

# Annual Report 2017







**Cover:** Syrian children running through a refugee camp in Jordan where we are continuing to support children and families affected by the ongoing Syrian Crisis. Young New Zealanders once again stood with these children and many more in the 2017 40 Hour Famine.

**Inside cover:** Single mother Mary comes to a World Vision training centre in Juba, South Sudan with her youngest child. World Vision is running training programmes to help families in urban Juba overcome food insecurity and economic crisis. She shares, "I don't know what I'd do without the support of these women."



Our vision for every child,  
life in all its fullness;  
our prayer for every heart,  
the will to make it so.

World Vision International Vision Statement

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## Message from

# Peter McClure

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### Board Chairperson



We are pleased to report that against our 2017 financial year budget, our income is five per cent higher and our expenses are down by nine per cent. This means more money can reach the field and create greater impact for the children and families we seek to serve.

World Vision New Zealand experienced many changes in 2017. Chris Clarke, our CEO of seven years, resigned in July. Over his tenure, Chris made a significant contribution to World Vision, as well as to the lives of millions of children across the world. As we move into a new season, we want to thank Chris for his commitment, and for the impact he had on the people and communities with whom we work.

Together with World Vision International, the board conducted an extensive search to find the best person to lead us forward, and we are pleased to announce that Grant Bayldon will join us as our CEO in March 2018. Grant has a wealth of experience both within and outside of the NGO sector. Since 2012, Grant has been Executive Director of Amnesty International New Zealand, where he has led the substantial growth of Amnesty's income and positioned it as a leading influencer on human rights issues. He has held senior leadership, marketing, and operational positions at Oxfam New Zealand and Tearfund New Zealand. He was also the CEO of law firm Duncan Cotterill. We are looking forward to welcoming Grant and continuing the incredible work World Vision does across the globe.

The board wishes to acknowledge and thank Conny Lenneberg who stepped in as our interim CEO. Her superb leadership has been evident throughout our organisation.

While this has been a major change for World Vision, what has remained constant is the incredible generosity of our supporters.

The world watched in horror at the start of the year when famine was declared for the first time in six years in parts of South Sudan. New Zealanders responded by donating \$1.3 million and the government contributed a further \$465,000. With World Vision International we provided food, water, and health support to millions of families afflicted by this famine.

This campaign was one of our many successes in grants and non-sponsorship income from the year. However, we still have our challenges as an organisation. Child sponsorship is still in decline. We are seeing this across the sector and internationally, and so we are continuing to seek new ways to engage with New Zealanders based on how they wish to give. This year we launched our new digital platform, which tells a fuller picture of World Vision's work, to inspire New Zealanders to partner with us to create impact for the world's most vulnerable children. Over the coming year, we will continue to develop and refine our ways of engaging Kiwis so that we can remain focused on the work we do for the world's most vulnerable children.

Finally, our thanks to our generous donors, partners, our local and field staff, volunteers, and fellow trustees for your continued and dedicated support of our work. The support you all give is behind everything we do. Together we are saving lives and having an incredible impact on the world's most vulnerable children and their families.

A handwritten signature in black ink, appearing to read 'Peter McClure'.

**Peter McClure**

Board Chairperson, World Vision New Zealand

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Message from  
**Conny  
Lenneberg**

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**Interim Chief Executive Officer**



Since being here at World Vision New Zealand, I have been constantly impressed by the generosity of Kiwis, and the impact that New Zealand has on the world's most vulnerable children and their families.

Three years ago, while still heading up World Vision International's work across the Middle East and Europe, I experienced the phenomenal impact of this small country.

I was in a meeting with leaders from across the World Vision partnership asking for a commitment to raise more of the private funds we so desperately needed to help the millions of children and their families fleeing conflict in Syria. Rich Stearns, the President of World Vision U.S., our largest fundraising office, told me their supporters would not be compelled give to Syrian refugees. He was sorry, but they couldn't commit. So, I showed him a film.

That film told the story of Adel, a young boy whose father had been killed in front of him, and was now living in a refugee camp in Lebanon with his mother and sisters. You may remember Adel's story, because that film was made by the team here at World Vision New Zealand, as part of the Forgotten Millions campaign in partnership with the New Zealand Herald.

After watching the film, Rich turned to me with tears in his eyes and said, "How much do you need?" World Vision U.S. has since gone on to raise over US\$50 million for the Syria crisis - moved by the powerful story told by World Vision New Zealand.

What an incredible example of the far-reaching impact Kiwis have on the world.

Our generous supporters have given more than one million dollars to help us reach those hit by starvation caused by droughts and conflict across East Africa. More than 55,000 Kiwis have sponsored children this year, providing entire communities with what they need to lift themselves out of poverty. Over 90,000 young New Zealanders took part in the 40 Hour Famine to bring child-friendly spaces to children affected by the war in Syria. There are so many other acts of incredible generosity which have enabled us to serve those who need it most. In fact, this financial year alone, the generosity of New Zealanders has enabled World Vision New Zealand to reach 2.7 million children across the world. It no longer surprises me that New Zealand was again ranked the world's fourth most generous country in the 2017 World Kindness Survey.

And so, to those who have donated to World Vision this year - to the faithful child sponsors, to the countless businesses across the country who have generously supported us, to this year's 40 Hour Famine and Kids for Kids participants, to our New Zealand Government and the global institutions we partner with to bring about such incredible change - we thank you. Thank you for your generosity. Thank you for caring. Thank you for giving hope to vulnerable children around the world.

Finally, thank you to the team here at World Vision New Zealand. It has been an amazing privilege to spend this time with such passionate, committed, and talented staff and board members, who despite a challenging year of significant change stayed focused on the mission and delivered for the children we serve.

A handwritten signature in black ink, appearing to read 'Conny Lenneberg'. The signature is fluid and cursive.

**Conny Lenneberg**

Interim Chief Executive Officer, World Vision New Zealand





# About World Vision

## **Our mission and our work**

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*Area Development Programme (ADP) manager, Elizabeth sings a song with Grace in Uganda. World Vision is working in Grace's community to build three more boreholes, which will mean girls like Grace no longer have to walk several kilometres to collect water. Having clean, safe drinking water readily available in the local area means children have time to attend classes and are given the opportunity to achieve their dreams.*





World



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# Our mission

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We are a Christian humanitarian organisation working to improve the lives of the world's most vulnerable children and families through sustainable, community-based initiatives, local and global advocacy, and emergency relief.

We are part of the World Vision International partnership which collectively has staff and programmes operating in more than 100 countries with 95 per cent of staff being local.

We are united in our desire to seek justice and overcome poverty for children everywhere, regardless of race, gender, age, religion or social status. It's the heart of the Christian story that motivated our founders and continues to motivate and guide our staff and organisation today.

More than 50,000 Kiwis share in our work, motivated by their own personal stories to partner with us. We are grateful for their support and are committed to enriching their connections with the people at the heart of our work.

**We are World Vision New Zealand.**





# Our strategy

Our determination to improve the lives of the world's most vulnerable children and their families drives our strategy, but it is our years of experience in international development work which informs our three-pronged approach to transformation.

## Community development

### Creating sustainable futures for people living in extreme poverty

Most of World Vision's community development work takes place in clusters of communities within geographic areas of 10,000-20,000 people. These are called Area Development Programmes (ADPs).

We work with communities over a 10- to 15-year period to address not only immediate problems such as inadequate food and water supplies, or poor hygiene and health, but also long-term challenges such as food security, education, and economic stability.

This is the most effective way to help communities take ownership of their own development and reach self-sufficiency. Success is ultimately measured by how well the changes benefit children.

This financial year, we continued working in 34 ADPs around the world.

## Humanitarian and emergency response

### Responding to the needs of people affected by conflict and disaster

When conflict or disaster strikes, World Vision seeks to save lives, reduce suffering, and build resilience. Around the globe, pre-positioned supplies and experienced staff are ready to respond to immediate needs such as the lack of food, water, shelter, and safe spaces for children. But our goal, wherever possible, is investing in medium- to long-term recovery and rehabilitation.

Local World Vision staff help families to rebuild their lives and restore livelihoods in ways that empower communities to become more resilient to future crises.

This financial year, we committed to eight new and continuing emergencies across East Africa, the Middle East, South Asia, the Caribbean, and the Pacific Timor-Leste region.

## Advocacy and education

### Championing the rights of the vulnerable

Advocacy takes many forms and works at different levels to bring about change. Our aim is to encourage everyone to engage in the fight against poverty and injustice.

One approach is educating communities about their rights and how to access government services. Another approach involves supporters speaking up on issues that can be addressed by our own government or society.

Education forms the groundwork of advocacy; raising awareness and understanding about global issues leads to sustainable social action.

This financial year, we continued to work locally with the New Zealand Government, policy makers, churches, young New Zealanders, and overseas with our partner communities, advocating for justice and children's rights.



# Our work

## A holistic approach to transforming lives

Everything World Vision does is focused on one goal: the sustained well-being of children, especially the most vulnerable. We are committed to serving all children, regardless of gender, religion, race, ethnicity, or ability.

We work towards this goal with a holistic vision for the well-being of children, in which all girls and boys:

- Enjoy good health
- Are educated for life
- Are cared for, protected, and are active participants in their communities
- Experience the love of God and neighbours

Our programming integrates our expertise in eight priority sectors to maximise impact in the lives of the most vulnerable children.



### Water, sanitation and hygiene

We are the leading provider of clean water in the developing world. We reach one person every 10 seconds with clean water. Without clean water and basic sanitation, disease spreads quickly, children drop out of school, and families struggle to grow crops and earn an income, impacting overall health, nutrition and development.



### Healthcare

Every day 16,000 children under five years old die, mostly from preventable causes. Our work in healthcare focuses on good nutrition, protection from infection and disease, and access to essential health services to improve health and reduce mortality.



### Family income

Our world-class income-generating programmes lift millions of people out of poverty each year. We strengthen families' capacity to provide well for their children by strengthening skills and improving access to capital and markets. With stable incomes, families not only have better nutrition, healthcare, and a chance at education, they can plan ahead and invest in their futures.





## Food

Addressing hunger and increasing food security are critical components of our ongoing work. Lack of food affects child health, as well as families and communities at every level. We work to provide immediate emergency provisions and nutrition to those most at risk, and focus on long-term agricultural improvements and economic development to increase food security.



## Education

Education has the power to transform a child's future. We help provide lasting, quality education to children in the world's poorest, most dangerous and hard-to-reach places. We help ensure that girls and boys receive equal opportunity for education, so they can reach their full potential and contribute to their communities and countries.



## Child protection

Poverty, hunger, social and political conflict, and gender-based violence can put children at high risk of human trafficking, exploitation, underage marriage, violence, and sexual abuse. We work with communities and local governments to prevent such abuses, to address them when they occur, and to help bring restoration to children who have been harmed.



## Emergency relief

When disaster strikes, we are quick to respond. Our large global emergency response capacity means we can deliver immediate life-saving aid and then walk alongside children, families, and communities to help them recover and rebuild. We go where we are needed and stay until we are no longer needed.



## Advocacy

For World Vision, advocacy means giving voice to the world's most vulnerable children: making their needs visible to those who can and should be meeting them. We advocate at the local, national, regional, and global levels to ensure better laws and policies are made. We advocate for systemic and structural change to achieve better futures for all children.

**In the 2017 financial year, World Vision New Zealand supported projects in:**

- **Central America**
- **Africa**
- **Asia**
- **Middle East/Europe**
- **Pacific**

**Communities are selected based on the level of need, population size, potential risks, and community participation, among other factors.**





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# Transforming children's lives

## **Connecting New Zealanders and communities**

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*Joytun, aged 13, smiles with other girls at the local World Vision Child Friendly Learning and Recreation Centre in Bangladesh. Having suffered serious burns, Joytun is limited by what she can do, but here at the World Vision centre, she learns life skills, makes friends, is taught the dangers of trafficking and about her rights.*







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# Community development

## Creating sustainable futures for families living in extreme poverty

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World Vision's unique, integrated model of development has been fine-tuned for more than 60 years. It is the foundation on which our work is built.

We work with communities over a 10- to 15-year period to address not only immediate problems such as inadequate food and water supplies, or poor hygiene and health, but also long-term challenges such as food security, education, and economic stability. Communities are enabled to take the lead in their own development so that at the end of this period, when the community members feel they are ready, we transition out, leaving them to continue their development on their own.





# Changing lives, one community at a time

To change children's lives, you need to change the world they live in. Over the past 20 years, children in the communities of Tillican, Goubli N'Kaba, Nueva Vision and Koro have experienced this change and transformation. This financial year, we said a bittersweet goodbye to these communities, who now have the

skills, knowledge, and tools to continue their own development. We celebrate the life-changing initiatives which have improved access to education, water, healthcare, and nutrition. We now go where we are needed most, knowing these communities are committed to creating better futures for their children.

## Tillican, Nicaragua

In 2005, Nicaragua was struggling with the effects of poverty and natural disasters, and recovering from the aftermath of political instability. Today, with over 20,000 lives transformed, the Tillican community is equipped and ready to rally around its children, and to continue with the responsibility of building on solid foundations to create a strong future.

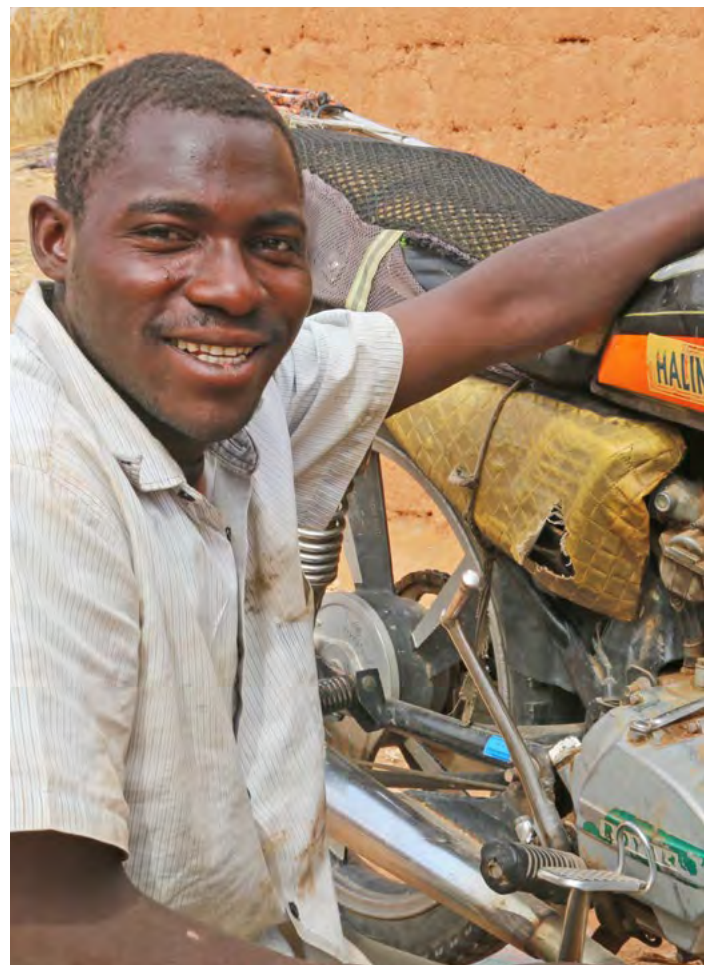


*"I hold the World Vision team there in the highest regard, and feel incredibly proud to have been just a tiny piece of the puzzle that has brought this community to this point of self-sustainability."*

- New Zealander Johnny Lineham, Tillican Child Sponsor on his visit to Tillican.

## Goulbi N'Kaba, Niger

In 1999, families in Goulbi N'Kaba struggled with the effects of seasonal drought, food insecurity, unstable means of income, and lack of access to clean water and medical attention. Today the community sees education as a priority, and improved farming techniques have increased food supplies and family income. Over 63,000 lives have been transformed and the future is looking bright.



*"If World Vision was not there to offer me this second chance, life would certainly have been hard for me."*

- Harouna, an ex-sponsored child using his World Vision training and passion for mechanics to support himself, and even help others.

### Highlights



**97.8%**

of rural households have access to clean, safe water from new wells and water pump



**1156**

children aged 6-12 learned healthy habits and disease prevention from community health volunteers



**360**

youth participated in life skills and vocational training

### Highlights



**71**

farmers associations helped farmers improve agricultural activities and learn how to grow their businesses



**22**

health centres are providing medical attention to children and their parents and caregivers



**75**

new boreholes are providing children and families with clean, safe water



## Nueva Vision, Honduras

In 2005, families in Nueva Vision faced challenges of seasonal drought, food insecurity, and lack of access to clean water. Today, 13,000 lives have been transformed. Numerous youth initiatives have addressed gang violence, teen pregnancy, HIV, and issues around child protection. The youth of Nueva Vision have gained the skills to take their community forward.



*"The future is a much brighter one, one filled with hope and continued success."*

- Guillermo Atonia Aguilar, Nueva Vision Programme Manager, stands proudly with students from his community, grateful for Kiwi supporters.

### Highlights



**360**

toilets along with 43 water systems and 10 wells are improving children's health and girls can attend school



**582**

households have healthy diets thanks to educational programmes and agricultural support



**209**

children and youth are mobilised to lobby local government on issues that concern them

## Koro, Mali

In 1997, the children of Koro often had minimal access to clean drinking water and healthcare. Children were often sick with waterborne diseases and malnutrition rates were high. Today, immunisations have prevented common diseases, and caregivers know how to recognise and respond to different childhood illnesses. Over 124,000 lives have been transformed.



*"We are confident for the future because now we know how to manage malnutrition and we will continue to take care of our children."*

- Mariam, full of confidence and joy, holds her son Idrissa in her arms.

### Highlights



**17**

new boreholes and the rehabilitation of existing water sources doubled safe water access for families year-round



**91%**

of children under five sleep under treated mosquito nets, reducing the spread of disease such as malaria



**166**

teachers have received teacher training and are now helping students improve literacy skills



## Partnering in the Pacific

As a Pacific nation, New Zealand has a responsibility to our Melanesian neighbours, many of whom are unable to meet their basic daily needs. Papua New Guinea (PNG), the Solomon Islands, and Vanuatu have the lowest human development index rankings of all 14 Pacific countries and comprise 82 per cent of the Pacific population. One in three people live in poverty, and many communities lack access to education.

With over 30 years' experience working alongside communities in the Pacific, we are a trusted partner of the New Zealand Government, which helps fund a lot of our work in the region.

This year, we asked New Zealanders to turn their attention to the plight of families living in our corner of the world - in Papua New Guinea and the Solomon Islands - through our Hidden Pacific Campaign. In partnership with the New Zealand Herald, stories of struggle from families living in the region moved New Zealanders to donate over \$250,000.

Our key programming areas include health, WASH (water, sanitation and hygiene), education, economic development, disaster management (disaster preparedness, response and recovery), and addressing gender-based violence.



Children enjoying their new Early Childhood Education centre in East Malaita, Solomon Islands.



Rodney addressing the community at the opening of a new Early Childhood Education centre in his local area.

When Rodney, an Early Childhood Education (ECE) teacher, saw the need for an education centre in his local area, he started a school right in his own home.

With the help of the community, World Vision, and the local government, Rodney's dreams of providing good education to every child in his community became more of a reality. A new local ECE centre has opened in his local area and now the education needs of the community children can be met.

Rodney shares, "I am really happy with the help of World Vision, I started to teach these children in a new building with more space and good learning environment. This is my school and I am looking forward to taking in more children who deserve to be educated."

### Highlights of our work in the Pacific and Timor Leste in 2017



**>200,000**  
people, including  
80,000 children,  
reached by our work  
across four countries



**>2.3 million**  
contributed by  
the New Zealand  
Government

### Highlights of our work in East Malaita, Solomon Islands



**17**  
Early Childhood  
Education (ECE)  
centres are built and  
fully operational



**65%**  
of children are enrolled  
in ECE centres, up  
from 16% at the start of  
the project

### Highlights of our work in Hanuabada, Papua New Guinea



**40**  
truckloads of rubbish  
were removed from  
Hanuabada's shoreline  
in a community  
clean-up activity



**3000**  
hygiene kits were  
distributed, and safe  
handwashing and  
hygiene practices were  
promoted



# Humanitarian and emergency response

## Responding to the needs of people affected by conflict and disaster

In natural disasters and conflicts, World Vision's global emergency response capacity means we can deliver immediate life-saving aid and then walk alongside children, families, and communities to help them recover and rebuild. Wherever possible, our goal is investing in medium- to long-term recovery and rehabilitation.

This financial year, we committed to eight new and continuing emergencies across East Africa, the Middle East, South Asia, the Caribbean, and the Pacific Timor Leste region.

### A global call for help: East Africa

In early 2017, World Vision International called for a multi-country emergency response across South Sudan, Somalia, Ethiopia, and Kenya in an effort to support more than 25 million people affected by escalating food and water shortages.

We responded immediately, calling on New Zealanders to help us reach tens of thousands of children with life-saving food

assistance. With funds raised from the global effort, World Vision's international emergency response team was able to scale up its operations, helping even more children and their families to access food, water, medicine, and other essentials for their survival.



As soon as the music starts, 18-month-old Garang and his mother, Acheng are all ears. Garang loves to dance and together with many other children sitting in on a World Vision cash-for-training session in Juba, South Sudan, he sways to the beat.

### Acheng's story

The idea behind the cash-for-training initiative in South Sudan is simple: beneficiaries receive a small amount of cash to feed their families, while they attend vocational training and awareness training sessions once a week. Acheng, one of the beneficiaries, has learned about improved farming techniques and household hygiene in the sessions so far.

*"The programme has changed my life. It's still hard that my husband is not with us anymore. When my kids are older, I will tell them that the crisis took their father. Then I will make sure that they go to school and become educated," she says.*

#### Snapshot of World Vision's international response



**1.4 million**  
people reached with  
food assistance



**> 414,000**  
women and children  
reached with nutrition  
services



**> 192,000**  
people reached with  
health and medical  
assistance

#### New Zealand's impact



**> 11,600**  
people in Kenya now  
have sustainable access  
to at least 15L of safe  
water per person,  
per day



**14,729**  
people in South Sudan  
learned good sanitation  
and hygiene practices.



**668**  
farmers attended  
facilitated training  
sessions on managing  
grains and vegetables  
in South Sudan



Acheng sits in a World Vision-run cash-for-training session in Juba, South Sudan.

## Small country, wide reach

“I love the fact that through our partnership with the World Food Programme, World Vision New Zealand can achieve such a significant multiplied impact in the lives of children and adults, and I feel honoured whenever I get the opportunity to see this work first-hand.”

**Len Unkovich**



**Len Unkovich**  
World Food Programme  
Manager – Fragile Contexts

World Vision has a unique partnership with the United Nations World Food Programme (WFP). Our size and wide global reach make us one of the WFP’s largest distributors of food assistance, working in some of the world’s most fragile regions. Together we deliver life-saving support to people living in the most harrowing circumstances caused by conflict, drought, and extreme poverty.

We share a common goal; to put an end to extreme hunger, and thanks to advances in the way food assistance is distributed, every \$1 donated is turned into \$23 worth of food assistance.

Through our partnership with the WFP, and with the support of generous New Zealanders, World Vision New Zealand reaches an average of 2.2 million children and approximately 4 million people each year with much-needed food assistance. Not only are we able to meet immediate needs, we are able to promote more sustainable livelihoods and improve children’s education through our Food-for-Assets and Food-for-Education programmes. We also run supplementary feeding and nutrition programmes, providing fortified foods and therapeutic feeding to help children and mothers most at risk.

This year, we partnered with the WFP in Afghanistan, Cambodia, Iraq, Lebanon, Myanmar, Malawi, Mali, Niger, Rwanda, Sudan, South Sudan, Swaziland, Uganda, Tanzania, and Zimbabwe.

## Fatoumata’s story

Fatoumata, a 69-year-old widow in charge of a large household of 13 children and grandchildren, was forced to flee her once-peaceful hometown in Mali after conflict broke out. She lost her husband to illness, and without knowing where to turn for help when she arrived in her new community, she quickly became indebted.

*“I received a call from a World Vision staff member, which could not have come at a better time. I was desperate, but having heard of World Vision’s sense of fairness and stewardship, I made it to the beneficiary list and got electronically registered.”*

*“The food you’ve distributed brought life, smiles, and joy back to our family. I didn’t know this type of help existed. You made it real to us. I thank you from the bottom of my heart.”*



People arriving at a food distribution site in Mali.



# Advocacy and education

## Championing the rights of the vulnerable

Advocating for social justice on behalf of the poor is a powerful tool in addressing the root causes of poverty. Our advocacy and education work in 2017 challenged New Zealanders to stand with children affected by the conflict in Syria, use their voice in raising awareness about how climate change affects communities in the Pacific, and advocate for the end of all violence against children in accordance with World Vision's global "It takes a world" campaign. We also promoted child protection and children's rights in the communities where we work, and engaged Kiwis to speak out and take action against global poverty.

### A generation united: 40 Hour Famine

The 2017 40 Hour Famine saw 90,000 young, innovative, and passionate Kiwis stand with children in Syria, showing them and the world that they are not forgotten. They collectively raised \$1.9 million to help the children affected by this ongoing crisis. We celebrated the outstanding efforts of students, teachers, principals, schools, and community groups alike in our inaugural 40 Hour Famine Awards.



### It takes a world to end violence against children

Violence against children is a global scourge that devastates the lives of one billion children every year. Physical and sexual violence is particularly widespread in the Asia-Pacific region.

We supported communities in the Pacific and Timor-Leste in developing plans to address this issue and take part in a World Vision partnership-wide campaign to end all violence against children.

### United against climate change

The negative effects of climate change are a daily reality for our Pacific neighbours. World Vision New Zealand joined a coalition of 13 New Zealand humanitarian organisations calling on all political parties to prioritise climate action and adopt new legislation to reduce our collective greenhouse gas emissions to net zero by 2050.

This campaign included meetings with representatives from all political parties, a media partnership with The Spinoff, and events with youth across the country. Five hundred people signed our online petition for meaningful climate action in the Pacific. The newly-elected government has since announced it will pass a Zero Carbon Act and increase its climate support for the Pacific.



On Walande Island in the Solomon Islands, children play on the remains of their family homes. At low tide, the dozens of foundation posts show where a whole community used to stand.

## Celebrating kids; both here and there



Children from Auckland singing and showing off their “Kiwi As” spirit for kids around the world.

New Zealanders have a proud history of raising their voices for important issues on the global stage. This year’s Kids for Kids concert series was about celebrating this “Kiwi As” spirit and giving young New Zealanders, from schools all over the country, a chance to use their voices for good and help shape them into true global citizens.

Since 1995, the Kids for Kids concert series has brought over 280,000 children together through the power of music and community.

Iconic Kiwi entertainer Jackie Clarke and musician Nathan King fronted 19 shows across the country. More than 18,000 friends and family members attended these shows in support of over 10,000 children who took to the stage to sing their hearts out for kids all around the world.

## Influencing New Zealand policy for impact

Our advocacy work includes lobbying the New Zealand government for action that makes a difference for millions of children across the developing world. This year, we reached out to leaders from across the political spectrum, including the new Minister of Foreign Affairs, Rt. Hon. Winston Peters. We asked that they prioritise the wellbeing of vulnerable children by administering a strong New Zealand aid programme, increasing support for refugees, taking climate action, and exemplifying diplomatic leadership to end conflicts around the world. We will continue to lobby officials on behalf of the children we seek to serve.

## Faith in action



Pastors Brent and Annie Cameron’s children, Phoebe, Lucca and Keziah smiling and laughing with the children of Lipiri.

Our advocacy and education work extends beyond working with schools and government. We partner with local churches that share the same vision to change the world for children. We currently partner with over 300 churches across the country.

Arise Church Christchurch campus is one of those many partners. Their community-to-community support of the Lipiri Area Development Programme in Malawi is a great example of how churches can live out their faith in a tangible way. Pastors Brent and Annie Cameron and their three children visited communities in Lipiri last year. The following is a small excerpt taken from Pastor Annie’s blog after their trip.

*‘These days have been some of the most memorable of our lives. We have been privileged to visit Lipiri, the heart of our partnership with World Vision. Their stories, work ethic, courage and joy are hard to share on paper.*

*The eye-opening part of the trip here is the behind-the-scenes of how World Vision works with local leaders in the community to bring change. This change will last because the learning and skills being imparted are great. We spent lunch talking with community leaders who are managing and making decisions about what happens, and when. They are empowered to take the lead.*

*In every place we visited the gratitude was overwhelming. The message of thanks to our church and New Zealand is repeated over, and over again. I’ve sat through many appeals and offerings for World Vision. We have always believed and supported this place, but when you see, you really see. Leaky eyes, full heart.’*

Arise Church nationally continues to support World Vision’s work and the Lipiri community, with over 200 new children sponsored at the 2017 Arise Conference.





# Accountability and governance

**Committed to stewardship, integrity and transparency**

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*Through World Vision's WASH (water, sanitation and hygiene) programme, a local Rwandan primary school now has a water station right on the school grounds. The school children no longer need to constantly leave school to access clean and safe drinking water.*







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# Transparency and accountability

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As part of an international partnership with offices in 100 countries, World Vision New Zealand pursues the highest standards of stewardship and accountability pertaining to:

- The children and communities with whom we work
- Our supporters and donors
- Our staff
- All financials and non-financial resources
- The quality of our community development programming and emergency responses

World Vision New Zealand has been supporting children and families in developing countries since 1971. Our commitment to accountability and transparency is reflected in full internal and external audits, well-designed, monitored, and evaluated programmes, and regular reporting on the progress made in the communities where we work.

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## Our governance

World Vision New Zealand is governed by a voluntary board of New Zealand trustees whose main role is to provide strategic leadership and monitor the performance of the organisation.

Our international body, World Vision International (WVI), is governed by a board of global representatives who are responsible for the partnership's overall health, oversight of management and operations, and the alignment of World Vision partners around the world.

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## Our accountability

WVI subscribes to a number of international codes of conduct that set the standards and benchmarks for governance management, partnership, and accountability for all World Vision offices.

World Vision New Zealand is a Trust Board incorporated under the Charitable Trust Act 1957, and is also registered under the Charities Act 2005. Our registration number is CC25984.

World Vision New Zealand is independently audited every year by PricewaterhouseCoopers New Zealand. The auditor's full financial report is available on request.

Globally, World Vision applies best-practice accountability aimed at reducing the risk of corruption and fraud. All World Vision offices are regularly peer-reviewed for adherence to governance and management standards.

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## Our core values

Our core values compel us to achieve the highest standards of accountability and stewardship. At the heart of our work is our Christian faith. This sees us working in partnership with the poorest and most vulnerable people in the world's most difficult circumstances. We value all people irrespective of race, religion, gender, sexuality or ethnicity.

Supporters entrust their hard-earned resources to World Vision, expecting us to achieve the best possible outcomes for people living in extreme poverty. We always strive to ensure those resources are used wisely in ways that reflect best practice and are responsive to the needs of children and the aspirations of supporters.

World Vision holds these values in common whenever we work in the world:

We are Christian

We are stewards

We are responsive

We are partners

We value people

We are committed to the poor

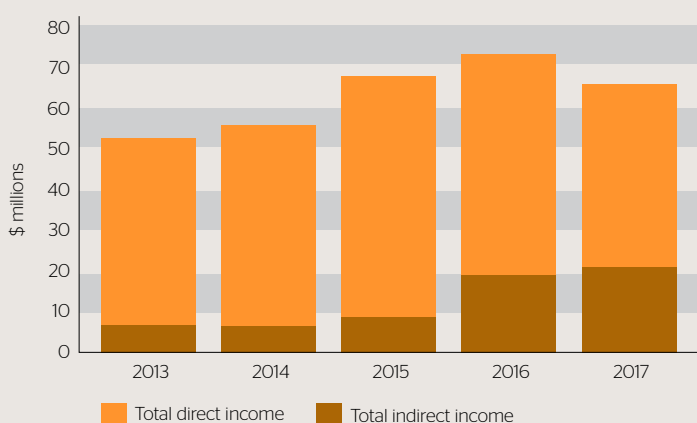


# Five-year summary

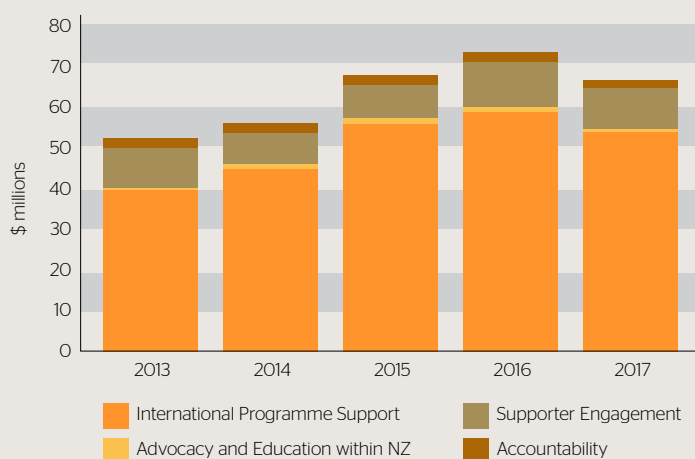
## World Vision of New Zealand Trust Board Statement of Five Year Summary

|   | 2017<br>\$'000 | 2016<br>\$'000 | 2015<br>\$'000 | 2014<br>\$'000 | 2013<br>\$'000 |
|---|----------------|----------------|----------------|----------------|----------------|
| <b>Revenue from non-exchange transactions</b>       |                |                |                |                |                |
| Child Sponsorship Income                            | 26,760         | 29,322         | 30,672         | 32,009         | 33,167         |
| Total Private Non-Sponsorship Income                | 12,369         | 14,397         | 13,341         | 12,146         | 8,500          |
| New Zealand Public Sector Income                    | 4,853          | 6,085          | 3,556          | 3,083          | 3,387          |
| <b>Revenue from exchange transactions</b>           |                |                |                |                |                |
| Interest  | 241            | 291            | 404            | 370            | 200            |
| Other Revenue from Exchange Transactions            | 773            | 1,183          | 642            | 669            | 577            |
| <b>Total cash income</b>                            | <b>44,996</b>  | <b>51,278</b>  | <b>48,615</b>  | <b>48,277</b>  | <b>45,831</b>  |
| Multilateral Grants                                 | 6,826          | 5,610          | 4,290          | 3,412          | 2,274          |
| World Food Programme                                | 2,293          | 2,889          | 2,076          | 1,345          | 337            |
| World Food Programme Goods in Kind                  | 12,648         | 13,480         | 13,764         | 4,624          | 4,104          |
| <b>Total indirect and non cash income</b>           | <b>21,767</b>  | <b>21,979</b>  | <b>20,130</b>  | <b>9,381</b>   | <b>6,715</b>   |
| <b>Total revenue</b>                                | <b>66,763</b>  | <b>73,257</b>  | <b>68,745</b>  | <b>57,658</b>  | <b>52,546</b>  |
| Operating expenses                                  | 12,484         | 13,314         | 13,111         | 12,291         | 11,478         |
| <b>Net operating surplus before programme costs</b> | <b>54,279</b>  | <b>59,943</b>  | <b>55,634</b>  | <b>45,367</b>  | <b>41,068</b>  |
| New Zealand Education and Advocacy                  | 598            | 759            | 1,052          | 1,042          | 308            |
| International Relief and Development                | 53,681         | 59,184         | 54,582         | 44,325         | 40,760         |
| <b>Total programme costs</b>                        | <b>54,279</b>  | <b>59,943</b>  | <b>55,634</b>  | <b>45,367</b>  | <b>41,068</b>  |
| <b>Net surplus for the year</b>                     | <b>-</b>       | <b>-</b>       | <b>-</b>       | <b>-</b>       | <b>-</b>       |
| Expenses as a percentage of Total Cash Income       | 27.7%          | 26.0%          | 27.0%          | 25.5%          | 25.0%          |
| Expenses as a percentage of Total Revenue           | 18.7%          | 18.2%          | 19.1%          | 21.3%          | 21.8%          |

**Total income**  
Five-year history



**Allocation of total income**  
Five-year history





# Financial results

This simplified statement of accounts covers the financial year ending 30 September 2017.

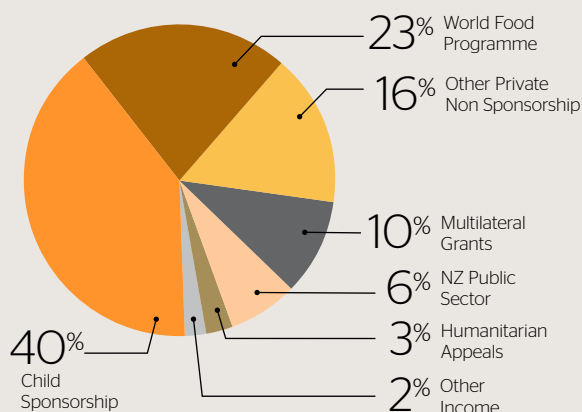
## World Vision of New Zealand Trust Board Income Sources

|  | 2017<br>\$ '000 | 2016<br>\$ '000 |
|--|-----------------|-----------------|
| Child Sponsorship Income   | 26,760          | 29,322          |
| Humanitarian Appeals (including Emergency and Relief Appeals)  | 1,870           | 1,380           |
| Other Private Non Sponsorship Income (including Children in Crisis, 40 Hour Famine, Legacies and Smiles) | 10,499          | 13,017          |
| NZ Public Sector Income (including Government Development Grants and Government Relief Grants)           | 4,853           | 6,085           |
| Other income   | 1,014           | 1,474           |
| <b>Total cash income</b>   | <b>44,996</b>   | <b>51,278</b>   |
| Multilateral Grants  | 6,826           | 5,610           |
| World Food Programme   | 2,293           | 2,889           |
| World Food Programme Goods in Kind   | 12,648          | 13,480          |
| <b>Total indirect cash and non cash income</b>   | <b>21,767</b>   | <b>21,979</b>   |
| <b>Total income</b>  | <b>66,763</b>   | <b>73,257</b>   |

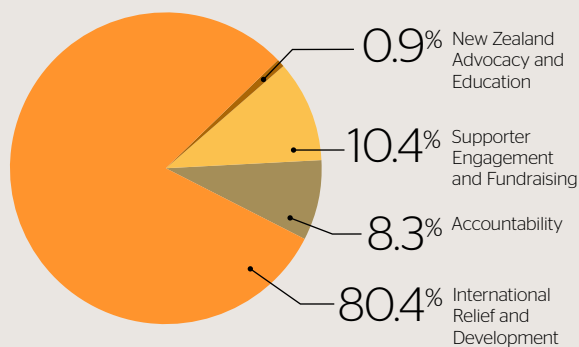
## World Vision of New Zealand Trust Board Allocation of Income

| Allocation of income                           | 2017          |                      | 2016          |                      |
|--|---------------|----------------------|---------------|----------------------|
|  | \$ '000       | Percentage of Income | \$ '000       | Percentage of Income |
| International Relief and Development           | 53,681        | 80.4%                | 59,184        | 80.8%                |
| New Zealand Advocacy and Education             | 598           | 0.9%                 | 759           | 1.0%                 |
| <b>Total allocation to World Vision's Work</b> | <b>54,279</b> | <b>81.3%</b>         | <b>59,943</b> | <b>81.8%</b>         |
| <b>Expenses of World Vision New Zealand</b>    |               |                      |               |                      |
| Supporter Engagement and Fundraising           | 6,972         | 10.4%                | 8,568         | 11.7%                |
| Accountability                                 | 5,512         | 8.3%                 | 4,746         | 6.5%                 |
| <b>Total expenses</b>                          | <b>12,484</b> | <b>18.7%</b>         | <b>13,314</b> | <b>18.2%</b>         |
| Total allocation of income                     | 66,763        | 100.0%               | 73,257        | 100.0%               |

### 2017 Income Sources



### 2017 Allocation of Income



**World Vision New Zealand aims to ensure the highest proportion of its funds reaches those most in need to overcome poverty and injustice.**





Thank  
you





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