	-
Total	Average	Median	Total	Average	Median
Properties	Price	Price	Properties	Price	Price
-25%	-31%	-4%	0%	-	_
Decrease From Jan 2022	Decrease From Jan 2022	Decrease From Jan 2022	Change From Jan 2022	Change From Jan 2022	Change From Jan 2022

Property Statistics

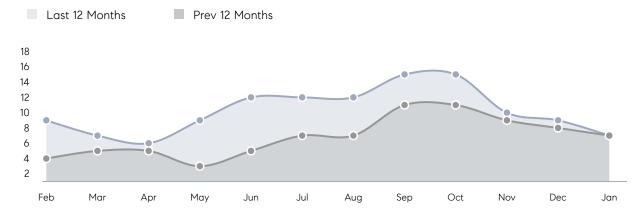
		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	-	52	-
	% OF ASKING PRICE	-	94%	
	AVERAGE SOLD PRICE	-	\$685,250	-
	# OF CONTRACTS	3	4	-25.0%
	NEW LISTINGS	1	1	0%
Houses	AVERAGE DOM	-	52	-
	% OF ASKING PRICE	-	94%	
	AVERAGE SOLD PRICE	-	\$685,250	-
	# OF CONTRACTS	2	4	-50%
	NEW LISTINGS	0	1	0%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	1	0	0%
	NEW LISTINGS	1	0	0%

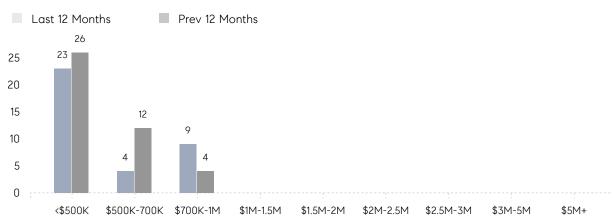
Compass New Jersey Monthly Market Insights

Wallington

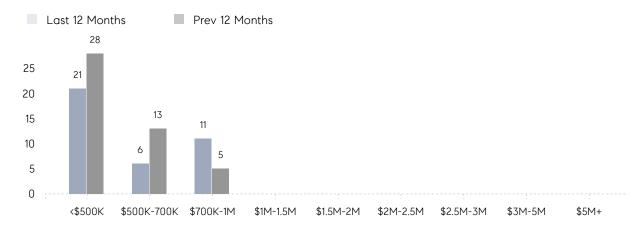
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Washington Township

JANUARY 2023

UNDER CONTRACT

13 Total Properties



Median Price

9%

-19% Decrease From

Jan 2022

-12% Decrease From Jan 2022

Increase From Jan 2022

-59%

Properties

9

Total

UNITS SOLD

Decrease From Increase From Jan 2022 Jan 2022

3%

\$509K

Average

Price

5% Increase From Jan 2022

\$500K

Median

Price

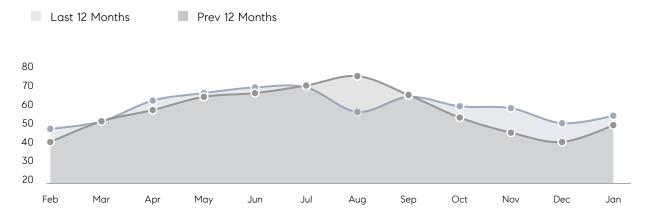
Property Statistics

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	55	27	104%
	% OF ASKING PRICE	100%	104%	
	AVERAGE SOLD PRICE	\$509,468	\$495,808	2.8%
	# OF CONTRACTS	13	16	-18.7%
	NEW LISTINGS	19	31	-39%
Houses	AVERAGE DOM	67	25	168%
	% OF ASKING PRICE	100%	105%	
	AVERAGE SOLD PRICE	\$561,458	\$558,048	1%
	# OF CONTRACTS	11	14	-21%
	NEW LISTINGS	13	27	-52%
Condo/Co-op/TH	AVERAGE DOM	14	32	-56%
	% OF ASKING PRICE	101%	101%	
	AVERAGE SOLD PRICE	\$327,500	\$329,833	-1%
	# OF CONTRACTS	2	2	0%
	NEW LISTINGS	6	4	50%

Washington Township

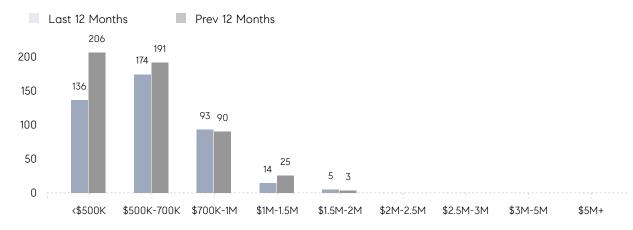
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Westwood

JANUARY 2023

UNDER CONTRACT

4 Total Properties

Jan 2022

\$621K Average Price

-60% Decrease From

28% Increase From Jan 2022 60% Increase From Jan 2022

\$598K

Median

Price

-37%

5

Total

Properties

Decrease From Increase F Jan 2022 Jan 2022

6% Increase From

\$517K

Average Price

> m Increase From Jan 2022

17%

\$540K

Median

Price

Property Statistics

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	24	39	-38%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$517,800	\$490,713	5.5%
	# OF CONTRACTS	4	10	-60.0%
	NEW LISTINGS	4	10	-60%
Houses	AVERAGE DOM	24	39	-38%
	% OF ASKING PRICE	98%	97%	
	AVERAGE SOLD PRICE	\$517,800	\$490,713	6%
	# OF CONTRACTS	4	8	-50%
	NEW LISTINGS	4	8	-50%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
	% OF ASKING PRICE	-	-	
	AVERAGE SOLD PRICE	-	-	-
	# OF CONTRACTS	0	2	0%
	NEW LISTINGS	0	2	0%

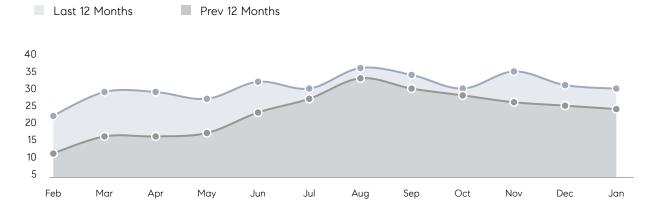
UNITS SOLD

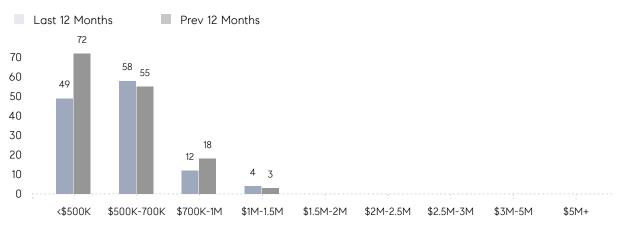
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Westwood

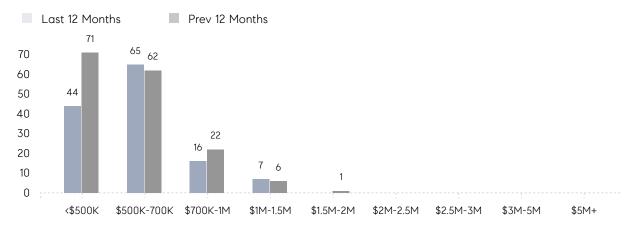
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Woodcliff Lake

JANUARY 2023

UNDER CONTRACT

3 Total Properties



\$899K Median Price

-40%

Decrease From Decrease From Jan 2022

-20% -14% Jan 2022

Decrease From Jan 2022

Properties -20%

4

Total

UNITS SOLD

Decrease From Increase From Jan 2022 Jan 2022

4%

\$1.1M

Average

Price

10% Increase From Jan 2022

\$1.2M

Median

Price

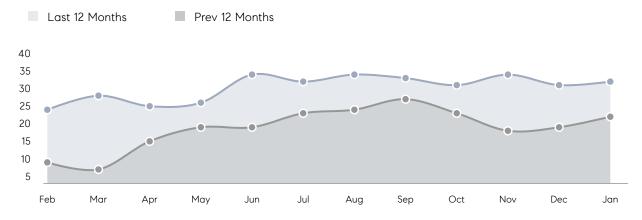
Property Statistics

		Jan 2023	Jan 2022	% Change
Overall 4	AVERAGE DOM	26	95	-73%
9	% OF ASKING PRICE	105%	97%	
ŀ	AVERAGE SOLD PRICE	\$1,198,500	\$1,147,000	4.5%
#	# OF CONTRACTS	3	5	-40.0%
N	NEW LISTINGS	5	9	-44%
Houses 4	AVERAGE DOM	26	95	-73%
9	% OF ASKING PRICE	105%	97%	
	AVERAGE SOLD PRICE	\$1,198,500	\$1,147,000	4%
#	# OF CONTRACTS	3	5	-40%
N	NEW LISTINGS	5	9	-44%
Condo/Co-op/TH	AVERAGE DOM	-	-	-
9	% OF ASKING PRICE	-	-	
ŀ	AVERAGE SOLD PRICE	-	-	-
ŧ	# OF CONTRACTS	0	0	0%

Woodcliff Lake

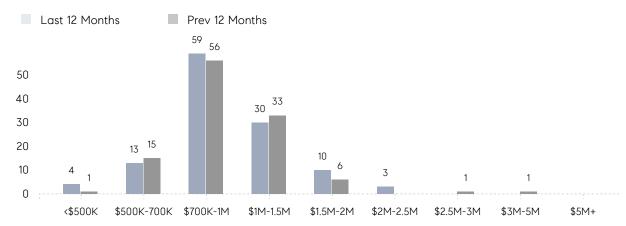
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Wood-Ridge

JANUARY 2023

UNDER CONTRACT

8 Total Properties \$586K \$533K Average Price

Median Price

7%

-20% Decrease From Jan 2022

16% Increase From Jan 2022

Increase From Jan 2022

-62%

Properties

6

Total

UNITS SOLD

Decrease From Jan 2022 Jan 2022

5% 17% Increase From

\$589K

Average

Price

Increase From Jan 2022

\$658K

Median

Price

Property Statistics

		Jan 2023	Jan 2022	% Change
Overall	AVERAGE DOM	22	32	-31%
	% OF ASKING PRICE	102%	101%	
	AVERAGE SOLD PRICE	\$589,358	\$559,652	5.3%
	# OF CONTRACTS	8	10	-20.0%
	NEW LISTINGS	6	11	-45%
Houses	AVERAGE DOM	49	28	75%
	% OF ASKING PRICE	94%	103%	
	AVERAGE SOLD PRICE	\$635,000	\$531,667	19%
	# OF CONTRACTS	4	4	0%
	NEW LISTINGS	4	4	0%
Condo/Co-op/TH	AVERAGE DOM	17	34	-50%
	% OF ASKING PRICE	103%	100%	
	AVERAGE SOLD PRICE	\$580,229	\$576,443	1%
	# OF CONTRACTS	4	6	-33%
	NEW LISTINGS	2	7	-71%

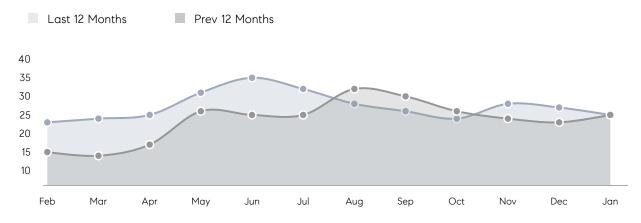
Compass New Jersey Monthly Market Insights

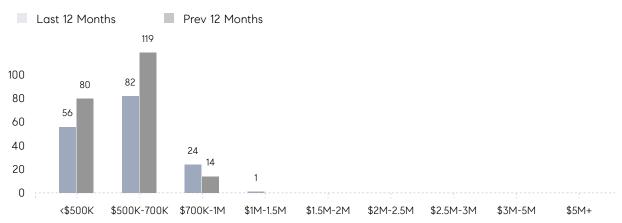
133

Wood-Ridge

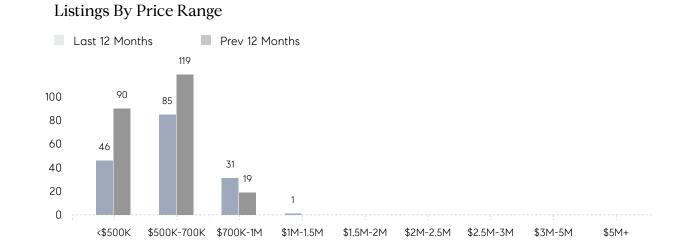
JANUARY 2023

Monthly Inventory





Contracts By Price Range



Compass New Jersey Market Report

Wyckoff

JANUARY 2023

UNDER CONTRACT

12 Total

Properties

\$838K Average Price

\$730K Median Price

-9%

20% Increase From

Jan 2022

-6% Decrease From Jan 2022

Decrease From Jan 2022 -46%

Properties

7

Total

UNITS SOLD

Decrease From Increase I Jan 2022 Jan 2022

25% 13% Increase From Increase

\$1.1M

Average

Price

Increase From Jan 2022

\$975K

Median

Price

Property Statistics

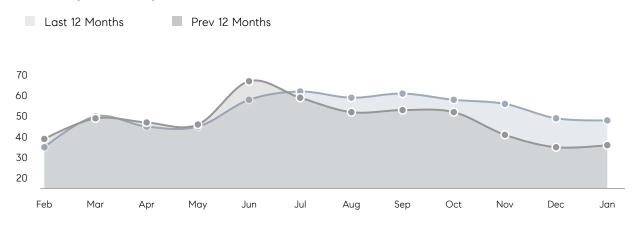
Jan 2023 Jan 2022 % Change Overall AVERAGE DOM 59 46 28% % OF ASKING PRICE 97% 104% AVERAGE SOLD PRICE \$1,181,714 \$941,962 25.5% **# OF CONTRACTS** 12 10 20.0% 9 NEW LISTINGS 10 11% Houses AVERAGE DOM 54 47 15% % OF ASKING PRICE 97% 104% AVERAGE SOLD PRICE \$1,258,667 \$960,542 31% **# OF CONTRACTS** 9 11 22% 9 9 0% NEW LISTINGS Condo/Co-op/TH 94 AVERAGE DOM 29 224% % OF ASKING PRICE 98% 100% AVERAGE SOLD PRICE \$720,000 \$719,000 0% **# OF CONTRACTS** 0% 1 1 NEW LISTINGS 1 0 0%

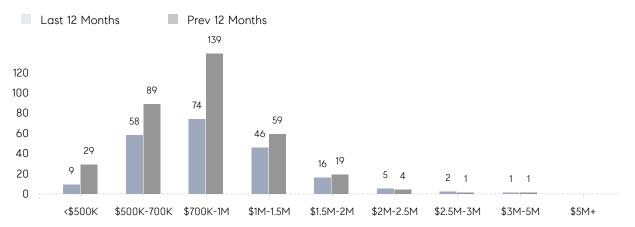
135

Wyckoff

JANUARY 2023

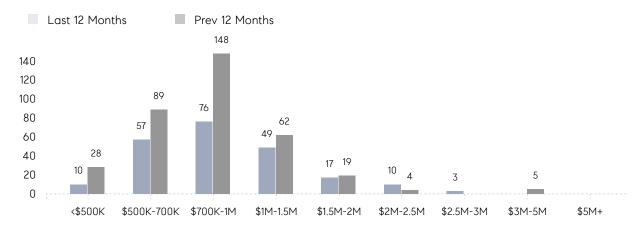
Monthly Inventory





Contracts By Price Range

Listings By Price Range



Compass New Jersey Market Report

COMPASS

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Allendale

JANUARY 2023

\$754K

Average Sales Price

\$695K

Median Sales Price

102%

Average % Of Asking Price -33%

Decrease In Sales From Jan 2022

350%

Increase In Contracts From Jan 2022

-17%

Decrease In Days On Market From Jan 2022 COMPASS

Alpine

JANUARY 2023

\$2.5M

Average Sales Price

\$2.5M

Median Sales Price

81%

Average % Of Asking Price -60%

Decrease In Sales From Jan 2022

-75%

Decrease In Contracts From Jan 2022

-81%

Decrease In Days On Market From Jan 2022 COMPASS

Bergenfield

JANUARY 2023



Average Sales Price

\$475K

Median Sales Price

96%

Average % Of Asking Price -19%

Decrease In Sales From Jan 2022

-57%

Decrease In Contracts From Jan 2022

40%

Increase In Days On Market From Jan 2022 COMPASS

Bogota

JANUARY 2023

\$470K

Average Sales Price

\$470K

Median Sales Price

103%

Average % Of Asking Price -78%

Decrease In Sales From Jan 2022

50%

Increase In Contracts From Jan 2022

-58%

Decrease In Days On Market From Jan 2022 COMPASS

Carlstadt

JANUARY 2023

Average Sales Price

—

Median Sales Price 0%

Change In Sales From Jan 2022

-50%

Decrease In Contracts From Jan 2022

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Average % Of Asking Price Change In Days On Market From Jan 2022

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COMPASS

Cliffside Park

JANUARY 2023

\$647K

Average Sales Price

\$600K

Median Sales Price

96%

Average % Of Asking Price -45%

Decrease In Sales From Jan 2022

-46%

Decrease In Contracts From Jan 2022

-31%

Decrease In Days On Market From Jan 2022 COMPASS

Closter

JANUARY 2023

\$983K

Average Sales Price

\$902K

Median Sales Price

91%

Average % Of Asking Price -33%

Decrease In Sales From Jan 2022

-60%

Decrease In Contracts From Jan 2022

-44%

Decrease In Days On Market From Jan 2022 COMPASS

Cresskill

JANUARY 2023

\$1.0M

Average Sales Price

\$627K

Median Sales Price

92%

Average % Of Asking Price -75%

Decrease In Sales From Jan 2022

-10%

Decrease In Contracts From Jan 2022

26%

Increase In Days On Market From Jan 2022 COMPASS

Demarest

JANUARY 2023

Average Sales Price

Median Sales Price 0%

Change In Sales From Jan 2022

-40%

Decrease In Contracts From Jan 2022

_

Average % Of Asking Price Change In Days On Market From Jan 2022

—

COMPASS

Dumont

JANUARY 2023



Average Sales Price

\$527K

Median Sales Price

104%

Average % Of Asking Price -54%

Decrease In Sales From Jan 2022

25%

Increase In Contracts From Jan 2022

8%

Increase In Days On Market From Jan 2022 COMPASS

Edgewater

JANUARY 2023



Average Sales Price



Median Sales Price



Average % Of Asking Price -60%

Decrease In Sales From Jan 2022

-35%

Decrease In Contracts From Jan 2022

-6%

Decrease In Days On Market From Jan 2022 COMPASS

Elmwood Park

JANUARY 2023

\$432K

Average Sales Price



Median Sales Price



Average % Of Asking Price

-47%

Decrease In Sales From Jan 2022

-71%

Decrease In Contracts From Jan 2022

-24%

Decrease In Days On Market From Jan 2022 COMPASS

Emerson

JANUARY 2023



Average Sales Price

\$595K

Median Sales Price

98%

Average % Of Asking Price -17%

Decrease In Sales From Jan 2022

-33%

Decrease In Contracts From Jan 2022

109%

Increase In Days On Market From Jan 2022 COMPASS

Englewood

JANUARY 2023



Average Sales Price

\$395K

Median Sales Price



Average % Of Asking Price 5%

Increase In Sales From Jan 2022

21%

Increase In Contracts From Jan 2022

64%

Increase In Days On Market From Jan 2022 COMPASS

Englewood Cliffs

JANUARY 2023

\$1.5M

Average Sales Price

\$1.2M

Median Sales Price

100%

Average % Of Asking Price -57%

Decrease In Sales From Jan 2022

25%

Increase In Contracts From Jan 2022

24%

Increase In Days On Market From Jan 2022 COMPASS

Fair Lawn

JANUARY 2023



Average Sales Price

\$552K

Median Sales Price

100%

Average % Of Asking Price -28%

Decrease In Sales From Jan 2022

-25%

Decrease In Contracts From Jan 2022

-3%

Decrease In Days On Market From Jan 2022 COMPASS



JANUARY 2023



Average Sales Price

\$505K

Median Sales Price

103%

Average % Of Asking Price -62%

Decrease In Sales From Jan 2022

-57%

Decrease In Contracts From Jan 2022

-39%

Decrease In Days On Market From Jan 2022 COMPASS

Fort Lee

JANUARY 2023

\$299K

Average Sales Price

\$188K

Median Sales Price



Average % Of Asking Price

-33%

Decrease In Sales From Jan 2022

-42%

Decrease In Contracts From Jan 2022

-24%

Decrease In Days On Market From Jan 2022 COMPASS

Franklin Lakes

JANUARY 2023



Average Sales Price

\$1.5M

Median Sales Price



Average % Of Asking Price -14%

Decrease In Sales From Jan 2022

-17%

Decrease In Contracts From Jan 2022

54%

Increase In Days On Market From Jan 2022 COMPASS

Garfield City

JANUARY 2023



Average Sales Price

\$475K

Median Sales Price

100%

Average % Of Asking Price -36%

Decrease In Sales From Jan 2022

-62%

Decrease In Contracts From Jan 2022

53%

Increase In Days On Market From Jan 2022 COMPASS

Glen Rock

JANUARY 2023



Average Sales Price



Median Sales Price

106%

Average % Of Asking Price -65%

Decrease In Sales From Jan 2022

-30%

Decrease In Contracts From Jan 2022

23%

Increase In Days On Market From Jan 2022 COMPASS

Hackensack

JANUARY 2023



Average Sales Price

\$325K

Median Sales Price

98%

Average % Of Asking Price -50%

Decrease In Sales From Jan 2022

-40%

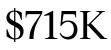
Decrease In Contracts From Jan 2022

39%

Increase In Days On Market From Jan 2022 COMPASS

Haworth

JANUARY 2023



Average Sales Price

\$715K

Median Sales Price

101%

Average % Of Asking Price -60%

Decrease In Sales From Jan 2022

67%

Increase In Contracts From Jan 2022

-27%

Decrease In Days On Market From Jan 2022 COMPASS

Harrington Park

JANUARY 2023



Average Sales Price

\$995K

Median Sales Price

99%

Average % Of Asking Price -25%

Decrease In Sales From Jan 2022

-29%

Decrease In Contracts From Jan 2022

-59%

Decrease In Days On Market From Jan 2022 COMPASS

Hasbrouck Heights

JANUARY 2023

\$560K

Average Sales Price

\$530K

Median Sales Price

102%

Average % Of Asking Price

-77%

Decrease In Sales From Jan 2022

0%

Change In Contracts From Jan 2022

-22%

Decrease In Days On Market From Jan 2022 COMPASS

Hillsdale

JANUARY 2023

\$649K

Average Sales Price

\$607K

Median Sales Price

98%

Average % Of Asking Price -9%

Decrease In Sales From Jan 2022

-29%

Decrease In Contracts From Jan 2022

20%

Increase In Days On Market From Jan 2022 COMPASS

Ho-Ho-Kus

JANUARY 2023

\$1.1M

Average Sales Price

\$1.0M

Median Sales Price

100%

Average % Of Asking Price

100%

Increase In Sales From Jan 2022

50%

Increase In Contracts From Jan 2022

185%

Increase In Days On Market From Jan 2022 COMPASS

Leonia

JANUARY 2023

\$733K

Average Sales Price

\$450K

Median Sales Price



Average % Of Asking Price -77%

Decrease In Sales From Jan 2022

-14%

Decrease In Contracts From Jan 2022

-17%

Decrease In Days On Market From Jan 2022 COMPASS

Little Ferry

JANUARY 2023



Average Sales Price

\$255K

Median Sales Price



Average % Of Asking Price -57%

Decrease In Sales From Jan 2022

-29%

Decrease In Contracts From Jan 2022

152%

Increase In Days On Market From Jan 2022 COMPASS

Lodi January 2023

\$468K

Average Sales Price

\$495K

Median Sales Price

95%

Average % Of Asking Price -57%

Decrease In Sales From Jan 2022

-17%

Decrease In Contracts From Jan 2022

126%

Increase In Days On Market From Jan 2022 COMPASS

Lyndhurst

JANUARY 2023

\$544K

Average Sales Price

\$527K

Median Sales Price

100%

Average % Of Asking Price

-47%

Decrease In Sales From Jan 2022

-8%

Decrease In Contracts From Jan 2022

-40%

Decrease In Days On Market From Jan 2022 COMPASS

Mahwah

JANUARY 2023

\$697K

Average Sales Price

\$593K

Median Sales Price

98%

Average % Of Asking Price

-64%

Decrease In Sales From Jan 2022

-26%

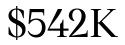
Decrease In Contracts From Jan 2022

-47%

Decrease In Days On Market From Jan 2022 COMPASS

Maywood

JANUARY 2023



Average Sales Price

\$550K

Median Sales Price

103%

Average % Of Asking Price -29%

Decrease In Sales From Jan 2022

200%

Increase In Contracts From Jan 2022

-59%

Decrease In Days On Market From Jan 2022 COMPASS

Midland Park

JANUARY 2023



Average Sales Price

\$605K

Median Sales Price

103%

Average % Of Asking Price -37%

Decrease In Sales From Jan 2022

0%

Change In Contracts From Jan 2022

-50%

Decrease In Days On Market From Jan 2022 COMPASS

Montvale

JANUARY 2023



Average Sales Price

\$730K

Median Sales Price

103%

Average % Of Asking Price -56%

Decrease In Sales From Jan 2022

50%

Increase In Contracts From Jan 2022

-59%

Decrease In Days On Market From Jan 2022 COMPASS

Moonachie

JANUARY 2023



Average Sales Price

\$587K

Median Sales Price

93%

Average % Of Asking Price -33%

Decrease In Sales From Jan 2022

0%

Change In Contracts From Jan 2022

235%

Increase In Days On Market From Jan 2022 COMPASS

New Milford

JANUARY 2023

\$612K

Average Sales Price

\$614K

Median Sales Price



Average % Of Asking Price -33%

Decrease In Sales From Jan 2022

-43%

Decrease In Contracts From Jan 2022

81%

Increase In Days On Market From Jan 2022 COMPASS

North Arlington

JANUARY 2023



Average Sales Price

\$495K

Median Sales Price

100%

Average % Of Asking Price

-64%

Decrease In Sales From Jan 2022

17%

Increase In Contracts From Jan 2022

-52%

Decrease In Days On Market From Jan 2022 COMPASS

North Bergen

JANUARY 2023



Average Sales Price

\$380K

Median Sales Price

98%

Average % Of Asking Price -57%

Decrease In Sales From Jan 2022

-27%

Decrease In Contracts From Jan 2022

-12%

Decrease In Days On Market From Jan 2022 COMPASS

Northvale

JANUARY 2023



Average Sales Price

\$685K

Median Sales Price

103%

Average % Of Asking Price -33%

Decrease In Sales From Jan 2022

-20%

Decrease In Contracts From Jan 2022

-5%

Decrease In Days On Market From Jan 2022 COMPASS



JANUARY 2023



Average Sales Price

\$651K

Median Sales Price

91%

Average % Of Asking Price -83%

Decrease In Sales From Jan 2022

100%

Increase In Contracts From Jan 2022

280%

Increase In Days On Market From Jan 2022 COMPASS



JANUARY 2023



Average Sales Price

\$530K

Median Sales Price

99%

Average % Of Asking Price -57%

Decrease In Sales From Jan 2022

80%

Increase In Contracts From Jan 2022

111%

Increase In Days On Market From Jan 2022 COMPASS

Old Tappan

JANUARY 2023

\$903K

Average Sales Price

\$895K

Median Sales Price

106%

Average % Of Asking Price -14%

Decrease In Sales From Jan 2022

433%

Increase In Contracts From Jan 2022

-18%

Decrease In Days On Market From Jan 2022 COMPASS

Oradell

JANUARY 2023

\$711K

Average Sales Price

\$745K

Median Sales Price

104%

Average % Of Asking Price

0%

Change In Sales From Jan 2022

0%

Change In Contracts From Jan 2022

-76%

Decrease In Days On Market From Jan 2022 COMPASS

Palisades Park

JANUARY 2023

\$1.0M

Average Sales Price

\$1.1M

Median Sales Price

92%

Average % Of Asking Price -70%

Decrease In Sales From Jan 2022

-80%

Decrease In Contracts From Jan 2022

52%

Increase In Days On Market From Jan 2022 COMPASS

Paramus

JANUARY 2023



Average Sales Price

\$795K

Median Sales Price

98%

Average % Of Asking Price -33%

Decrease In Sales From Jan 2022

-11%

Decrease In Contracts From Jan 2022

-13%

Decrease In Days On Market From Jan 2022 COMPASS

Park Ridge

JANUARY 2023



Average Sales Price

\$690K

Median Sales Price

95%

Average % Of Asking Price -82%

Decrease In Sales From Jan 2022

400%

Increase In Contracts From Jan 2022

21%

Increase In Days On Market From Jan 2022 COMPASS



JANUARY 2023

\$648K

Average Sales Price

\$632K

Median Sales Price

102%

Average % Of Asking Price -23%

Decrease In Sales From Jan 2022

-59%

Decrease In Contracts From Jan 2022

-30%

Decrease In Days On Market From Jan 2022 COMPASS

Ridgefield

JANUARY 2023

—

Average Sales Price

—

Median Sales Price 0%

Change In Sales From Jan 2022

-75%

—

Decrease In Contracts From Jan 2022

_

Average % Of Asking Price Change In Days On Market From Jan 2022 COMPASS

Ridgefield Park

JANUARY 2023



Average Sales Price

\$410K

Median Sales Price

95%

Average % Of Asking Price

-44%

Decrease In Sales From Jan 2022

0%

Change In Contracts From Jan 2022

139%

Increase In Days On Market From Jan 2022 COMPASS

Ridgewood

JANUARY 2023



Average Sales Price

\$1.0M

Median Sales Price

99%

Average % Of Asking Price -43%

Decrease In Sales From Jan 2022

-38%

Decrease In Contracts From Jan 2022

-28%

Decrease In Days On Market From Jan 2022 COMPASS

River Edge

JANUARY 2023

\$704K

Average Sales Price

\$640K

Median Sales Price

96%

Average % Of Asking Price -12%

Decrease In Sales From Jan 2022

-64%

Decrease In Contracts From Jan 2022

-16%

Decrease In Days On Market From Jan 2022 COMPASS

River Vale

JANUARY 2023

\$909K

Average Sales Price

\$891K

Median Sales Price



Average % Of Asking Price -33%

Decrease In Sales From Jan 2022

-64%

Decrease In Contracts From Jan 2022

-33%

Decrease In Days On Market From Jan 2022 COMPASS

Rochelle Park

JANUARY 2023



Average Sales Price



Median Sales Price

99%

Average % Of Asking Price 50%

Increase In Sales From Jan 2022

100%

Increase In Contracts From Jan 2022

-4%

Decrease In Days On Market From Jan 2022 COMPASS

Rutherford

JANUARY 2023



Average Sales Price

\$595K

Median Sales Price

98%

Average % Of Asking Price -69%

Decrease In Sales From Jan 2022

-39%

Decrease In Contracts From Jan 2022

-39%

Decrease In Days On Market From Jan 2022 COMPASS

Saddle Brook

JANUARY 2023



Average Sales Price



Median Sales Price

101%

Average % Of Asking Price 43%

Increase In Sales From Jan 2022

71%

Increase In Contracts From Jan 2022

64%

Increase In Days On Market From Jan 2022 COMPASS

Saddle River

JANUARY 2023



Average Sales Price

\$1.7M

Median Sales Price

92%

Average % Of Asking Price 50%

Increase In Sales From Jan 2022

133%

Increase In Contracts From Jan 2022

-13%

Decrease In Days On Market From Jan 2022 COMPASS



JANUARY 2023



Average Sales Price

\$515K

Median Sales Price

97%

Average % Of Asking Price -48%

Decrease In Sales From Jan 2022

-21%

Decrease In Contracts From Jan 2022

69%

Increase In Days On Market From Jan 2022 COMPASS

Tenafly

JANUARY 2023

\$1.1M

Average Sales Price

\$1.0M

Median Sales Price

98%

Average % Of Asking Price -23%

Decrease In Sales From Jan 2022

-62%

Decrease In Contracts From Jan 2022

2%

Increase In Days On Market From Jan 2022 COMPASS

Upper Saddle River

JANUARY 2023

\$1.1M

Average Sales Price

\$1.0M

Median Sales Price

106%

Average % Of Asking Price

-22%

Decrease In Sales From Jan 2022

-37%

Decrease In Contracts From Jan 2022

-72%

Decrease In Days On Market From Jan 2022 COMPASS

Waldwick

JANUARY 2023

\$530K

Average Sales Price

\$535K

Median Sales Price

98%

Average % Of Asking Price

-73%

Decrease In Sales From Jan 2022

-29%

Decrease In Contracts From Jan 2022

-44%

Decrease In Days On Market From Jan 2022

COMPASS

Wallington

JANUARY 2023

—

Average Sales Price

—

Median Sales Price 0%

Change In Sales From Jan 2022

-25%

Decrease In Contracts From Jan 2022

Average % Of Asking Price Change In Days On Market From Jan 2022

—

COMPASS

Washington Township

JANUARY 2023



Average Sales Price

\$500K

Median Sales Price

100%

Average % Of Asking Price -59%

Decrease In Sales From Jan 2022

-19%

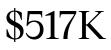
Decrease In Contracts From Jan 2022

104%

Increase In Days On Market From Jan 2022 COMPASS

Westwood

JANUARY 2023



Average Sales Price

\$540K

Median Sales Price

98%

Average % Of Asking Price -37%

Decrease In Sales From Jan 2022

-60%

Decrease In Contracts From Jan 2022

-38%

Decrease In Days On Market From Jan 2022 COMPASS

Woodcliff Lake

JANUARY 2023

\$1.1M

Average Sales Price

\$1.2M

Median Sales Price

105%

Average % Of Asking Price -20%

Decrease In Sales From Jan 2022

-40%

Decrease In Contracts From Jan 2022

-73%

Decrease In Days On Market From Jan 2022 COMPASS

Wood-Ridge

JANUARY 2023

\$589K

Average Sales Price

\$658K

Median Sales Price

102%

Average % Of Asking Price -62%

Decrease In Sales From Jan 2022

-20%

Decrease In Contracts From Jan 2022

-31%

Decrease In Days On Market From Jan 2022 COMPASS

Wyckoff

JANUARY 2023

\$1.1M

Average Sales Price

\$975K

Median Sales Price

97%

Average % Of Asking Price -46%

Decrease In Sales From Jan 2022

20%

Increase In Contracts From Jan 2022

28%

Increase In Days On Market From Jan 2022 COMPASS