

# SPONSORSHIP AND EXHIBITOR PROSPECTUS

# Seventy-Ninth ANNUAL CONVENTION & MARKETPLACE —— SACRAMENTO, CA— OCTOBER 30, 2022 - NOVEMBER 4, 2022

Be a part of NCAI's 2022 Annual Convention & Marketplace for an opportunity to reach a diverse and expansive audience from around Indian Country! The annual convening of the National Congress of American Indians (NCAI) will bring together members of the Congress, tribal leaders, tribal government officials, and prominent organizations operating in Indian Country. At the Annual Convention, attendees conduct the business of the Congress, including debating and adopting consensus positions on matters that affect the welfare and rights of American Indian and Alaska Native governments and communities. Policy resolutions adopted at the Annual Convention have the potential to shape the global political landscape in and beyond tribal communities.

Historically, NCAI Annual Conventions have drawn an average of 1,000 attendees. Based on the unprecedented popularity of the 2022 Mid Year Conference in Anchorage, Alaska, NCAI anticipates more than 1,300 attendees in Sacramento, California. Your sponsorship will contribute to the success of both the convention and the change-making it brings.

#### MARKETPLACE HOURS OF OPERATION

**Monday Oct. 31, 2022** 7:00 p.m. - 8:30 p.m.

(Marketplace Grand Opening)

Welcome Reception

 Tuesday Nov. 1, 2022
 10:00 a.m. - 5:00 p.m.

 Wednesday Nov. 2, 2022
 10:00 a.m. - 5:00 p.m.

 Thursday Nov. 3, 2022
 10:00 a.m. - 5:00 p.m.

Marketplace close and breakdown

**Friday Nov 4, 2022** 8:00 a.m. - 12:00 p.m.

(optional pop-up Indian Arts & Crafts Market only)

#### **CONTACT INFORMATION:**

**Sponsorship and Marketplace Booth Sales** Keely Purscell, Manager of External Partnerships kpurscell@ncai.org | 712-203-9612

Sponsorship Fulfillment and Exhibit Hall Management Lori Battista, Project Manager, Conferences and Events lbattista@ncai.org | 202-983-0301











### NATIONAL CONGRESS OF AMERICAN INDIANS

# SPONSORSHIP OPPORTUNITIES

| SPONSOR<br>BENEFITS:                                   | PLATINUM<br>SPONSOR<br> | GOLD<br>SPONSOR<br> | SILVER<br>SPONSOR<br>\$15,000 | BRONZE<br>SPONSOR<br>\$10,000 | GENERAL<br>ASSEMBLY<br> | MARKETPLACE<br>SPONSOR<br>———<br>\$45,000 | ELECTED LEADERS RECEPTION | YOUTH<br>LUNCHEON<br>\$25,000 | ELDERS<br>LUNCHEON<br>30,000 | REGISTRATION<br>SPONSOR<br> | WELCOME<br>RECEPTION<br> | TRIBAL<br>LEADERS'<br>LOUNGE<br>———<br>\$15,000 | TRIBAL<br>ELDERS'<br>LOUNGE<br>———<br>\$15,000 | #0TEL<br>KEYCARD<br>\$15,000 | SIGN<br>LANGUAGE<br><b>\$15,000</b> | CLOSED<br>CAPTIONING<br> | CHARGING<br>STATION<br> | COFFEE<br>B R E A K<br> | HEADSHOT<br>LOUNGE<br>———<br>IN-KIND | WATER<br>BOTTLE<br>IN-KIND | MOVEMENT AS<br>MEDICINE |
|--|-------------------------|---------------------|-------------------------------|-------------------------------|-------------------------|---|---------------------------|-------------------------------|------------------------------|-----------------------------|--------------------------|---|--|------------------------------|-------------------------------------|--------------------------|-------------------------|-------------------------|--------------------------------------|----------------------------|-------------------------|
| Name/Logo Displayed<br>on Convention Signage           | <b>~</b>                | <b>~</b>            | ~                             | ~                             | ~                       | ~   | ~                         | <b>~</b>                      | <b>~</b>                     | ~                           | ~                        | <b>~</b>  | <b>~</b>                                       | <b>~</b>                     | ~                                   | ~                        | <b>~</b>                | <b>~</b>                | <b>~</b>                             | <b>~</b>                   | <b>~</b>                |
| Information Included<br>in Official Tote Bag           | <b>~</b>                | <b>~</b>            | <b>~</b>                      | <b>~</b>                      | <b>~</b>                | <b>~</b>                                  | <b>~</b>                  | <b>~</b>                      | <b>~</b>                     | <b>~</b>                    | <b>~</b>                 | <b>~</b>  | <b>~</b>                                       | <b>~</b>                     | <b>~</b>                            | <b>~</b>                 | <b>~</b>                | <b>~</b>                | <b>~</b>                             | <b>~</b>                   | <b>~</b>                |
| Advertisement in<br>Conference Magazine                | 1<br>Page               | 1/2<br>Page         | 1/4<br>Page                   | 1/4<br>Page                   | 1<br>Page               | 1<br>Page                                 | 1/2<br>Page               | 1/2<br>Page                   | 1/2<br>Page                  | 1/4<br>Page                 | 1/4<br>Page              | 1/4<br>Page                                     | 1/4<br>Page                                    | 1/4<br>Page                  | 1/4<br>Page                         | 1/4<br>Page              | 1/4<br>Page             |                         |                                      |                            |                         |
| 10x10 Booth<br>Space                                   | 2<br>Spaces             | 2<br>Spaces         | 1<br>Space                    | 1<br>Space                    | 1<br>Space              | 1<br>Space                                |                           | 1<br>Space                    | 1<br>Space                   | 1<br>Space                  | 1<br>Space               | 2<br>Spaces                                     |  |                              |                                     |                          |                         |                         | 2<br>Spaces                          |                            |                         |
| Complimentary<br>Convention Registration               | 4<br>Passes             | 2<br>Passes         | 1<br>Pass                     |                               | 2<br>Passes             | 2<br>Passes                               |                           |                               |                              |                             |                          |   |  |                              |                                     |                          |                         |                         |                                      |                            |                         |
| Commercial Time<br>at General Assembly                 | 60<br>Seconds           | 30<br>Seconds       |                               |                               | 2<br>Minutes            |   |                           | 30<br>Seconds                 | 30<br>Seconds                |                             |                          |   |  |                              |                                     |                          |                         |                         |                                      |                            |                         |
| Verbal Recognition at General Assembly                 | <b>~</b>                |                     |                               |                               | <b>~</b>                |   |                           |                               |                              |                             |                          |   |  |                              |                                     |                          |                         |                         |                                      |                            |                         |
| Verbal Recognition During<br>Narketplace Entertainment |                         |                     |                               |                               |                         | <b>~</b>                                  |                           |                               |                              |                             |                          |   |  |                              |                                     |                          |                         |                         |                                      |                            |                         |
| Speaking Time<br>at Event                              |                         |                     |                               |                               |                         |   | 2<br>Minutes              | 2<br>Minutes                  | 2<br>Minutes                 |                             |                          |   |  |                              |                                     |                          |                         |                         |                                      |                            |                         |
| Banner at<br>General Assembly                          |                         |                     |                               |                               | <b>~</b>                |   |                           |                               |                              |                             |                          |   |  |                              |                                     |                          |                         |                         |                                      |                            |                         |



- Your Name/Logo identifying you as a Platinum Sponsor will appear on on-site signage and on print and digital conference materials
- Your product or information will be included in the conference tote bags
- Full-page ad in the conference magazine
- Two (2) complimentary 10x10 booth spaces in the Marketplace
- Four (4) complimentary conference registrations
- One 60-second commercial to be played during General Assembly
- Verbal recognition during General Assembly

\$75,000

2

# **GOLD SPONSOR**

- Your Name/Logo identifying you as a Gold Sponsor will appear on on-site signage and on print and digital conference materials
- · Your product or information will be included in the conference tote bags
- Half-page recognition ad in the conference magazine
- One (1) complimentary 10x10 booth space in the Marketplace
- Two (2) complimentary conference registrations
- One 30-second commercial to be played during the General Assembly

\$30,000

3

# **SILVER SPONSOR**

- Your Name/Logo identifying you as a Silver Sponsor will appear on on-site signage and on print and digital conference materials
- Your product or information will be included in the conference tote bags.
- Ouarter-page recognition ad in the conference magazine
- One (1) complimentary conference registration

\$15,000



## **BRONZE SPONSOR**

- Your Name/Logo identifying you as a Bronze Sponsor will appear on on-site signage and on print and digital conference materials
- Your product or information will be included in the conference tote bags
- Ouarter-page recognition ad in the conference magazine

\$10,000

- Company Name/Logo on banner placed in front of all General Assembly audience members
- Your product or information will be included in the conference tote bags
- Full-page recognition ad in the conference magazine
- One (1) complimentary 10x10 booth space in the Marketplace
- Two (2) complimentary conference registrations
- Sponsor may give a two (2) minute address to the General Assembly
- Verbal recognition during the General Assembly

\$50,000

\$45,000

6

## **MARKETPLACE SPONSOR**

- Your Name/Logo identifying you as a sponsor will appear on on-site signage and on print and digital conference materials
- Your product or information will be included in the conference tote bags
- Full-page recognition ad in the conference magazine
- Two (2) complimentary 10x10 booth spaces in the Marketplace
- Recognition during Marketplace entertainment

7

## **ELECTED LEADERS RECEPTION SPONSOR**

- Your Name/Logo identifying you as the sponsor will appear on signage at the Tribal Leaders' Reception and on print and digital conference materials
- Your product or information will be included in the conference tote bags
- Half-page recognition ad in the conference magazine
- Sponsor can give a two (2) minute address during the reception
- Four (4) company representatives invited to attend the Tribal Leaders Reception

\$25,000

8

# **YOUTH LUNCHEON SPONSOR**

- Your Name/Logo identifying you as the sponsor will appear on signage at the entrance of the Youth Leadership Room and on print and digital conference materials
- Your product or information will be included in the conference tote bags
- Half-page recognition ad in the conference magazine
- One (1) complimentary 10x10 booth space in the Marketplace
- One 30-second commercial to be played during the General Assembly
- Sponsor can give a two (2) minute address during the luncheon
- Four (4) company representatives invited to attend Youth Luncheon

\$25,000

- Your Name/Logo identifying you as the sponsor will appear on signage at the entrance of the luncheon room and on print and digital conference materials
- Your product or information will be included in the conference tote bags
- Half-page recognition ad in the conference magazine
- One (1) complimentary 10x10 booth space in the Marketplace
- One 30-second commercial to be played during the General Assembly
- Sponsor can give a two (2) minute address during the luncheon
- Four (4) company representatives invited to Elders' Luncheon

# \$30,000

10

# **REGISTRATION SPONSOR**

- Your Name/Logo identifying you as the Registration Sponsor on print and digital conference materials
- Your product or information will be included in the conference tote bags
- Quarter-page recognition ad in the conference magazine
- One (1) complimentary 10x10 booth space in the Marketplace
- Your Name/Logo on Registration Kiosk panels
- Your Name/Logo throughout registration area

*\$25,000* 

"Chi

MARKETPLACE WELCOME RECEPTION SPONSOR

Sponsorship of the NCAI Annual Convention Welcome Reception which is Monday, October 31, from 7:00 - 8:30 p.m. in the Marketplace.

- Your Name/Logo identifying you as a sponsor on print and digital conference materials
- Your product or information will be included in the conference tote bags
- Quarter-page recognition ad in the conference magazine
- One (1) Complimentary 10x10 booth space in the Marketplace
- Recognition during the Welcome Recention

\$15,000



# TRIBAL LEADERS' LOUNGE SPONSOR

- Your Name/Logo identifying you as the sponsor will appear on signage at the entrance of the Tribal Leaders' Lounge and on select print and digital conference materials
- Your product or information will be included in the conference tote bags
- Quarter-page recognition ad in the conference magazine
- Two (2) complimentary 10x10 booth space in the Marketplace
- Two registration desks, banquet tables and seating for 20 people
- Access to tribal leaders via the Lounge

The sponsor of the Tribal Leaders Lounge will be responsible for providing exhibitor services such as audiovisual equipment, soft furniture, charging station, food and beverage, decor, and giveaways. The Sponsor can work with Exhibitor Services to design a Lounge to your specifications.

\$15,000

The sponsorship of the Tribal Elders' Lounge and Concierge Desk Sponsorship will help to provide: the concierge desk in the registration area staffed by your company's representatives, access to scooters and wheelchairs, organizing and maintaining the Tribal Elders' Lounge (comfortable seating, food and beverages), live-streamed access to the General Assembly within the Tribal Elders' Lounge, and paper copies of daily schedules and a facility map.

- Your Name/Logo identifying you as the sponsor will appear on signage at the entrance of the Tribal Elders' Lounge and on select print and digital conference materials
- Your product or information will be included in the conference tote bags
- Quarter-page recognition ad in the conference magazine

# 14

# **HOTEL KEYCARD SPONSOR**

- Your Name/Logo identifying you as a sponsor on the hotel key card and on print and digital conference materials
- Your product or information will be included in the conference tote bags
- Quarter-page recognition ad in the conference magazine
- Signage in the hotel

# \$15,000



# **SIGN LANGUAGE INTERPRETATION SPONSOR**

Sponsor will provide sign language interpretation for all General Assembly events, the disability subcommittee, and the cultural night event.

- Your Name/Logo identifying you as a sponsor on print and digital conference materials
- Your product or information will be included in the conference tote bags
- Ouarter-page recognition ad in the conference magazine





# **CLOSED CAPTIONING SPONSOR**

- Your Name/Logo identifying you as a sponsor on print and digital conference materials
- Your product or information will be included in the conference tote bags
- Quarter-page recognition ad in the conference magazine

15,000



# **COFFEE BREAK SPONSOR**

# **WATER BOTTLE SPONSOR**

# **HEADSHOT LOUNGE SPONSOR**



# **MOVEMENT AS MEDICINE SPONSOR**

# Seventy-Ninth ANNUAL CONVENTION & MARKETPLACE —— SACRAMENTO, CA— OCTOBER 30, 2022 - NOVEMBER 4, 2022

#### ANNUAL CONVENTION MARKETPLACE

**Exhibitor Move-in:** Monday, Oct. 31

10:00 a.m. - 5:00 p.m.

**Monday Oct. 31, 2022** 7:00 p.m. - 8:30 p.m.

(Marketplace Grand Opening)
Welcome Reception

**Tuesday Nov. 1, 2022** 10:00 a.m. - 5:00 p.m. **Wednesday Nov. 2, 2022** 10:00 a.m. - 5:00 p.m. **Thursday Nov. 3, 2022** 10:00 a.m. - 5:00 p.m.

Marketplace close and breakdown

Friday Nov 4, 2022 8:00 a.m. - 12:00 p.m.

(optional pop-up Indian Arts & Crafts Market only)

Exhibitor Move-out: Thursday, Nov. 3

after 5:00 p.m.



#### **RATES FOR A 10X10 BOOTH**

(Ask for rates for larger booths)

\$600 Indian Arts & Crafts Vendors

\$1000 Nonprofit or Educational Institution

\$1000 Tribe/Tribal Corporation\$1900 Corporate/Business\$1900 State/Federal Agency

Please send Marketplace Booth registration form to NCAlMarketplace@ncai.org. Your booth reservation is not considered final until you receive a confirmation email. You will then receive instructions on how to register your Marketplace Booth Staff and instructions for ordering Exhibitor Services.

#### WHAT IS INCLUDED IN THE BOOTH FEE?

- 110x10 booth space, with pipe and drape
- 1 draped table
- 2 chairs
- 1 wastebasket
- 1 Booth ID sign
- Nightly Cleaning Services
- 4 Exhibitor Representatives Exhibitor registration does not include Convention registration. Exhibitors must register separately as Convention attendees to attend all general assemblies and breakout sessions. There are Convention events that are open to everyone, including task forces/working groups, federal consultations, federal listening sessions, and cultural night. Please check our website for the current draft agenda.

Booths MUST BE booked by Friday, October 7, 2022, at 5:00 p.m. ET. Booth reservations will not be accepted after Friday, October 7, 2022.



### **Marketplace Exhibitor Registration Form**

10:00 a.m. – 5:00 p.m.

8:00 a.m. - 12:00 p.m.

Thursday, November 3

Friday Nov 4, 2022

(Marketplace Close and Breakdown)

(optional pop-up Indian Arts & Crafts Market only)

79<sup>th</sup> Annual Convention & Marketplace SAFE Credit Union Convention Center I Sacramento, CA I October 30 – November 4, 2022

To reserve your booth(s) you must complete the entire form by Friday, October 14, 2022.

Email: NCAlmarketplace@ncai.org

Mail to: National Congress of American Indians, 1516 P Street NW, Washington DC, 20005

| COMPANY/ ORGANIZATION NAME:   |                                       |  |  |  |  |  |  |
|---|---------------------------------------|--|--|--|--|--|--|
| CONTACT INFORMATION:  |                                       |  |  |  |  |  |  |
| Primary Contact Name:   | Title:                                |  |  |  |  |  |  |
| The "Primary Contact" coordinates and receives all correspond                   | ndence.                               |  |  |  |  |  |  |
| Email:  | Phone:                                |  |  |  |  |  |  |
| Marketing Contact Name:   | Title:                                |  |  |  |  |  |  |
| The "Marketing Contact" is responsible for logos, artwork, an                   |                                       |  |  |  |  |  |  |
| Email:  | Phone:                                |  |  |  |  |  |  |
| Tribal Affiliation:   |                                       |  |  |  |  |  |  |
| Have you ever exhibited at an NCAI marketplace before                           |                                       |  |  |  |  |  |  |
| If so, what year did you most recently exhibit at an NCA                        |                                       |  |  |  |  |  |  |
| Will you be selling retail goods at your booth?                                 |                                       |  |  |  |  |  |  |
| Will you have valuable items on display at your booth?                          |                                       |  |  |  |  |  |  |
| viii you have valuable heme on aloplay at your booth.                           |                                       |  |  |  |  |  |  |
| Setup   | Your Booth Requests                   |  |  |  |  |  |  |
| Monday, October 31 10 a.m. – 6 p.m.   | Total Number of 10'x10' Booth Spaces: |  |  |  |  |  |  |
| Show Hours  | Special Requests:                     |  |  |  |  |  |  |
| Monday Oct. 31 7:00 p.m 8:30 p.m.   |                                       |  |  |  |  |  |  |
| (Marketplace Grand Opening and Welcome Reception)                               |                                       |  |  |  |  |  |  |
| Tuesday November 1 10:00 a.m 5:00 p.m. Wednesday November 2 10:00 a.m 5:00 p.m. | Near, next to, away from, etc.        |  |  |  |  |  |  |

Exhibitor placement inside the marketplace will be done by NCAI and is based primarily on the order in which exhibitor registration forms are received. Please make all Booth requests in writing on the Registration Form as ALL booth assignments are FINAL.

| BOOTH PRICING INFORMATION   | Total  |                                  |
|---|--|----------------------------------|
| 10'x10' Exhibit Booth: Indian Arts & Crafts Vendon AFFIRMATION THAT I/WE AM/ARE NOT A WHOLESALER OF GOOM Marketplace must be sold at retail prices. The wholesaling of goods is Marketplace, you will be removed from the Marketplace and no refund | DDS (For Indian Arts & Crafts Vension permitted. If you are found to | be wholesaling goods at any NCAI |
| 10'x10' Exhibit Booth: Non-Profit Organization or   | Educational Institution x \$   | 1000 = \$                        |
| 10'x10' Exhibit Booth: Tribe/Tribal Corporation   | x \$1000 = \$  |                                  |
| 10'x10' Exhibit Booth: Corporate/Business   | x \$1900 = \$  |                                  |
| 10'x10' Exhibit Booth: State or Federal Agency  | x \$1000 = \$  |                                  |
| INFOR   | MATION   |                                  |
| Please total your exhibitor registration here:  |  | Total Due: \$                    |
| Attached is our check # in the amount o   | of \$ made payable to  | ·                                |
| Please bill the following credit card for our payment:  |  | VISA                             |
| **ACH and Wire Transfer payments also accepted. Pl<br>725-3514.   | ease contact Warren Hope   | e at <u>whope@ncai.org</u> or 20 |
| received. Booth registration forms MUST be received  Exhibitor Booth Registrations MUST be paid in full property.  Monday, October 31, 2022.  |  |                                  |
| Name on Card:   | Billing Address:   |                                  |
| Card Number:  | 001/0  |                                  |
| Expiration Date:<br>Print Name:   | CCV Code:  |                                  |
| Credit Card Signature:  |  |                                  |
| I,, assert that I am authorized to make fin<br>company/organization will abide by the NCAI Rules and I<br>Authorized Signature Required:  | Regulations outlined below.  | f and my                         |
|   |  |                                  |
| Would you like to register for the free NCAI Gala on Nove<br>Would you like to register for the free NCAI Cultural Nigh   |  |                                  |

#### What is included in the booth fee?

- 1 10x10 booth space, with pipe and drape
- 1 draped table
- 2 chairs
- 1 wastebasket
- 1 Booth ID sign
- Nightly Cleaning Services
- 4 Exhibitor Representatives Exhibitor registration does not include Convention registration. Exhibitors must register separately as Convention attendees to attend all general assemblies and breakout sessions. There are Convention events that are open to everyone, including task forces/working groups, federal consultations, federal listening sessions, and cultural night. Please check our website for the current draft agenda.

#### Rules and Regulations

This application for exhibit space was made and entered by and between The National Congress of American Indians, hereinafter referred to as "NCAI," and "Exhibitor." Application for space and its acceptance constitutes a contract to use the space assigned. NCAI retains the right to assign and/or change exhibit locations to meet the needs and best interests of NCAI. The Exhibitor indemnifies and agrees to hold harmless NCAI and the SAFE Credit Union Convention Center, their officers, directors, employees, and agents, from and against any actions, losses, costs, damages, claims, and expenses (including attorney's fees) arising from any damage to property or bodily injury to Exhibitor, its agents, representatives, employees by reason of the Exhibitor's occupancy or use of the exhibition facilities. If NCAI determines that an exhibitor falsely represents their type of business or institution, or if NCAI determines that an exhibitor's booth represents a safety concern, or is otherwise in conflict with the best interests of NCAI, NCAI reserves the right to cancel an exhibitor's registration.\*\*\*In accordance with these rules and regulations governing exhibits for the 2022 Annual Convention & Marketplace, the Exhibitor makes application for exhibit space; attests that the Booth type selected accurately describes the type of business or institution the booth will represent; and will pay the full fee for each booth space requested prior to the start of the event.\*\*\*

#### **Marketplace Hours**

All exhibits must be in place by 6 pm on Monday, October 31, 2022 and must remain open during Marketplace hours. Under no circumstances may dismantling occur before 5 pm on Thursday, November 3, 2022.All Marketplace Hours are subject to change as authorized by NCAI.

#### **Allocation of Space**

No exhibitor may sub-let or share booth space without written consent of NCAI. NCAI Staff will place booths within the Marketplace based on first come, first served completed Exhibitor Registration Forms.

#### **Space Assignments**

All exhibits shall be constructed and arranged so that they do not obstruct the general view or hide other exhibits.

#### Security

Security will be on duty 24 hours starting on Sunday, October 30, 2022. However, the exhibitor assumes sole liabilities for any loss, and NCAI will not be responsible for loss, injury, or damage to the exhibit, exhibitor, or its employees. By signing the contract, the exhibitor agrees to and releases NCAI from any claims of injury, loss and damage and NCAI agrees to indemnify same against exhibitor.

#### **Combustible Materials and Fire Regulations**

All decorations must be flame-proofed to the satisfaction of the Fire Department. The use, storage, and display of flammable liquids or gas and/or open flames must be requested by Friday, October 7 in writing to NCAI and will need to be approved by the Fire Marshall.

#### Liabilities

The exhibitor agrees that NCAI, its agents, and employees and the hosting facility and its employees will not be responsible for any damage to, loss of, or destruction of the Exhibitor's property. NCAI will not be responsible for any injuries to the Exhibitor, its representatives, agents or employees, while at the show. NCAI, its agents, and employees are exempted from or indemnified for any such claims.

#### **Force Majeure**

Neither party shall be liable in damages or have the right to terminate this agreement for any delay or default in performing hereunder if such delay or default is caused by conditions beyond its control including, but not limited to, Acts of God, Government restrictions, wars, or any other cause beyond the reasonable control of the party whose performance is affected.

#### INDIAN ARTS AND CRAFTS ACT

The Indian Arts and Crafts Act of 1990 (P.L. 101-644) is a truth-in-advertising law that prohibits misrepresentation in marketing of Indian arts and crafts products within the United States. It is illegal to offer or display for sale, or sell any art or craft product in a manner that falsely suggests it is Indian produced, an Indian product, or the product of a particular Indian or Indian Tribe or Indian arts and crafts organization, resident within the United States. For a first time violation of the Act, an individual can face civil or criminal penalties up to a \$250,000 fine or a 5-year prison term, or both. If a business violates the Act, it can face civil penalties or can be prosecuted and fined up to \$1,000,000. Under the Act, an Indian is defined as a member of any federally or officially State recognized Indian Tribe, or an individual certified as an Indian artisan by an Indian Tribe. All products must be marketed truthfully regarding the Indian heritage and tribal affiliation of the producers, so as not to mislead the consumer. It is illegal to market an art or craft item using the name of a tribe if a member, or certified Indian artisan, of that tribe did not actually create the art or craft item. Therefore, it is NCAI's policy to reserve Indian Arts & Crafts booths for individual Indians. Indian tribes, legally established Indian Arts and Crafts Organizations, and duly certified Indian artisans which offer or display for sale an Indian product or the product of a particular Indian tribe or Indian arts and crafts organization, as those terms are defined under federal laws and regulations (See, e.g., 25 C.F.R. Part 309). NCAI reserves the right to request documents certifying Indian artisans and proof of a legally established Indian Arts and Crafts Organization. For more information: https://www.doi.gov/iacb/act

PHOTO CONSENT: I consent to this photo & video authorization. I also grant permission for my name, image, likeness, and any images, videos or other visual representations of the aforementioned and my artwork and sales booth to appear on marketing collateral utilizing electronic and print photos and video footage. Further, I hereby relinquish any and all interests and rights to photographs and video collateral recorded by NCAI and its partners.

Booth Payment & Cancellation Policy Marketplace Booths are not considered reserved and confirmed until completed registration form received. Booth registration forms MUST be received by Friday, October 7. Payment Policy: Booths may be paid by credit card, check or wire transfer. Booths MUST be PAID IN FULL before moving into your booth space on Monday, October 31.

Cancellation Policy: Booth fees are non-refundable and non-transferable.

Booth Furniture, Electricity and Labor
You will receive via email with your Exhibitor
Services manual which will allow you to order
furniture, tables, drayage and, décor, AV, lead

furniture, tables, drayage and, décor, AV, lead retrieval device, or any labor assistance you may need. Ordering these services in advance will save you money.

#### **Food and Refreshments**

All concessions are licensed by the owner of the facility; therefore, no food or refreshments can be dispensed by Exhibitor. SAFE Credit Union Sampling Guidelines will be provided, along with CenterPlate Catering Order Forms.

If you have questions or need help with your Marketplace Booth Registration, please contact:

NCAlMarketplace@ncai.org



## **Sponsorship Registration Form**

79<sup>th</sup> Annual Convention and Marketplace SAFE Credit Union Convention Center I Sacramento, CA I October 30 – November 4, 2022

To reserve your sponsorship, you must complete the entire form by Friday, October 14, 2022.

Email: ncaimarketplace@ncai.org

Mail to: National Congress of American Indians, 1516 P Street NW, Washington DC, 20005

| COMPANY/ ORGANIZATION NAME:   |        |   |
|---|--------|---|
| CONTACT INFORMATION:  |        |   |
| Primary Contact Name:   | Title: | _ |
| The "Primary Contact" coordinates and receives all correspondence   |        |   |
| Email:  | Phone: | _ |
| Marketing Contact Name:   | Title: |   |
| The "Marketing Contact" is responsible for logos, artwork, and prog |        |   |
| Email:  | Phone: | _ |
| Emaii:  | Pnone: | - |

# **Sponsorship Opportunities**

| Total Due: \$                                    |  |
|--|--|
| Name of Sponsorship:                             |  |
| NEW! Movement as Medicine Sponsor                | In-Kind Sponsorship/monetary sponsorship |
| NEW! Headshot Lounge Sponsor                     | In-Kind Sponsorship                      |
| NEW! Water Bottle Sponsor                        | In-Kind Sponsorship                      |
| Coffee Break Sponsor                             | \$5,000                                  |
| Mobile Phone Charging Station Sponsor            | \$7,500                                  |
| Closed Captioning Sponsor                        | \$15,000                                 |
| NEW! Sign Language Interpretation Sponsor        | \$15,000                                 |
| Hotel Keycard Sponsor                            | \$15,000                                 |
| Tribal Elders' Lounge and Concierge Desk Sponsor | \$15,000                                 |
| Tribal Leaders' Lounge Sponsor                   | \$15,000                                 |
| NEW! Marketplace Welcome Reception Sponsor       | \$15,000                                 |
| Registration Sponsor                             | \$25,000                                 |
| Elders' Luncheon Sponsor                         | \$30,000                                 |
| Youth Luncheon Sponsor                           | \$25,000                                 |
| Elected Leaders Reception Sponsorship            | \$25,000                                 |
| Marketplace Sponsors                             | \$45,000                                 |
| General Assembly Sponsor                         | \$50,000                                 |
| Bronze Sponsor                                   | \$10,000                                 |
| Silver Sponsor                                   | \$15,000                                 |
| Gold Sponsor                                     | \$30,000                                 |
| Platinum Sponsor                                 | \$75,000                                 |

#### **PAYMENT INFORMATION**

| Please total your sponsorship registra  | Total Due:       | Total Due: \$       |                      |                 |      |  |
|---|------------------|---------------------|----------------------|-----------------|------|--|
| Attached is our check #   | in the amount    | of \$ made p        | ayable to "NCAI.'    | le to "NCAI."   |      |  |
| Please bill the following credit card for   | our payment:     | MasterCard          | AMEX                 | VISA            |      |  |
| **ACH and Wire Transfer payments 3514)  | also accepted. C | Contact Warren Ho   | pe (@ <u>whope@r</u> | cai.org #202-72 | 25-  |  |
| Sponsorships are not considered re<br>Sponsorship payments MUST be re                                 |                  |                     | •                    | form is receive | ∌d.  |  |
| Name on Card:   |                  | Billing Address:    |                      |                 |      |  |
| Card Number:  Expiration Date:  Print Name:  Credit Card Signature:                                   |                  |                     |                      |                 |      |  |
| I,, assert that I am auth<br>company/organization will abide by the<br>Authorized Signature Required: | e NCAI Rules and | Regulations outline |                      | and             | d my |  |

#### Rules and Regulations

This application for Sponsorship was made and entered by and between The National Congress of American Indians, hereinafter referred to as "NCAI," and "Sponsor." Application for Sponsorship and its acceptance constitutes a contract between NCAI and Sponsor. The Sponsor indemnifies and agrees to hold harmless NCAI and the SAFE Credit Union Convention Center, their officers, directors, employees, and agents, from and against any actions, losses, costs, damages, claims, and expenses (including attorney's fees) arising from any damage to property or bodily injury to Sponsor representatives, its agents, employees by reason of the Sponsors activities at the NCAI Convention. If NCAI determines that a Sponsor falsely represents their type of business or institution, or is otherwise in conflict with the best interests of NCAI, NCAI reserves the right to cancel a Sponsors registration.

#### Security

Security will be on duty 24 hours starting on Sunday, October 30, 2022. However, the Exhibitor/Sponsor assumes sole liabilities for any loss, and NCAI will not be responsible for loss, injury, or damage to the exhibit, exhibitor, or its employees. By signing the contract, the exhibitor/Sponsor agrees to and releases NCAI from any claims of injury, loss and damage and NCAI agrees to indemnify same against exhibitor.

#### **Combustible Materials and Fire Regulations**

All decorations must be flame-proofed to the satisfaction of the Fire Department. The use, storage, and display of flammable liquids or gas and/or open flames must be requested by Friday, October 7 in writing to NCAI and will need to be approved by the Fire Marshall.

#### Liabilities

The exhibitor agrees that NCAI, its agents, and employees and the hosting facility and its employees will not be responsible for any damage to, loss of, or destruction of the Exhibitor's property. NCAI will not be responsible for any injuries to the Exhibitor, its representatives, agents or employees, while at the show. NCAI, its agents, and employees are exempted from or indemnified for any such claims.

#### **Force Majeure**

Neither party shall be liable in damages or have the right to terminate this agreement for any delay or default in performing hereunder if such delay or default is caused by conditions beyond its control including, but not limited to, Acts of God, Government restrictions, wars, or any other cause beyond the reasonable control of the party whose performance is affected.

PHOTO CONSENT: I consent to this photo & video authorization. I also grant permission for my name, image, likeness, and any images, videos or other visual representations of the aforementioned and my artwork and sales booth to appear on marketing collateral utilizing electronic and print photos and video footage. Further, I hereby relinquish any and all interests and rights to photographs and video collateral recorded by NCAI and its partners.

Sponsorship Payment & Cancellation Policy Sponsorships are not considered reserved and confirmed until completed registration form received.

Payment Policy: Sponsorships may be paid by credit card, check or wire transfer. Sponsorships MUST be PAID IN FULL by Friday, October 28, 2022.

Cancellation Policy: Sponsorship Fees are non-refundable and non-transferable.

#### **Food and Refreshments**

All concessions are licensed by the owner of the facility; therefore, no food or refreshments can be dispensed by Exhibitor or Sponsor. SAFE Credit Union Sampling Guidelines will be provided, along with CenterPlate Catering Order Forms.