

# Delta Underwriting



Established in 2017, Delta Underwriting is the leading locally-owned specialist underwriting agency and the first Lloyd's coverholder in Singapore. We challenge the status quo by introducing new products into niche markets, embracing technology, acting with integrity and transparency and delivering exceptional service. We currently provide insurance to over ten countries in the Asia Pacific region.

## DELTA UNDERWRITING

 **Specialist underwriters for niche products**

- > Specific requirements
- > Modern exposures
- > Effective, relevant cover

 **Coverholder at Lloyd's**

- > The promise of quality
- > 325 years of service
- > World's leading insurance market

 **A broad base of clients**

- > Small business
- > Listed corporations
- > Government departments & GLCs

 **Proudly locally owned**

- > It's good to know you're dealing with a local company and local people making the decisions

 **Local claims experts, local solutions**

- > Exceptional customer experience
- > Solution finders

 **Expert partnerships**

- > Domestic & international experts deliver tailored crisis management solutions for your peace of mind

 **Say no to the status quo**

- > We deliver customer-focused innovation to the market, so you have insurance that works for you

 **Risk management champions**

- > We can also help you with preventive risk management solutions

## PART OF THE DELTA GROUP OF COMPANIES

 **Asia Pacific**

- > New Zealand HQ
- > Singapore
- > Australia



**18,000+ Insureds**  
**17 products**

### OUR VISION

**We embrace change to make the world a safer place.**



### OUR MISSION

**We give you the confidence and security to succeed.**



### OUR VALUES

**We do the right thing.**



**We're passionately curious.**



**We're at our inspirational best when we collaborate.**



**We're proactive, we're nimble, we're entrepreneurial.**



**We enjoy the journey and celebrate it.**



**LIABILITY PRODUCT SUITE**

**Professional Indemnity**

**Directors & Officers**

**Management Liability**

**Technology Liability**

**Cyber Liability**

**Intellectual Property**

**OUR LIABILITY PHILOSOPHY**

**Continual Policy Evolution**



- › Market changes
- › Remove ambiguity
- › Legal precedent

**Superior Cover**



- › Comprehensive expansion of sections

**Proactive Focus On Prevention**



- › Best practice risk-mitigation strategies
- › Pre-loss partnerships

**100% Local Expertise**



- › All of our team live in Singapore



**Strong Capacity Partnerships**

- › Allied World Lloyd's Syndicate 2232
- › Antares World Lloyd's Syndicate 1274

Coverholder at



**When our clients make a claim, we have a reputation for considered advice and a swift and fair outcome. Increasingly we view our role as risk mitigators as well as insurers as part of an evolving global trend towards incident prevention.**

**OUR CLAIMS PHILOSOPHY**



**A Tripartite Collaboration**

- › Insured customer
- › Insurance intermediary
- › Delta Underwriting



**Problem Solvers**

- › Individualised response
- › Understand commercial realities
- › More than just paying the claim



**100% Locally Handled**

- › Local claims handling authority



**Claims Experts**

- › Inhouse legal expertise
- › Commercial focus



**Customer Focus**

- › Easy to lodge claim
- › Direct access to the Delta Claims team



**Tailored response**

- › We ensure the right vendor works on the right claim