



Compensation Plan

07.12.18 – Understanding SmartStart Sponsoring

Handouts

- Download handouts to refer to during the call
- Review the handouts afterwards!

Got questions?

- Use the Q&A feature to ask questions during the webinar

EARLY BIRD PRIZE DRAWING



Thanks for joining the webinar early!





On Today's Webinar

- Welcome
- Presentation: *Earn Bonuses FAST with SmartStart Sponsoring*
- Announcements, specials and bonuses
- Q&A
- *Still Here* Prize Drawing

Welcome!



Rebecca Treviño
Director, Training & Development
NSP Global Marketing



Earn Bonuses FAST with SmartStart Sponsoring

SmartStart Sponsoring

MUST have **your own 100 Personal QV** for the month to qualify

Earned on customer's first order

Based on Qualifying Value (QV) NOT sales \$\$

Order must be at LEAST 100 QV

40% SmartStart Commission Earn commission through 300 QV

SmartStart Sponsoring



SmartStart Sponsoring

Limited belief in self

- “I don’t have the money”
- “I don’t have the time”
- “I’m not a salesperson”

SmartStart Sponsoring puts money in your pocket, FAST!!

SmartStart Sponsoring

EXAMPLE

Present a Health to Home event

- Brenda purchases 50 QV
- Sarah purchases 80 QV
- Juanita purchases 150 QV
- Emily purchases 190 QV
- Kelley purchases 220 QV
- William purchases 280 QV
- Anita purchases 350 QV

SmartStart Sponsoring

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SmartStart Sponsoring

EXAMPLE

Present a Health to Home event

- Brenda purchases \$50 – No SmartStart
- Sarah purchases \$80 – No SmartStart
- Juanita purchases \$150 - \$60 SmartStart
- Emily purchases \$190 - \$76 SmartStart
- Kelley purchases \$220 - \$88 SmartStart
- William purchases \$280 - \$112 SmartStart
- Anita purchases \$350 - \$120 SmartStart (only earn 40% UP TO 300 QV)

SmartStart Sponsoring

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Resources

- www.naturessunshine.com
- Members
- Education
- Sponsoring Programs
- SmartStart

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Home | Members | Education - Smart Start Sponsoring - Weekly Pay

Smart Start Sponsoring - Weekly Pay

Get more rewards, more often, with SmartStart sponsoring. Stop waiting weeks to buy the things you need. Get paid in just days! Treat a friend to lunch, try a new NSP product, or erase a nagging bill more quickly—all made possible with WEEKLY PAY!

NEW Weekly Pay!
SmartStart sign-up orders placed by noon on Tuesday will qualify for payment on Friday!

How to Make the Most of Weekly Pay

- Be eligible for weekly pay by placing your personal order of 100+ QV points on the 1st of each month.

Tip: Make your order automatic by enrolling in Sunshine Rewards. Teach your group members to do the same!

- Immediately place your sign-up orders from consultation, home events, and training meetings.

Resources:

Download the SmartStart Weekly Pay Flyer (PDF)

Compensation Plans

Legacy Plan (PDF)

Classic Plan (PDF)

Thank you



*Earn Bonuses FAST with
SmartStart Sponsoring*



Announcements

Summer of Oils

- 20% off ALL oils
 - July 9-16
- Authentic Essentials Newsletter
 - Blending Basics
 - Personal Perfume
 - Blends with Benefits
 - Foundational Favorites

7% off and \$5 Shipping

- Through Friday!

Health to Home

- Host your own and invite friend and family
- Ask a friend to host a H2H event for you and invite their friends and family
- Share a 30-minute presentation on natural health and solutions with Nature's Sunshine products
- Register your gathering to get credit for your meeting and host gifts
 - NSP website>Members>Health to Your Home>Register Your Event

Health to Home

Hosting Incentives

- 7 or more new people - Free Prosper Authentic Essential oil
- Sales Incentives
- Sunshine Points = FREE Nature's Sunshine Products
 - Over \$500 in sales - 50 Sunshine Points
 - Over \$1,000 in sales – 125 Sunshine Points
 - Over \$1,500 in sales – 200 Sunshine Points

Presenter Incentives for YOU!

- 25 I-inspire Points for each event you submit

Convention Early Bird ends July 20th!

From the Main Stage:

- Kirk Duncan
- Dr. Daniel Pompa
- Dr. Kevin Spellman
- Dr. Luis Pacheco
- Dr. Jay Vanden Heuvel
- Steven Horne

And more!

- Product Launches
- Workshops
 - For all levels
 - Focused by business-type
- Gala Awards Dinner
- NSP Central

New Webinar Schedule

11:00 AM Mountain

TUESDAYS

- 1st – IN.FORM
- 2nd – Oils
- 3rd – Retail
- 4th – Herbs

THURSDAYS

- 1st – I-Inspire
- 2nd – Compensation
- 3rd – Business
- 4th – Team Building

Sign up for the recurring series!



Questions and Answers

STILL HERE PRIZE DRAWING



Thanks for staying for the whole webinar!



Watch It Again!

- Compensation Monthly Webinars will be posted:
- www.naturesunshine.com
- Members
- Education
- Webinars

Join Us Next Month!

- 2nd Tuesday EVERY month
- August 9, 2018
- Topic: The Value of Sunshine Rewards!
- Add to your calendar!



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