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World Vision International Vision Statement
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World Vision International Vision Statement
Our promise to you

Chris Clarke
Chief Executive Officer

The year 2016 saw nations buffeted by swells of populism - attention pulled inward, even as voices rose en masse. Some uprisings succeeded, shifting political trajectories, while others failed. As walls were reinforced and hard-won human rights disregarded, we saw anew the need for grace and compassion, dialogue and faith.

At the same time, we heard a myriad of voices rising across borders, reaching with increasing desperation to even our southern corner of the world, until it felt unconscionable to ignore them.

As Aleppo fell, our war correspondents were the residents of the city - the mothers and fathers, daughters and sons of Syria caught in the chaos. Through Twitter, Instagram and Facebook they shared their grief in the darkest of times, they bid us farewell. We shed bitter tears for those injured and killed, and tears of relief for those able to find comparative security thanks to World Vision and others.

Syria is one of many regions in which we represent the hope that it does not have to be this way. Across the communities to which we have committed our blood, sweat, and tears, we have seen the testing and reshaping of social contracts between governments and citizens, between neighbouring families, between you and the children you support.

But what of our contract with you, our donors?

For 60 years our donor promise has focused primarily on one metric: the percentage of donated dollars that are allocated to World Vision’s work in the field. For 2016 this figure was 80.8 per cent, reflecting our organisational focus on efficiency - but perhaps not reflecting the true impact of your support. Indeed, the remaining 19.2 per cent is just as vital to our mission, because it is this funding that allows us to advocate for greater change and to leverage your donations to turn $1 into far more in the field.

Our true donor promise is far more ambitious: it is the same promise we make to the children and families we serve: It is based on a vision of a world where all children can know life in all its fullness - a world where children can play. We call it impact – you call it lives changed.

Our promise, therefore, is threefold: to give our all at World Vision New Zealand to achieve this magnificent mission, to use your donations effectively for the intended purpose, and to bring you closer to the reality and challenges of the field.

Throughout this report you will find meaningful metrics enlivened by pictures and stories, and we invite you to join us online to share in the truly exciting transformation taking place.

As we journey together, our field communities - from Uganda to Afghanistan to Vanuatu - will become your correspondents, and their stories will intertwine with your own.

Chris Clarke
CEO, World Vision New Zealand

A message from our Board

Peter McClure
Board Chairperson

In many ways 2016 was the most challenging year we have experienced in a long time.

Raising $73.3 million (up 6.6 per cent from 2015) meant we could send that much more funding to support vulnerable children. Indeed, over the past year, funds raised in New Zealand supported refugees in Jordan and Lebanon, emergency relief in the Pacific; an innovative mobile banking system bringing financial services to families in Tanzania; and long-term community development in some of the world’s poorest countries, including Mali and Niger.

Funds from New Zealand also allowed us to respond quickly in fragile situations. As situations worsened in Syria and South Sudan, World Vision staff were already on the ground, even as country after country closed their borders to families fleeing conflict.

And while we bid farewell to two communities in Nicaragua and Zambia, these goodbyes were celebrations of the lasting and sustainable impact they have achieved in partnership with World Vision. These communities may not be immune from ongoing challenges such as climate change and conflict, but we know they now have the resilience and means to cope. And we know they can now offer their children a future that would have been unimaginable just a few years ago.

Yet our accomplishments were more hard-won this year than any other, as long-term pledge giving (e.g. Child Sponsorship) continued to decline, compounded by increased competition for funds and sharp movements in the exchange rate. In response, we are working to diversify our funding through gifts and bequests, through new channels of giving, and through grants that can leverage donations into amplified impact in the field.

In 2016, to maintain this momentum, the Board approved a strategy that we believe is transformational: It aims to strengthen the connections between supporters and the communities we work in, harnessing the power of digital technologies. Within New Zealand we are developing new ways of engaging supporters and refining our systems and capabilities so that, in spite of great challenges, we can focus on that which matters most: making a difference for the world’s most vulnerable children.

Thank-you to donors and partners, local and field staff, volunteers and my fellow Trustees, for your steadfast support of this mission.

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World Vision New Zealand is part of the World Vision International partnership, an independent Christian relief, development, and advocacy organisation working to overcome poverty and injustice. Collectively, the World Vision International partnership has staff and programmes operating in more than 100 countries, with 95 per cent of staff being local. This global reach provides opportunities for us to rapidly scale up best practice, to advocate for the world’s most vulnerable, and be on the ground when disaster strikes.

We are united in our desire to seek justice and overcome poverty for children everywhere. Love drives us to serve people in need regardless of race, gender, age, location, religion, or social status. It’s the heart of the Christian story that motivated our founders and continues to motivate and guide our staff and organisation today. Right now, more than 50,000 Kiwis share in World Vision New Zealand’s work — with many diverse stories that motivate them to partner with us. We are grateful for their support and are committed to enriching the connections with the people at the heart of our work, and with each other.

### Community development
Creating sustainable futures for those living in extreme poverty
Most of World Vision’s community development work takes place in clusters of communities within geographic areas of 10-20,000 people. These are called area development programmes (ADPs). Over a period of 10 to 15 years, community development addresses not only immediate problems such as inadequate food and water supplies, or poor hygiene and health, but also long-term challenges such as food security, education, and economic stability.

This is the most effective way to help communities take ownership of their own development and reach self-sufficiency. Success is ultimately measured by how well the changes benefit children. In the 2016 financial year, we continued working in 34 ADPs around the world, supported primarily by child sponsors.

### Humanitarian and emergency relief
Responding to the needs of those affected by conflict and disaster
When conflict or disaster strikes, World Vision seeks to save lives, reduce suffering, and build resilience.

Around the globe, pre-positioned supplies and experienced staff are ready to respond to immediate needs such as the lack of food, water, shelter, and safe spaces for children. But our goal, wherever possible, is investing in medium- to long-term recovery and rehabilitation. Local World Vision staff members help families to rebuild their lives and restore livelihoods in ways that empower communities to become more resilient to future crises.

In the 2016 financial year, we responded to seven new and continuing emergencies in areas such as Fiji, Nepal, Syria, and South Sudan.

### Advocacy and education
Championing the rights of the vulnerable
Advocacy takes many forms and works at different levels to bring about change. Our aim is to encourage everyone to engage in the fight against poverty and injustice.

One approach is educating communities about their rights and how to access government services. Another involves supporters speaking up on issues that can be addressed by our own government or society.

Education forms the groundwork of advocacy, raising awareness and understanding about global issues that lead to sustainable social action.

In the 2016 financial year, advocating for child rights was central to much of our development and emergency relief work.

### Putting children first
The overarching goal of all our work is the sustained well-being of children within families and communities, especially those who are most vulnerable. World Vision has developed 15 outcomes to help us track aspects of child well-being as a way of measuring the impact across all of our work.

**The 15 outcomes are:**

- Children are well-nourished
- Children are protected from infection, disease, and injury
- Children and caregivers access health services
- Children read, write, and use numeracy skills
- Children make good judgements, can protect themselves, manage emotions, and communicate ideas
- Adolescents are ready for economic opportunity
- Children access and complete basic education
- Children grow in their awareness of God’s love in an environment that recognises their freedom
- Children enjoy positive relationships with peers, family, and community members
- Children value and care for others and the environment
- Children have hope and a vision for the future
- Children are cared for in a loving and safe family and community environment, with safe places to play
- Parents or caregivers provide well for their children
- Children are celebrated and registered at birth
- Children are respected participants in decisions that affect their lives
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Investing for impact

In the 2016 financial year, World Vision New Zealand supported projects in 31 countries around the globe, many of which are among the most vulnerable according to the Human Development Index (UN Development Programme). Communities are selected based on the level of need, population size, potential risks, and community participation, among other factors.

CENTRAL AMERICA
We continued working in just two countries, allocating about 2.5 per cent of our funding for development, emergency relief, and advocacy work there.

Honduras
Nicaragua

AFRICA
Development work in this region remained a significant focus for World Vision New Zealand. We invested about half (49.3 per cent) of our funding for our development, emergency relief, and advocacy work in the following countries.

Democratic Republic of Congo
Ethiopia
Kenya
Malawi
Mali
Niger

Investment per region

49.3% AFRICA
18.7% ASIA
17% MIDDLE EAST/EUROPE
12.5% PACIFIC
2.5% CENTRAL AMERICA

MIDDLE EAST/EUROPE
Our work in this region has increased mostly due to the Syria refugee crisis, with refugees crossing borders into Jordan and Lebanon. We invested about 17 per cent for our funding for development, emergency relief, and advocacy work in these places.

Afghanistan
Iraq
Jordan
Lebanon
Syria

ASIA
In Asia, we invested 18.7 per cent of our funding for development, emergency relief, and advocacy work in these countries.

Bangladesh
Cambodia
India
Myanmar
Nepal
Vietnam

PACIFIC
Our work in the Pacific region has strengthened and we invested about 12.5 per cent of our funding for development, emergency relief, and advocacy work in these places.

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Aguas Azules, Nicaragua

Life for the lake-side communities of Aguas Azules was a struggle 16 years ago, with sick children, poor healthcare, and low adult literacy. Since then, with the support of New Zealand child sponsors, families now have access to safe drinking water, education for their children, and children are healthy and well-nourished. Community members have established local committees to ensure their isolated communities have ongoing sustainable access to medical care, school supplies, and other basic needs.

“Our economic development programmes in particular have really helped people. Savings groups have been set up to help school graduates and adults develop skills and earn an income. These groups have continued to grow over the years, and many members have started their own successful businesses.”

Rosanna Keam
Former World Vision New Zealand Country Programme Manager

Mporokoso, Zambia

Ten years ago, most families in Mporokoso struggled to grow enough food and their drinking water came from dirty rivers and streams. But thanks to support from child sponsors in New Zealand and Australia, and the hard work of the Mporokoso community, there have been significant changes. Improved farming techniques and piped clean water have resulted in nutritious meals and improved health.

Savings groups now provide low-interest loans to meet schooling and healthcare needs, with some families even starting their own small businesses. In October 2016, the Mporokoso Health Post opened, providing local medical care and maternity services. This community is well on its way to being able to sustain this development for themselves, and World Vision Australia will continue to support them through the final stage.

Good news from Nicaragua and Zambia

Thanks to over 3,000 child sponsors, more than 36,000 people in two communities will now lead their own development journey. After years of work, it’s a great milestone to celebrate!

MPOROKOSO HIGHLIGHTS

Access to clean water within 1km of home
- 35% in 2010
- 90% in 2016

Households with enough to eat
- 28% in 2008
- 75% in 2016

Primary school-aged children enrolled in school
- 24% in 2006
- 92% in 2016

AGUAS AZULES HIGHLIGHTS

Primary school-aged children enrolled in school
- 43% in 1997
- 98% in 2014

Access to clean water
- 30% in 1997
- 72% in 2014

Average monthly household income
- NZ$88 in 2001
- NZ$170 in 2016

Child sponsors make a difference

Manurewa High School student, Auckland

Sulani travelled to the communities her school sponsors in Thailand and Cambodia. ’At Manurewa High School we have a strong history with sponsoring children from Cambodia and different communities and it is an honour to be able to contribute to this and to be a part of this for three years now. I do it because as a human I believe we have an obligation to help another human, to help one another because at the end of the day we are all equal and just because someone doesn’t have the necessities that I have doesn’t make them less of a human.’

GP in Rotorua and Tokorau, sponsors a 12 year old girl in Cambodia

When asked why his family supports World Vision and why they choose to sponsor young girls, Dr Singh Lall said, ”In my culture, there is a saying from one of the prophets – why condemn those who give birth to kings. By sponsoring girls, I am fulfilling that proverb.” Dr Singh Lall goes on to say that sponsoring girls means these girls get an opportunity to receive an education, which they wouldn’t otherwise have, and that education is power. “Giving a poor person money will not make them rich – but if you educate them, you can make them prosperous in their future life.”

Pastor of Arise Church in Wellington, child sponsor

Families at Arise Church support the people of Lipiri in Malawi, by sponsoring 468 children from this community. ”That is what the community of Arise is about, it’s the belief that if you partner together with other people, don’t live your life as an island, that you can make a positive contribution to the world that’s around you. When you sponsor a child you give them life, when you sponsor a child you give them a chance to dream.”

Elsie 91-year-old great-great grandmother and sponsor of seven children

Since 1982, when Elsie sponsored her first child, she’s sponsored a total of 20 children.

“I get letters. ‘Dear Nana Elsie’ which is very nice to feel they kind of regard me as a grandmother in New Zealand. I like that.”

Alastair Ross Farmer from Timaru, child sponsor for over 30 years

During Alastair’s lifetime he shared a love for his community, his local church, for people’s welfare, and for conservation and bush restoration. His passion has continued through a legacy to World Vision and means he is still transforming the lives of children and communities in Zambia and Sudan. Alastair’s brother, Euan Ross says, ”It was so nice to receive your report and the information on how my brother’s bequest is being used by World Vision. We are pleased that it is being used in such purposeful ways, benefitting those in places where it is much needed and improving the lives of those living there.”
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Primary school-aged children enrolled in school 42% in 1997 98% in 2014

Access to clean water within 1km of home 35% in 2010 90% in 2016

Households with enough to eat 28% in 2008 75% in 2016

Average monthly household income NZ$88 in 2001 NZ$170 in 2016

Primary school-aged children enrolled in school 24% in 2006 92% in 2014
Children living in Vanuatu’s Tanna Island are enjoying better health thanks to a Water, Sanitation and Hygiene (WASH) project. This project started four years ago in response to the community's desire to improve the health and nutrition of its children. A lack of knowledge about good hygiene practices and limited access to clean, safe water meant many children suffered from malnutrition and were often sick from preventable water-borne diseases. At the start of the project, only 10 per cent of households used a toilet.

World Vision worked with 10 communities on a wide range of activities including the construction of toilets and water systems, as well as educating people in sanitation and hygiene practices.

To ensure the long-term sustainability of the project, World Vision trained community Water Management Committees to build and maintain the new structures. Committee members also educated the wider community about how to sustain good health, and established a link with the Provincial Department of Rural Water for ongoing support.

The project experienced a setback in 2014 when Cyclone Pam hit, destroying much of the work that had been started. However, these resilient communities used the skills they had learned during the course of the project to rebuild. Of the families whose toilets were destroyed, 95 per cent rebuilt their toilet by themselves or with support from their local Water Management Committee. This demonstrates the important role education and skills training plays in successful community development.

This project was completed in 2016 and was only made possible thanks to the generosity of our amazing supporters and funding from the New Zealand Government’s NZ Aid Programme.

A big win for a Kiwi creates a big win for the Pacific

In May 2016, John O’Malley and five of his colleagues from AuCom Electronics Ltd left our shores destined for a small island in the Pacific. This marked the final part of an incredible journey which had started a year earlier. In May 2015, John had rallied his workmates, family, and friends to collect codes from milk bottles. Together, they won the grand prize in Anchor NZ’s “Anchor Families” competition. His motivation was to help the people of Tanna Island in Vanuatu by donating his winnings to World Vision’s work there. His winnings totalled a whopping $200,000.

“I chose World Vision and Tanna because AuCom are corporate sponsors of World Vision and we are all a part of that. At AuCom there is an ethos, a general feeling of family that makes a massive difference.”

The money went towards World Vision’s water, sanitation and hygiene project in Tanna, helping to bring clean water, and ultimately better health, to hundreds of families on the island. The visitors attended the community opening ceremony for one of the water systems and John was given the honour of cutting the ribbon to officially open the system and let the water start flowing.

The group spent five days in Tanna, visiting communities who are now reaping the benefits of access to clean, safe water. John describes the experience as “humbling and really emotional too, to see the massive benefits that the children were experiencing in their health and how dramatically things change when you bring people fresh water and hygiene methods. It’s basic, but it’s essential to healthy living - and we take it so much for granted in New Zealand. It was also amazing to see the women, and how grateful they were to have water as they tend to bear the burden of a lot of the hard work in the village.”

“Since our grandparents, we lived a life where almost every week we had sickness and disease. Now, methods of hand washing have contributed to our health, as it prevents us from getting sick. Now we apply the saying, ‘prevention is better than cure’.”

Community member from Karimasanga

98% of the population now has access to improved water sources, compared with only 25% at the start of the project. The prevalence of children under five who are stunted has reduced from 50.5% to 34.5%.

Highlights

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**Success in Vanuatu**

Children living in Vanuatu’s Tanna Island are enjoying better health thanks to a Water, Sanitation and Hygiene (WASH) project. This project started four years ago in response to the community’s desire to improve the health and nutrition of its children. A lack of knowledge about good hygiene practices and limited access to clean, safe water meant many children suffered from malnutrition and were often sick from preventable water-borne diseases. At the start of the project, only 10 per cent of households used a toilet.

World Vision worked with 10 communities on a wide range of activities including the construction of toilets and water systems, as well as educating people in sanitation and hygiene practices.

To ensure the long-term sustainability of the project, World Vision trained community Water Management Committees to build and maintain the new structures.

Committee members also educated the wider community about how to sustain good health, and established a link with the Provincial Department of Rural Water for ongoing support.

The project experienced a setback in 2014 when Cyclone Pam hit, destroying much of the work that had been started. However, these resilient communities used the skills they had learned during the course of the project to rebuild. Of the families whose toilets were destroyed, 95 per cent rebuilt their toilet by themselves or with support from their local Water Management Committee. This demonstrates the important role education and skills training plays in successful community development.

This project was completed in 2016 and was only made possible thanks to the generosity of our amazing supporters and funding from the New Zealand Government’s NZ Aid Programme.

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A big win for a Kiwi creates a big win for the Pacific

In May 2016, John O’Malley and five of his colleagues from AuCom Electronics Ltd left our shores destined for a small island in the Pacific. This marked the final part of an incredible journey which had started a year earlier. In May 2015, John had rallied his workmates, family, and friends to collect codes from milk bottles. Together, they won the grand prize in Anchor NZ’s “Anchor Families” competition. His motivation was to help the people of Tanna Island in Vanuatu by donating his winnings to World Vision’s work there. His winnings totalled a whopping $200,000.

“I chose World Vision and Tanna because AuCom are corporate sponsors of World Vision and we are all a part of that. At AuCom there is an ethos, a general feeling of family that makes a massive difference.”

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John O’Malley celebrating clean water on Tanna Island in 2016.
In 2016, we said farewell to the hard-working staff and clients of VisionFund Tanzania (VFT).

For the last three and a half years, Kiwis have supported VisionFund in bringing financial services to the working poor in Tanzania, helping to break the cycle of poverty for thousands of families.

We’ve achieved so much alongside VFT in this short time. In 2014, we helped to pilot a cashless mobile banking system in three communities which made the transfer of loan payments to and from clients much more efficient and cost-effective. The pilot was so successful that 97 per cent of borrowers in these communities now use the registered mobile devices to manage their loans. Digital banking has increased loan repayments, especially in rural areas, where repayment has been a logistical nightmare. The decrease in cost has meant VFT is better equipped to scale up operations.

VisionFund loans, banking services, and financial literacy training have helped small-business owners to start and expand their businesses. Since 2011, the number of VFT clients has increased by almost 32,000 to a total of nearly 92,000 clients in 2016. The total loan portfolio has more than tripled, increasing from NZ$4.5 million in 2011 to NZ$14.3 million in 2016. We leave VisionFund Tanzania well-positioned to transform from a non-government organisation to a stand-alone, regulated deposit and saving institution.

“My income has increased tremendously. I had my house renovated and connected with water and electricity. My child got a bike, and I have no problem paying his school fee. Life is possible. I am able to meet my children’s needs. As a family we are not indebted and we have the capacity to pay our loan with ease on time.”

Adolphina
VisionFund Tanzania Kagera branch

“Kiwis STAT staff and our clients all love being part of a “big story” of meaningful grassroots philanthropy that really makes a difference in people’s lives. World Vision and VisionFund’s programmes resonate with their understanding of how to make long-term positive change in poor communities.”

Miriam Martin
Founder and Director of Kiwis STAT
Microloans make all the difference

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Moving to Myanmar

We are now shifting our support to VisionFund Myanmar (VFM). As the second-largest microfinance provider in the country, VFM is uniquely positioned to play a leading role in reducing poverty for the millions of families who lack access to formal financial services. VisionFund Myanmar has an audacious goal: to reach 500,000 clients and impact over one million children by 2020. We are committed to helping them reach their goal over the next three years.

Part of a big story

Dr Miriam Martin is the Founder and Director of Christchurch-based medical recruitment company Kiwis STAT, and a long-time supporter of World Vision’s work, especially VisionFund. As a firm believer in the power of microfinance to alleviate poverty, Miriam has supported VisionFund’s work in Cambodia, Mongolia, Tanzania, and now Myanmar, through her company Kiwis STAT.

Miriam’s motivation has taken her to Mongolia and Tanzania to see VisionFund in action. Here’s some of her story.

“My husband Chris and I have had a long-term interest in developing countries and the inequality that affects those people. Our Christian faith underpins this. [With VisionFund] there is an amazing philanthropic ‘bang for your buck’.

Small amounts of money can go a very long way in the developing world and our visits proved to us that World Vision and VisionFund are good stewards of our money.

The microfinance concept is genius. It starts with local groups of people cross-guaranteeing their loans and then supporting each other in developing and growing their businesses. The VisionFund training developed leaders and promoted independence and resilience. We saw the tiny little niche businesses that people developed and were able to make a living from. We love that the local VisionFund organisation eventually is able to get its own credit rating and then borrow on the open market, thus becoming independent.

We loved the evidence-based approach that World Vision have taken with their development, their systematic rolling out of “what really works” from one community to another. Because of their reporting systems, everyone knows what is expected of them and is able to achieve their business-wide goals. When we were asked by World Vision Tanzania if there was anything that we think they could do better, we struggled to think of anything more than a few minor tweaks.

We were blown away by all the communities we met that now had a deep happiness and excitement in life that comes from having hope. Community after community welcomed us with joy and celebration and a genuine gratefulness for what World Vision has done for them. We were so moved to be part of that.

The thing that struck Chris and I was that everyone everywhere wants the same thing; healthy, happy lives for themselves and their children.”

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After six years of conflict, Syrian children are still living displaced in Syria or as refugees in surrounding countries. These children lack access to some of their basic rights like food, shelter, and education.

In 2016 World Vision worked with refugees and vulnerable children in Jordan, Lebanon, and Syria. We established Child Friendly Spaces for children to learn and play, advocated for their rights, and helped families provide enough food and water for their children during the ongoing crisis.

Jordan
World Vision and UNICEF partnered to set up eight Makani (My Space) centres. The centres provide a safe place where children and teenagers can learn, play, and receive psychosocial support. More than 1,600 children and young people are registered in Makani centres across four regions in Jordan.

To increase community awareness of child protection issues, World Vision worked with Syrian and Jordanian communities to establish eight child protection committees. The plan with this project is to reach over 5,000 out-of-school Syrian and Jordanian children.

In 2016, we helped 1,800 local and refugee children enrol in Jordan’s formal education system.

Lebanon
During the freezing winter months, World Vision provided 1,487 vulnerable Syrian refugee families living in the Bekaa Valley with cash assistance. Without this vital support families were missing meals in order to purchase additional heating and other necessities.

The additional funds were used for basic needs, such as heating, food, rent, and healthcare. The cash assistance provided a stopgap to help parents get themselves and their children through an extremely difficult time.

The proportion of people having to miss meals just to get by dropped from 84 per cent to 36 per cent.

Northern Syria
World Vision helped meet basic family needs in displaced person camps in northern Syria. Families benefitted from the construction of toilets and daily water-truck deliveries to ensure they had adequate safe drinking water. Camp infrastructure improved with the construction of gravel roads, fences, and solar-powered lighting to improve safety.

World Vision also educated people about their rights and how to establish camp management committees. The training has helped people make informed decisions about their families’ survival and protection while they’re displaced.

As of August 2016, 87 per cent of people within the camp now have access to a toilet.

Reflections from a refugee camp

By Nandini Dubey, Youth Ambassador 2016

Nandini Dubey travelled to Jordan as one of our 2016 World Vision Youth Ambassadors. Alongside her medical studies at the University of Auckland, she spoke in schools and to the media, encouraging Kiwi youth to participate in the 40 Hour Famine.

“The Syrian conflict has left an entire generation displaced. There is an entire generation of Syrian children who have viewed the worst of warfare and whose childhood memories will be those of a refugee camp. These Syrian kids right now are the ones who will go back to Syria once the war is over and rebuild their country. We all know the devastating impact a lack of education can have on an individual’s life. Just imagine what that impact could entail for an entire generation.

These kids know that. A 16-year-old boy we met named Hussam had taught himself English in the Azraq refugee camp in a matter of three months. He knew the importance of education, and was doing everything he could with the little resources he had to increase his opportunity of going to university. He wants to become an engineer because he knows there will be a demand for engineers once the conflict is over.

For me this clearly showed our number-one focus should be getting these children in school. They are motivated and determined, they want to go to school, but many are being denied the opportunity. It is up to us to ensure that they get the opportunity just as we did.

I was proud to be a part of 100,000 young New Zealanders who took part in the 40 Hour Famine to raise money for Syrian refugee children living in Jordan. We have identified the importance of education in displaced communities, and the funds this year went towards helping fund ‘child friendly spaces’, a collection of places, resources, and tools that will help continue the education and recovery of children.

This crisis has already had profoundly devastating impacts on people’s lives. We do, however, have the power to help look after the future of these individuals, so that their unfair and unjust circumstances do not dictate the quality of their lives in the future.

It’s like the camp manager said: ‘Refugee’ is not a class of people, it is a period of a person’s life. They will move forward, and we can help ensure that they have opportunities and pathways in the future, just as we do.”

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Safe places for Syrian children

In 2016, World Vision worked with refugees and vulnerable children in Jordan, Lebanon, and Syria. We established Child Friendly Spaces for children to learn and play, advocated for their rights, and helped families provide enough food and water for their children during the ongoing crisis.

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**Child Friendly Space in Jordan.**

Group time at a World Vision Child Friendly Space in Jordan.
Financial empowerment in action

In the mountains of central Vietnam, a special partnership with the New Zealand Government, through the New Zealand Aid Programme, is making a life-changing difference to people struggling to feed their families. Here, most children under five suffer from some form of malnutrition. Extreme weather conditions, difficult terrain, and limited linkages between producers and buyers make it hard for parents to increase their incomes and provide for their families.

Working with ethnic minority communities in this region, we aim to help 1,200 families increase their incomes and improve their economic wellbeing through a five-year Economic Empowerment Project. At the end of the project’s first year, 22 producer cooperatives have been established, with 10 focusing on Arabica coffee production, nine on cassava and three on ginger. In addition, 14 of these groups have also set up savings and credit groups. The members learned how to save, use their savings as credit, make deposits, and file returns. By May last year, the savings groups had already saved a total of NZ$2,751. Within the savings and credit groups, 90 per cent of members are from an ethnic minority and 65 per cent are women. These results demonstrate a strong focus on reaching the most vulnerable and promoting gender equality.

“I feel happy because villagers are able to make saving a regular practice. Their savings have increased.”
Ho Thi Vai
A member of the women’s union

This project wouldn’t be possible without the generosity of Kiwis who provide the donations needed to match the funding we receive from the New Zealand Government. In this way the donor dollar is multiplied by government grants, making a bigger impact in the countries where we work. In 2016, the Government partnered with World Vision on 15 projects across the Asia and Pacific regions.

Dove Electronics generously supports World Vision through regular donations and staff contributions. In addition, the founders of Dove Electronics provide significant ongoing support to World Vision through the Dove Charitable Trust.

“It’s great to know that the money we give to World Vision gets multiplied and is able to have a greater impact. What we’re giving achieves more than what it would on its own.”
Chris Rycroft
General Manager, Dove Electronics Ltd

Young voices with a powerful message

In Bangladesh, around two out of three girls are married by the age of 18. However, in the Nilphamari Sadar community, children, adults, and local government leaders are working together to make their area child marriage-free. World Vision uses Community-Based Advocacy to enable people of all ages to speak out about injustices they see in their own communities. Mitu, a year 10-11 student and child forum chairperson, explains that it is easy to complain against wrong, but it is hard to change society.

Mitu is determined to bring change to her community. More than 200 children take part in the child forums she chairs. They learn about child labour, the dangers of child marriage and dowry, and the importance of education, especially for girls. Under Mitu’s leadership these nine child forums have stopped three child marriages.

“Mitu has great concern and she is always working with local government... her team is closely monitoring the child protection issues, which is contributing to establish our community as a child marriage-free community...”
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Local board Chairman

But even more significant is the praise and respect she’s received from her family and community for taking a stand on issues that affect children’s lives.

There are now 22 child forums in the Nilphamari Sadar area involving 550 members. Over the past year they played a vital role in stopping nine child marriages.

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First year highlights

- 22 producer cooperatives
- 14 savings and credit groups

Young voices with a powerful message

In Bangladesh, around two out of three girls are married by the age of 18. However, in the Nilphamari Sadar community, children, adults, and local government leaders are working together to make their area child marriage-free. World Vision uses Community-Based Advocacy to enable people of all ages to speak out about injustices they see in their own communities. Mitu, a year 10-11 student and child forum chairperson, explains that it is easy to complain against wrong, but it is hard to change society. Mitu is determined to bring change to her community. More than 200 children take part in the child forums she chairs. They learn about child labour, the dangers of child marriage and dowry, and the importance of education, especially for girls. Under Mitu’s leadership these nine child forums have stopped three child marriages.

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<td>Members</td>
<td>175</td>
<td>550</td>
</tr>
</tbody>
</table>
Hope in a time of hunger

In 2016, violence increased in one of the world’s newest nations, South Sudan. The people of South Sudan have continued to struggle with the effects of the ongoing conflict, coupled with a devastating drought. World Vision has been there for the long haul, working with affected communities in the Upper Nile region, Western Equatoria, and Juba.

One of the most urgent needs addressed in 2016, and one which is worsening by the day, is access to food. As one of the United Nations World Food Programme’s largest distributors, World Vision provided emergency food aid and nutritional support to the most vulnerable children and their families. In some parts of the country food packs were airlifted to remote locations where World Vision staff and volunteers were waiting to co-ordinate distribution. The food packs contained vital staples like cereals, pulses, salt, oil, and “Supercereal” made of fortified corn-and-soy-blend flour. Families also received help in the way of cash and food vouchers so they could buy food locally.

Over 350,000 South Sudanese people in the Upper Nile region benefitted from more than 25,000 metric tonnes of food during 2016. Improvements in distribution methods meant every $1 given by New Zealanders provided more than $23 worth of emergency food aid. This is a massive increase from the 1:10 match ratio in previous years.

World Vision New Zealand currently partners with the UN World Food Programme (WFP) providing emergency food aid and nutritional support to people suffering from extreme hunger in Afghanistan, Cambodia, Iraq, Lebanon, Malawi, Mali, Myanmar, Niger, Rwanda, Sudan, South Sudan, Tanzania, and Uganda.

“Despite experiencing decades of brutal conflict, the people of South Sudan remain remarkably resilient. World Vision is confident that if peace comes and the people are provided with the necessary support, they will build a stronger and more resilient South Sudan in the future.”

World Vision South Sudan

Accountability and financial results
Hope in a time of hunger

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World Vision South Sudan

Accountability and financial results
Accountability

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- **We are Christian**
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- **We value people**
- **We are responsive**
- **We are committed to the poor.**

## 5 Year Summary

World Vision of New Zealand Trust Board

### Income sources

<table>
<thead>
<tr>
<th></th>
<th>2016 $’000</th>
<th>2015 $’000</th>
<th>2014 $’000</th>
<th>2013 $’000</th>
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</tr>
</thead>
<tbody>
<tr>
<td>Child Sponsorship</td>
<td>29,322</td>
<td>30,672</td>
<td>32,009</td>
<td>33,167</td>
<td>34,903</td>
</tr>
<tr>
<td>Emergency relief and other contributions</td>
<td>14,397</td>
<td>13,341</td>
<td>12,146</td>
<td>8,500</td>
<td>10,189</td>
</tr>
<tr>
<td>New Zealand Government grants</td>
<td>6,085</td>
<td>3,556</td>
<td>3,083</td>
<td>3,387</td>
<td>2,259</td>
</tr>
<tr>
<td>Interest and exchange transactions</td>
<td>1,474</td>
<td>1,246</td>
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<td>777</td>
<td>1,183</td>
</tr>
<tr>
<td><strong>TOTAL DIRECT INCOME</strong></td>
<td>51,278</td>
<td>48,615</td>
<td>48,277</td>
<td>45,831</td>
<td>48,534</td>
</tr>
<tr>
<td>Multi-lateral grants</td>
<td>5,610</td>
<td>4,290</td>
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<td>484</td>
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<td>4,104</td>
<td>4,057</td>
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<tr>
<td><strong>TOTAL INDIRECT INCOME</strong></td>
<td>21,979</td>
<td>20,130</td>
<td>9,381</td>
<td>6,715</td>
<td>7,117</td>
</tr>
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<td>73,257</td>
<td>68,745</td>
<td>57,658</td>
<td>52,546</td>
<td>55,651</td>
</tr>
</tbody>
</table>

### Supporters engagement and fundraising

**Accountability**

- 2016: $4,746
- 2015: $4,843
- 2014: $3,815
- 2013: $3,722
- 2012: $3,905

### Operating expenses

**Accountability**

- 2016: $13,314
- 2015: $13,111
- 2014: $12,291
- 2013: $11,478
- 2012: $11,857

### Net operating surplus before programme costs

<table>
<thead>
<tr>
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<th>2016 $’000</th>
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<tr>
<td>International work</td>
<td>59,943</td>
<td>55,634</td>
<td>45,367</td>
<td>41,068</td>
<td>43,794</td>
</tr>
<tr>
<td>Advocacy and education in New Zealand</td>
<td>99,184</td>
<td>54,562</td>
<td>44,325</td>
<td>40,760</td>
<td>43,732</td>
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<td><strong>TOTAL PROGRAMME COSTS</strong></td>
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### Expenses as a percentage of total income

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<tr>
<td></td>
<td>18.2%</td>
<td>19.1%</td>
<td>21.3%</td>
<td>21.8%</td>
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### Total income: five-year history

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### Allocation of income: five-year history

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5 Year Summary

World Vision of New Zealand Trust Board

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<td><strong>55,651</strong></td>
</tr>
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</table>

Supporter engagement and fundraising | 8,568 | 8,268 | 8,476 | 7,556 | 7,952 |
| Accountability | 4,746 | 4,843 | 3,815 | 3,722 | 3,905 |

**OPERATING EXPENSES** | **13,314** | **13,111** | **12,291** | **11,478** | **11,857** |

**NET OPERATING SURPLUS BEFORE PROGRAMME COSTS** | **59,943** | **55,634** | **45,367** | **41,068** | **43,794** |

International work | 59,184 | 54,582 | 44,325 | 40,760 | 43,732 |
Advocacy and education in New Zealand | 739 | 1,012 | 1,042 | 308 | 62 |

**TOTAL PROGRAMME COSTS** | **59,943** | **55,634** | **45,367** | **41,068** | **43,794** |

**NET SURPLUS FOR THE YEAR** | - | - | - | - | - |

Expenses as a percentage of total income | 18.2% | 19.1% | 21.3% | 21.8% | 21.3% |

Total income: five-year history

Allocation of total income: five-year history

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Financial results

This simplified statement of accounts covers the financial year ended 30 September 2016.

World Vision of New Zealand Trust Board

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<td>44.6%</td>
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<td>4,975</td>
<td>1.9%</td>
<td>7.3%</td>
</tr>
<tr>
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<td>13,017</td>
<td>8,366</td>
<td>17.8%</td>
<td>12.2%</td>
</tr>
<tr>
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### 2016 Income Sources

- **40.0%** Child Sponsorship
  - Child Sponsorship contributions
- **1.9%** Emergency relief
  - Emergency relief appeals
- **17.8%** Other contributions
  - Children in Crisis, 40 Hour Famine, Legacies, Smiles, Community Sponsorship, Pacific Partners
- **8.3%** NZ Government Aid Programme
  - NZ Aid grants for development and relief projects
- **2.0%** Interest and exchange transactions
  - Income from interest and exchange transactions
- **7.7%** Multilateral grants
  - UNHCR, UNICEF grants for co-funded projects
- **3.9%** UN World Food Programme grants
  - Grants for projects that World Vision implements
- **18.4%** UN World Food Programme goods in kind
  - The value of food donated for World Vision to distribute

The generosity of New Zealanders is what enables World Vision to continue our efforts to eliminate poverty and injustice.

### Allocation of Income

<table>
<thead>
<tr>
<th></th>
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<th>2015</th>
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<tr>
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<td>8,568</td>
<td>8,268</td>
<td>11.7%</td>
<td>12.0%</td>
</tr>
<tr>
<td>Accountability</td>
<td>4,746</td>
<td>4,843</td>
<td>6.5%</td>
<td>7.1%</td>
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<tr>
<td>TOTAL OPERATING EXPENSES</td>
<td>13,314</td>
<td>13,111</td>
<td></td>
<td></td>
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<tr>
<td>NET OPERATING SURPLUS</td>
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<tr>
<td>Advocacy and education in New Zealand</td>
<td>799</td>
<td>1,052</td>
<td>10.0%</td>
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<tr>
<td>TOTAL WORLD VISION'S WORK</td>
<td>59,943</td>
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<td></td>
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<td>TOTAL ALLOCATION</td>
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World Vision New Zealand aims to ensure the highest proportion of its funds reaches those most in need to overcome poverty and injustice.

- **11.7%** Supporter engagement and fundraising
  - Activities to attract public donations and engage long-term supporters.
- **6.5%** Accountability
  - Essential services in NZ - supporter services, finance and accounting, human resources and management functions.
- **80.8%** International work
  - Child-centred community development, emergency relief, advocacy programmes, international coordination.
- **1.0%** Advocacy and education in New Zealand
  - Activities and publications that educate and raise awareness for poverty and injustice issues.
Financial results

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World Vision of New Zealand Trust Board

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<td>TOTAL INCOME</td>
<td>73,257</td>
<td>68,745</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

2016 Income Sources

<table>
<thead>
<tr>
<th>Income Sources</th>
<th>2016</th>
<th>2015</th>
<th>%</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Child Sponsorship</td>
<td>40.0%</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Child Sponsorship contributions</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Emergency relief</td>
<td>1.9%</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Emergency relief appeals</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other contributions</td>
<td>17.8%</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Children in Crisis, 40 Hour Famine, Legacies, Smiles, Community Sponsorship, Pacific Partners</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>NZ Government Aid Programme</td>
<td>8.3%</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>NZ Aid grants for development and relief projects</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Interest and exchange transactions</td>
<td>2.0%</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Income from interest and exchange transactions</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Multilateral grants</td>
<td>7.7%</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>UNHCR, UNICEF grants for co-funded projects</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>UN World Food Programme grants</td>
<td>3.9%</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Grants for projects that World Vision implements</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>UN World Food Programme goods in kind</td>
<td>18.4%</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>The value of food donated for World Vision to distribute</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

The generosity of New Zealanders is what enables World Vision to continue our efforts to eliminate poverty and injustice.

World Vision of New Zealand Trust Board

Allocation of Income

<table>
<thead>
<tr>
<th>Allocation of Income</th>
<th>2016</th>
<th>2015</th>
<th>%</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Supporter engagement and fundraising</td>
<td>8,568</td>
<td>8,268</td>
<td>11.7%</td>
<td>12.0%</td>
</tr>
<tr>
<td>Accountability</td>
<td>4,746</td>
<td>4,843</td>
<td>6.5%</td>
<td>7.1%</td>
</tr>
<tr>
<td>TOTAL OPERATING EXPENSES</td>
<td>13,314</td>
<td>13,111</td>
<td></td>
<td></td>
</tr>
<tr>
<td>NET OPERATING SURPLUS</td>
<td>59,943</td>
<td>55,634</td>
<td></td>
<td></td>
</tr>
<tr>
<td>International work</td>
<td>59,184</td>
<td>54,582</td>
<td>80.8%</td>
<td>79.4%</td>
</tr>
<tr>
<td>Advocacy and education in New Zealand</td>
<td>791</td>
<td>1,052</td>
<td>10%</td>
<td>15%</td>
</tr>
<tr>
<td>TOTAL WORLD VISION’S WORK</td>
<td>59,943</td>
<td>55,634</td>
<td></td>
<td></td>
</tr>
<tr>
<td>TOTAL ALLOCATION</td>
<td>73,257</td>
<td>68,745</td>
<td>100.0%</td>
<td>100.0%</td>
</tr>
<tr>
<td>NET SURPLUS FOR THE YEAR</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*Certain comparative amounts shown here do not correspond to the 2015 financial statements and reflect adjustments made within revenue and expense categorisation. Refer to the full financial report on our website for explanatory notes. www.worldvision.org.nz/about-us

2016 Allocation of Income

<table>
<thead>
<tr>
<th>Allocation of Income</th>
<th>2016</th>
<th>2015</th>
<th>%</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Supporter engagement and fundraising</td>
<td>11.7%</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Activities to attract public donations and engage long-term supporters.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accountability</td>
<td>6.5%</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Essential services in NZ - supporter services, finance and accounting, human resources and management functions.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>International work</td>
<td>80.8%</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Child-centred community development, emergency relief, advocacy programmes, international coordination.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Advocacy and education in New Zealand</td>
<td>1.0%</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Activities and publications that educate and raise awareness for poverty and injustice issues.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

World Vision New Zealand aims to ensure the highest proportion of its funds reaches those most in need to overcome poverty and injustice.
"Our true donor promise is far more ambitious: it is the same promise we make to the children and families we serve.
It is based on a vision of a world where all children can know life in all its fullness - a world where children can play.
We call it impact - you call it lives changed."

Chris Clarke
CEO, World Vision New Zealand
“Our true donor promise is far more ambitious: it is the same promise we make to the children and families we serve. It is based on a vision of a world where all children can know life in all its fullness - a world where children can play. We call it impact - you call it lives changed.”

Chris Clarke
CEO, World Vision New Zealand

2016 in numbers

Over 3,000 child sponsors have transformed the lives of more than 36,000 people in Aguas Azules, Nicaragua, and Mporokoso, Zambia, so they can continue their development journey without us.

Over 45,000 child sponsors support more than 54,000 children and their families in 34 communities on their journey to self-sufficiency.

Children in Crisis supporters gave over $1 million to help children affected by conflict and disaster in South Sudan, Syria, and Afghanistan.

New Zealanders donated over $600,000 to help the relief response in Fiji after Cyclone Winston struck on 25 February 2016.

Over 90,000 people participated in the 2016 40 Hour Famine and together raised $1.8 million to help Syrian refugees.

New Zealanders gave over $600,000, which the New Zealand Government matched, funded with a grant of $1.4 million to help Syrian refugees.

Kiwis purchased nearly 18,000 Smiles gifts, raising over $770,000 to meet practical needs in communities where we work.

In the last financial year, the New Zealand Government partnered with World Vision through the NZ Aid Programme on 15 relief and development projects across the Asia and Pacific regions.

Thank you