

PRESS RELEASE

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REB unveils Australia's Top 50 Women in Real Estate for 2023

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Key Points:

- New report reveals Australia's Top 50 Women in Real Estate for this year
- Total sales exceed \$8.4 billion despite challenging economic conditions

REB is pleased to release the Top 50 Women in Real Estate ranking for the eighth consecutive year, which recognises the top-performing female real estate agents across Australia who have gone above and beyond for clients in their local area.

The ranking and associated report champion women in real estate who have achieved stellar results across the 2022 calendar year.

The ranking also sets the benchmark for success that other women in real estate could emulate.

Data collected for the 2023 ranking offers an illuminating view of the incredible efforts of the best and brightest women in Australian real estate.

Despite facing significant economic headwinds including rising interest rates, and fluctuating property prices and buyer demand, the listed agents remained resilient, persevered, and ultimately achieved strong sales figures.

The top 50 agents sold 4,589 residential properties in 2022 for a combined value of a whopping \$8.5 billion. Out of this, the top 10 agents made \$2.7 billion from 1,137 sold properties.

On average, the top 50 agents secured 106 listings and sold 92 properties for the sum of \$169.5 million, while the top 10 agents secured 147 listings and sold 114 properties for \$272.4 million.

A comparatively subdued property market did not prevent an uptick in the average sale price across the top 50 agents. It increased by over 28.2 per cent year-on-year to \$2.2 million in 2022.

It also rose across the top 10 agents from \$2.2 million in 2021 to \$2.5 million in 2022.

Commenting on the ranking, REB editor Grace Ormsby said Australia's female agents are operating at the top of their game.



“Their drive, determination, and perusal of excellence have elevated them to the very highest level.”

“It’s an honour to be able to showcase the efforts made by the women making huge strides in their respective marketplaces.”

“On behalf of the entire team here at REB, I’d like to extend a massive congratulations to every single agent named in this year’s Top 50.

For further details on the REB Top 50 Australian Women in Real Estate ranking or to set up interviews with the team, please contact:

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Note to editors:

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