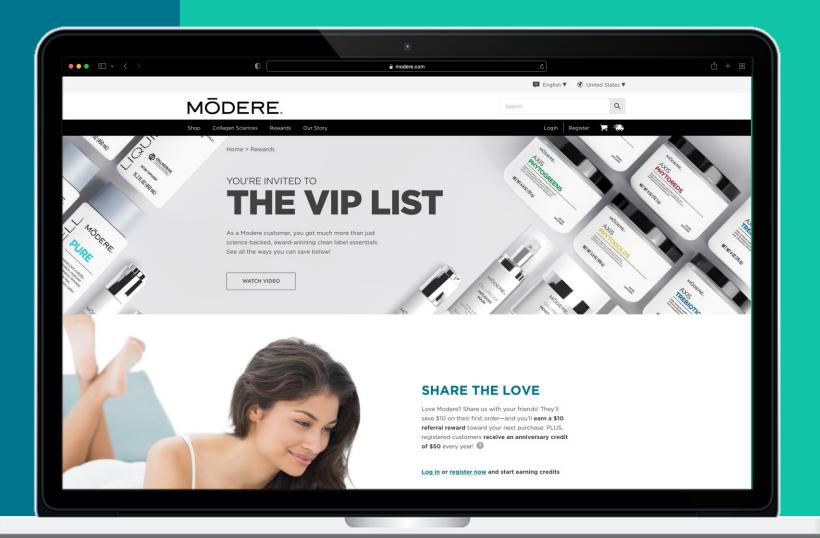


THE NEXT GENERATION OF SOCIAL RETAIL





JUST SUBSCRIBE & SAVE





FAN

SAVE 5%

1-4 ITEMS



ENTHUSIAST

SAVE 10%

5-7 ITEMS



INSIDER

SAVE 15%

8+ ITEMS

VIP LIST MONTHLY SUBSCRIPTION **INSIDER** SAVE 15% **ENTHUSIAST** SAVE 10% FAN SAVE 5%

MONTHLY SUBSCRIPTION SAVINGS OF UP TO 15%



THE NEXT GENERATION OF SOCIAL RETAIL

- 1 Bigger Customer Rewards
- 2 More Customer Referrals
- 3 Simple & Easy

ADOPTION | RETENTION | SHARING

RETENTION



MŌDERE.

RETENTION STRATEGY

MONTH 1



MONTH 2

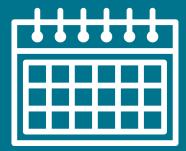


MONTH 3+



RETENTION STRATEGY

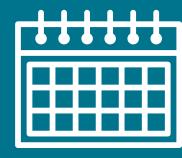
MONTH 1



MONTH 2



MONTH 3+



RETENTION STRATEGY

MONTH 1



SHARE THE LOVE

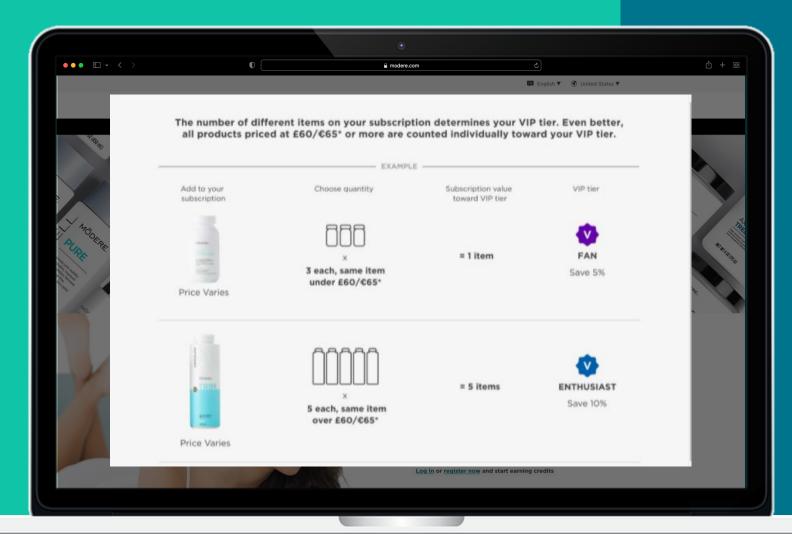
VIP SAVINGS

MONTH 2



MONTH 3+



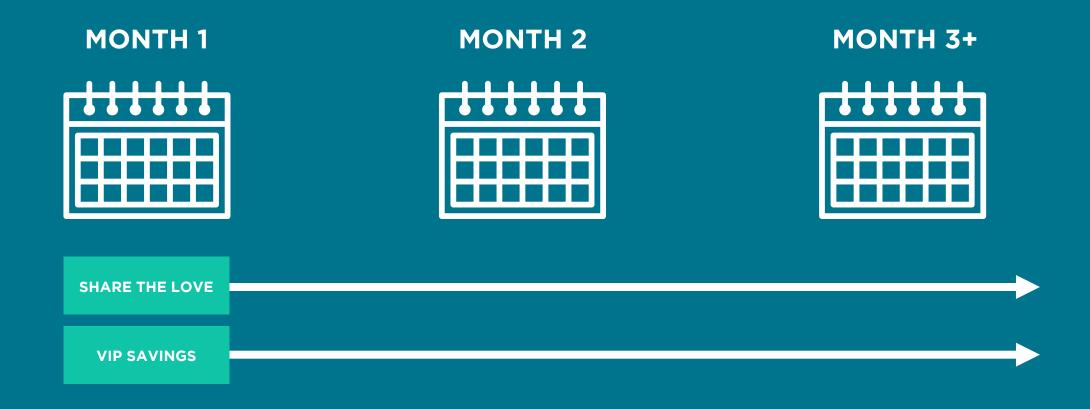


MORE CREDIT TOWARD VIP TIER

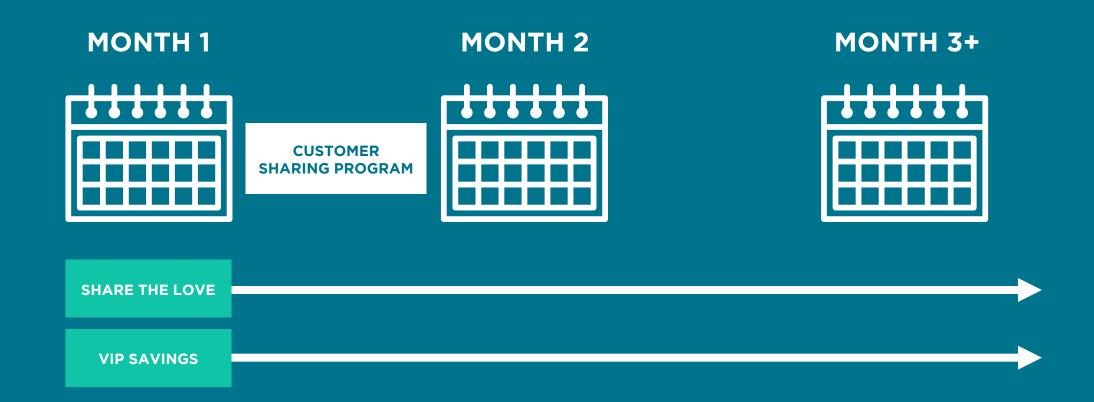
ENJOY YOUR VIP SAVINGS ON EVERY ORDER EVERY DAY



RETENTION STRATEGY



RETENTION STRATEGY





FIRST EVER TIME BOUND CODE SHARING



Receive 3 special, one-time codes to share with 3 friends



STEP



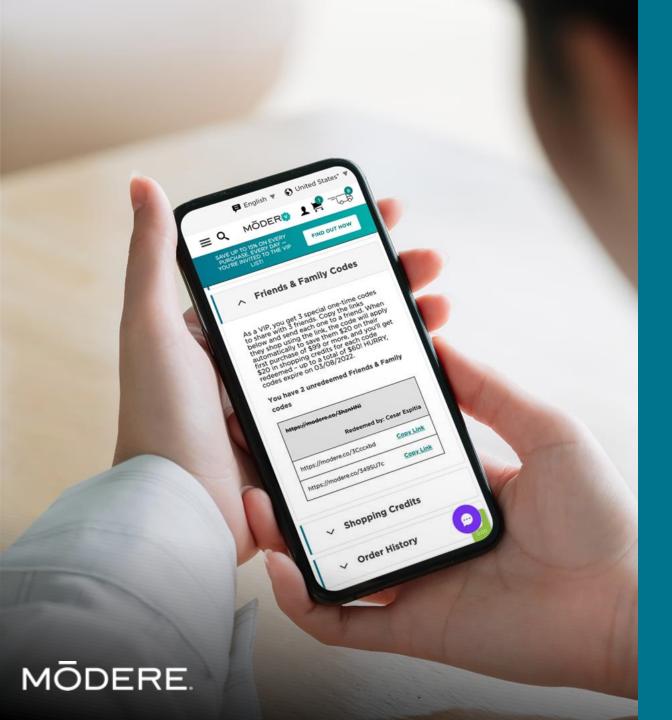
As a Customer become a VIP by subscribing to your favorite products



STEP

- As a Customer become a VIP by subscribing to your favorite products
- After completing your 1st order, you are eligible to generate codes* in your account on modere.eu/modere.co.uk or on the Modere mobile app

^{*} Codes are unique, one-time use. Codes expire 10 days after your first order.



STEP

- As a Customer become a VIP by subscribing to your favorite products
- After completing your 1st order, you are eligible to generate codes* in your account on modere.eu/modere.co.uk or on the Modere mobile app
- As a Customer share your unique codes* with 3 friends, giving them £20/20 € off their first order of £99/99 € + and you receive £20/20 € in shopping credits

^{*} Codes are unique, one-time use. Codes expire 10 days after your first order.



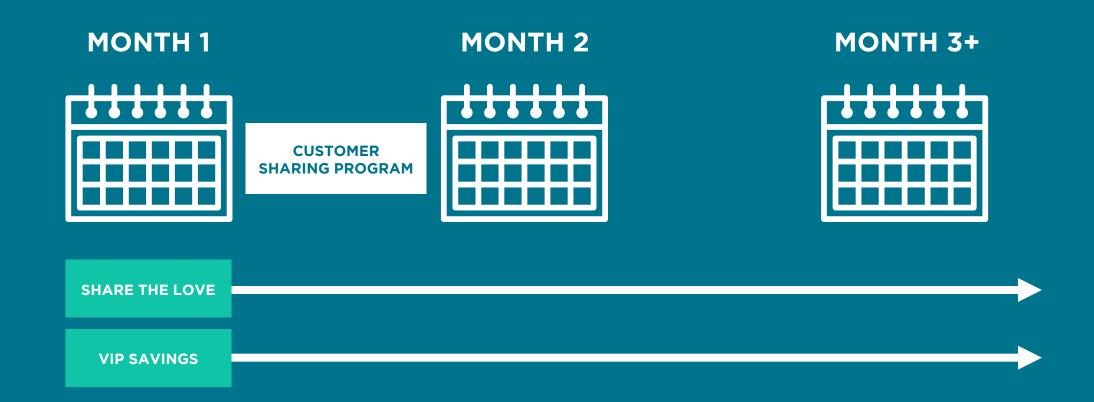
Codes are unique

Codes are one-time use

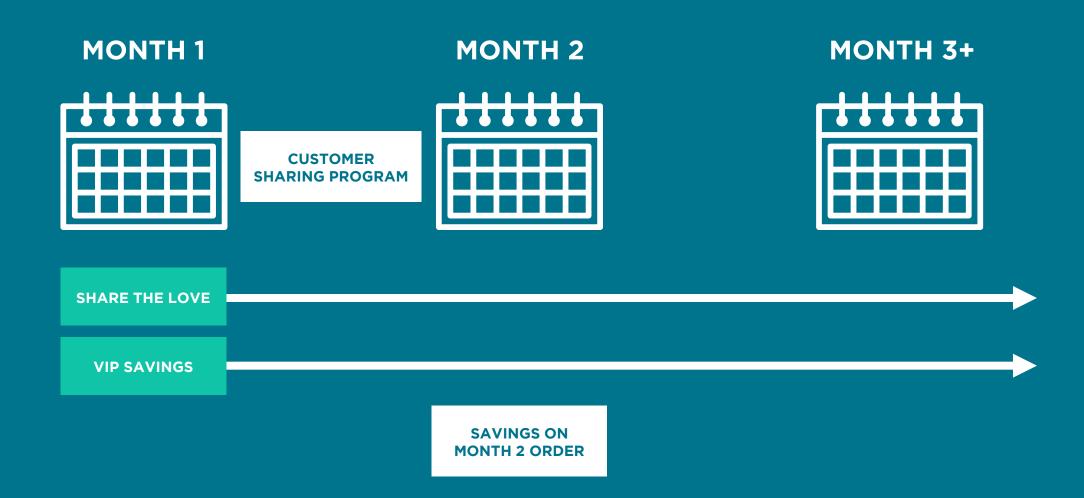
Codes expire 10 days after first order

New Social Marketers also receives 3 unique Friends and Family codes to share on enrolling.

RETENTION STRATEGY



RETENTION STRATEGY



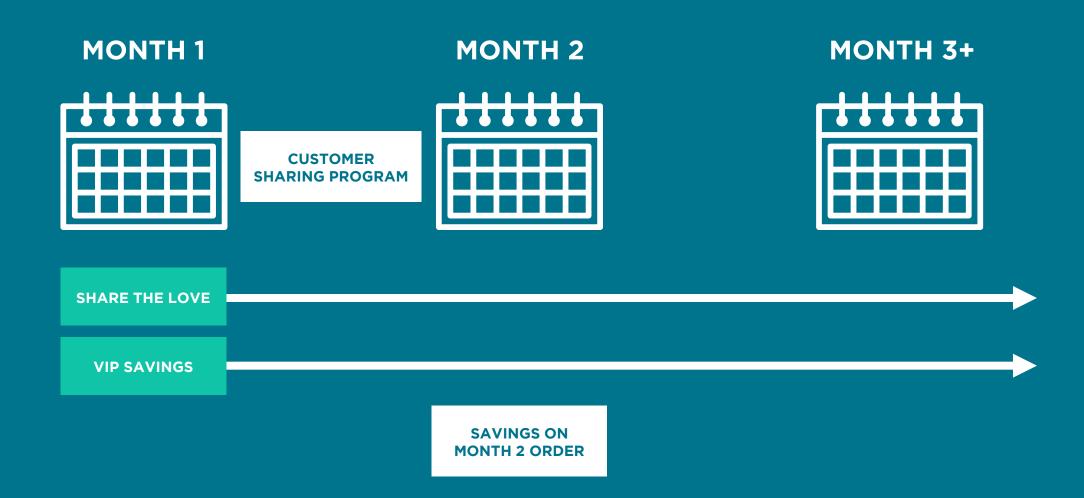
MONTH 2 SUBSCRIPTION ORDER

Save up to 15% plus get £20/20 € off*

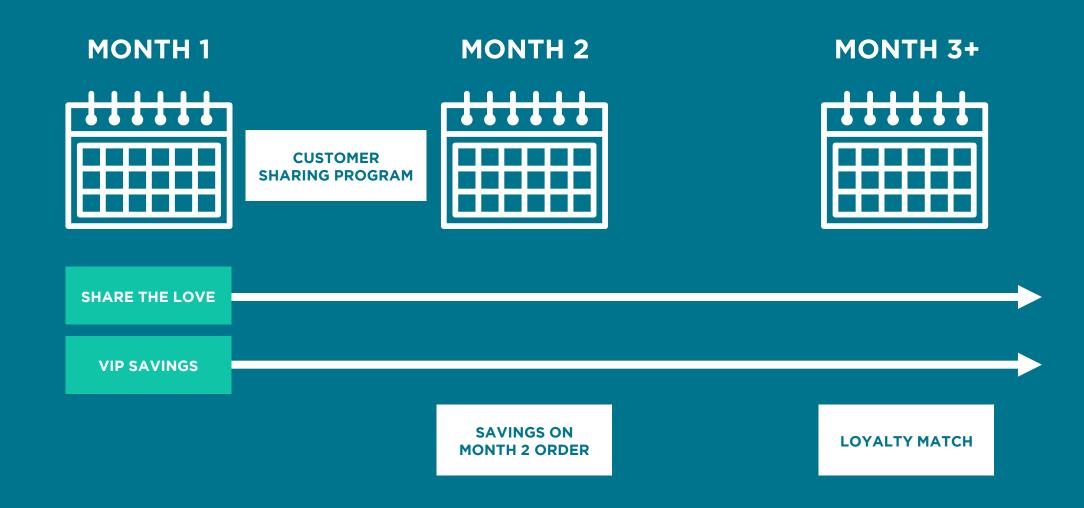
*All you have to do is maintain a subscription for 2 consecutive months and you'll get it! For VIP Customers only.



RETENTION STRATEGY



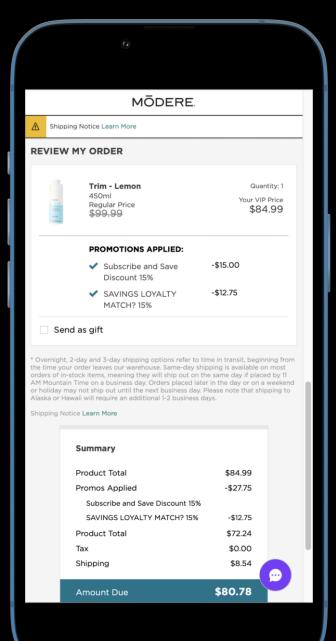
RETENTION STRATEGY



MONTH 3 SUBSCRIPTION ORDER

Save up to 15% plus Loyalty Match

Loyalty Match is a discount equal to the VIP Savings tier applied to all orders





MONTH 3
SUBSCRIPTION ORDER

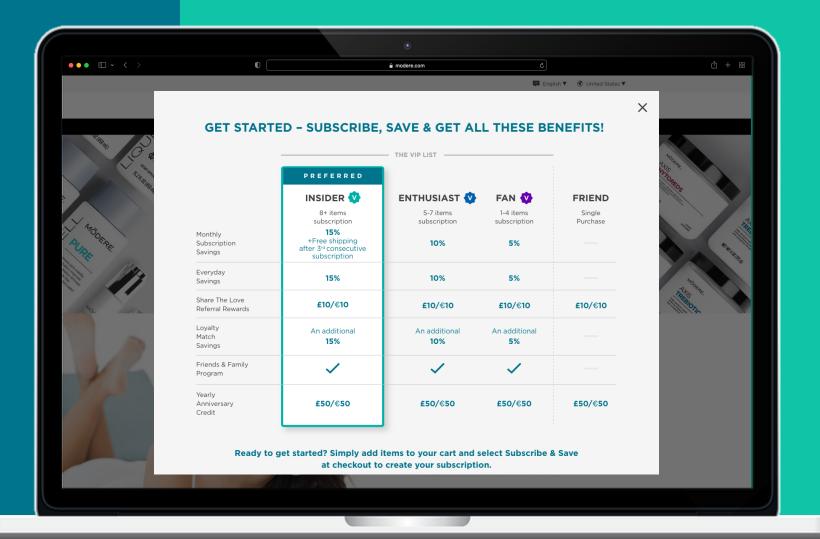
As a VIP-Insider receive free shipping from the 3rd consecutive monthly subscription order and beyond





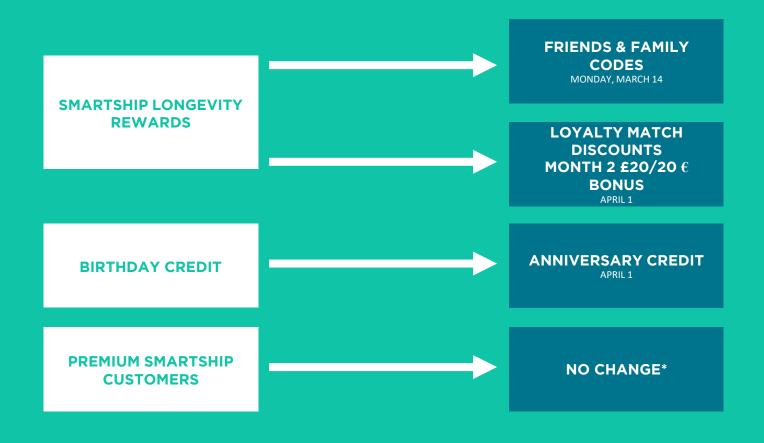
£50/50 € ANNIVERSARY CREDIT

THE NEXT GENERATION OF SOCIAL RETAIL





EUROPE PROGRAM UPDATES



^{*} Customers on legacy Premium program from 2020 will be allowed to continue. If at any point the benefit is lost they will move into the Loyalty Match Discounts benefits when requalified.

CUSTOMER VS. SOCIAL MARKETER

SUBSCRIPTION & EVERYDAY SAVINGS

FRIENDS & FAMILY CODES

LOYALTY MATCH SAVINGS

SMs: on enrollment
Customers: at 1st subscription

FREE SHIPPING

ANNIVERSARY CREDIT

2ND MONTH £20/20 € CREDIT

Only for Customers

NEARLY ALL PROGRAMS CAN BE BENEFITED BY BOTH CUSTOMERS & SOCIAL MARKETERS

^{*} Customers on legacy Premium program from 2020 will be allowed to continue. If at any point the benefit is lost they will move into the Loyalty Match Discounts benefits when requalified.

BACKOFFICE REPORTING ENHANCEMENTS

Movers

Builder Title Striking Distance

Promoter Title Striking Distance

Friends & Family

Customer Sales By Product

