

Why we chose PHARMASEAL

Exploration and Evaluation

Initially seeking an electronic Trial Master File (eTMF) for a single study, BCCC's perspective shifted with the introduction of Engility® by PHARMASEAL – a platform offering a combined eTMF/CTMS model. Evaluating five eTMF providers through comprehensive demos to assess functionality and compatibility, BCCC identified Engility® by PHARMASEAL as the frontrunner. This unified solution not only aligned with their future aspirations but also extended beyond traditional eTMF systems.

“

A kindred spirit – a young organization with a hunger to evolve, improve, and thrive. BCCC resonated with the friendliness and expertise of the PHARMASEAL team, seeing a reflection of their own values. The prospect of growing alongside PHARMASEAL inspired optimism and hope for a synergy that would propel both organizations forward.

”

**Almudena Legarda Pintos, Associate to Direction,
Barcelona Clinical Coordinating Center (BCCC)**

Value Beyond Technology

While PHARMASEAL's competition boasted years of experience and advanced features, BCCC recognized something special in PHARMASEAL – a shared vision and aligned values. Engility's ease of use, rapid implementation, and scalability were undeniable advantages. Yet, what truly sealed the deal was the allure of a partnership characterized by growth, creativity, and a shared drive for improvement. BCCC believed that PHARMASEAL and their organization could forge synergies and collaborate effectively.

While acknowledging the advantages of the other vendor's established platform, BCCC prioritized the potential for dynamic collaboration and future innovation offered by PHARMASEAL.

They envisioned a relationship that went beyond technology – a collaboration where both organizations would thrive and contribute to the advancement of healthcare outcomes.

Looking Ahead

Within just 8 weeks, BCCC's first academic study implementation cycle went live. Recognizing the increasing availability of studies, BCCC upgraded from a single study to a volume deal with Engility® to bolster their future study pipeline. Within 6 months, they've already witnessed the advantages of Engility®.

The decision to partner with PHARMASEAL reflects a commitment to growing together, leveraging each other's strengths, and embracing innovation.