



### **IMPORTANT NOTICES TO THE APPLICANT**

### **COMPLETING THIS PROPOSAL FORM**

This proposal forms the basis of any insurance contract entered. Please complete it fully and carefully, remembering to sign the declaration. If you have insufficient space to complete any of your answers, please attach a signed and dated addendum. Any documents attached to the proposal will form part of the proposal. If you have any doubt over the questions or completing this proposal, please contact your insurance agent, as any non-disclosure may affect your right of recovery under this policy.

### **CLAIMS MADE COVER**

Professional Indemnity Insurance is issued on a 'Claims Made' basis. It only provides cover if a claim is made against you, by some other person during the period when the policy is in force.

It does not provide cover if a claim arises out of circumstances committed, attempted, or alleged to have been committed or attempted before the retroactive date stipulated in the schedule in the policy.

Section 40(3) of the Insurance Contracts Act 1984 (Cth) applies to this type of policy. That sub-section provides that if you become aware, during the period when the policy is in force, of any facts which might give rise to a claim against you by some other person, then provided that you notify the insurer in writing of the matter as soon as was reasonably practicable after you became aware of those facts but before the insurance cover provided by the policy expires, the insurer may not refuse to indemnify merely because a claim resulting from the matter is not made against you while the policy is in force.

If you, inadvertently or otherwise, do not notify the relevant occurrence or facts to the insurer before the expiry of the policy, you will not have the benefit of section 40(3) and the insurer may refuse to pay any subsequent claim, notwithstanding that the facts or events giving rise to it or the circumstances alleged in it may have taken place during the policy period.

If a claim is made against you by some other person during the policy period but is not notified to the insurer until after the policy has expired, the insurer may refuse to pay or may reduce its payment under the policy if it has suffered any financial prejudice as a result of the late notification.

## **DUTY OF DISCLOSURE**

Before you enter into an insurance contract, you have a duty to tell the insurer anything that you know, or could reasonably be expected to know, may affect the insurer's decision to insure you and on what terms.

You have this duty until the insurer agrees to insure you. You have the same duty before you renew, extend, vary or reinstate an insurance contract.

- You do not need to tell the insurer anything that:
- reduces the risk the insurer insures you for; or
- is common knowledge; or
- the insurer knows or should know as an insurer; or
- the insurer waives your duty to tell the insurer about.

## IF YOU DO NOT TELL THE INSURER SOMETHING

If you do not tell the insurer anything you are required to, the insurer may cancel your contract or reduce the amount the insurer will pay you if you make a claim, or both.

If your failure to tell the insurer is fraudulent, the insurer may refuse to pay a claim and treat the contract as if it never existed.

#### **SUBROGATION AGREEMENT**

If another person or company is liable to compensate you or hold you harmless for part or all of any loss or damage otherwise covered by our policy, but you agree with that person or company (either before or after the inception of our policy) that you would not seek to recover any loss or damage from them, we will not cover you for this loss or damage.

### **PRIVACY STATEMENT**

Delta Insurance Australia Pty Ltd is committed to protecting your privacy. We have adopted the Australian Privacy Principles (APPs) contained in the Privacy Act 1988 (Cth) (Privacy Act). The APPs govern the way in which we collect, use, disclose, store, secure and dispose of your Personal Information.

Any Personal Information we collect about you will only be used for the purposes indicated in our Privacy Policy and only in the instance you have provided us with your consent or as otherwise required by law.

We will need to collect personal information from you or your insurance agent to assist with assessing your risk so that we can offer our products and services.

### **USE OF YOUR INFORMATION**

The information collected will be used for the purpose in assisting us with underwriting and administrating your insurance cover on behalf of the Insurers we represent. Where reasonable and practicable to do so, we will collect your Personal Information only from you. To verify your identity, we may obtain or verify your Personal Information from a third party.

Information collected can also be used towards improving our customer service, product data research analysis and to advise you of any other products and services that may be of interest to you.

## **SECURITY OF YOUR INFORMATION**

Your Personal Information is stored in a manner that reasonably protects it from misuse and loss and from unauthorised access, modification, or disclosure.

When your Personal Information is no longer needed for the purpose for which it was obtained, we will take reasonable steps to destroy or permanently de-identify your Personal Information. However, most of the Personal Information is or will be stored in client files which will be kept by us for a minimum of 7 years.

Whilst underwriting and reviewing your policy, we may share your information with your insurance agent, claims assessors, and to third party administrators providing related services to your insurance policy. Your information will be provided to the Insurer's we represent, based in the UK and whose details we will provide to you when issuing an insurance quotation.

By providing us with your Personal Information, you consent to us disclosing your information to such entities without obtaining your consent on a case-by-case basis.

## **FURTHER INFORMATION**

We understand that you may not want to share with us the information which is requested to review your insurance policy, and this may affect our ability in providing and assessing an insurance policy.

For more information regarding how we collect, store, use and disclose your information, please read our privacy policy located at www.deltainsurance.com.au or alternatively you can contact us at contactus@deltainsurance.com.au.

Delta Insurance Australia Pty Ltd (ABN 83 652 033 933) is an Authorised Corporate Representative (CAR 001296353) of DIA Licence Pty Ltd (ACN 654 160 513) AFSL 535427

## **APPLICANT DETAILS**

- 1 Name of Applicant (including Subsidiaries to be insured)
- 2 ABN:
- 3 Principal Address:
- 4 Year Established:
- 5 Website Address:
- 6 During the past five years have any of the entities changed their names, or has there been any other business purchased e.g., merger or consolidation taken place?

○ Yes ○ No

If yes, please provide details

## **FINANCIAL INFORMATION**

7. Please provide the following fee income split:

Country	Last Financial Year AUD (actual)	Current Financial Year AUD (projected)
Australia	\$	\$
New Zealand	\$	\$
Asia	\$	\$
UK & Europe	\$	\$
USA & Canada	\$	\$
Rest of the World	\$	\$

8. Does any single customer account for more than 25% of the Applicant's annual turnover?

🔾 Yes 🛛 No

## **BUSINESS DETAILS**

- 9. Please outline the nature of the Applicant's business including a full description of activities and in particular those activities where the applicant provides professional advice or opinion which may be relied upon by a third party:
- 10 Please categorise the Applicant's business activities and provide the percentage of turnover attributed to each activity for the last financial year:

Business Activity	Turnover %
Total (must equate to 100% of activities)	

11.	Does any principal, partner or director of the Insured detailed in answer question 1 of the proposal have any association (financially or otherwise) with any other business practice.	-	on or
	association (inducidity of otherwise) with any other business practice.	U res	
12.	Does any single client represent more than 25% of total activities.	○ Yes	O No
13.	Does the applicant anticipate any substantial changes in business activities in the next 12 months.	○ Yes	O No

If yes to any questions 11 to 13 please provide details below

# **STAFF INFORMATION**

15. Please provide number of staff in each applicable category:

Category	No. of Staff
Principals, Partners & Directors	
Qualified Staff (excl principal, partners & directors)	
Technical Staff (not qualified e.g. Support Staff)	
Administrative & Clerical	
Other (please specify):	

# 16. Please provide the following details in respect of all principals, partners, and directors:

Name	Professional Qualifications	Years as principal, partner or director of the business

### **CUSTOMER CONTRACT ARRANGEMENTS**

17.	Does the Applicant use a standard contractual agreement for the supply of your professional services?	$\bigcirc$	Yes	$\bigcirc$	No
18.	Does the applicant enter into contractual agreements that involve the following:				
	(a) Waiver of rights of recovery or hold harmless	0	Yes	$\bigcirc$	No
	(b) Contract out of proportionate liability legislation	0	Yes	$\bigcirc$	No
19.	Does the Applicant use standard contracts for the engagement of independent consultants or contractors?	0	Yes	$\bigcirc$	No
20.	Are non-standard contracts reviewed by legal counsel?	0	Yes	$\bigcirc$	No
21.	Are consultants & contractors required to cover their own professional indemnity insurance?	$\bigcirc$	Yes	$\bigcirc$	No

%

22. What percentage of fee income is paid to consultants or contractors?

23. Please provide a brief description of the three highest value contracts currently held:

Name of Client	Brief Description	Contract Value (AUD)
		\$
		\$
		\$
		\$
		\$
		\$

### **RISK MANAGEMENT INFORMATION**

24. Does the applicant have a formal documented risk management program	0	Yes	0	No
If yes, is this made available / communicated to all employees	0	Yes	0	No
25. Are verbal reports confirmed in writing.	0	Yes	0	No
26. Does the applicant have formal procedures in place for the identification and reporting of incidents or circumary give rise a professional indemnity claim.	~	ances Yes	~	ch No
GENERAL LIABILITY Please complete this section if GL cover is required				
ACTIVITIES				
27. Do you undertake any manual work?	0	Yes	0	No
28. Is work performed away from your premises?	0	Yes	0	No

If yes, please provide:

	Actual work performed away from premises for the last 12 months	Estimated work performed away from premised for the next 12 months
a) Percentage of turnover		
b) Type of work		

## CARE, CUSTODY OR CONTROL

29. Do you have any property of others in your physical or legal control? O Yes O No If yes, please provide:

Description of Property	Location	Max Value per Location
		\$
		\$
		\$

## **CONTRACTUAL AGREEMENTS**

30. Do you assume liability under contract or hold harmless (other than lease liability)? O Yes O No

## If Yes, please provide copies of all agreements.

# PRODUCT MANUFACTURING, DISTRIBUTION OR SALE

31. Please provide details of all Products you manufacture, sell, supply, handle, treat or distribute:

(Please include origin or destination for imports and exports)

Product Details	Annual Turnover
	\$
	\$
	\$

## **STAMP DUTY**

32. Please provide the approximate percentage of revenue / turnover applicable to each state or territory:

NSW	VIC	QLD	SA	NT	WA	ACT	TAS	o/s	Total

33. If operations are undertaken in NSW, is the Applicant eligible for Stamp Duty Exemption?

○ Yes ○ No

If yes, please supply a copy of the Stamp Duty Exemption.

# **COVER REQUIRED**

34. Professional Indemnity limit

Limit of Indemnity	○ \$1m	○ \$2m	○ \$5m	0 \$10m	Other (specify): \$
Retention	○ \$1,000	○ \$2,500	○ \$5,000	○ \$10,000	Other (specify): \$

35. General Liability Limit

Limit of Indemnity	0 \$10m	○ \$20m	O Other (specify): \$
Retention	○ \$500	○ \$1,000	O Other (specify): \$

## OPTIONAL EXTENSIONS: FIDELITY, PROPORTIONATE LIABILITY AND PARTNERS PREVIOUS BUSINESS

36. Do you require cover for:					
(a) Fidelity	O Yes	O No			
(b) Partners Previous Business	O Yes	O No			
(c) Proportionate Liability	O Yes	O No			
37. If cover is required for fidelity, please complete the following questions:					
(a) Does the applicant always obtain satisfactory references before hiring employees	O Yes	O No			
(b) More than one member of staff is required to sign for the issuing of any cheques, handling of cash and electronic payment					
	O Yes	O No			
(c) Confirmation bank reconciliations are conducted by someone who is not authorised to deposit into or wi	thdraw fro	om bank			

(c) Confirmation bank reconciliations are conducted by someone who is not authorised to deposit into or withdraw from bank accounts

38. If cover is required for Partners Previous Business please advise:

Names of Principal / Partner / Director	Name of Previous Practice	Period Practicing as a Principal / Partner / Director
		\$
		\$
		\$
		\$
		\$
		\$
		\$

39. If cover is required for proportionate liability, please provide details of who the contract is with, the size of the contract and nature of activities undertaken (the insurer may request a copy of the contract).

### **INSURANCE HISTORY**

40	Has the Applicant ever had any insurance declined or cancelled, renewal refused, special conditions imposed, or a claim rejected?							
	If yes, please provide details:							
41.	lease provide details of the Applicant's current Professional insurance coverage:							
	Current insurer:		Expiry Date:					
	Limit of indemnity: \$	Retention: \$	Retroactive date:					
CL	AIMS HISTORY							
42.	Has a claim, proceeding or demand been made in the last five years (whether insured or not)?	or brought against the Applicant or c	iny of its directors, offic	cer, or emp O Yes	oloyees O No			

- 43. Have the Applicant or any of its directors, officers or employees been the subject to any regulatory, administrative or governmental investigation in the last five years (whether insured or not)?
- 44. Have any crime losses been sustained by the Applicant in the last five years?
- 45. Is the Applicant, after enquiry, aware of any act, error, omission, event, circumstance, or incident which may give rise to a claim, proceeding or demand, or any regulatory, administrative or governmental investigation or crime loss? O Yes O No

If Yes, to any of the above, please provide details as well as a copy of your claim's history if applicable:

### DECLARATION

I as the authorised undersigned partner, principal, or director, after full enquiry declare as follows:

- (a) I am authorised by all Applicants to make this proposal.
- (b) I have read and understood the duty of disclosure, located at the front of this proposal form.
- (c) I have read and understood this proposal and any accompanying documentation, and acknowledge the contents herein are true and accurate.
- (d) I understand that, up until a contract of insurance is entered into, I am under an ongoing obligation to immediately inform Delta Insurance Australia of any change in the facts or statements contained in this proposal form or in the accompanying documentation.
- (e) I understand that should information provided be misleading or fraudulent, the contract may be voided in its entirety as per the Insurance Contracts Act 1984.

I agree although the signing of this proposal does not bind the underwriter to effect insurance, I acknowledge that the particulars and statements contained in this proposal and in the accompanying documentations shall be the basis of the insurance contract should a policy be effected; and further, I acknowledge that the proposal and the accompanying documentation will be incorporated in such policy.

Full Name:

Title:

Signature:

Date:

O Yes

O No