

Beyond the Black Box

A Tailored Path to Clinical Efficiency

Addressing the Core Challenge

A global leading Medical Device Organization sought a new trial management platform driven by two key goals: modernisation and the ability to scale globally.

An essential component of this modernization initiative involved the need to establish seamless communication between the various platforms employed in daily operations. The organization had traditionally been self-reliant, handling a multitude of tasks in-house rather than outsourcing. However, against the rapidly evolving landscape of technology and industry practices, they recognized the pressing need to modernize their infrastructure to keep pace. As a company, they were looking for a platform that could facilitate communication between the systems already in use.

As an entity with a global footprint, operating across Europe, the United States, North America, and Asia, they realized the necessity of having a platform that could effectively bridge the gaps and connect their activities on a worldwide scale. The ability to harmonize their processes and data across these regions would ensure efficient and consistent trial management, create more opportunities for global collaboration, and increase inclusivity.

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Our footprint is global and we wanted something that would reflect our activities on a global scale.

**VP Global
Clinical Affairs**

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Strategic Platform Selection

Off the shelf and one-size-fits-all solution with unnecessary bells and whistles that did not align with their objectives. They wanted a collaborator who could accommodate their unique demands. What set PHARMASEAL apart from the competition was their genuine willingness to work closely with the operations team to tailor Engility® to their precise needs.

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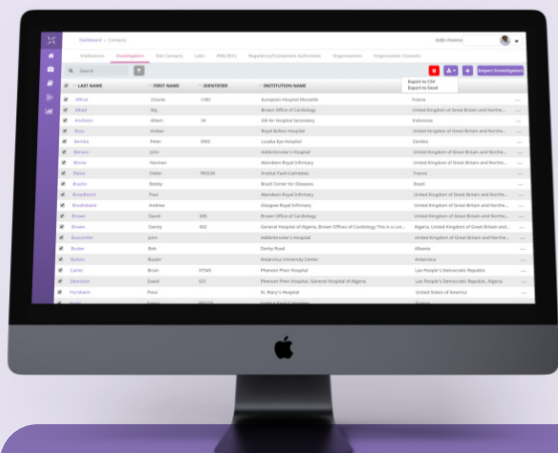
What mattered most was PHARMASEAL's willingness to collaborate and tailor Engility® to fit our needs.

**VP Global Regulated
Clinical Affairs**

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The Engility® Trial Management Platform wasn't pushed as a rigid, black-box solution requiring the client to adapt to it. Instead, the PHARMASEAL team took a collaborative approach working closely to ensure their platform could integrate smoothly with the systems and processes already in place.

As the evaluation progressed, the operational team discovered that the platform also stood out for its usability and robust toolset. Feedback from internal users across different regions consistently pointed to its intuitive design and high functionality. What further set PHARMASEAL apart was their strong post-implementation support, a critical factor for a team seeking a long-term partner committed to evolving alongside them.



Ultimately, the deciding factor was the platform's balance of functionality, quality and cost. When functionality, flexibility, and ongoing service were weighed against the price, PHARMASEAL clearly came out on top.

Driving Operational Excellence in Clinical Trials

Engility®'s Unified Trial Management Platform has been instrumental in enabling a shift to real-time operations – a significant evolution for the organization. It provided the foundation for a streamlined, reliable system to manage clinical trials more efficiently while supporting the development of real-time dashboards for monitoring, oversight and performance assessment.

The platform has driven improvements in operational consistency and overall efficiency. By standardizing processes, it has helped enhance both the reliability and quality of clinical trial execution. Its ability to support the creation and tracking of critical metrics has proven essential for continuous improvement.

Since adopting Engility®, the organization has seen a 5x increase in clinical trials and anticipates that number will continue to grow substantially over the coming decade.

The platform is well aligned with their long-term strategy, equipping teams with powerful data analytics capabilities that are vital for forward-looking planning and strategic decisions. In an increasingly complex clinical landscape, access to timely, meaningful data has become a core element of ongoing success.

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Our journey as a startup taught us how to spot a reliable partner. It's not about luck or magic – it's about trust, plain and simple.

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VP Global Regulated Clinical Affairs

To speak with an expert about improving the way you manage your trials visit pharmaseal.co