

## CASE STUDY

# Migration From Cloud Sites to VMWare MT/VDC



## The Customer

Veltron Solutions is a provider of affordable, innovative Point of Sale solutions for restaurants and other businesses. Offering worry-free terminal, wireless, and mobile POS solutions, customers look to them for easy-to-use payment products that keep their businesses running.



## The Challenge

Veltron experienced quick, tremendous growth. As they accommodated more clients, Veltron's storage limits began maxing out regularly with Cloud Sites hosting. The overages incurred additional fees that ran up quickly. As their bills got higher, Veltron was plagued with uncertainty about their monthly expenses. They needed an affordable, fixed-cost solution that could scale up as needed and accommodate changing storage needs.



## The Solution

The Liquid Web account team examined resource usage and storage limits on the Veltron account and determined that VMware Multi-Tenant would be the best option for their needs. [VMware Multi-Tenant](#) is a shared hosting platform that offers lower pricing, quicker deployment time, and easy scalability.

It also features static costs which eliminated Veltron's concerns about soaring rates when they had previously hit and exceeded resource limits.

"It is pretty common with current Cloud Sites customers to have this kind of variance in their monthly billing cycle," says Alexander O'Donald, Senior Solutions Architect at Liquid Web. "For customers that want the static pricing, high availability, and ease of scale, it's hard to go wrong with VMWare Multi-Tenant."



## The Result

Liquid Web provided reliable support, options for disaster recovery, and enhanced access, satisfying Veltron's initial needs and beyond. Veltron was very happy with the change in environment and VMware Multi-Tenant was the best solution for the company.



## About Liquid Web

Liquid Web has helped growing businesses build, launch, and succeed online for more than 25 years as an industry leader in hosting solutions, catering to businesses and the designers, developers, and agencies who create for them.

