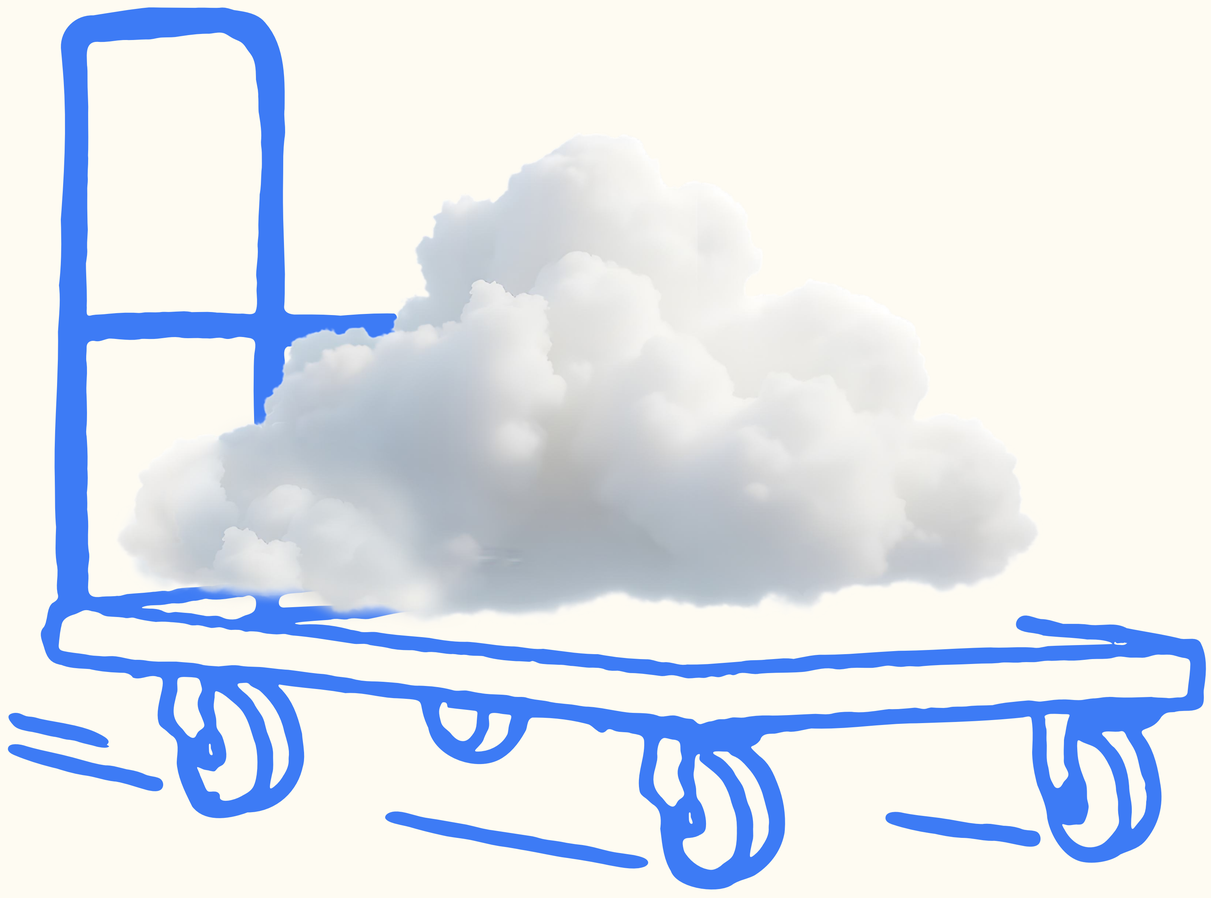
Nexcess Migration Readiness Checklist: VMware to Nutanix

NEXCESS

How to use this checklist

Moving from VMware to Nutanix is a joint effort between your team and Nexcess. We plan and run the move and manage your Nutanix environment afterward, while you keep control of your applications and compliance.

Work through this checklist with the people who look after your servers, network, and vendor contracts. Each phase has questions for you to answer with a note on what we take on.



PHASE 1

What you run today

What you run today sets the scope of the move. List everything, including systems you might retire instead of moving.

Assign and document

- [ ] How many servers and virtual machines (VMs) do you run on VMware? _____
- [ ] Which operating systems do they run? _____
- [ ] Are any on an operating system that no longer gets updates, such as CentOS 7? _____
- [ ] Which systems would stop the business if they went down?
- [ ] Which systems could be retired instead of moved? _____
- [ ] Where do your servers sit now: in your office, in a colocation facility, or with a hosting provider?

  _____
- [ ] Who looks after this today, and how much of their week does it take? _____

With Nexcess

We evaluate your current environment with you and design the Nutanix environment you'd move to. Then we write the runbook for the move and run the switchover.

PHASE 2

What's tied to VMware

What's tied to VMware includes the tools, vendors, and people that work with it, not just the servers. Listing them shows what changes if you move.

Assign and document

- [ ] Which VMware products are you actively using? _____
- [ ] Which are you paying for and not using? _____
- [ ] Which backup, monitoring, or security tools are connected to VMware? _____
- [ ] Do any of your software vendors support their product only on VMware? _____
- [ ] Is any of your software licensed per physical processor core? This can change what you pay your software vendor, depending on whether you choose multi-tenant or dedicated hardware?
  - [ ] Yes [ ] No
- [ ] Who on your team knows how your VMware setup works? _____
- [ ] If that person left, who would take over? _____

With Nexcess

You don't have to learn everything about Nutanix. We manage your environment, and the same team that moves you keeps running it afterward.



PHASE 3

Contract and support dates

Contract and support dates tell you how much time you have to decide. Put them in one place so no one finds a deadline after it's passed.

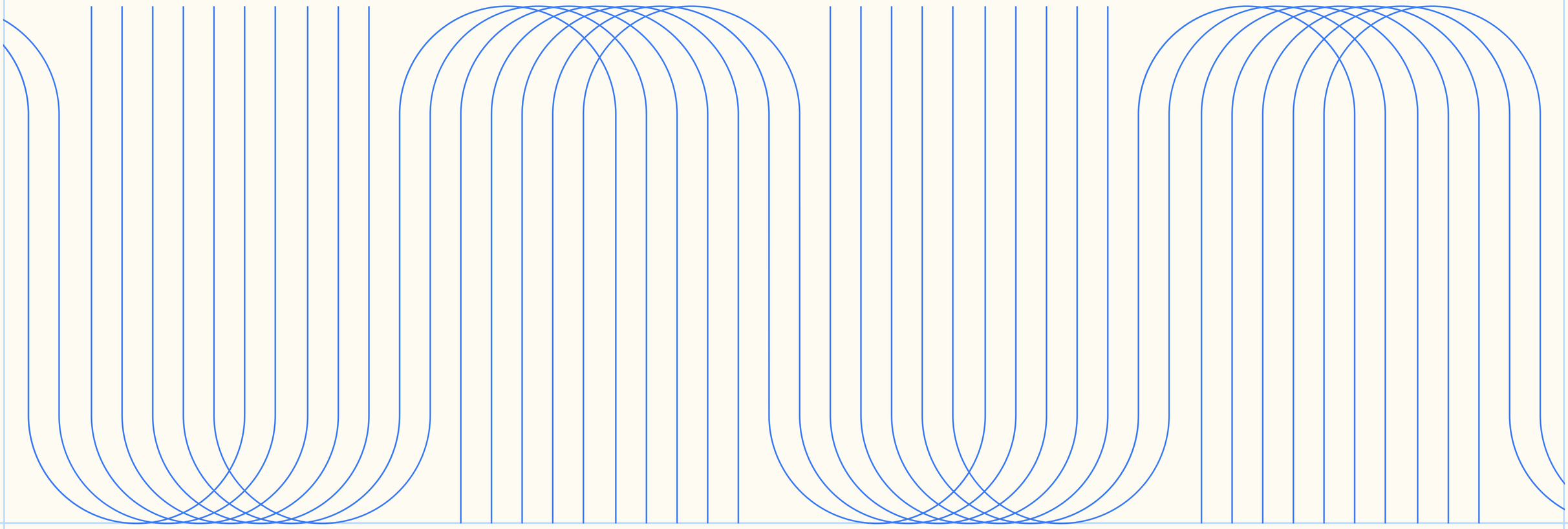
Assign and document

- [ ] When does your VMware contract expire, and what will it cost to renew? _____
- [ ] Which version of VMware vSphere do you run, and when does support for it end? _____
- [ ] When is your server hardware due for replacement? _____
- [ ] If a hosting or colocation provider runs your servers, when does that contract end, and what does leaving early cost?

  _____
- [ ] Who can renew or cancel each of these contracts? _____

With Nexcess

With more than 65,000 migrations behind us, we know how to plan a move and carry it out. We run yours so your team can stay focused on growing the business.



PHASE 4

Dependencies and downtime

Dependencies and downtime decide how a move gets scheduled. Know which systems have to move together and how long each can be offline.

Assign and document

- [ ] Which systems depend on each other and need to move together? _____
- [ ] How long can each business-critical system be offline? _____
- [ ] When is your business quietest, and which dates are off-limits, such as month-end close or peak season?

  _____
- [ ] Who outside the company would feel downtime, such as customers, partners, or patients?

  _____

With Nexcess

Your systems keep running while we copy them across. The switchover itself is a short planned window you decide.



PHASE 5

Network and connections

Network and connections need to keep working after the move. List every connection into and out of your servers, and who manages each one.

Assign and document

- [ ] Which VPN tunnels connect to your servers, and who manages the other end of each?

  _____

- [ ] Which IP addresses would have to stay the same? _____
- [ ] Which firewall and proxy rules are in place, and where are they written down? _____
- [ ] Which partners or services only accept traffic from your current IP addresses, such as a payment processor, bank, or software vendor? _____

  Who is your contact at each? _____
- [ ] Who signs off before the next phase starts? _____
- [ ] Is any of your software licensed per physical processor core? This can change what you pay your software vendor, depending on whether you choose multi-tenant or dedicated hardware?

  ☐ Yes ☐ No

With Nexcess

We handle the network side of the move. If you're already with us, the move never leaves our network, and your existing connections carry through. If you're new to Nexcess, we rebuild your network setup ourselves.

PHASE 6

Compliance and data location

Compliance and data location rules decide which kind of environment fits you. Answer these before choosing between multi-tenant and dedicated. In a multi-tenant environment, a small number of customers share the hardware and each is kept separate. In a dedicated environment, the hardware is yours alone.

Assign and document

- [ ] Which rules apply to the data you handle, such as PCI DSS, HIPAA, SOC 2, ISO 27001, CMMC, or GLBA?

  _____

- [ ] Does a contract, customer, insurer, or auditor require your data to sit on hardware no other company uses?

  ☐ Yes ☐ No

- [ ] Does a board policy or data location rule require your data to stay in a specific country?

  _____

- [ ] When is your next audit, and could it land during a move? _____

With Nexcess

We operate multi-tenant and dedicated environments the same way. The difference is the hardware. We provide the security setup, audit evidence, and reporting. You remain responsible for compliance.



PHASE 7

Testing and rollback

Testing and rollback plans should be agreed before anything moves. Decide what counts as working, and what would make you go back.

Assign and document

- [ ] Which systems will you check after the move, and who checks each one?

  _____

- [ ] Does a board policy or data location rule require your data to stay in a specific country?

  _____

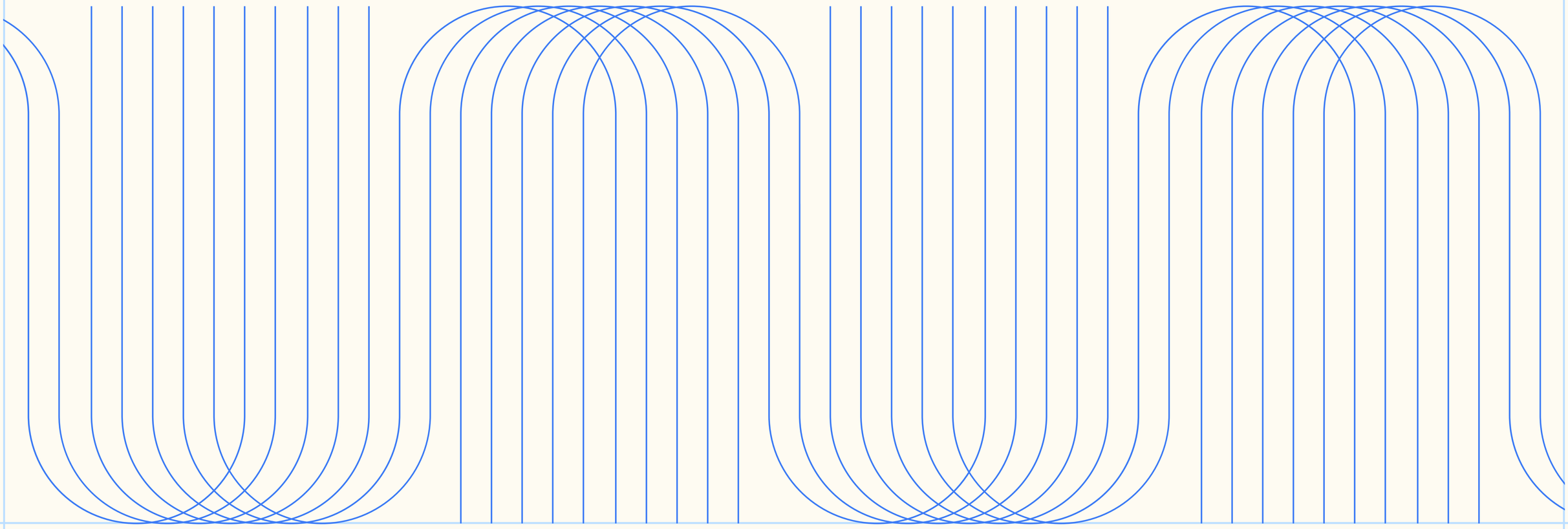
- [ ] Would you rather move one less critical system first? ☐ Yes ☐ No
- [ ] What would make you go back to your old environment, and who makes that call?

  _____

- [ ] How long do you want your old environment kept after the switchover? _____

With Nexcess

Your old environment stays intact after the switchover, so we can put things back if needed.



PHASE 8

Sign-off and who runs it after

Sign-off and who runs it after both need answers before you commit. That means a budget, an approver, and an owner once the move is done.

Assign and document

- [ ] Who approves the budget and gives the final go-ahead? _____
- [ ] What does your current setup cost each month, including licenses, hosting, and support?

  _____
- [ ] What new hardware spend is planned? _____
- [ ] What would it cost to hire someone to run this in-house? _____
- [ ] Which one-time costs could come up, such as overlapping contracts or early termination fees?

  _____
- [ ] After the move, what should your team keep doing, and what do you want handed off?

  _____

With Nexcess

After the move, the same team keeps running your environment. We watch it, patch it, and respond when something breaks. If you add backups or disaster recovery, we run those too, under the same contract. A solutions engineer works through the cost with you.



NEXCESS

Talk it through with us

Whether you'd like help with the blanks or have filled everything in, a Nexcess solutions engineer can review the checklist with you and scope the move around them.

nexcess.com

