

Leading People and Investing to Build Sustainable Communities
May 7 - 11, 2018

Monday, May 7	Tuesday, May 8	Wednesday, May 9	Thursday, May 10	Friday, May 11
	7:00 - 7:45 - Breakfast Chao Center	7:00 - 7:45 - Breakfast Chao Center	7:00 - 7:45 - Breakfast Chao Center	7:00 - 7:45 - Breakfast Chao Center
	7:45 - 8:45 Discussion Groups	7:45 - 8:45 Discussion Groups	7:45 - 8:45 Discussion Groups	7:45 - 8:45 Discussion Groups
8:00am - 12:00pm Campus Arrival & Check-in Chao Center Front Desk	9:00 - 10:30 Choosing a Portfolio Allocation Across Asset Classes Case: The Harvard Management Company and Inflation-Protected Bonds <i>Adi Sunderam</i>	9:00 - 10:30 Evaluating Startup Opportunities Interactive Discussion <i>Ramana Nanda</i>	9:00 - 10:30 Essentials of Effective Negotiation Readings: Six Habits of Merely Effective Negotiators and 3-D Negotiation: Playing the Whole Game <i>Jim Sebenius</i>	9:00 - 10:30 Sustainable Economic Success Guest Speaker: Chief Clarence Louie
	10:30 - 10:50 - Break	10:30 - 10:50 - Break	10:30 - 10:50 - Break	10:30 - 10:50 - Break
12:00 - 12:50 - Lunch	10:50 - 12:20 Different Approaches to Portfolio Management Case: Models of Endowment Management: King's College, Cambridge <i>Adi Sunderam</i>	10:50 - 12:20 Evaluating Startup Opportunities (cont'd) Case: Rubicon Global <i>Ramana Nanda</i>	10:50 - 12:20 Negotiations Case: Michael Brown: Negotiating Slots at Foxwoods (A) <i>Jim Sebenius</i>	10:50 - 12:20 Applying the Lessons Interactive Discussion <i>Tom Nicholas</i>
12:50 - Meet in the Chao Center Lobby to walk to Hawes Lawn 1:00 - 1:30 Welcome Ceremony - Hawes Lawn <i>Chairman Cedric Cromwell Mashpee Wampanoag Tribe</i>	12:20 - 12:30 - Class Photo - Baker Library 12:30 - 1:20 - Lunch	12:20 - 1:20 Lunch Optional Session: NAFOA - Financial Reporting Guidelines	12:20 - 1:20 - Lunch	12:20 - 1:20 - Lunch
1:30 - 2:00 Program Welcome <i>Tom Nicholas, David Ager, and Jason Packineau - HUNAP (TBD)</i>	1:20 - 2:50 Thinking Like an Investor: Techniques for Valuing Companies and Stocks Interactive Lecture <i>Stu Gilson</i>	1:20 - 2:50 Governance and "Family Business" Systems Case: J. Perez Foods (A) <i>David Ager</i>	1:20 - 2:50 Leading Through Turbulent Times Case: Trouble at Tessei <i>Ryan Buell</i>	Departure Buses: 1:00pm 3:00pm 5:00pm *Buses depart from the Chao Center to Boston Logan Airport
2:00 - 2:15 - Break	2:50 - 3:10 - Break	2:50 - 3:10 - Break	2:50 - 3:10 - Break	
2:15 - 3:45 Capital Allocation and Asset Management Case: Penobscott Nation and Passamaquoddy Tribe <i>Andre Perold</i>	3:10 - 4:40 Assessing, Valuing and Structuring Acquisition Opportunities Case: Canadian Pacific's Bid for Norfolk Southern <i>Stu Gilson</i>	3:10 - 4:40 Investment Strategies and Governance Case: Revitalizing the Cherokee Nation Health Care System <i>Tom Nicholas</i>	3:10 - 4:40 Setting the Conditions for People to Thrive Case: Oberoi Hotels: Train Whistle in the Tiger Reserve <i>Ryan Buell</i>	
3:45 - 4:00 - Break				
4:00 - 5:30 Investment Strategies and Governance Case: The Canada Pension Plan Investment Board: October 2012 <i>Tom Nicholas</i>	5:00 - 6:00 Free Time	5:15 - 6:00 - Reception with Harvard Students	5:00 - 6:00 Free Time	
5:30 - 6:00 Free Time	6:00 - 7:00 - Dinner	6:00 - 7:00 - Dinner	6:00 - 7:00 - Closing Dinner	
6:00 - 6:30 - Opening Reception	7:00 - 10:00 Preparation for Next Day	7:00 - 10:00 Preparation for Next Day	7:00 - 10:00 Preparation for Next Day	
6:30 - 7:30 - Opening Dinner				
7:30 - 10:00 Preparation for Next Day				