

**MEDICAL EQUIPMENT**

/

LEASING

/

RENTAL

/

SALES

/

SERVICE



CREATIVE EQUIPMENT SOLUTIONS [WWW.MEDONEGROUP.COM](http://WWW.MEDONEGROUP.COM)



## ABOUT MED ONE GROUP

Med One Group is one of the largest independent medical equipment leasing and rental companies in the healthcare industry. With nearly 30 years in business, Med One has served over half of the nation's acute care hospitals and many other healthcare facilities with leasing, rental, sales and service solutions.

Med One provides medical equipment vendors with custom and simple leasing solutions, giving them a strategic selling advantage. We understand the challenges that equipment vendors and hospitals face and provide creative financing options when cash is not available for purchase.

Med One also provides rental equipment to facilities across the country. We specialize in renting and selling infusion pumps, ventilators, patient monitors, beds and more. With multiple locations across the country, we offer peak need, long term, and custom rental options that work best within the facility's budget.

Deseret News

#6 BEST UTAH COMPANIES TO WORK FOR



Ernst & Young  
Entrepreneur Of The Year®

Award Winner

monitor*daily*

TOP PRIVATE INDEPENDENTS / 4 YEARS

100

UTAH ONE HUNDRED

5 TIME  
WINNER



# MEDICAL EQUIPMENT SOLUTIONS

## EQUIPMENT LEASING

Med One works with medical equipment vendors and healthcare facilities to provide unique finance solutions for hospitals. Our simple documentation and creative programs offers hospitals budget friendly ways to acquire needed equipment.

**Capital Lease / Operating Lease / Equity Rental / Custom Leases**

**Med One also offers creative leasing structures that include:**  
Deferred Payments, Step Up Payments, and Balloon Payments.

### SIMPLE PROCESS

- 1 VENDOR/HOSPITAL CALLS MED ONE FOR A QUOTE
- 2 CUSTOMER SIGNS AGREEMENT
- 3 MED ONE ORDERS THE EQUIPMENT FROM VENDOR
- 4 CUSTOMER RECEIVES THE EQUIPMENT
- 5 MED ONE PAYS FOR THE EQUIPMENT

### KEY BENEFITS

- 1 FREES WORKING CAPITAL
- 2 OVERCOMES BUDGET LIMITATIONS / SIMPLIFIES BUDGET
- 3 PRESERVES LINES OF CREDIT
- 4 PROVIDES ACCURATE COST PROJECTIONS
- 5 KEEPS CURRENT WITH THE LATEST TECHNOLOGY

## EQUIPMENT RENTAL AND SALES

Med One services hospitals across the country with rental equipment including: infusion pumps, ventilators, patient monitors, support surfaces and much more. We also offer direct sales on a variety of equipment providing complete flexibility.

**Peak Need & Long Term Rental / Equity Rental / Rent-To-Own / Direct Sales**



PUMPS



VENTILATORS



MONITORS



SUPPORT SURFACES

OXIMETRY  
HUMIDIFIERS  
THERAPY  
AND MORE

### KEY BENEFITS

- |                                  |                                 |                                     |
|----------------------------------|---------------------------------|-------------------------------------|
| 1 CLEAN AND SERVICED EQUIPMENT   | 4 LOW RENTAL AND SALES RATES    | 7 DEDICATED SALES REPRESENTATIVE    |
| 2 LARGE IN-STOCK INVENTORY       | 5 BIOMEDICAL SERVICES AVAILABLE | 8 PURCHASE YOUR UNWANTED EQUIPMENT  |
| 3 ONLINE ORDERING AND MANAGEMENT | 6 FAST DELIVERY AND PICKUPS     | 9 STRONG MANUFACTURER RELATIONSHIPS |

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**Creativity / Simplicity / Responsiveness**



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MAKING MEDICAL EQUIPMENT AVAILABLE



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