

Delta Insurance

DELTA INSURANCE NEW ZEALAND



Specialist underwriters > Specific requirements

- for niche products
- Modern exposures
- > Effective, relevant cover



Coverholder

- > The promise of quality
- > 325 years of service
- > World's leading insurance market



A broad base of clients

- > Small business
- > Listed corporations
- > Government agencies



Proudly locally owned It's good to know you're dealing with a local company and local people making the decisions



Local claims experts, local solutions

- Exceptional customer experience
- > Solution finders



Expert partnerships Domestic & international experts deliver tailored crisis management solutions for your peace of mind



Say no to the status quo

> Customer-focused innovation so you have insurance that works for you



Risk management champions

> We can also help you with preventive risk management solutions

DELTA INSURANCE GROUP





- > New Zealand HQ
- Singapore
- Australia







30,000 **Risks Covered**

OUR VISION

We embrace change to make the world a safer place.



OUR MISSION

We give you the confidence and security to succeed.



OUR VALUES

We do the right thing.



We're passionately curious.



We're at our inspirational best when we collaborate.





We enjoy the journey and celebrate it.



We're proactive, we're nimble, we're entrepreneurial.





OUR UNDERWRITING PHILOSOPHY

Continual policy evolution



- Market changes
- Remove ambiguity
- > Legal precedent





Comprehensive expansion of sections

Proactive focus on prevention



- Best practice risk-mitigation strategies
- > Pre-loss partnerships

100% local expertise







Strong capacity partnerships



- Allied World
- > Antares
- > Tokio Marine Kiln

Coverholder at



When our clients make a claim, we have a reputation for considered advice and a swift and fair outcome.

We view our role as risk mitigators as well as insurers as part of an evolving global trend towards incident prevention.

OUR CLAIMS PHILOSOPHY



A tripartite collaboration

- Insured customer
- > Insurance intermediary
- > Delta Underwriting



Problem

- Individualised response
- Understand commercial realities
- > More than just paying the claim



100% locally

Local claims handling authority



Claims experts

- > Inhouse legal expertise
- > Commercial focus



☐ Customer ☐ focus

- Easy to lodge claim
- Direct access to the Delta Claims team



Tailored response

We ensure the right vendor works on the right claim

OUR CREDENTIALS



Delta Insurance New Zealand and Delta Property Insurance are Lloyd's Coverholders. Lloyd's currently enjoys an A+ rating from Standard and Poor's, AA- from Fitch, A from AM Best and AA- from Kroll Bond Rating Agency. These ratings are independent opinions of Lloyd's financial strength.

Delta Insurance New Zealand and Delta Property Insurance have PA-2 Excellent Performance Assessments from AM Best.