



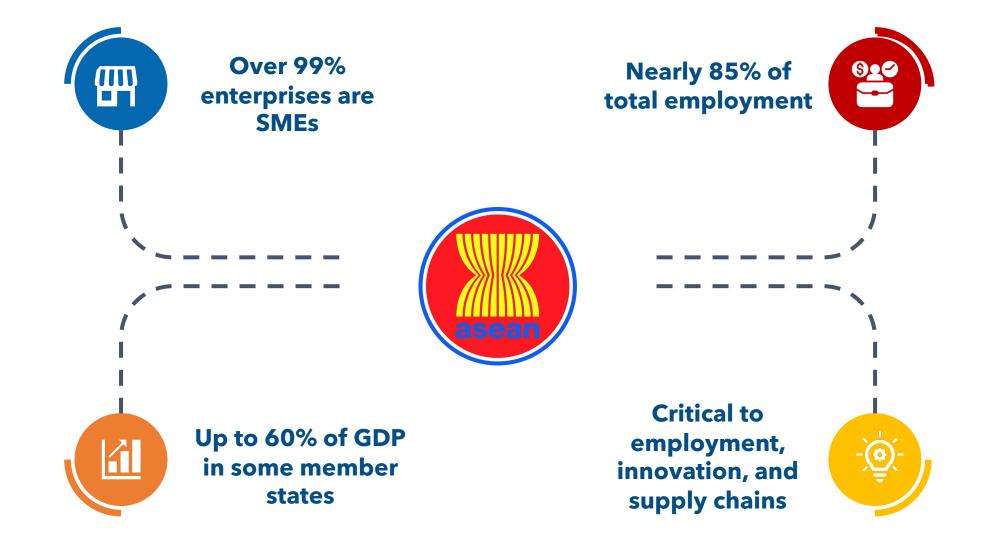
Building Supply Chain Resilience

INSIGHTS INTO GREENING VALUE CHAIN FOR ASEAN

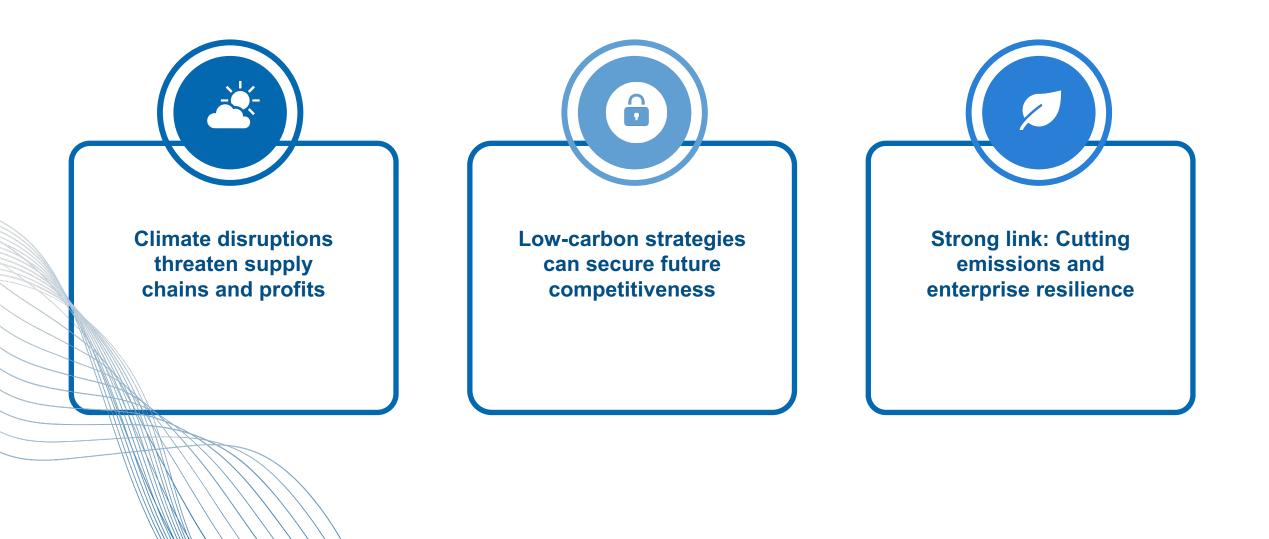
8 April 2025

UNDP Malaysia, Singapore & Brunei Darussalam, in partnership with Bank Negara Malaysia and Asian Development Bank

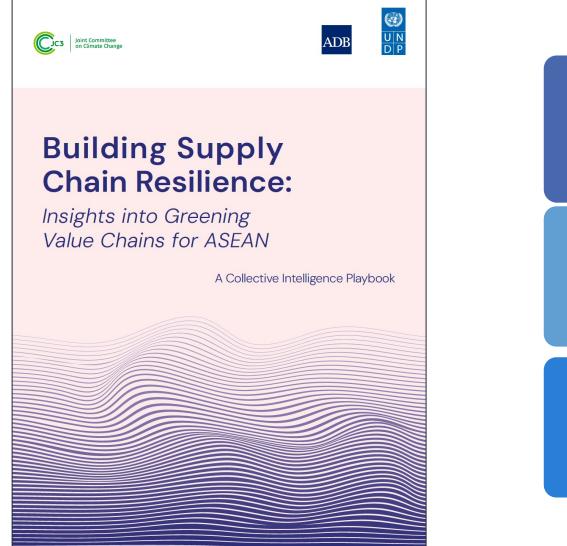
SMEs: A Driving Force of ASEAN's Economy



Climate Resilience can be Economic Resilience



Execution lies in the fine print: From Strategy to Uptake



A Collective Intelligence Playbook



Key Research Questions

How might we motivate and enable SMEs

to measure, track, and manage GHG emissions?

How might we make policy tools, services, and interventions truly accessible to SMEs? How might we enrich and scale the GVC model across ASEAN for regional resilience?

Our Research Ambition

Harness insights from Malaysia's experience to discover key conditions and success factors

enabling practical, affordable SME decarbonization

Identify tactical details

to translate policy vision into on-the-ground action

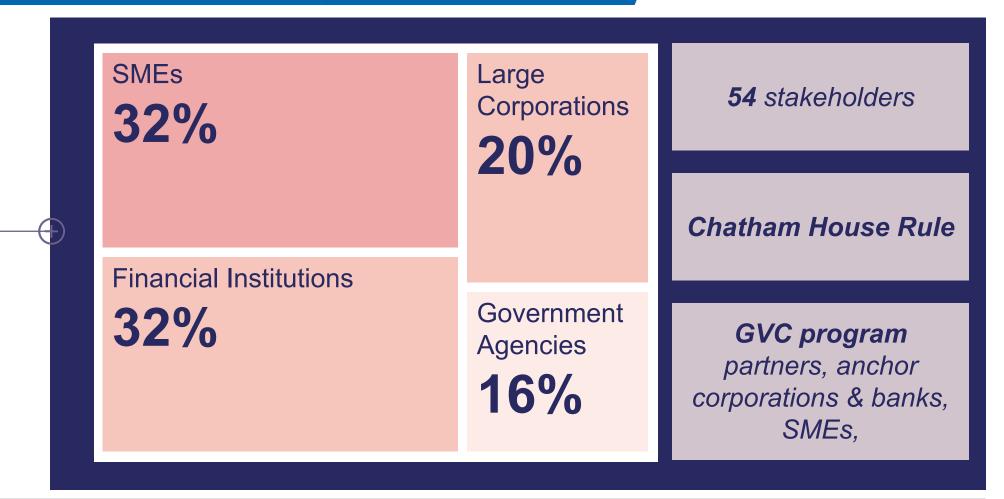
Unite stakeholders for mutual gains in a low-carbon transition and

strengthen regional resilience

Research Design and Stakeholder Engagement

Primary Research In-depth stakeholder interviews

GVC survey and data collection



Secondary Research

Stakeholders' Perspectives

We don't want to be ahead of the law. Decarbonization and sustainability are not just our agenda—they are national priorities. Everyone has to contribute. Some costs will inevitably come back to customers, but we don't want all of it to fall on us alone.

— Senior executive of a conglomerate

Even when they are free-of-charge, optional sustainability programs often see SME interest at first, then a drop-off. Many eventually say, 'We can't spare the human resources.'

- Executive at a commercial bank supporting exporters

If I'm not profitable, none of this ESG talk matters. We have staff to pay first.

- SME business owner

Large Corporations We discovered if it's voluntary, you'll only get partial participation. But the ones who do it see real cost savings or brand credibility.

- Large corporation serving as GVC Anchor

Financial Institutions

SMEs

We routinely get up to a five-fold return on investment in our SME green-lending programs, so there's definitely a business case when you structure it right.

- Senior executive at a bank's business division

We have no choice; our European customers want carbon data, so we studied and responded to their surveys. Eventually, we saw it could be good for us too.

- SME in manufacturing industry

Responding to Key Challenges

KEY CHALLENGES

OPPORTUNITIES

Create Top-Down Demand by mandating Scope 3 disclosure for PLCs and GLCs

The Business Case

Phase In Scope 1 & 2 Reporting for SMEs by sector and enterprise size, with manageable steps

Balance Carrots & Sticks

Pair mandates with incentives (e.g., tax relief for filing audited carbon data in business license renewal) over a clear time horizon

Responding to Key Challenges

KEY CHALLENGES

OPPORTUNITIES

Demystify Carbon Metrics

Compare carbon factors to currency exchange rates so SMEs can easily link energy use to emissions

Deploy Targeted, Sector-Specific Capacity Building: Tailor resources and communication channels by industry

Establish a Carbon Literacy Baseline

Integrate basic climate-awareness modules, backed by small training subsidies for broader uptake

The Capacity Gap

Responding to Key Challenges

KEY CHALLENGES

OPPORTUNITIES

Harmonize Requirements to Simplify Compliance

Map frameworks and involve stakeholders early to reduce confusion

The Clarity Challenge

Reframe the Narrative to Focus on Business Case

Highlight cost savings, new revenue, and growing consumer demand, and the risk of being left behind

Simplify Green Financing

Begin with providing prescriptive criteria, start with intensity metrics, and upskill relationship managers

Recommendations | From Strategy to Actual Uptake



Recommendations | Drive Successful Implementations

6 Tactical Levers already in use across ASEAN through diverse mechanisms













Coordinated actions

from policymakers, SME development agencies, large corporations, financial institutions, SMEs and other ecosystem players

Equip & incentivize

SMEs to transition

Scale up initiatives such as the GVC Program

Accelerate decarbonization and safeguard economic resilience **at national and regional levels**



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Thank You