

DNB Real Estate & Construction Conference

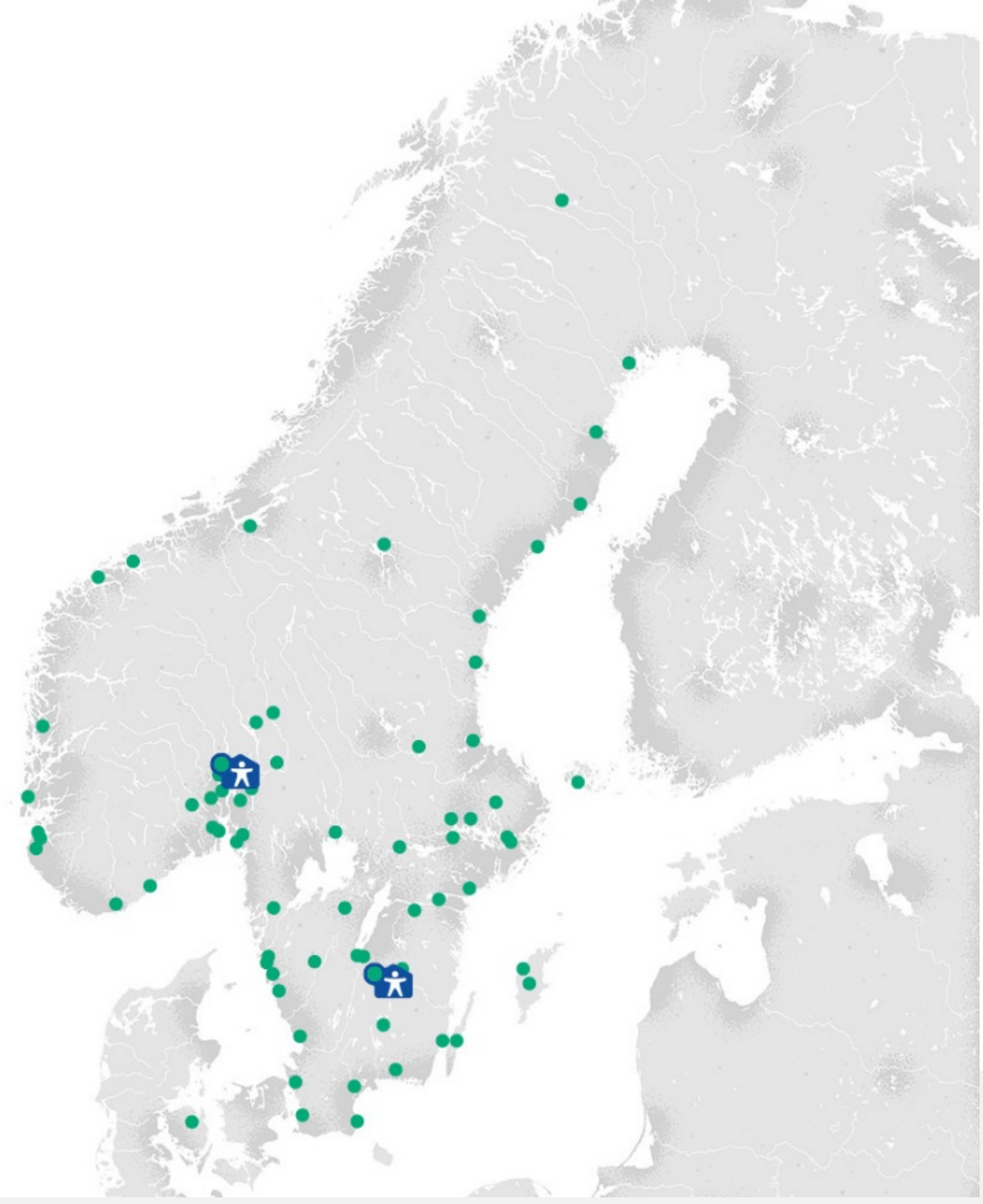
Daniel Kjørberg Siraj, OBOS

19th September 2017





**A leading Nordic
real estate company**



Number of employees



2 498

Results



Total revenue MNOK

Earnings before tax MNOK

11 287 2 837

Value adjusted equity



MNOK

26 961

Homes sold



4 541

Number of members/owners



416 800

Homes under management



214 709

(estimated value NOK billions 886)

Diversified but focused in real estate and construction

Key OBOS trademarks

Residential development	 BLOCK WATNE <small>Et selskap i OBOS-konsernet</small>	 Myresjöhuss KÄRNHEM <small>SKAPAR LIVSRUM</small>	 SmålandsVillan	 OBOS OBOS Fornebu		
Commercial real estate development and ownership	 OBOS Forretningsbygg	 UPL Utstillingsplassen <small>eiendom</small>				
Residential management and services	 OBOS Forvaltning  OBOS Eiendomsforvaltning	 Hammersborg Inkasso	 OBOS Eiendomsdrift 			
Project management and consulting	 OBOS Prosjekt	 STEMA Rådgivning AS				
Major shareholdings	 AF <small>AF GRUPPEN</small>	 VEIDEKKE	Multiconsult	 eika.	 OTOVO	 BETONMAST HÆHRE
Banking, insurance and real estate agents	 OBOS Banken	 OBOS Eiendomsmeglere	EXACT <small>EIENDOMSMEGLERE</small>			
Renewable energy	 OBOS Energi					



MNOK 1 355

Profit Before Tax
as of 30th June 2017

Value Adjusted Equity as of 30th June 2017

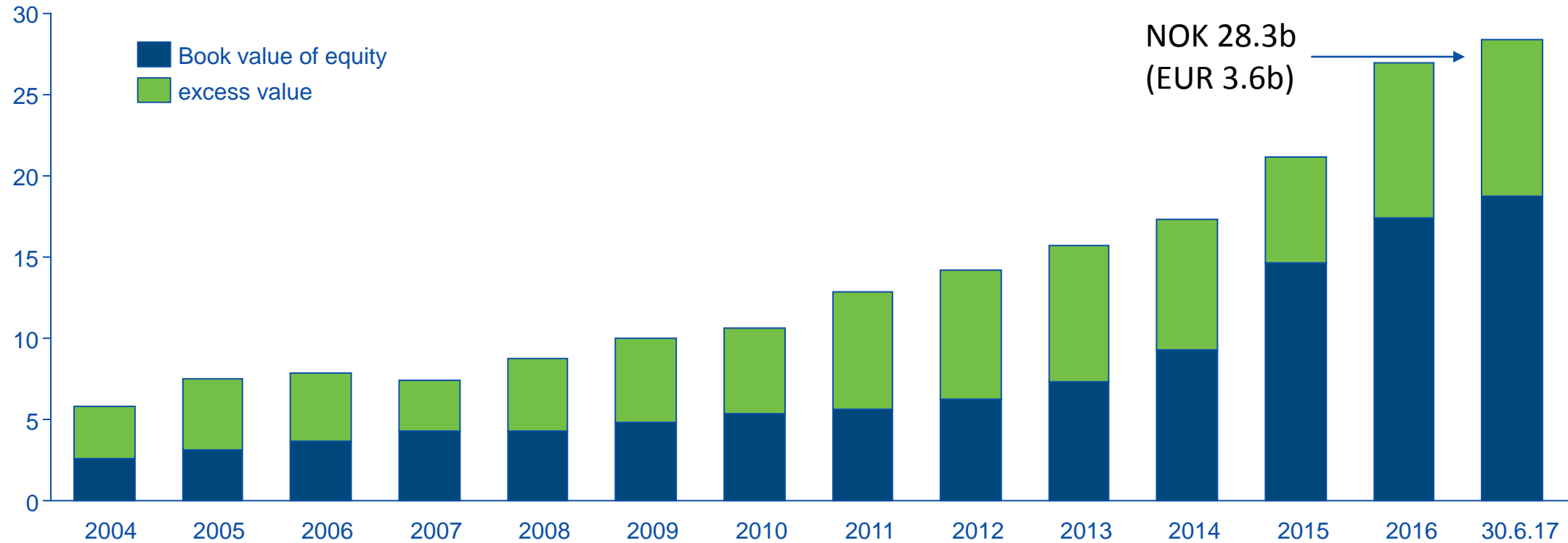
MNOK
28 364



Large and solid player

Development in value adjusted equity (NAV)

NOK billions



Key Financials

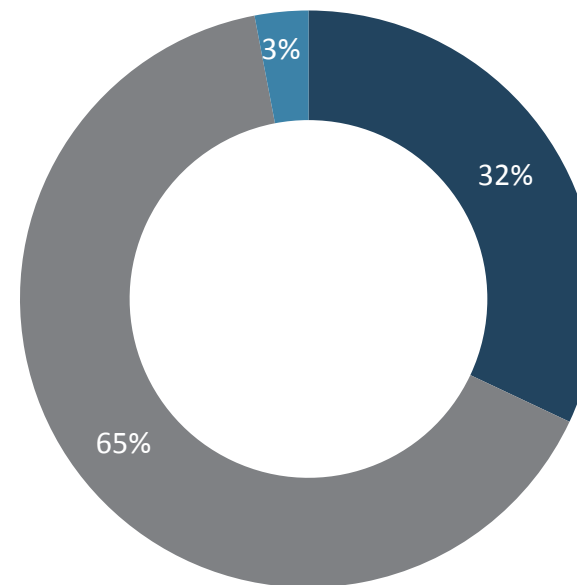
All figures excluding OBOS-banken Group

Key debt metrics as of 30.06.17

Nominal interest bearing debt	15 385
Unutilised credit facilities	3 380
Equity ratio	46 %
Share at fixed rate*	41 %
Average maturity of interest rate hedges*	5,4 years

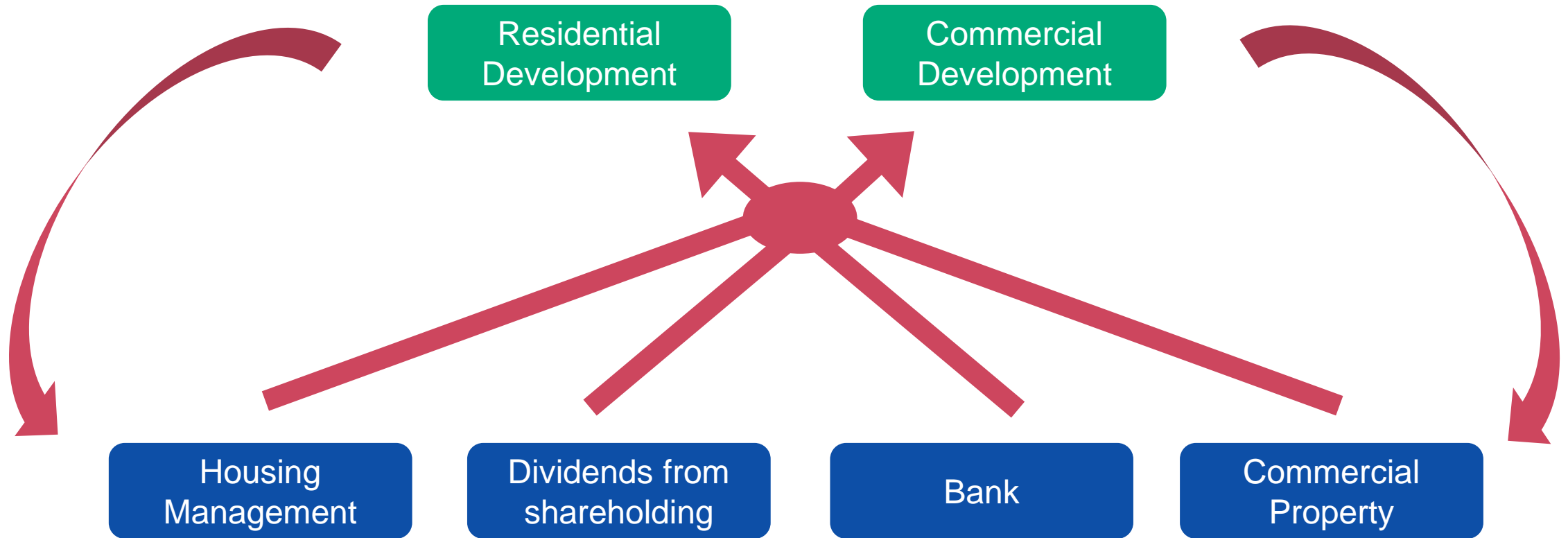
*OBOS Forretningsbygg only

Composition of nominal interest bearing debt



■ Bonds ■ Bank ■ Other

Robust business model: generating cashflow and recurring business



Lambertseter







Fornebu









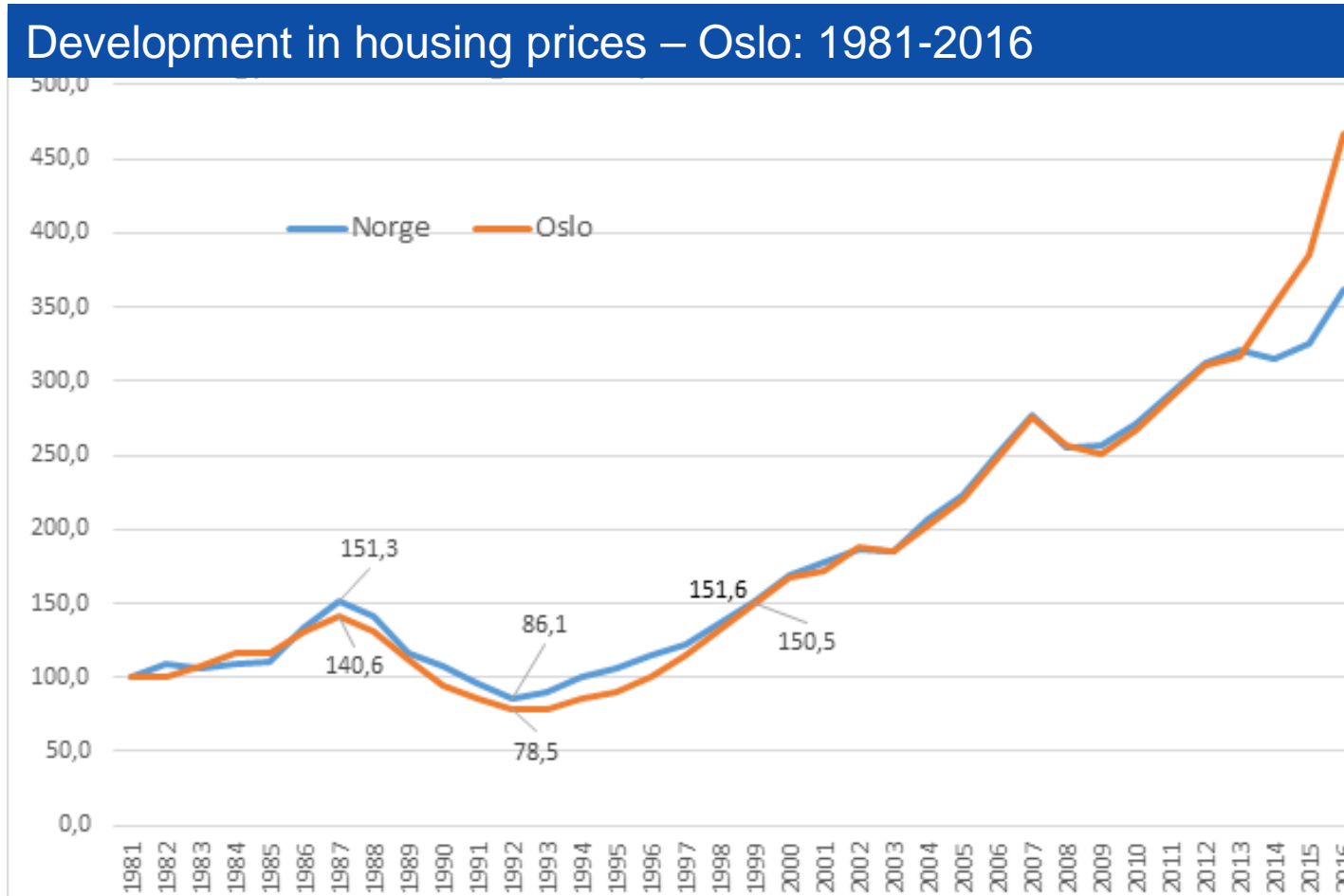




Innovation: High 6 – smart ecofriendly multistorey buildings in wood



What comes down (temporarily) – will go up...





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